

Ref: SEC/SE/2025-26
Date: July 4, 2025



To,
Corporate Relations Department
BSE Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai- 400001

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No. C/1, G Block Bandra Kurla Complex
Bandra (E), Mumbai – 400051

BSE Scrip Code: 500096

NSE Scrip Symbol: DABUR

Sub: Quarterly Update – Q1 FY2025-26

Dear Sir/Madam,

Please find enclosed an update on the performance and demand trends witnessed during the quarter ended June 30, 2025 (Q1 FY26).

This will be followed by detailed financial results and earnings presentation once the Board of Directors of the Company approves the consolidated and standalone financial results for the quarter ended June 30, 2025.

Thanking you,

Yours faithfully
For **Dabur India Limited**

(Ashok Kumar Jain)
Group Company Secretary & Chief Compliance Officer

Encl: as above



Update for Quarter ended June 30, 2025 (Q1 FY26)

This update provides an overall summary of the performance and demand trends witnessed during the quarter ended June 30, 2025 (Q1 FY26). This will be followed by detailed financial results and earnings presentation once the Board of Directors of the Company approves the consolidated and standalone financial results for the quarter ended June 30, 2025.

During the quarter, Indian FMCG sector witnessed a sequential recovery in demand with uptick in volume growth particularly in urban markets.

Dabur's Home and Personal Care (HPC) division is expected to perform well driven by the oral, home and skin care categories. Key brands such as Dabur Red Toothpaste, Odonil, Odomos, and Gulabari are expected to post strong growth coupled with market share gains.

Within healthcare our brands such as Dabur Honey, Hajmola, Dabur Honitus, and Dabur Health Juices are expected to post robust double-digit growth. Dabur Honitus is expected to perform exceedingly well with over 40% growth.

In terms of channels, organised trade including E-commerce, Quick commerce and Modern Trade maintained their growth momentum.

International business is expected to post double digit constant currency growth led by key markets like MENA, Turkey, Bangladesh and US Namaste business.

The Beverage portfolio was impacted during the quarter due to unseasonal rains and short summer. However, Activ Juices and Activ Coconut water saw good momentum with growth expected in mid-teens. The company is planning to focus on the Activ portfolio going forward to capture the consumer trends and reduce the seasonality of our juices portfolio.

On account of decline in beverages, Dabur's consolidated revenue is expected to grow in low-single digits. Consolidated operating profit growth is expected to marginally lag revenue growth.

With the refreshed strategic vision and favourable macroeconomic conditions such as above average monsoon, good agricultural output, easing inflation and consumption-focused government measures, we expect revenue growth to regain momentum and trend higher in the coming quarters. The fundamentals of the business remain strong, and we are continuing to invest behind our brands, expand our distribution reach, build a strong back end and capture efficiencies to deliver good growth in revenue and profitability for the year.

About Dabur India Ltd

Dabur India Limited is one of India's leading FMCG Companies. Building on a legacy of quality and experience for 141 years, today 8 out of every 10 Indian households use at least one Dabur product which is a testament to the trust we have built over generations. Our portfolio today includes three INR 1000 crore brands - Dabur Amla, Dabur Red Toothpaste and Real - alongside three INR 500 crore brands and 16 brands in the INR 100-500 crore range. Today, Dabur is the 3rd most distributed FMCG company with 8.5 million retail outlets reach. During FY 2024-25, Dabur recorded consolidated revenue from operations of INR 12,563 crore and consolidated profit after tax of INR 1,768 crore.

For further information please contact:

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Isha Lamba

Disclaimer:

The statements and financials disclosed above may differ from the reported financials to reflect the real business financial performance. Some of the statements in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results might differ substantially from those expressed or implied.