

**Date: 04<sup>th</sup> February, 2026**

To, BSE Limited, Listing Department, P.J. Towers, Dalal Street, Mumbai – 400 001 Scrip Code: 532694	To, National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Symbol: ASMS
---	---

Dear Sir/Madam,

**Sub: Disclosure under Regulation 30 of SEBI (LODR) – Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation of Bartronics India Limited for Q3 FY26.

The presentation provides an update on the Company's financial performance and business developments for the quarter and nine months ended December 31, 2025.

You are requested to kindly take the above information on record.

Thanking You,

**Yours Faithfully,**  
**For Bartronics India limited**

**Diksha Omer**  
**Company Secretary**

**BARTRONICS INDIA LIMITED**

# BARTRONICS INDIA LIMITED

Investor Presentation – Q3 FY 26 Update

# Disclaimer

---

This presentation (the “Presentation”) has been prepared by Bartronics India Limited (the “Company” or “BIL”) solely for information purposes and for use in meetings with select recipients. This Presentation is being shared on a confidential basis for your personal information only and may not be retained, duplicated, published, disclosed, redistributed, or disseminated, in whole or in part, directly or indirectly, to any other person or for any other purpose without the prior written consent of the Company.

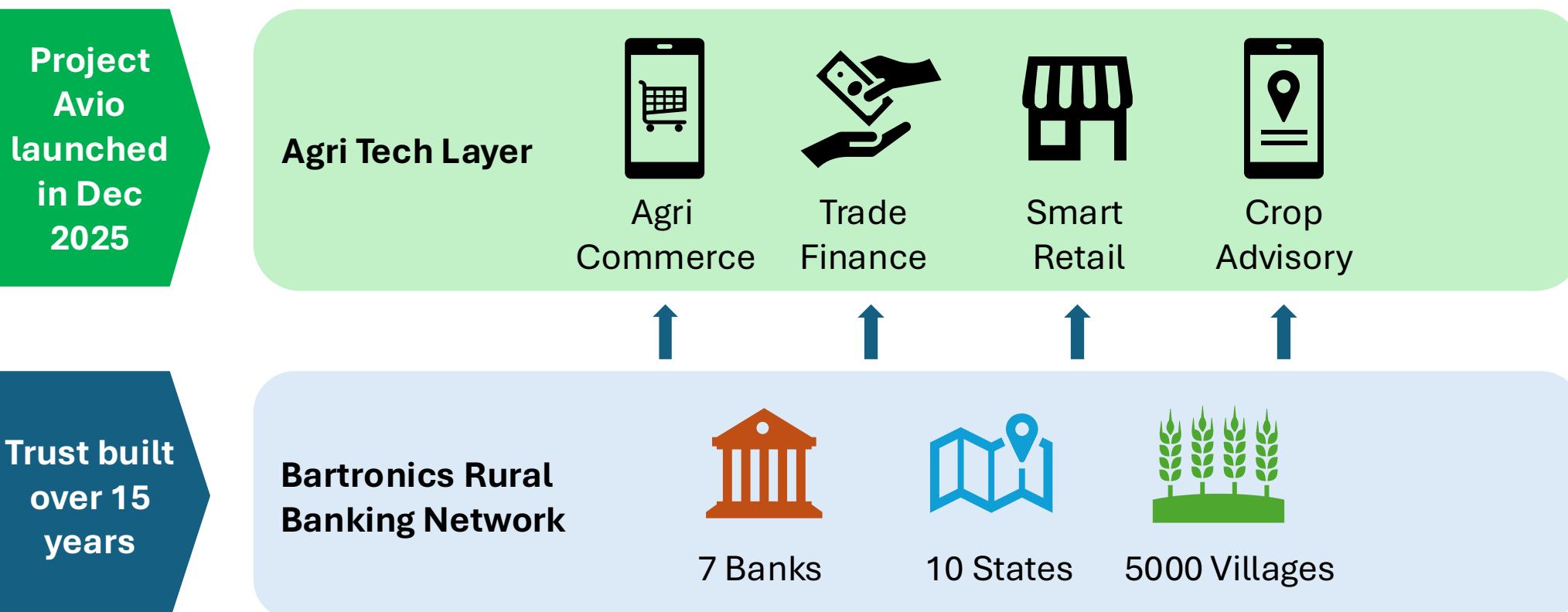
While the Company has taken reasonable care to ensure that the information contained in this Presentation is accurate and reliable, it has not been independently verified and may be subject to change without notice. No representation, warranty, or undertaking, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information or opinions contained herein. None of the Company, its directors, officers, employees, advisors, or affiliates assume any liability for any direct, indirect, or consequential loss arising from the use of this Presentation or its contents or for any errors or omissions. This Presentation includes statements that are forward-looking in nature. These statements reflect the Company’s current views with respect to future events and financial or operational performance and involve known and unknown risks, uncertainties, assumptions and other factors that may cause actual results, performance or achievements of the Company to be materially different from those expressed or implied by the forward-looking statements. Words such as “believe,” “expect,” “anticipate,” “intend,” “will,” “may,” “could,” “estimate,” “plan,” “project” and other similar expressions are intended to identify forward-looking statements. These statements are based on the current beliefs, assumptions, expectations, estimates, and projections of the Company’s management, and are not guarantees of future performance. Factors that could cause actual results to differ materially from expectations include but are not limited to changes in government policies and regulations, domestic and global economic conditions, competition, business risks associated with operating in rural and frontier markets, access to funding, supply chain disruptions, adoption of digital and AI technologies in agriculture and healthcare, cybersecurity threats, regulatory approvals, and natural disasters.

The Company does not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. No part of this Presentation should be considered as investment advice, legal advice, tax advice, or a recommendation to acquire or dispose of any securities of the Company or to enter into any transaction. This Presentation does not constitute or form part of any offer or invitation to purchase or subscribe to securities of the Company or its affiliates, nor shall it or any part of it form the basis of or be relied upon in connection with any contract or commitment. The contents of this Presentation should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial instruments and does not take into account any recipient’s specific investment objectives, financial situation, or particular needs. This Presentation contains certain industry data and market analysis obtained from third-party sources, publications and surveys, which are believed to be reliable but have not been independently verified by the Company. The Company does not make any representation or warranty as to the accuracy or completeness of such information, and it should not be relied upon in isolation. This document is not a prospectus, offering circular, advertisement, or offer document under the Companies Act, 2013, as amended, or the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, or any other applicable law in India or elsewhere. Distribution of this material in certain jurisdictions may be restricted or prohibited by law, and recipients are required to inform themselves of and comply with any such restrictions. Any disputes arising out of or in connection with this Presentation shall be governed by and construed in accordance with the laws of India, and the courts of Hyderabad, India shall have exclusive jurisdiction. By accessing this Presentation, you acknowledge that you understand and agree to be bound by the terms set forth above.

This presentation contains forward-looking statements based on current expectations and are subject to risks and uncertainties. Actual results may differ materially.

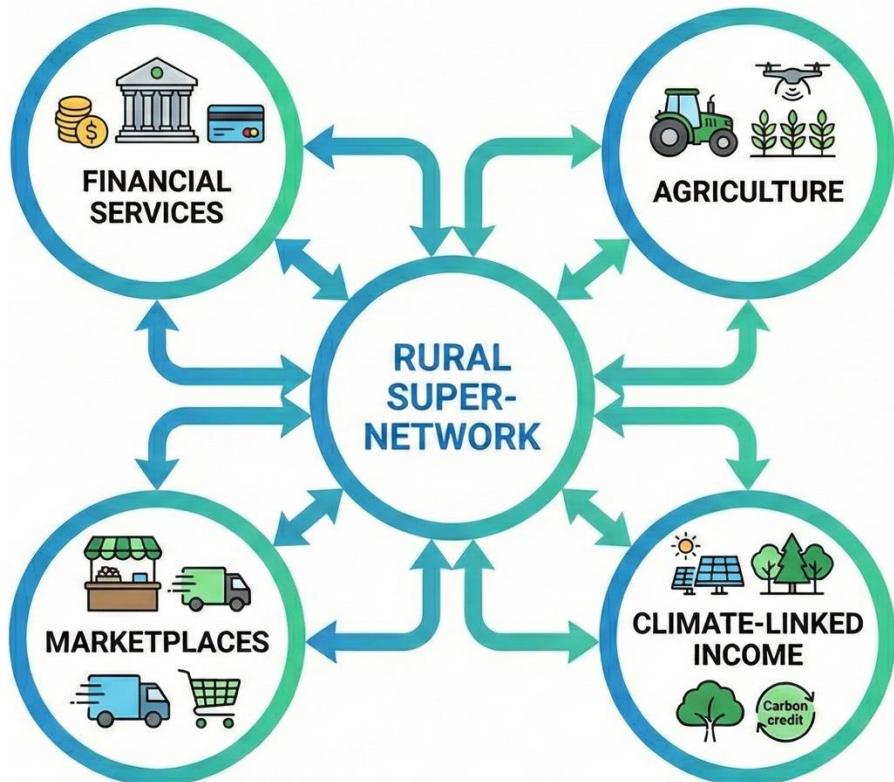


**We are a financial inclusion company, progressively building agri-tech capabilities on our existing platform.**





**Bartronics is building India's largest rural platform spanning finance, agriculture, commerce and climate, reaching 5,000 villages (1/2)**

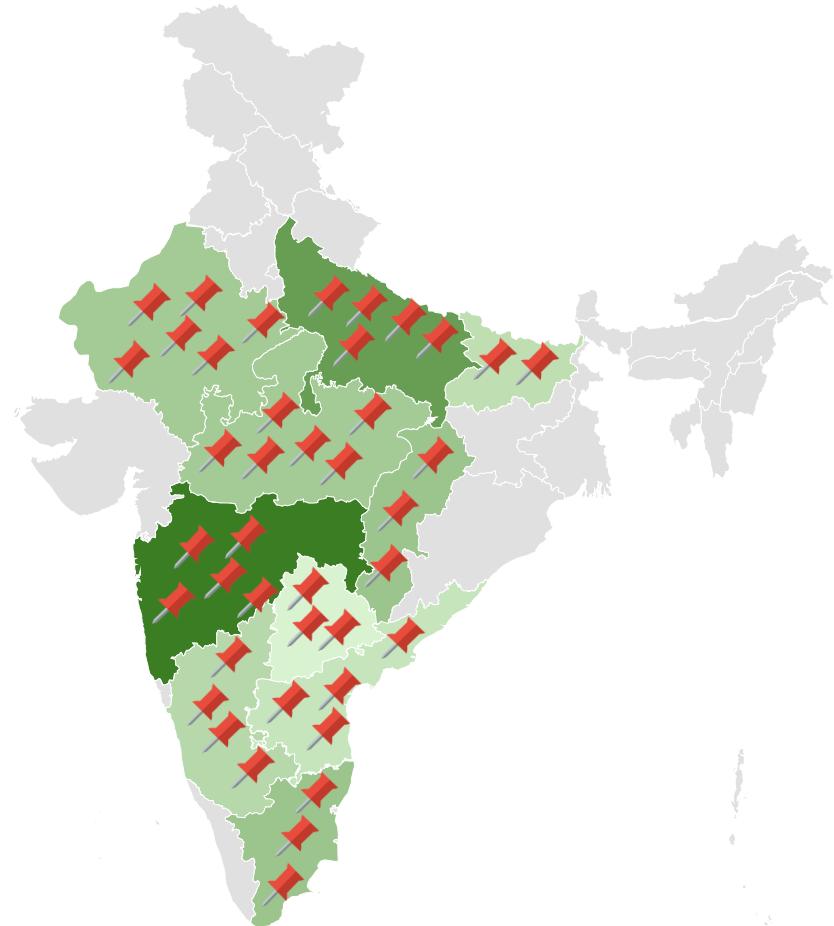


**Our Vision –  
The Rural Operating System:**

Build the world's largest agriculture data company and unified operating system powering food, climate and rural commerce across India



**Bartronics is building India's largest rural platform spanning finance, agriculture, commerce and climate, reaching 5,000 villages (2/2)**



Powered by Bing  
© GeoNames, Microsoft, TomTom

## Our Mission:

Digitize every farmer, enable 5,000 Smart Agri-stores, and transform agriculture into a profitable, technology-driven, globally connected rural industry.



# Project Avio – 3 Year Agri Tech Goals

Over the next three years, we intend to pursue the following strategic priorities<sup>[#]</sup>..



Digitally onboard **20 million farmers** of the 40 million farmers we service today



Open **1,000 smart agri-stores** for agri-input retail and agri-output aggregation



Facilitate transactions with a **GMV of USD 1 Billion** through rural commerce, sale of agri-inputs and market access for produced commodities

<sup>[#]</sup> subject to market conditions and regulatory approvals



## The financial inclusion business anchors our rural presence, enabling efficient rollout and monetisation of agri-tech offerings.

- We serve India's most underserved – **millions of farmers in the country's farthest reaches**.
- We partner with **Public Sector Banks and Regional Rural Banks** to offer banking services in about 5000 villages with access to a combined rural population of ~40 million.



10  
States



5000  
Villages



7  
Banks



40 Mn  
Farmers





Bartronics will harness big-data and AI to digitize rural agriculture and unlock new revenue streams across carbon, commerce, and finance.



## AVIO AGRI TECH OFFERINGS



Farm Inputs  
(fertilizers, pesticides, seeds, biologicals)



Rural Commerce & Marketplace



Carbon Credits  
and sustainable agriculture



Farm  
Mechanization



Rural  
Finance

PHASE 1

PHASE 2



# 9M FY26 performance driven by FI network and high-margin agri transactions

## Q3 FY 26

Q3 REVENUE

**₹ 4,834 L**

**289% Growth**

QoQ Growth

Q3 NET PROFIT

**₹ 244.50 L**

**144% Growth**

vs Rs. 104 L in Q2 FY 26

## 9M FY 26

9M REVENUE

**₹ 6,957 L**

**123% Growth**

YoY Growth

9M NET PROFIT

**₹ 390 L**

**381% Growth**

vs Rs. 81L in 9M FY 25

- Revenue rose to ₹48.34 Cr in Q3 FY26, up ~5.5x YoY, and ~3x QoQ, driven by steady growth in the Financial Inclusion (FI) business and early monetisation from agri-trade and agri-tech activities.
- Financial Inclusion remains the backbone, with consistent transaction volumes across ~5,000 villages and 7 banking partners.
- Agri-trade activities – including farmer aggregation, rural commerce – have started yielding revenues within the same network.
- Net profit of ₹2.45 Cr reflects operating leverage from the FI network and incremental high-margin agri transactions layered onto the same rural footprint.



We pursue partnerships, collaborations and selective acquisitions to advance our agri-tech objectives and create long-term value

---

- 1 **Acquisition**  
announced in  
Jan 2025



- 2 **MoU**  
announced in  
Jan 2025





**Partnering with AYOU (SNN) has allowed us to rapidly convert our rural footprint into revenue by sourcing directly through our farmer and FPO network**

**Acts as BIL's on-ground agri-trade engine, converting rural reach and agri-tech strategy into immediate revenues, volumes, and scalable margins**



- SNN runs a high-velocity fresh produce sourcing, processing, and supply operation with 500+ T/month throughput and clear scalability.
- SNN is an approved and trusted supplier to leading modern trade and quick-commerce players including **Swiggy Instamart, Zepto, Blinkit, Tata Trent, and BigBasket**.
- Strong farmer connect, quality grading, SKU management, and reliable modern-trade execution across staples and seasonal produce.
- Owns a 6,000 sq. ft. processing facility in Bengaluru and connect with multi-state farmer/FPO sourcing hubs.



**The collaboration with Origo will enable Bartronics to scale Project Avio by combining last-mile reach with best-in-class post-harvest capabilities.**

**Origo is the only agri-tech company with proven large scale profitable execution capabilities in Govt. warehousing and is uniquely positioned to capture the ~60 Mn MT warehousing capacity**



**2011**

Established market presence since 2011

**2Mn**

2 Mn MT Managed warehousing – Haryana, Maharashtra

**6,000 Cr**

Assets under management

- Origo runs an asset-light, pan-India post-harvest model combining warehousing, warehouse-receipt finance, and e-auctions
- Origo's warehousing and commodity finance plug into BIL's rural banking network for end-to-end agri trade execution
- BIL's deep rural sourcing and farmer access, when paired with Origo's warehouse-receipt-backed commodity financing, converts farm output into immediate liquidity and scalable, low-risk trade flows.



## The Road Ahead..

---

- ❖ Project AVIO rollout progressing through agri-trade execution with AYOU / SNN
- ❖ Agri-trade and agri-tech beginning to contribute meaningfully to revenues
- ❖ Improved farmer engagement through integrated banking and trade workflows
- ❖ Operating leverage building as agri revenues scale on the FI backbone
- ❖ Origo partnership strengthening post-harvest, warehousing and trade-finance capabilities



*“Our financial inclusion business continues to provide a strong foundation, while our agri-tech and agri-trade initiatives are now beginning to scale. With Project AVIO and the partnerships, we have put in place, we are focused on disciplined execution to convert our rural reach into sustainable growth and long-term value.”*

- N Vidhya Sagar Reddy, MD, Bartronics India Limited

**END OF PRESENTATION  
THANK YOU**

Contact  
Bartronics India Limited

[info@bartronics.com](mailto:info@bartronics.com)  
+91 40 4926 9269