



3rd May, 2023

Mumbai- 400 051

NSE Symbol : HAVELLS

Mumbai- 400 001

Scrip Code : 517354

Sub: Information Update on the Unaudited Financial Results Q4 2022-23

Havells India Limited

(Sanjay Kumar Gupta)
Company Secretary

Encl: as above

HAVELLS INDIA LTD.

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Reliance





Havells India Limited

Q4 FY23 {Quarter Ended March 31, 2023}

{Audited Financial Results}





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Q4 FY23 (Quarter Ended March 31, 2023)

10% YoY 	12% YoY 	Rs 531 crores	Rs 362 crores	Rs 2,178 crores
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1. P&L Summary – Quarterly

<i>(In Rs crores)</i>	Q4 FY23	Q4 FY22	YoY (%)	Q3 FY23
Net Revenue (NR)			10%	
Contribution			12%	
<i>as a % of NR</i>	18.7%	18.4%		20.0%
EBITDA			2%	
<i>as a % of NR</i>	10.9%	11.8%		10.3%
Profit Before Tax			3%	
<i>as a % of NR</i>	10.1%	10.8%		9.3%
Net Profit	362	353	2%	284
<i>as a % of NR</i>	7.5%	8.0%		6.9%
Total Comprehensive Income			(1)%	

Results Summary:

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2. Segment Wise – Quarterly

2.1 Revenue Analysis

<i>(In Rs crores)</i>	Q4 FY23	Q4 FY22	YoY (%)
Sub Total			4%
Total			10%

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2.2 Contribution Margin* Analysis

<i>(In %)</i>	Q4 FY23	Q4 FY22	Q3 FY23
Sub Total	23.2%	22.1%	22.8%
Total	18.7%	18.4%	20.0%
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	V V	V V	V

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2.3 Segment Results Analysis

<i>(In Rs crores)</i>	Q4 FY23		Q4 FY22		Q3 FY23	
	Segment Results	% of NR	Segment Results	% of NR	Segment Results	% of NR
Sub Total	544	15.2%	535	15.5%	473	13.5%
Total	522	10.8%	513	11.6%	413	10.0%
Profit Before Tax	490	10.1%	475	10.8%	382	9.3%

3. P&L Summary – Full Year

<i>(In Rs crores)</i>	FY23	FY22	YoY (%)
Net Revenue (NR)			21%
Contribution			10%
<i>as a % of NR</i>	18.3%	20.3%	
EBITDA			(9)%
<i>as a % of NR</i>	9.5%	12.7%	
Profit Before Tax			(10)%
<i>as a % of NR</i>	8.6%	11.5%	
Net Profit			(10)%
<i>as a % of NR</i>	6.4%	8.6%	
Total Comprehensive Income			(11)%

4. Segment Wise – Full Year

4.1 Revenue Analysis

<i>(In Rs crores)</i>	FY23	FY22	YoY (%)
Sub Total			16.1%
Total			21.5%

4.2 Contribution Margin* Analysis

<i>(In %)</i>	FY23	FY22

6. Cash Flow

<i>(In Rs crores)</i>	FY23	FY22
PBT		
Operating Net Cash Flow (A)	564	1,744
Net Cash Flow from Investing Act. (B)	(461)	(154)
Net Cash Flow from Financing Act. (C)	(907)	(547)
Net Cash Flow (A+B+C)	(804)	1,042
Cash & Cash Equivalent at end	2,178	2,982

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7. Net Cash

<i>(In Rs crores)</i>	As of 31-Mar-23	As of 31-Mar-22
Total Debt	-	396
Net Cash	2,178	2,586

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8. Financial Ratios

	Q4 FY23	Q4 FY22	Q3 FY23
Profitability			
Liquidity			
Net working capital days*			
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Disclosure of information, communication with investors / analysts / financial community