

3rd May, 2018

Stock Code: BSE-501455

NSE-GREAVESCOT

The Secretary
BSE Limited
Corporate Relationship Department
2nd Floor, New Trading Wing
Retunds Building Phirozo Josiechhov Towers

The Secretary
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C /1, G Block

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- a. Otaniquione and Consolidated Audited Financial Results of the Company;
- Audit Report(s) on Standalone and Consolidated Audited Financial Results. We hereby confirm that the said Audit Report(s) are with unmodified opinion (no qualifications).
- 2. recommended a final dividend of Rs.1.50 per equity share (75%) of the face value of Rs.2 for the financial year ended 31st March, 2018. The final dividend, if approved by the Shareholders, will be paid on or after Friday, 17th August, 2018.

The meeting of the Board of Directors commenced at 9.30 am. and concluded at 12.35 pm.

Yours faithfully,

For Greaves Cotton Limited

Amit K. Vyas

Company Secretary,

Head-Legal & Internal Audit

Encl: as above

GREAVES COTTON LIMITED

www.greavescotton.com





STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2018

		1	-	and the Barrier			Consolida	(Rs. in Crore)	
			Quarter Ended	andalone Results	Year I	Inded	Consolidated Results Year Ended		
Sr.					Tear i	ilueu	real	Linded	
No.	Particulars	31 Mar 2018 (Audited) (Refer Note 6)	31 Dec 2017 (Unaudited)	31 Mar 2017 (Audited) (Refer Note 6)	31 Mar 2018 (Audited)	31 Mar 2017 (Audited)	31 Mar 2018 (Audited)	31 Mar 2017 (Audited)	
1	Revenue from Operations	486.15	447.28	434.99	1,839.70	1,819.09	1,839.70	1,819.27	
Ш	Other Income	15.01	8.96	15.80	45.29	50.19	45.61	50.49	
111	Total Income (I + II)	501.16	456.24	450.79	1,884.99	1,869.28	1,885.31	1,869.76	
IV	Expenses								
	Cost of materials consumed	303.33	278.08	227.67	1,120.90	988.60	1,120.90	988.60	
	Purchases of stock-in-trade	19.24	16.71	19.29	65.97	77.41	65.97	77.25	
	Changes in inventories of finished goods, stock-in-trade and work-in progress	9.63	6.85	13.66	22.99	(5.89)	22.99	(5.80)	
	Excise duty on sale of goods	1.0	14	44.26	47.60	184.83	47.60	184.83	
	Employee benefits expense	38.02	42.39	37.07	167.29	159.32	167.29	160.08	
	Finance costs	0.60	0,19	0.24	0.81	0.81	0.81	0.81	
	Depreciation and amortization expense	13.14	13.15		52.35	46.66	52.44	46.89	
	Other expenses	46.08	41.01	39,71	159.66	171.39	159.61	170.92	
	Total expenses (IV)	430.04	398.38	394.41	1,637.57	1,623.13	1,637.61	1,623.58	
V	Profit before exceptional items and tax	71.12	57.86	56.38	247.42	246.15	247.70	246.18	
VI	Add: Exceptional Items	13.31	22.61	6.56	48.17	5,98	47.46	5,98	
VII	Profit before tax	84.43	80.47	62.94	295.59	252.13	295.16	252.16	
VIII	Tax expense								
	Current tax	25.24	23.63	15.45	90.09	69.77	90.09	69.77	
	Deferred tax (credit) / charge	2.54	1.23	0.58	2.88	(1.75)	2.88	(1.75)	
IX	Profit from continuing operations after tax (VII - VIII)	56.65	55,61	46.91	202.62	184.11	202.19	184.14	
X	Loss from discontinued operations	323	35,01	(0.26)	32	(3.50)	202.02	(3.50)	
XI	Tax of discontinued operations		797	0.09		0.02		0.02	
XII	Loss from discontinued operations after tax (X-XI)	161		(0.17)		(3.48)	*	(3.48)	
XIII	Profit for the period/ year (IX + XII)	56.65	55.61	46.74	202.62	180,63	202.19	180.66	
XIV	Other Comprehensive Income (i) Items that will not be reclassified to profit or loss Remeasurements of the defined benefit plans: (Loss) / Gains (ii) Income tax relating to items that will not be reclassified to profit or loss Other Comprehensive Income for the period / year (XIV)	(3.11) 1.07 (2.04)	0.25 (0.09)	0.25 (0.09) 0.16	(2.35) 0.81 (1.54)	(0.35)	(2.35) 0.81 (1.54)	1.01 (0.35) 0.66	
χV	Total Comprehensive Income for the period/ year (XIII + XIV)	54.61	55.77	46.90	201.08	181.29	200.65	181.32	
XVI	Paid up Equity Share Capital (Face value of Rs. 2 each)	48.84	48.84	48.84	48.84	48.84	48.84	48.84	
XVII	Other Equity						1		
XVII	Earnings per equity share of Rs. 2 each (for continuing operations): Basic / Diluted	2.32	2.28	1.92	8.30	7.54	8.28	7.54	
XIX	Earnings per equity share of Rs. 2 each (for discontinued operations): Basic / Diluted		41	(0.01)		(0.14)	*	(0.14)	
ж	Earnings per equity share of Rs. 2 each (for discontinued & continuing operations): 8asic / Diluted	2.32	2.28	1.91	8.30	7.40	8.28	7.40	

For Identification
Deloitte Haskins & Sells LLP



GREAVES COTTON LIMITED

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SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE YEAR ENDED 31ST MARCH 2018

- 3	Rs.	in	Cr	or	į

		Standalone Results					(Rs. in Crore) Consolidated Results Year Ended	
_	Particulars 1	Quarter Ended Year Ended						
Sr No.		31 Mar 2018 (Audited) (Refer Note 6)	31 Dec 2017 (Unaudited)	31 Mar 2017 (Audited) (Refer Note 6)	31 Mar 2018 (Audited)	31 Mar 2017 (Audited)	31 Mar 2018 (Audited)	31 Mar 2017 (Audited)
1.	Segment Revenue a.Engines b.Others Less: Inter-Segment revenue	465.33 20.82 486.15	428.29 18.99 447.28	412.30 22.69 434.99	1,766.46 73.24 1,839.70	1,756.48 62.61 1,819.09	1,766.46 73.24 1,839.70	1,756.48 62.79 1,819.27
	Net sales/Income from operations	486.15	447.28	434.99	1,839.70	1,819 09	1,839.70	1,819.27
2.	Segment Results (Profit after exceptional items, before Tax, Interest & Finance charges) (Refer Note 1)							
	a.Engines b.Others Total	79.00 0.12 79.12	69.76 (0.05) 69.71	61.63 0.93 62.56	284.91 1.27 286.18	270.95 4.93 275.88	284.91 1.27 286.18	270.99 4.85 275.8 0
	Less: Unallocable Expenditure: (i) Interest and Finance charges (ii) Other expenditure (Net of Other Income) (iii) Exceptional Items (Unallocable Segment)	(0.60) (8.21) 14.12	(11.66) 22.61	(5.94) 6.56	(38.76) 48.98	(0.81) (31.44) 8.50	(0.81) (38.48) 48.27	(0.83 (31.33 8.50
	Profit before Tax	84.43	80.47	62.94	295.59	252.13	295.16	252.16
3.5	JESSEMWAY TASSETS							
	a.Engines b.Others	640.89 27.29 668.18	687.65 25.99 713.64	681.07 31.85 712.92	640.89 27.29 668.18	681.07 31.85 712.92	640.89 27.29 668.18	681.07 31.85 712.92
	Unallocable Assets Total Assets of Continuing Operations Assets of Discontinued Operations	664.46 8.98	650.76 8,98	523.63 8.98	664.46	523.63 8.98	669.03	527.97
	TOTAL ASSETS	1.341.62	1,373.38	1,245.53	1.341.62	1.245.53	1,346.19	1,249.87
4.	SEGMENT LIABILITIES							
	a.Engines b.Others	291.02 14.80	271.67 10.78	233.32 16.53	291.02 14.80	233.32 16.53	291.02 14.80	233.27 16.52
	Unallocable Liabilities	305.82 75.40	282.45 67.60	249.85 74.71	305.82 75.40	249.85 74.71	305.82 75.42	249.7 9 74.79
	TOTAL LIABILITIES	381.22	350.05	324.56	381.22	324.56	381.24	324.58

For Identification
Deloitte Haskins & Sells Lip





NOTES :

(Rs. in Crore)
Consolidated Results
Year Ended 1. Exceptional Items constitute Income / (Expenses) : Quarter Ended Year Ended 31 Mar 2018 31 Mar 2017 31 Mar 2017 (Audited) 31 Dec 2017 31 Mar 2018 31 Mar 2018 (Audited) (Refer Note 6) (Audited) (Unaudited) (Audited) (Audited) (Audited) (Refer Note 6) FNGINF: Employee Separation Cost (4.23) (4.23) (4.23) (4.23) (0.81) (0.81) (0.81) (0.81) (0.81) OTHER: Employee Separation Cost
Profit on sale of intangibles / properties
Provision for Inventory devaluation . (0.16)(0.16) 3.25 3.25 Sub-total . 1.71 1.71 UNALLOCABLE: 13,10 Profit on sale of intangibles / properties 13.10 12.86 22.61 11.16 47.72 47.72 Employee Pension Scheme Loss on divestment of subsidiary 1.26 (4.60) (4.60) 1.26 (4.60) (0.71)13.31 22.61 Sub-total 47.46

2. Statement of Assets and Liabilities:

	Stand	Standalone Consoli		dated	
	As at 31st March 2018	As at 31st March 2017	As at 31st March 2018	As at 31st March 201	
ASSETS					
Von-current assets					
(a) Property, Plant and Equipment	242,98	250.35	243,66	250.5	
(b) Capital work - in - progress	4.48	7.90	4.48	7.9	
(c) Investment Property	3,66	3.86	3.66	3,8	
(d) Other Intangible assets	30.47	37.76	30.47	37.7	
(e) Intangible assets under development	23.14	6,79	23.14	6.7	
(f) Financial Assets					
(i) investments					
(a) Investments in subsidiaries	0,29	0,29		- 4	
(b) Other investments	290.90	271.89	290.96	271.9	
(ii) Other Financial Assets	7,42	7.04	7.42	7.0	
(g) Income Tax Assets (Net)	22,08	18.66	22.35	18.9	
(h) Other non - current assets	12.44	13.67	12.44	13.7	
Total non-current assets	637,86	618.21	638.58	618.4	
Current assets					
(a) Inventories	109,42	129.41	109,42	129,4	
(b) Financial Assets					
(i) Investments	211.45	135,13	214,72	138.9	
(ii) Trade receivables	252.69	270.20	252,69	270.2	
(lii) Cash and cash equivalents	29.79	10,02	30,15	10.3	
(iv) Bank balances other than (iii) above	3.30	2.67	3,30	2.6	
(v) Other financial asset	72.90	40.63	72.90	40,	
(c) Other current assets	15.23	30.28	15.45	30.	
Total current assets	694.78	618.34	698.63	622,4	
Assets classified as held for sale	8,98	8.98	8.98	8,5	
Total Assets	1,341.62	1,245.53	1,346.19	1,249.	
EQUITY AND LIABILITIES EQUITY					
(a) Equity share capital	48.84	48.84	48.84	48.	
(b) Other equity	911.56	872.13	916.11	876	
Total equity	960.40	6/2.13	910.11	876.	



3. Consequent to the introduction of Goods and Service Tax (GST) with effect from 1st July 2017, Central Excise, Value Added Tax (VAT) etc. have been subsumed into GST. In accordance with Ind-AS 18 on Revenue and Schedule III of the Companies Act, 2013, unlike Excise Duties, levies like GST, VAT etc. are not part of Revenue. Accordingly, the figures of the period upto 30th June 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such understanding.

	Standalone Results					Consolidated Results	
	Quarter Ended			Year E	nded	Year Ended	
Particulars	31 Mar 2018 (Audited) (Refer Note 6)	31 Dec 2017 (Unaudited)	31 Mar 2017 (Audited) (Refer Note 6)	31 Mar 2018 (Audited)	31 Mar 2017 (Audited)	31 Mar 2018 (Audited)	31 Mar 2017 (Audited)
Revenue from Operations (A)	486.15	447.28	434.99	1,839.70	1,819.09	1,839.70	1,819.27
Excise duty on sale (B) Revenue from Operations excluding excise duty on sale (A-		·	44.26	47.60	184.83	47.60	184.83
8)	486.15	447.28	390,73	1,792.10	1,634.26	1,792.10	1,634.44

- 4. On 3rd May 2018, the Board of Directors has proposed final dividend at the rate of Rs. 1.50 per share on face value of Rs. 2 each (Cash outgo Rs. 44.16 crores including Dividend Distribution Tax).

 This proposed dividend is subject to approval of the shareholders in the ensuing annual general meeting.
- 5. In accordance with the requirements of Regulation 33 of the SEBI (Listing and Other Disclosure requirements) Regulations, 2015, the Statutory Auditors have performed an audit of the standalone and consolidated financial results of the Company for the financial year ended 31st March 2018. There are no qualifications in the audit report issued for the said period.
- 6. The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant financial year.
- 7. The figures for the corresponding previous period have been regrouped wherever necessary, to make them comparable with the figures of the current period.
- R The above financial results were reviewed by the Audit Committee on 2nd May 2018 and were thereafter approved by the Board of Directors on 3rd May 2018.

For GREAVES COTTON LIMITED

(NAGESH BASAVANHALLI) MANAGING DIRECTOR & CEO

Place : Mumbai Date : 3rd May 2018

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For Identification
Deloitte Haskins & Sells LLP



Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

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INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF GREAVES COTTON LIMITED

- 1. We have audited the accompanying Statement of Standalone Financial Results of **GREAVES COTTON LIMITED** ("the Company"), for the year ended 31st March, 2018 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone Ind AS financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS') and other accounting principles agnerally, accepted in India. Our responsibility, is to express an opinion on the Statement based on our audit of such standalone financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes

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- (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and Total comprehensive income and other financial information of the Company for the year ended 31st March, 2018.
- 5. The Statement includes the results for the Quarter ended 31st March, 2018 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> Rupen K. Bhatt Partner

(Membership No.46930)

MUMBAI, 3rd May, 2018

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Chartered Accountants Indiabulls Finance Centre Tower 3, 27th-32th Floor Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013 Maharashtra, India

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INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF GREAVES COTTON LIMITED

- 1. We have audited the accompanying Statement of Consolidated Financial Results of **GREAVES COTTON LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the year ended 31st March, 2018 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder ("Ind AS") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.
 - 3. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in paragraph 5 below, is sufficient and appropriate to provide a basis for our audit opinion.

- is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
- c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, Total comprehensive income and other financial information of the Group for the year ended 31st March ,2018.
- 5. We did not audit the financial statements of two subsidiaries included in the consolidated financial results, whose financial statements reflect total assets of Rs. 4.87 crore as at 31st March, 2018, total revenues of Rs. 0.47 crore, total net profit after tax of Rs. 0.28 crore and total comprehensive income of Rs. 0.28 crore for the year ended on that date, as considered in the consolidated financial results. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> Rupen K. Bhatt Partner

(Membership No.46930)

MUMBAI, 3rd May, 2018