Siyaram's
SIYARAM SILK MILLS LIMITED

1st February, 2023.

To,

BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400 001. Scrip Code: 503811	National Stock Exchange of India Ltd. Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051 Company Symbol: SIYSIL

Dear Sir/ Madam,

Sub: Revised Investor Presentation

With reference to earlier Investor Presentation submitted on 30th January, 2023 pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith Revised Investor Presentation on the Unaudited Financial Results of the Company for the quarter and nine months ended 31st December, 2022.

The Investor Presentation is also available on the website of the Company i.e. www.siyaram.com.

We regret the inconvenience caused and request you to take the attached revised Investor Presentation on record.

Thanking you,

Yours faithfully,
For SIYARAM SILK MILLS LIMITED

WILLIAM VINCENT FERNANDES
Digitally signed by WILLIAM VINCENT FERNANDES
Date: 2023.02.01 13:31:32 +05'30'

William Fernandes
Company Secretary

Encl : a/a.

Corporate office: B - 5, Trade World, Kamala City, Senapati Bapat Marg, Lower Parel, Mumbai – 400 013 (India)
Phone : 3040 0500, **Fax**: 3040 0599 **Email**: william.fernandes@siyaram.com
Internet: www.siyaram.com **CIN** : L17116MH1978PLC020451
Registered Office: H – 3/2, MIDC, A – Road, Tarapur, Boisar, Palghar – 401 506 (Mah.)

Investor Presentation

SIYARAM SILK MILLS LIMITED

Discussion Summary

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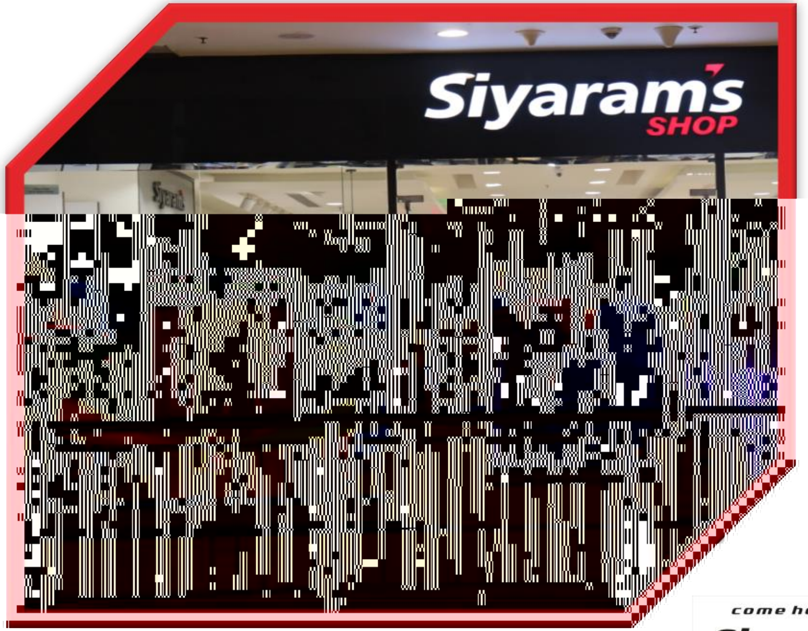
About Us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SHOP

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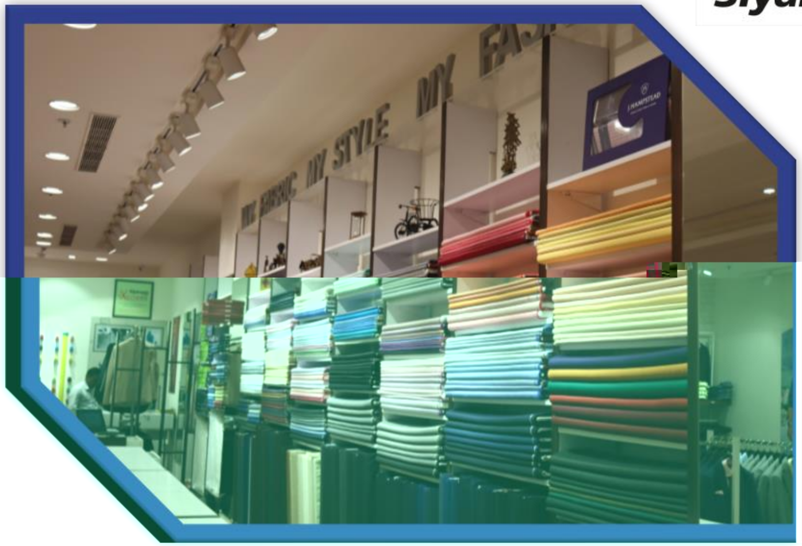

MY STYLE MY

Siyaram's
PREMIUM SUITINGS & SHIRTINGS
CADINI
ITALY
J.HAMPSTEAD
OXEMBERG

Siyaram's

Vision

Mission

Values

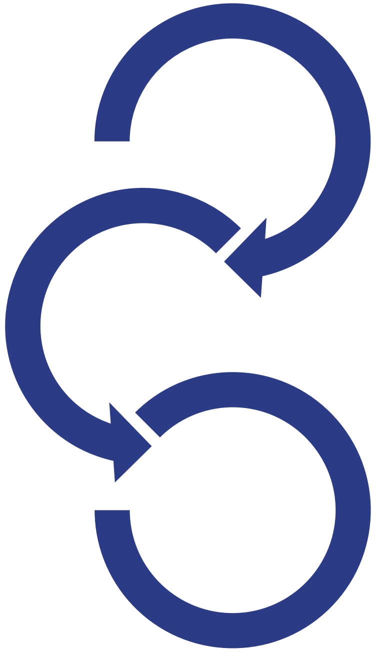
– passion, integrity, team spirit, humility, value creation and excellence

Purpose

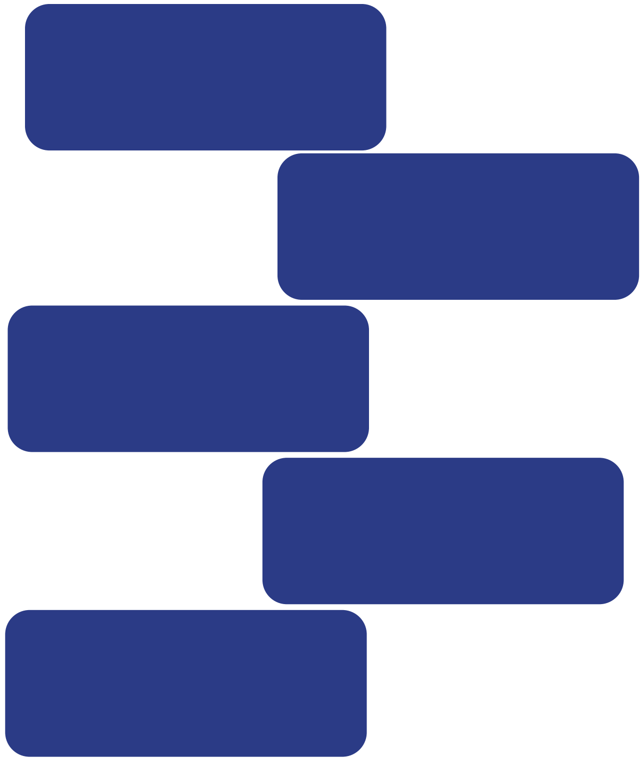
ESG DRIVEN

WE DO HOW WE DO IT

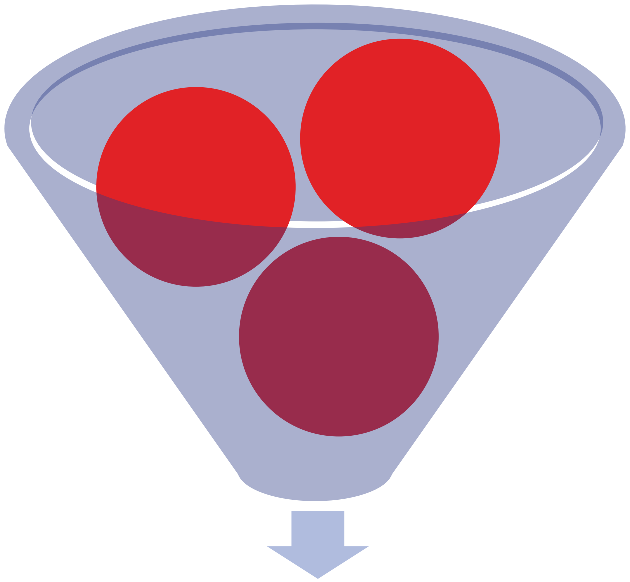
Product Offerings



Product Life Cycle



Strategy



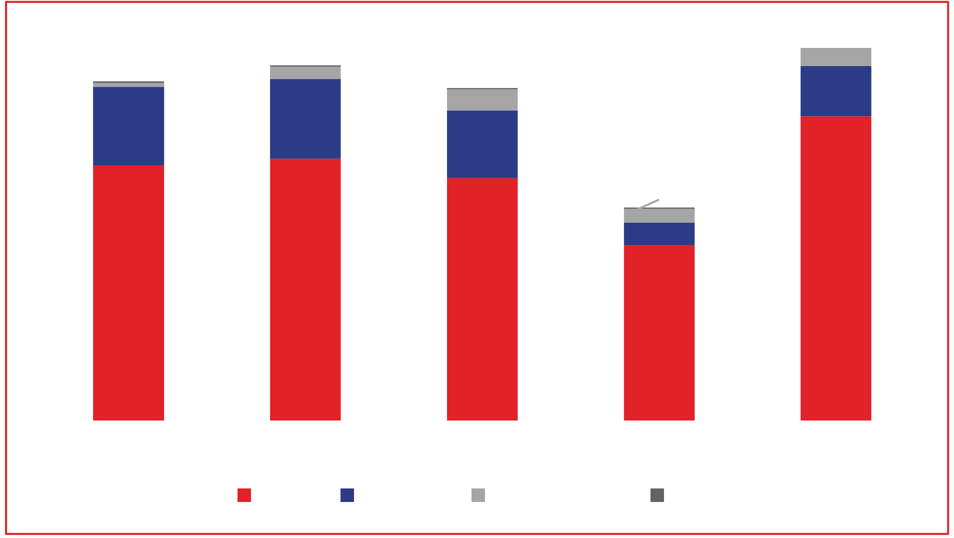
Sustainable Returns

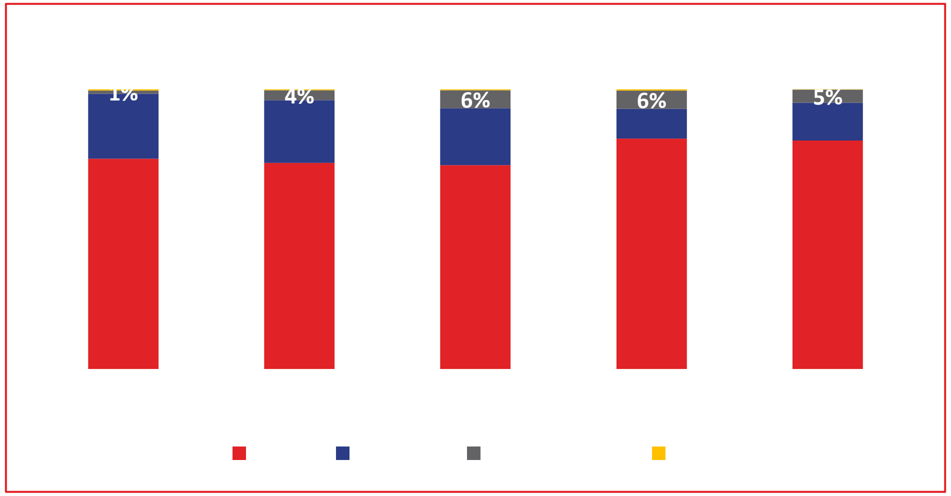
Value Creation

Growth CAGR (FY18-22)

Ratios Median (FY18-22)

Siyarams





“Leader in branded Polyviscose”

Siyaram's

	Mass Premium Super Premium	Mass: Premium Super Premium
	Suiting Shirting	Shirt Trousers
	Mass & Premium: Super Premium	

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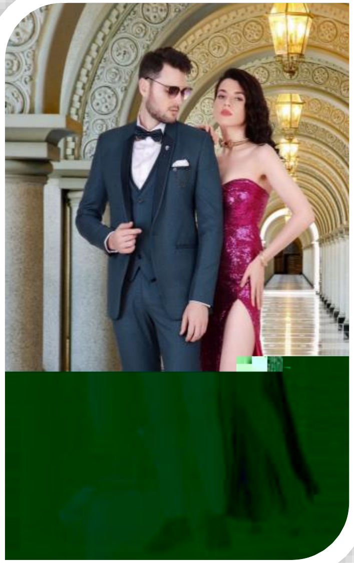
CADINI
ITALY
THE POWER OF PRESENCE

J.HAMPSTEAD
WORLD'S FINEST FABRIC & APPAREL
A DIFFERENT LEAGUE



MiSTAiR
A Siyaram's Initiative

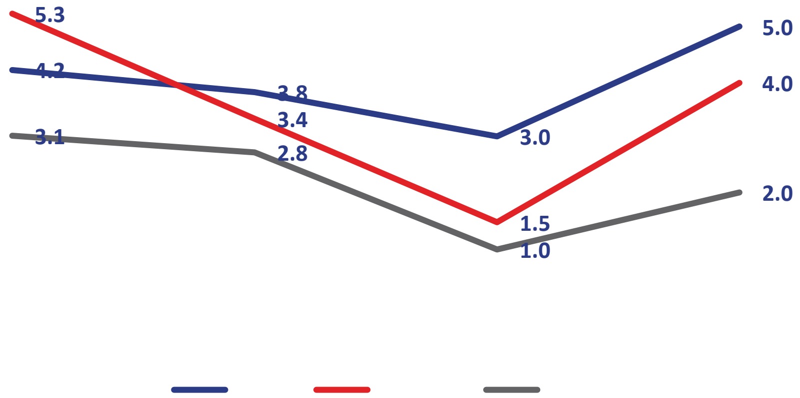
OXEMBERG

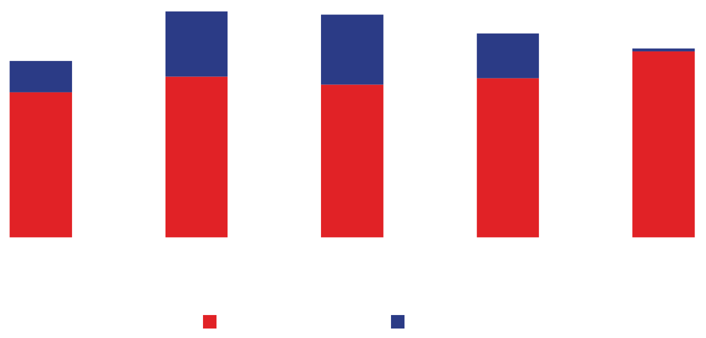
Siyaram's

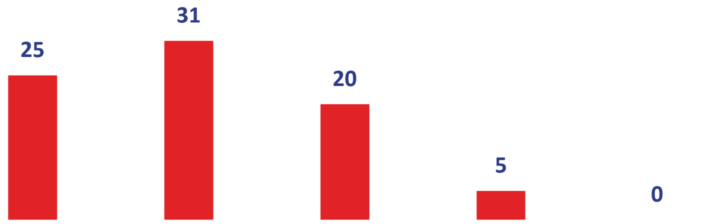
Siyaram's
ROYALÈ LINEN™
premium linen fabric

Complete Value Chain

An optimum mix of In-house and Outsourcing makes it a scalable and Asset-light model



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Rationale- A sustainable Roadmap

Fabric & Garment To Continue The Growth Momentum

Systematic Distribution Framework Exhibits Sustainable Growth Outlook

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Focussed On Qualitative Growth

Fabrics to remain the dominant contributor; Gradual premiumisation would be a key catalyst

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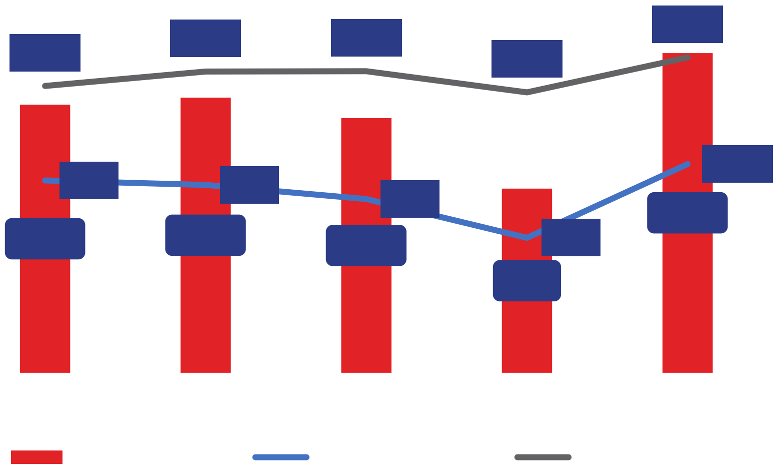
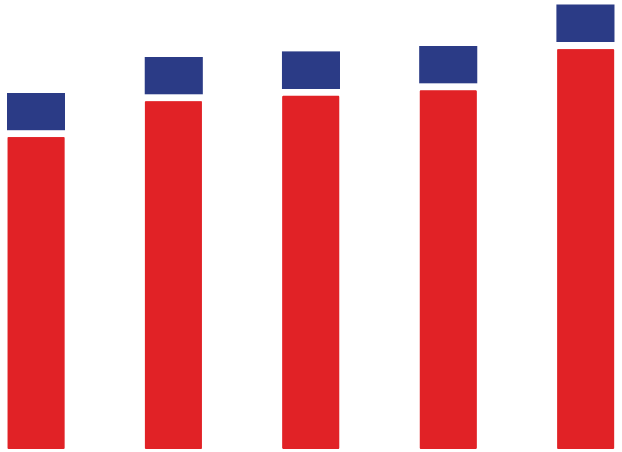
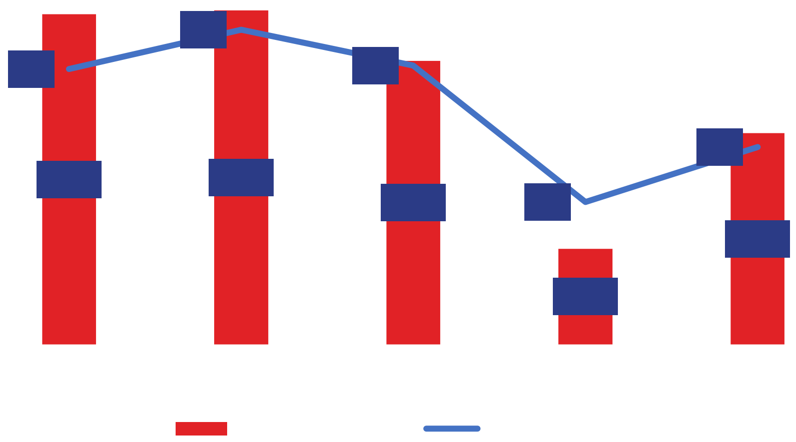




Garments revival on the cards

- garment



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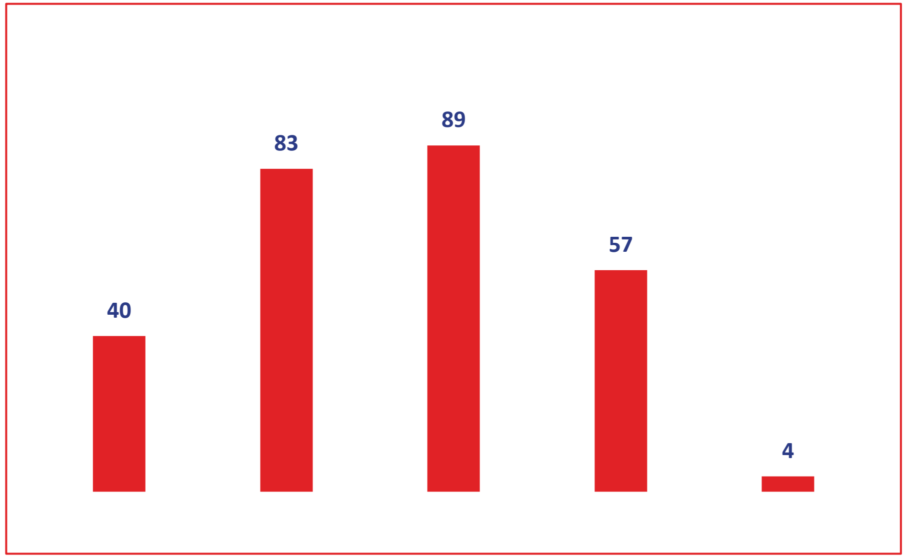
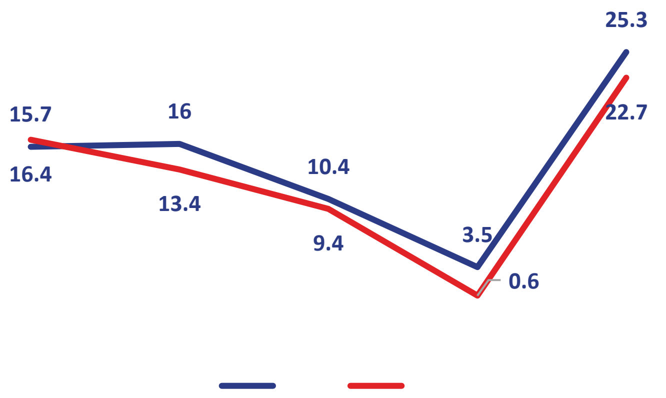
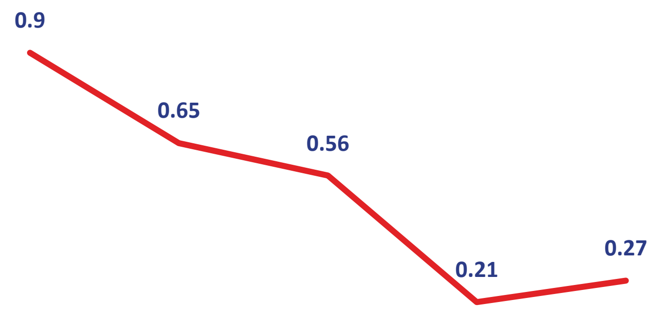
To remain Asset Light & Utilise Capital for growing core business

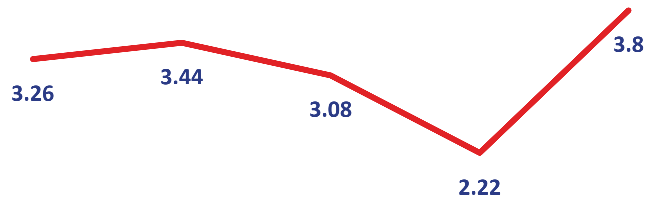
improve margins and Return Ratios

Sales or Return (SoR)









Prudent Capital Allocation

immerse

sales strategy

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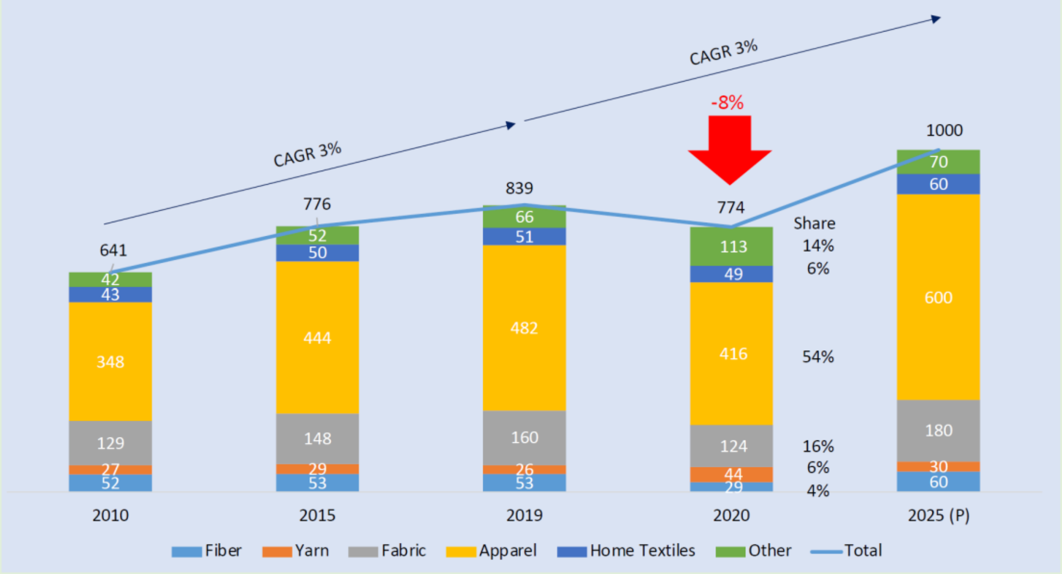
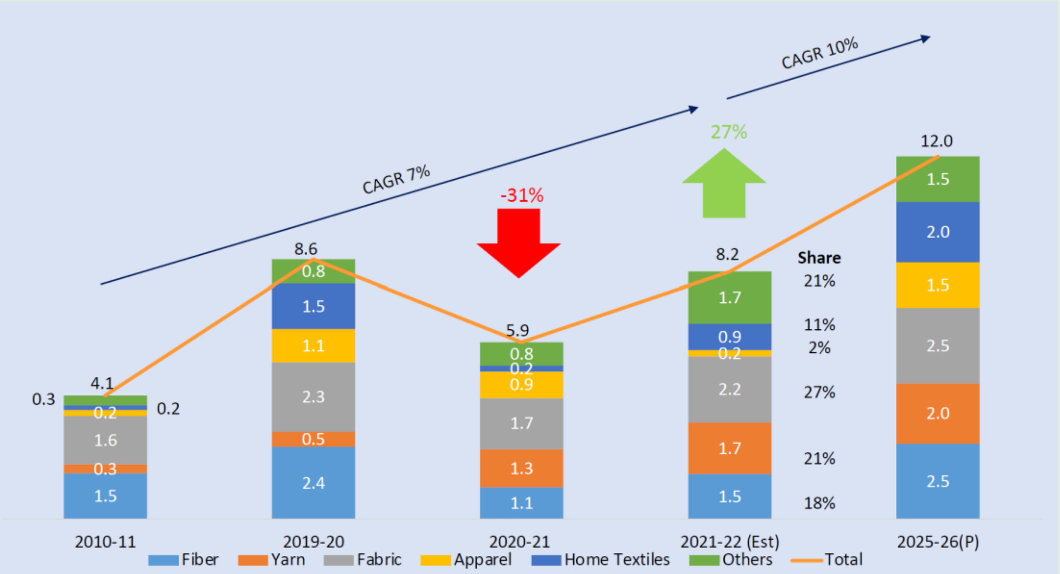


CAGR 3%
CAGR 3%
-8%
641
776
839
774
1000
Share
14%
6%
54%
16%
6%
4%
42 43 348 129 27 52
52 50 444 148 29 53
66 51 482 160 26 53
113 49 416 124 44 29
70 60 600 180 30 60
2010
2015
2019
2020
2025 (P)
Fiber
Yarn
Fabric
Apparel
Home Textiles
Other
Total



CAGR 7%
CAGR 10%
-31%
27%
4.1
8.6
5.9
8.2
12.0
0.3
0.2
Share
21%
11%
2%
27%
21%
18%
0.2 1.6 0.3 1.5
0.8 1.5 1.1 2.3 0.5 2.4
0.8 0.2 0.9 1.7 1.3 1.1
1.7 0.9 0.2 2.2 1.7 1.5
1.5 2.0 1.5 2.5 2.0 2.5
2010-11
2019-20
2020-21
2021-22 (Est)
2025-26(P)
Fiber
Yarn
Fabric
Apparel
Home Textiles
Others
Total

Fibre	Production		Share 2019-20 (%)	CAGR
	2015-16	2019-20		
Cotton	5865	6205*	64%	1%
Silk	29	36*	0.4%	6%
Wool	47	45	0.5%	-1%
Others	1690	1683	17%	-0.1%
Natural Fibre	**7631**	**7969**	**82%**	**1%**
Viscose Staple Fibre	342	578	6%	14%
Polyester Staple Fibre	894	1085	11%	5%
Acrylic Staple Fibre	107	98	1%	-2%
Others	5	4	0.04%	-5%
Manmade Fibre	**1348**	**1765**	**18%**	**7%**
Total Fibre	**8979**	**9734**		**2%**

Government Support

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Consolidated Result Highlights Q3 & 9MFY23

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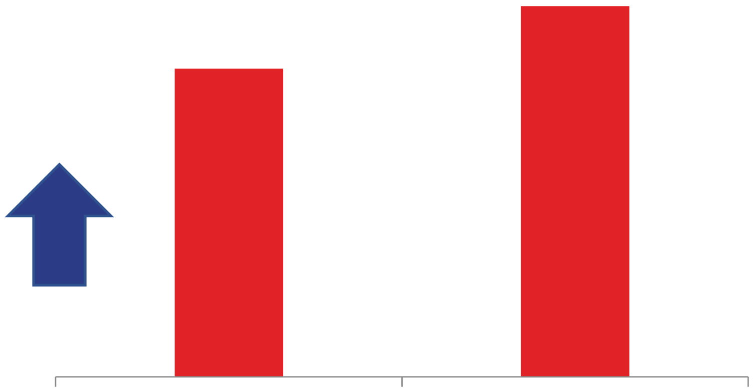
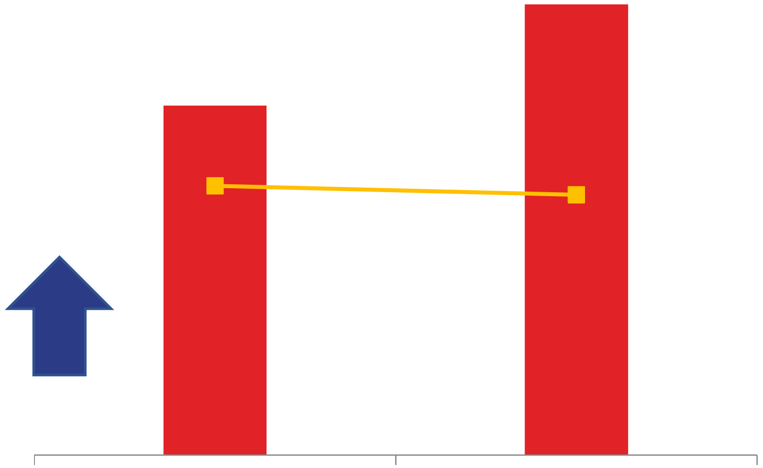
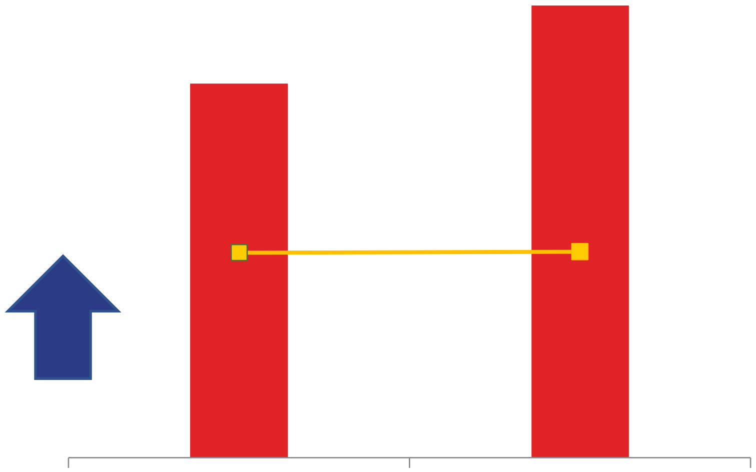
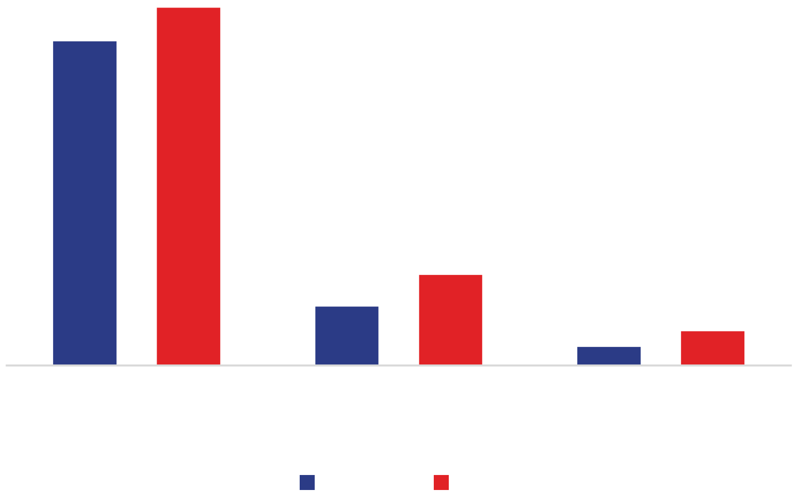
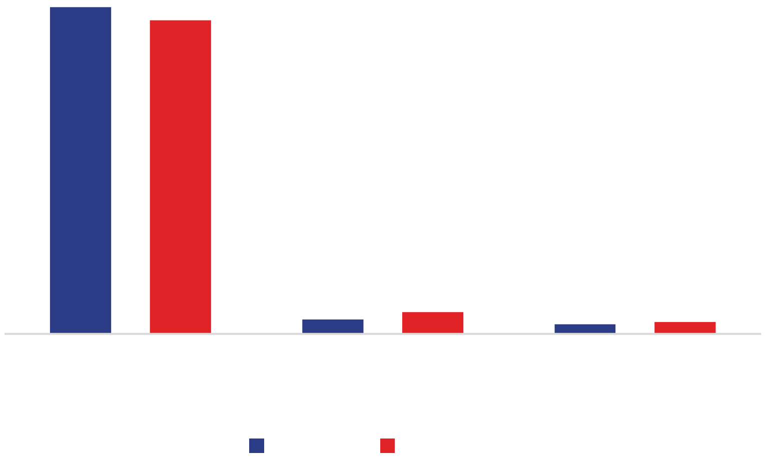
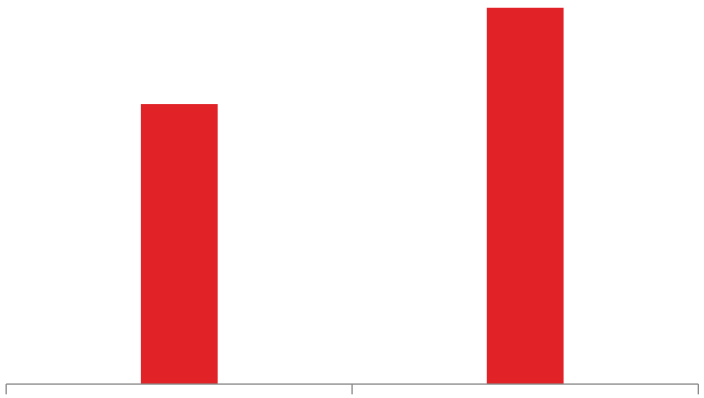




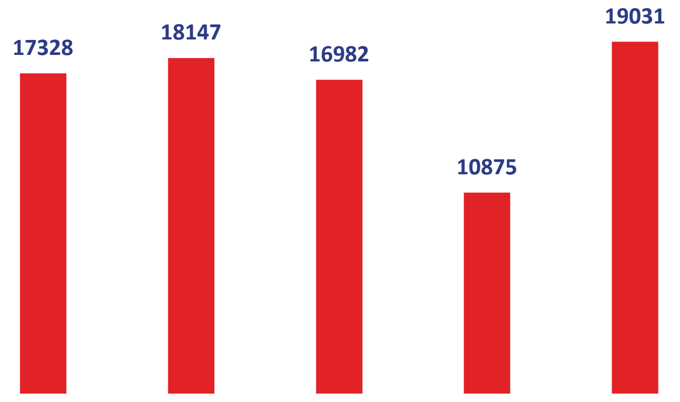


Particulars (In ₹ Mn)	Q3FY23	Q3FY22	YoY %	9MFY23	9MFY22	YoY%
Revenue	**5011.1**	**5624.9**	**-10.9%**	**15345.4**	**12750.6**	**20.4%**
	2891.1	3085.1		8737.1	6958.5	
Gross Profit	**2120.0**	**2539.8**	**-16.5%**	**6608.3**	**5792.1**	**14.1%**
Gross Margin %	**42.3%**	**45.2%**	**(285bps)**	**43.1%**	**45.4%**	**(236bps)**
	439.8	425.1		1280.1	1141.1	
	921.7	1093.4		2853.8	2485.6	
EBIDTA	**758.5**	**1021.3**	**-25.7%**	**2474.4**	**2165.4**	**14.3%**
EBIDTA Margin %	**15.1%**	**18.2%**	**(302bps)**	**16.1%**	**17.0%**	**(86bps)**
	151.3	141.0		440.2	441.9	
	55.7	46.5		148.8	141.1	
	131.6	86.5		298.6	227.4	
Profit Before Tax (PBT)	**683.1**	**920.3**	**-25.8%**	**2184.0**	**1809.8**	**20.7%**
	163.2	229.7		549.1	457.6	
Profit After Tax (PAT)	**519.9**	**690.6**	**-24.7%**	**1634.9**	**1352.2**	**20.9%**
Earning Per Share (EPS) in ₹	**11.09**	**14.73**	**-24.7%**	**34.88**	**28.85**	**20.9%**

Liabilities (In ₹ Mn)	FY22	H1FY23
Equity		
Total Equity	10300.2	9339.8
Total Non-Current Liabilities		
Current Liabilities		
Total Current Liabilities	5095.8	4611.6
Total Liabilities	16386.7	15129

Asset (In ₹ Mn)	FY22	H1FY23
Non-Current Assets		
Total Non-Current Assets	5260.6	5375.3
Current Assets		
Total - Current Assets	11126.1	9753.7
Total Assets	16386.7	15129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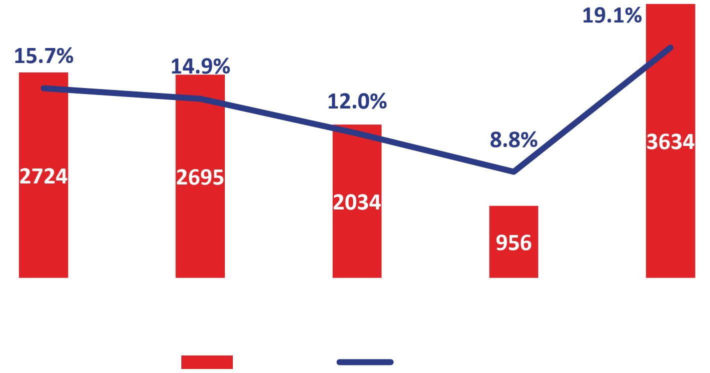
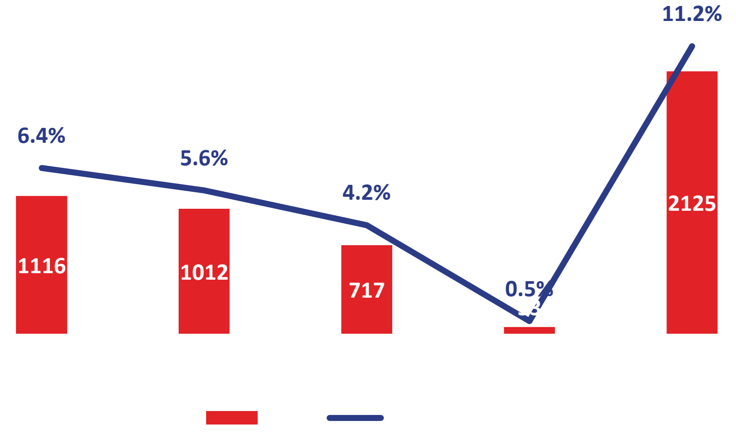
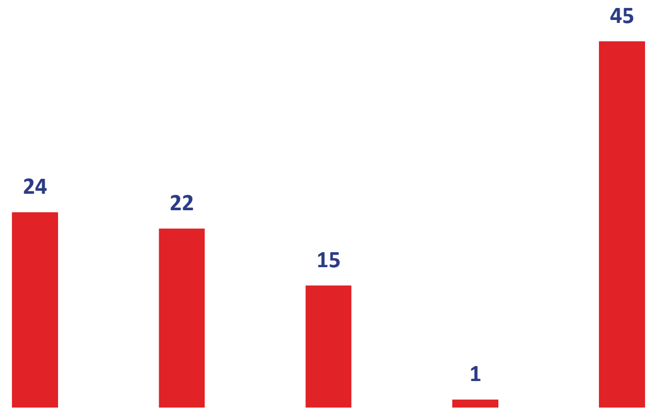
18147
16982
10875
19031


15.7%
14.9%
12.0%
8.8%
19.1%
2724
2695
2034
956
3634


6.4%
5.6%
4.2%
0.5%
11.2%
1116
1012
717
2125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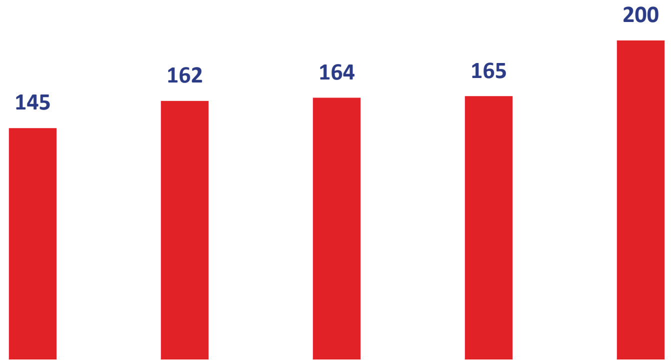
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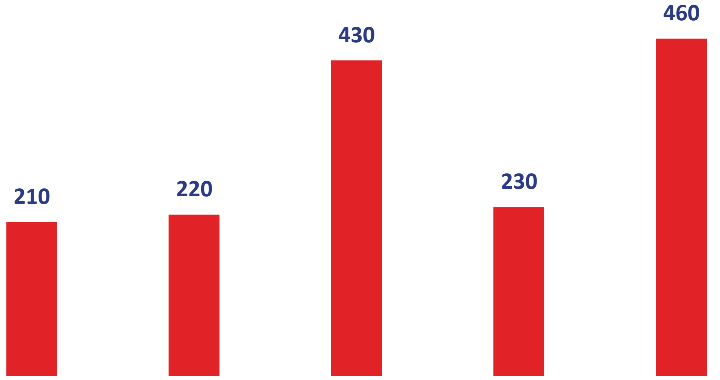
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Thank You!

William Fernandes

Surendra Shetty

SIYARAM SILK MILLS LIMITED

Manoj Saha

DICKENSON IR