

# CASE STUDY

*Business Standard* analyses one family's finances and suggests a way forward



## THE BASUS

Nandan (41), Sushmita (38), Siddharth (9)

RESIDE IN	NET ANNUAL INCOME	RATING
<b>Pune</b>	<b>₹25.56 lakh</b>	<b>8/10</b>

### ► FAMILY PROFILE

Nandan works as a branch manager for a non-banking financial company. His wife, Sushmita, is a senior officer in a public sector bank. They have settled in Pune since 2007 and have created good assets over 10 years. Their primary goal is to pay off their home loan taken on a second property and also plan for their son's foreign educational funding

Basic expenses (₹)	Per month (₹)	Annual (₹)
Household	65,000	7,80,000
Son's education	12,000	1,44,000
Home loan EMI	49,743	5,96,915
Insurance premium	16,417	1,97,000
<b>Total</b>	<b>1,43,160</b>	<b>17,17,915</b>
<b>Monthly income: ₹2,13,000</b>		<b>Net monthly surplus: ₹69,840</b>

### ► GOALS

#### SON'S EDUCATIONAL FUNDING (2023–2027) (Inflation 10%)

Current value: **₹41 lakh**      Future value: **₹1.11 crore**

#### PAYING OFF HOME LOAN (2020) (home loan rate 10.5%)

Current dues: **₹20 lakh**

#### CONSTRUCTING HOLIDAY HOME (2020) (Inflation 10%)

Current value: **₹25 lakh**      Future value: **₹40.25 lakh**

#### SON'S MARRIAGE (2032) (Inflation: 10%)

Current value: **₹15 lakh**      Future value: **₹1.01 crore**

#### RETIREMENT AT AGE 60 (2034) (Inflation: 7%) (Life expectancy: 85 years)

Current annual retirement expenses: **₹8 lakh**      Future annual expenses: **₹29 lakh**      Corpus required: **₹5.85 crore**

Assets	₹	Liabilities	₹
Savings Account	3,20,000	Home loan	42,00,000
EPF	12,34,000		
Fixed deposits	8,00,000		
Stocks/shares	9,13,000		
Mutual funds	18,34,000		
Self-occupied house	1,10,00,000		
Invested property-1	85,00,000		
NA land	17,50,000		
<b>Total</b>	<b>2,63,51,000</b>		<b>42,00,000</b>
<b>Net worth</b>	<b>2,21,51,000</b>		

### ► FINDINGS

**EMERGENCY FUND:** Present savings account and fixed deposit balance can take care of eight months of expenses. Contingency arrangements are adequate

**LIFE INSURANCE:** Nandan is covered for ₹2.15 crore through various term, unit-linked insurance plan (Ulip) and traditional insurance plans, while Sushmita is covered for ₹20 lakh through Ulips and traditional plans. Both are adequately covered

**HEALTH INSURANCE:** Nandan and Sushmita have employer group health cover of ₹5 lakh and ₹3 lakh, respectively. Additionally, Nandan has taken a family floater mediclaim policy for a sum assured of ₹10 lakh, sufficient for now

**INVESTMENTS:** Portfolio is well-diversified in various asset classes

**LIABILITIES:** Servicing a home loan of ₹45 lakh taken two years earlier for the second property. Current dues are ₹42 lakh

### ► RECOMMENDATIONS

**EMERGENCY FUND:** Nandan can maintain the present savings account balance and convert it into a flexi FD account. Additionally, ₹2 lakh from FD can be maintained for contingency

**LIFE INSURANCE:** The couple is adequately covered

**HEALTH INSURANCE:** The present health insurance cover is adequate. This cover can be reviewed after two years

**ACCIDENT INSURANCE:** A personal accident policy of ₹1 crore for Nandan, with ₹15 lakh as TTD benefit, is recommended. For Sushmita, ₹50-lakh accident cover, with ₹10 lakh as TTD benefit, is suggested. The annual premium for this should be ₹18,000

### ► PLANNING FOR GOALS

**SON'S EDUCATIONAL FUNDING (2023–2027)** A monthly investment of ₹45,000 needs to be done. This amount can be invested in large-cap and balanced mutual funds

Rate of return on large-cap and balanced funds: 12%

**PAYING OFF HOME LOAN (2020)** Equated monthly instalment can be increased to ₹70,000, which will reduce the tenure to seven years. Annual bonuses can be used to pre-pay and close the loan in the next five years

**CONSTRUCTING HOLIDAY HOME (2020)** The existing mutual funds can be used. Additionally from the current FDs, ₹4.50 lakh will need to be invested in balanced mutual funds for this goal

Rate of return on balanced fund: 12%

**SON'S MARRIAGE (2032)** The existing large-cap shares portfolio can be used

Rate of return on shares: 15%

**RETIREMENT AT AGE 60 (2034)** The existing Employees Provident Fund will be worth ₹1.50 crore at retirement, considering a five per cent annual growth in income. The second property will be worth ₹5.20 crore. The surplus income after home loan payments are over from 2020 onwards can be used to enhance this corpus by investing in balanced mutual funds

Rate of return assumed: 8% in EPF, 12% in mutual funds, 10% in property

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