

7th February, 2018

BSE Limited Department of Corporate Services Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 National Stock Exchange of India Limited Listing Department Exchange Plaza Bandra-Kurla Complex Bandra (East), Mumbai 400 051

Dear Sir,

Sub: Unaudited financial results for the quarter/nine months ended 31st December, 2017 – Publication thereof.

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We take reterence to our letter dated 19 and annuary, 2018 on the above subject and wish to inform that at the Board Meeting held today, the Board considered the Unaudited Financial Results of the Company (Stand-alone as well as Consolidated), including Segment Reporting for the quarter/nine months ended 31st December, 2017 and approved the same. Pursuant to Regulation 33 of the Listing Regulations, the Unaudited Financial Results (Stand-alone and Consolidated) including Press Release on Consolidated Financial Results are sent herewith, for your information and records. In the Board of Diffectors commenced at 11.00 a.m. and concluded at 1.30 p.m.

- 2. The Statutory Auditors have conducted 'Limited Review' of the Financial Results (Stand-alone and Consolidated) and their Reports are enclosed.
- 3. The Unaudited Financial Results (Stand-alone and Consolidated) w

**VOLTAS LIMITED** 

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VOLTAS LIMITED

Separate Management Office

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### Voltas Consolidated Financial Results for Q3 (2017-18)

**February 7, 2018 Mumbai**: The Board of Directors of Voltas Limited, the global air conditioning and engineering services provider of the Tata Group, today announced the Consolidated Financial Results (including the Consolidated Segment Report) for the quarter and nine months period ended December 31, 2017. The Company adopted Indian Accounting Standards ("Ind-AS") from 1st April, 2016 and accordingly the financial results for current period and corresponding period last year have been prepared as per Ind-AS.

#### Consolidated Results for the nine months period ended December 31, 2017:

The Consolidated Sales/Income from Operations for the nine months period ended December 31, 2017 was higher by 9%, at Rs. 4359 crores as compared to Rs. 4011 crores in the corresponding period last year. Profit before tax (including other income of Rs.123 crores) was higher by 11%, at Rs. 521 crores as compared to Rs. 470 crores (including other income of Rs.161 crores) last year. Profit after tax was higher by 20%, at Rs. 384 crores as compared to Rs. 319 crores last year. Earnings per Share (Face Value per share of Re. 1) (not annualized) as at December 31, 2017 improved to Rs. 11.48 as compared to Rs. 9.62 last year. Other Comprehensive Income recognized as per Ind-AS mainly includes notional mark to market revaluation gains / losses on various long term investments. Total Comprehensive Income for the nine months period was Rs. 485 crores as compared to Rs. 355 crores in the corresponding period last year.

### Consolidated Results for the quarter ended December 31, 2017:

The Consolidated Sales/Income from Operations for the quarter ended December 31, 2017 was higher by 14%, at Rs. 1365 crores as compared to Rs. 1194 crores in the corresponding quarter last year, aided by stronger performance across businesses. Profit before tax (including other income of Rs.17 crores) was higher by 4%, at Rs. 131 crores as compared to Rs. 125 crores (including other income of Rs. 60 crores) in the corresponding quarter last year. Profit after tax was higher by 23%, at Rs. 100 crores as compared to Rs. 82 crores in the corresponding quarter last year. Earnings per Share (Face Value per share of Re. 1) (not annualized) for the quarter ended December 31, 2017 improved to Rs. 3.01 as compared to Rs. 2.42 corresponding quarter last year. Total Comprehensive Income for the quarter was Rs. 111 crores as compared to Rs. 68 crores in the corresponding quarter last year.

### Consolidated Segments Results for the quarter ended December 31, 2017:

**Electro-Mechanical Projects and Services**: Segment Revenue for the quarter was higher at Rs. 753 crores as compared to Rs. 703 crores in the corresponding quarter last year. Segment Result was also higher at Rs. 53 crores as compared to Rs. 27 crores last year, reflecting better quality of orders and efficient execution both in domestic and international business. Order Book of the Segment stood higher at Rs. 4844 crores as at 31<sup>th</sup> December, 2017 as compared to Rs. 4196 crores in the corresponding quarter last year. New orders booked during the current quarter was Rs. 225 crores under domestic and Rs. 333 crores under International business.

**Engineering Products and Services:** Segment Revenue and Result for the quarter were at Rs. 70 crores and Rs. 21 crores as compared to Rs. 81 crores and Rs. 20 crores, respectively in the corresponding quarter last year.

Unitary Cooling Products for Comforts and Commorcial uses Voltag continues to be the market

Chartered Accountants

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#### Limited review report



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Registered Office : Voltas House 'A', Dr. Babasaheb Ambedkar Road, Chinchpokli, Mumbai 400 033.

CIN : L29308MH1954PLC009371 Tel: 91-22-66556 666 Fax: 91-22-66556 231

Website : www.voltas.com e-mail : shareservices@voltas.com

Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended 31st December, 2017

(₹ in crores)

							(till crores)
Sr.		Quarter ended	Quarter ended	Quarter ended	Nine months ended Nine months end		ed Year ended
No.		31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1.	Income						
	a. Gross Sales / Income from Operations (Refer note 2)	1364.95	1,031.66	1194.17	4358.98	4011.27	6032.7
	b. Other operating income	9.72	5.05	5.95	20.51	25.49	62.2
	c. Revenue from operations (a + b)	1374.67	1036.71	1200.12	4379.49	4036.76	6095.0
	d. Other income	17.04	51.21	59.66	123.24	161.22	199.83
	e. Total income (c + d)	1391.71	1087.92	1259.78	4502.73	4197.98	6294.8
2	Expenses						
	a. Consumption of materials, cost of jobs and services	750.75	472.43	811.11	2201.88	2366.26	3416.23
	b. Purchase of stock-in-trade	167.49	144.80	239.24	667.75	646.06	1009.91
	<ul> <li>Changes in inventories of finished goods, work-in-progress and stock-in- trade</li> </ul>	49.26	86.98	(232.81)	196.75	(261.59)	(190.2





# VOLTAS LIMITED

**Corporate Communications Department** 

Voltas House A 4th Floor Dr Babasaheb Ambedkar Road Chinchpokli Mumbai 400 033

Tel 91 22 66656280 66656281 Fax 91 22 66656288 website www.voltas.com

Corporate Identity Number L29308MH1954PLC009371

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### Consolidated Segmentwise Revenue, Results, Assets and Liabilities

(₹in crores) Year ended 31.03.2017 (Audited) Quarter Quarter Quarter Nine months Nine months ended 30.09.2017 ended 31.12.2016 ended 31.12.2017 ended 31.12.2016 ended 31.12.2017 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) 1. Segment Revenue





#### Notes

- 1) These results have been reviewed by the Board Audit Committee at its Meeting held on 6th February, 2018 and approved by the Board of Directors at its Meeting held on 7th February, 2018.
- 2) Sales for the quarter ended 31st December, 2017 is net of Goods and Service Tax (GST). However, sales for the comparative periods of previous year is gross of Excise Duty. Sales, net of GST / Excise Duty for the quarter and nine months ended 31st December, 2017 has increased by 16.21% and 9.14% respectively, in comparison to the corresponding period of the previous year.

3) Exceptional Items

Exceptional Items:							
	Quarter ended	Quarter ended	Quarter ended	Nine months ended	Nine months ended	Year ended	
Exceptional income / (expenses)	31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
Profit on sale of properties / Surrender of tenancy rights		1.00	(+)	2.00	0.94	1.10	
Total exceptional items	( <b>*</b> .)		) <b>=</b> 0	2.00	0.94	1.10	

- 4) The Company's Branch in UAE and its subsidiary company in Oman are currently executing MEP Projects as a Subcontractor, wherein Carillion PLC is a joint venture partner of the Main Contractor. Carillion PLC has filed for compulsory liquidation in UK in January 2018. Based on the initial assessment done and contractual remedies available, the Company does not foresee a material risk. Some delays in receiving certifications and payments may, however, be experienced. The total contract assets of these projects are around ₹ 177 crores as of date.
- 5) The Statutory Auditors of the Company have conducted a "Limited Review" of the aforesaid financial results.







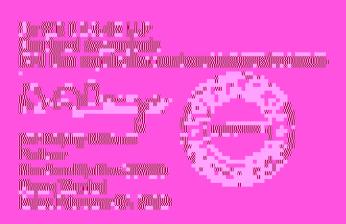
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### Limited review report

Review report to The Board of Directors Voltas Limited

- We have reviewed the accompanying statement of unaudited standalone financial results of Voltas Limited (the 'Company') for the quarter and nine months ended December 31, 2017 (the 'Statement'), attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016.
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' ('Ind AS 34') prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other





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Statement of Unaudited Standalone Financial Results for the quarter and nine months ended 31st December, 2017





1. Segment Revenue

Less : Inter segment revenue

2. Segment Results before Exceptional Items

a ) Segment - A ( Electro - Mechanical Projects and Services )

c ) Segment - C ( Unitary Cooling Products for Comfort and Commercial use )

c ) Segment - C ( Unitary Cooling Products for Comfort and Commercial use )

b) Segment - B (Engineering Products and Services)

Gross Sales / Income from Operations (Refer note 2)

b) Segment - B (Engineering Products and Services)

a) Segment - A ( Electro - Mechanical Projects and Services )

## Standalone Segmentwise Revenue, Results, Assets and Liabilities

Quarter

ended 31.12.2017

(Unaudited)

589.36

69.52

558.40

0.11

1217.17

27.80

21.08

50.64

(₹in crores) Nine months Year ended ended 31.12.2016 31.03.2017 (Unaudited) (Audited) 1213.87 1874.66 224.98 331.81 3219.47 2080.69 0.59 0.92 5425.02 3518.95 92.77 48.57 69.68 95.56 309.16 189.04

Nine months

ended

31.12.2017

(Unaudited)

1472.92

226.49

2252.93

3951.56

63 86

74.32

214.24

0.78

Quarter

ended

31.12.2016

(Unaudited)

492 47

80.74

459.25

0.22

1032.24

52.93

20.04

36.24

Quarter

ended

30.09.2017

(Unaudited)

406.12

66.61

426.70

0.20

899.23

17.09

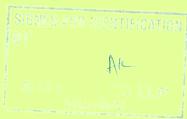
27.51

29.46

	Total	99.52	74.06	109.21	352.42	307.29	497.49
	Less : i. Finance cost ii. Other unallocable expenditure net of unallocable income	1.41 7.98	0.60 (75.83		4.10 (103.33	1	
	Profit before Exceptional Items and Tax	90.13	149.29	145.89	451.65	465.60	657.03
	Exceptional Items - Unallocated (Refer note 3)	(0.11)	(15.67	-	(13.78	0.94	(6.01)
	Profit before tax	90.02	133.62	145.89	437.87	466.54	651.02
3	. Segment Assets a) Segment - A ( Electro - Mechanical Projects and Services )	1742.20	1558.02	1717.59	1742.20	1717.59	1624.09
	b) Segment - B (Engineering Products and Services)	116.60	123.96	128.50	116.60	128.50	126.64
	c ) Segment - C ( Unitary Cooling Product For Comfort and Commercial use )	817.28	1840.12	7828:21	^-6717?∠o	^%Z3:z	10019%
	d ) Unallocated	2989.45	2955.41	2407.62	2989.45	2407.62	2825.92
	Total Segment Assets	5665.53	5477.51	5078.92	5665.53	5078.92	5596.33
4	a) Segment - A(Electro - Mechanical Projects and Services)	1325.11 57.60	1124.31 52.39	1222.93	1325.11	1222.93	1244.86
	b) Segment - B (Engineering Products and Services)	798.39	809.46	731.01	798.39	731.01	1039.63
-	c) Segment - C ( Unitary Cooling Products for Comfort and Commercial use ) d) Unallocated	207.94	296.62	255.63	207.94	255.63	254.75
	Total Segment Liabilities	2389.04	2282.78	2277.11	2389.04	2277.11	2611.51

Note

Segment Cors seasonal in nature with sales generally being mignest in the hist quarter



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NOTES :-Thesia results naive peen reviewed by the Board Audit Committee list its Meeting field on but Pebruary, 2016.

2) Sales for the quarter ended 31st December, 2017 is net of Goods and Service Tax (GST). However, sales for the comparative periods of previous year is gross of Excise Duty. Sales, net of GST / Excise Duty for the quarter and nine months ended 31st December, 2017 has increased by 20.20% and 12.88% respectively, in comparison to the corresponding period of the previous year.

3) Exceptional Items :

| Exceptional income / (expenses) | Quarter ended | Quarter ended | 31.12.2017 | 31.12.2016 | 31.12.2017 | 31.12.2016 | 31.03.2017 | (Unaudited) | (Unaudite

The Company's Branch in UAE and its subsidiary company in Oman are currently executing MEP Projects as a Subcontractor, wherein Carillion PLC is a joint venture partner of the Main Contractor. Carillion PLC has filed for compulsory liquidation in UK in January 2018. Based on the initial assessment done and contractual remedies available, the Company does not foresee a material risk. Some delays in receiving certifications and payments may, however, be experienced. The total contract assets of these projects are around ₹ 177 crores as of date.

The Statutory Auditors of the Company have conducted a "Limited Review" of the aforesaid financial results.

For and on behalf of the Board of Directors

Contact label

Sanjay John Managing Directo

Mumbai, 7th February, 2018

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