

February 02, 2026

**BSE Limited**  
**Phiroze Jeejeebhoy Towers,**  
**Dalal Street, Mumbai-400 001.**  
**Scrip Code: 543398**

**National Stock Exchange of India Limited**  
**Exchange Plaza, C-1, Block G,**  
**Bandra Kurla Complex Bandra East,**  
**Mumbai 400 051**  
**Scrip Symbol: LATENTVIEW**

Dear Sir/Madam,

**Sub: Investor Presentation on the Unaudited Financial Results for the quarter and nine months ended December 31, 2025.**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have enclosed herewith the Investor Presentation on the Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2025, that will be circulated to the Investors/ Analysts for the Earnings Call scheduled on February 02, 2026, at 07:30 PM IST.

This announcement is also made available on the website of the company, i.e.,  
<https://www.latentview.com/>.

This is for your information and records.

Thanking you,

**For Latent View Analytics Limited**

**P. Srinivasan**

**Company Secretary and Compliance Officer**

**Latent View Analytics Limited**

Unit 6, 7 & 8, 5th Floor, Neville Tower, Ramanujan IT City SEZ  
Rajiv Gandhi Salai (OMR), Taramani, Chennai, Tamil Nadu 600113.

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# Q3FY26 Investor Presentation

01 February 2026



# Safe Harbour

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Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



# Turning Back the Clock



# Organizational growth through key evolutionary stages

2007 - 2014

**Established foundational projects and strategic partnership with Microsoft**

Leadership strengthened with the appointment of a growth-focused CEO to drive strategic direction.

**Deloitte.**

Technology Fast 500 Asia Pacific 2009 & Technology Fast 50 India 2012

2015 - 2020

**Develop industry specific verticals to enhance relevance and expertise**

Enhanced operational maturity and expanded client offerings through specialized services.

**FROST & SULLIVAN**

Analytics Solutions Provider of the Year 2017

2021 - Present

**Transitioned to a public company, unlocking new growth opportunities and enhancing brand visibility.**

Strengthened data and AI capabilities through strategic acquisitions, positioning for future innovation.

THE MOST SUBSCRIBED IPO EVER

**Latent View Gets ₹1.12-Lakh cr Bids for ₹600-cr Public Offer**



**DECISION POINT**  
A LATENTVIEW COMPANY

**\$100 Mn milestone reached in FY25**

# Key strategic positions for the next 3 years



## Deepening Client Relationships

Identification of diamond accounts based on potential value tiers, working on deepening client relationships to enable accelerated growth.



## Enhance Data Engineering through Databricks Partnership

Foster data engineering innovation and best practices in partnership with Databricks, empowering clients with cutting-edge cloud data solutions.



## AI Strategy

Core team driving the embedding all facets of AI into business processes, with investment in talent upskilling for advanced analytics and AI.



# Recognition & Impact Across Borders



# Preferred data and analytics partner to Fortune 500 companies



**Over 1650**  
Global Footprint

**7.8%**  
Yearly revenue growth  
from existing customers

**6**  
New logos added

**5.6% (QoQ)**  
Growth in USD

## INDUSTRY RECOGNITION OF OUR WORK

**FORRESTER**

Marketing Measurement  
& Optimization Services  
**2025 Landscape**



CSCMP EDGE  
3Vs Business Innovation  
Award  
**2025 Finalist**



Retail-CPG & Supply  
Chain Analytics  
**2025 Leader**



Agentic AI Service Providers  
**2025 Leader**  
PeMa Quadrant



Most Innovative Use of  
AI in Service Delivery  
**Minsky Award @  
Cypher 2025**

Great Place to Work  
**2025-26**

## KEY TECHNOLOGY PARTNERSHIPS



# Driving success for our clients across the globe



Our 1,650+ workforce across **NORTH AMERICA, LATAM, APAC, UK, and EU**, seamlessly supporting our clients through a combination of **Onshore, Nearshore, and Offshore** delivery models.

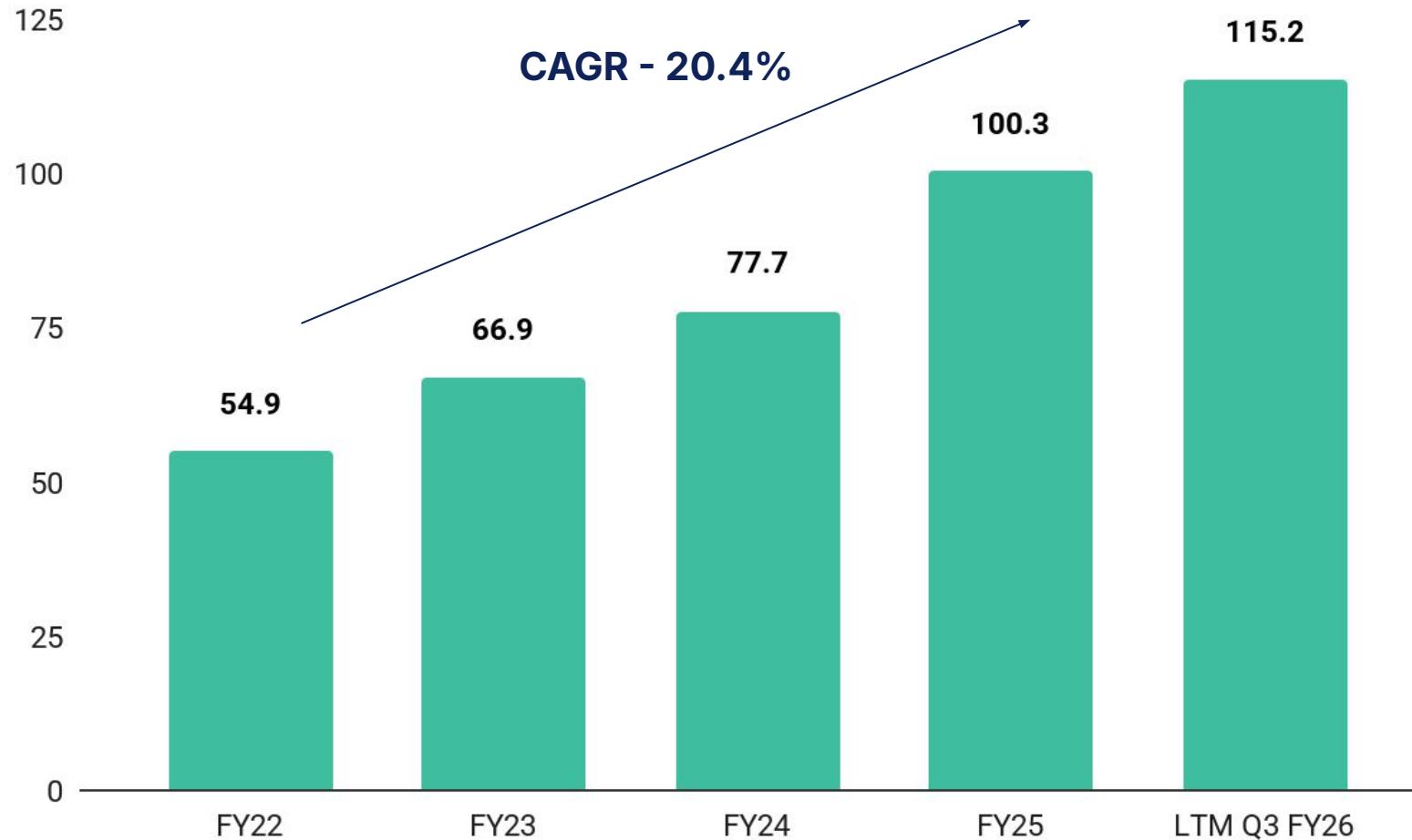


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# Financial Momentum & Outlook



# Revenue growth from year of listing (in \$Mn)



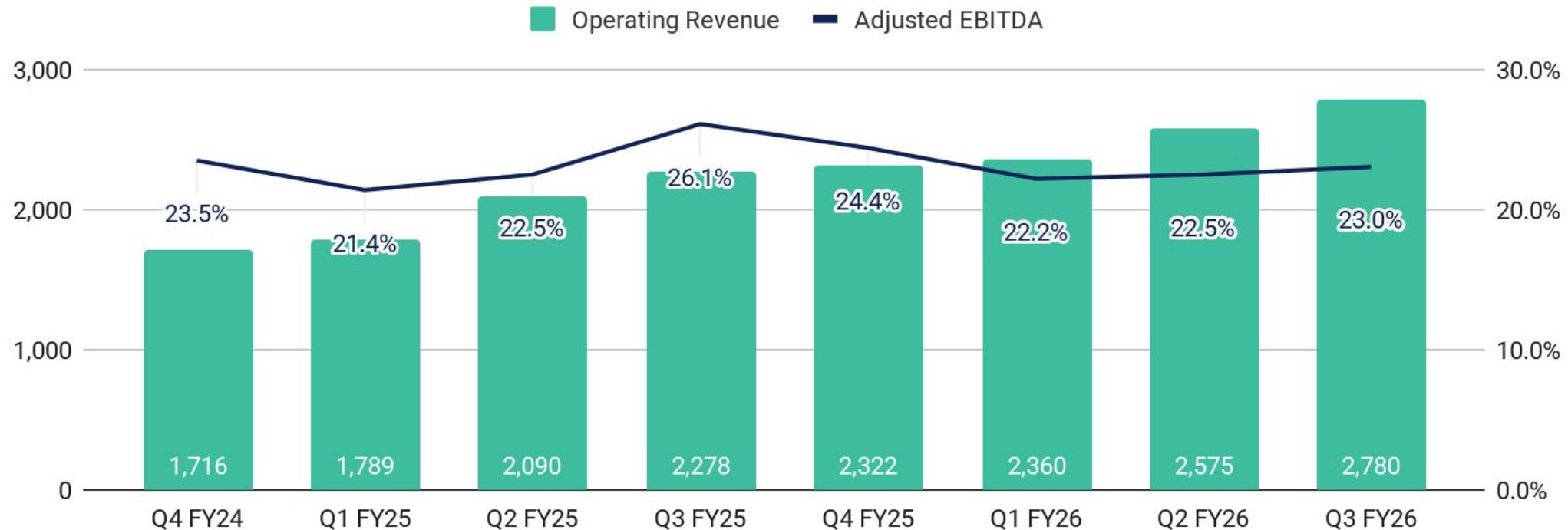
Grown by **2.10x** since FY22, driven by strong relationships with **our top customers**.

**75%** of our revenue today comes from clients we have been served for over **5 years**.

Our **Financial Services** verticals grew in revenue by **105%** YoY respectively.

# Comparison

Quarter-on-Quarter (8 quarters) & Year Ended (3 fiscal years) (figures in ₹Million)

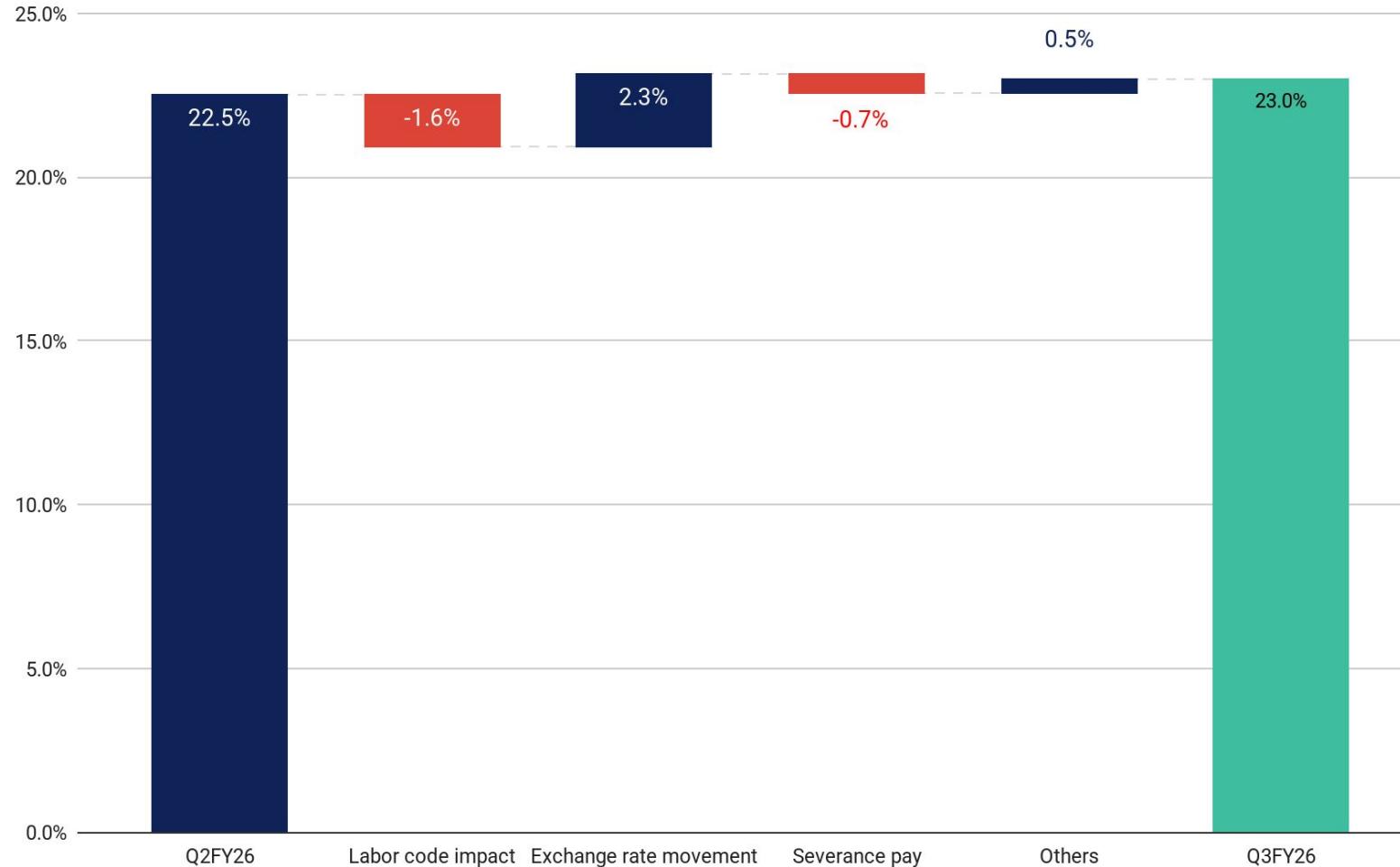


Period	Operating Revenue (₹Mn)	Adjusted EBITDA	Adjusted EBITDA (%)	Reported PAT	Reported PAT (%)	Basic EPS
<b>FY25</b>	8,479	2,012	23.7%	1,735	18.9%	8.45
<b>FY24</b>	6,407	1,360	21.2%	1,587	22.2%	7.73
<b>FY23</b>	5,388	1,451	26.9%	1,554	26.1%	7.71

# Consolidated Financial Summary Q3FY26

Key Performance Metric	Q3FY25	Q2FY26	Q3FY26	On a quarterly basis		FY24	FY25	YoY Growth (%)
				YoY Growth (%)	QoQ Growth (%)			
<b>Revenue in \$ Mn</b>	<b>27.2</b>	<b>29.6</b>	<b>31.3</b>	<b>14.9%</b>	<b>5.7%</b>	<b>77.7</b>	<b>100.3</b>	<b>29.1%</b>
<b>Total Revenue from Operations</b>	<b>2,278</b>	<b>2,575</b>	<b>2,780</b>	<b>22.0%</b>	<b>7.9%</b>	<b>6,407</b>	<b>8,479</b>	<b>32.3%</b>
Other Income	147	186	176	19.9%	-5.3%	737	689	-6.5%
<b>Total Income</b>	<b>2,425</b>	<b>2,761</b>	<b>2,956</b>	<b>21.9%</b>	<b>7.1%</b>	<b>7,144</b>	<b>9,168</b>	<b>28.3%</b>
Adjusted EBITDA	522	580	640	22.7%	10.4%	1,360	2,012	47.8%
<b>Adjusted EBITDA(%)</b>	<b>22.9%</b>	<b>22.5%</b>	<b>23.0%</b>	<b>0.1%</b>	<b>0.5%</b>	<b>21.1%</b>	<b>23.7%</b>	<b>2.5%</b>
Less: Transaction related expense	-17	-19	-19	-	-	-	-	-
Reported EBITDA	503	561	621	23.5%	10.7%	1,360	1,957	43.8%
<b>Reported EBITDA(%)</b>	<b>22.1%</b>	<b>21.8%</b>	<b>22.4%</b>	<b>0.3%</b>	<b>0.6%</b>	<b>21.1%</b>	<b>23.1%</b>	<b>1.8%</b>
Reported PBT	561	617	668	19.0%	8.2%	1,970	2,287	16.1%
<b>Reported PBT(%)</b>	<b>23.1%</b>	<b>22.3%</b>	<b>22.6%</b>	<b>-0.5%</b>	<b>0.2%</b>	<b>27.6%</b>	<b>25.0%</b>	<b>-2.6%</b>
Reported PAT	426	457	508	19.1%	11.0%	1,586	1,735	9.4%
<b>Reported PAT(%)</b>	<b>17.6%</b>	<b>16.6%</b>	<b>17.2%</b>	<b>-0.4%</b>	<b>0.6%</b>	<b>22.2%</b>	<b>18.9%</b>	<b>-3.3%</b>
<b>Reported Basic EPS</b>	<b>2.03</b>	<b>2.15</b>	<b>2.43</b>	<b>19.7%</b>	<b>13.0%</b>	<b>7.73</b>	<b>8.45</b>	<b>9.3%</b>
<b>Reported Diluted EPS</b>	<b>2.02</b>	<b>2.14</b>	<b>2.42</b>	<b>19.8%</b>	<b>13.1%</b>	<b>7.68</b>	<b>8.41</b>	<b>9.5%</b>

# Adjusted EBITDA Margin Movement - Q2 to Q3 FY26



Others reflects favorable **operating leverage** as the business continues to scale.

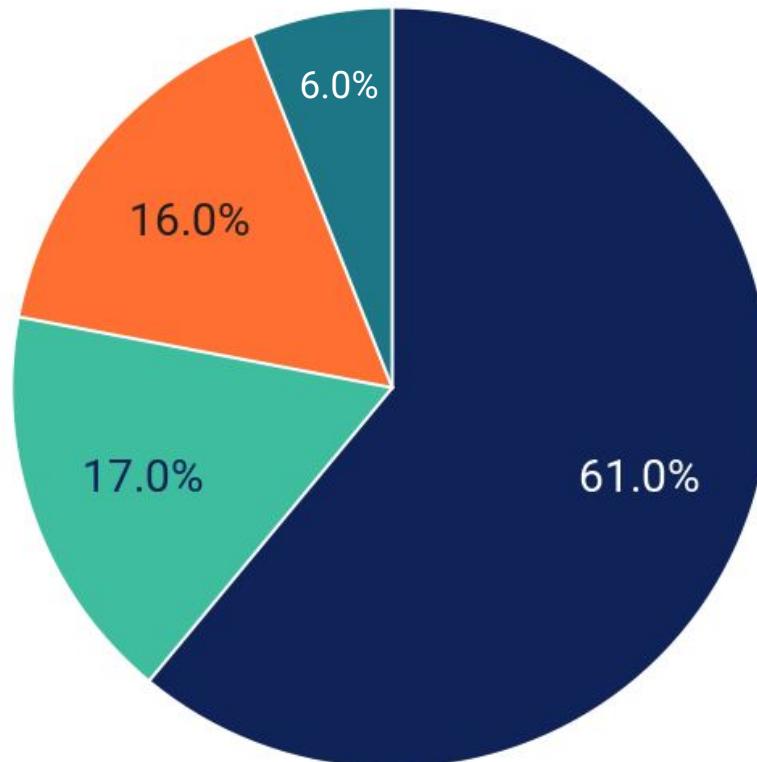


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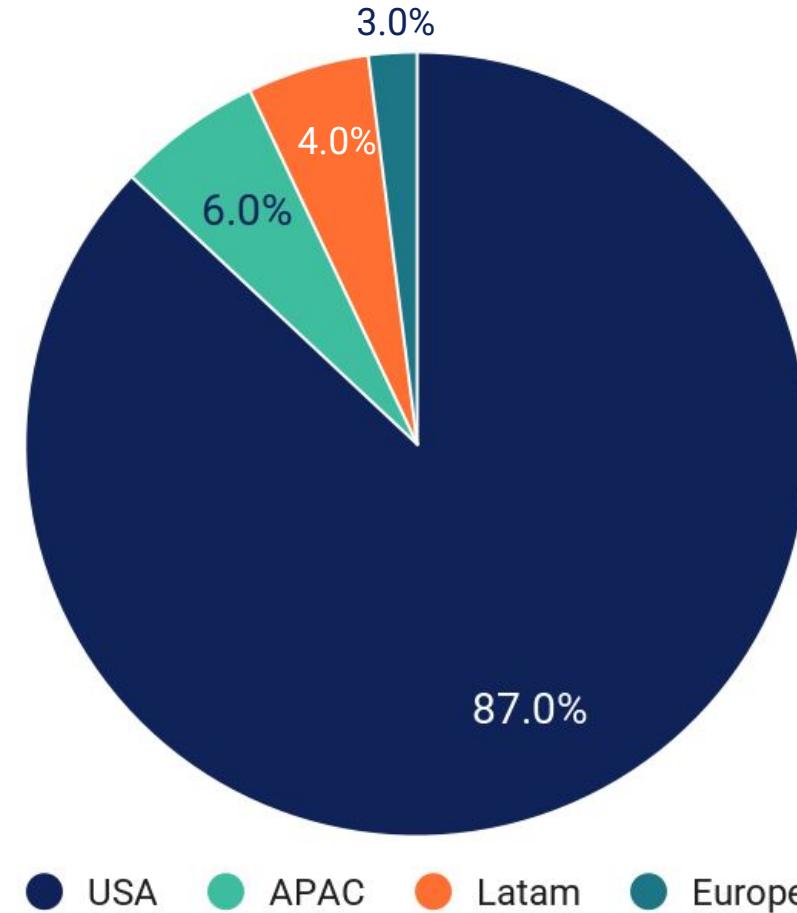
# Performance Pulse: Revenue, Workforce & Client Success



# Revenue by Industry and Geography

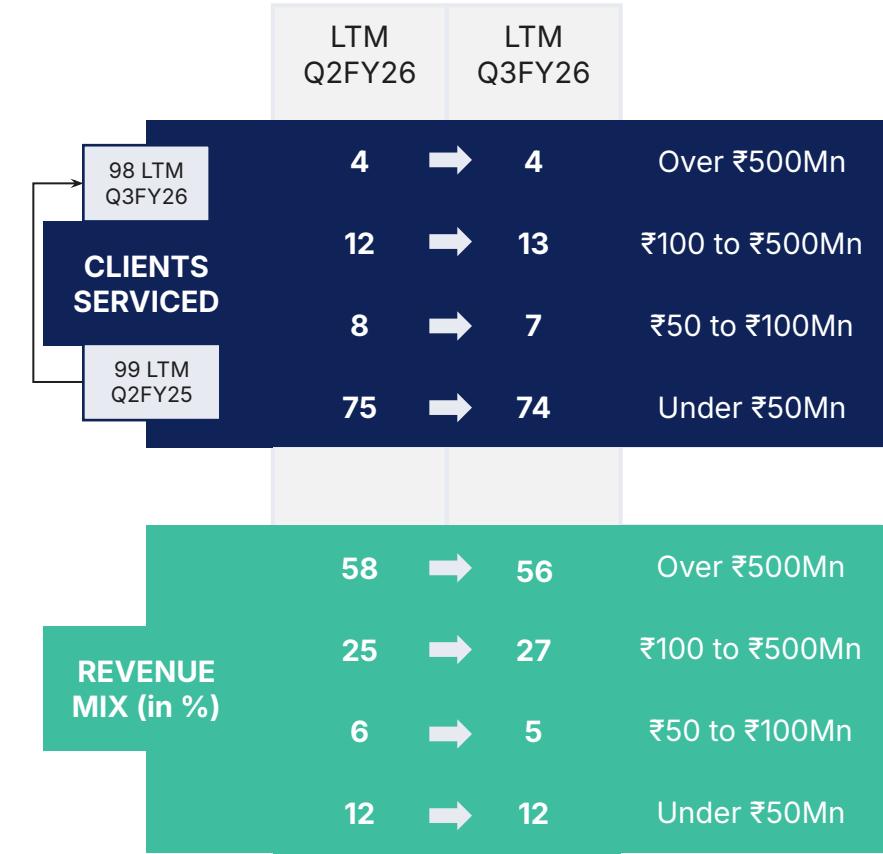
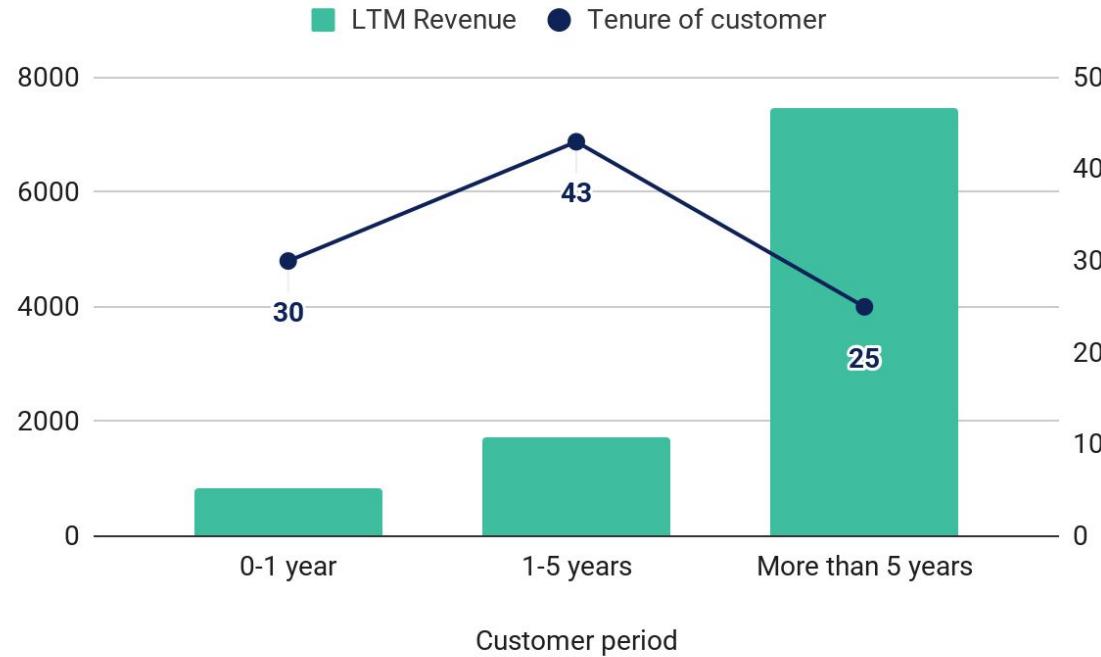


● Technology   ● Consumer & Retail  
● Financial services   ● Industrials



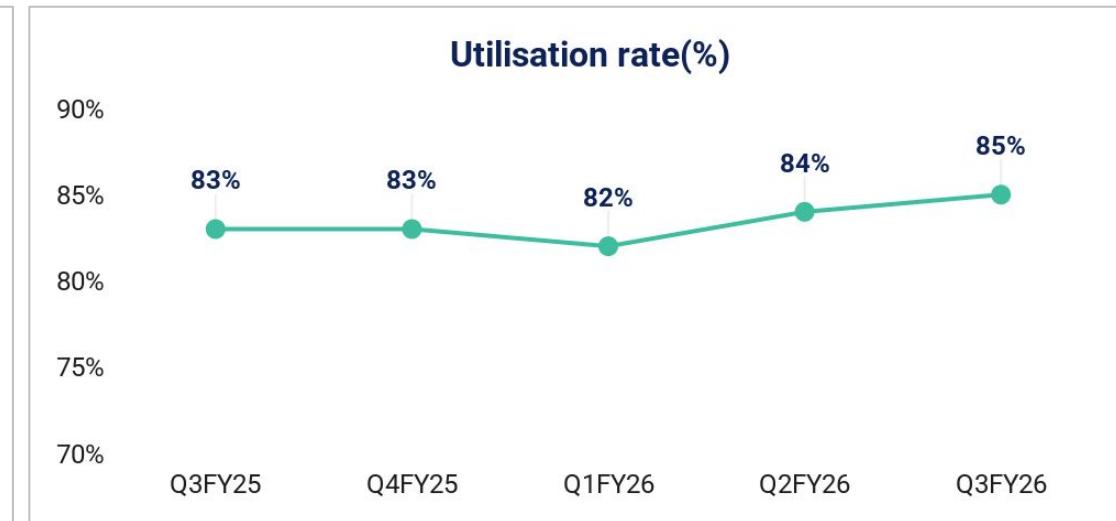
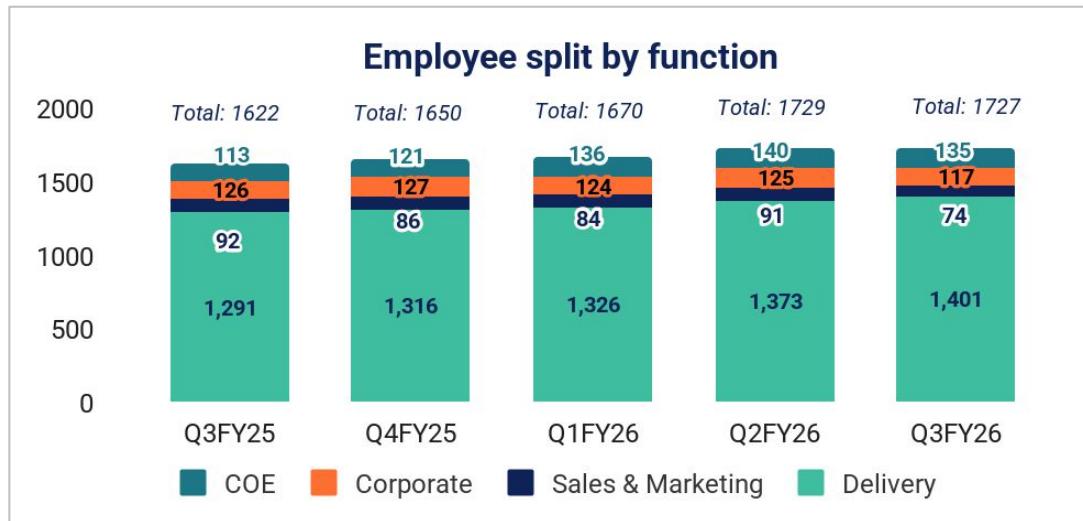
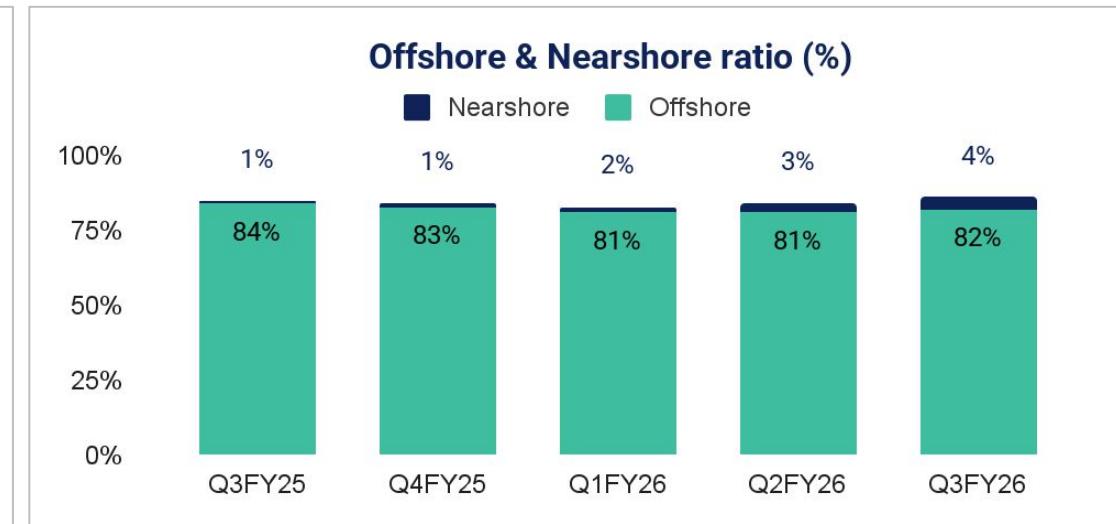
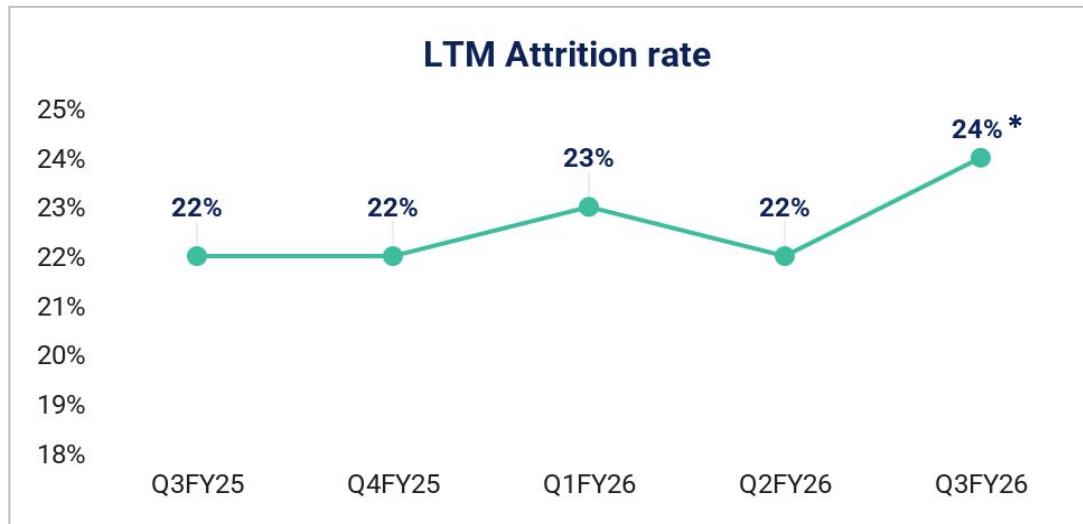
● USA   ● APAC   ● Latam   ● Europe

# Operating Metrics



Client Concentration	Q2FY26	Q3FY26
Top 5 Clients	60%	61%
Top 10 clients	74%	74%
Top 20 clients	85%	86%

# Employee Metrics



\*2% due to involuntary attrition



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# Leading the way for our growth



# Fueled by Strong Governance

## Executive Directors



**VENKAT  
VISWANATHAN**

Chairperson



**PRAMADWATHI  
JANDHYALA**

## Independent Directors



**ANINDYA  
GHOSE**



**RAGHUTTAMA  
RAO**



**DIPALI  
SHETH**



**REED  
CUNDIFF**



**MUKESH  
BUTANI**



# Experience behind the wheel



**RAJAN  
SETHURAMAN**

Chief Executive Officer



**RAJAN BALA  
VENKATESAN**

Chief Financial Officer



**REMADEVI  
THOTTATHIL**

Chief Human Resources Officer





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# Thank You

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