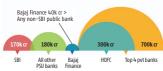
PRIVATE SECTOR AHEAD OF PSBs



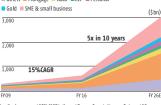
Source: http://moneycontrol.com, as of June 23, 2016

Interest rates to converge across formal & informal credit



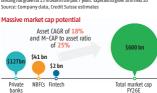
Growth in lending

■ Others ■ Mortgage ■ Auto ■CVs ■ Personal



Lending has grown at 15% CAGR in the past 7 years. Expected to grow 5x in next 10

FY16



Source: Company data, Credit Suisse estimates All charts from Nandan Nilekani's presentation 'Indian Banking: in a Time of Change'