

Ref no.: EIL/SEC/2025-26/67

02nd February 2026

The Secretary The Calcutta Stock Exchange Limited 7 Lyons Range Kolkata - 700 001 CSE Scrip Code: 15060 & 10015060	The Secretary BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001 BSE Scrip Code: 500086
The Secretary National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051 NSE Symbol: EXIDEIND	-

Sub: Investor Meet Presentation

Dear Sir/Madam,

With reference to our letter dated 28th January 2026 pertaining to intimation of earnings call for analysts/ investors scheduled to be held on Tuesday, 03rd February 2026 at 12.00 PM (IST) and pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, we are enclosing herewith the presentation on the Company's performance for Q3 FY 2025-26.

This communication is also being uploaded on the website of the Company at www.exideindustries.com.

We request you to kindly take the same on record and acknowledge receipt.

Thanking you.

Yours faithfully,

For Exide Industries Limited

Jitendra Kumar
Company Secretary and
President- Legal & Corporate Affairs
ACS No. 11159

Encl: Investor Presentation



Investor Presentation

Exide Industries Limited

February 2026

AGENDA



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Business
Overview



2

Strategic
Initiatives



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Financial
Highlights



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New Business:
Green
Technology
Solutions



5

Sustainability
Initiatives &
CSR













Business Overview

















* 11 plants of Exide Industries Limited and 2 plants of Exide Energy Solutions Limited

^ Chloride Metals Limited

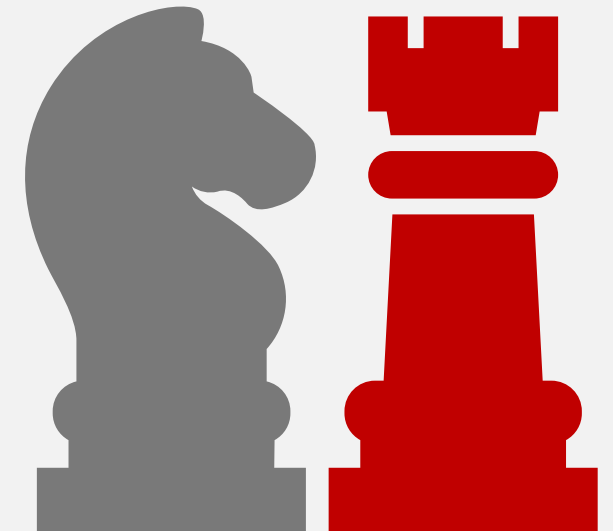
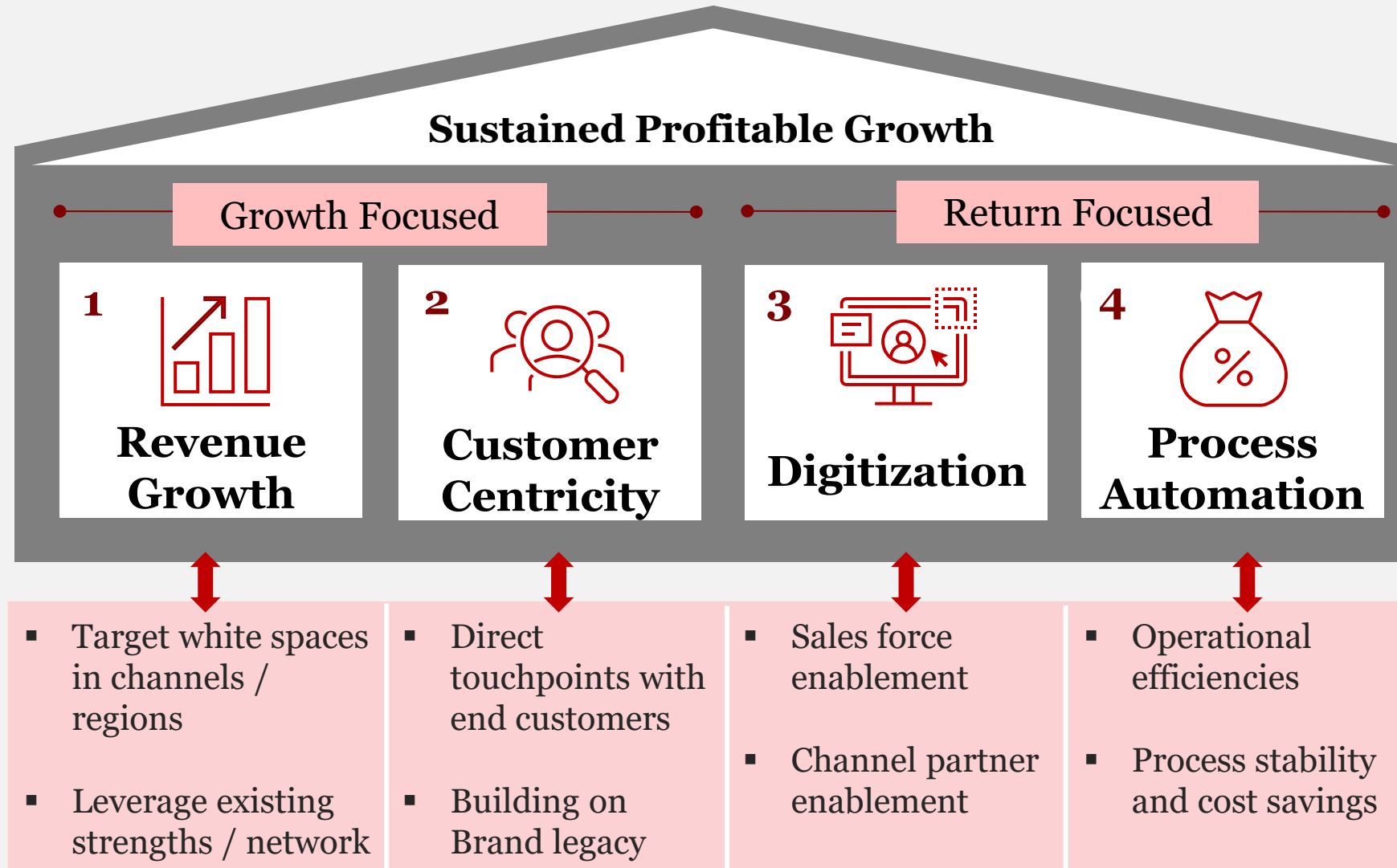
Segments		Trend Q3FY26	Outlook Q4FY26
 4W Replacement			
 2W Replacement			
 Auto OEM			
 Inverters			

Segments		Trend Q3FY26	Outlook Q4FY26
 Solar			
 Telecom			
 Industrial Infra			
 Exports			



Strategic Imperatives





Automotive

- **GST reduction** : 28% to 18%
- Improving **Rural** sentiment and penetration
- Low domestic PV ownership
- Growing vehicle exports



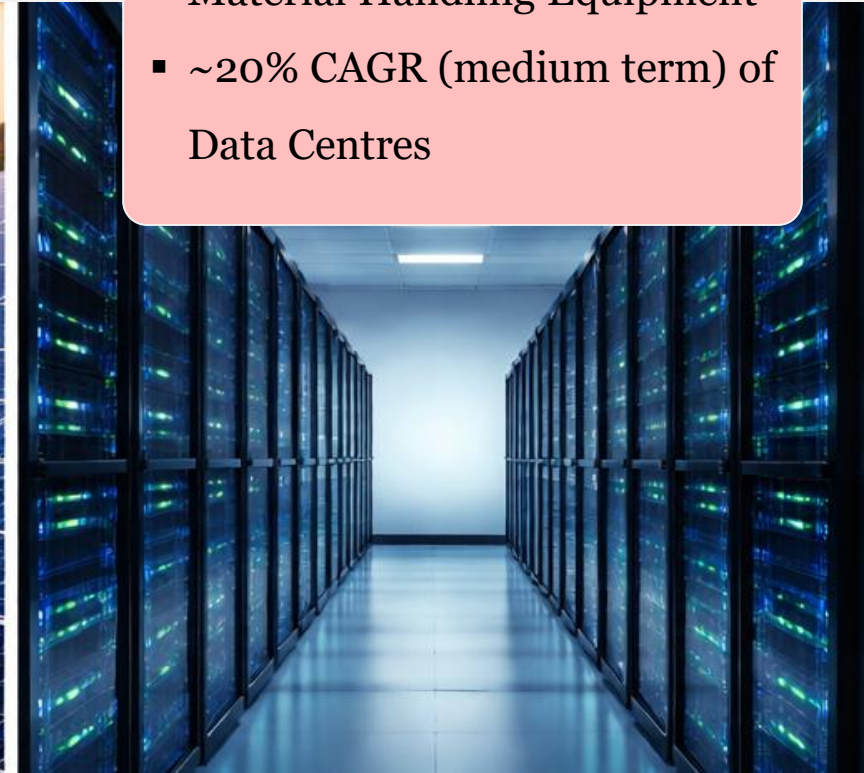
Solar Power

- **GST reduction**: 12% to 5%
- 500 GW RE by 2030
- MNRE's roof-top solar target 40 GW (2026)
- **Financial support** provided by the 'PM Surya Ghar' scheme



Industrial Infrastructure

- ~100% railway electrification by FY26
- **Rising electrification** of Material Handling Equipment
- ~20% CAGR (medium term) of Data Centres



Target ‘share of counters’ in identified white-spaces

- ✓ Covering **high potential** cities, reaching key stores
- ✓ Influencer based programs to increase outreach



Increase upcountry reach through Rural initiatives

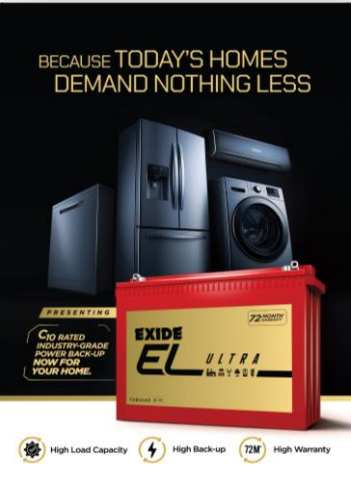
- ✓ Identification of whitespaces & Dealer appointments
- ✓ Increasing Village-level outreach via ‘**Exide Battery Champions**’



Providing Emergency Battery Breakdown Service



70+ Years of Unmatched Trust	1.08 L + Customer Requests in a year	300 + Cities Serviced in India	30 mins Approx. Wait Time Depending on Location & Technician Availability	300+ Technicians
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EL Ultra Premium Segment

- High warranty: 54M FOC + 18M Pro-rata
- Launch: Feb'26



Powerbox Economy Segment

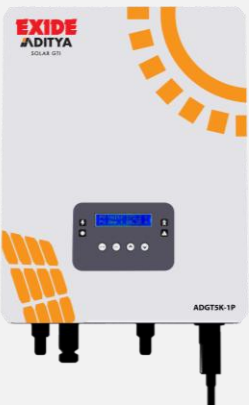
- 18M FOC, extendable to 36M FOC warranty
- Launch: Feb'26

Leveraging OEM relationships to increase market share



- **Kia Seltos** new domestic model (with facelift) - 100% SOB for EIL (Q4 '26)

Solar Grid-Tie Inverters



- To cater to demand generated by “PM Surya Ghar” scheme
- Launch: Feb'26

AGM batteries for Cars

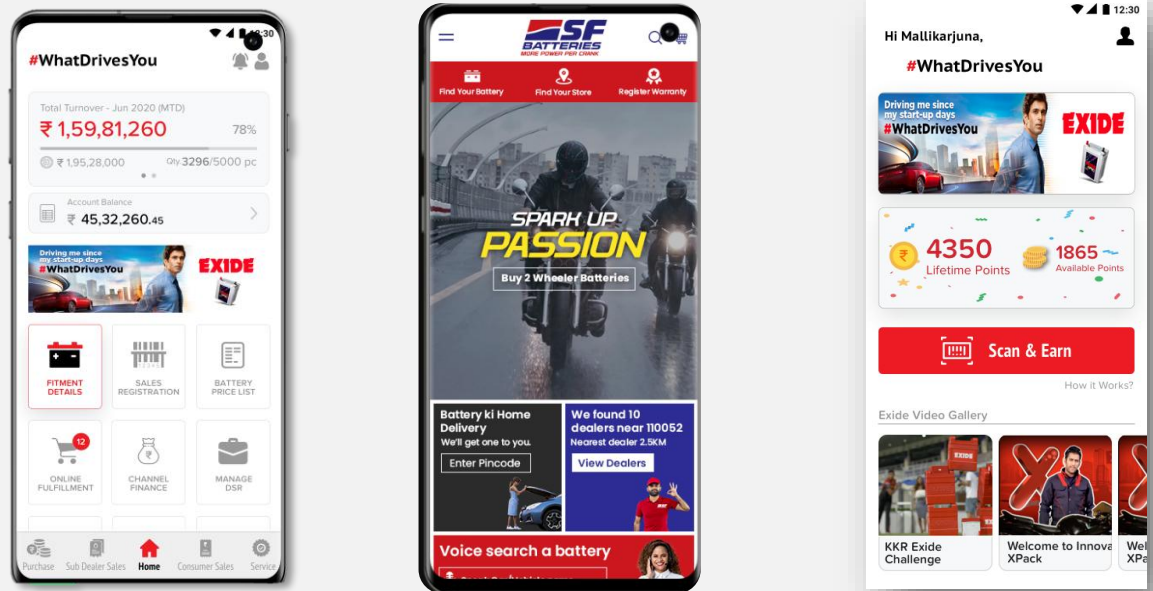


- Catering to PV Segment (50 Ah – 95 Ah)
- Launch: Feb'26

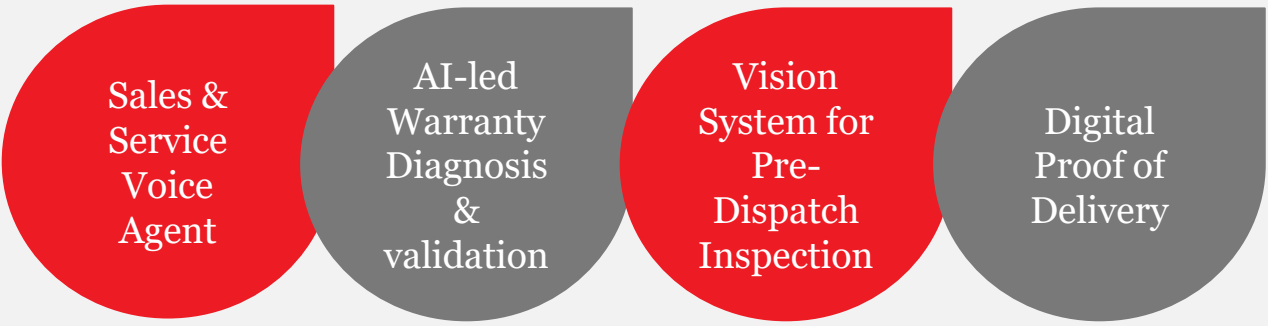


- **TATA Sierra** petrol, launched with 100% SOB for EIL (Dec '25)

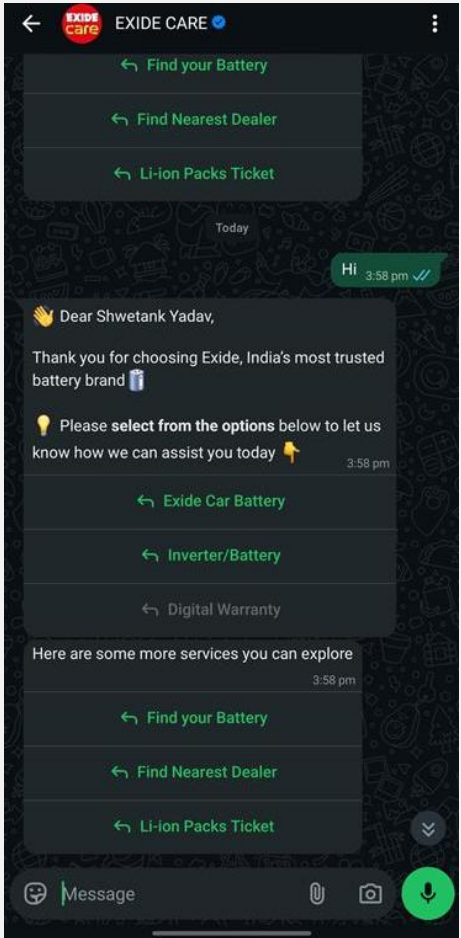
Apps for Channel Partners, Influencers, Sales team



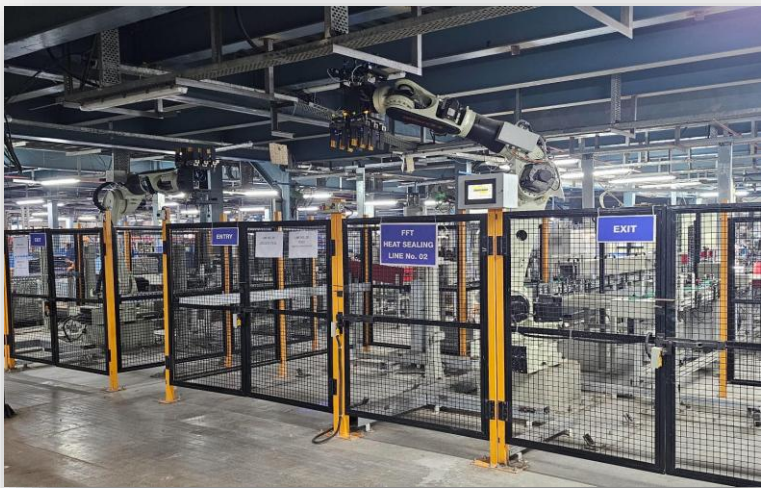
Other Digital Initiatives



WhatsApp Bot for Service Booking ~1 lakh+ monthly active user



Automation at MC Plants



Cost reduction
and Quality
improvement
through process
automation

Punch Grid at MC Plants



Key Financial Highlights (Standalone)

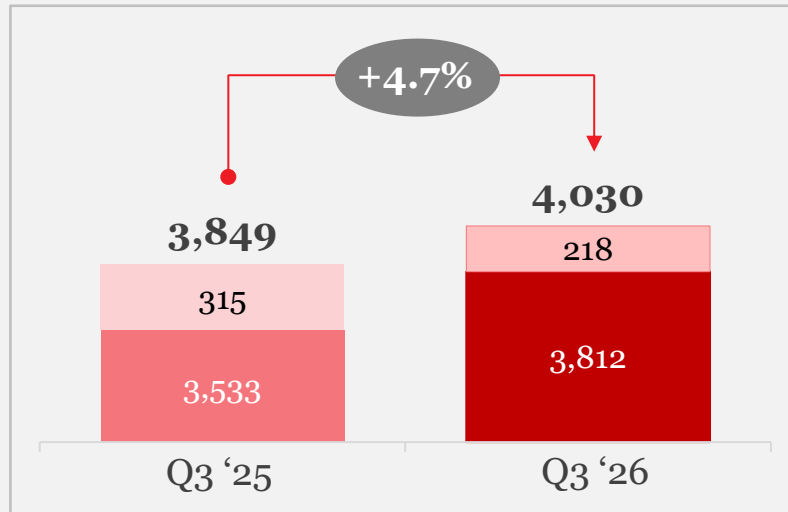


Q3 FY26 Performance Highlights

Revenue (INR Cr.)

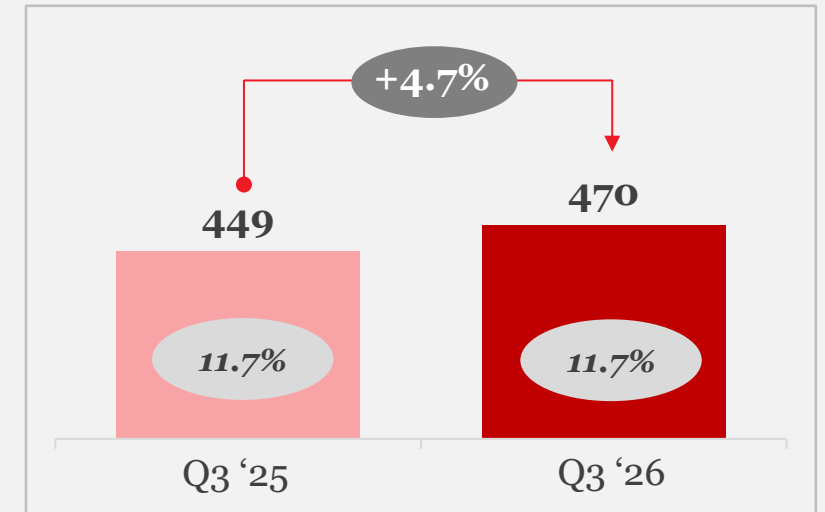
Exports

Domestic



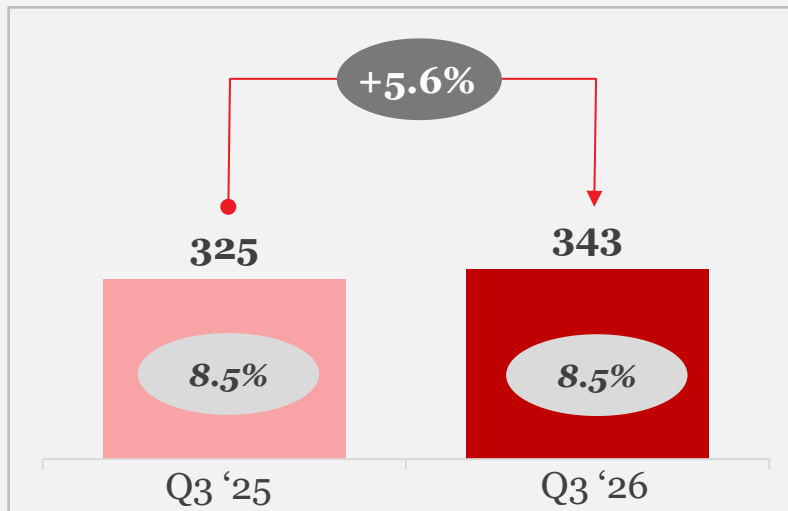
EBITDA (INR Cr.)

EBITDA
Margin %



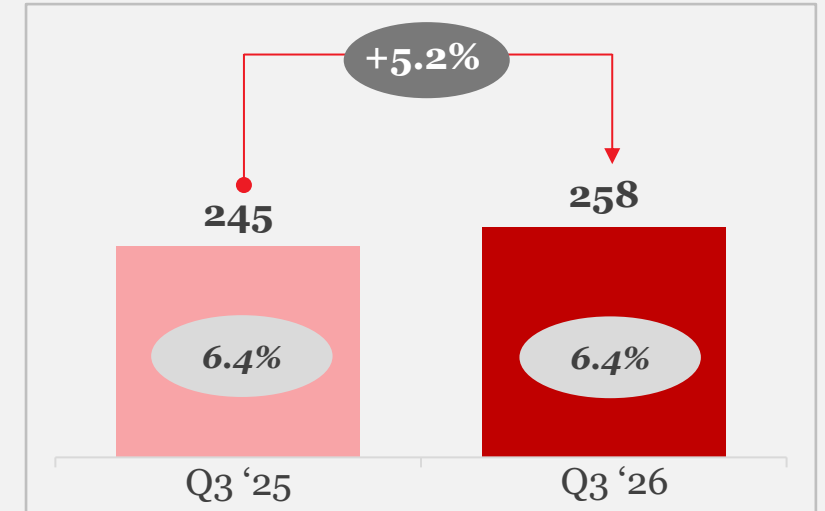
PBT* (INR Cr.)

PBT
Margin %



PAT (INR Cr.)

PAT
Margin %



*Q3 FY '25 PBT includes 13 Cr. from CPSSL building sale;

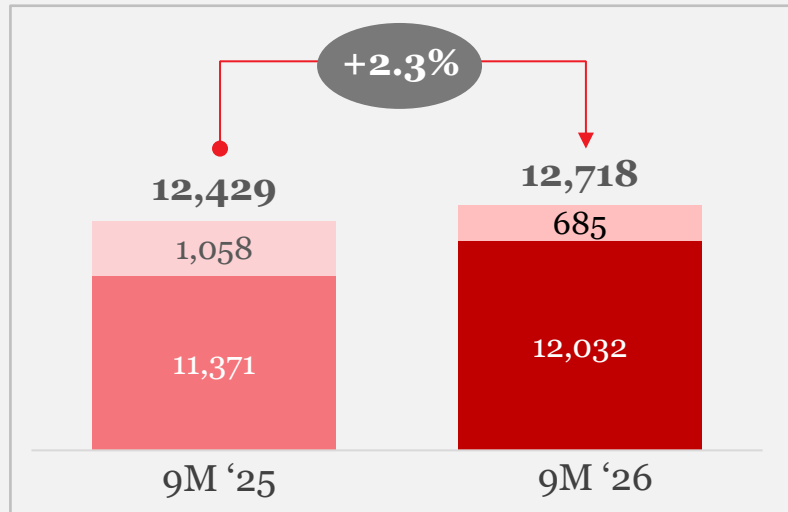
Q3 FY '26 PBT includes exceptional item loss of ~9 Cr. due to Labour code revision

EXIDE 9M FY26 Performance Highlights

Revenue (INR Cr.)

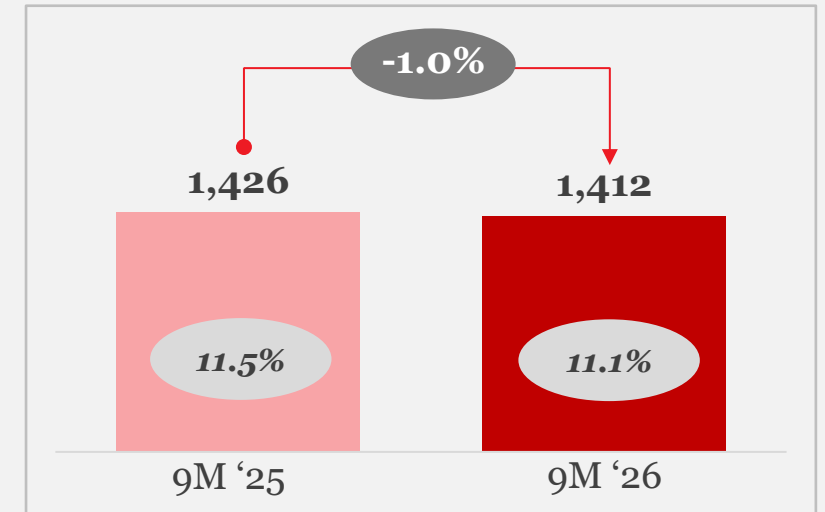
Exports

Domestic



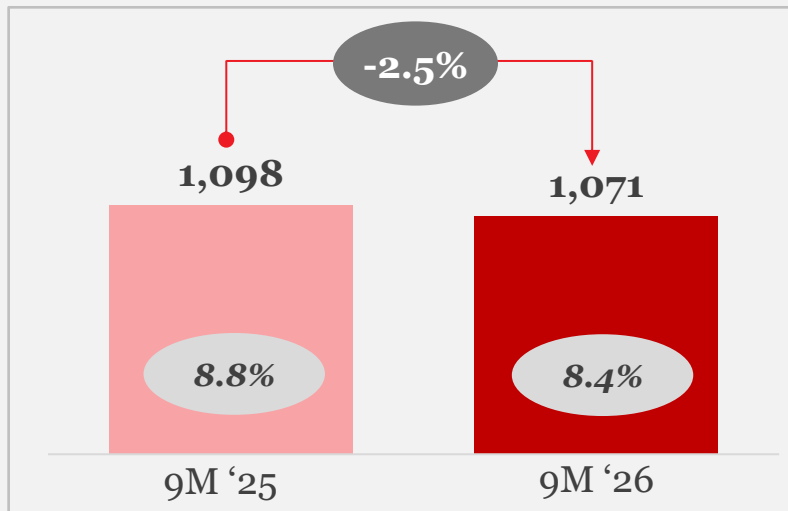
EBITDA (INR Cr.)

EBITDA
Margin %



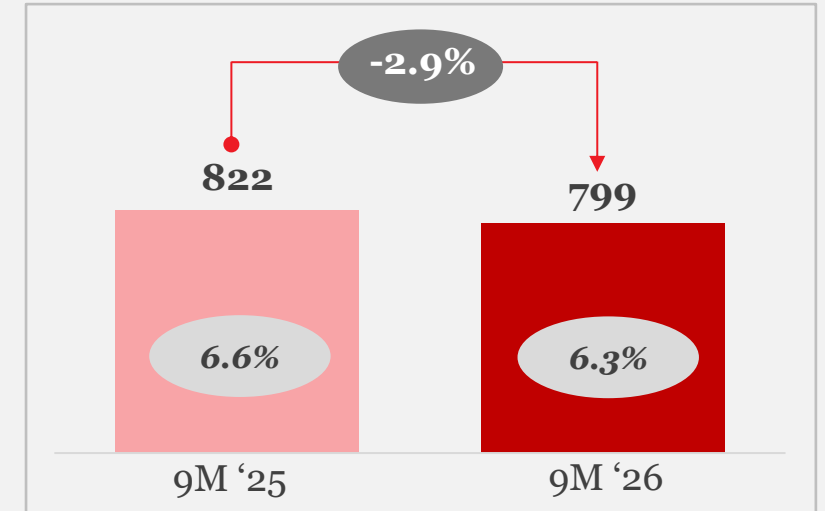
PBT* (INR Cr.)

PBT
Margin %



PAT (INR Cr.)

PAT
Margin %



*9M FY '25 PBT includes 13 Cr. from CPSSL building sale;

9M FY '26 PBT includes exceptional item loss of ~9 Cr. due to Labour code revision

Key Financial Ratios and Market Cap

Market Capitalization (INR Cr.)	30,175	30,787
P/E Ratio (Times)	28.4	29.2
Inventory (No. of Days)	110	95
Working Capital Usage (%)	11.8	7.4
ROCE (Core business) (%)	17.6	16.2

Mar '25

Dec '25

- Strong working capital management – inventory optimised
- Debt-free position maintained
- Funding new projects via internal accruals

**Sales CAGR
of 10%+**
over last 5
years

**Profit After Tax
Rs. 1,000 Cr.+**
over last two
successive years

**Market
Capitalisation
Rs. 30,000 Cr.+**

**Nationwide
network
1,00,000+**
Dealers /
Distributors

**High market
share across
verticals and
expanding
global reach**

**Lithium-ion cell
manufacturing
plant nearing
production**

An illustration of a dark-colored electric car parked at a charging station. The car is shown from the front, with its headlights glowing. A charging cable is plugged into the car and connected to a charging station on the right. The station has a glowing green progress bar at the top and a green lightning bolt icon in a circle in the center. The background is dark and atmospheric.

Green Technology Solutions: Lithium-ion Cells & Batteries



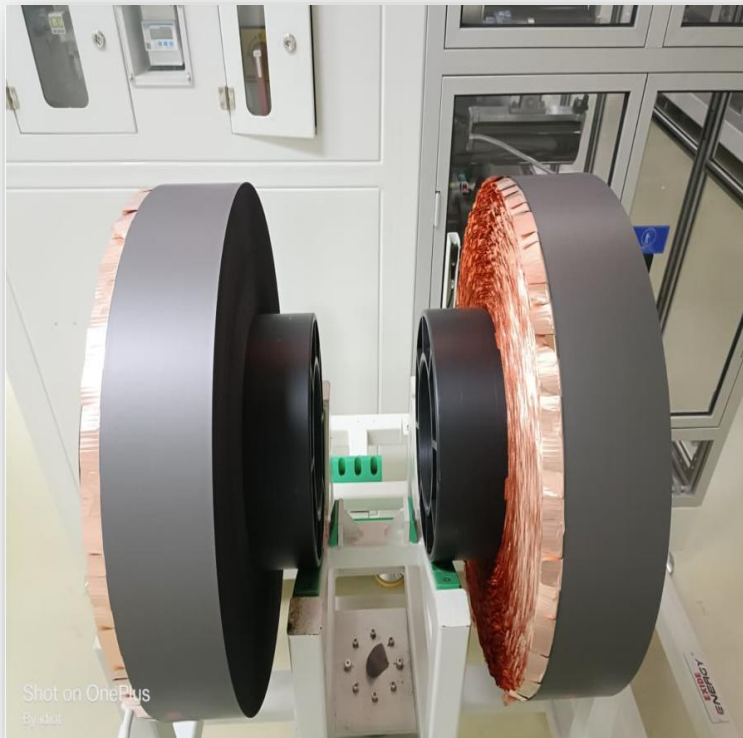
Electrode



Formation



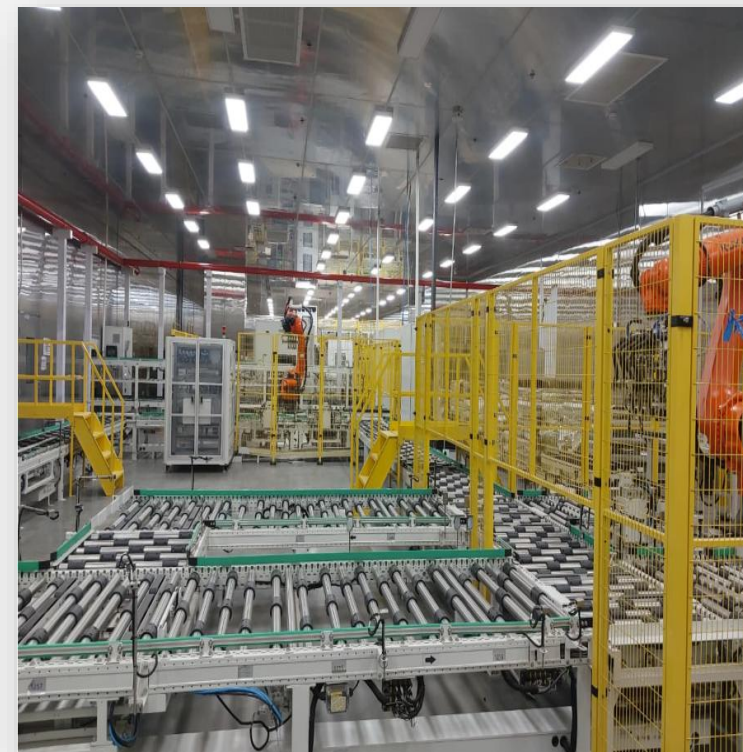
Internal Validation Testing



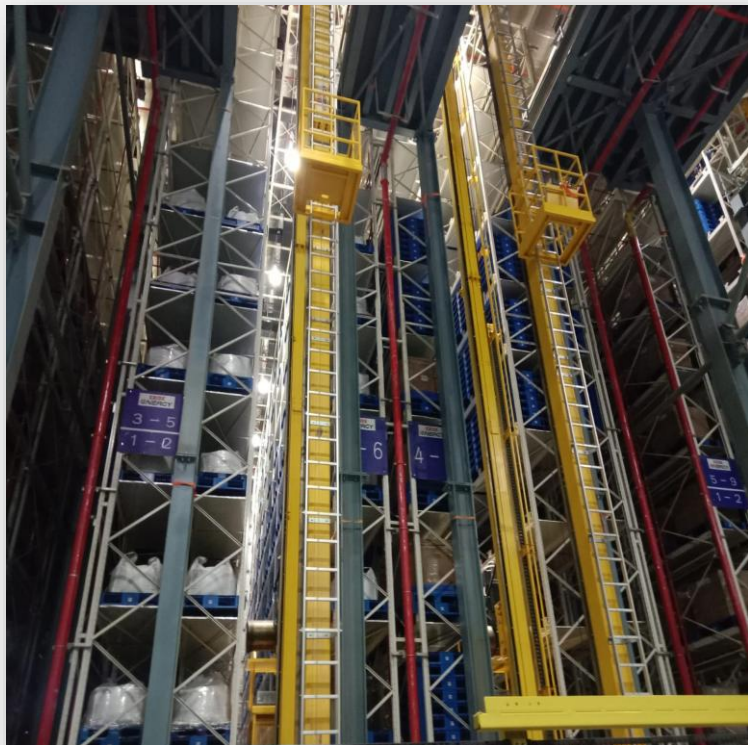
Electrode



Assembly



Formation



Electrode Warehouse



Assembly Warehouse



FG Warehouse



Sustainability and CSR



Exide Industries Ltd.

©S&P Global 2025.

Auto Components

Corporate Sustainability Assessment
(CSA) Score 2025

65 / 100

As of 12 November 2025
For more information, visit: www.spglobal.com/esg/csa/methodology

S&P Global

~50%

Improvement in 2025
compared to 2024

~2X of
Industry average

33/100

Resulting in our
position in Auto –
Components industry

Top 5
percentile

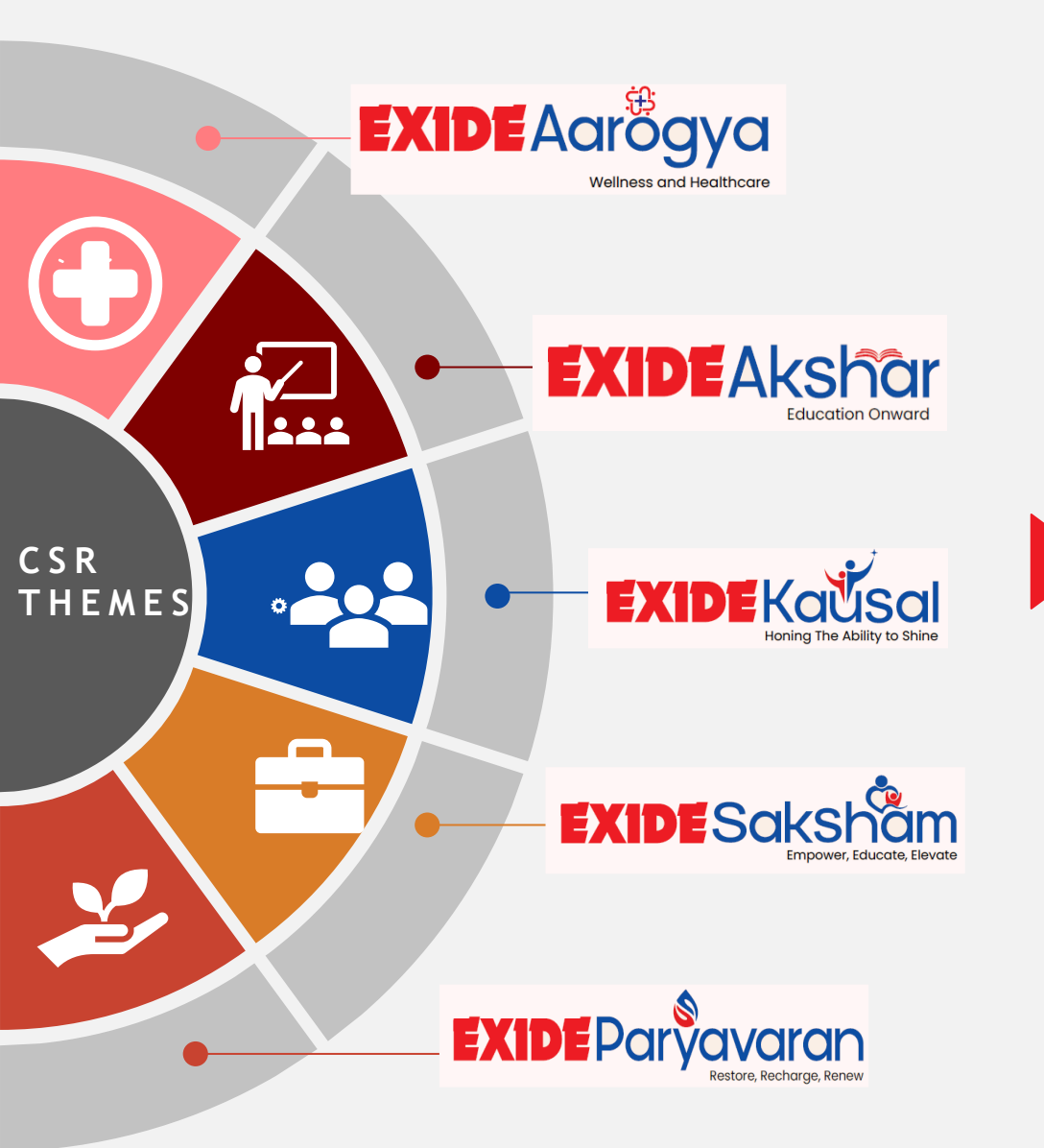
The **S&P Global Corporate Sustainability Assessment** is one of the most well-established and reputable benchmarks of ESG performance widely used by stakeholders for benchmarking.



“Clean Energy Champion”
by TVS Motor Company Ltd.



“Most Valuable Partner”
by Indus Towers



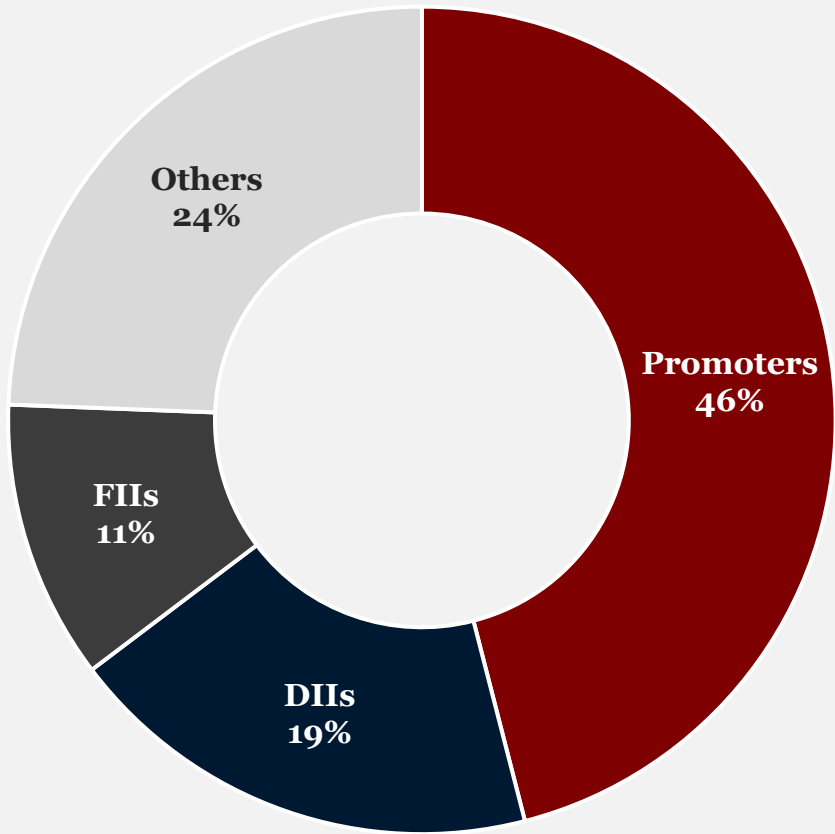
~ 80%
of people supported
are from vulnerable
communities

**Projects in
26 districts
across 10 states**

CSR initiatives: Fostering inclusive community growth



Shareholding pattern (as on Dec 31, 2025)



Market information (as on Dec 31, 2025)

CMP (Rs. per share)	362.2
Shares Outstanding (in Crore)	85.0
Market Capitalization* (Rs. Crore)	30,787

*National Stock Exchange

Sridhar Gorthi
Chairman and Independent
Director

R B Raheja
Vice-Chairman & Non-Executive,
Non-Independent Director

Avik Roy
Managing Director and Chief
Executive Officer

Manoj Kumar Agarwal
Director - Finance and Chief
Financial Officer

Surin Kapadia
Independent Director

Radhika Govind Rajan
Independent Director

Jaidit Singh Brar
Independent Director

Rajeev Khandelwal
Executive Director

Pravin Saraf
Executive Director

In this document, we have disclosed forward-looking information to enable analysts and investors comprehend our prospects and take investment decisions. This document and other statements—written and oral—that we periodically make, contain forward-looking statements that set out anticipated results based on the management’s plans and assumptions. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in our assumptions.

The achievements of results are subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. We undertake no obligation to publicly update any forward-looking statement or comparative assessments, whether as a result of any new information, future events or otherwise.

We accept no responsibility for any loss and/or damages, risks and/or liabilities, which may be incurred and/or suffered by any investor on account of or arising from the use of the information by investors. We make no warranties of any kind, whether express or implied, as to the adequacy of such information for any intended purpose of the investors.

Investor Contact

Exide House

59 E, Chowringhee Road,

Kolkata - 700 020

Phone: +91 33 2302 3400, 2283 2118/ 50/ 71

Fax: +91 33 2283 2637

E-mail: investor.relations@exide.co.in

Contact Person(s): Ms. Seema Bajaj / Ms. Atreyee Mukherjee



Thank You