



February 05, 2026

National Stock Exchange of India Limited,
Compliance Department,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400051,
Maharashtra, India

BSE Limited,
Compliance Department,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400001,
Maharashtra, India

Dear Sir/Madam,

Subject : Investor Presentation

Stock Code : BSE – 539787, NSE – HCG

Reference : Regulation 30, Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

This is to inform that the Board of Directors of the Company, at their meeting held today i.e., February 05, 2026, inter alia, has approved the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and nine months ended December 31, 2025, (“Financial Results”).

We enclose herewith the Presentation on the Financial Results of the Company.

Request you to take this on record.

Thanking you,

For HealthCare Global Enterprises Limited

Sunu Manuel
Company Secretary & Compliance Officer

Encl: a/a.

HEALTHCARE GLOBAL ENTERPRISES LIMITED



Q3 & 9MFY26 Results Presentation
February 5, 2026



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This presentation contains certain "forward looking statements". Forward-looking statements are based on certain assumptions and expectations of future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Although the Company believes that such forward-looking statements are based on reasonable assumptions, it can give no assurance that such expectations will be met. Neither the Company nor any of its advisors or representatives assumes any responsibility to update forward-looking statements or to adapt them to future events or developments.

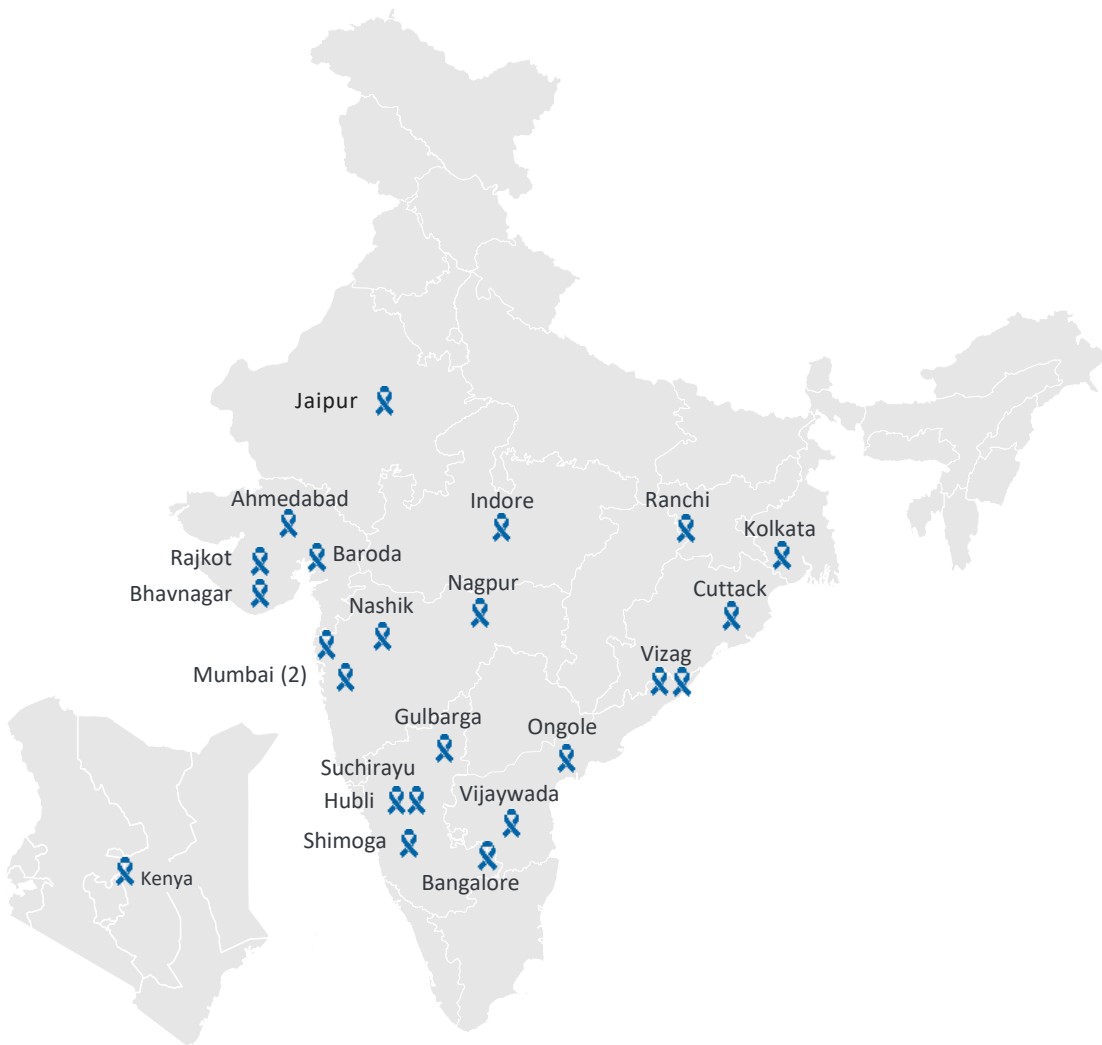
This presentation includes certain industry data and projections that have been obtained from industry publications and surveys. Industry publications and surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance that the information is accurate or complete. Neither the Company nor any of its advisors or representatives have independently verified any of the data from third-party sources or ascertained the underlying economic assumptions relied upon therein. No representation or claim is made that the results or projections contained in this presentation will actually be achieved. All industry data and projections contained in this presentation are based on data obtained from the sources cited and involve significant elements of subjective judgment and analysis, which may or may not be correct. For the reasons mentioned above, you should not rely in any way on any of the projections contained in this presentation for any purpose. No responsibility or liability whatsoever is undertaken for the contents hereof.

This presentation is based on information regarding the Company and the economic, regulatory, market and other conditions as in effect on the date hereof. It should be understood that subsequent developments may affect the information contained in this presentation, which neither the Company nor its advisors or representatives are under an obligation to update, revise or affirm.

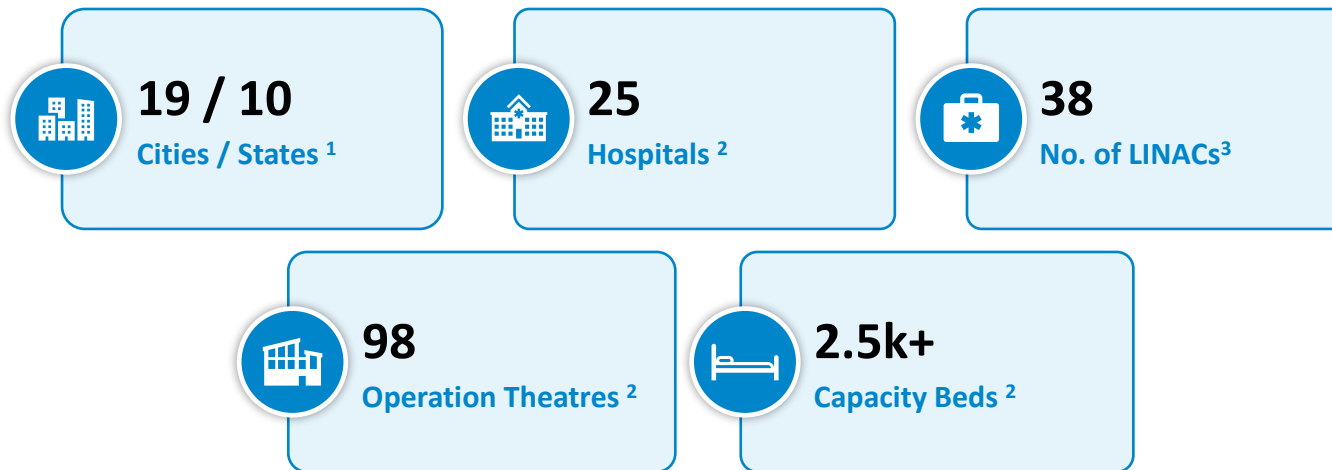




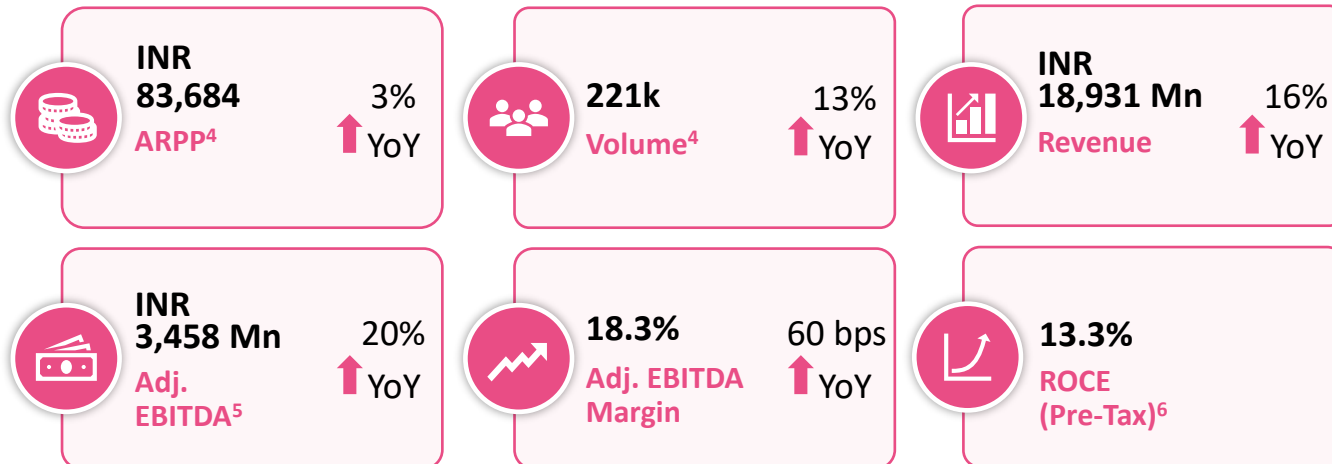
Largest Pan-India Oncology Focused Hospital Chain



Our Presence



9MFY26 Operational and Financial Metrics



Note: (1) excludes Kenya and includes Chennai (2) Includes multispecialty; (3) Includes Chennai and MSR (4) Excludes fertility business (5) Adj. EBITDA is normalized for one-time cost of INR 38mn and ESOP of INR 14mn (6) RoCE refers to pre – IND AS and post allocation of corporate cost and excludes North Bangalore



HCG Key Highlights: Q3FY26



HCG delivered revenue of INR 6,331mn in Q3 FY26 vs INR 5,586mn in Q3FY25, reflecting a growth of ~13% YoY; Excluding Milann, HCG delivered YoY revenue growth of ~13% driven by ~8% growth in volumes and ~5% growth in ARPP

- Broad based growth continued in Q3 across the 3 key clusters with the largest West cluster growing revenue at ~17% YoY
- South cluster (39% of revenue): ~9% YoY revenue growth driven by strong momentum in Bangalore COE and Vizag, despite strikes in Andhra Pradesh relating to state-sponsored scheme
- West cluster (45% of revenue): ~17% YoY revenue growth supported by strong volumes across all hospitals including the ramp-up of the expanded hospital in Ahmedabad
- East cluster (11% of revenue): ~13% YoY revenue growth driven by higher growth from Ranchi, with steady growth in the other centers
- International business (Africa business) (2% of revenue) grew by ~42% YoY to INR 157 Mn primarily on account of business ramp up under radiation oncology and PET
- Modality mix¹ (9MFY26): Medical oncology (~38% of revenue); Radiation (~15% of revenue); Surgical oncology (~20% of revenue); OP Onco services (~17% of revenue); Non-oncology specialties (~10% of revenue)
- Payor mix² (9MFY26): Cash + TPA (~55% of revenue); Govt (~33% of revenue); International (~3% of revenue) and others (~10% of revenue)

HCG delivered Adjusted EBITDA of INR 1,108mn in Q3FY26 vs INR 923mn in Q3FY25, reflecting a growth of ~20% YoY

- Overall Adjusted EBITDA margins stood at 17.5% in Q3FY26 as compared to 16.5% in Q3FY25, margin expansion led by operating leverage
- ROCE (pre-tax) at 13.3% (9M FY26); remained stable YoY

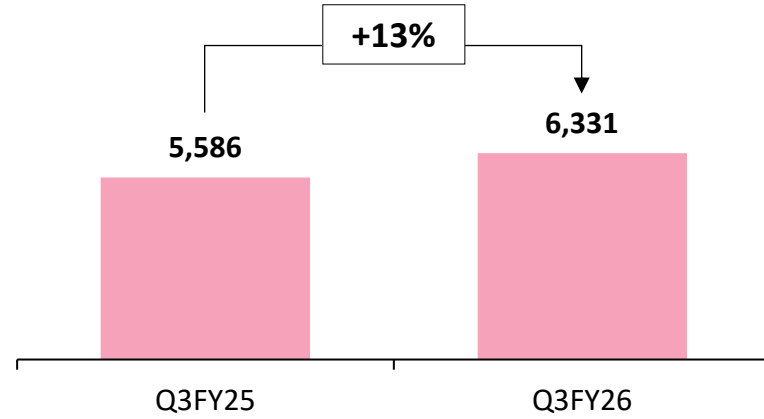
Recent talent addition: Strengthening cluster execution and corporate functions

- HCG has completed senior leadership augmentation, with all key roles across marketing, domestic sales, and international business completed
- Other key roles including finance, technology, clinical strategy and investor relations have also been completed with leaders expected to join by beginning of FY27

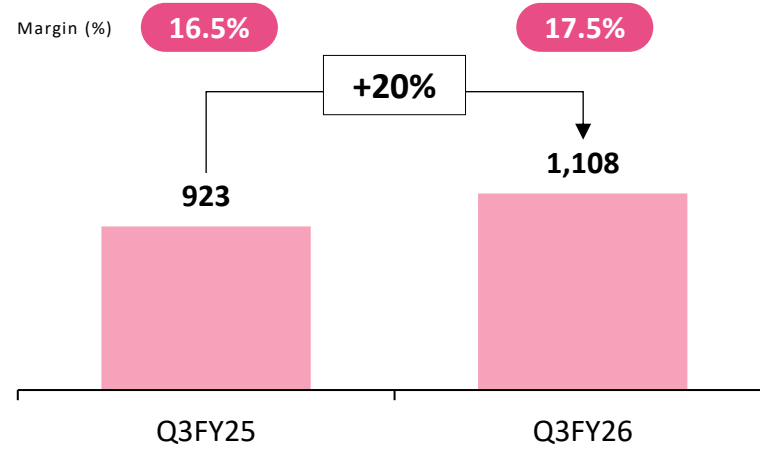
Project Update

- North Bangalore Greenfield Hospital is being designed to set new benchmarks in cancer care. It will be the first in Bangalore to offer **MR-LINAC technology**, creating a strong clinical and technology-led differentiation; Operations expected to commence by the end of Q4FY26

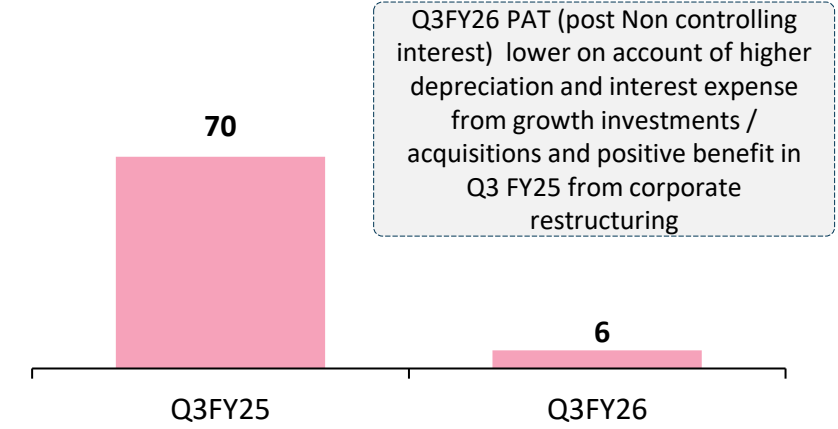
Overall Revenue



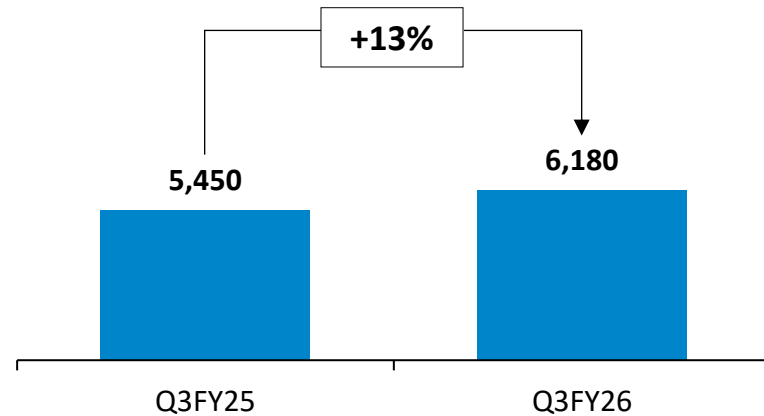
Adjusted Overall EBITDA¹



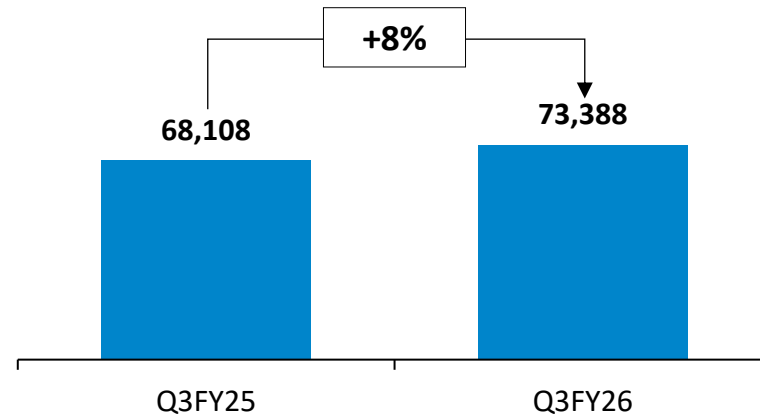
Adjusted PAT (Post - IND AS)²



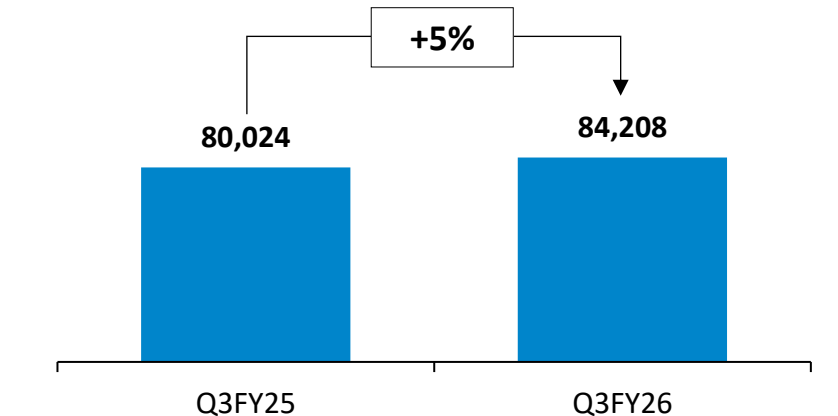
Revenue (excl. Fertility)



Volumes³ (excl. Fertility)



ARPP (excl. Fertility)



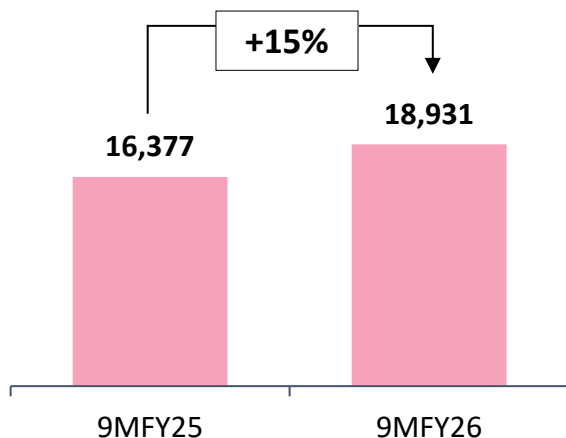
Note:(1) Normalized for ESOP and one-time expenses (2) Q3FY26 PAT (post Non controlling interest) is normalized for one-time exceptional item pertaining to change in Gratuity from new Labor code (impact of ~INR 127mn; post effective tax impact of ~INR 100mn) (3) # IP patients



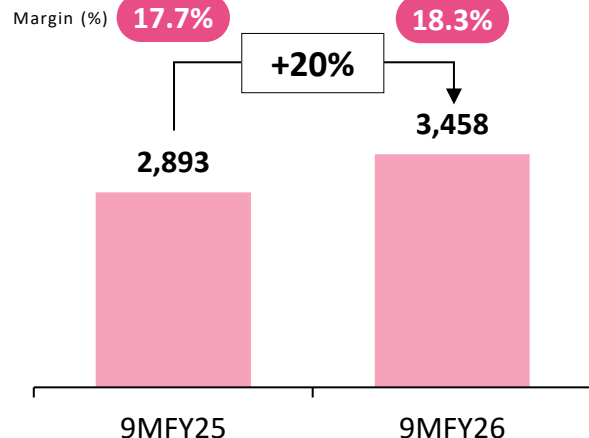
Financial Highlights: 9MFY26



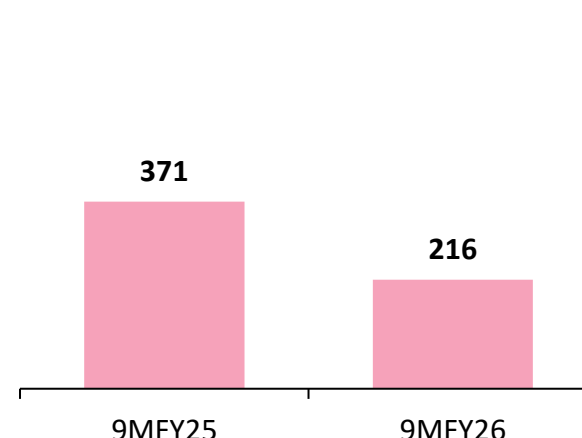
Overall Revenue



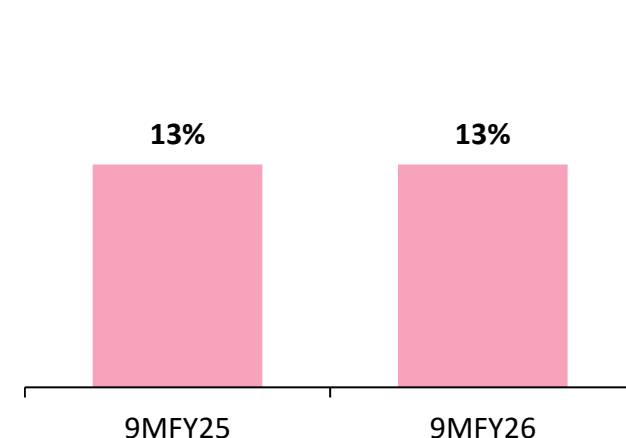
Adjusted EBITDA¹



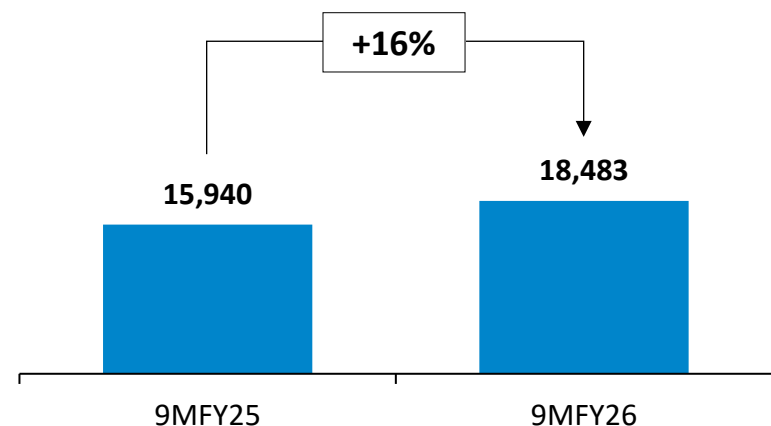
Adjusted PAT (Post - IND AS)²



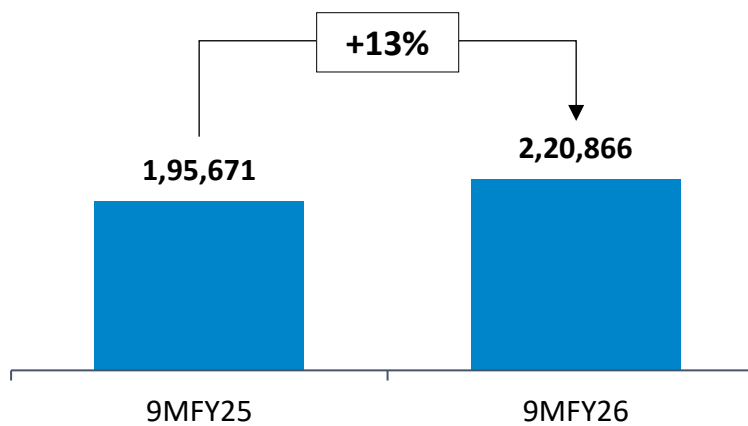
ROCE³



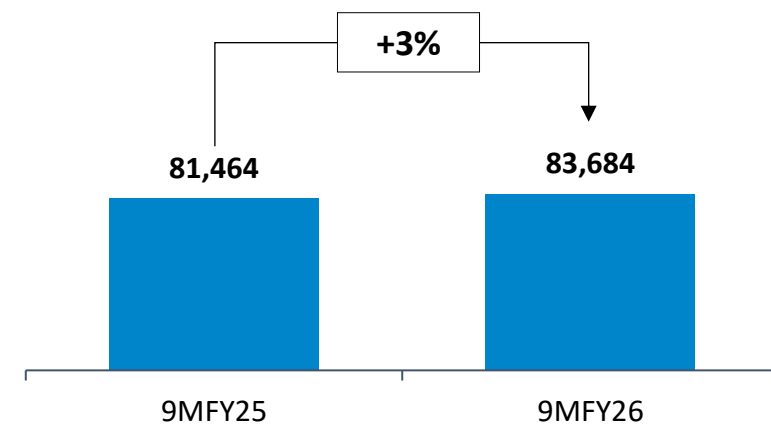
Revenue (excl. Fertility)



Volumes⁴ (excl. Fertility)



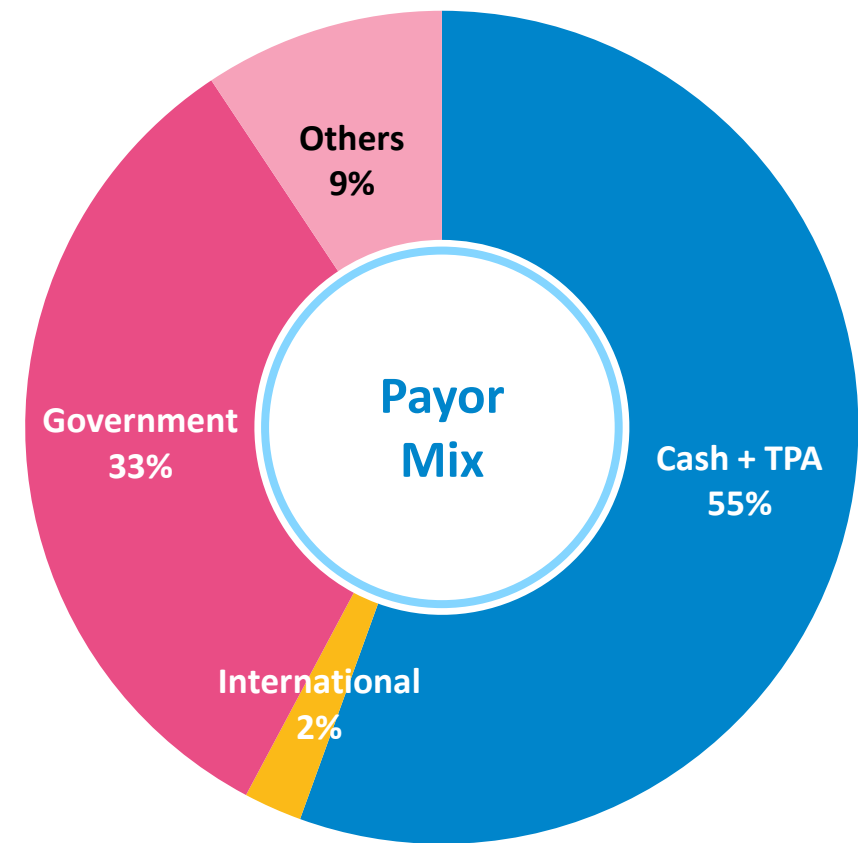
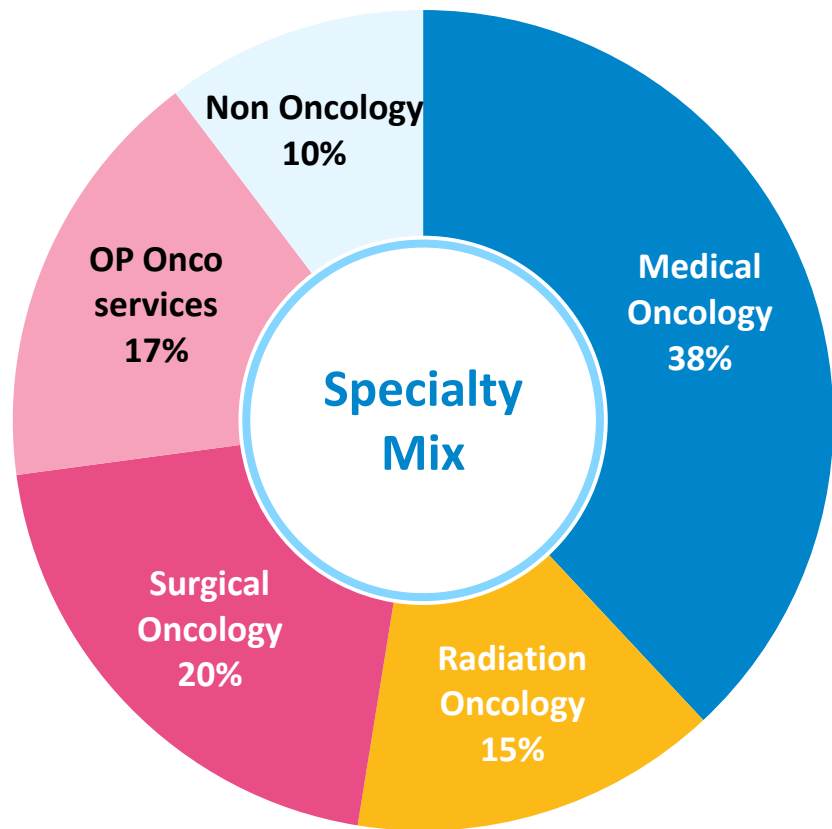
ARPP (excl. Fertility)



Note: (1) Normalized for ESOP and one-time expenses (2) 9MFY26 PAT (post Non controlling interest) is normalized for one-time exceptional item pertaining to change in Gratuity from new Labor code (impact of ~INR 127mn; post effective tax impact of ~INR 100mn); (3) RoCE is pre - IND AS and post allocation of corporate cost and excludes North Bangalore; (4) # IP Patients



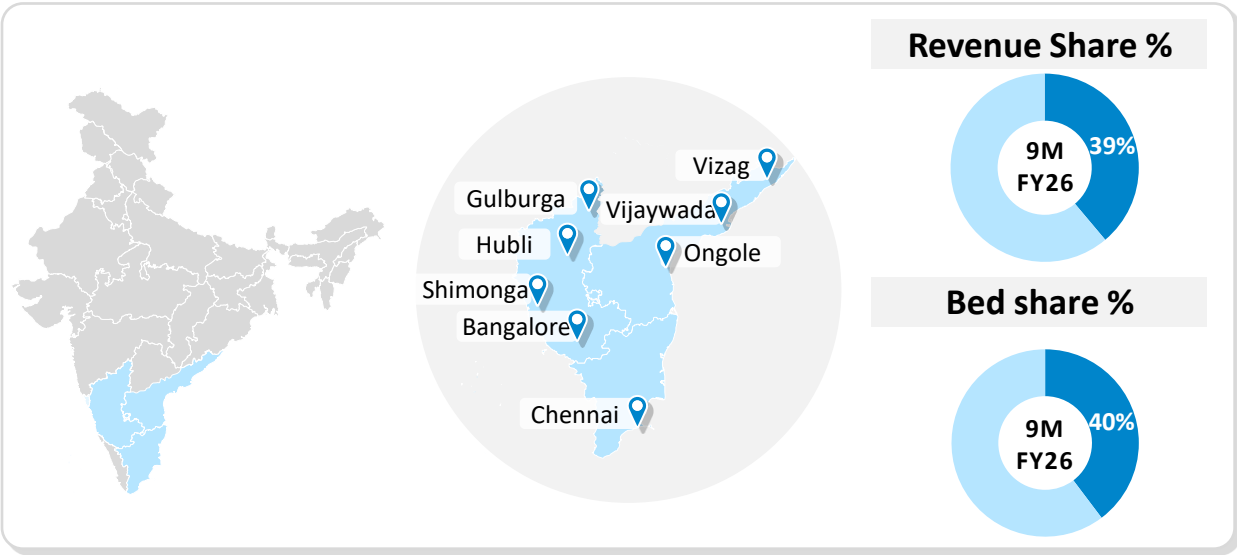
9MFY26 Revenue Mix: By Specialty and Payor



(1) OP services includes OPD consultation, diagnostics and pharmacy. (2) Payor mix excludes Fertility & International Business (3) Others in payor mix represents Corporates and institutions



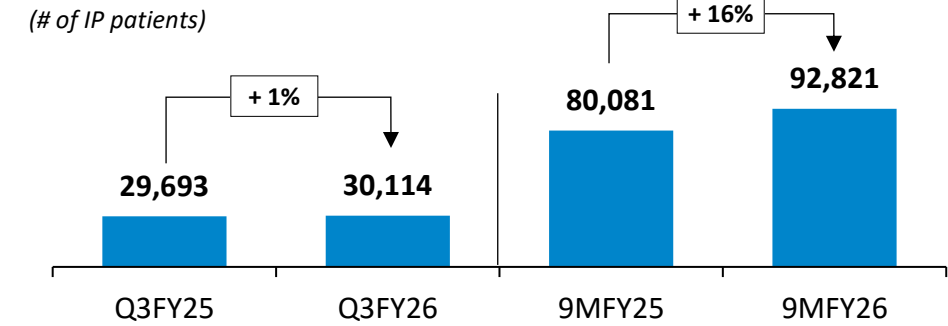
Region-wise Performance Update: South



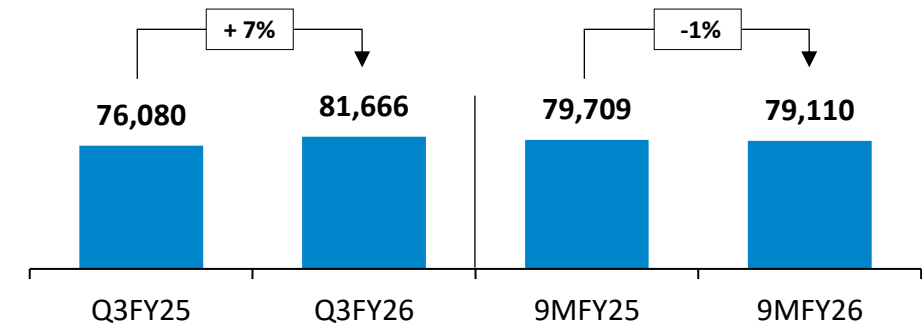
Q3FY26 Highlights:

- Continued and robust YoY revenue growth of 9% in South cluster driven by COE in Bangalore and Vizag despite disruptions in Andhra Pradesh relating to state-sponsored scheme, which have been resolved in Q3
- Volume growth was impacted by the temporary disruptions in Andhra Pradesh
- High-end MO work (Immunotherapy, CAR-T) at COE center and favorable payor mix with reduced scheme volumes in AP resulted in improving ARPP
- New hospital in North Bangalore with total capacity of 120+ beds expected to operationalize by the end of Q4FY26 with new clinician hiring for the hospital largely completed

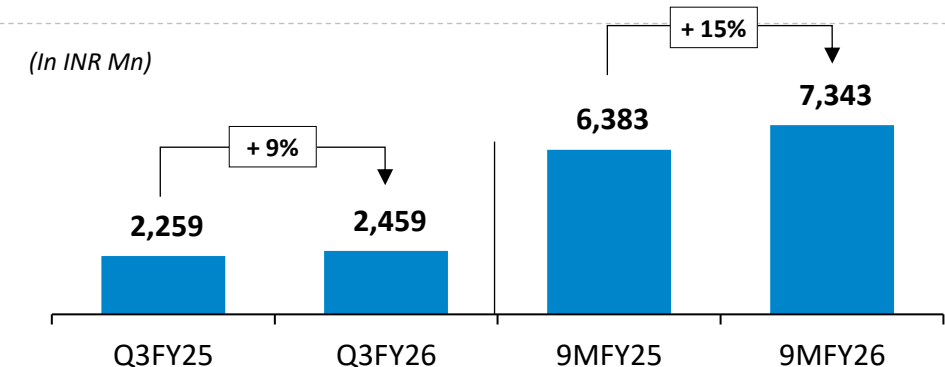
Overall Volumes



Overall ARPP

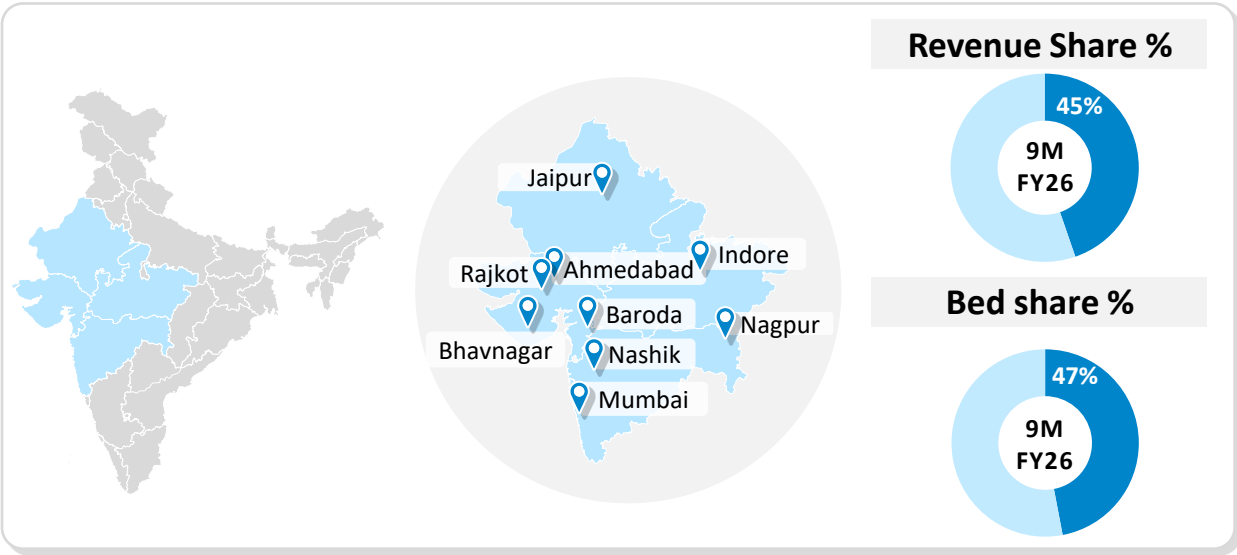


Revenue





Region-wise Performance Update: West

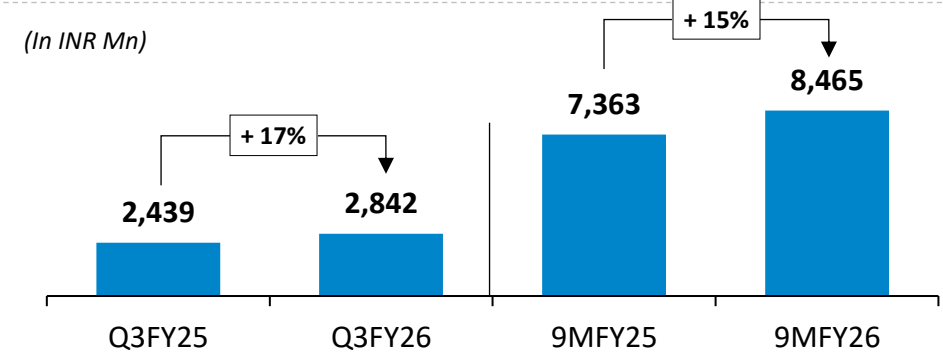
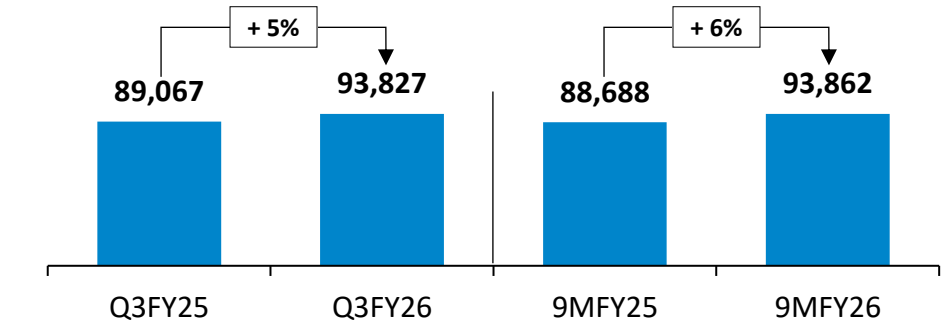
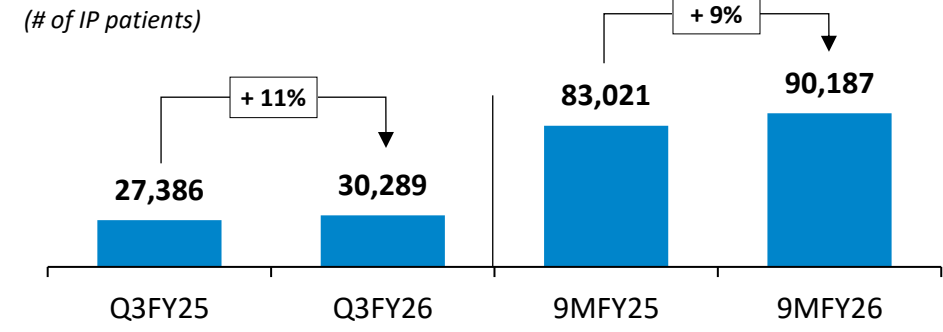


- Q3FY26 Highlights:**
- Revenue grew at 17% YoY supported by strong patient inflows across hospitals in Gujarat and Maharashtra
 - Volume growth of 11% YoY driven by expanded capacity in Ahmedabad, clinician addition and focused sales and marketing efforts

Overall Volumes

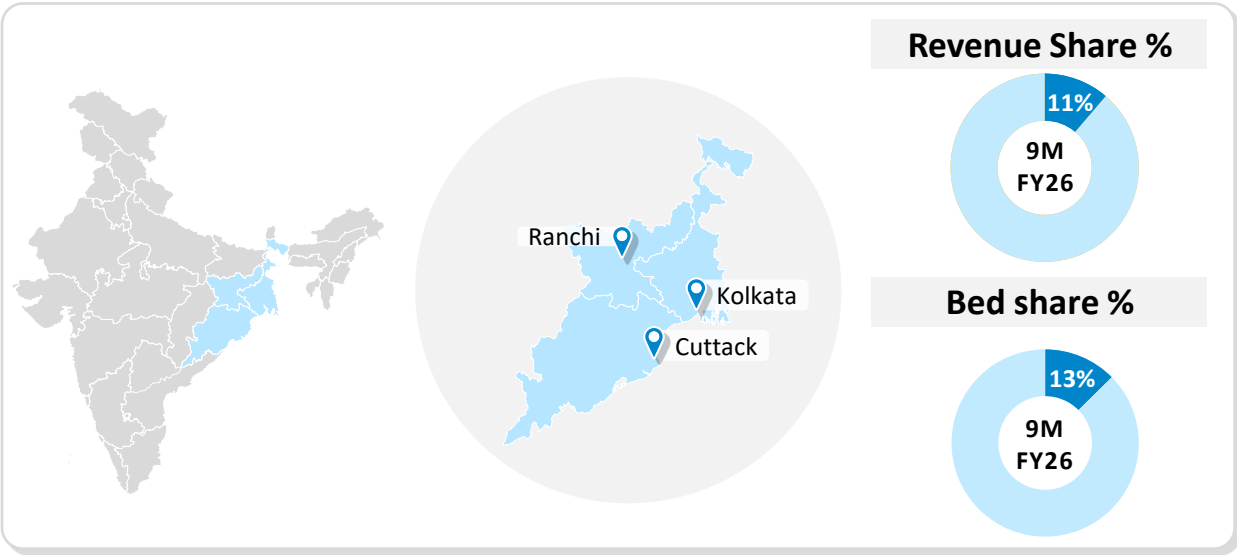
Overall ARPP

Revenue





Region-wise Performance Update: East



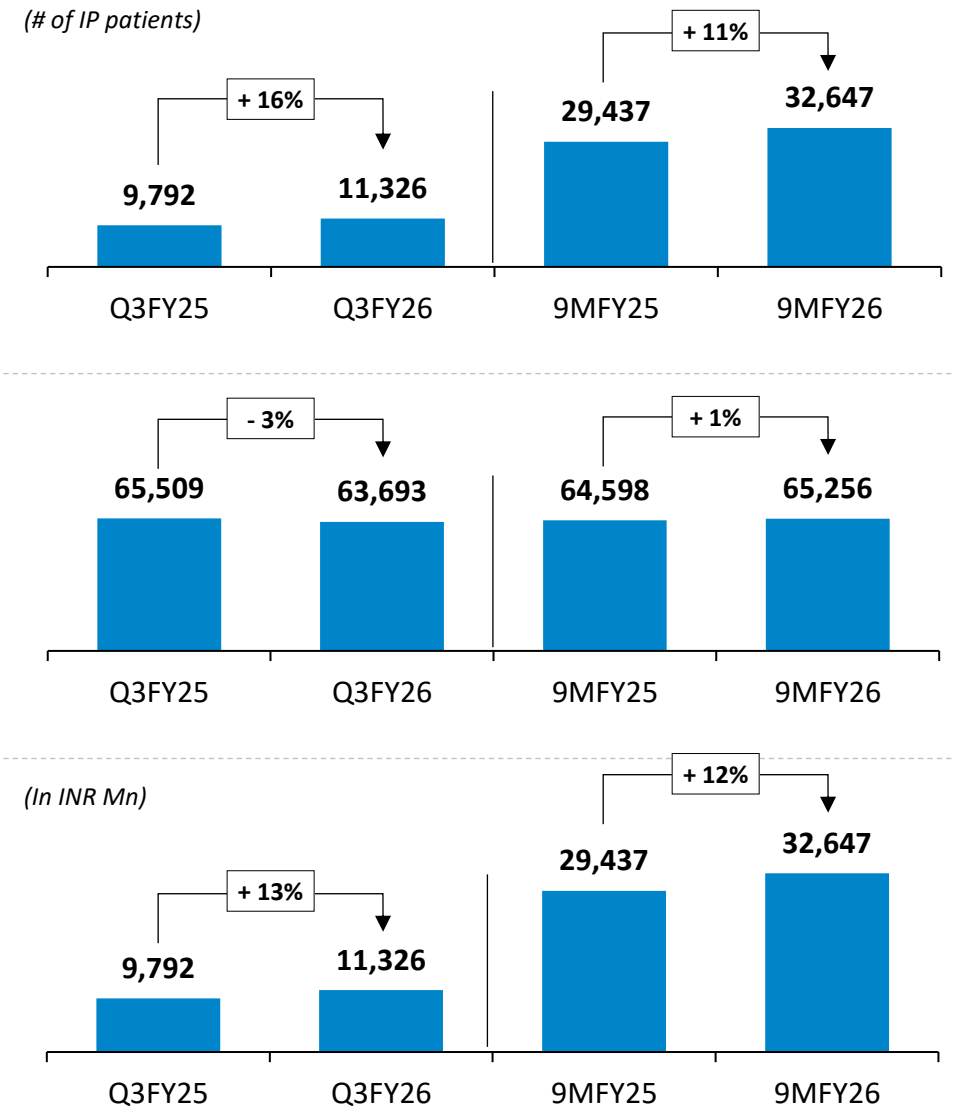
Q3FY26 Highlights:

- Revenue grew at 13% YoY driven by strong patient inflow in Cuttack and Ranchi and continuous ramp up in Kolkata
- Volume growth of 16% YoY on account of continuous market penetration
- ARPP declined by 3% YoY owing to transition in Odisha state govt. scheme and case mix which was offset with volume growth
- Cluster leadership strengthened with addition of new regional business head with 3 decades of experience in East India markets

Overall Volumes

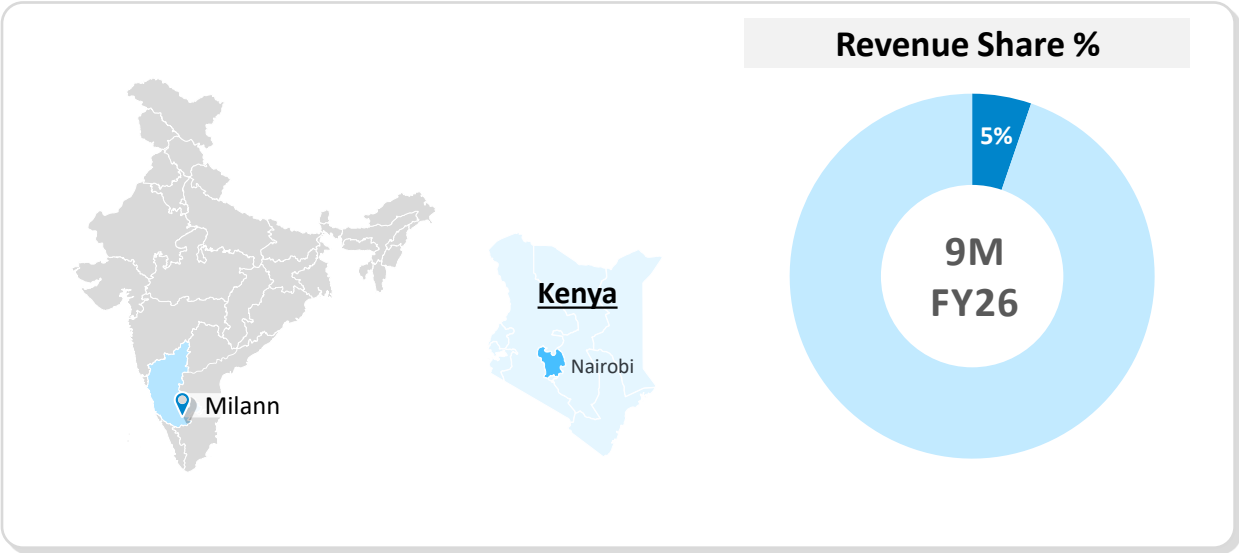
Overall ARPP

Revenue

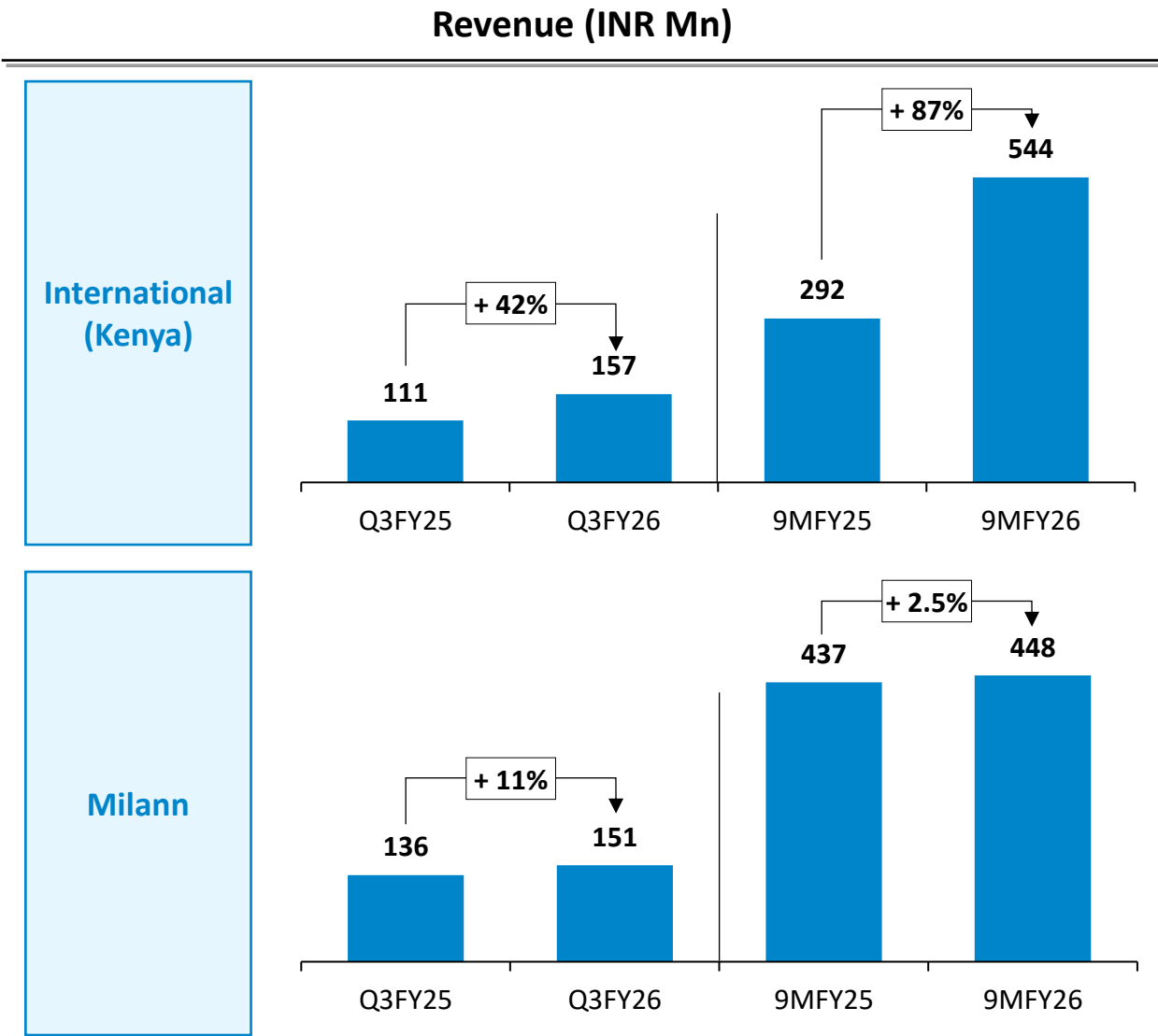




Region-wise Performance Update: International and Milann



- Q3 FY26 Highlights:**
- **Kenya Operations**
 - Revenue growth of 42% YoY, driven by strong operating momentum and improving patient inflows and service mix, reflecting rising demand for oncology services
 - **Milann**
 - Revenue grew ~11% YoY, supported by steady demand across fertility services



Capital Expenditure (INR Mn)

Regions	9MFY25	9MFY26
South	966	1,433
West	663	637
East	109	104
International and Milann	50	53
Total	1,788	2,227

Net Debt (INR Mn)

Net Debt Items	31 st Dec 2025	30 th Sep 2025
Bank Debt ⁽¹⁾	8,617	8,549
Vendor Finance ⁽²⁾	191	187
Other Debt	114	114
Less: Cash & Cash Equivalents ⁽³⁾	(1,193)	(2,038)
Net Debt	7,728	6,812
Capital Leases: Ind AS116	8,609	8,639
Net Debt (Incl. Leases)	16,337	15,451

Ongoing Capex (INR Mn)

Sr. No	Particulars	Capex incurred till 31 st December 2025	Total Planned Capex	Expected Operational period
1	North Bangalore	692	1,290	Q4FY26
2	Whitefield (Extension of Bangalore - COE)	137	290	FY27

1. Bank debt: Net of Bank balance held as margin money of ~INR 241mn and investment in fixed deposits of ~INR 248mn (Margin money value reclassified to other deposit) as of 31st Dec 2025, margin money of ~INR 190mn and investment in fixed deposits of ~INR 406mn as of 30th Sep 2025. The unamortized portion of processing fees amounting to ~INR 58mn as of 31st Dec 2025 and ~INR 56mn as of 30th Sep 2025 netted off against Bank Debt
2. Vendor Finance; Includes Forex reinstatement of ~INR 9mn as of 31st Dec 2025 and ~INR 8mn as of 30th Sep 2025
3. Cash and cash equivalents: Includes investment in mutual funds of ~INR 22mn as at 30th Sep 2025 and ~INR 21mn as at 30th Sep 2025



Q3 & 9MFY26 Consolidated Profit & Loss Account

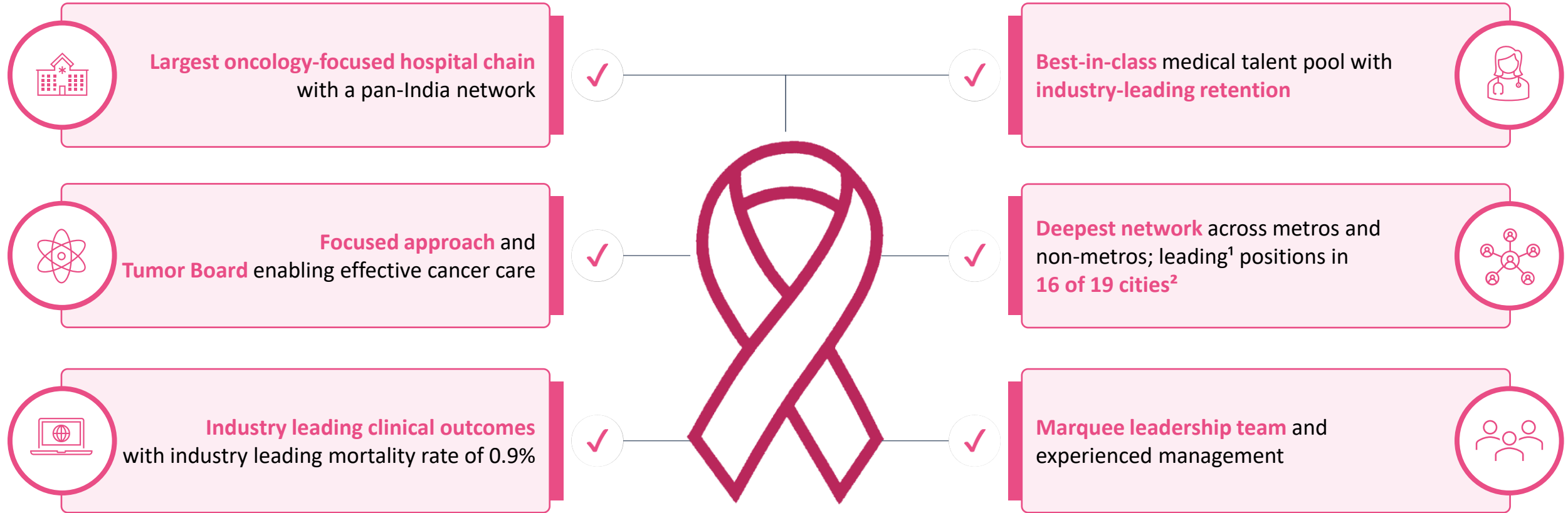


Profit and Loss (INR in Mn.)	Q3FY25	Q3FY26	Y-o-Y	9MFY25	9MFY26	Y-o-Y
Revenues from Operations	5,576	6,312		16,347	18,881	
Income from Govt. Grant	10	19		30	49	
Total Revenue from Operations	5,586	6,331	13%	16,377	18,931	15%
Cost of Goods Sold	(1,491)	(1,766)		(4,266)	(5,156)	
Employee Cost	(888)	(942)		(2,555)	(2,847)	
Medical Consultancy Charges	(1,225)	(1,391)		(3,525)	(4,087)	
Other Expenses	(1,058)	(1,124)		(3,139)	(3,382)	
Adjusted EBITDA	923	1,108	20%	2,893	3,458	20%
Adjusted EBITDA Margin (%)	16.5%	17.5%	+98 bps	17.7%	18.3%	+ 60 bps
One time cost	(25)	(12)		(25)	(38)	
ESOP's	(14)	-		(52)	(14)	
Reported EBITDA	884	1,096	24%	2,816	3,407	21%
Reported EBITDA Margin (%)	15.8%	17.3%	+149 bps	17.2%	18.0%	+81 bps
Depreciation	(565)	(607)		(1,533)	(1,814)	
Other Income	46	25		246	119	
EBIT	365	514		1,529	1,713	
Finance Cost	(407)	(448)		(1,104)	(1,339)	
Extraordinary Items		(127)		-	(127)	
Share in Profit/(loss) in JV and Associates	9	(1)		9	9	
Profit before Tax	(33)	(61)		433	257	
Taxes & Non controlling interest	103	(33)		(63)	(141)	
Profit After Tax	70	(94)		371	116	
PAT Margin (%)	1.2%	(1.5)%		2.3%	0.6%	
Adj. Profit After Tax	70	6		371	216	
Adj. PAT Margin (%)	1.2%	0.1%		2.3%	1.1%	
EPS (On reported PAT)	0.5	(0.7)		2.7	0.8	

HCG: India's Leading Oncology Platform



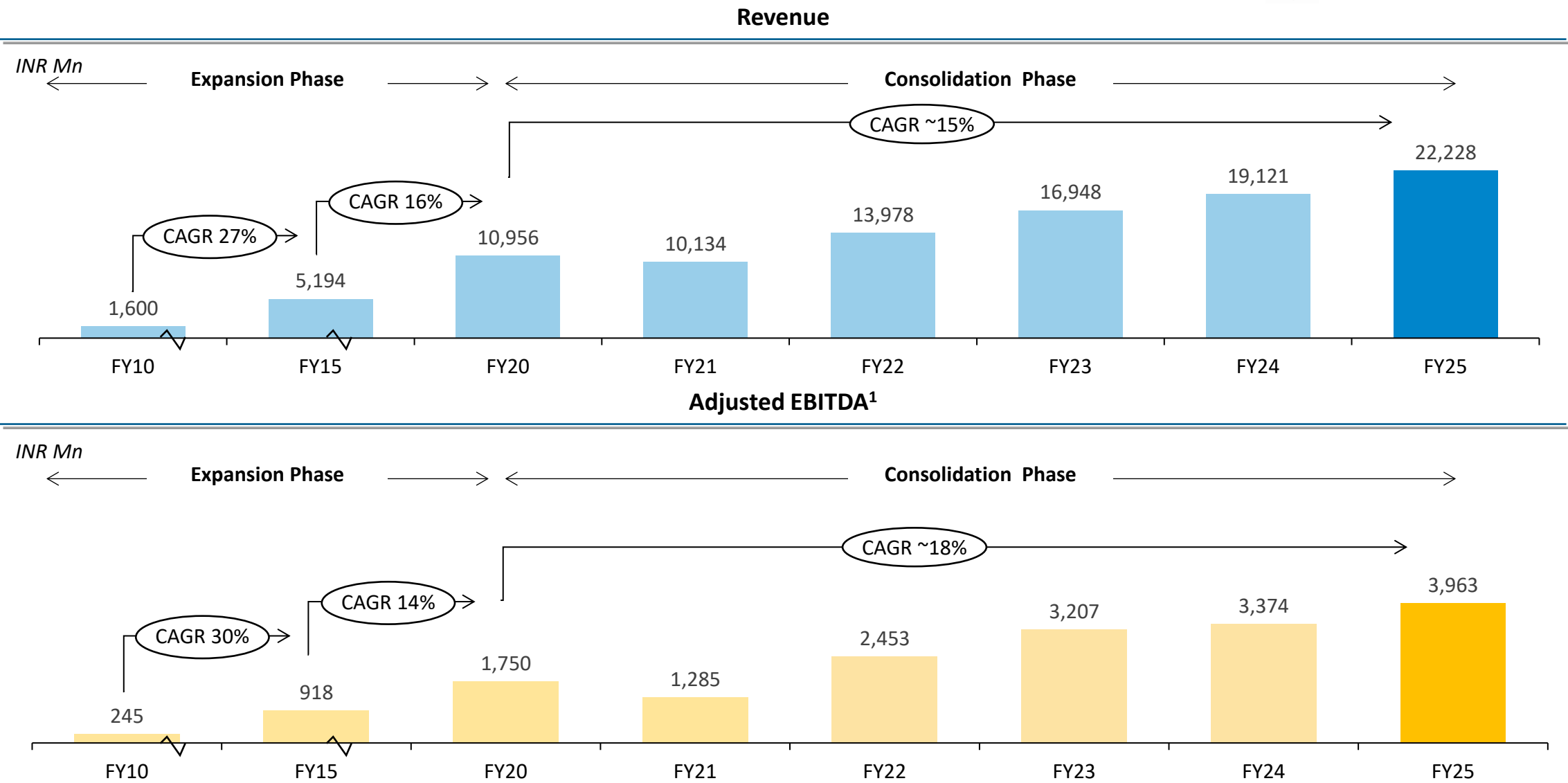
A Unique Oncology Platform Redefining Comprehensive Cancer Care Treatment



Underpinned by a personalized patient-centric approach, superior technology, and industry leading medical excellency



Proven Track Record of Successfully Delivering Profitable Growth Consistently



Sources: Company information; Notes: (1) EBITDA from FY20 is Post Ind-As 116 and adjusted. EBITDA is adjusted for ESOP costs and certain one-time costs



HCG is Positioned as the 'Destination for Cancer Care' with Superior Clinical and Non-clinical Expertise...



Diagnostics

Treatment

Post Care



Genomics and Molecular diagnostics



Digital PET



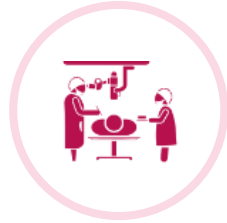
Preventive Oncology



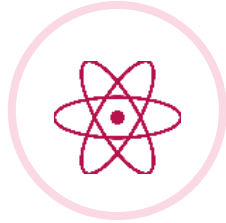
Medical Oncology and Haemato-Oncology



Radiation Oncology



Surgical Oncology



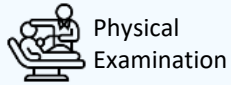
Molecular Imaging and Theranostics



Psychological support



Preventive Oncology



Physical Examination



Laboratory Tests



Home Health Services



Digital Pathology



Digital PET



Preventive Oncology



Genomics



CTC¹ detection



Chemotherapy



Radiation



Robotic Surgery



Actinium and Lutetium therapy



Immunotherapy



Psycho-oncology



Liver Transplant



Iodine Therapy



Targeted Drug Therapy



Pediatric Oncology



Organ preservation & Reconstructive surgery



Endocrine Therapy



Bone Marrow Transplant



Patient Care



Home Health Services



Psychological Support



Preventive Oncology



Nutrition



Rehab



Genetic Counselling

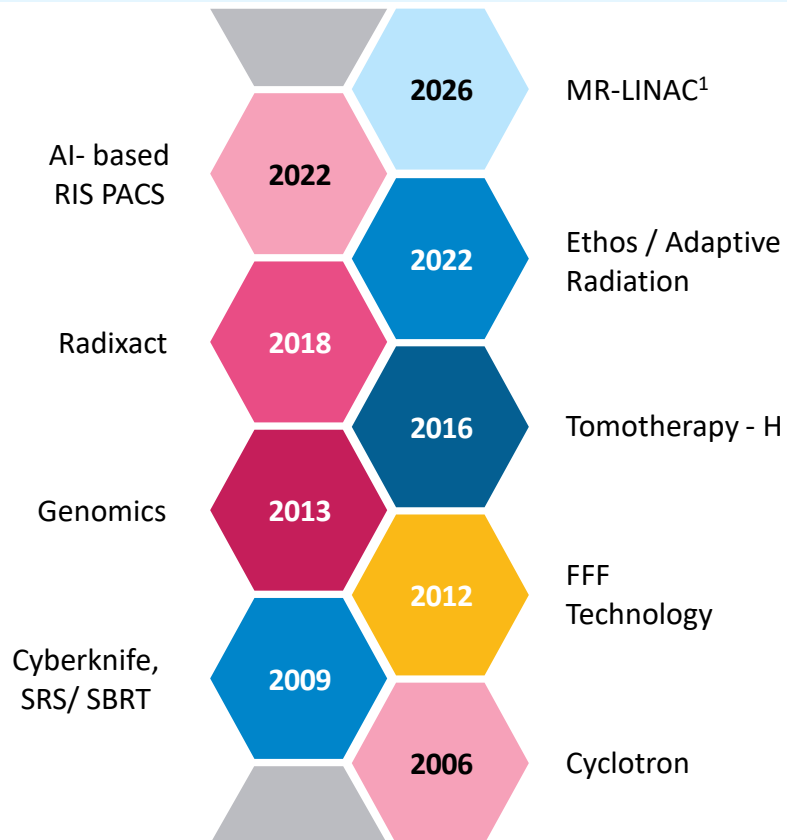
★ Specifically available in Single Specialty. Not available / Outsourced at multi-specialty

Note: (1) Circulating Tumor Cells



...including Cutting-edge Technology

**TRACK RECORD OF BEING 1st TO LAUNCH
ADVANCED TECHNOLOGY IN INDIA**



Introducing organ-specific working committees – gastrointestinal, head & neck, breast, etc. for better data collection & analysis to improve patient outcome

State-of-the-art Equipment in each modality

DIAGNOSTICS

Total PET CTs : 19



Digital PET



Digital CT Pathology



Automated Breast Volume Scanner



Digital Mammography



Skyra Tesla 3T for MRI



Molecular / Genomics Lab

RADIOTHERAPY

Total LINACs : 38



Cyber Knife



MR-LINAC



True Beam



Versa HD



Radixact



Tomotherapy

MEDICAL/SURGICAL ONCOLOGY

Total Robots: 8



Da Vinci Robot



Versius Robot



Holo Lens



Bone Marrow Transplant Units



Clinical Outcomes, Growth and Profitability

A

Optimize Existing Network

1. Build best-in-class talent → improve case mix
2. Focused marketing efforts to become provider of choice across payor types
3. Scale up international business

B

Invest in Growth

1. Brownfield expansion across key hospitals
2. Strengthen presence in existing markets
3. Enter identified and attractive markets which fit the expansion framework

C

Improve Network Efficiency

1. Undertake prudent cost optimization initiatives
2. Focus on operating leverage to improve margins
3. Develop asset light adjacencies – Day care, Diagnostics etc.

D

Enhance Patient Experience

1. Invest in upgrading existing infrastructure
2. Maintain leadership in medical technology
3. Leverage digital & tech to improve patient experience

Prudent Capital Allocation



CIN: L15200KA1998PLC023489

About Us: HealthCare Global Enterprises Ltd. (HCG), headquartered in Bengaluru, is the largest provider of cancer care in India. Through its network of 22 comprehensive cancer centers across India and Africa, HCG has brought advanced cancer care to the doorstep of millions of people. HCG's comprehensive cancer centers provide expertise and advanced technologies for the effective diagnosis and treatment of cancer under one roof. Under the "Milann" brand, HCG operates 7 fertility centers.

For updates and specific queries, please visit www.hcgoncology.com or contact:

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investors@hcgoncology.com

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THANK YOU
