Ref. : 2025-26/Q-3/IP

February 6, 2026

The National Stock Exchange of India Limited, Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051.	BSE Limited, Corporate Relationship Department, P. J. Towers, Dalal Street, Fort, Mumbai – 400 023.
Code : PRSMJOHNSN	Code : 500338

Dear Sir,

Pursuant to Regulation 30 and 51 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith a copy of the Investor Presentation dated February 6, 2026 on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter and nine months ended December 31, 2025.

The said Investor Presentation will also be made available on the website of the Company at www.prismjohnson.in.

We request you to kindly bring the above information to the notice of your members.

Thanking you,

Yours faithfully,
For **PRISM JOHNSON LIMITED**

Shailesh Nagindas Dholakia

Digitally signed by Shailesh Nagindas Dholakia
Date: 2026.02.06 13:25:19 +05'30'

SHAILESH DHOLAKIA
Company Secretary &
Compliance Officer

Encl. : As above

PRISM JOHNSON LIMITED

Amongst India's Leading
Integrated
Building Materials Companies

Q3 FY26 INVESTOR UPDATE
February 2026

PRISM CEMENT

JOHNSON DESIGNERS' CHOICE

PRISM RMC

From Headwinds to Recovery: Performance Inflection Across Businesses

PRISM JOHNSON LIMITED

"Over the past years, Prism Johnson operated in a challenging environment marked by elevated input costs, pricing pressure, and demand volatility across businesses. In response, the company focused on cost normalisation, operational efficiency, premiumisation, and balance-sheet discipline. These measures have led to a gradual improvement in operating performance, with recovery trends becoming visible over the last few quarters.

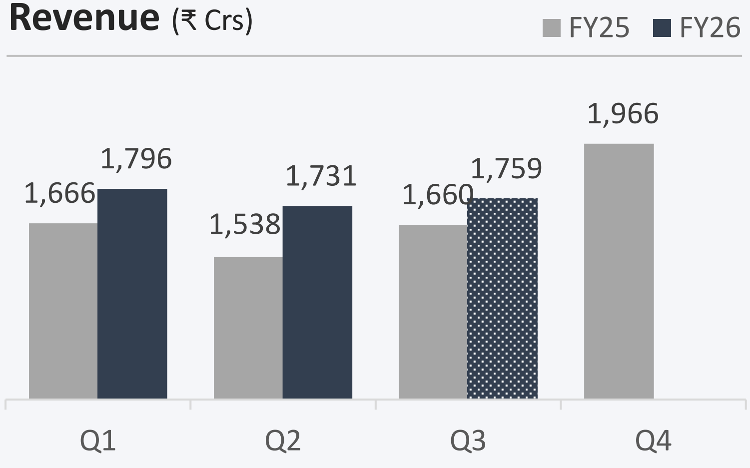
- **Prism Cement** saw a meaningful improvement in profitability, with EBITDA per tonne increasing to ₹625 in 9M FY26 from ₹255 in 9M FY25, driven by normalisation of raw material costs, improved blended cement mix, higher premium product contribution, along with disciplined cost control and sustainability-led efficiency gains.
- **H&R Johnson** delivered margin expansion, with EBITDA margin improving to 6.2% in 9M FY26 from 4.8% in 9M FY25, supported by plant modernisation, and energy efficiency initiatives.
- **Prism RMC** also reported improved profitability, with EBITDA margin rising to 7.2% in 9M FY26 from 5.6% in 9M FY25, aided by growth in commercial concrete business and operating leverage.

Overall, the group has transitioned from a phase of industry headwinds and consolidation to a phase of sustained recovery, with improving profitability and operating metrics across all three core businesses."

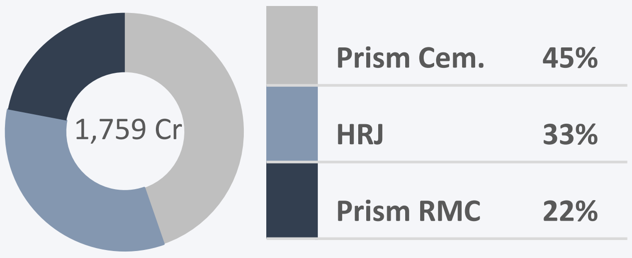
PRISM JOHNSON LIMITED

Q3 FY26 Financial Performance Highlights | Consolidated (Ex. RQBE)

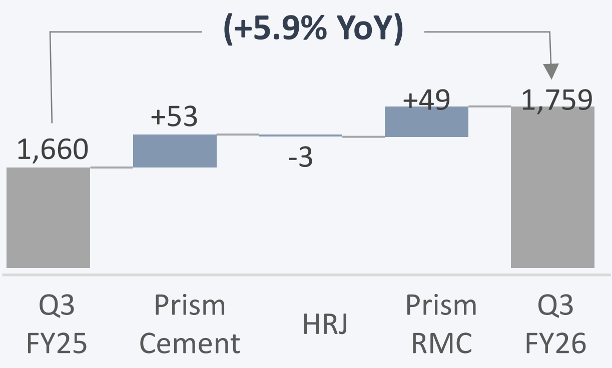
Revenue (₹ Crs)



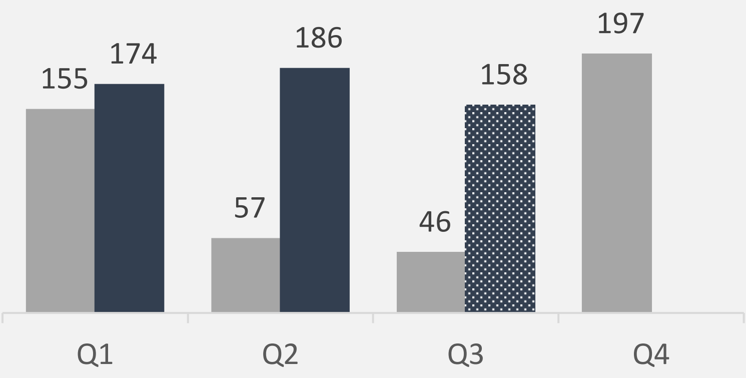
Revenue Mix - Q3 FY26 (%)



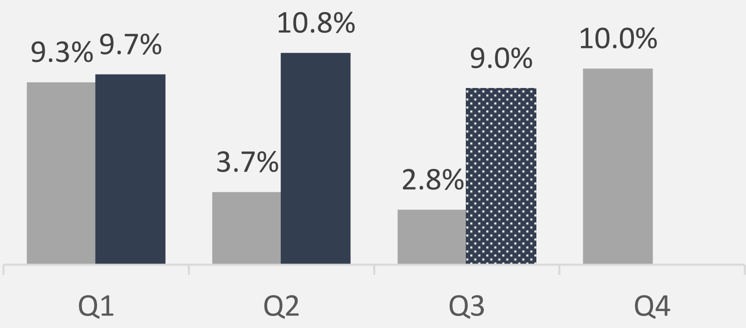
Revenue Bridge (Segment Contribution)



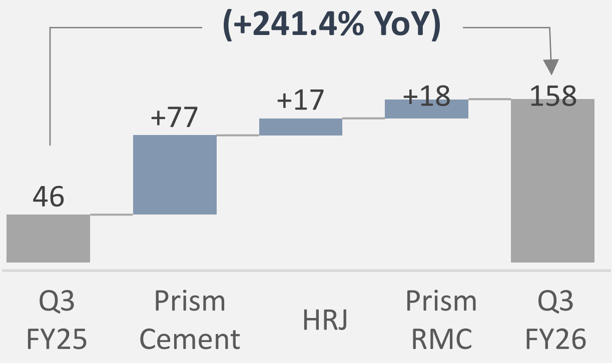
EBITDA (₹ Crs)



EBITDA Margin (%)

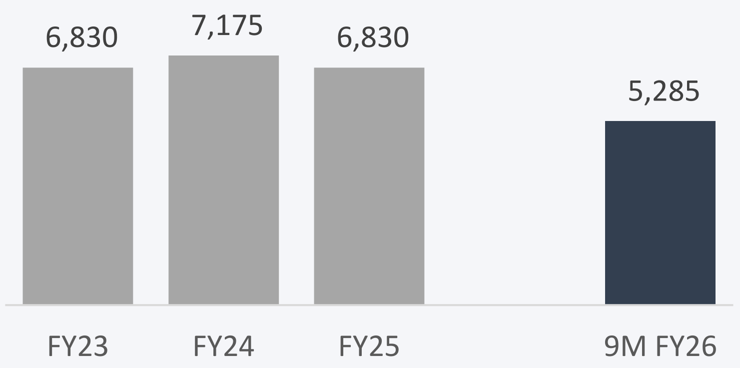


EBITDA Bridge (Segment Contribution)

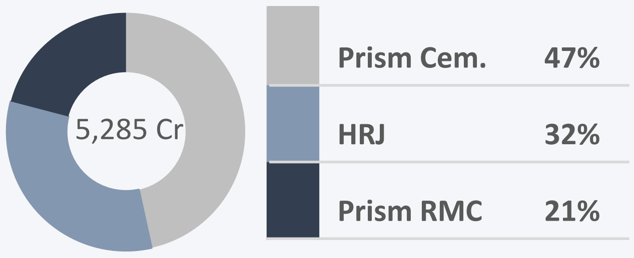


9M FY26 Financial Performance Highlights | Consolidated (Ex. RQBE)

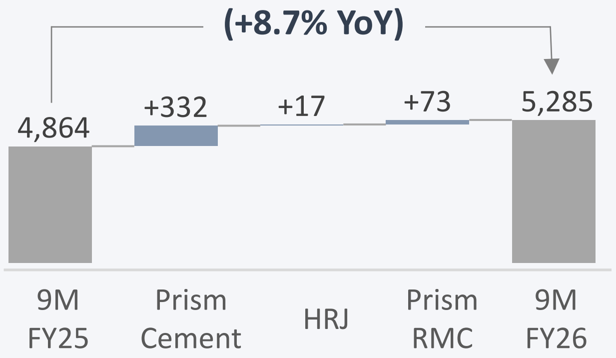
Revenue (₹ Crs)



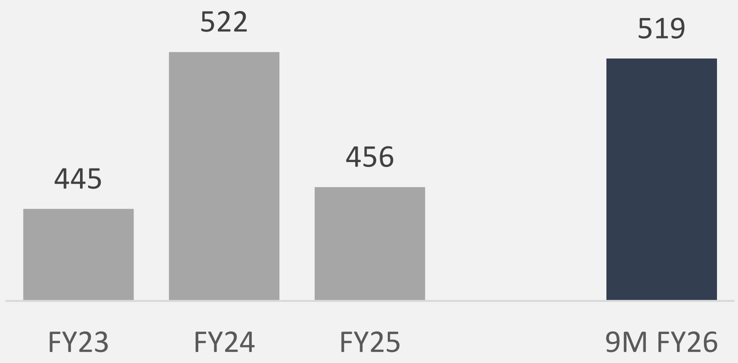
Revenue Mix – 9M FY26 (%)



Revenue Bridge (Segment Contribution)

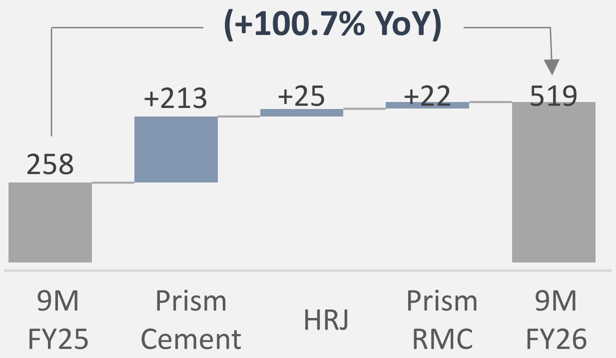


EBITDA (₹ Crs)



EBITDA Margin (%)

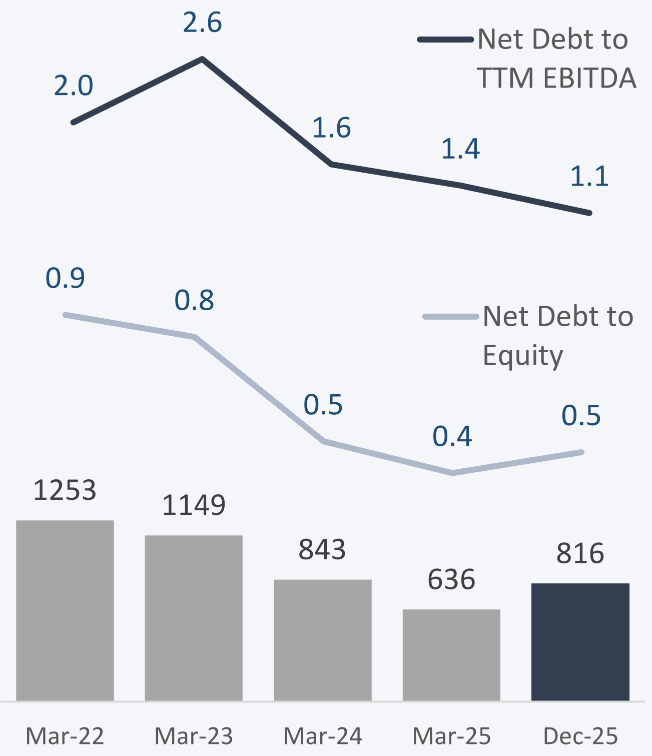
EBITDA Bridge (Segment Contribution)



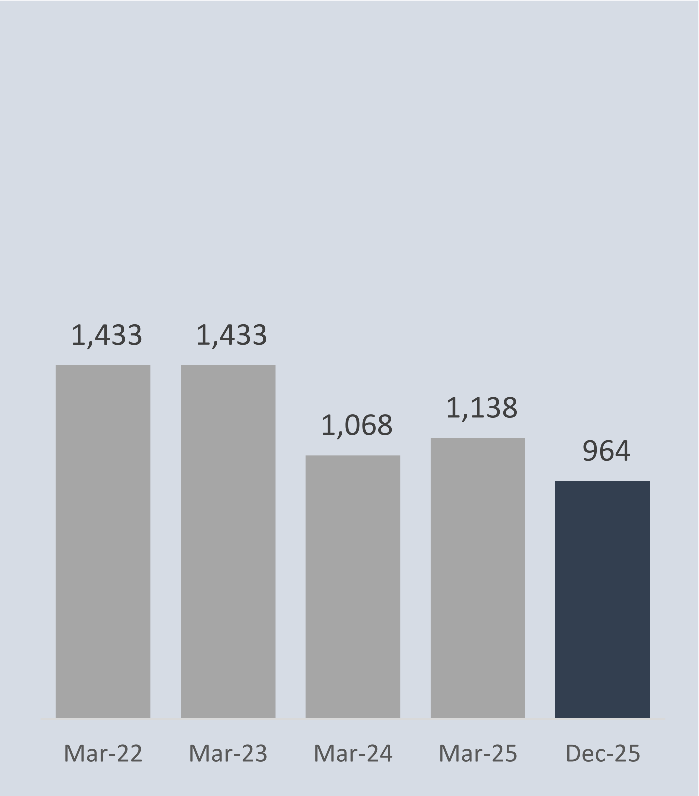
PRISM JOHNSON LIMITED

Debt | Consolidated (Ex. RQBE)

Net Debt (₹ Crs)



Effective Net Debt[1] Includes Financial Obligations (₹ Crs)



	Mar-25	Dec-25
Long Term Debt[2]	964	1,198
Short Term Debt	144	173
Cash, FD & Bank Balance	472	555
Net Debt	636	816
Financial Obligations[1]	502	148
Effective Net Debt[1] (Including Financial Obligations)	1,138	964

[1] Effective Net Debt includes Financial Obligation, which primarily comprises trade payables / vendor financing facilities availed by the Company, to support the Company's working capital requirements.
[2] Raised ₹ 300 Crs of long-term debt in Q2 FY26 to repay financial obligations, thereby proactively improving the overall debt maturity profile of the Company

Awards & Recognition in Q3 FY26

Prism RMC received two prestigious honours at the **QCFI 4th National Environment & Sustainability Awards & Net Zero Conclave**:

- **Environment & Sustainability Excellence Award** – RMC Business
- **Innovation Award**


GREEN TRIANGLE FOR SAFETY

NATIONAL SAFETY COUNCIL OF INDIA
SAFETY AWARDS - 2025

Manufacturing Sector
(Group D)

CERTIFICATE OF MERIT

awarded to

Prism Johnson Ltd.,
Mankahari, Bathia, Satna, Madhya Pradesh

in recognition for appreciable achievement in Occupational Safety & Health during 2022 - 2024

Prism Cement received prestigious Certificate of Merit awarded by the **National Safety Council of India – 2025**, at the APOSHO 39th Conference, New Delhi.

Prism Cement Plant at Satna (AI edited)

Prism Cement | Prominent Cement Player in the Satna Cluster

5.6 MTPA Installed Cement Capacity

Supply agreements with four grinding units, situated in Uttar Pradesh and Madhya Pradesh, for an aggregate capacity of 1.37 MTPA

57.5% Premium Product Mix

Share of premium products (Champion Plus, Duratech and Champion All Weather) in total cement sales volume increased to 57.5% in Q3 FY26 vs 40.4 % in Q3 FY25

32.5 MW Solar Capacity

- Strong focus on sustainability with 22.5 MW WHRS and 32.5 MW solar capacity at Satna
- GHG Emissions intensity at 607.5 kg CO_2 per tonne of cementitious material in 9M FY26
- TSR of 2.5% in 9M FY26

Capital Employed & ROCE

- Capital Employed at around US$ 23 per tonne of cement as of December 31, 2025
- Annualised ROCE for 9M FY26 stood at 17.9% as compared to (-4.8%)[1] for 9M FY25

[1] Excluding the impact of interest on income tax refunds

Stable Demand Outlook

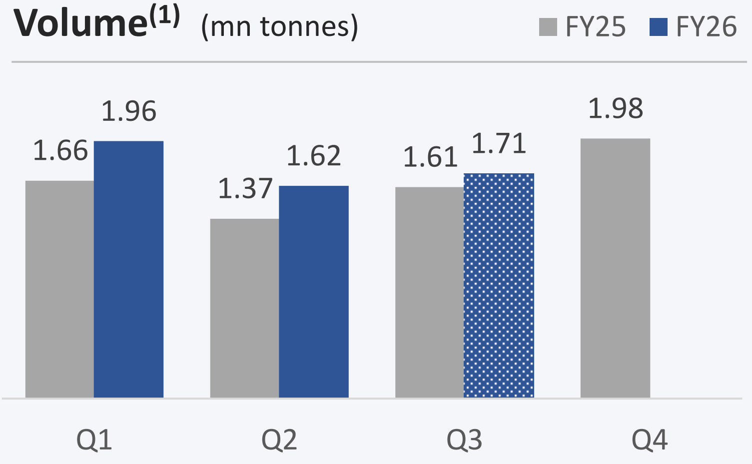
- Stable medium-term cement demand outlook in Central India, supported by rural and semi-urban housing demand alongside infrastructure development.
- Recent / upcoming capacity additions in Central India by other cement companies to intensify competition subject to healthy demand growth

364 KM Average lead distance in Q3 FY26

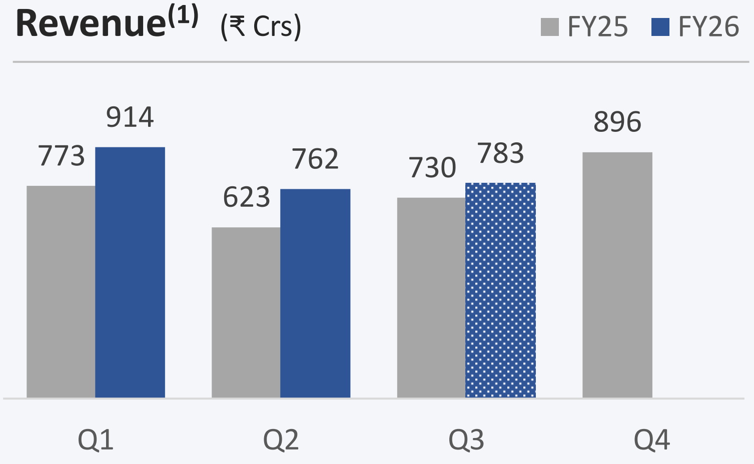
- Catering to Central and Eastern Uttar Pradesh, Madhya Pradesh and Bihar
- Wide distribution network of around 2,400 effective dealers and over 5,800 effective retailers, serviced from 166 stocking points as of March 31, 2025

Q3 FY26 Financial Performance Highlights

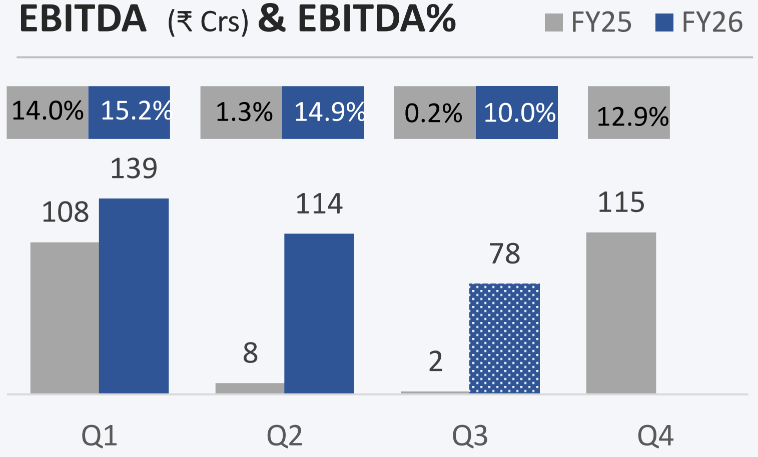
Volume[1] (mn tonnes)



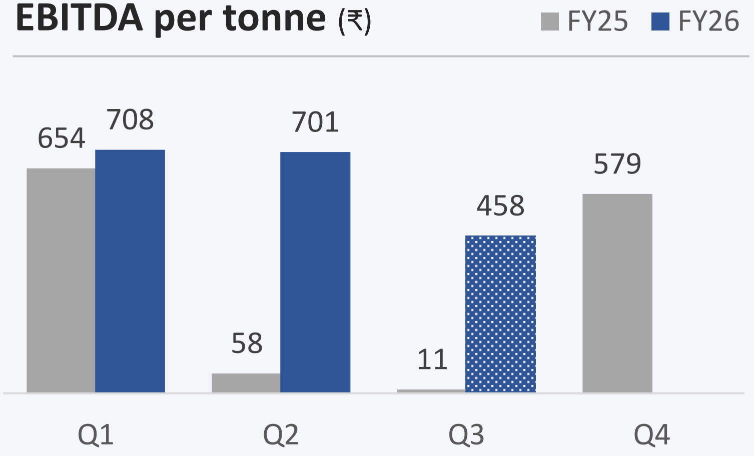
Revenue[1] (₹ Crs)



EBITDA (₹ Crs) & EBITDA%



EBITDA per tonne (₹)



[1]Volume and revenue include sale of Cement & Clinker

Volume:

- Cement & clinker sales volume grew by 6.4% YoY to 1.71 million tonnes in Q3 FY26.
- Share of premium product (of total cement sales volume) increased to 57.5% in Q3 FY26 vs 40.4% in Q3 FY25

Revenue:

- Revenue increased by 7.3% YoY to ₹ 783 crores in Q3 FY26, primarily due to growth in sales volume (cement + clinker).
- Realisations per tonne improved by 0.8% YoY, supported by a higher contribution from premium products, despite industry-wide pricing pressure.

EBITDA:

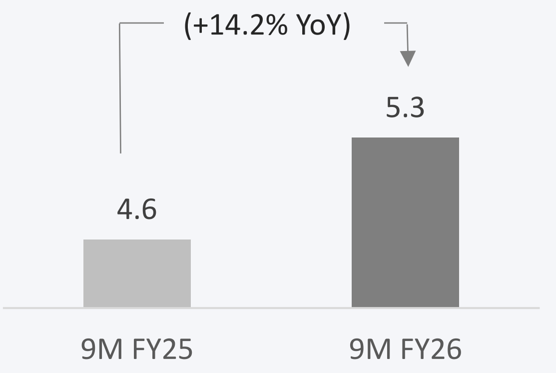
- EBITDA per ton recovered to ₹458 in Q3 FY26 from ₹11 in Q3 FY25, led by normalisation of raw material cost and lower shutdown cost, partially offset by higher power and fuel costs.

Others:

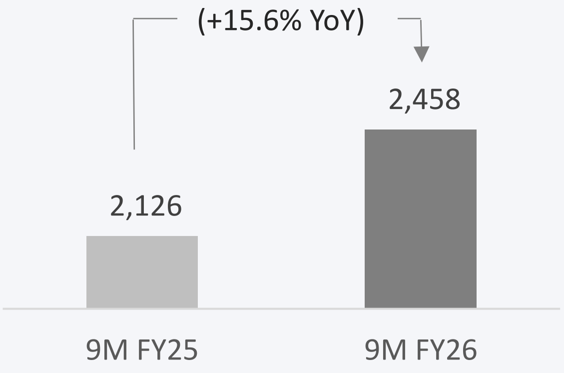
- Average lead distance reduced to 364 km in Q3 FY26 from 389 km in Q3 FY25.
- Trade mix improved to 73% in Q3 FY26 from 69% in Q3 FY25.

9M FY26 Financial Performance Highlights

Volume[1] (mn tonnes)

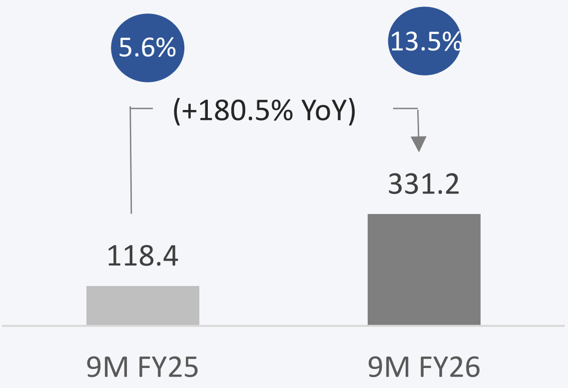


Revenue[1] (₹ Crs)

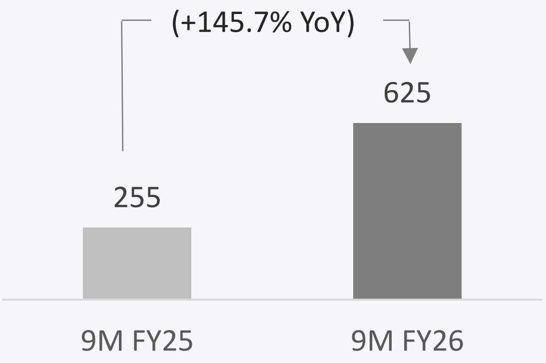


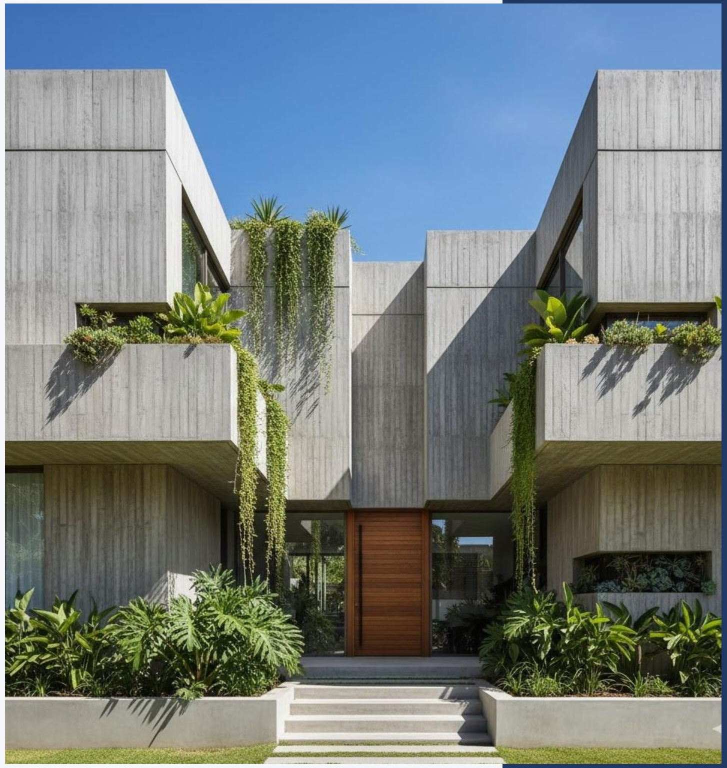
EBITDA (₹ Crs)

EBITDA%



EBITDA per tonne (₹)





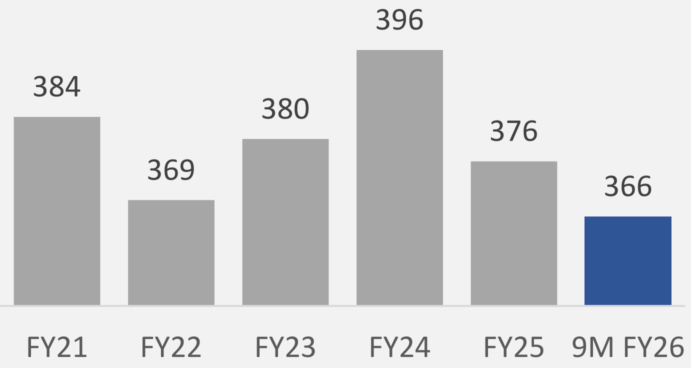
[1]Volume and revenue include sale of Cement & Clinker

Cost Indicators

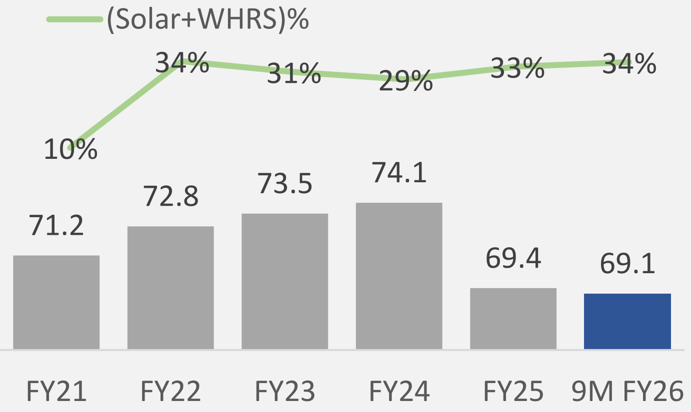
Per Tonne Metrics (₹)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	QoQ%	YoY%
- Power & Fuel	1,522	1,343	1,062	1,231	1,284	1,274	1,167	(8.4%)	9.9%
- Freight & Forwarding	1,125	1,055	1,088	1,036	1,070	1,035	1,089	5.2%	0.1%
- Raw Material	632	592	587	510	570	541	563	4.1%	(3.9%)
- Employee Cost	310	388	341	269	284	325	286	(11.9%)	(16.0%)
- Other Costs	916	1,095	1,083	960	829	917	970	5.8%	(10.5%)
- Change in Inventory & Stock in Trade	(493)	8	360	(48)	(95)	(96)	34	n/m	n/m
Total Operating Cost per tonne	4,012	4,481	4,521	3,956	3,943	3,995	4,110	2.9%	(9.1%)
Realisation per tonne	4,666	4,539	4,532	4,535	4,651	4,696	4,568	(2.7%)	0.8%
EBITDA per tonne	654	58	11	579	708	701	458	(34.7%)	4169.4%

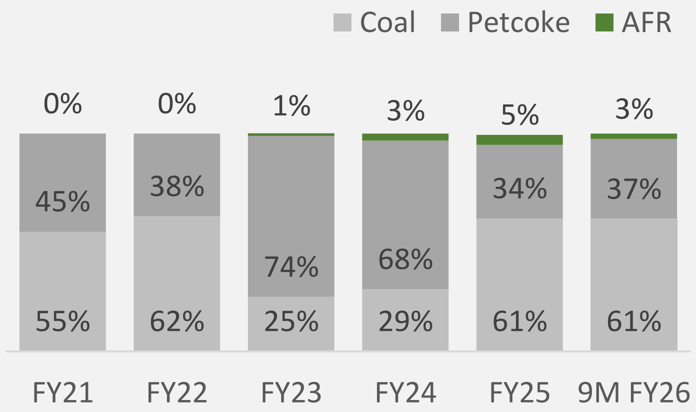
Lead Distance (KM)



Power Consumption (kWh / Ton)



Dynamic Fuel Mix (%)

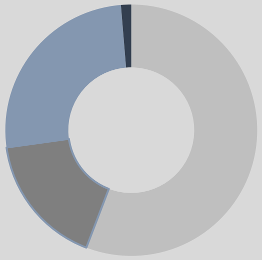


Brand Reinforcement & Market Engagement Initiatives

1 Regional Market Focus

- Focused brand building and market outreach across Central & Eastern U.P., M.P., and Bihar, with continued strengthening and deepening of presence in core regional markets.

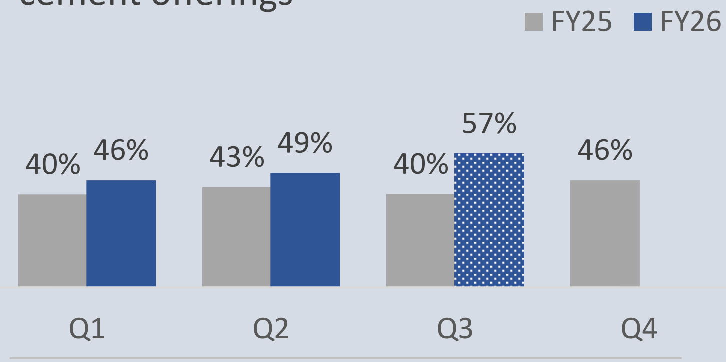
Q3 FY26 Regional Sales Breakup



Uttar Pradesh	58%
Madhya Pradesh	19%
Bihar	22%
Other	1%

2 Product Portfolio & Premiumisation

- Emphasis on premium and differentiated cement offerings



Premium Products	
	Champion Plus
	Champion Duratech
	Champion All Weather

3 Channel Mix & Customer Engagement

- Primary engagement centred around the trade channel, enabled by a strong dealer network and on-ground engagement with contractors, influencers and masons.

Q3 FY26 Sales : Trade vs. Non-Trade

	Q3 FY25	Q3 FY26
Trade	69%	73%
Non-Trade	31%	27%

Facebook Page Followers Crossed **2 Lakhs**

- Active digital outreach complementing on-ground engagement

JOHNSON®
DESIGNERS' CHOICE

H & R Johnson | Amongst the Leading Tiles & Bath Fittings Companies in India

Legacy Brand, established in **1958**

Wide product range:
- **Tiles**
- **Sanitary-ware & Bath-fittings**
- **Quartz & Engineered Marbles**

21 Large Format Experience Centres

- Wide Distribution Network with around 900 dealers
- Launched a multimedia advertising campaign in May 2025 in regional languages across several media platforms, including television, to further strengthen brand visibility.

11 Tiles Manufacturing Plants

Tiles manufacturing capacity:
Total **~64 million** sq. m P.A., including joint ventures

Faucet manufacturing capacity:
2 plants with a combined capacity of **~3.6 million pieces** per annum

Sanitaryware manufacturing capacity:
1 joint venture plant with capacity of **~11,000 tonnes** per annum

4.5 MW Solar Capacity

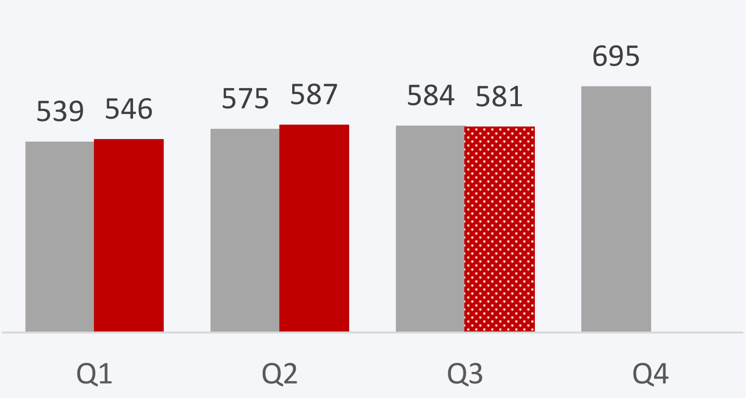
- Solar Capacity across HRJ own plants
- Improved energy efficiency by around 20% in FY25 over the baseline year FY22, significantly higher than the 10% reduction target set for FY25

Capital Employed & ROCE (Consolidated)

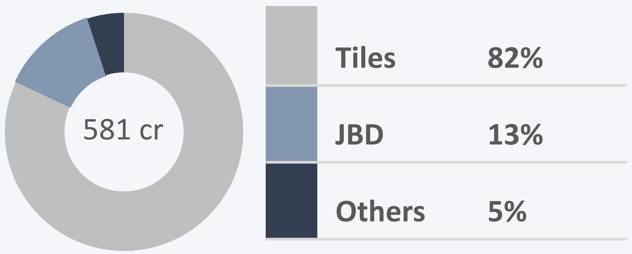
- Sharp increase in gas prices impacted profitability & led to a decline in ROCE from 17.2% in FY22 to 3.8% in FY25
- 9M FY26 ROCE (annualised) and Capital Employed stood at 0.6% and ₹ 1,026 Crores respectively.

Q3 FY26 Financial Performance Highlights

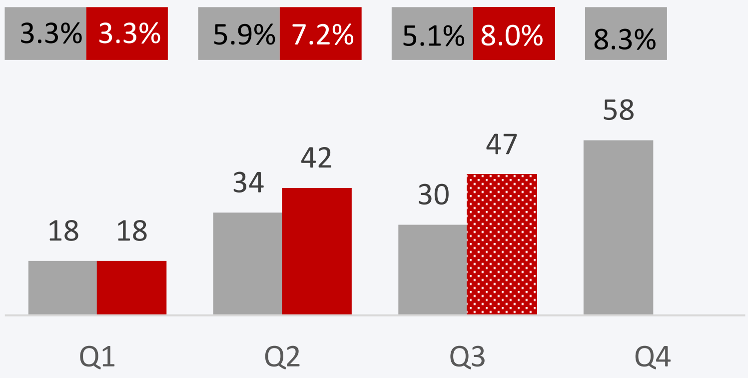
Revenue[1] (₹ Crs)



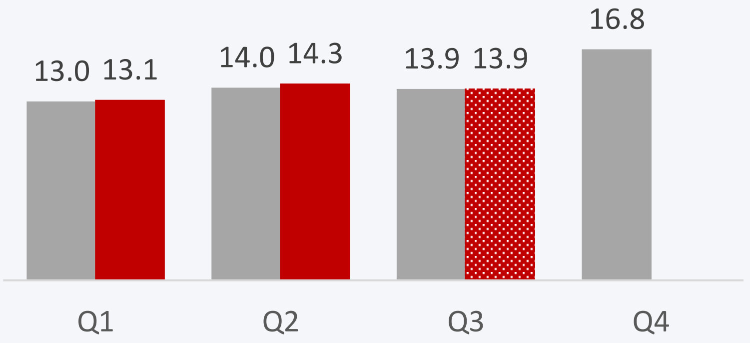
Revenue Mix – Q3FY26 (%)



EBITDA[1] (₹ Crs) & EBITDA%



Tiles Volume (million m^2)



Revenue:

- Tiles segment revenue was largely stable, increasing marginally by 0.5% YoY to ₹474 crore in Q3 FY26, despite continued softness in domestic and export markets.
- The non-tiles segment declined 5% YoY to ₹107 crore, primarily due to Johnson Marble & Quartz (JMQ) business, which was impacted by exports constraints.

Volume (Tiles):

- Tiles sales volumes were largely flat, with a 0.1% YoY increase to 13.9 MSM in Q3 FY26.
- Capacity utilisation stood at ~65.7% in Q3FY26, providing headroom for volume growth and potential operating leverage, subject to demand conditions.

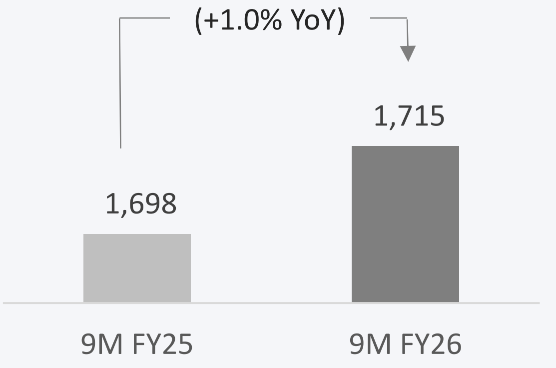
EBITDA:

- EBITDA margin improved by 290 basis points on a YoY basis to 8.0% in Q3 FY26,primarily driven by moderation in raw material and power & fuel costs, supported by plant modernisation initiatives.

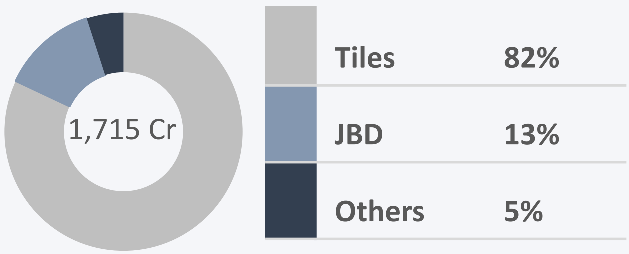
(1) Includes Tiles, JBD and others (IPNR & JMQ)

9M FY26 Financial Performance Highlights

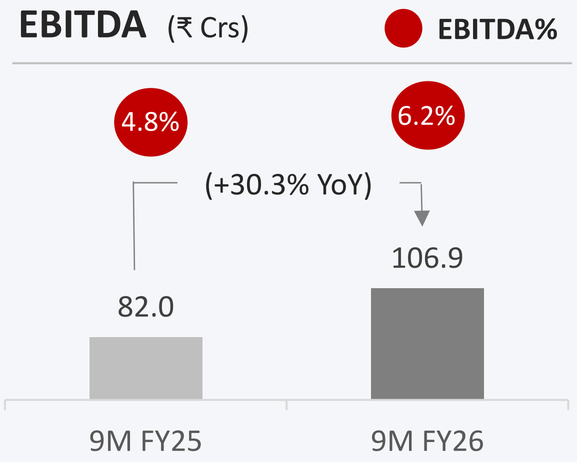
Revenue[1] (₹ Crs)



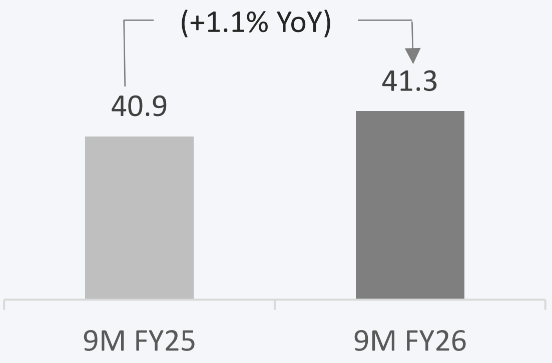
Revenue Mix – 9M FY26 (%)



EBITDA (₹ Crs)



Tiles Volume (million m^2)



[1] Includes Tiles, JBD and others

Key Focus Areas

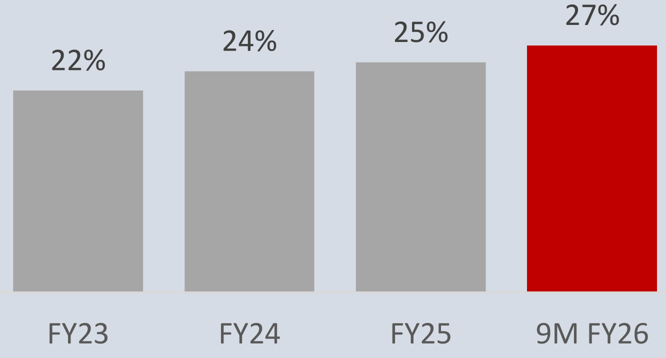
1 Marketing Intensity

Brand visibility strengthening through intensified marketing, including a multimedia advertising campaign launched in May 2025.

2 Product mix

The company's strong legacy, brand recall and distribution strengths supports **GVT scale-up** and product mix improvement.

Share of GVT (Tiles Sales Volume) (%)



3 Market & Product Expansion

Dealer network
Headroom for deeper penetration in under-served markets such as **North India**.

Non-tile business
Leverage Johnson brand strength and established network to support non-tile businesses.

4 Capacity & Operating Leverage

65.7% Capacity utilization in Q3 FY26

Meaningful headroom for operating leverage as utilisation improves, supported by new/modernised manufacturing capacities.

PRISM RMC

Prism RMC| Amongst the Leading RMC Players with a Pan-India Presence

87 Plants[(1)]

41 Cities / Town

- Amongst top four players in the RMC sector with pan India presence
- One technical lab that is certified by National Accreditation Board for Testing and Calibration Laboratories to ensure quality adherence

Sector Tailwinds

- Beneficiary of demand recovery from real estate and infrastructure sectors.
- Strong ROCE potential for existing business with improvement in plant capacity utilisation levels, apart from favourable impact of franchisee scale-up

Commercial Concrete

Core business catering to the concrete requirements of metro cities and semi-urban areas; serves as a steadfast contributor to the prolific development of urban India

Mega Projects

Meets the growing demand of high quality ready-mix concrete in infrastructure sub-sectors, such as Highways, Bullet Trains, Power Plants, Refineries, Ports and Jetties

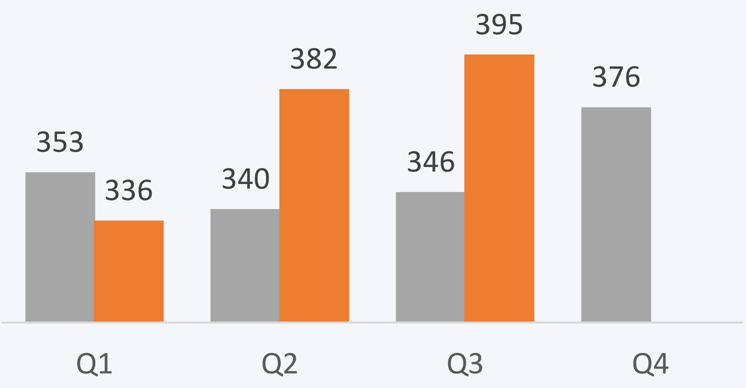
Construction Chemicals

Under Endura Construction Chemicals, we provide advanced construction chemical solutions for concrete and cement, serving both project and retail channels, backed by deep technical expertise and continuous innovation

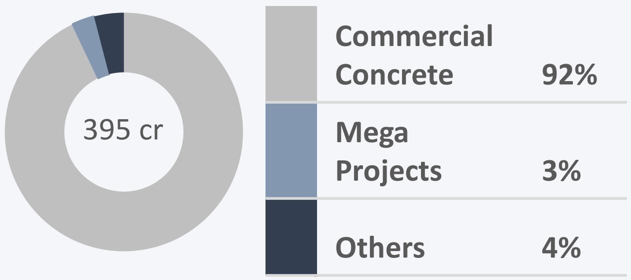
(1) Including franchisee plants

Q3 FY26 Financial Performance Highlights

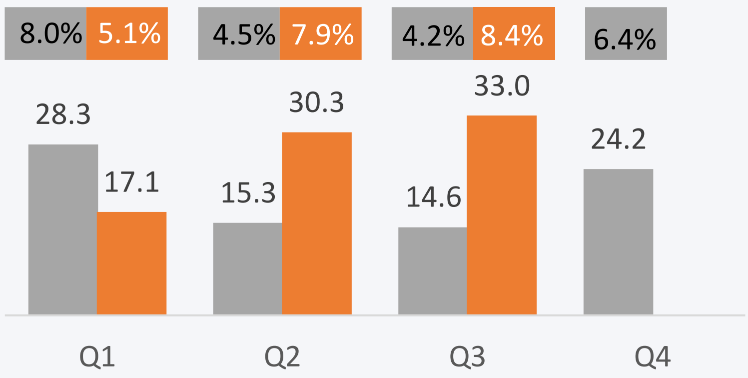
Revenue (₹ Crs)



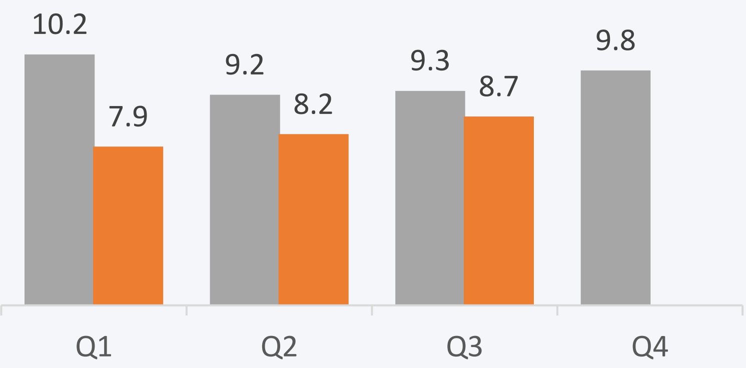
Revenue Mix – Q3 FY26 (%)



EBITDA (₹ Crs) & EBITDA%



Volume (lakh m³)



Revenue:

- Revenues grew 14.1% YoY to ₹395 crore, primarily driven by higher volumes in the Commercial Concrete segment

Volume[(1)]:

- Total volumes (Commercial + Mega) declined 6.9% YoY to 8.7 lakh m³ in Q3 FY26. While Commercial Concrete volumes grew 8.7% YoY, Mega Projects volumes moderated following the successful completion of few landmark projects.
- The Mega Projects pipeline remains robust with an order book of ~11.5 lakh m³

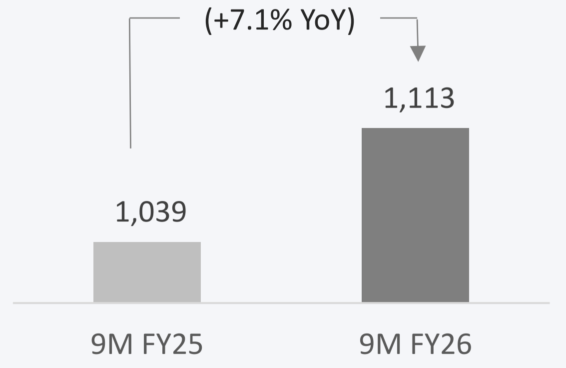
EBITDA:

- EBITDA margin increased to 8.4% in Q3 FY26, due to operating leverage

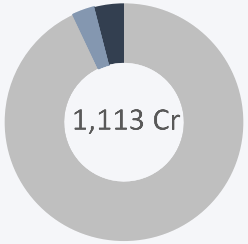
[(1)]Mega projects are billed on service basis

9M FY26 Financial Performance Highlights

Revenue (₹ Crs)

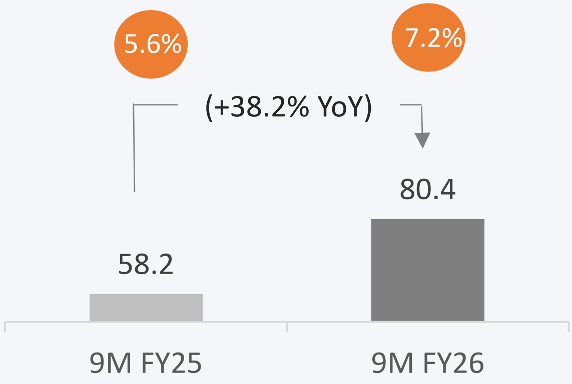


Revenue Mix – 9M FY26 (%)

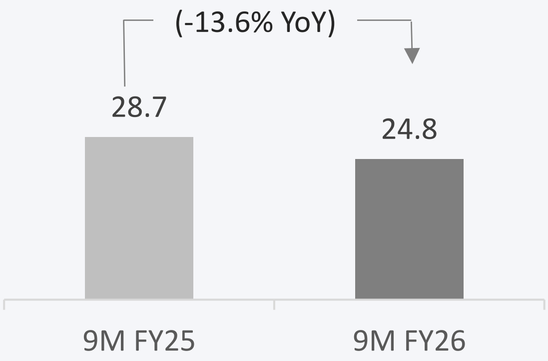


Commercial Concrete	93%
Mega Projects	3%
Others	4%

EBITDA (₹ Crs) EBITDA%



Volume (lakh m^3)



ESG

Committed to Environmental Sustainability

607.5 kg CO_2

Prism Cement's emission per tonne of cementitious material in 9M FY26 (Scope 1 + Scope 2)

~2.5% TSR

Achieved average thermal substitution rate (TSR) at Prism Cement in 9M FY26

~33.9% Green Power

Prism Cement's total power requirement through solar and WHRS in 9M FY26

59.5MW

Current Installed Capacity of Green and Renewable Power, including WHRS (Prism Cement + HRJ)

Over **40,000**

Sapling planted during FY25

~23% Rainwater Harvested

Share of rainwater harvested in total water consumption (HRJ) in FY25

Industry Partner under the Indo–Sweden Decarbonisation Program

Prism RMC selected as a key partner in **one of seven high-impact projects** under the Indo–Sweden Industrial Decarbonization framework

India
Net Zero
by 2070

Project Launch Event in Delhi

OUR PROJECT

AI -based platform ACORN to optimize concrete mix designs, reducing emissions and enhancing efficiency.

Funding from

विज्ञान एवं प्रौद्योगिकी विभाग
DEPARTMENT OF
SCIENCE & TECHNOLOGY

Rigorous joint evaluation by the Department of **Science & Technology (DST)** and the **Swedish Energy Agency (SEA)**

Partners

Prism Johnson, Ecometrix AB and Datta Meghe College of Engineering partnership under LeadIT

Aligned with Global Climate Dialogue

COP Series

Empowering Communities, Ensuring Workplace Safety

CSR

Q3FY26 inititives

- Free ambulance services provided to 268 villagers.
- Around 4,000 notebooks and 800 school bags were distributed to students of Government Middle Schools across 9 villages.
- Free medical treatment and medicines provided to ~4,000 patients through the Plant Medical Centre.
- Roadside plantation with 25 tree guards installed at Government Girls Middle School, Sijahata.

18 Villages

Benefitted around Satna (MP) in FY25

₹ 1.16 Crores

Spent on CSR activities in FY25

Health & Hygiene | Environment & Water Conservation| Empowerment & Skill Development | Social Welfare | Rural Infrastructure Development | Promotion of Education | Providing Potable Drinking Water

Employee Well-being

600+

On-site safety trainings provided at Prism Cement's Satna plant in 9M FY25

0.097 LTIFR

Lost Time Injury Frequency Rate (Employee & Workers) in FY25

0

No. of Fatalities in FY25

Corporate Governance Framework

Board of Directors

38%

Independent Directors (Including Chairman)

8+ years

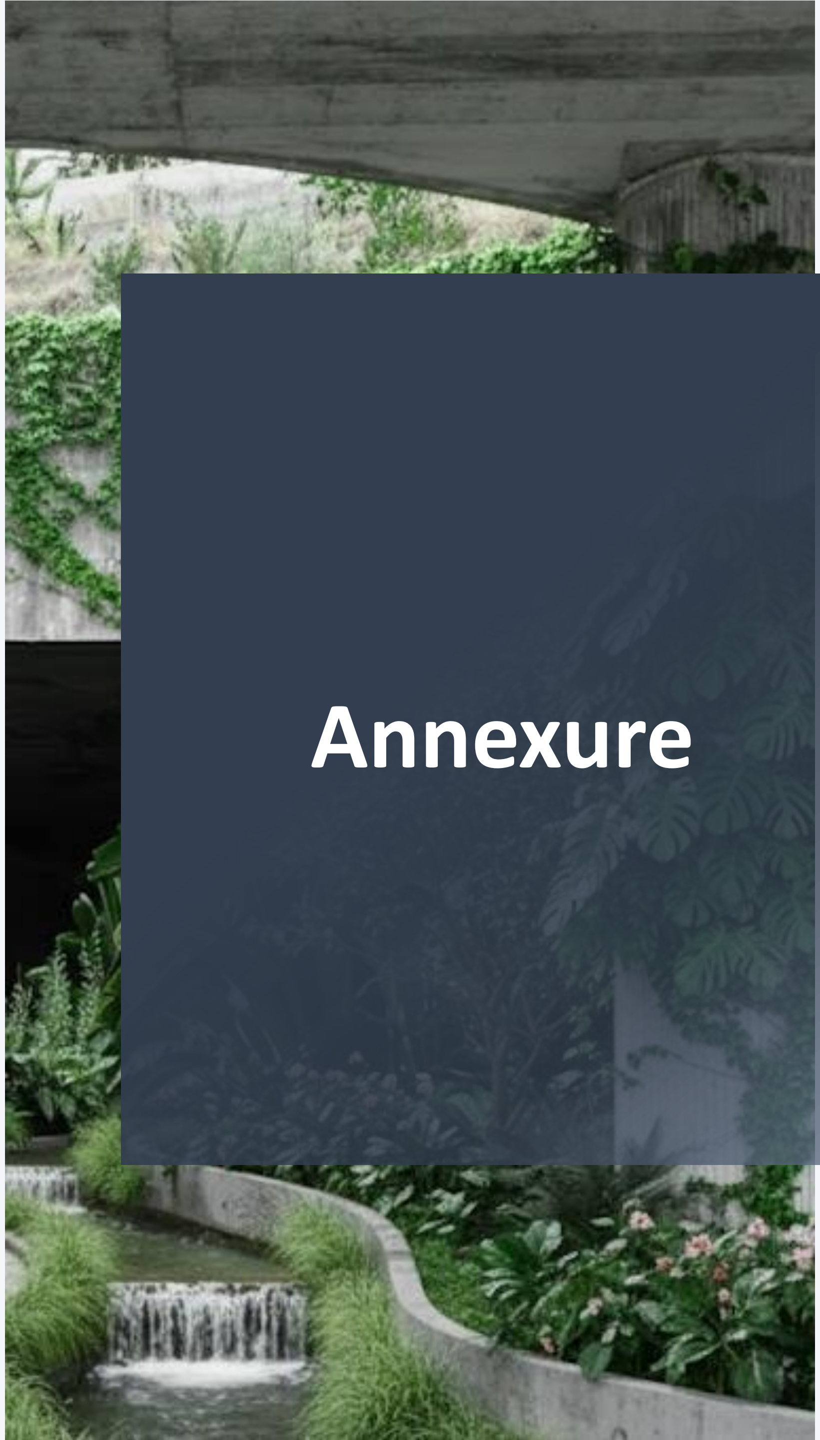
Average tenure of Directors in the Company in FY25

1

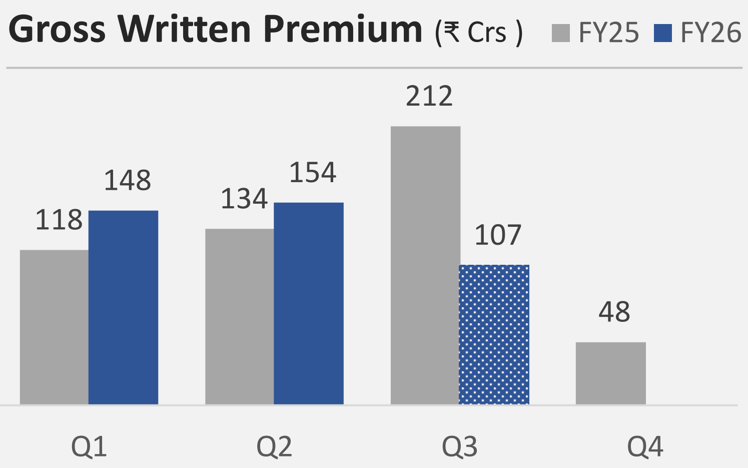
Number of Woman Director

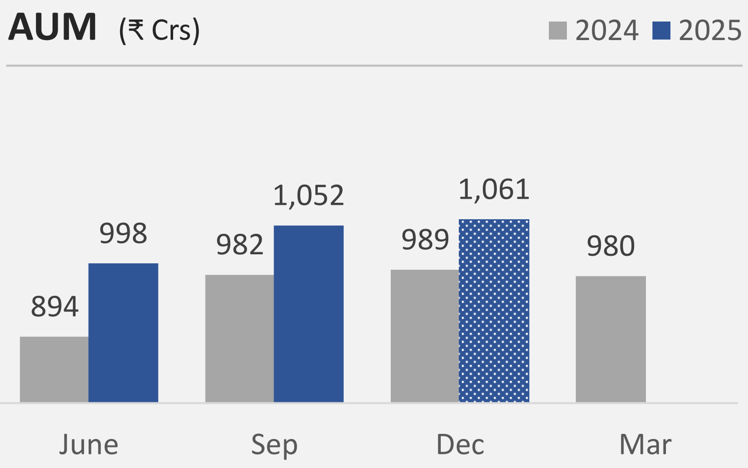
1	**Dr. Raveendra S Chittoor**, Chairman Non-Executive Independent Director
2	**Mr. Rajan B Raheja**, Director Non-Executive Non-Independent
3	**Mr. Akshay R Raheja**, Director Non-Executive Non-Independent
4	**Mr. Vijay Aggarwal**, Managing Director Non-independent, Executive
5	**Mr. Raakesh Jain**, Executive Director & CEO (Prism Cement) Non-independent, Executive
6	**Mr. Sarat Chandak**, Executive Director & CEO (HRJ) Non-independent, Executive
7	**Mr. Joseph Conrad Agnelo D’Souza**, Independent Director Non-Executive Independent
8	**Ms. Ravina Rajpal**, Independent Director Non-Executive Independent

Annexure



Raheja QBE General Insurance (RQBE) | Q3 FY26 Performance Summary





Product & Distribution Update

- Launched one new product during Q3 FY26 — Insolvency Liability Risk Insurance Policy
- During the quarter, RQBE added 21 new partners and recorded 1 deletion, taking the total distribution network to 3,525 partners across Agents, Brokers, POSP, IMF, MISP, Web Aggregators, Corporate Agents, and OEMs.

Q3 FY26 Financial Highlights:

- Gross Written Premium degrew by 50% YoY to ₹ 106.5 Crores in Q3 FY26. One-off group health business of ₹ 140 crores was written in Q3 FY25, which was not renewed in Q3 FY26
- Loss after Tax of ₹ 23.5 Crores in Q3 FY26 as compared to ₹ 4.2 Crores profit in Q3 FY25
- Combined Ratio stands at 164 % in Q3 FY26 vs. 104 % in Q3 FY25
- Well capitalized with Solvency Ratio of 2.27x as against regulatory minimum of 1.50x
- AUM of ₹ 1,060.6 Crores, as of Dec 31, 2025

Our Journey

2021
- NCLT approval for the Composite Scheme of Arrangement & Amalgamation amongst the Company & some of its wholly-owned subsidiaries.
- Commissioned 12.5 MW of WHRS & 11 MW of solar plant at Satna

2022
- Launched Prism Champion All Weather Cement.
- Expansion of tile production capacity by 4.0 mn. m^2 by JV entities.
- New manufacturing facility for IPNR products at Dewas (MP)

2023
- New tiles manufacturing plant at Panagarh (WB);
- Expansion of tile capacity by 1.2 million m^2 by a JV entity
- 600 tons per day of **AFR firing system** at Satna (MP)

2024
- Completed modernisation of tiles plant at Vijaywada.
- Acquired 50% stake in Sunbath Sanitary

2025
- Commissioned 8 MW of additional solar power at Satna (MP).
- Bagged four blocks of limestone mines in Satna.
- ATL campaign launched by HRJ

2020


Commissioned 10.0 MW of WHRS and 5.0 MW of solar power at Prism Cement Plant at Satna, Madhya Pradesh

2019
- Launched new sanitary ware and bath fittings product range under the brand name Johnson International.
- Commissioned **8.5 MW of solar plant** at Satna

2018
Changed name of the company from Prism Cement Ltd. to Prism Johnson Ltd.

PRISM JOHNSON LIMITED

2015
Launched Duratech – Premium Cement Brand

2010
- Amalgamated H&R Johnson (India) Limited and RMC Readymix (India) Private Limited into the Company
- Commenced second line of cement production with a capacity of 3.6 MTPA

1992
Incorporated the company as **Karan Cement Ltd**.

1993
Entered into a joint venture with FLSmidth to set-up 2 MTPA cement plant

1994
Changed company name to Prism Cement Limited

1995


1997
Commenced production of first line of Cement (2 MTPA Capacity)

2007
Incorporated Raheja QBE General Insurance Company Limited

RAHEJA QBE

Leadership Team

Mr. Vijay Aggarwal
Managing Director

Education: B. Tech (Elec.) - IIT (Delhi) and PGDM - IIM (Ahmedabad)

Tenure in Company: ~32 years

Past Experience: SBI Capital Markets

Other Board Memberships: Raheja QBE General Insurance Company Ltd, Ardex Endura (India)

Mr. Raakesh Jain
Executive Director & CEO – Prism Cement

Education: B. Com, MBA

Tenure in Company: ~4 years

Past Experience: UltraTech Cement Ltd., Nuvoco Vistas Corp. Ltd.

Sarat Kumar Chandak
Executive Director & CEO – HR Johnson

Education: B.SC (Hons), MBA from University of Pune

Tenure in Company: ~7 years

Past Experience: Kajaria Ceramics Ltd., RAK Ceramics India Pvt. Ltd.

Sanjay Roy
CEO – Prism RMC

Education: B.E. (Civil Engineering)

Tenure in Company: Joined in March 2025

Past Experience: ACC Ltd., Aparna Enterprises Ltd.

Prism Johnson | At an Inflection Point

Prism Cement | HRJ | Prism RMC

Years of Profitable Growth

FY10 to FY11

- Prism Cement EBITDA per ton at ₹ 1,229 and ROCE at 63% in FY10
- HRJ Consolidated EBITDA Margin at 14.5% in FY10; Revenue CAGR at 17% during FY03-12
- Prism RMC EBITDA Margin at 6.1% in FY11; Revenue CAGR at 39% during FY03-12

Years of Challenges

FY11 to FY14

- Blending silo reconstruction, decline in production volume
- Non availability of power, high cost of gas in Andhra Pradesh & Karnataka, dumping from China impacted production, growth & profitability
- Debtors management was a key challenge coupled with low capacity utilisation

Years of Consolidation

FY18 to FY25

- Dynamic fuel mix (coal vs. pet-coke), use of green power, increase share of premium products
- Fuel related issues resolved
- Focus on working capital management

At an Inflection Point

FY26 & Beyond

- Cost competitive structure in terms of power & fuel cost, enhancing premium product mix, demand generation initiatives
- Intensified marketing activities, improving product mix, dealer network expansion, operating leverage benefit as capacity utilization increases, along with new / modernised capacities
- Increasing plant network through franchisee route, cost rationalisation initiatives, improving trade receivable days

Underpinned by a Culture of Innovation

Track Record of Innovation in Tiles Portfolio

Patents

01

'A process for manufacturing isostatic punch and the punch manufactured therefrom'

02

'Anti-oxidation refractory frit & method of manufacturing the same'

03

'Inorganic antimicrobial nanocomposite powder and a method of manufacturing the same'

Dedicated R&D Centre for IPNR business

Recognised by **DSIR, Government of India**

Innovations in Cement Portfolio

Champion Plus	Provides superior strength, performance and quality; Helps in making the concrete stronger, denser and leak proof
Champion Duratech	Serves various needs, including building terraces, beams, columns, foundation, roof slab, and in all kinds of RCC and precast jobs
Champion All Weather	Prevents water ingress and makes the construction moisture and dampness resistant

Key Awards & Recognition | Past

Indian Bureau of Mines

MINES ENVIRONMENT & MINERAL CONSERVATION- CEMENT

APEX INDIA FOUNDATION

GREEN LEAF PLATINUM - ENVIRONMENT EXCELLENCE - CEMENT

ICICI Lombard / CNBC TV18

MASTERS OF RISK - CAPITAL PROJECTS & INFRASTRUCTURE

GLOBAL CSR

BEST ENVIRONMENT-FRIENDLY PROJECT OF THE YEAR (2025) - CEMENT

दैनिक भास्कर

CERTIFICATE OF EXCELLENCE FOR CSR - CEMENT

Greentech Foundation

OUTSTANDING ACHIEVEMENTS IN THE ENVIRONMENT PROTECTION (2025) - CEMENT

Superbrands INDIA

JOHNSON ENDURA, JOHNSON SMART TILES AND JOHNSON MARBLE & QUARTZ - 2025

MARKSMEN DAILY MOST PREFERRED WORKPLACE 2025-2026 CERTIFIED 5TH EDITION

Indian Bureau of Mines

5-STAR RATING - IMPLEMENTATION OF SUSTAINABLE DEVELOPMENT FRAMEWORK : 2023-24

CII

BEST ENERGY EFFICIENT DESIGNATED CONSUMER - CEMENT

Consolidated Financials Summary (Ex. RQBE)

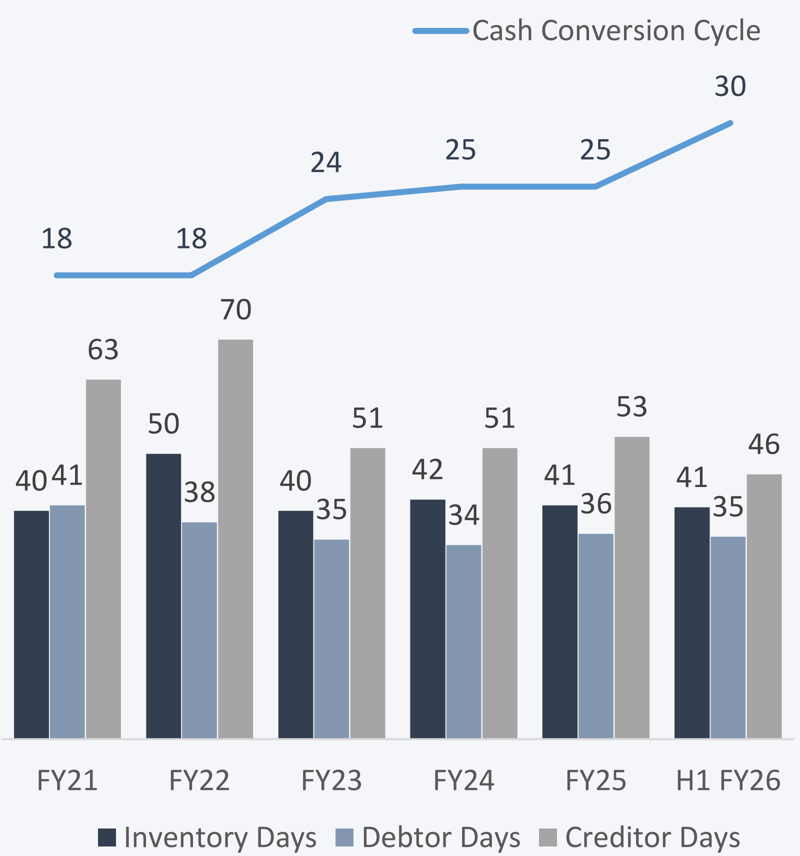
Particulars (₹ Crs)	Q3 FY25	Q2 FY26	Q3 FY26	% QoQ	% YoY	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	1,660	1,731	1,759	1.6%	5.9%	**5,326**	**5,827**	**6,830**	**7,175**	**6,830**
- Prism Cement	730	762	783	2.8%	7.3%	2,586	2,408	3,030	3,318	3,022
- HRJ	584	587	581	-1.0%	-0.5%	1,833	2,221	2,399	2,386	2,393
- Prism RMC	346	382	395	3.2%	14.1%	908	1,198	1,401	1,471	1,415
EBITDA	46	186	158	-15.0%	241.4%	**701**	**614**	**445**	**522**	**456**
EBITDA Margin %	2.8%	10.8%	9.0%			**13.2%**	**10.5%**	**6.5%**	**7.3%**	**6.7%**
Depreciation & Amortisation	119	138	131	-4.8%	9.9%	289	305	384	406	476
Other Income[(1)]	88	10	6	-37.9%	-92.7%	39	39	33	33	128
EBIT (Incl. Other Income)	15	59	34	-43.1%	123.5%	**451**	**348**	**95**	**148**	**108**
Finance Cost	56	44	46	4.2%	-18.2%	210	185	185	192	223
Net Profit[(2)]	42	3	72	2002.6%	70.2%	**224**	**139**	**(68)**	**202**	**93**
Net Profit Margin %	2.6%	0.2%	4.1%			4.2%	2.4%	(1.0%)	2.8%	1.4%
Net Debt	1,241	1,067	816	-23.5%	-34.3%	**1,234**	**1,253**	**1,149**	**843**	**636**

(1) Q3 FY25 includes interest on income tax refund

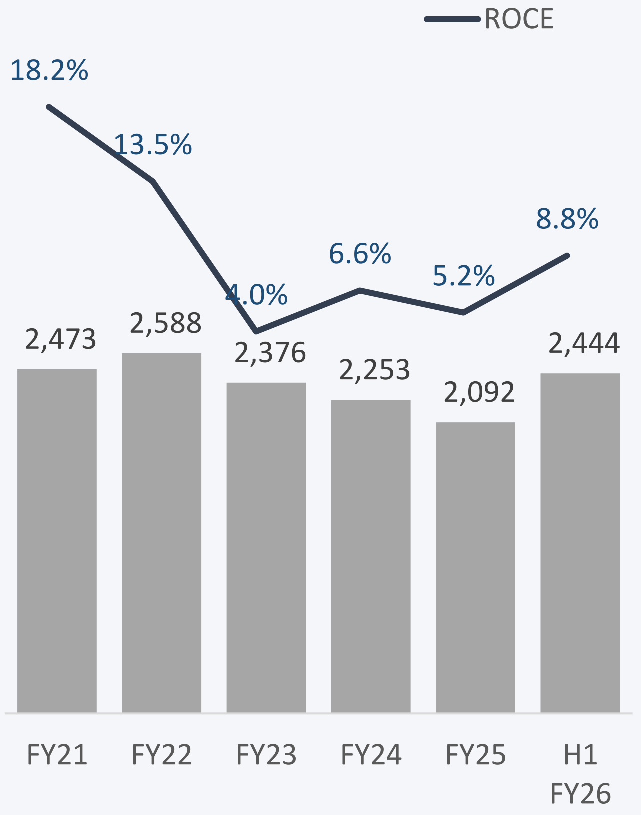
(2) Exceptional items in Q3FY26 are non-recurring in nature, including a gain of ₹151.5 crores from the monetisation of office premises at Windsor Building, Santacruz East (Mumbai), and an exceptional loss of ₹39.8 crores related to the adoption of the new labour code.

Balance Sheet & Cash Flow Strength | Consolidated (Ex. RQBE)

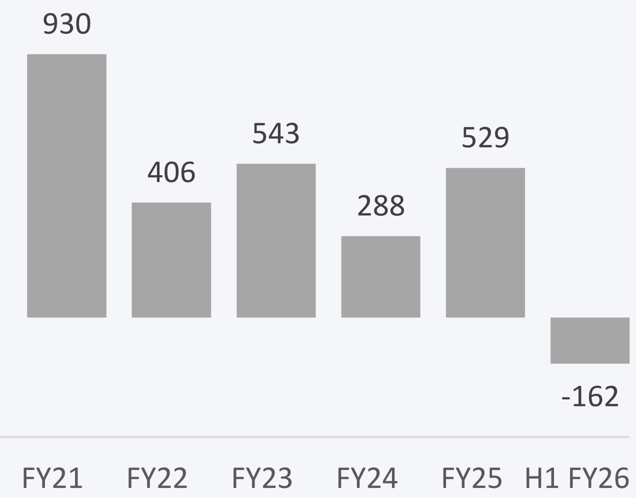
Working Capital[1] (Days)



Capital Employed (₹ Crs) & ROCE[2]



Free Cash Flow[3] (FCF) (₹ Crs)



Free Cash Flow (pre-capex and investments), excluding the cash outflow of ₹ 321 Crores towards payment of Financial Obligations, stood at ₹ 159 Crores in H1 FY26

(1) Annualised ROCE for H1 FY26, EBIT includes Other Income for ROCE calculation

(2) The decrease in Creditor Days starting FY23 is primarily due to reclassification / re-grouping in trade payables

(3) Operating Free Cash Flows, Pre-Capex & Investments

THANK YOU

For Additional Information, Please Contact

Ashish Samal - Chief Investor Relations Officer

Tel: +91-99207-78076

Email: ashish.samal@prismjohnson.in

Website: www.prismjohnson.in

Address: "Rahejas", Main Avenue, V. P. Road,
Santacruz (W), Mumbai—400 054

Safe Harbour

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.