

ATLANTA LIMITED

An ISO 9001:2008 Company

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Andheri - Kurla Road, Andheri (East), Mumbai - 400 059, India. Phone: +91-22-29252929 (5 lines) Fax: +91-22-29252900

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CIN : L64200MH1984PLC031852

December 20, 2017

Bombay Stock Exchange Limited

Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001

Scrip Code: 532759

Tax No: 2272 3121 / 2272 2037

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block Bandra-Kurla Complex, Bandra (East)

Mumbai 400 051

Trading Symbol: ATLANTA

Fax No: 2659 8348 / 2659 8237 / 38

Dear Sirs,

Re.: Atlanta Limited (BSE Code: 532759 & NSE Code: ATLANTA)

Subject: Investors' Presentation

This is to inform you that an Earnings Call to discuss the Q2 FY18 results of the Company with Mr. Rajhoo Bbarot, Chairman and Mr. Dipesh Gogri, Chief Financial Officer is scheduled to be held on Wednesday, December 20, 2017 at 3.30 p.m. (IST).

In this regard, copy of the investor's presentation is enclosed herewith for your reference &

ecord.

In line with the terms of Code of conduct and procedures for fair disclosure of unpublished price sensitive information read with SEBI (Prevention of Insider Trading) Regulations, 2015, we shall post relevant information, if any, on the website of the Company promptly after the meeting and also send copy of the same to the stock exchanges.

You are requested to kindly acknowledge the receipt and also take suitable action for dissemination of this information through your website at the earliest.

hanking you

Cours faithfully

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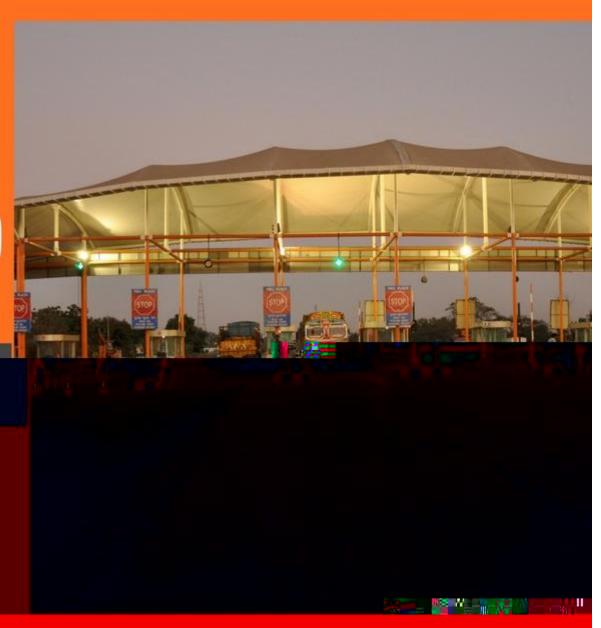
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ATLANTA LIMITED

Where Technology Moves with Time

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Safe Harbor



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Atlanta Limited



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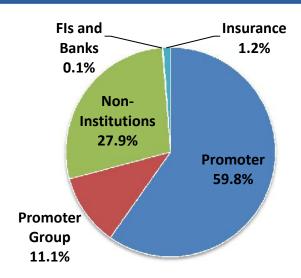
Key Business Segments

Roads & Highways

Real Estate

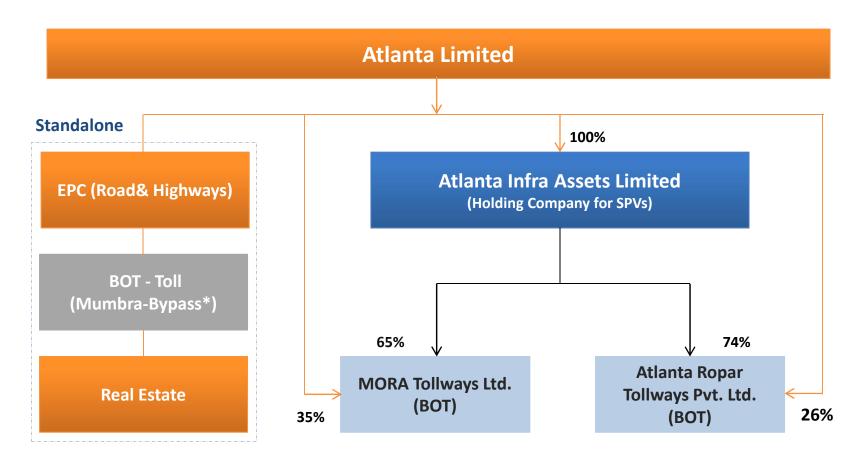


Shareholding Pattern



Business Structure



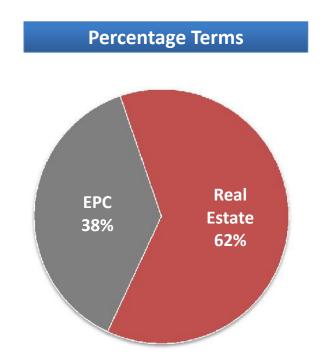


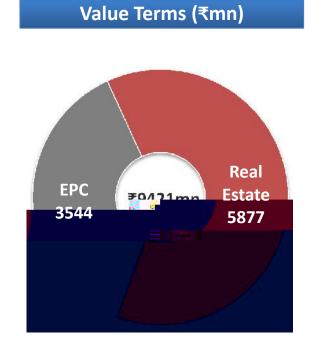
"Atlanta Limited together with its subsidiaries forms Atlanta Group"

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Projects Under Execution



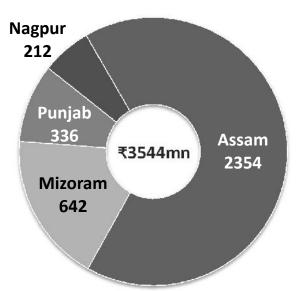




"Atlanta Limited undertakes both captive as well as third party EPC projects"

EPC Order Book





Particulars of Work	Value (₹mn)
4-laning of NH-37 from end of Moran bypass to Bogibeel Junction in the state of Assam	2354
Construction of 2-lane highway in the state of Mizoram	642
Ropar – Doraha Section of NH-1 in the state of Punjab	336
Nagpur- Kondhali Section of NH-6 in the State of Maharashtra	212
Total Value	3544

"The entire EPC order book is pertaining to the Roads & Highways space"

Real Estate Projects



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Project Name	City	Ownership (%)	Area* (mn sq. ft.)	Project Cost# (₹ mn)	Current Status	Completion Date**
Atlanta Enclave	Thane	100%	1.2	3,527	Phase II Started	Dec ['] 20
Olympic Lifestyles	Jodhpur	60%	0.5	1,600	In Progress	Dec' 19
Atlanta Heights	Mumbai	100%	0.15	750	Yet to be Started	NA
Total			1.85	5,877		

"The company is increasing its focus on fast growing Affordable Housing space"

BOT Assets



	Particulars	Nagpur – Kondhali (AIAL)	Ropar – Doraha (ARTPL)
	Project Cost (₹mn)	" f(ŽŽ	! f\$#Ž
<u> </u>	Ownership (%)	žŽŽ	žŽŽ
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3	Commercial Operation Date	>GR]žž	: O X]ž%

"BOT assets are part of consolidated entity which reports its results on annual basis"

Management Updates



EPC Focused

Continues to focus on high margin projects primarily in the Roads & Highways segment

Bid Pipeline

Currently gearing up to bid EPC based projects aggregating over ₹130 billion

Affordable Housing

Accelerating the execution of its affordable housing and small ticket size residential projects

Arbitration Awards

Aggressively perusing to realize the balance over ₹11 billion of arbitration awards in favour

Use of Proceeds

Utilizing larger portion of arbitration proceeds in retiring the debts on the company

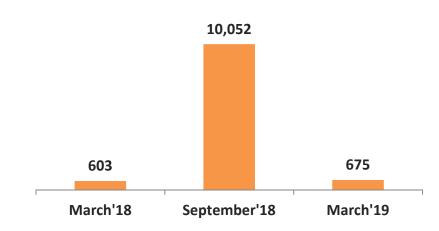
Debt Reduction

Aiming to become debt free by March 2018 on standalone basis

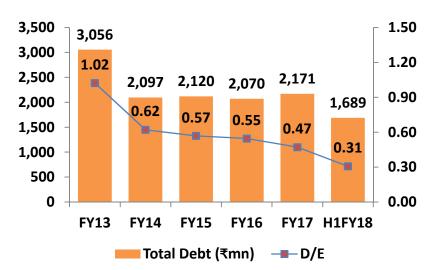
Awards Receivables



Awards Receivables* (₹mn)



On Track to Become Debt Free



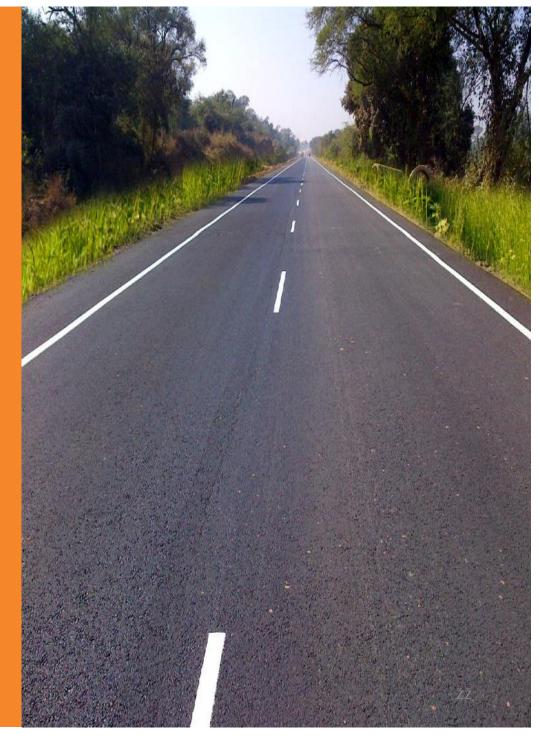
Entity wise Receivables

AL-Standalone	603	980	243
AIAL	-	-	431
MORA	-	9,072	-

"With timely inflow of awards receivables, the company will become debt free on standalone basis."

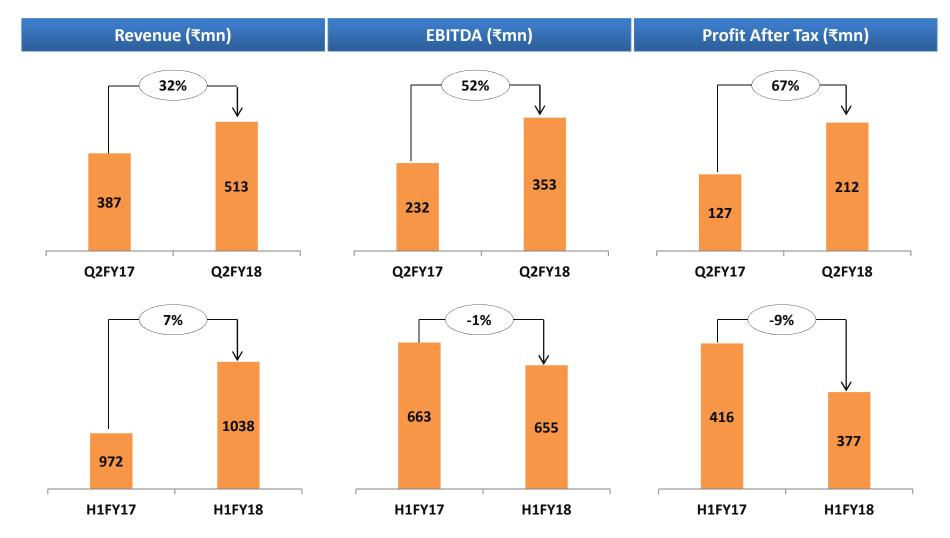
"As on September 30, 2017, Atlanta Limited has over ₹11 billion of awards receivables"

Result Highlights – Q2FY18



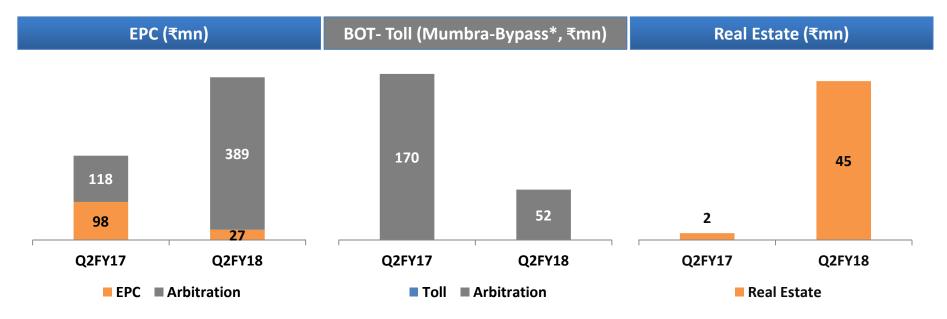
Standalone Financial Highlights – Q2FY18 (Ind-AS)





Segment Highlights





Revenue Break-up (₹mn)	Q2FY17	Q2FY18
EPC (Roads & Highways)	98	27
Real Estate	2	45
Arbitration Awards	288	441
Atlanta Limited	387	513

Standalone Financial Results - Q2FY18 (Ind-AS)



Particulars (₹mn)	Q2FY18	Q2FY17	<i>Y-o-Y</i>	H1FY18	H1FY17	Y-o-Y
Revenue	512.9	387.4	32%	1037.8	971.8	7%
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EBITDA	352.8	232.4	52%	655.0	662.5	-1%
EBITDA Margin	69%	60%		63%	68%	
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Profit Before Tax (PBT)	290.0	156.9	85%	519.7	519.8	0%
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Profit After Tax (PAT)	212.2	126.9	67%	377.0	415.6	-9%
PAT Margin	41%	33%		36%	43%	
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Total Comprehensive Income	212.0	126.7	<i>67%</i>	376.6	415.2	-9%

Standalone Balance Sheet (*Ind-AS*)

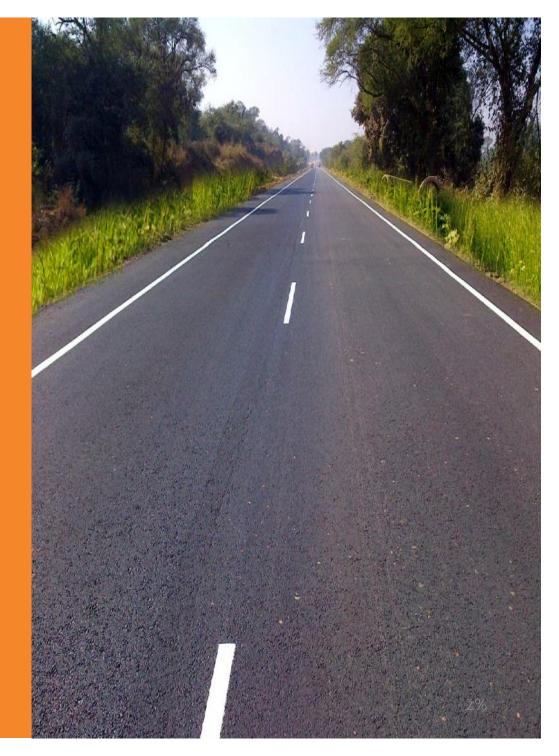


Equities & Liabilities (₹mn)	Sep-17
Total Equity	5,497.6
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Non-Current Liabilities	1,758.8
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Total Equities & Liabilities	8,973.6

Assets (₹mn)	Sep-17
Non-Current Assets	4,450.2
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Total Assets	8,973.6

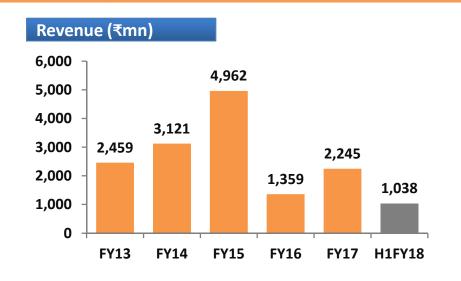
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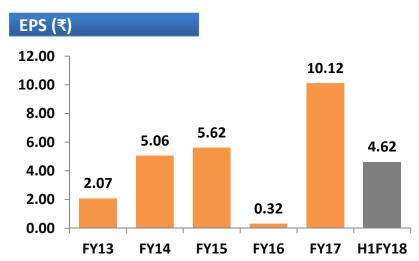
Financial Track Record and Performance

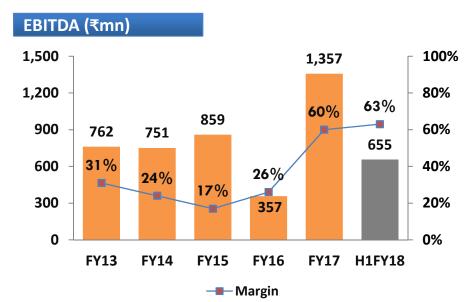


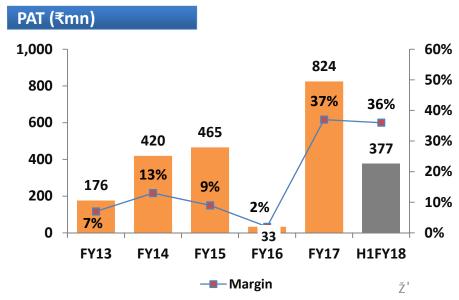
Standalone Financial Track Record





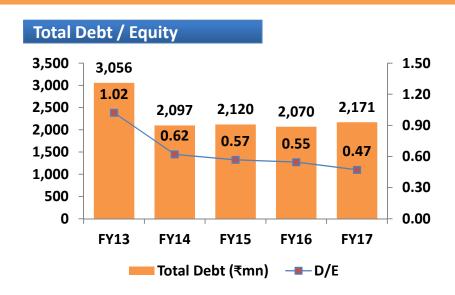


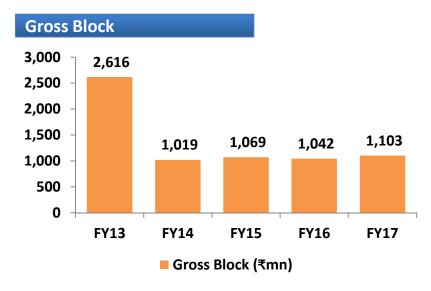




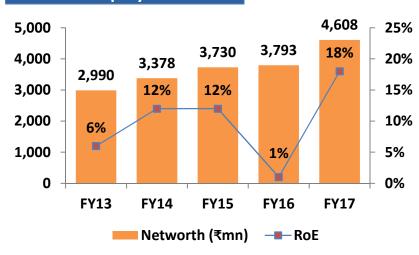
Standalone Financial Strength & Performance



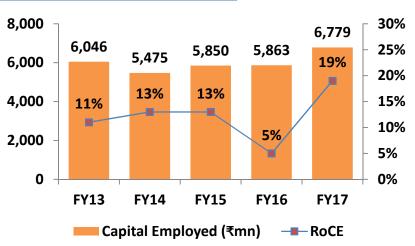




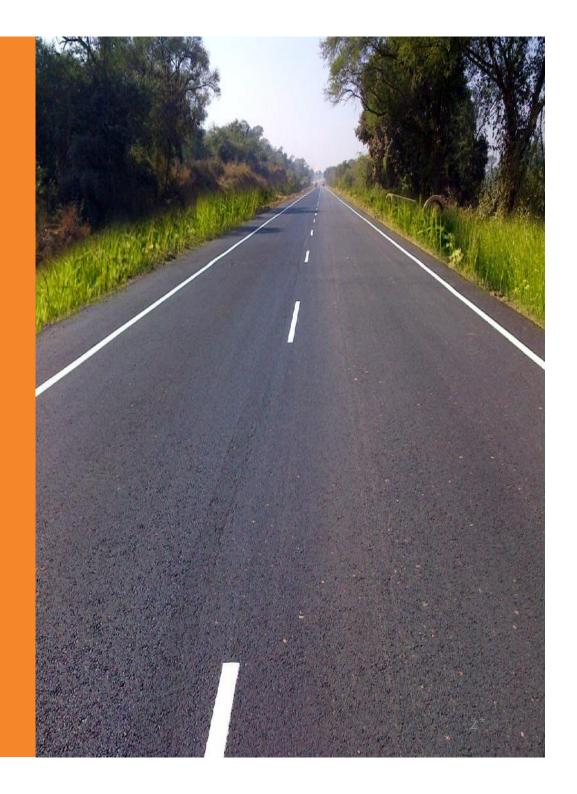
Return on Equity



Return on Capital Employed

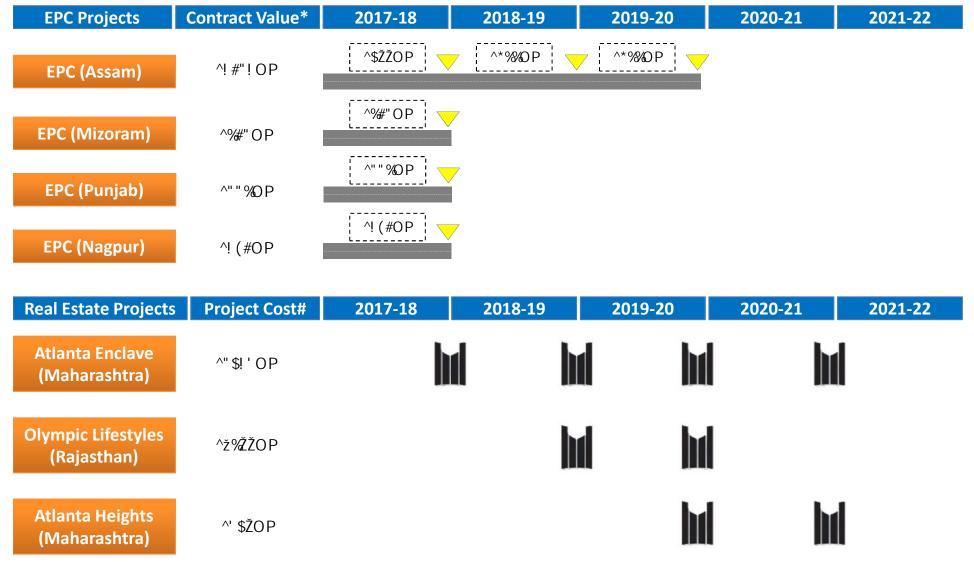


Execution Schedule and Capabilities



Proposed 5-Year Project Execution Schedule





In-house Construction Equipment



Sr. No.	Machinery Name	Quantity
1	1ZECXCVQTU	#
2	. CEMICG 800FGTU	\$
3	>CMV CO RCEVOTU	%
4	- URJ CNV/CO RCEVOTU	#
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33	?QVQV>VCVKQPU	\$

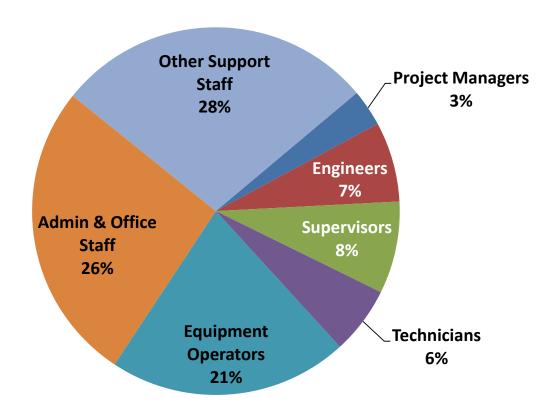
Gross Block (Plant & Equipment, Vehicles): ₹846mn



Note: - UQP >GRVGO DGT" Žf! Žž'

In-house Execution Team





"As on September 30, 2017, the total employee strength of the company was 185.

Management Team





Rajhoo Bbarot
Promoter & Chairman

XGT" [GCTUCHGZRGTKGPEG KP GZGEVWKCP OHY KFG TCPI G CHEKKKSCPI KPGGTKPI RTCLGEVU OHNCTI G LECNG NKWG VI CVOHECPUTWEVKCP OH 4 KLJY Q LIFI- KTHIGNF < CXGO GPVLFI WKNFKPI LFI = GKPHOTEGF / OPETGVG ?TCENUI CPF 9 KPKPI



Rikiin Bbarot
Promoter & Managing Director

• 4CUOXGTŽ' [GCTU QHGZRGTKGPEG KP EQPUNTWENKOP DWUKPGLU

40NFU. CEJGNOT]UFGITGGKP/COOGTEGFI
 OKRNOOCKP/KKKNIPIKPGGTKPICPFOKRNOOCKP
 . WUKPGLU9 CPCIGOGPV



Dipesh Gogri Chief Financial Officer

 4000 QTG VI OP! Ž [GCTUQHGZRGTKGPEG KP VI G CTGCUQH/QTRQTCVG 2KPCPEGFi- EEQVIPVUFi ?CZCVKOP CPF 2KPCPEKON- FXKUQT[

40NFU. CEJGNOT]UFGITGGKP/QOOGTEG
 CPFOGODGTQHB-50PFBB-5



Ulhaas Bhole Vice President & Head - Contracts

 4 CUOXGT" Ž [GCTUOHGZRGTIGPEG KP ECTT[KPL OWVC PVVO DGT OHKPHTOUTIVEWTG RTOLGEVU

 4 ONFU. CEJ GNOTJUFGI TGG KP / KXKNI PI KPGGTKPI HTQO 9 WO DCK@PKXGTUKV[Y KVJ 3 GONGEJ PKECN 1PI KPGGTKPI CUJ INGEVKXG > WOLGEV



Narayan Joshi Company Secretary

 4 CUCTOMPF! ([GCTUCHGZRGTKGPEG KP XCTKOMULGETGYCTKONFGRCTVO GPVU

 40NFU. CEJGNOTJUFGITGGKP/QOOGTEGFI <QUV3TCFWCAGKP88 CPFOGODGTQH?JG 5PUKKWAGQH/QORCP[>GETGACTIGUQH5PFKC



Taj Khan Vice President & Head - Sales & Realty

 40UO QTG VJ OP ž" [GCTUQHGZRGTIGPEG KP VJ G =GONT UVCVG UGEVQT

401FU. CEJGNOTJUFGITGG KP/OPUJTWEVKOP
 1PI KPGGTKPIY KW 9 CUVGTUKP 9 CTNOWRI OPF
 88 HOO 9 WO DOK@PKXGTUK/

Corporate Journey







- - Y CTFGF 9 WO DTCfD[RCWTQCF RTQGEVHQT. ; ? O QFGN
- ACPWITGF KPVQ ECPVITCEV EQCIVO KPKPI DWKPGLU

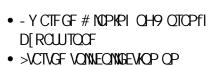
- Y CTFGF 5PFIC]Už^WI TGGPHGNF.;?
 RTQLGEVKQL@FCKRVIT. [RCLU
- <KOPGGT VO KPVTOF WEG >WIHCEG 9 KPKP1 ?GEJ PONOJ [KP 5PFKC



- / CO O GPEGF VONNEONGEVIOP HOT: CI RWIFT/OPFJ CNK RTOLGEV
- B OP = ORCTF/ J CO MONTFIC J KDF! GGNOP OQTC J C TOOF RTOLGEVOP . ; ? DOUKU



- 8KUGF OP UKQEMGZEJ OPI GU
- COLIGE: COLRWIFT/OPFJCNKUKUYCI
 RTOLGEVOP.; ? DOUKU
- >WEEGLIHWMI EQQ RINGNGF VI G RTGLIKK KQWU9 WD DTCFID[RQLU RTQLGEV



• >VCTVGF VONNEONNEEVKOP OP =ORCTIFOOTCJ C TOOF



Project Gallery



Vehicle Underpass at Moran Bypass of NH-37

Major Maintenance Work at Nagpur-Kondhali Section of NH-6 Rail Over Bridge at Ropar - Doraha Section of NH-1







Thank You

