

Ref no.: EIL/SEC/2025-26/67

02<sup>nd</sup> February 2026

<p>The Secretary <b>The Calcutta Stock Exchange Limited</b> 7 Lyons Range Kolkata - 700 001 <b>CSE Scrip Code: 15060 &amp; 10015060</b></p>	<p>The Secretary <b>BSE Limited</b> Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001 <b>BSE Scrip Code: 500086</b></p>
<p>The Secretary <b>National Stock Exchange of India Limited</b> Exchange Plaza, 5th Floor, Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051 <b>NSE Symbol: EXIDEIND</b></p>	<p>-</p>

**Sub: Investor Meet Presentation**

Dear Sir/Madam,

With reference to our letter dated 28<sup>th</sup> January 2026 pertaining to intimation of earnings call for analysts/investors scheduled to be held on Tuesday, 03rd February 2026 at 12.00 PM (IST) and pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, we are enclosing herewith the presentation on the Company's performance for Q3 FY 2025-26.

This communication is also being uploaded on the website of the Company at [www.exideindustries.com](http://www.exideindustries.com).

We request you to kindly take the same on record and acknowledge receipt.

Thanking you.

Yours faithfully,  
**For Exide Industries Limited**

**Jitendra Kumar**  
**Company Secretary and**  
**President– Legal & Corporate Affairs**  
**ACS No. 11159**

Encl: Investor Presentation



# Investor Presentation

## Exide Industries Limited

February 2026



# AGENDA

# 1

Business  
Overview



# 2

Strategic  
Initiatives



# 3

Financial  
Highlights



# 4

New Business:  
Green  
Technology  
Solutions



# 5

Sustainability  
Initiatives &  
CSR



# Business Overview

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Legacy of **75+ years** of operations in India



Diversified product portfolio, with batteries from **2.5Ah to 20,200Ah**



Presence in **60+ countries**



**13 manufacturing plants\*** at strategic locations



Only battery manufacturer to have **3 large lead recycling plants**<sup>^</sup>



**Exide Industries Limited**



Long-term rating:  
**ICRA AAA/Stable**  
Short-term rating: **ICRA A1+**



**Debt-free** company



Listed on **stock exchanges since 1979**



**Profitable** since inception



**5** global strategic **technical collaborations**

\* 11 plants of Exide Industries Limited and 2 plants of Exide Energy Solutions Limited

<sup>^</sup> Chloride Metals Limited

Segments	Trend Q3FY26	Outlook Q4FY26
 <b>4W Replacement</b>		
 <b>2W Replacement</b>		
 <b>Auto OEM</b>		
 <b>Inverters</b>		

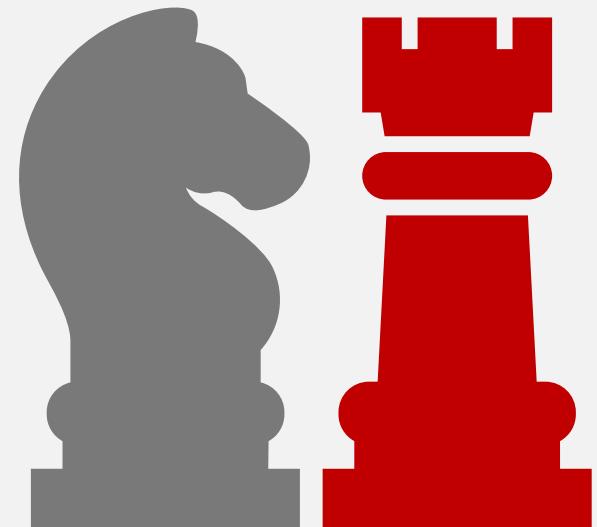
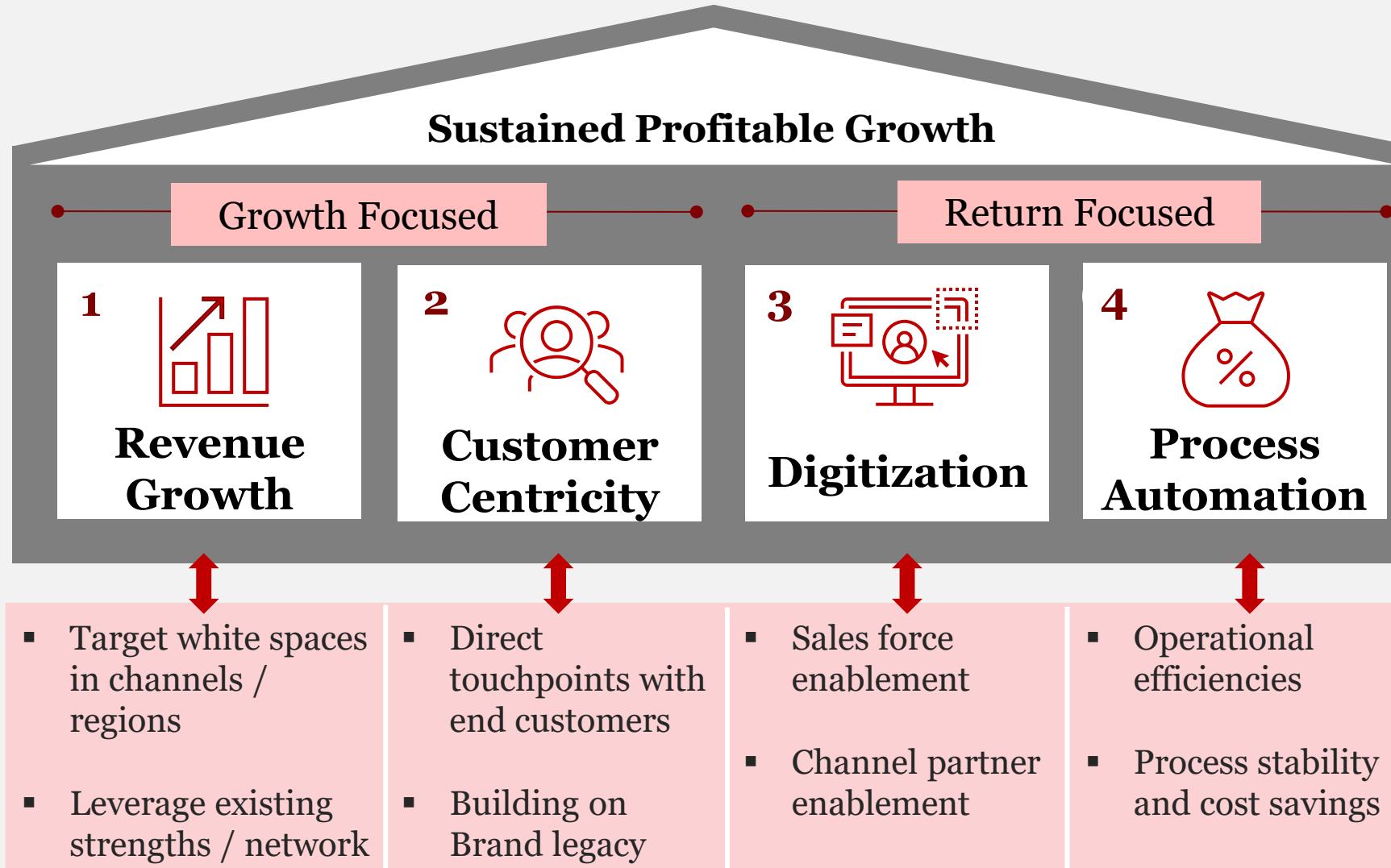
Segments	Trend Q3FY26	Outlook Q4FY26
 <b>Solar</b>		
 <b>Telecom</b>		
 <b>Industrial Infra</b>		
 <b>Exports</b>		



# Strategic Imperatives

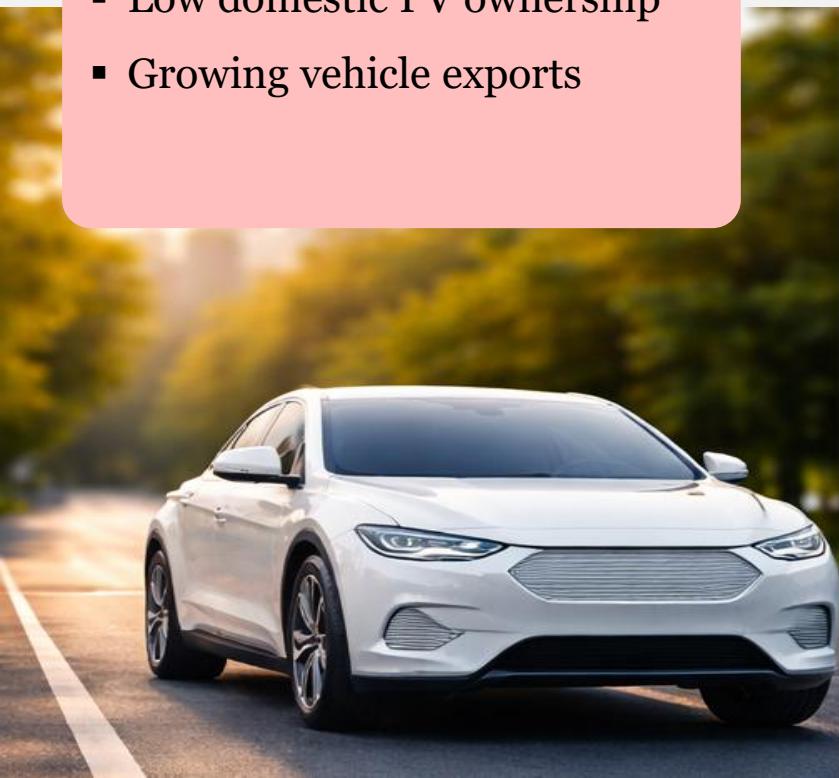
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## Automotive

- **GST reduction** : 28% to 18%
- Improving **Rural** sentiment and penetration
- Low domestic PV ownership
- Growing vehicle exports



## Solar Power

- **GST reduction**: 12% to 5%
- 500 GW RE by 2030
- MNRE's roof-top solar target 40 GW (2026)
- **Financial support** provided by the 'PM Surya Ghar' scheme



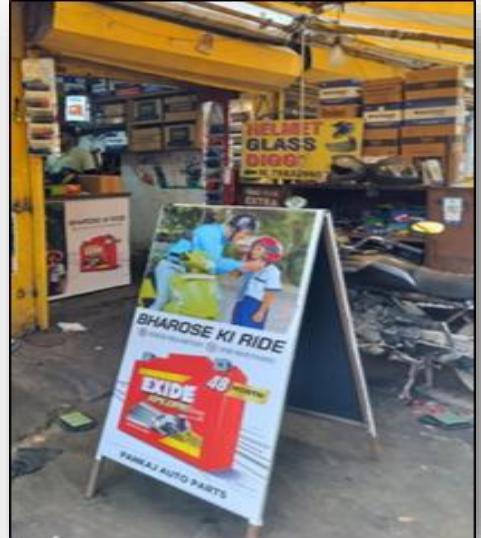
## Industrial Infrastructure

- ~100% railway electrification by FY26
- **Rising electrification** of Material Handling Equipment
- ~20% CAGR (medium term) of Data Centres



## Target 'share of counters' in identified white-spaces

- ✓ Covering **high potential** cities, reaching key stores
- ✓ Influencer based programs to increase outreach



## Increase upcountry reach through Rural initiatives

- ✓ Identification of whitespaces & Dealer appointments
- ✓ Increasing Village-level outreach via '**Exide Battery Champions**'



## Providing Emergency Battery Breakdown Service



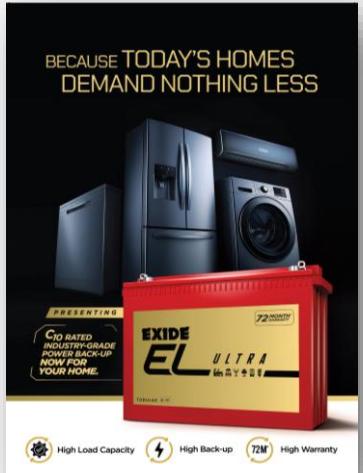
70+  
Years of  
Unmatched Trust

1.08 L+  
Customer Requests  
in a year

300+  
Cities Serviced  
in India

30 mins  
Approx. Wait Time  
Depending on Location  
& Technician  
Availability

300+  
Technicians

1  
Revenue Growth2  
Customer Centricity3  
Digitization4  
Process Automation

### EL Ultra Premium Segment

- *High warranty: 54M FOC + 18M Pro-rata*
- *Launch: Feb'26*



### Powerbox Economy Segment

- *18M FOC, extendable to 36M FOC warranty*
- *Launch: Feb'26*

## Leveraging OEM relationships to increase market share



- *Kia Seltos new domestic model (with facelift) - 100% SOB for EIL (Q4 '26)*



### Solar Grid-Tie Inverters

- *To cater to demand generated by "PM Surya Ghar" scheme*
- *Launch: Feb'26*



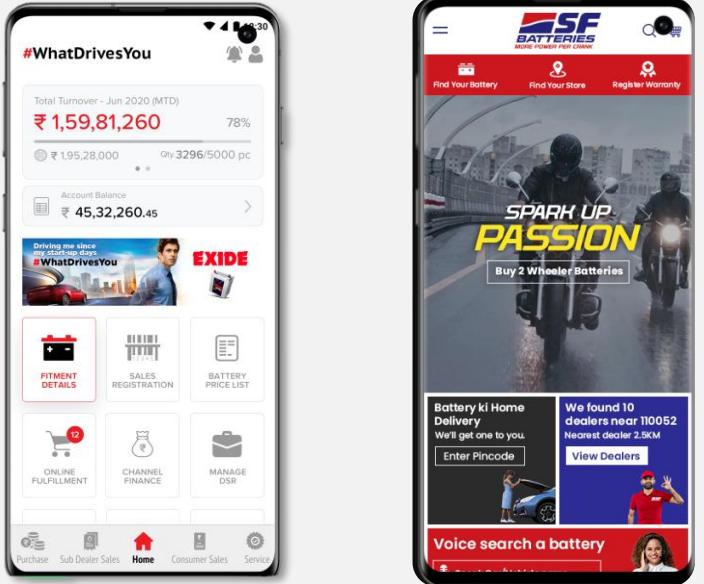
### AGM batteries for Cars

- *Catering to PV Segment (50 Ah – 95 Ah)*
- *Launch: Feb'26*



- *TATA Sierra petrol, launched with 100% SOB for EIL (Dec '25)*

## Apps for Channel Partners, Influencers, Sales team



## Other Digital Initiatives

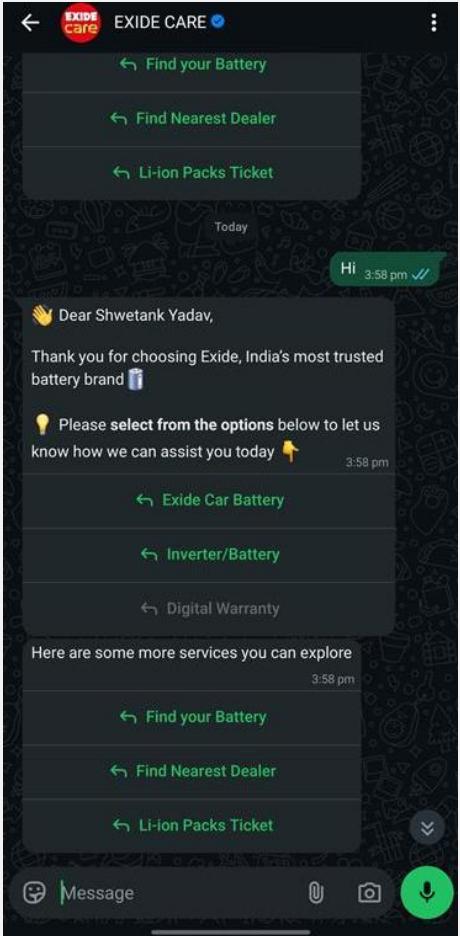
Sales & Service Voice Agent

AI-led Warranty Diagnosis & validation

Vision System for Pre-Dispatch Inspection

Digital Proof of Delivery

## WhatsApp Bot for Service Booking ~1 lakh+ monthly active user



## Automation at MC Plants



Cost reduction  
and Quality  
improvement  
through process  
automation

## Punch Grid at MC Plants





## Key Financial Highlights (Standalone)

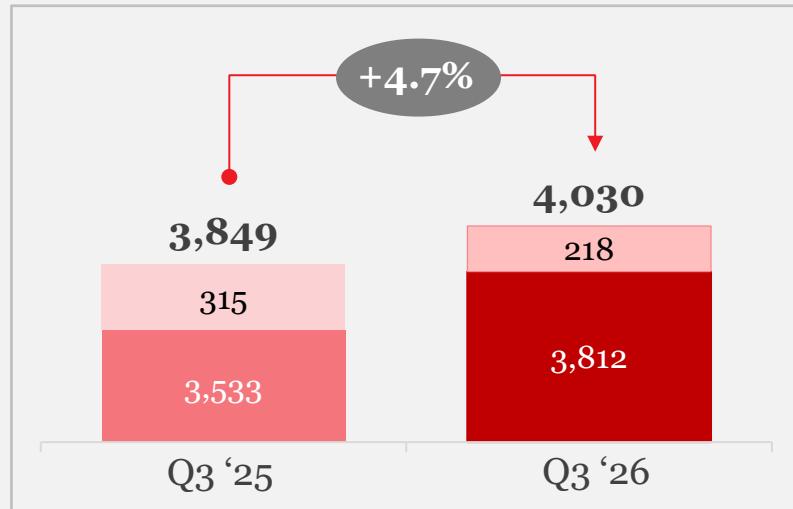
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## Revenue (INR Cr.)

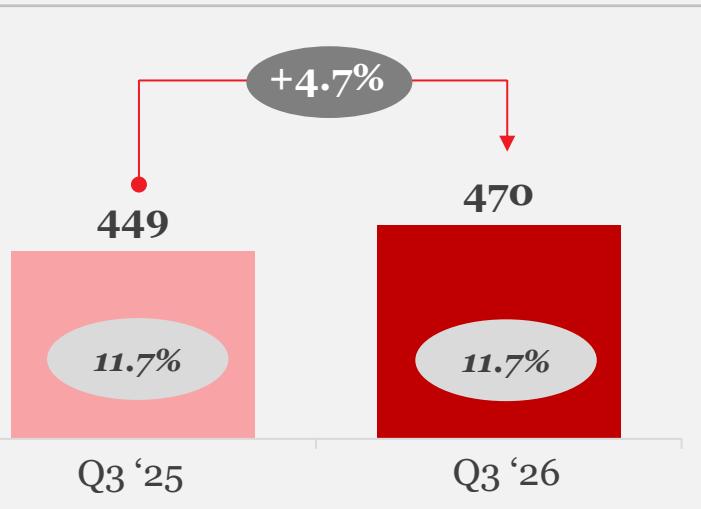
Exports

Domestic



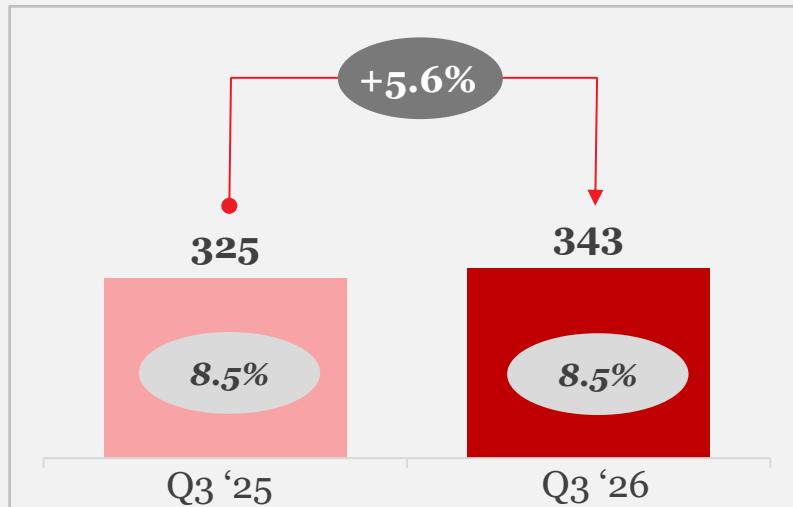
## EBITDA (INR Cr.)

*EBITDA Margin %*



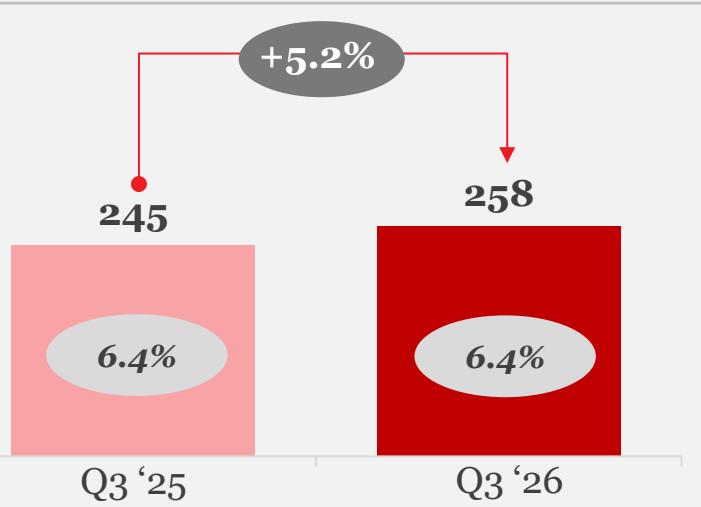
## PBT\* (INR Cr.)

*PBT Margin %*



## PAT (INR Cr.)

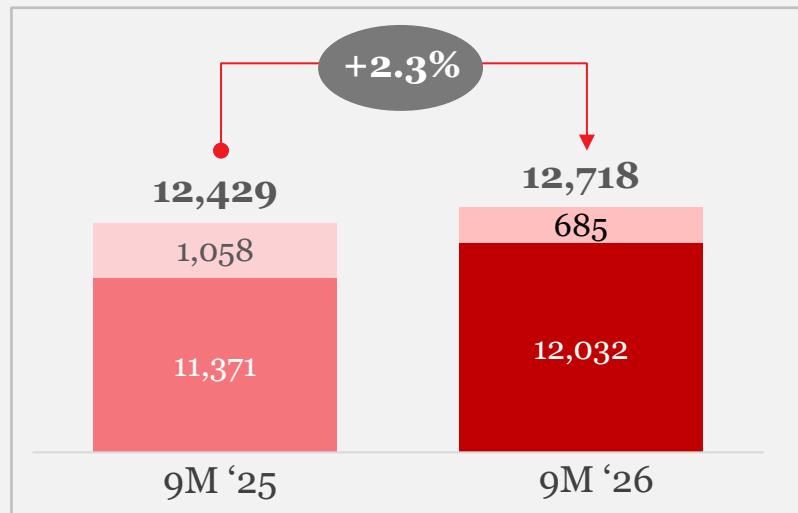
*PAT Margin %*



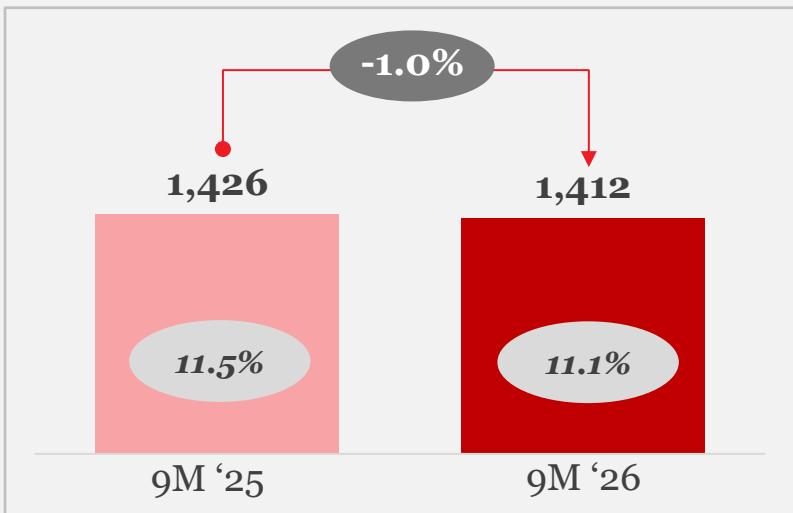
\*Q3 FY '25 PBT includes 13 Cr. from CPSSL building sale;

Q3 FY '26 PBT includes exceptional item loss of ~9 Cr. due to Labour code revision

## Revenue (INR Cr.)

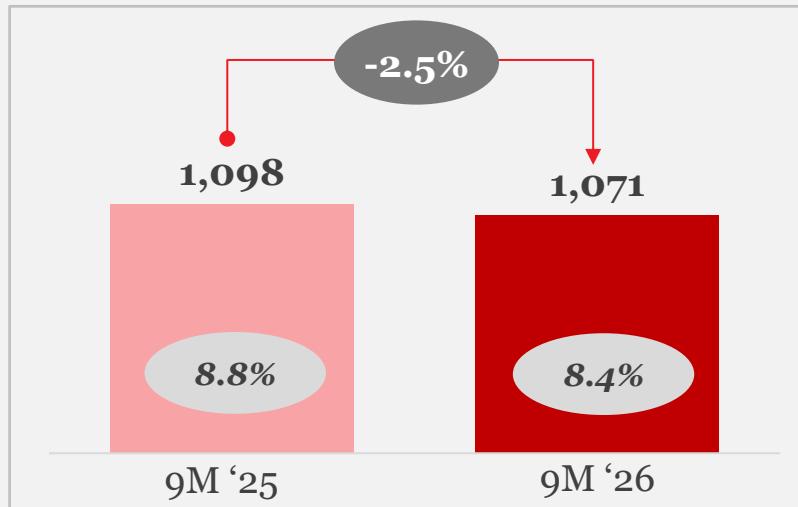


## EBITDA (INR Cr.)



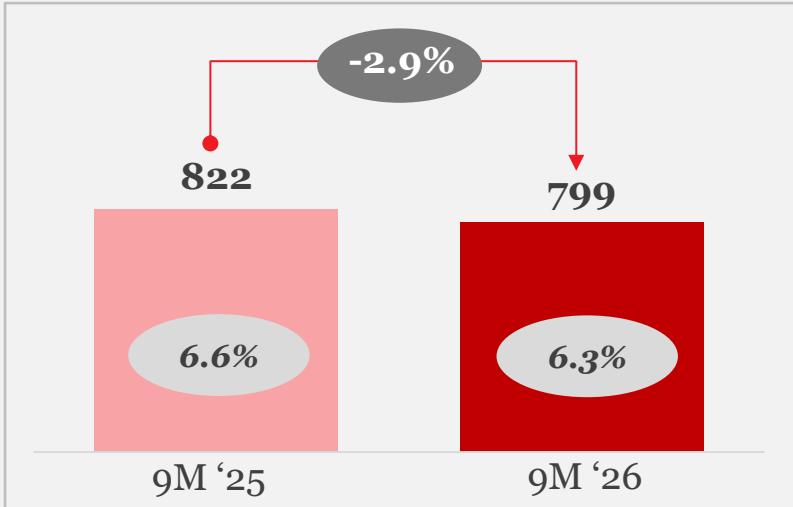
## PBT\* (INR Cr.)

PBT Margin %



## PAT (INR Cr.)

PAT Margin %



\*9M FY '25 PBT includes 13 Cr. from CPSSL building sale;

9M FY '26 PBT includes exceptional item loss of ~9 Cr. due to Labour code revision

**Market Capitalization**  
(INR Cr.)

30,175

30,787

**P/E Ratio**  
(Times)

28.4

29.2

**Inventory**  
(No. of Days)

110

95

**Working Capital Usage**  
(%)

11.8

7.4

**ROCE (Core business)**  
(%)

17.6

16.2

Mar '25

Dec '25

- Strong working capital management – inventory optimised
- Debt-free position maintained
- Funding new projects via internal accruals

**Sales CAGR  
of 10%+  
over last 5  
years**

**Profit After Tax  
Rs. 1,000 Cr.+  
over last two  
successive years**

**Market  
Capitalisation  
Rs. 30,000 Cr.+**

**Nationwide  
network  
1,00,000+  
Dealers /  
Distributors**

**High market  
share across  
verticals and  
expanding  
global reach**

**Lithium-ion cell  
manufacturing  
plant nearing  
production**



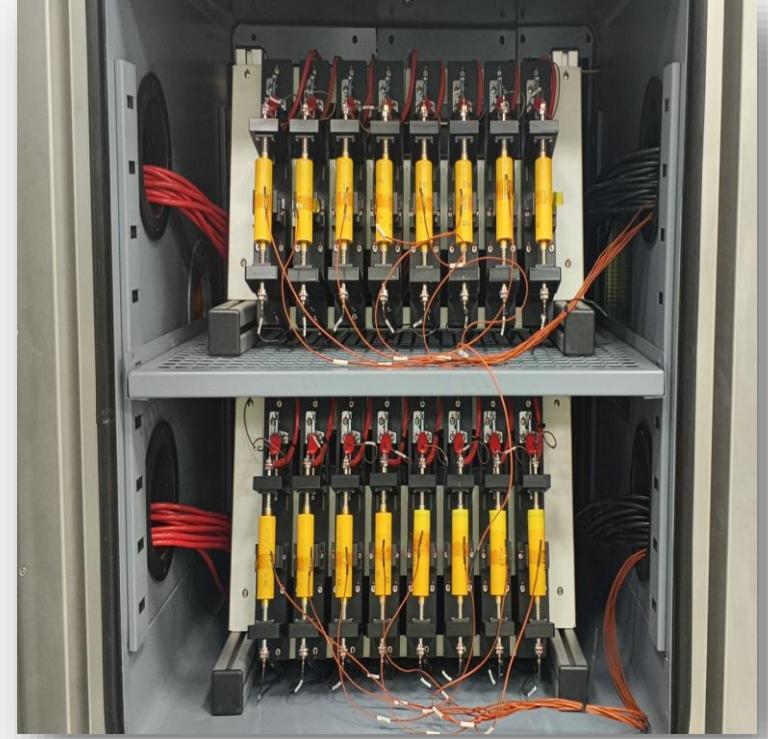
**Green Technology Solutions:**  
**Lithium-ion Cells & Batteries**



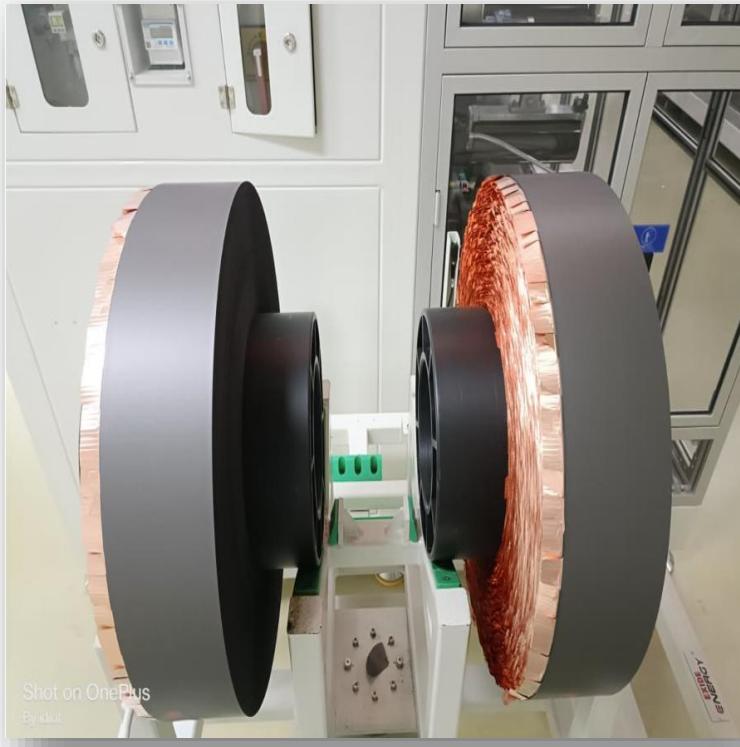
**Electrode**



**Formation**



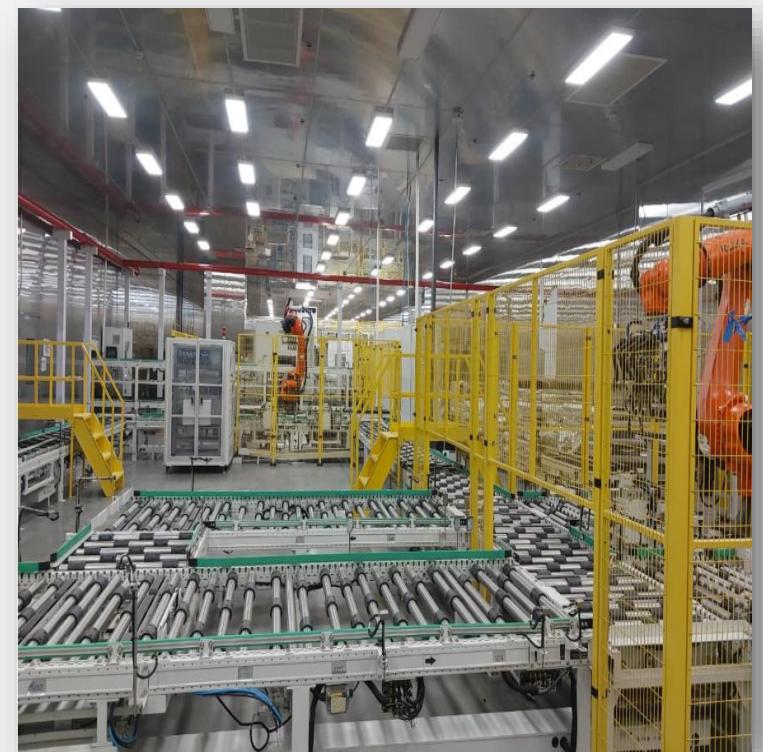
**Internal Validation Testing**



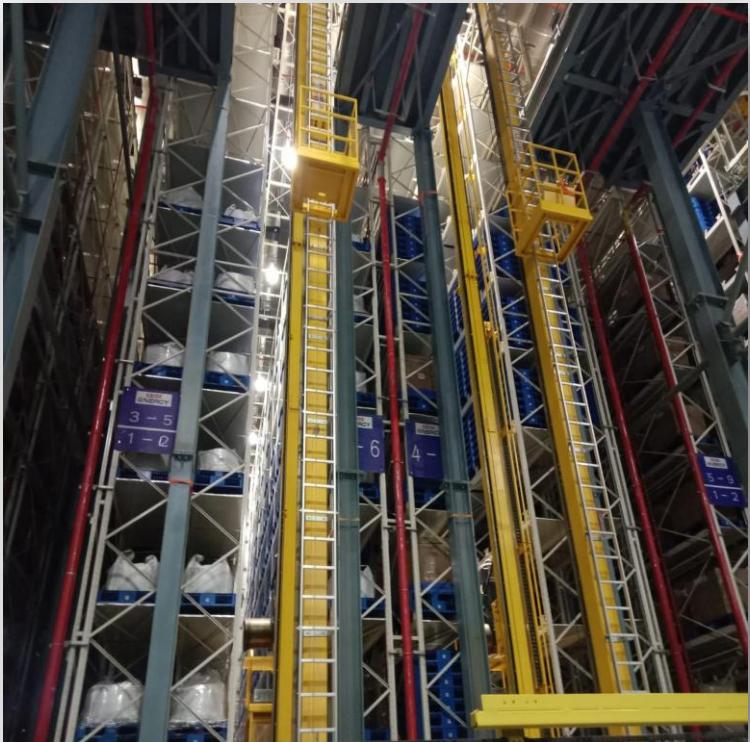
**Electrode**



**Assembly**



**Formation**



**Electrode Warehouse**



**Assembly Warehouse**



**FG Warehouse**



# Sustainability and CSR

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Exide Industries Ltd.

©S&P Global 2025.

Auto Components

## Corporate Sustainability Assessment (CSA) Score 2025

**65** /100

As of 12 November 2025

For more information, visit: [www.spglobal.com/esg/csa/methodology](http://www.spglobal.com/esg/csa/methodology)

**S&P Global**

The **S&P Global Corporate Sustainability Assessment** is one of the most well-established and reputable benchmarks of ESG performance widely used by stakeholders for benchmarking.

**~50%**

Improvement in 2025  
compared to 2024

**~2X** of  
Industry average

**33/100**

Resulting in our  
position in Auto –  
Components industry

**Top 5  
percentile**



## “Clean Energy Champion”

by TVS Motor Company Ltd.

## “Most Valuable Partner”

by Indus Towers



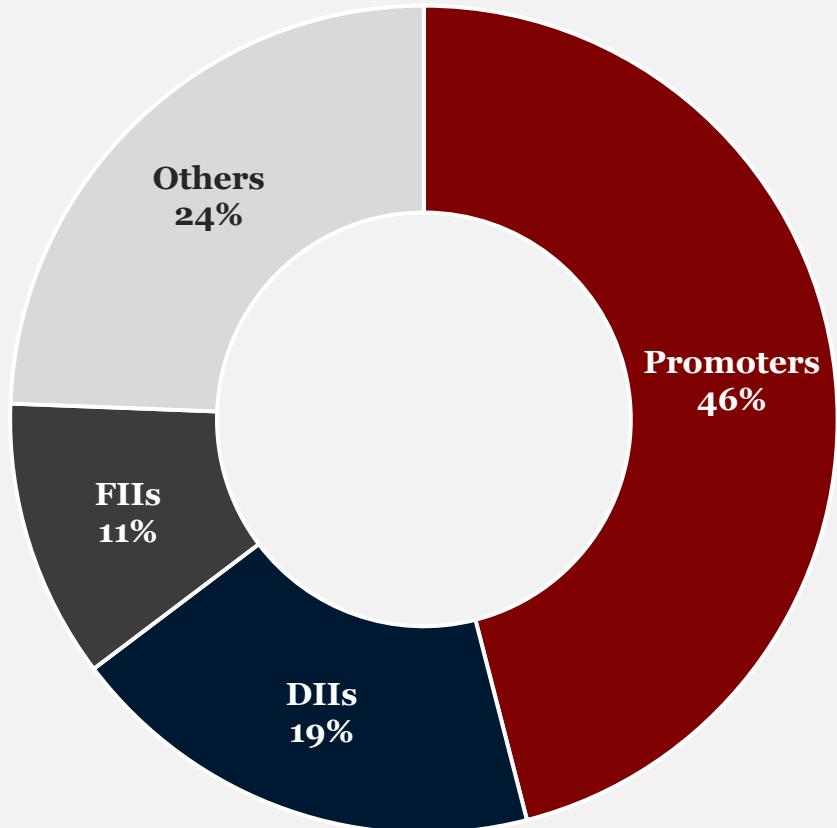
**~ 80%**  
of people supported  
are from vulnerable  
communities

**Projects in  
26 districts  
across 10 states**



## Shareholding pattern

(as on Dec 31, 2025)



## Market information (as on Dec 31, 2025)

CMP (Rs. per share)	362.2
Shares Outstanding (in Crore)	85.0
Market Capitalization* (Rs. Crore)	30,787



## Our Leadership – Board of Directors

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### **Sridhar Gorthi**

Chairman and Independent  
Director

### **R B Raheja**

Vice-Chairman & Non-Executive,  
Non-Independent Director

### **Avik Roy**

Managing Director and Chief  
Executive Officer

### **Manoj Kumar Agarwal**

Director - Finance and Chief  
Financial Officer

### **Surin Kapadia**

Independent Director

### **Radhika Govind Rajan**

Independent Director

### **Jaidit Singh Brar**

Independent Director

### **Rajeev Khandelwal**

Executive Director

### **Pravin Saraf**

Executive Director

*In this document, we have disclosed forward-looking information to enable analysts and investors comprehend our prospects and take investment decisions. This document and other statements—written and oral—that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in our assumptions.*

*The achievements of results are subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. We undertake no obligation to publicly update any forward-looking statement or comparative assessments, whether as a result of any new information, future events or otherwise.*

*We accept no responsibility for any loss and/or damages, risks and/or liabilities, which may be incurred and/or suffered by any investor on account of or arising from the use of the information by investors. We make no warranties of any kind, whether express or implied, as to the adequacy of such information for any intended purpose of the investors.*

## **Investor Contact**

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Fax: +91 33 2283 2637

E-mail: [investor.relations@exide.co.in](mailto:investor.relations@exide.co.in)

Contact Person(s): Ms. Seema Bajaj / Ms. Atreyee Mukherjee



# Thank You