



KAMDHENU LIMITED

Strong Q2 FY18 Financial Performance

Revenue Growth of 52%

Profit Before Tax grew 70% to Rs. 5 crore

Profit after Tax grew 57% to Rs. 3 crore

Particulars (Rs. Crores)	Q2 FY18	Q2 FY17	Y-o-Y	H1 FY18	H1 FY17	Y-o-Y
Net Revenue from Operations	270.9	178.5	52%	497.7	361.4	38%
Profit Before Tax (PBT)	4.8	2.8	70%	9.1	5.7	60%
Profit After Tax	3.1	2.0	57%	5.9	3.9	51%

Press Release : 29th November 2017, Delhi

Kamdhenu Limited, India's largest manufacturer and seller of branded TMT Bars has declared its Unaudited Financial Results for the Quarter and Half Year ended 30th September, 2017

Highlights for Q2 FY18

- **Revenue up 52% to Rs. 271 crore** as compared to Rs. 179 crore in Q2 FY17
- **Profit before Tax (PBT) up 70% to Rs. 5 crore** as compared to Rs. 3 crore in Q2 FY17
- **Profit after Tax up 57% to Rs. 3 crore** as compared to Rs. 2 crore in Q2 FY17

Highlights for H1 FY18

- **Revenue up 38% to Rs. 498 crore** as compared to Rs. 361 crore in H1 FY17
- **Profit Before Tax (PBT) up 60% to Rs. 9 crore** as compared to Rs. 6 crore in H1 FY17
- **Profit after Tax up 51% to Rs. 6 crore** as compared to Rs. 4 crore in H1 FY17
- **Royalty Income through Franchisee's is up by 49% for the Half Year**
- **6 new Franchisee's have been added during this year**



Commenting on the results and performance, **Mr. Satish Kumar Agarwal, Chairman & Managing Director** said:

*"I am delighted to announce that our Company reported **Revenue of Rs. 498 crores** with **PBT and PAT of Rs. 9 crores and Rs. 6 crores** respectively in the first half of FY18. During the half year we have added **6 new franchisees**. Our royalty income has also increased by 49% in H1 FY18.*

Over the years, Kamdhenu has been reporting a steady growth which reflects the success of its franchise business model. We have also taken several key growth-oriented initiatives to capitalize on industry opportunities arising out of high growth in the real estate and construction sector supported by the various steps taken by the government to achieve its Housing for All objective by 2022.

The second quarter was marked by the adoption of the new GST regime which is expected to spur growth prospects of all key sectors of the economy. We looked at GST readiness as an opportunity to stand out from the rest of the industry which enabled us to embrace it better than other industry verticals.

We expect the 2nd Half of the Year to be better given that demand for building materials from real estate and infrastructure sector remain robust and the effects of GST is likely to settle down further."



About Kamdhenu Limited

Kamdhenu Group was founded in 1994 with a vision to provide Best Quality TMT Bars at Best Price. Today, led by Mr Satish Kumar Agarwal, the company is the market leader in branded TMT Bars and 'Kamdhenu TMT Bar' is the largest selling TMT Bar in India with brand sales turnover of around Rs. 6000 crore. Kamdhenu follows franchisee business model to bring more transparency and dynamism to the operations of the company. Kamdhenu has committed chain of over 10,500 dealers and distributors in India out of which 6,500 are exclusive for steel business. Kamdhenu being TMT expert has also launched earthquake resistant Kamdhenu SS 10000 TMT Bar and Kamdhenu Nxt TMT Bar. It has been conferred with India Power Brand 2016, Asia's Most Promising Brand – 2016 and World's Best Brand 2015.

Kamdhenu Paints, one of the leading Paint companies in India, is a division of Kamdhenu Limited. The company is credited for offering best-in-class paint products conforming to global standards. Its product portfolio under the brand KAMDHENU PAINTS-COLOUR DREAMZ includes Exterior Emulsions, Interior Emulsions, Acrylic Distempers, Enamel Paints, Cement Paints, Wall Primers & Putty, and Texture & Designer Finishes, Stainers, P.U. Wood Finishes and Metallic Finishes. Kamdhenu Paints has 4,000 dealers and distributors spread across the country

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information, please contact

Company	Investor Relations Advisors	Public Relations
Kamdhenu Limited CIN: L27101DL1994PLC134282 Mr. Harish Kumar Agarwal www.kamdhenulimited.com	Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285 Ms. Payal Dave / Mr. Deven Dhruva payal.dave@sgapl.net / deven.dhruva@sgapl.net 022 61146679 / +91 9833373300 www.sgapl.net	Fortuna Public Relations Mr. Pankaj Tiwari / Mr. Ankit Vishnoi pankaj@fortunapr.com / ankit@fortuneapr.com + 91 8447595982 / +91 9873892279