

February 04, 2026

National Stock Exchange of India Limited  
The Listing Department,  
Exchange Plaza,  
Bandra Kurla Complex  
Mumbai - 400 051

BSE Limited  
Department of Corporate Services,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort,  
Mumbai - 400 001

**Symbol: URBANCO**

**Scrip Code: 544515**

**Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Press Release**

Dear Sir/ Ma'am,

In accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith the press release titled "Urban Company partners' net in-hand earnings rises to ₹28,332 per month; Top earners make ₹51,673 or ~60% higher than entry level IT salaries".

The above disclosure will also be hosted on the Company's website viz. <https://investorrelations.urbancompany.com/>

This is for your information and records.

Thanking you,

**For Urban Company Limited**  
*(Formerly UrbanClap Technologies India Limited and  
UrbanClap Technologies India Private Limited)*

**Sonali Singh**  
**Company Secretary and Compliance Officer**  
**Membership No.: A26585**

*Encl.: As above*

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**Urban Company Limited**  
(Formerly known as UrbanClap Technologies India Limited & UrbanClap Technologies India Private Limited)

**REGISTERED OFFICE:**

Unit No. 8, Ground Floor,  
Rectangle 1, D4, Saket District Centre,  
New Delhi, 110017, Delhi, India

**CORPORATE OFFICE:**

7<sup>th</sup> & 8<sup>th</sup> Floor, Go Works,  
Plot 183, Rajiv Nagar, Udyog Vihar  
Phase 1, Sector 20,  
Gurgaon - 122016, Haryana, India

## Urban Company partners' net in-hand earnings rises to ₹28,332 per month; Top earners make ₹51,673 or ~60% higher than entry level IT salaries

**Gurugram, February 04, 2026:** Urban Company today shared its latest partner earnings data for the 9M FY26 period, highlighting steady growth in partner earnings and continued career progression enabled by the platform.

For the 9M FY26 period, **average monthly net earnings in hand for all active service partners stood at ₹28,322**, up from ₹26,489 in the same period last year. The earnings growth reflects strong and sustained demand across services, along with ongoing improvements in platform efficiency. The data also highlights consistent earning opportunities across different partner cohorts.

At the higher end of the platform, earning potential remains significant:

- Top 20% UC service professionals earned an average of ₹42,418 per month, net in hand
- Top 10% earned ₹47,471 per month, net in hand
- Top 5% earned ₹51,673 per month, net in hand

On average, partners spent **91 hours per month** on the platform, translating into net earnings of approximately **₹313 per hour** - meaningfully above statutory minimum wage benchmarks across several urban markets.

Urban Company service professionals earn at par, and in several cases much higher than entry-level salaried professionals employed in India's IT and ITes sectors. With average net monthly earnings of ₹28,322, Urban Company service professionals' earnings are comparable to typical IT fresher salaries\*. The advantage increases sharply with performance and tenure on the platform: the top 20% service professionals earn approximately 30% more than an average entry-level IT professional, the top 10% earn about 45% more and the top 5% earn nearly 60% more than the income of an entry-level IT professional. This sustained earnings differential highlights the platform's ability to support merit-based livelihood opportunities, where higher engagement and performance translate directly into materially higher and competitive earnings.

Commenting on Urban Company partner earnings data, **Abhiraj Singh Bhal, Chief Executive Officer, Urban Company Limited**, said: "Sustained earnings growth is a very important indicator of a healthy partner ecosystem. Our focus remains on nurturing that ecosystem by strengthening demand, improving efficiency, and investing in the long-term career progression of service partners on our platform."

\* Entry-level IT and ITes salary benchmarks are assumed at INR 4 lacs per annum based on publicly available industry data, including Glassdoor estimates. Comparisons are indicative and intended to provide directional context.

# Urban Company Partner Earnings Index

*India Consumer Services (Ex InstaHelp) - 9M FY26*

Metrics	All active professionals	Professionals delivering > 30 orders/month	Top 20% Professionals by orders	Top 10% Professionals by orders	Top 5% Professionals by orders
Average monthly gross earnings (INR)	55,244	66,383	82,026	91,193	98,341
UC Commissions & Fees (%)	28.30%	27.90%	28.20%	28.30%	28.30%
Indirect tax borne by partners (INR)	-589	-710	-829	-934	-1,041
Travel costs (INR)	-2,662	-2,264	-4,047	-4,442	-4,701
Product + additional personnel costs (INR)	-8,061	-8,061	-8,061	-8,061	-8,061
Net earnings in hand per month (INR)	28,322	35,637	42,418	47,471	51,673
Hours spent on the platform per month	91	114	137	152	167
Net earnings per hour (INR)	313	313	311	312	310

Additionally, **Urban Company continues to invest in partner enablement across safety, insurance, access to credit, long-term financial security, training and technology.** All active service partners on the platform are covered under group life and accidental insurance, which includes life insurance cover of up to ₹10 lakh, disability cover of up to ₹6 lakh, and accidental hospitalisation and OPD treatment coverage, among other benefits.

Recently, the Company also partnered with HDFC Pension to facilitate access to the National Pension System (NPS) for service professionals, thereby supporting long-term financial security. Urban Company invests extensively in training and upskilling, supported by 300+ full-time trainers and training centres

across India. Through the Company's partnership with the National Skill Development Corporation (NSDC), service professionals receive structured training and Skill India-certified digital credentials. High-performing service professionals also have opportunities to grow into full-time trainer roles within Urban Company, creating clear pathways for long-term skill development and career progression.

### **About Urban Company Limited**

Urban Company Limited (NSE: URBANCO) is a technology-driven platform that connects customers with trusted professionals for home and beauty needs — from cleaning and repairs to salon and spa services. As per Urban Company's 9M FY26 Earnings Index, average monthly net earnings in-hand reached INR 28,322 for all active service professionals (ex. InstaHelp), while the top 5% of service professionals earned INR 51,673. In addition, all active service professionals are covered under group life and accidental insurance, which includes life insurance cover of up to INR 10 lacs, disability cover of up to INR 6 lacs, as well as accidental hospitalisation and OPD treatment coverage, among other benefits.