

Date: February 05, 2026

To,  
 Listing Compliance Department  
 BSE Limited  
 Phiroze Jeejeebhoy Towers  
 Dalal Street,  
 Mumbai - 400 001

Listing Compliance Department  
 National Stock Exchange of India  
 Limited  
 Exchange Plaza, C-1 Block G,  
 Bandra - Kurla Complex, Bandra (East)  
 Mumbai - 400 051

**SCRIP CODE: 544333**

**SYMBOL: SETL**

Dear Sir/Madam,

**Sub: Investor Presentation on the Financial Results for the quarter and nine months ended December 31, 2025**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on the Financial Results for the quarter and nine months ended December 31, 2025.

You are requested to kindly take the above information on record.

Thanking you,

Yours faithfully,

**For STANDARD ENGINEERING TECHNOLOGY LIMITED  
 (Formerly known as Standard Glass Lining Technology Limited)**

**Kallam Hima Priya**  
**Company Secretary & Compliance Officer**



Encl: A/a

**Standard Engineering Technology Limited**

(Formerly known as Standard Glass Lining Technology Limited)

Registered Office: D-12, Phase -I, IDA Jeedimetla, Hyderabad-500055  
 Corporate Office: 10<sup>th</sup> Floor, PNR High Nest, Hyderabad, KPHB Colony, Hyderabad-500085  
 Manufacturing Unit: Survey No. 42/A, Alinagar, Chettapotharam Village, Gaddapotharam, SangaReddy-502319

CIN: L29220TG2012PLC082904 Email: [corporate@standardengtech.com](mailto:corporate@standardengtech.com) Website: [www.standardengtech.com](http://www.standardengtech.com) Tel: + 040 3518 2204





# Standard Engineering Technology Limited

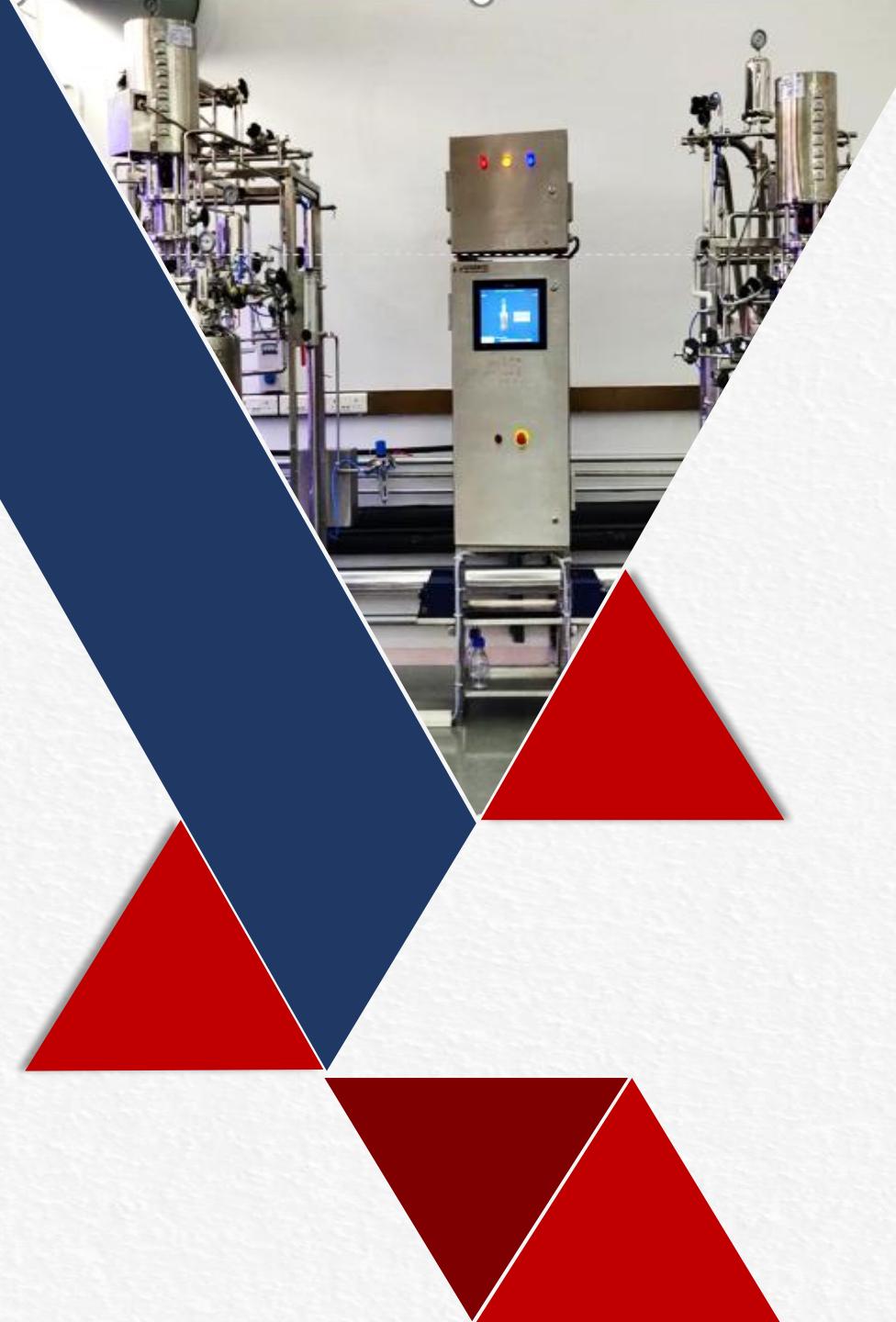


# Disclaimer

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Certain statements in this presentation concerning our future growth prospects are forward-looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The Risk and uncertainties relating to the statements include but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures, climate and general economic conditions affecting demand/supply and price conditions in domestic and international markets. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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A large industrial facility with a yellow overhead crane and various machinery.

# Table of Content

**01** Quarter Performance 9M & Q3FY26

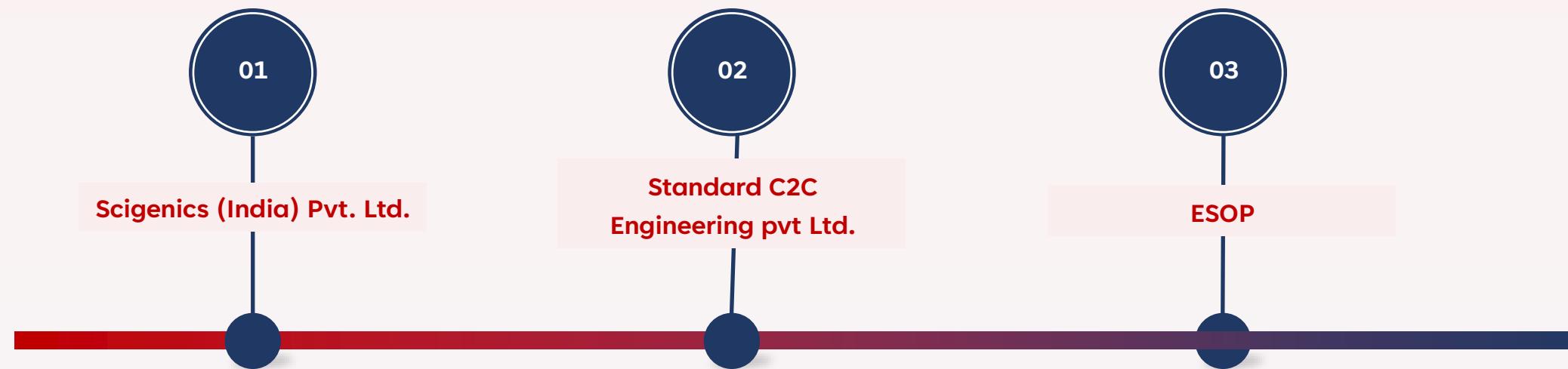
**02** Business Overview

**03** Annexure

# New Name and Purpose Change- Standard Engineering Technology Ltd.

- 1** Expanded business scope to **high-precision engineering, advanced process technology, and equipment manufacturing** across India and global markets.
- 2** End-to-end capabilities covering **design, detailed engineering, fabrication, commissioning, validation, and lifecycle maintenance** of process equipment and turnkey systems.
- 3** Broadened industry focus to **pharmaceuticals, chemicals, food & beverages, power, refinery, petrochemicals, semiconductors, nuclear, defence, and allied industries**.
- 4** Entry into **high-technology and clean-energy segments** including **nuclear engineering, hydrogen, solar, waste-to-energy, and automation systems**.
- 5** Ability to **manufacture, supply, trade, lease, import/export, and service specialized process equipment**, precision-fabricated components, and nuclear-grade systems.
- 6** Provision for **strategic alliances, technology transfer, R&D, consultancy, project management, and training services** to support innovation and global expansion.





*Transaction Closed*

### Entry into Bioprocess Systems

Acquisition of Scigenics integrates **34+ years of bioreactor and fermentation expertise**, expanding the Company's offering from equipment manufacturing to **turnkey bioprocess solutions** across biotech, pharma, and chemical industries.

*Equity Acquisition Executed*

### Strengthening Design-to-Execution Capability.

Completed acquisition of **51% stake**: adds in-house capabilities across **process, mechanical, civil, electrical, HVAC, and instrumentation engineering**, enabling **single-point responsibility from concept to commissioning**.

*Received in principle approval from Stock exchanges*

### Building Long-Term Execution Capability

Implementation of **ESOP** to **retain and motivate critical technical and leadership talent**, supporting execution of expanded engineering scope, capacity expansion, and long-term growth plans.



## Dedicated R&D Team

- ✓ 10 experienced engineers & technologists in-house
- ✓ Experts in **materials, design, automation & process innovation**
- ✓ Integrated with **manufacturing, quality & execution teams**

### Key Objectives of R&D Strategic Pillars



#### New Product Development

- Next-generation, high-performance products for advanced industries
- **Focus Areas:** Nuclear, clean energy, energy, bioprocess, high-purity pharma, semiconductors, chemicals
- Differentiated, IP-led solutions aligned with global standards



#### Product Portfolio Upgradation

- Enhance performance, reliability, safety, and regulatory compliance
- Improve lifecycle cost and energy efficiency
- Incorporate new materials, advanced coatings, and design optimizations



#### Operational Excellence

- **Advanced Mfg:** Precision fabrication, automation, and advanced welding
- Digital manufacturing and real-time process control
- Reduce cycle time, rework, and cost while ensuring consistency



#### Long-Term Technology Roadmap

- Creation of a structured technology and product strategic roadmap
- Continuous benchmarking against global industry leaders
- Support for strategic partnerships, technology transfer, and acquisitions

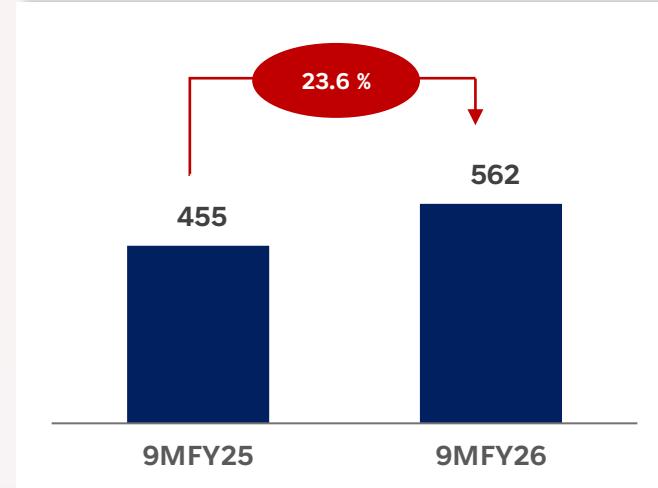
	Total Income	EBITDA	PBT	PAT
9MFY26 ➤	₹ 562.2 Cr ▲ 23.6% YoY	₹ 102.2 Cr ▲ 11.9% YoY	₹ 82.7 Cr ▲ 15.9% YoY	₹ 62.0 Cr ▲ 18.8% YoY
Q3FY26 ➤	₹ 195.9 Cr ▲ 37.1% YoY	₹ 33.5 Cr ▲ 17.0% YoY	₹ 26.5 Cr ▲ 22.7% YoY	₹ 20.4 Cr ▲ 28.3% YoY

- 1 Revenue growth was underpinned by strong execution, reflected in on-time deliveries as per schedule, and by the broadening of the Company's product portfolio.
- 2 Despite an unfavourable product mix, the Company maintained a healthy EBITDA margin of 18%.
- 3 The improvement in PAT was primarily driven by improved operational efficiencies and lower interest costs.

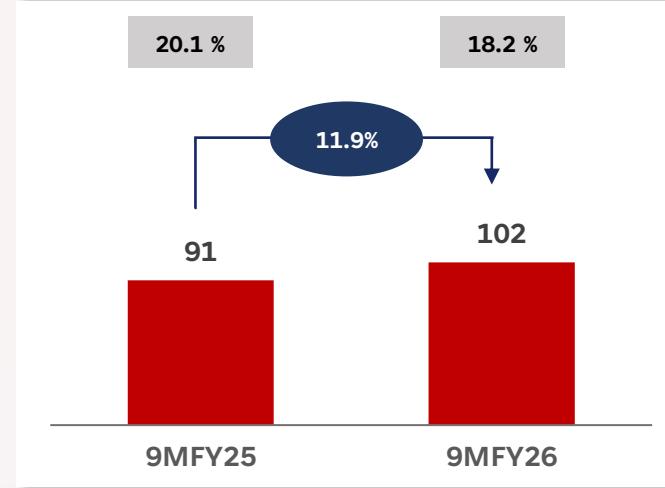
# Financial Highlights

9MFY26

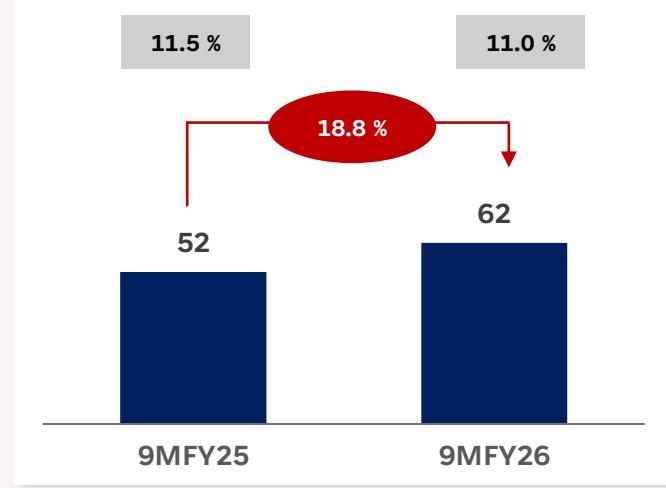
## Total Income (In Cr.)



## EBITDA & Margins (%)

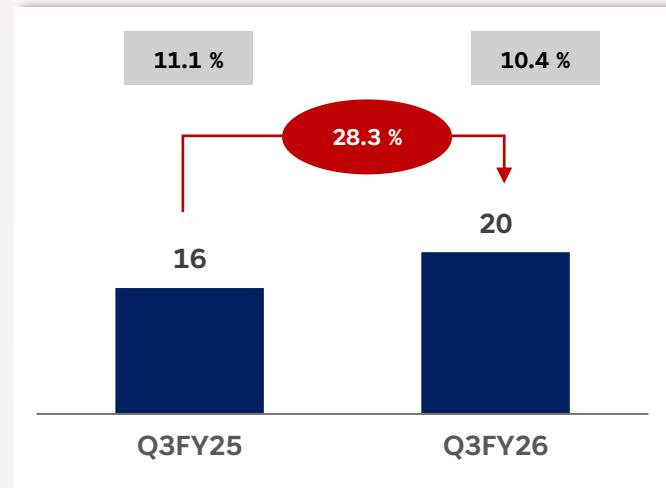
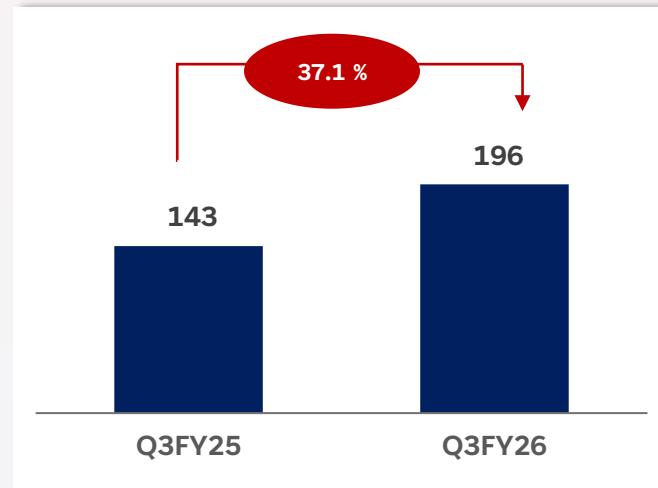


## PAT & Margins (%)



Q3FY26

## Total Income (In Cr.)



# 9M & Q3 FY26 Financial Performance

Particulars (Rs Cr)	Q3FY26	Q2FY26	QoQ	Q3FY25	YoY	9MFY26	9MFY25	YoY
Revenue from Operations	191.6	182.8	4.8%	140.1	36.7%	547.4	447.3	22.4%
Other Income	4.3	5.4	-20.9%	2.7	59.2%	14.8	7.6	94.9%
<b>Total Income</b>	<b>195.9</b>	<b>188.2</b>	<b>4.1%</b>	<b>142.8</b>	<b>37.1%</b>	<b>562.2</b>	<b>454.9</b>	<b>23.6%</b>
Total Expenditure	162.3	154.2	5.3%	114.2	42.2%	460.0	363.6	26.5%
<b>EBITDA</b>	<b>33.5</b>	<b>34.0</b>	<b>-1.5%</b>	<b>28.7</b>	<b>17.0%</b>	<b>102.2</b>	<b>91.4</b>	<b>11.9%</b>
EBITDA Margin %	17.1%	18.1%	-96bps	20.1%	-295bps	18.2%	20.1%	-190bps
Depreciation	4.1	3.9	7.1%	2.6	58.4%	11.6	7.6	53.4%
<b>Profit Before Interest &amp; Tax</b>	<b>29.4</b>	<b>30.2</b>	<b>-2.6%</b>	<b>26.1</b>	<b>12.8%</b>	<b>90.6</b>	<b>83.8</b>	<b>8.1%</b>
Interest	2.9	2.5	19.3%	4.5	-34.8%	7.9	12.5	-36.4%
<b>Profit Before Tax</b>	<b>26.5</b>	<b>27.7</b>	<b>-4.5%</b>	<b>21.6</b>	<b>22.7%</b>	<b>82.7</b>	<b>71.3</b>	<b>15.9%</b>
Tax	6.1	7.3	-16.3%	5.7	7.1%	20.7	19.1	8.1%
<b>Net Profit</b>	<b>20.4</b>	<b>20.4</b>	<b>-0.3%</b>	<b>15.9</b>	<b>28.3%</b>	<b>62.0</b>	<b>52.2</b>	<b>18.8%</b>
PAT Margin (%)	10.4%	10.9%	-45bps	11.1%	-72bps	11.0%	11.5%	-44bps
<b>Diluted Earnings Per Share (Rs)</b>	<b>0.96</b>	<b>1.01</b>	-	<b>0.82</b>	-	<b>3.02</b>	<b>2.71</b>	-

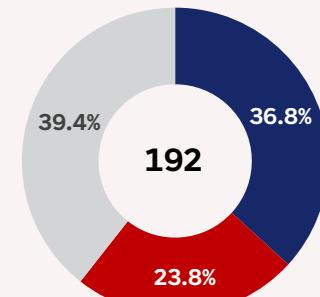
# Revenue By Segment

Rs Cr

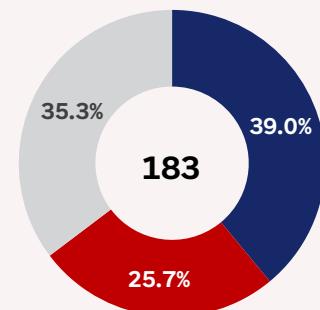


Line of Business

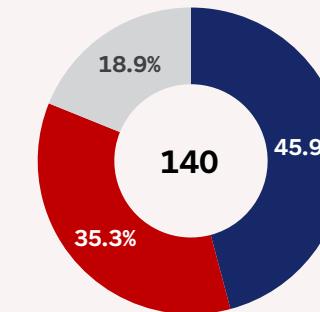
Q3FY26



Q2FY26

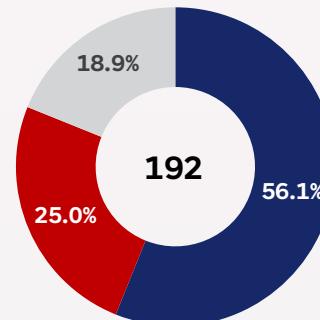


Q3FY25

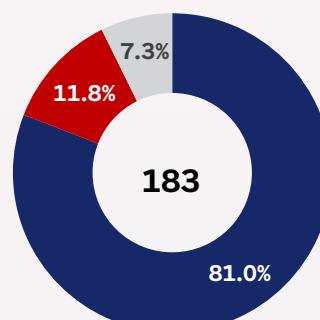


End Users Industries

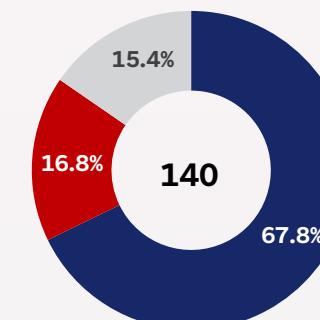
Q3FY26



Q2FY26



Q3FY25

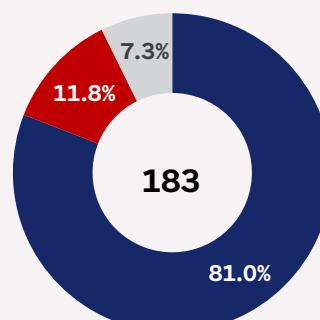


Geography

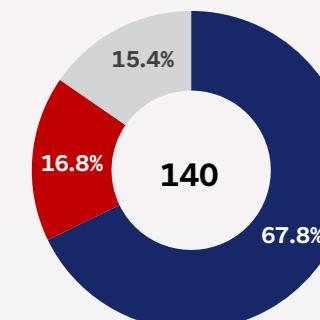
Q3FY26



Q2FY26



Q3FY25



# Revenue By Segment

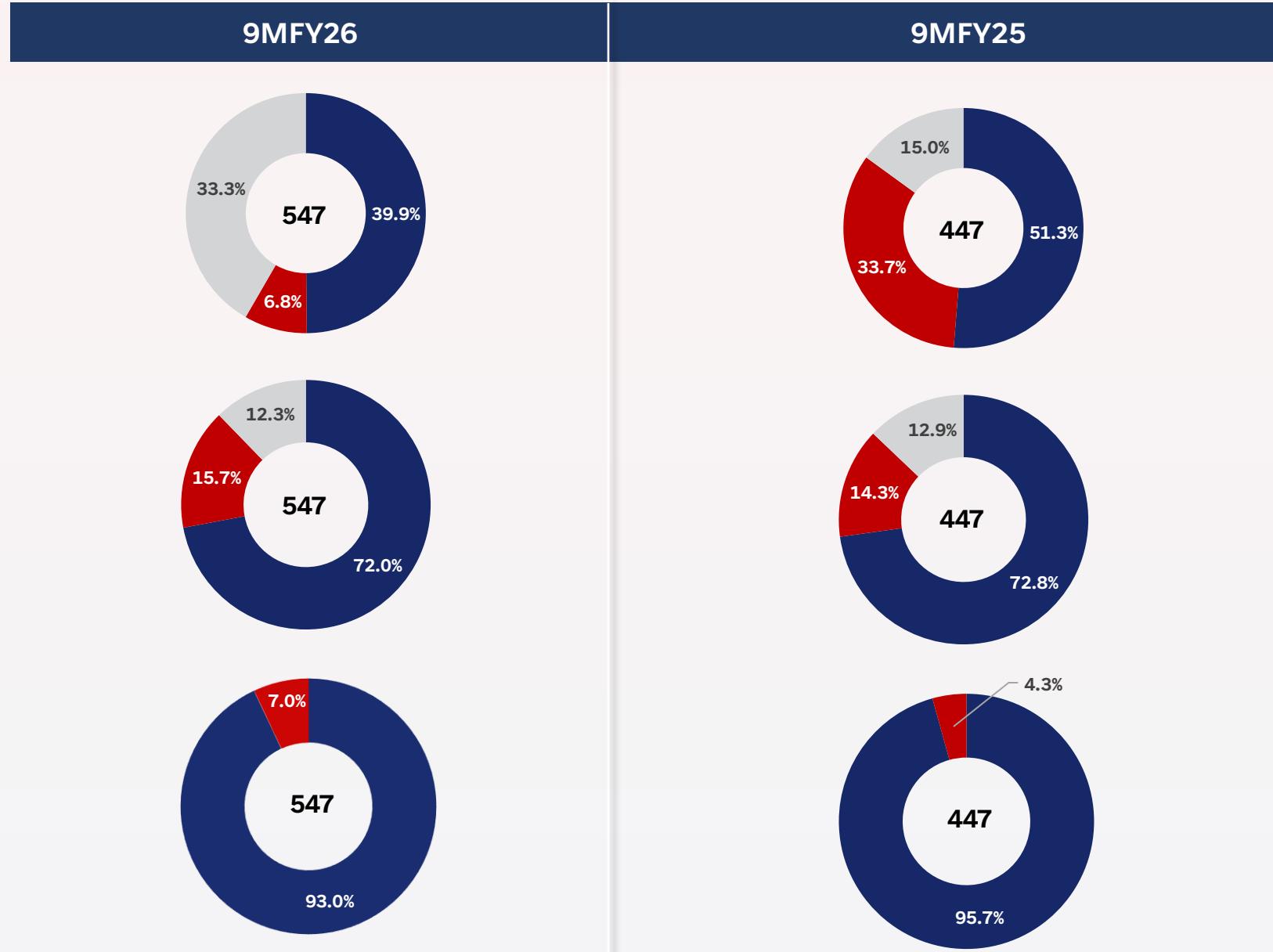
Rs Cr



**Line of Business**

**End Users Industries**

**Geography**



**Reaction Systems**

**Storage, Separation & Drying Systems**

**Plant, Engineering Services**

**Pharmaceuticals**

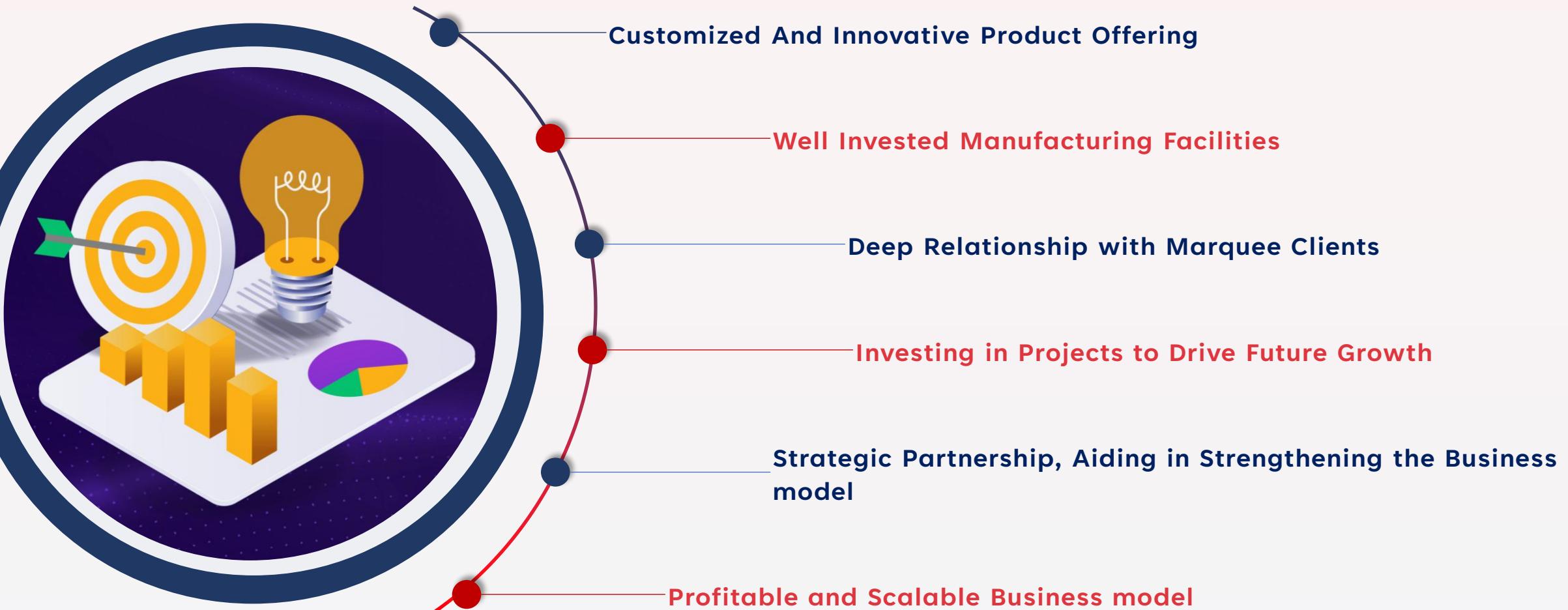
**Chemicals**

**Others**

**Domestic  
Exports**



## BUSINESS OVERVIEW



# 1 a. Customized and Innovative Product Offering

## Capabilities

- 1** One of the few companies in India offering **end-to-end customized** solutions
- 2** **Turnkey automated equipment solutions** optimising processes
- 3** **Capability to cater to customized process needs** of end-users to deliver large and complex projects with a wide equipment range
- 4** Delivered some of **the largest & most complex equipment** in India across Product Portfolio
- 5** Capability to manufacture process equipment using various types of alloys with thickness ranging from 1mm to 60 mm used in food, pharma & fine chemical industries

*Unique concept in the world*

*→ Capabilities to serve from concept till commissioning (Engineering till water trial) for pharma, chemical, food and beverages, process industries*



## Contributing to its leadership position

### Acquired

Scigenics (India) Private Limited and  
C2C Engineering Private Limited

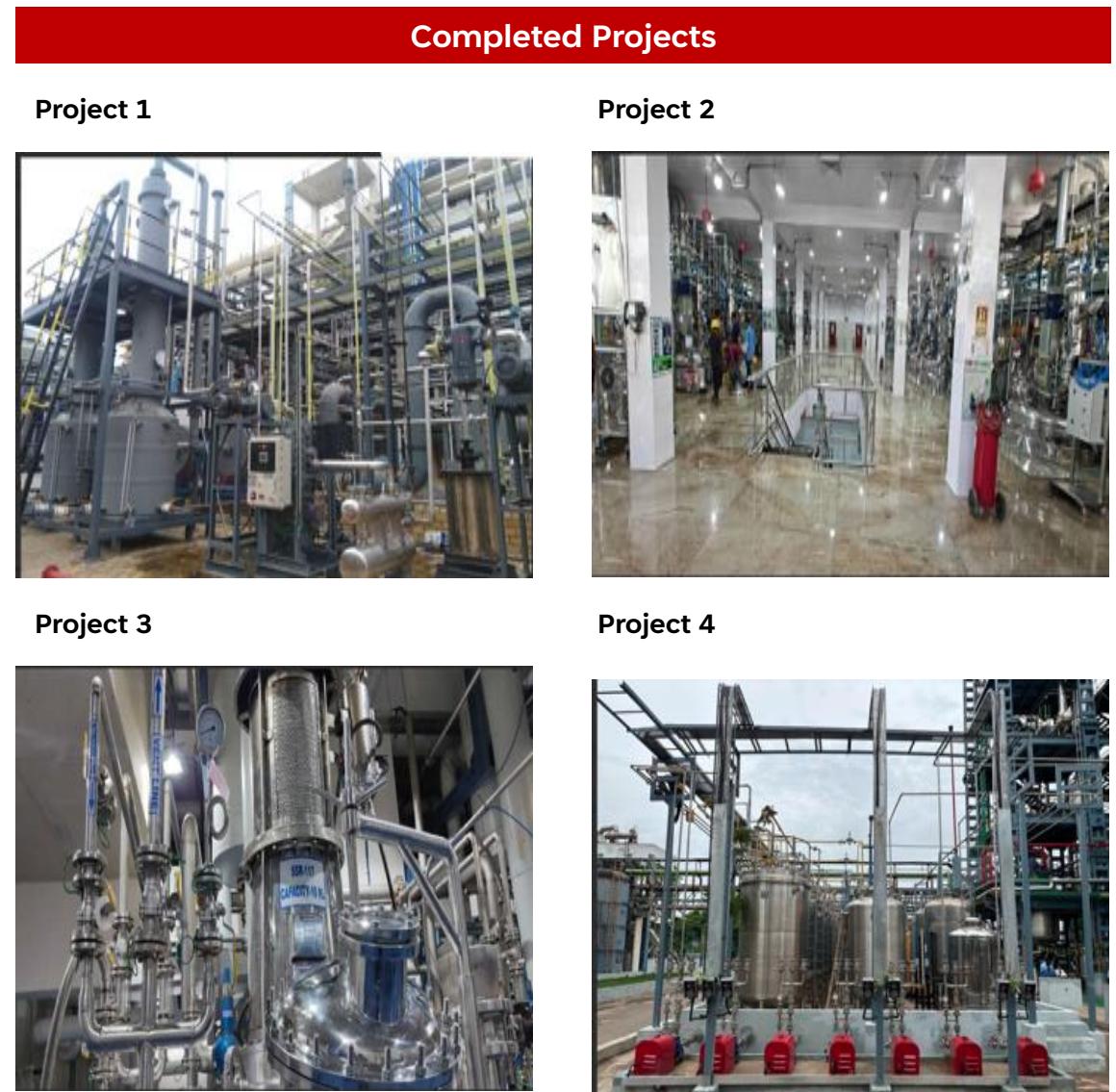
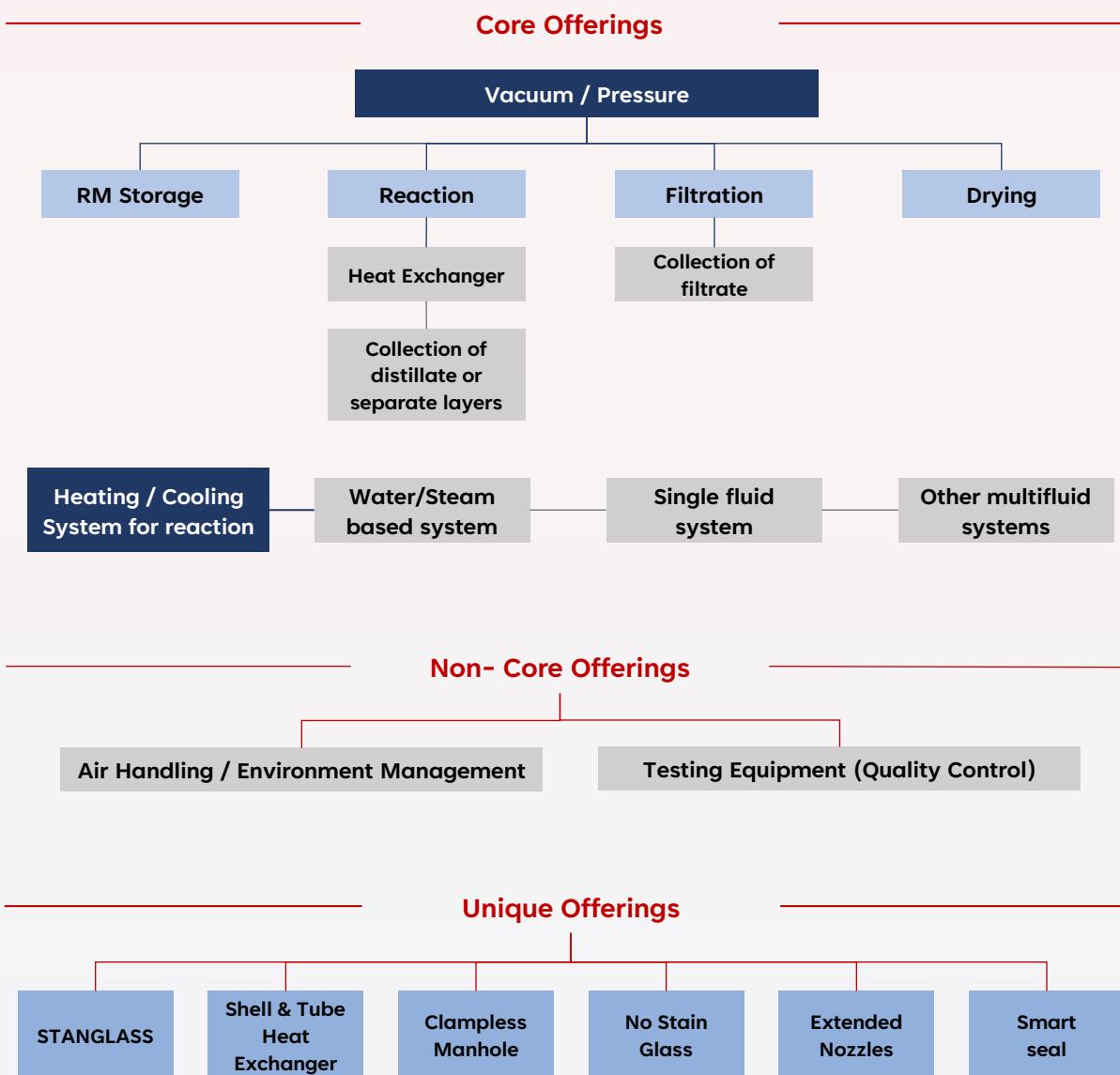
### “Key Supplier”

Of GMP-compliant  
accessories for stainless  
steel GLE<sup>^</sup>

Concept to Completion – one of the largest turnkey solution provider in pharma and chemical

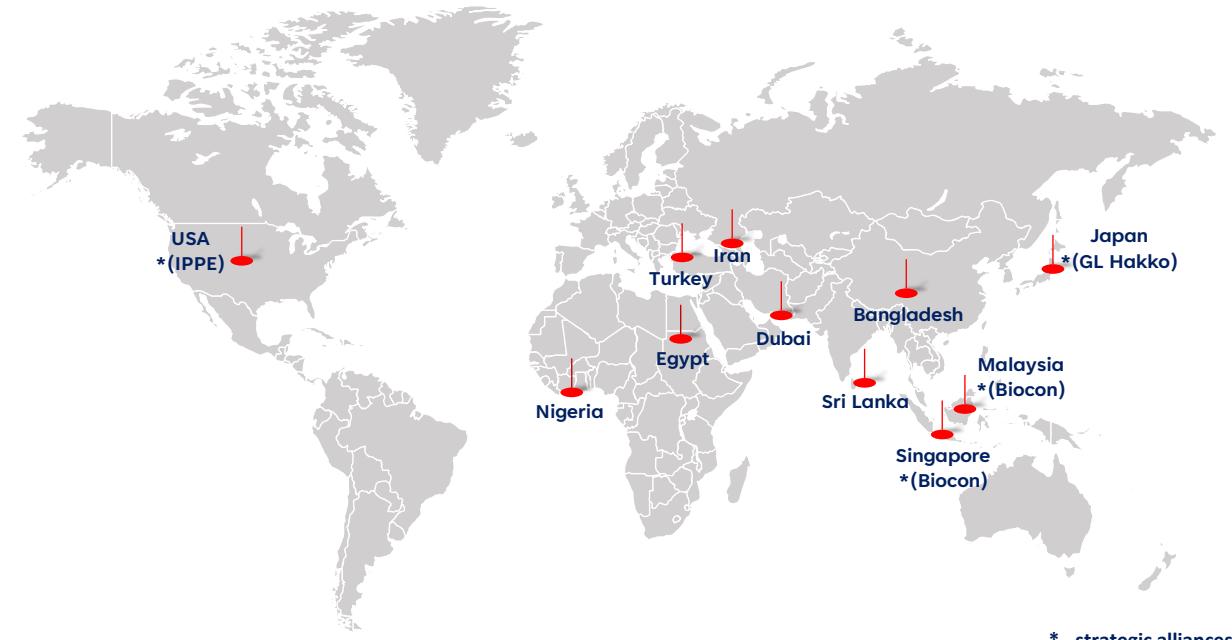
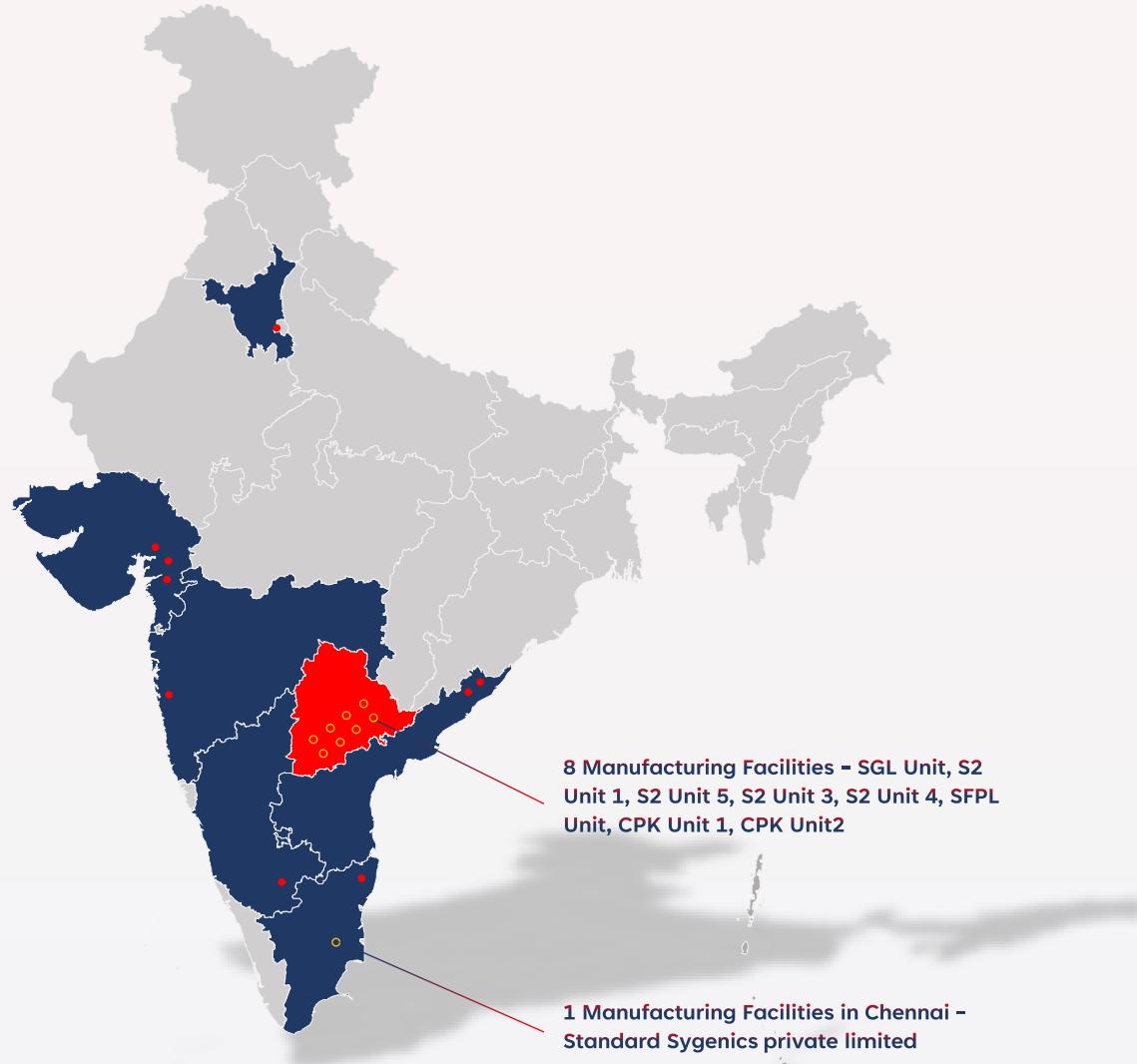
Type of Companies	Process Engineering Capabilities	Manufacturing and Execution Capabilities
Type 1	✓	
Type 2		✓
SETL	✓	✓

# 1 b. Customised and Innovative Product Offering



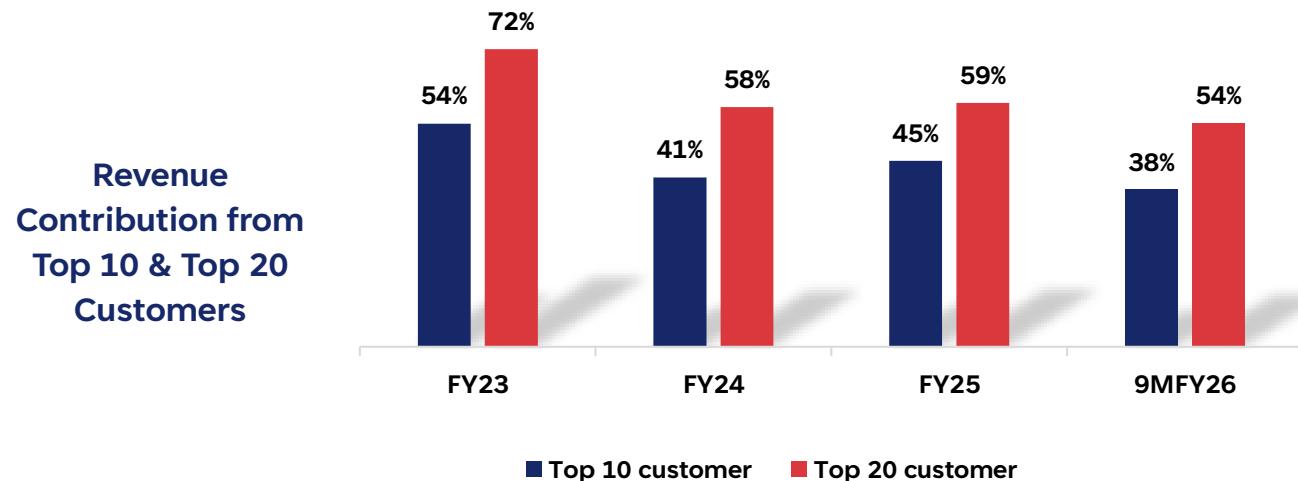
## 2. Well Invested Manufacturing Facilities

● Sales Offices and agents ○ Manufacturing Facilities



Worldwide Presence			
9	65	30	30L to 2,50,000L
# of Mfg. Facilities	Sub products across product categories	ANFD capacity p.m.	Capability to mfg. products of varied sizes
>500,000	9,000 units	100	300-350 units
Built-up area (sq. ft.)	PTFE lined pipes & fittings capacity p.m.	Reactors p.m.	Monthly Capacity across product portfolio

### 3. Deep Relationship with Marquee Clients add more customers



Enjoying long-standing relationships in excess of 3 years with **13 of our top 20 customers**

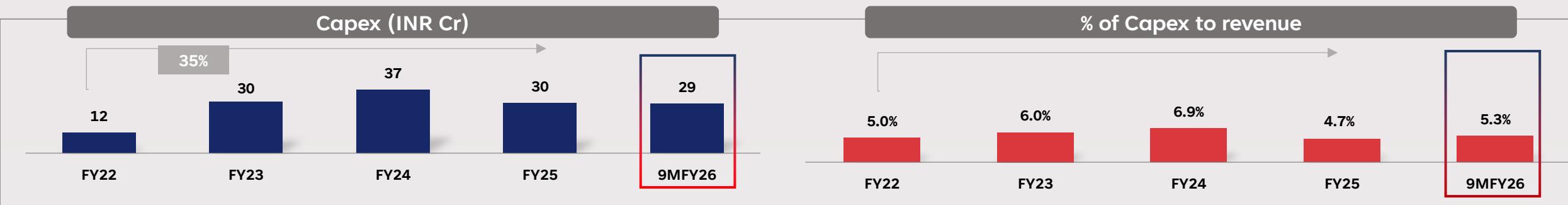


Long-term relationships and ongoing engagements with customers allow to plan Capex and enhance ability to benefit from increasing economies of scale

## 4. Investing in Projects to Drive Future Growth

Planned Capex: ₹130 Crores over the next 2-3 Years; Total expansion of 5.5 lakh sq. ft. | Phase 1 will be operational in 12 months

We have invested significant capex in the past to expand our manufacturing capacities



Intend to expand our manufacturing capacities for existing products to cater to the growing demand from our existing customers and to meet requirements of new customers

upto ₹400mn

Net Proceeds towards expansion of our existing manufacturing units and upcoming facilities

### Addition of new facility

Propose to purchase new machineries and equipment to build-up additional capacity for our glass lining and stainless steel and nickel alloy equipment operations namely:



### Installation of new Machinery



Welding  
Machines



Cranes



Laser Scanning  
cutting Machines

 Increase production capacity

 Scale operations

 Onboard new customers

 Introduce new products

 Better serve existing customers

Reduced delivery time → Increase orders in hand

## 5. Strategic Partnership

Grow inorganically through strategic acquisitions and alliances

Agreement with HHV Pumps for supply of vacuum pumps with a private label arrangement



Growth aided by other inorganic acquisitions

M/s S2 Engineering Services (metals business)

M/s Stanpumps Engineering Industries (pumps business)

C.P.K Engineers Private Limited (compliment existing capabilities)

Acquisition of C2C Engineering Private Limited (multidisciplinary engineering expertise)

Acquired the business of firms engaged in the business of manufacturing, supply, installation and repair of PTFE lined pipes and fittings

A sale and purchase agreement for supply of certain grades of glass used by our glass lining division

M/s Higenic Flora Polymers

M/s Yashasve Glass Lining Industries

Scigenics (India) Private Limited

Asahi Glassplant Inc.

GL Hakko

Plan to target entities that expand our opportunities in



Other end-markets



Geographic regions



New customers

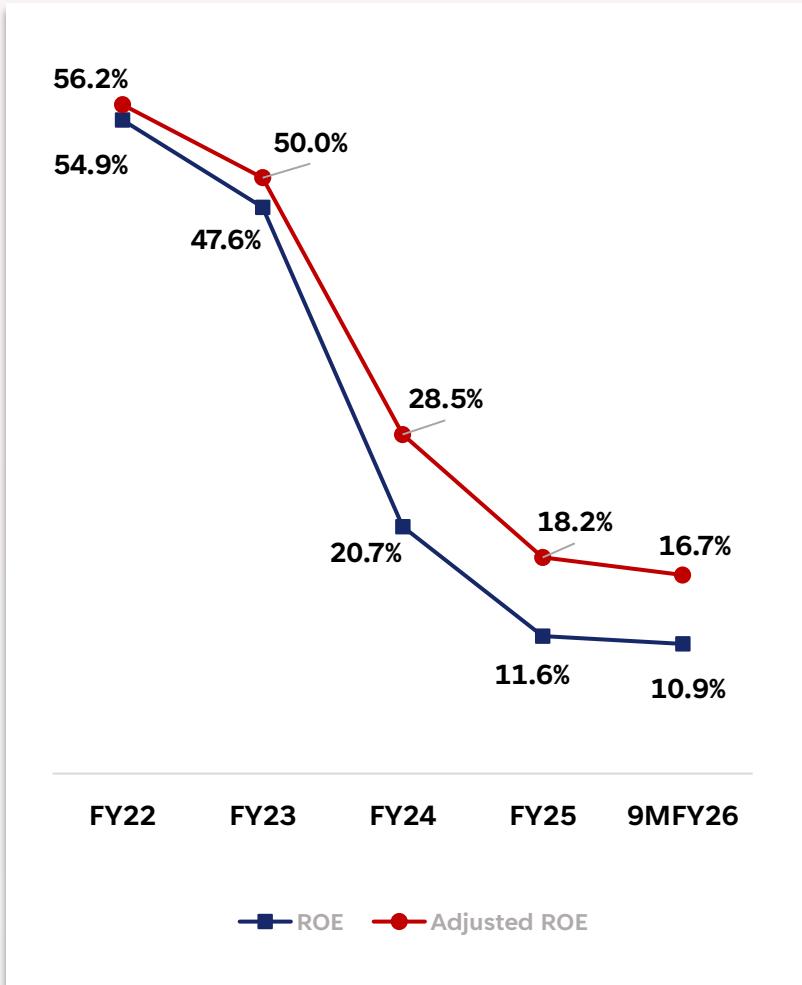


New products

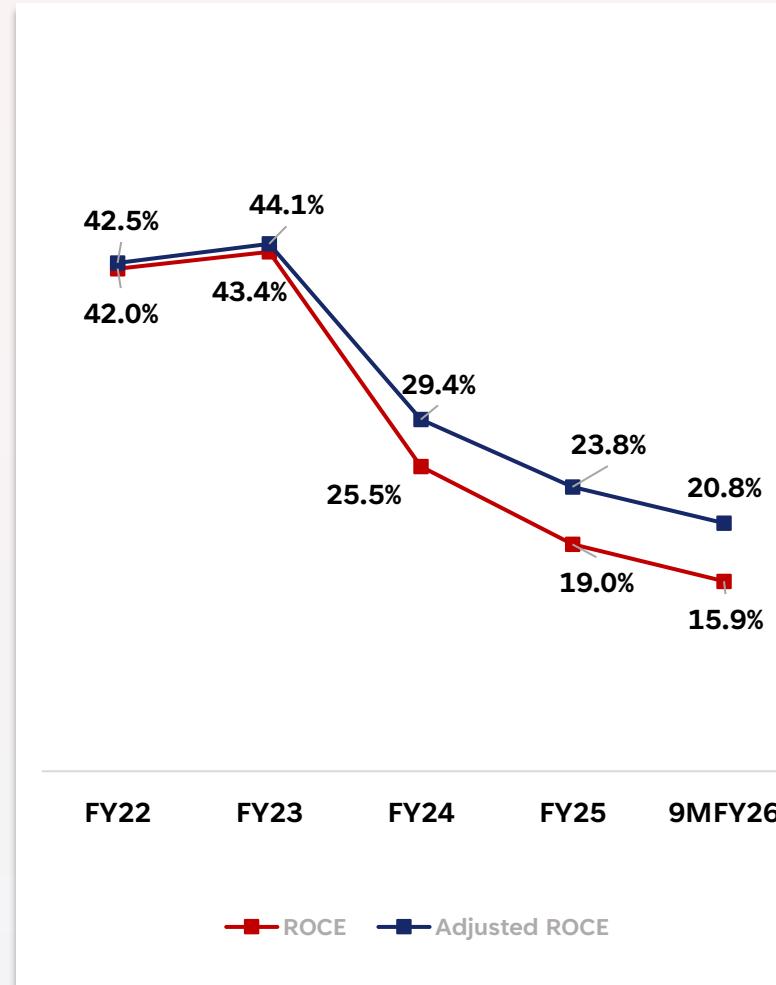
Strategic Partnership with Japan's AGI Group to Launch World's First Glass-Lined Shell and Tube Heat Exchangers in India

## 6. Profitable and Scalable Business Model

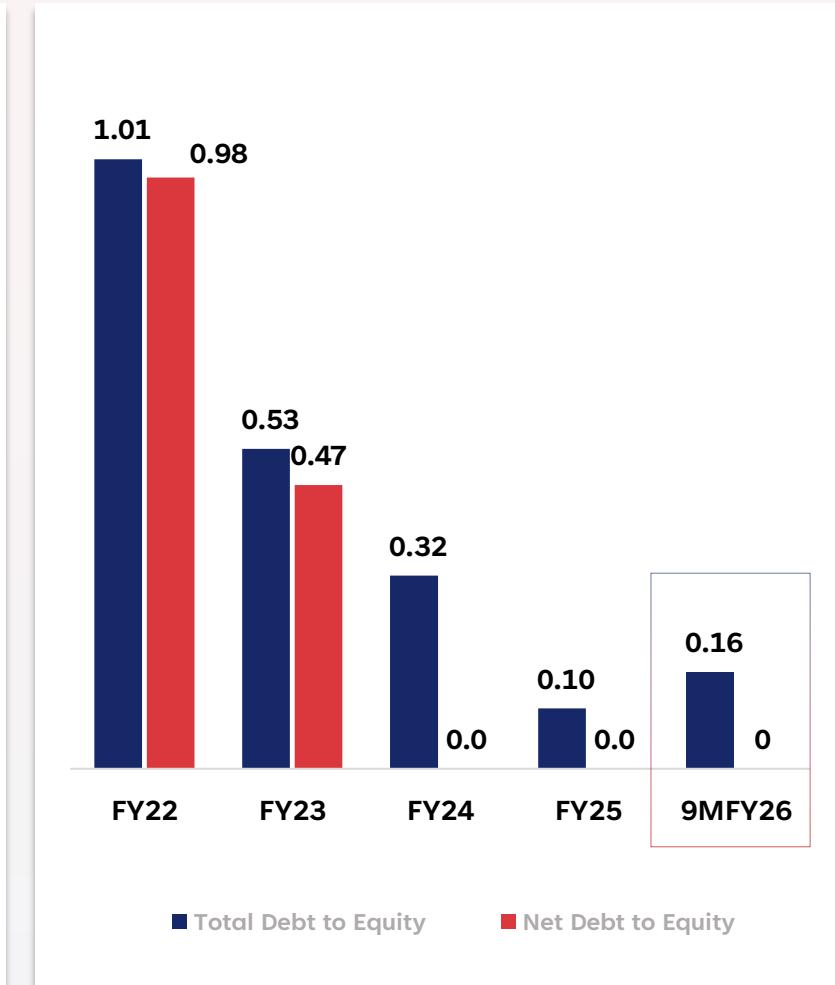
ROE/Adjusted ROE\*



ROCE/Adjusted ROCE\*



Total debt / Equity and Net debt / Equity

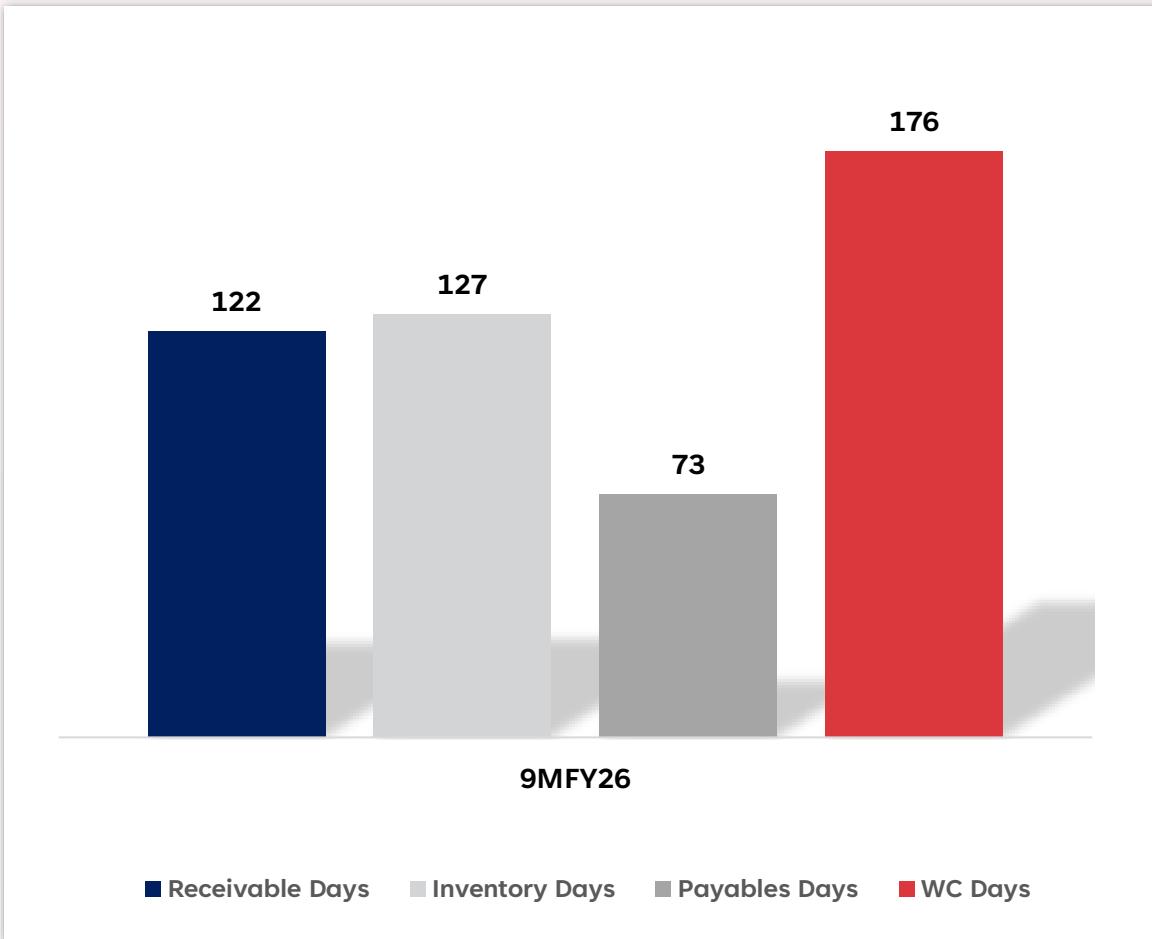


\* Adjusted RoE and ROCE are calculated on average Net worth and Capital Employed net of cash.

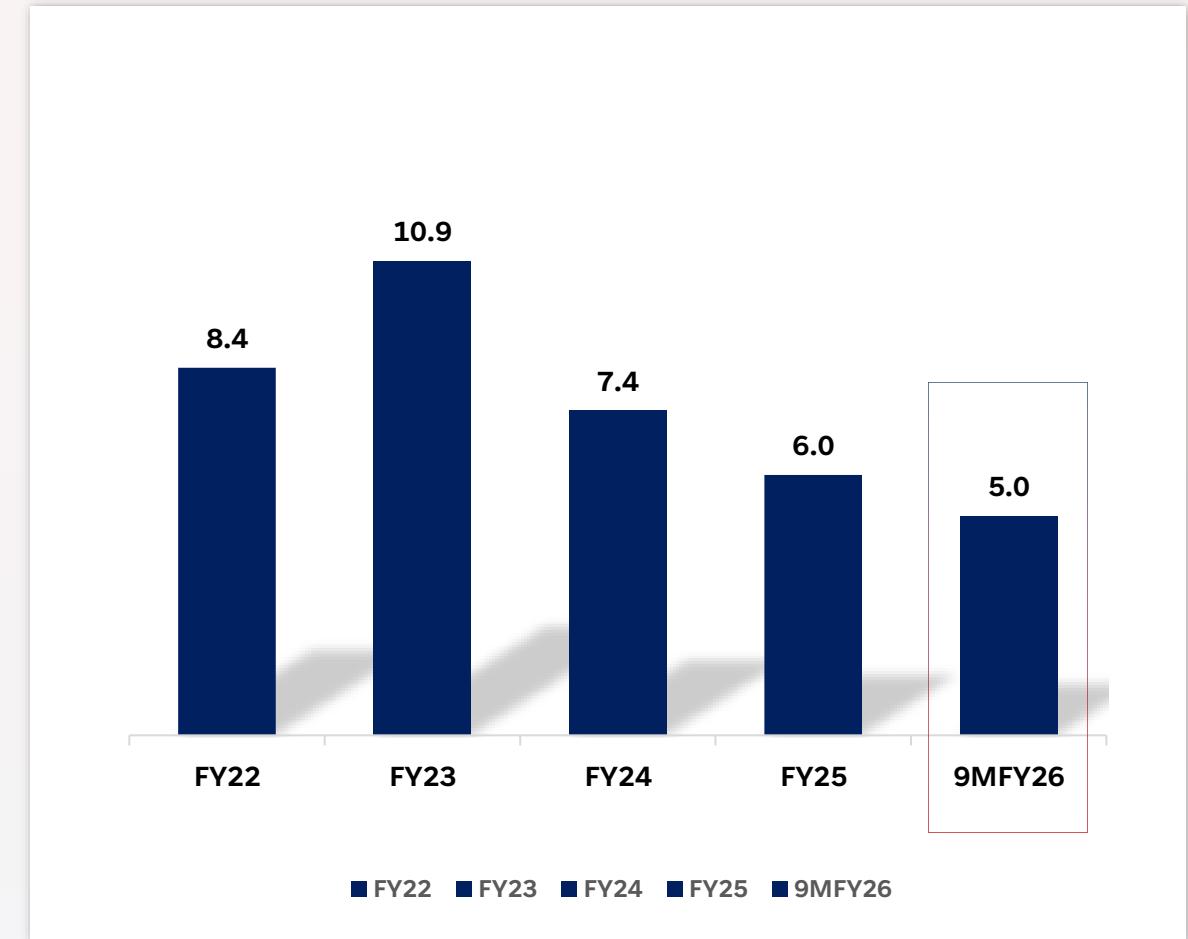
Note- ROE, Adjusted ROE, ROCE and Adjusted ROCE for H1 FY26 are Annualised

# Improving Working Capital and Strong Asset TO

Working Capital Days



Fixed Asset Turnover Ratio (x)





## ANNEXURE

# From Vision to Reality : Our Company's Journey

2025

Successful IPO; Launch of Glass Lined Shell and Tube Heat Exchangers, Operation Commenced at Unit 5, Supply and Purchase agreement with Gale Process Solutions LLP, USA Incorporation of wholly owned subsidiary- Standard Engineering Inc. ; Long-term agreement with M/s. Biocon Solutions Pte Ltd, Singapore to expand market access across Southeast Asia.; New Name and Change in Object: Standard Engineering Technology Limited. ; Acquisition of C2C Engineering Private Limited. ; Acquisition with Scigenics (India) Private Limited.

2024

Acquired the business of Hyderabad based C.P.K. Engineers Private Limited. Resale arrangements for North America (excluding Cuba), South America, Europe (excluding Belarus and Russia) and certain countries in Asia and Africa

2023

- Investment from AGI Investors (Japan) in our Company
- Acquired the business of M/s Higenic Flora Polymers & M/s Yashasve Glass Lining

2022

Agreement with Climaveneta Climate Technologies Private Limited to enter the chillers market

2021

Our Material Subsidiary acquired metal business from M/s S2 Engineering Services and pumps business from M/s Stanpumps Engineering Industries. Our Material Subsidiary was incorporated as a wholly-owned subsidiary

2019

Finished construction of new facility of glass lining equipment at SGL Unit

2018

Hit a turnover of ₹ 500,000,000.00

2016

Supplied first unique stainless-steel glass lined reactor to NATCO Pharma Limited

2014

Sold 100 glass lined reactors.

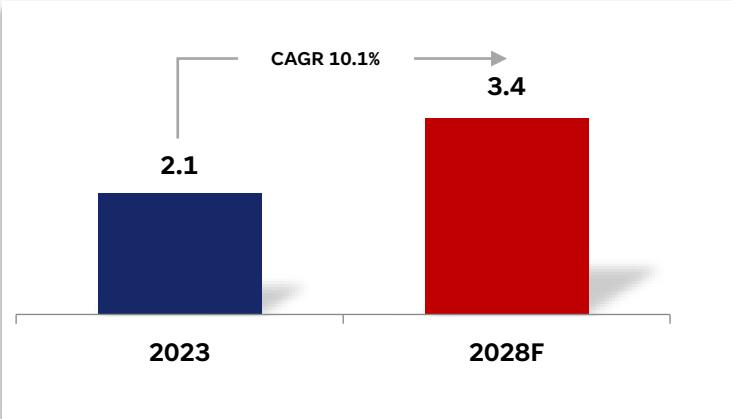
2013

Incorporated the Glass Lining Division

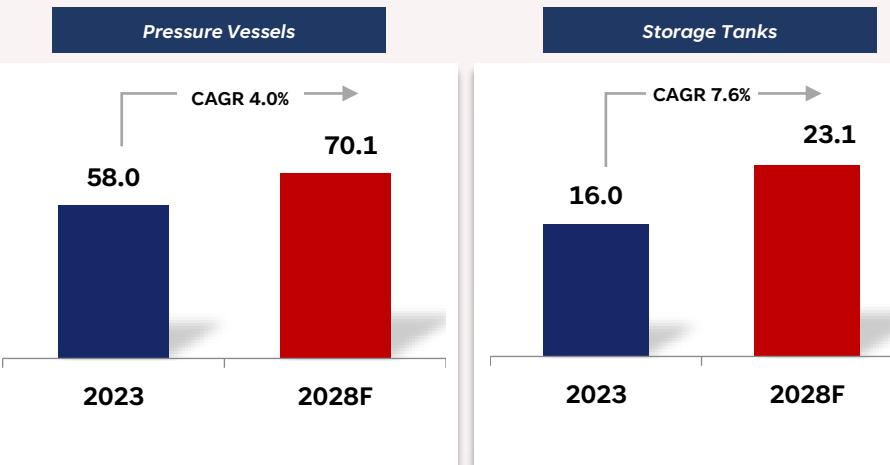
# Global Industry Growth Driving Expansion

## The Global Market Opportunity –Sizing (Values in USD Bn) and CAGR (2023 – 2028E), unless specified otherwise

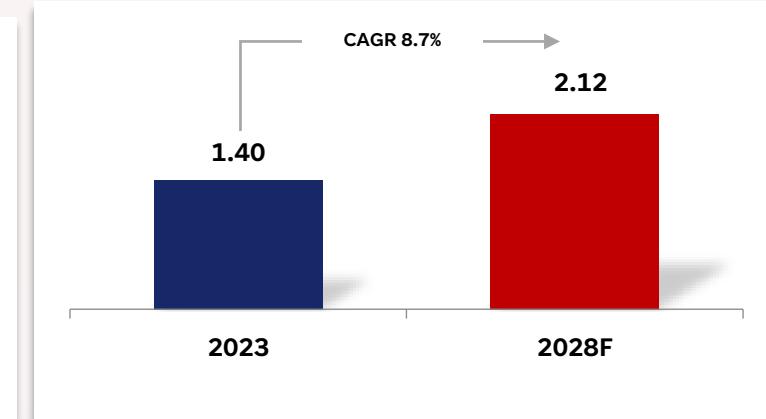
### Glass Lined Equipment Market



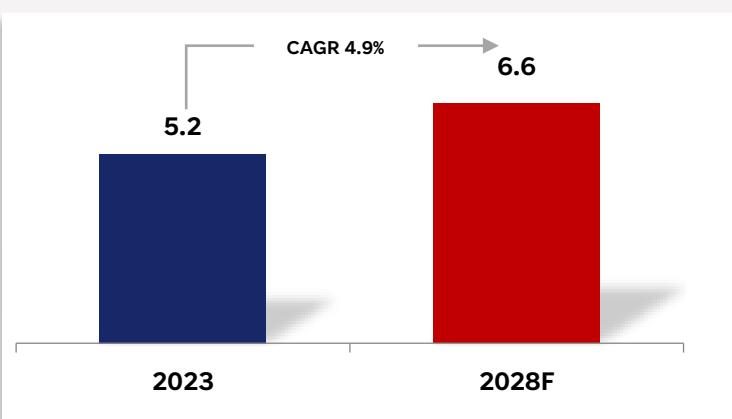
### Reactors (Pressure Vessels) & Storage Tanks Market



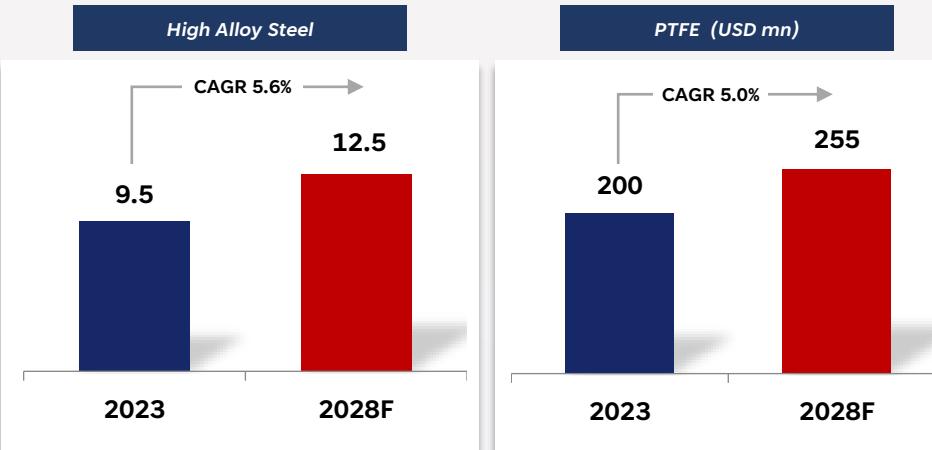
### Filter & Dryers Market Overview



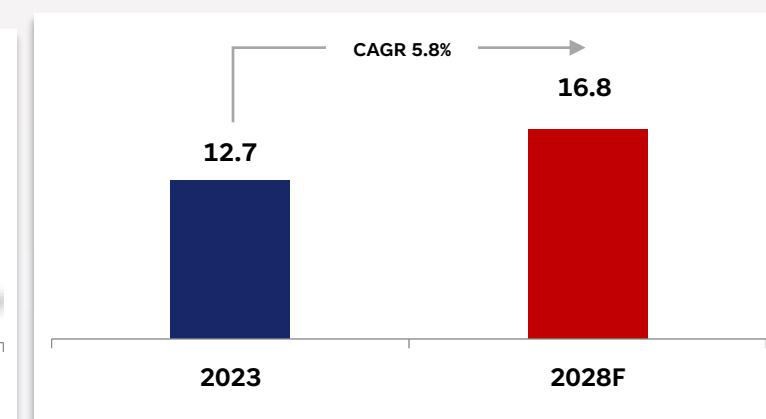
### Vacuum Pumps Market Overview



### High-Alloy Steel & PTFE lines pipes & Fittings Market



### Heat Exchangers Market Overview



## The India Market Opportunity –Sizing (Values in INR Billion) and CAGR (FY24 –FY29E), unless specified otherwise

### Glass Lined Equipment Market

CAGR 10.1%

18.6

11.5

FY24

FY29F

### Reactors (Pressure Vessels and Storage tanks) Market Overview

CAGR 6.7%

95.1

68.7

FY24

FY29F

### Filter & Dryers Market Overview

\* CAGR is from FY23-FY28F

CAGR 11.9%\*

15.8

9.0

FY24E

FY29F

### Vacuum Pumps Market Overview

CAGR 10.1%

23.8

14.7

FY24E

FY29F

### High-Alloy Steel & PTFE lines pipes & Fittings Market

#### High Alloy Steel

#### PTFE (INR mn)

CAGR 7.4%\*

680

280

FY24

FY28F

CAGR 10.3%

1,820.4

1,230.0

FY24

FY28F

### Heat Exchangers Market Overview

CAGR 9.0%

83.0

54.0

FY24E

FY29F

# A Glimpse of our Plant



# Well Diversified Product Portfolio



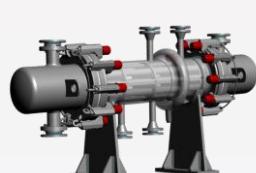
Reaction Systems (heat transfer systems, pipes & fittings, pumps, reactors)



AE Reactor

BE Reactor

CE Reactor



Heat Exchanger



Pumps



Separation and Drying Systems  
(Filtration & Drying, Storage, Vessels)



Receivers



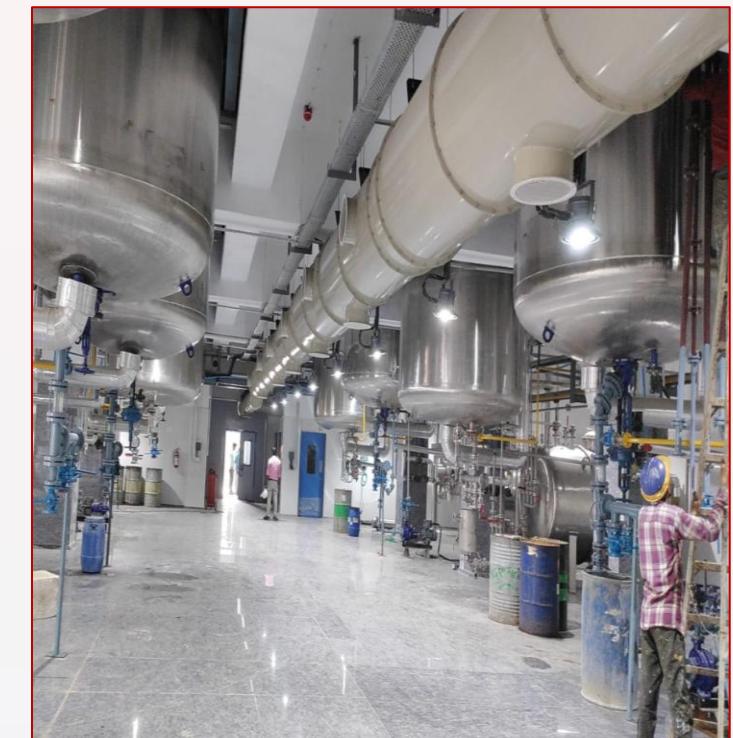
Storage Tank



Conical Dryer



Plant Engineering and Services  
(Services, utility systems, others)



# Introducing our Leadership Team

## Senior Management Personnel



**Kandula Nageswara Rao**

Promoter and Managing director



**Kandula Krishna Veni**

Promoter and Executive Director



**Kandula Ramakrishna**

Promoter and Executive Director



**Venkata Mohana Rao Katragadda**

Promoter and Executive Director



**Yasuyuki Ikeda**  
Non-Executive Director  
(Nominee of AGI Investors)



**Kallam Hima Priya**

Company Secretary & Compliance officer



**Anjaneyulu Pathuri**

Chief Financial Officer



**Ranjith Reddy**  
MD of C.P.K Engineers Equipment Private Limited



**Nambi Raghavan**  
MD of Standard C2C Engineering Private Limited



**Muthuswamy S**  
MD of Standard Scigenics Private Limited



**Chandra Sekhar Reddy**  
MD of Standard Flora Private Limited

# Introducing our Leadership Team

## Senior Management Personnel



**Kudaravalli Punna Rao**

*Executive Vice President,  
Manufacturing*



**Palayil Nanda Kumar**

*Chief Marketing Officer –  
South India*



**Bhanu Prakash Kandula**

*Vice President,  
Manufacturing*



**Vara Prasad**

*Vice President -Operations*



**Somanchi Datta Phani  
Prabhakar**

*General Manager - Projects*



**Radhakrishna Bandi**

*Asst. General Manager-  
Purchase*



**Sambasiva Rao  
Gollapudi**

*Non-Executive Chairman,  
Independent Director & Audit  
Committee Chairman*



**Sudhakara Reddy  
Siddareddy**

*Independent Director*



**Radhilka Nannapaneni**

*Independent Director*

# Historical Profit and Loss Statement

Particulars (All amounts are in INR Cr. except otherwise stated)	FY23	FY24	FY25	9MFY26
Revenue from Operations	497.6	543.7	613.7	547.4
Other Income	2.5	6.0	12.3	14.8
<b>Total Income</b>	<b>500.1</b>	<b>549.7</b>	<b>626.0</b>	<b>562.2</b>
COGS	285.5	317.7	344.3	279.5
<b>Gross Profit</b>	<b>214.6</b>	<b>232.0</b>	<b>281.7</b>	<b>282.8</b>
Total Expenditure	411.8	448.8	506.2	460.0
<b>EBITDA</b>	<b>88.3</b>	<b>100.9</b>	<b>119.7</b>	<b>102.2</b>
<i>EBITDA Margins (%)</i>	17.6%	18.4%	19.1%	18.2%
Depreciation	7.7	9.3	11.1	11.6
<b>Profit Before Interest &amp; Tax</b>	<b>80.5</b>	<b>91.6</b>	<b>108.7</b>	<b>90.6</b>
Interest	8.7	11.8	15.1	7.9
<b>Profit Before Tax (PBT)</b>	<b>71.9</b>	<b>79.8</b>	<b>93.5</b>	<b>82.7</b>
Tax	18.4	19.8	24.9	20.7
<b>Net Profit</b>	<b>53.4</b>	<b>60.0</b>	<b>68.6</b>	<b>62.0</b>
<i>Net Profit Margins (%)</i>	10.7%	10.9%	11.0%	11.0%
Diluted Earnings Per share (Rs.)	3.5	3.5	3.5	3.02

# Historical Balance Sheet

Particulars	FY23	FY24	FY25	9MFY26	Particulars	FY23	FY24	FY25	9MFY26
<b>Equity</b>					<b>Non-Current Assets</b>				
Equity share capital	15.8	18.2	199.5	199.5	Property plant and equipment	54.7	82.2	101.0	117.5
Other equity	139.9	389.2	507.3	568.6	Capital work-in-progress	3.3	4.5	8.5	12.1
Non-controlling interests	-	1.6	5.9	7.7	Right-of-use assets	19.7	13.0	26.2	23.0
<b>Total Equity</b>	<b>155.7</b>	<b>409.0</b>	<b>712.7</b>	<b>775.8</b>	Goodwill	-	-	7.7	35.0
<b>Non-current liabilities</b>					Other intangible assets	0.6	1.0	1.0	1.0
<b>Financial liabilities</b>					<b>Financial assets</b>				
(a) Borrowings	3.0	0.6	2.0	2.8	(a) Loans	-	-	-	-
(b) Lease liabilities	18.5	12.4	22.6	12.1	(b) Other financial assets	2.1	1.4	2.0	20.1
Provisions	2.1	0.9	1.1	1.6	Income tax asset (net)	0.7	-	-	-
Deferred tax liabilities (net)	0.6	0.6	1.3	0.4	Other non-current assets	3.5	4.6	13.9	8.1
<b>Total Non-Current Liabilities</b>	<b>24.2</b>	<b>14.5</b>	<b>26.9</b>	<b>16.9</b>	<b>Total Non-Current Assets</b>	<b>84.7</b>	<b>106.6</b>	<b>160.3</b>	<b>216.9</b>
<b>Current liabilities</b>					<b>Current Assets</b>				
Short term borrowings	57.0	113.2	37.1	91.3	Inventories	143.4	224.8	279.3	413.4
Trade payables	75.0	88.7	108.2	181.9	Financial assets				
Short terms Provisions	0.8	0.9	1.5	2.5	(a) Trade receivables	91.3	154.8	214.0	271.3
Other current liabilities	35.1	39.1	71.9	168.8	(b) Cash and cash equivalents	5.4	15.4	1.7	17.1
<b>Total Current Liabilities</b>	<b>167.9</b>	<b>241.9</b>	<b>218.7</b>	<b>444.5</b>	(c) Bank balances other than cash and cash equivalents	-	36.5	119.9	17.0
<b>Total Equity and Liabilities</b>	<b>347.8</b>	<b>665.4</b>	<b>958.4</b>	<b>1,237.3</b>	(d) Other financial assets	5.2	95.5	145.9	214.7
					Other current assets	17.8	31.7	37.3	86.8
					<b>Total Current Assets</b>	<b>263.1</b>	<b>558.8</b>	<b>798.1</b>	<b>1,020.4</b>
					<b>Total Assets</b>	<b>347.8</b>	<b>665.4</b>	<b>958.4</b>	<b>1,237.3</b>

# Thank You

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