

February 02, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001.
Scrip Code: 543398

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex Bandra East,
Mumbai 400 051
Scrip Symbol: LATENTVIEW

Dear Sir/Madam,

Sub: Investor Presentation on the Unaudited Financial Results for the quarter and nine months ended December 31, 2025.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have enclosed herewith the Investor Presentation on the Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2025, that will be circulated to the Investors/ Analysts for the Earnings Call scheduled on February 02, 2026, at 07:30 PM IST.

This announcement is also made available on the website of the company, i.e., <https://www.latentview.com/>.

This is for your information and records.

Thanking you,

For Latent View Analytics Limited

P. Srinivasan

Company Secretary and Compliance Officer

Latent View Analytics Limited

Unit 6, 7 & 8, 5th Floor, Neville Tower, Ramanujan IT City SEZ
Rajiv Gandhi Salai (OMR), Taramani, Chennai, Tamil Nadu 600113.

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Q3FY26

Investor Presentation

01 February 2026



Safe Harbour

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Turning Back the Clock



Organizational growth through key evolutionary stages

2007 - 2014

Established foundational projects and strategic partnership with Microsoft

Leadership strengthened with the appointment of a growth-focused CEO to drive strategic direction.

Deloitte.

Technology Fast 500 Asia Pacific 2009 & Technology Fast 50 India 2012

2015 - 2020

Develop industry specific verticals to enhance relevance and expertise

Enhanced operational maturity and expanded client offerings through specialized services.

FROST & SULLIVAN

Analytics Solutions Provider of the Year 2017

2021 - Present

Transitioned to a public company, unlocking new growth opportunities and enhancing brand visibility.

Strengthened data and AI capabilities through strategic acquisitions, positioning for future innovation.

THE MOST SUBSCRIBED IPO EVER

Latent View Gets ₹1.12-Lakh cr Bids for ₹600-cr Public Offer

DECISION POINT
A LATENTVIEW COMPANY

\$100 Mn
milestone
reached in FY25

Key strategic positions for the next 3 years



Deepening Client Relationships

Identification of diamond accounts based on potential value tiers, working on deepening client relationships to enable accelerated growth.



Enhance Data Engineering through Databricks Partnership

Foster data engineering innovation and best practices in partnership with Databricks, empowering clients with cutting-edge cloud data solutions.



AI Strategy

Core team driving the embedding all facets of AI into business processes, with investment in talent upskilling for advanced analytics and AI.



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Recognition & Impact Across Borders



Preferred data and analytics partner to Fortune 500 companies



Over 1650
Global Footprint

7.8%
Yearly revenue growth
from existing customers

6
New logos added

5.6% (QoQ)
Growth in USD

INDUSTRY RECOGNITION OF OUR WORK

FORRESTER

Marketing Measurement
& Optimization Services
2025 Landscape

***ISG**

Retail-CPG & Supply
Chain Analytics
2025 Leader

PIM RESEARCH

Agentic AI Service Providers
2025 Leader
PeMa Quadrant



CSCMP EDGE
3Vs Business Innovation
Award
2025 Finalist

**PIM
CYPHER**

Most Innovative Use of
AI in Service Delivery
**Minsky Award @
Cypher 2025**

**Great
Place
To
Work.**

Great Place to Work
2025-26

KEY TECHNOLOGY PARTNERSHIPS

 **databricks**

 **NVIDIA.**

 **Microsoft**

Driving success for our clients across the globe



Our **1,650+** workforce across **NORTH AMERICA, LATAM, APAC, UK, and EU**, seamlessly supporting our clients through a combination of **Onshore, Nearshore, and Offshore** delivery models.

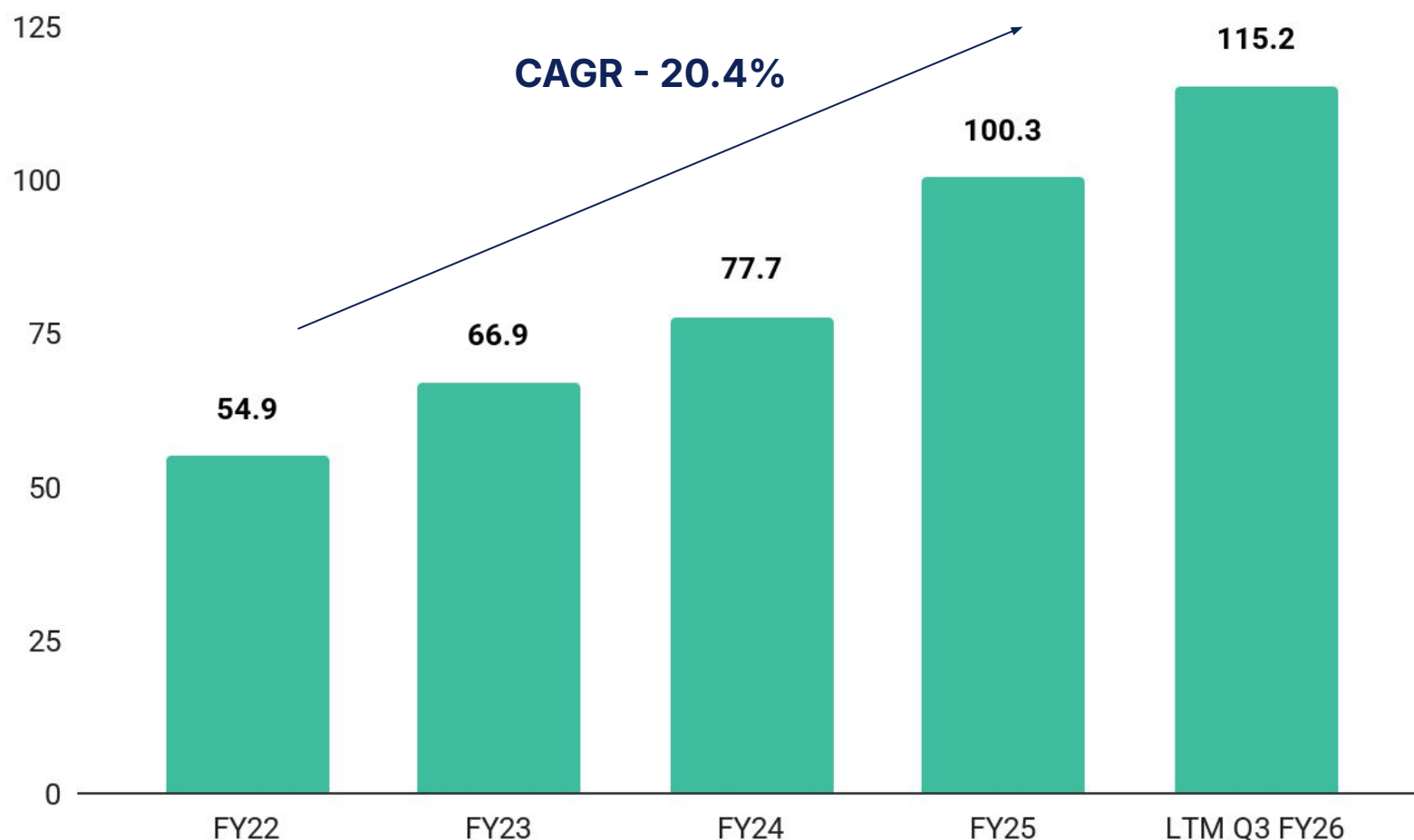


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Financial Momentum & Outlook



Revenue growth from year of listing (in \$Mn)



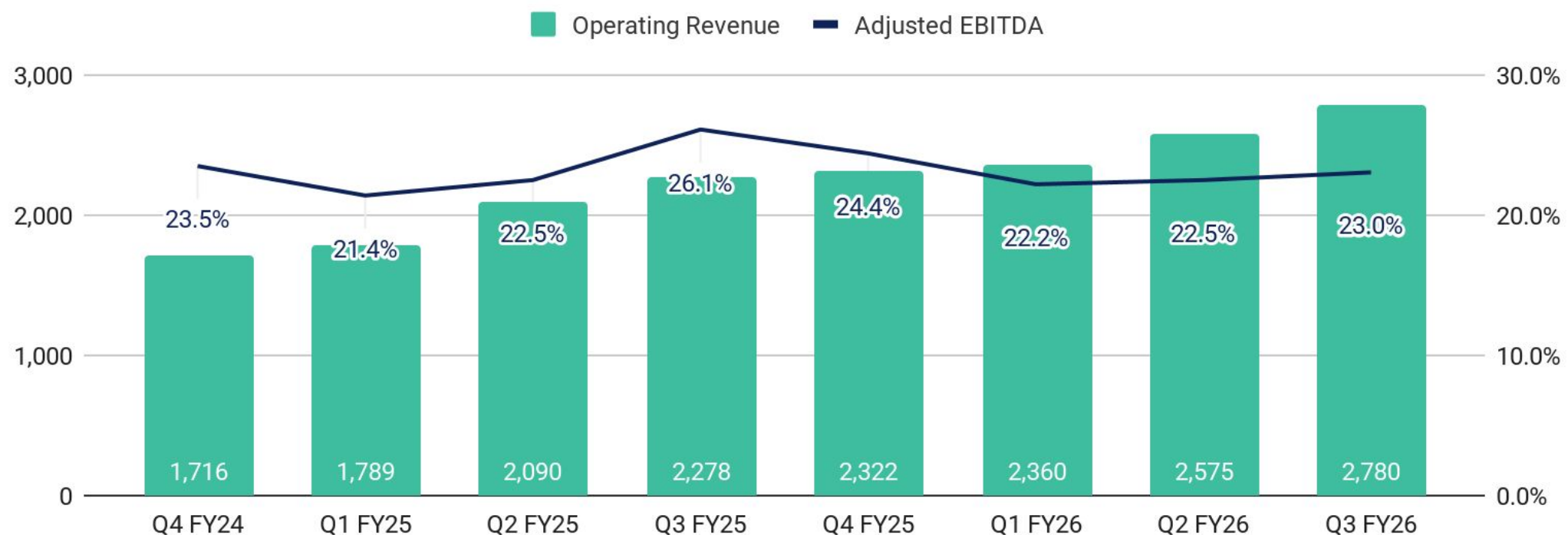
Grown by **2.10x** since FY22, driven by strong relationships with **our top customers**.

75% of our revenue today comes from clients we have been served for over **5 years**.

Our **Financial Services** verticals grew in revenue by **105%** YoY respectively.

Comparison

Quarter-on-Quarter (8 quarters) & Year Ended (3 fiscal years) (figures in ₹Million)

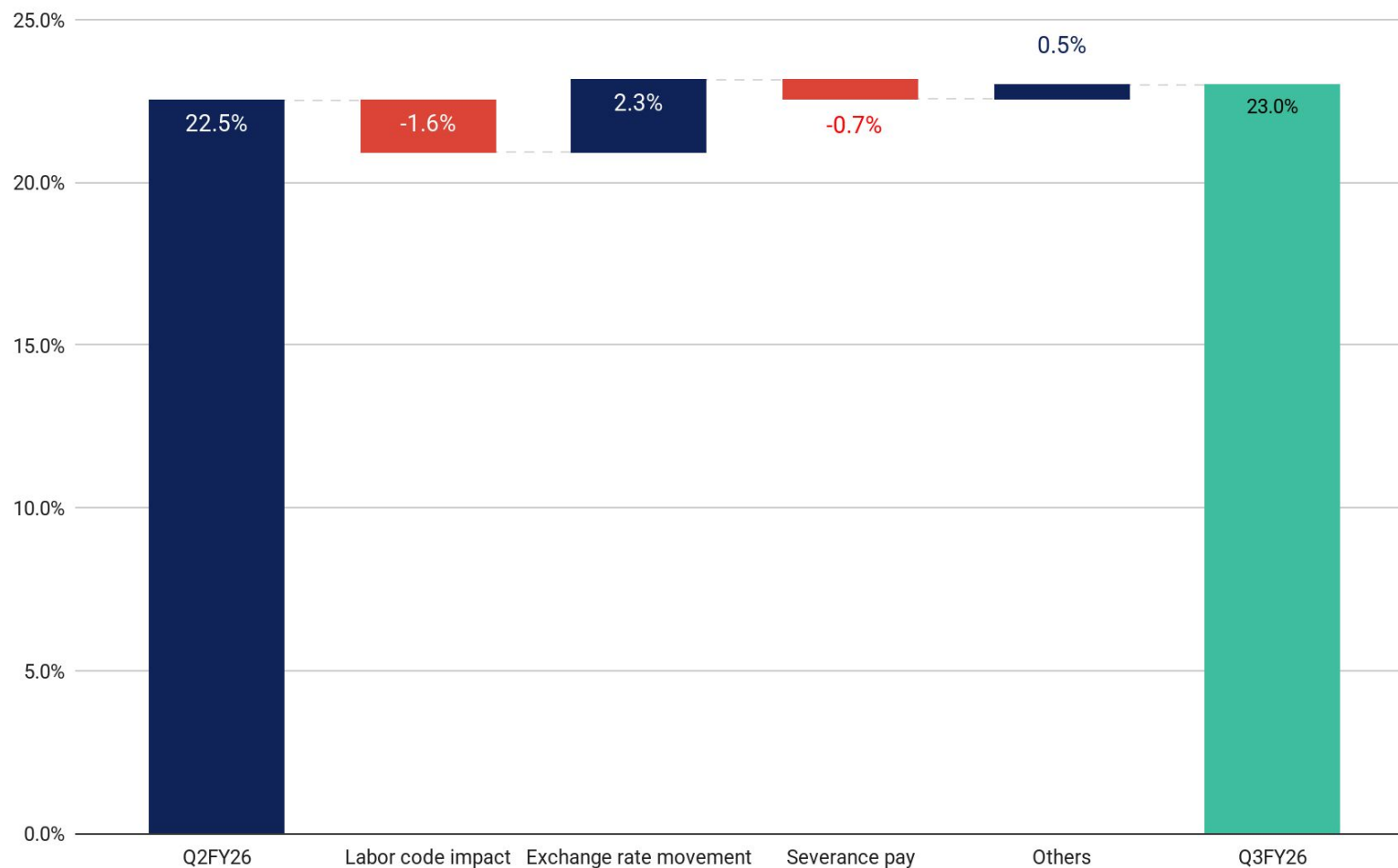


| Period | Operating Revenue (₹Mn) | Adjusted EBITDA | Adjusted EBITDA (%) | Reported PAT | Reported PAT (%) | Basic EPS |
|--------|-------------------------|-----------------|---------------------|--------------|------------------|-----------|
| FY25 | 8,479 | 2,012 | 23.7% | 1,735 | 18.9% | 8.45 |
| FY24 | 6,407 | 1,360 | 21.2% | 1,587 | 22.2% | 7.73 |
| FY23 | 5,388 | 1,451 | 26.9% | 1,554 | 26.1% | 7.71 |

Consolidated Financial Summary Q3FY26

| | | | | On a quarterly basis | | | | |
|-----------------------------------|--------|--------|--------|----------------------|----------------|-------|-------|----------------|
| Key Performance Metric | Q3FY25 | Q2FY26 | Q3FY26 | YoY Growth (%) | QoQ Growth (%) | FY24 | FY25 | YoY Growth (%) |
| Revenue in \$ Mn | 27.2 | 29.6 | 31.3 | 14.9% | 5.7% | 77.7 | 100.3 | 29.1% |
| Total Revenue from Operations | 2,278 | 2,575 | 2,780 | 22.0% | 7.9% | 6,407 | 8,479 | 32.3% |
| Other Income | 147 | 186 | 176 | 19.9% | -5.3% | 737 | 689 | -6.5% |
| Total Income | 2,425 | 2,761 | 2,956 | 21.9% | 7.1% | 7,144 | 9,168 | 28.3% |
| Adjusted EBITDA | 522 | 580 | 640 | 22.7% | 10.4% | 1,360 | 2,012 | 47.8% |
| Adjusted EBITDA(%) | 22.9% | 22.5% | 23.0% | 0.1% | 0.5% | 21.1% | 23.7% | 2.5% |
| Less: Transaction related expense | -17 | -19 | -19 | - | - | - | - | - |
| Reported EBITDA | 503 | 561 | 621 | 23.5% | 10.7% | 1,360 | 1,957 | 43.8% |
| Reported EBITDA(%) | 22.1% | 21.8% | 22.4% | 0.3% | 0.6% | 21.1% | 23.1% | 1.8% |
| Reported PBT | 561 | 617 | 668 | 19.0% | 8.2% | 1,970 | 2,287 | 16.1% |
| Reported PBT(%) | 23.1% | 22.3% | 22.6% | -0.5% | 0.2% | 27.6% | 25.0% | -2.6% |
| Reported PAT | 426 | 457 | 508 | 19.1% | 11.0% | 1,586 | 1,735 | 9.4% |
| Reported PAT(%) | 17.6% | 16.6% | 17.2% | -0.4% | 0.6% | 22.2% | 18.9% | -3.3% |
| Reported Basic EPS | 2.03 | 2.15 | 2.43 | 19.7% | 13.0% | 7.73 | 8.45 | 9.3% |
| Reported Diluted EPS | 2.02 | 2.14 | 2.42 | 19.8% | 13.1% | 7.68 | 8.41 | 9.5% |

Adjusted EBITDA Margin Movement - Q2 to Q3 FY26



Others reflects favorable **operating leverage** as the business continues to scale.

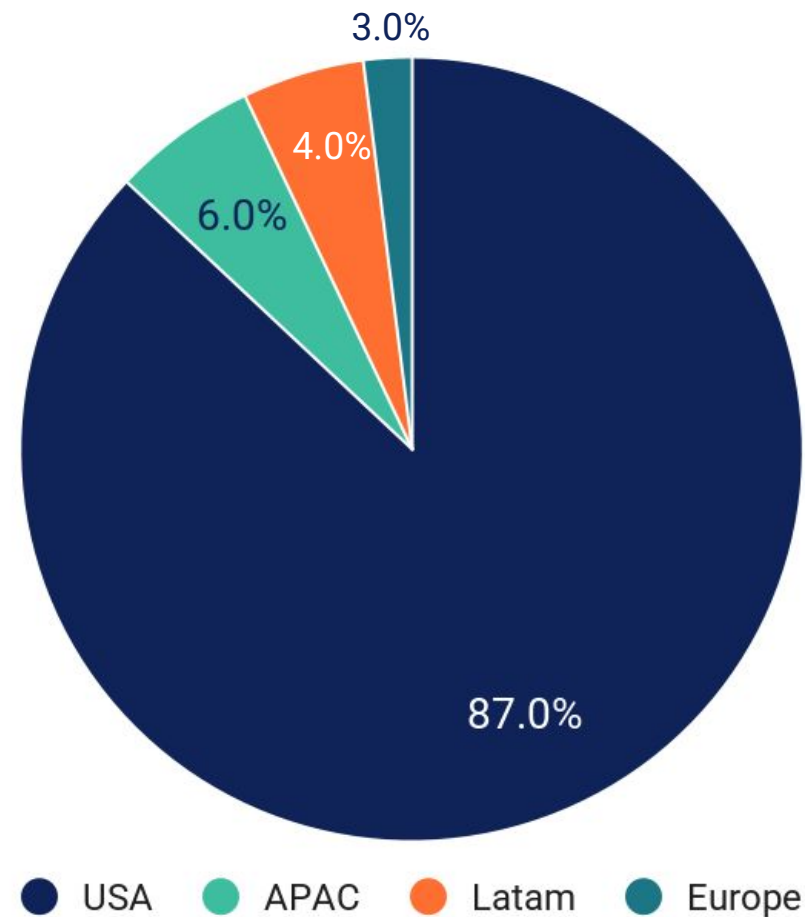
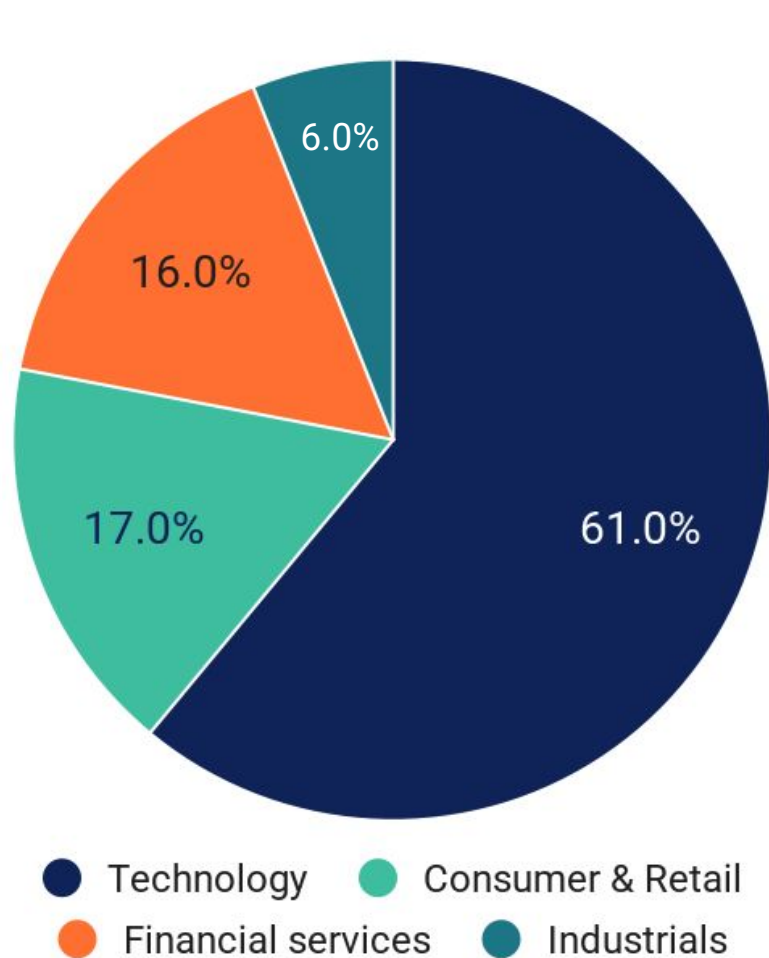


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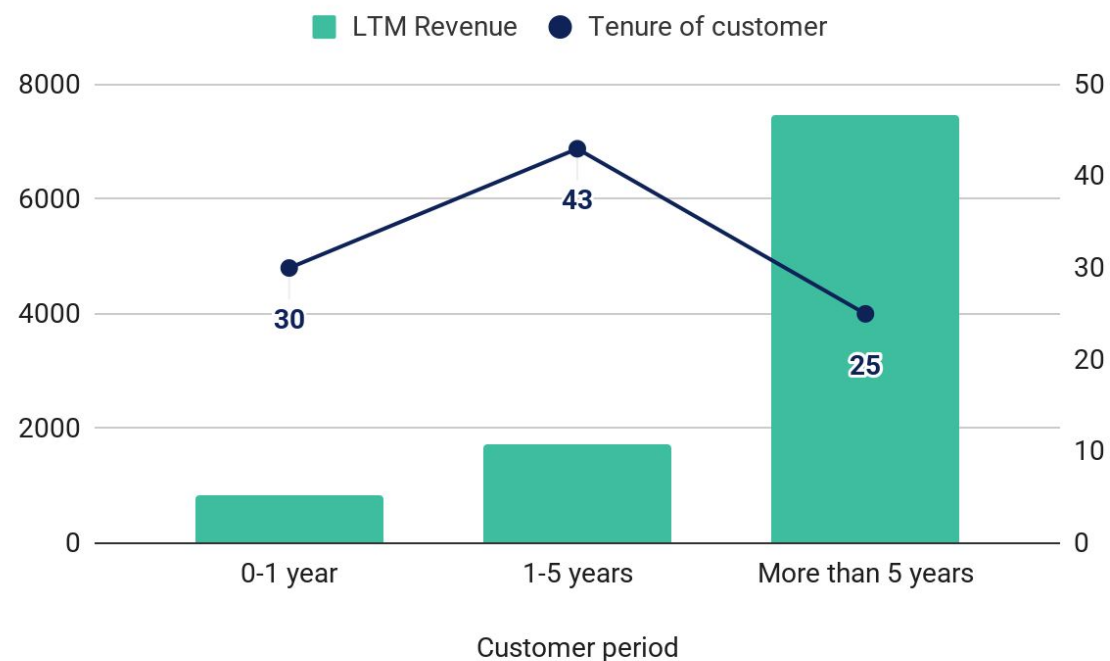
Performance Pulse: Revenue, Workforce & Client Success



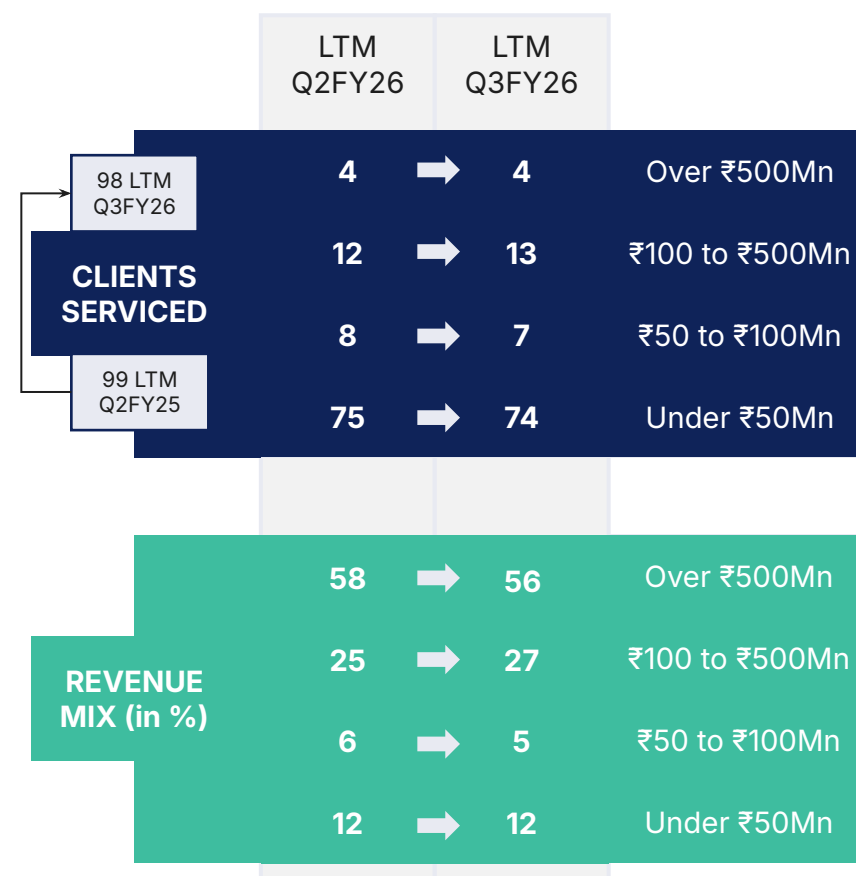
Revenue by Industry and Geography



Operating Metrics

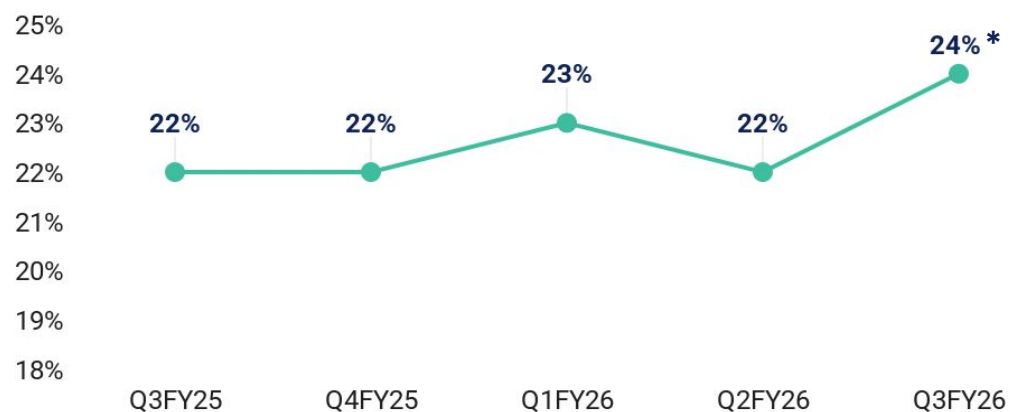


| Client Concentration | Q2FY26 | Q3FY26 |
|----------------------|--------|--------|
| Top 5 Clients | 60% | 61% |
| Top 10 clients | 74% | 74% |
| Top 20 clients | 85% | 86% |

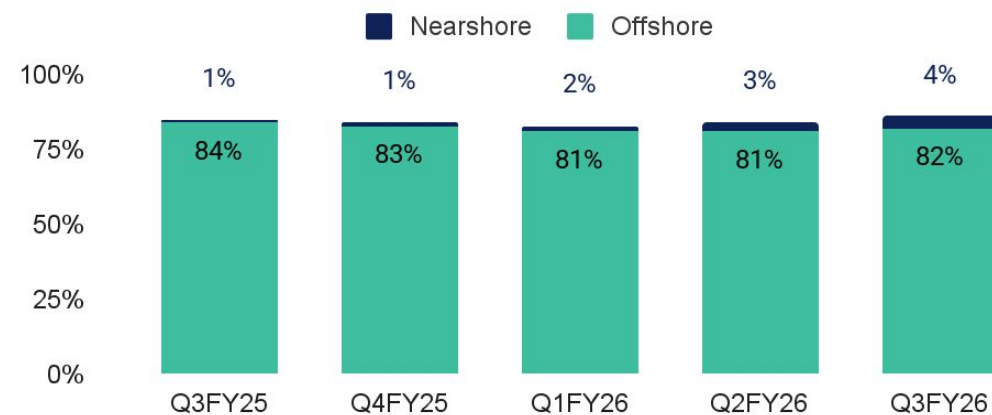


Employee Metrics

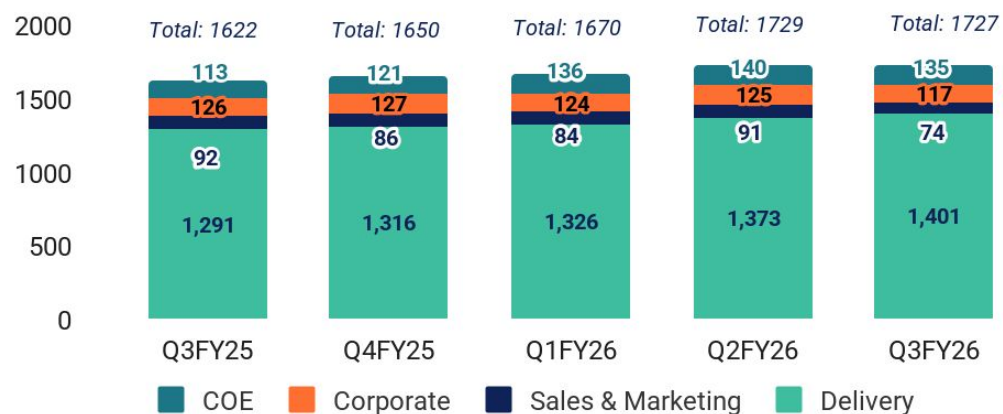
LTM Attrition rate



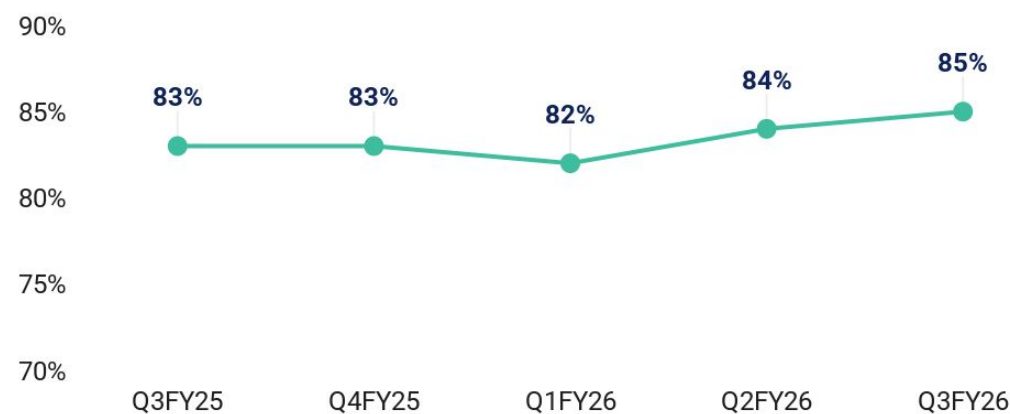
Offshore & Nearshore ratio (%)



Employee split by function



Utilisation rate(%)



*2% due to involuntary attrition



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Leading the way for our growth



Fueled by Strong Governance

Executive Directors



**VENKAT
VISWANATHAN**

Chairperson



**PRAMADWATHI
JANDHYALA**

Independent Directors



**ANINDYA
GHOSE**



**RAGHUTTAMA
RAO**



**DIPALI
SHETH**



**REED
CUNDIFF**



**MUKESH
BUTANI**



Experience behind the wheel



**RAJAN
SETHURAMAN**

Chief Executive Officer



**RAJAN BALA
VENKATESAN**

Chief Financial Officer



**REMADEVI
THOTTATHIL**

Chief Human Resources Officer





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Thank You

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