

Date: November 2, 2018

Symbol: NSE – INTENTECH; BSE Scrip Code: 532326

To,
The Manager,
Listing Department / CRD
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001.

The Manager,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor; Plot No. C/1
G Block, Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

Dear Sir/Madam,

Sub: Press Release

Ref: Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We are enclosing the copy of the Press Release on the Financial Results of the Company for the Quarter and Half Year ended September 30, 2018.

This is for your information and records.

Thanking you

Yours faithfully,

For Intense Technologies Limited


K. Tejaswi
Company Secretary & Compliance Officer

Encl: as above

(Standalone)

Q2 & H1 FY2019Revenues stood at **Rs. 1,474 Lakh**Profits improve at **Rs. 246 lakh**

- **Healthy quarterly performance reflects strengthening of business momentum**
- **Stable growth in contract booking during the period under review**
- **Revenues from managed-services engagement have kicked in.**
- **Subsidiary companies are performing positively**

Hyderabad November 2, 2018 Intense Technologies announced its financial results for the quarter and half year ended September 30, 2018.

- **Gaining foothold** in new and emerging markets of Philippines & the Americas
- **Healthy order enquiries** and order leads from existing and new customer base
- **Demonstrated capabilities** in telecom, banking and insurance verticals; targeting adjacent verticals/geographies
- **Transforming operationally** where managed services agreement anchoring sustainability of earnings

Financial Results (Standalone):

Rs. Lakh	Q2 FY19	Q1 FY19	Q2 FY18
Total Revenues (incl. other income)	1,473.62	1,071.81	1,565.17
EBITDA (incl. other income)	366.28	232.20	619.54
Net Profit	245.99	118.06	415.72
Basic EPS (Rs.)	1.10	0.53	1.88

Performance Review (Standalone)

The order leads across product verticals saw a healthy uptick during the period under review. Revenue momentum is gathering pace with growth in implementations across geographies and a continuous stream of annuity revenues.

The Company's outlook in the longer-term remains positive, anchored by a host of factors including,

- Increased pace of engagements across telecom and banking verticals, both within India and in the international markets
- Steady and gradual acceleration in managed services contract will assist growth from H2 FY19 onwards
- Focus towards cost optimization program remains – aiming to reducing operational expenses, with an aim to improve profitability over the coming quarters

Commenting on the performance during the period under review, C.K. Shastri, Chairman and Managing Director, Intense Technologies, said,

“These results reflect the best traits of the underlying business model where we continue to engage deeply with enterprises in the telecom and BFSI domains. The long-term managed services contract has operationalized and will progressively enhance the profile of our operations. We are working together with the client to move to the next phase which comes associated opportunity for generating lateral revenue streams from their existing customer base. We encouraged with the way things are moving.

We continued to register fresh interest from enterprise clients within the telecom domain across the world, further building on our established footprint. Our innovative library of solutions and services is continuously evolving to accommodate requests from customers as we move to nextgen platforms and technologies.

As a thought leader in the arena of digital transformation, we are commercializing advancements that our clients can benefit from and concurrently build on the business momentum for us. As we look at the second half of the year we will build on what we have achieved thus far and progress towards a better margin performance as we scale up.”

About Intense Technologies

Intense Technologies Limited is a global enterprise software products company, headquartered in India with a strong and emerging presence in USA, LATAM, EMEA and APAC. Our enterprise software products are used globally by Fortune 500s for digital transformation of customer-centric business processes resulting in improved revenues, greater customer centricity and reduced operational expenses. We have customers in more than 45+ countries and have established ourselves as formidable players in the domains that we operate. We help onboard more than 2.5 million customers every day; we send more than 500 million notifications in a day. Our solutions have been built for scale and have played a crucial role in enhancing customer experience across all our implementations. Intense Technologies has sales offices in Singapore, UAE, USA and UK.

NSE: INTENTECH; BSE: 532326; ISIN: INE781A01025; Bloomberg: INTEC IN

For further information, please contact:

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Forward-looking and cautionary statements

Certain words and statements in this release concerning Intense Technologies and its prospects, and other statements, including those relating to Intense Technologies' expected financial position, business strategy, the future development of Intense Technologies' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Intense Technologies, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Intense Technologies will not in any way be responsible for action taken based on such forward-looking statements and undertakes no commitment to update these forward-looking statements publicly, to reflect changed realities.