

REGD.OFFICE :

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CIN :L74999MH1995PLC085878
e-mail :solar@solargroup.com
website :www.solargroup.com

8th February, 2018

To,
The Executive Director

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E)
Mumbai.

Scrip Code: 532725

Through: NEAPS

To,
The Executive Director

Listing Department Bombay Stock Exchange Limited Floor No. 25, PJ Towers

Dalal Street Mumbai: 400001

Symbol: "SOLARINDS EQ"

Through: BSE Listing Centre

Sub: Fact Sheet- Presentation on Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2017.

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2017.

The above information is also available on the website of the Company i.e.www.solargroup.com

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar/Industries India Limited

(Khushboo Pasari) Company Secretary & Compliance Officer

Encl.: As above





Q3 FY18 Presentation

7th February 2018



Safety & HR





10.1076

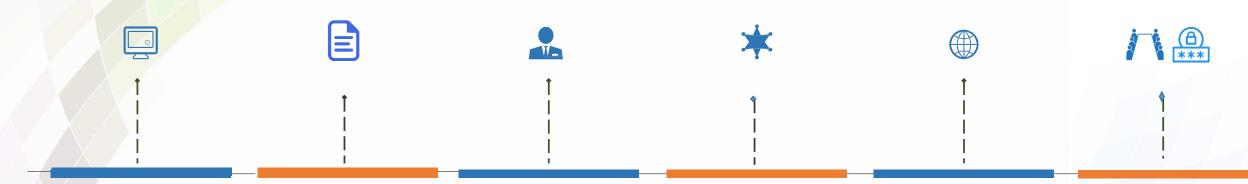
Mn Accident free man hours till 31st December 2017



Statutory & Regulatory

The regulatory and statutory compliances, like licenses, pollution, labour, insurance, GST etc. are in line.

During the quarter the company has complied with all the Stock Exchange compliances mentioned below and the same are also available on Company's Website



Shareholding pattern in compliance with Regulation 31(1)(b).

Corporate
Governance report in compliance with
Regulation 27(2)(a)

Status of Investor Complaints in compliance with Regulation 13(3) Intimation of Board meeting under Regulation 29(1)(a)

Unaudited Financial results & limited review report as per Regulation 33.

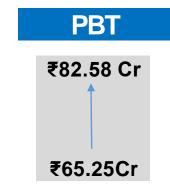
Intimation of outcome of board meeting & Disclosure of price sensitive information under regulation 30



Snapshot















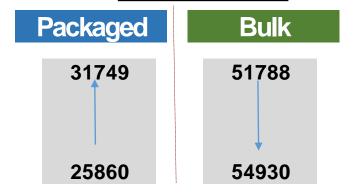


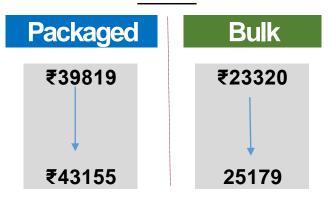


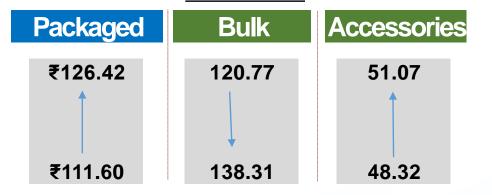


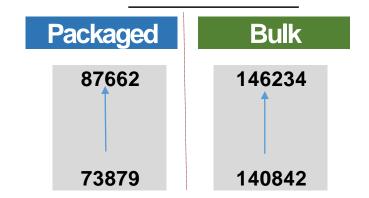


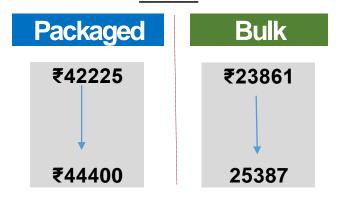


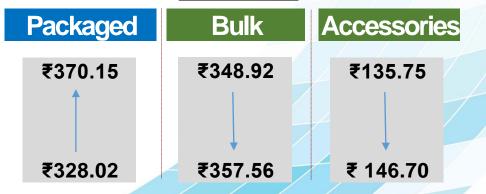














Quarterly Results

Rs. In Crores

% of Net Sales

	Q3FY18	Q3FY17	% Change	Q3FY18	Q3FY17	Change
Net Sales	465.68	421.51	10.48%			
EBIDTA	106.93	81.49	31.22%	22.96%	19.33%	3.63
Interest/ Fin	10.64	6.76	57.40%	2.28%	1.60%	0.68
Depreciation	13.71	9.48	44.62%	2.94%	2.25%	0.69
РВТ	82.58	65.25	26.56%	17.73%	15.48%	2.25
Tax	24.90	15.73	58.30%	30.15%	24.11%	6.05
MI	3.53	1.95	81.03%	-	-	-
PAT After MI	54.15	47.57	13.83%	11.42%	11.27%	0.15



9 Monthly Results

Rs. In Crores

%	of	Ne	t Sa	les
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	9MFY18	9MFY17	% Change	9MFY18	9MFY17	Change
Net Sales	1340.78	1137.89	17.83%			
EBIDTA	301.75	240.82	25.30%	22.51%	21.16%	1.34
Interest/ Fin	24.34	20.61	18.10%	1.82%	1.81%	0.01
Depreciation	38.99	28.68	35.95%	2.91%	2.52%	0.39
PBT	238.42	191.53	24.48%	17.78%	16.83%	0.95
Tax	72.61	52.77	37.60%	30.45%	27.55%	2.90
MI	11.14	7.15	55.80%	-	-	-
PAT After MI	154.67	131.61	17.52%	11.54%	11.57%	(0.03)

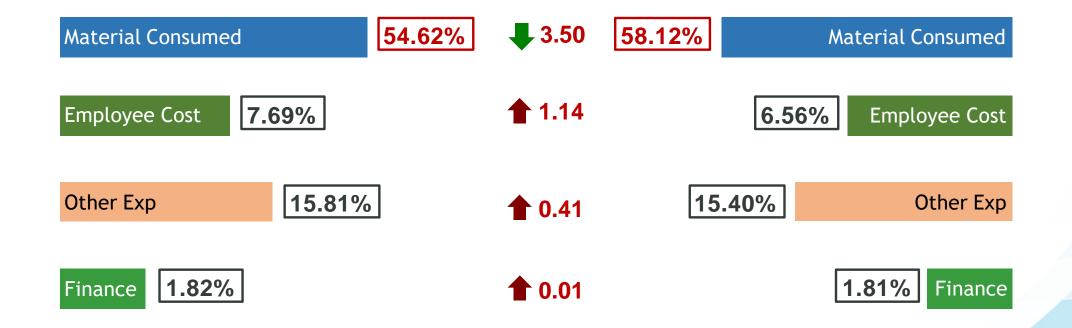


Cost-Break-Up

Q3FY18 Q3FY17 58.50% 54.91% 3.59 **Material Consumed** Material Consumed **1.59 Employee Cost** Employee Cost 7.76% 6.17% 14.94% 17.12% Other Exp Other Exp **2.18** 2.28% 1.60% Finance Finance **1** 0.68



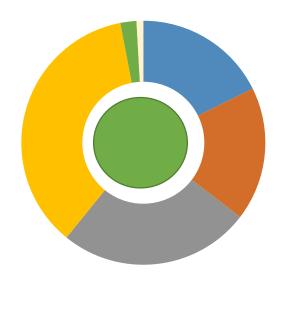
Cost-Break-Up

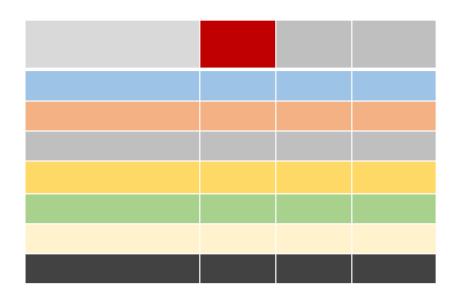


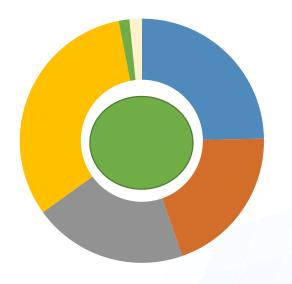


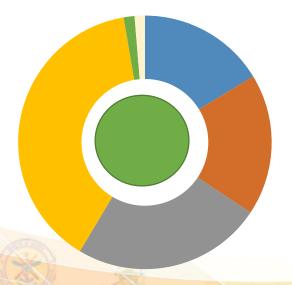
Customers

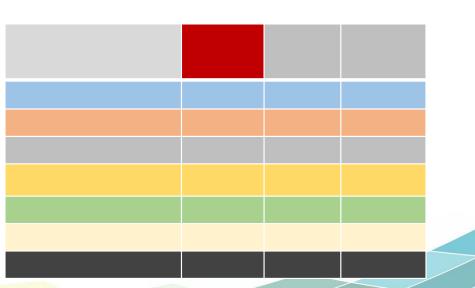
All the Quarters net of Taxes

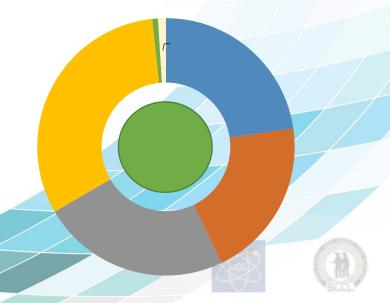














Loan Position

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Working Capital ₹ 240.18

Domestic ₹ 83.89

Overseas ₹ 156.29

Long Term ₹ 239.55

Domestic ₹ 208.67

Overseas ₹ 30.88

Total Debt ₹479.73

Cash & ₹75.68

Investments

Net Debt ₹ 404.05

Total Debt to Equity

9MFY18

Working Capital ₹ 269.34

Domestic ₹ 101.73

Overseas ₹ 167.61

Long Term ₹ 269.94

Domestic ₹188.87

Overseas ₹81.07

Total Debt ₹ 539.28

Cash & ₹ 65.95

Investments

Net Debt ₹ 473.33

Total Debt to Equity





Capex till 31.12.17 (Rs in Crs)					
Domestic	Overseas	Defence	Total		
57.45	34.07	39.12	130.64		

The total plan for the year is ₹175 CrS.



Order Book Status



Coal India's Order Book

398975 MT valuing approx 1053 Crs



SCCL's Order Book

Bulk + Accessories valuing approx 92 Crs



Defence Order Book

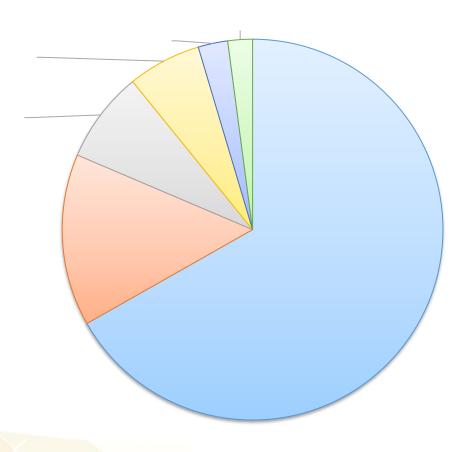
As-on-date stands at 161 Crs.



Shareholding as on 31.12.17



Promoters Holding- 73.15



Mutual Funds

HDFC (7.39), SBI MF (4.66), Kotak Fund (2.43), DSP Rock (1.88), Others (1.59)

FPI & FII

India Midcap (Mauritius) Limited (o.8o) DFA Investment Group (o.28), Fidelity Hong Kong (o.2o), Nomura Singapore Ltd (o.11), India Value Investments Ltd (o.049)

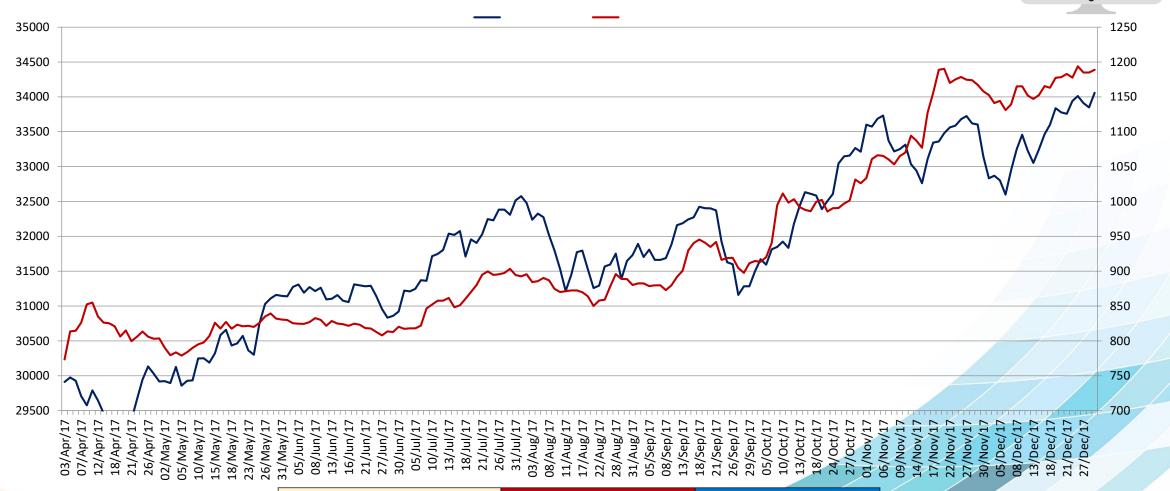
GIC & Its Subsidiaries

ICICI Prudential Life Insurance (2.084)



Solar v/s Sensex - Qtr Year









Solar Industries India Limited

Vision & Values

Our value-building journey