21, नेताजी सुभाष रोड, कोलकाता-700 001 (भारत)

21, Netaji Subhas Road, Kolkata - 700 001 (INDIA)

फोन: (91) (33) 2222 5329 / 5314 / 5209

ጕnone : '(ህ) / (33*) 2222-5332√ 1-53 1-4 1-532*% E-mail : bhavsar.k@balmerlawrie.com CIN : L15492WB1924G0I004835

SECRETARY'S DEPARTMENT

सचिव का विभाग



बामर लॉरी एण्ड कं. लिमिटेड

Balmer Lawrie & Co. Ltd.

(A Government of India Enterprise)

Date: 8th February, 2018

The Secretary,
National Stock Exchange of India Ltd.
Exchange Place
Bandra-Kurla Complex
Bandra (E),
Mumbai – 400 051

Company Code: BALMLAWRIE

The Secretary, BSE Ltd. Phiroze Jeejeebhoy Towers Dalal Street

Company Code: 523319

Mumbai- 400001

Dear Sir,

Subject: Disclosures under Regulation 30 & 33 of SEBI (Listing Obligations And Disclosure Requirements) (LODR), Regulations, 2015

Further, to our intimation dated 2nd January, 2018, and as per Regulation 30 read with Schedule III, Part A and Regulation 33 of SEBI (LODR) Regulations, 2015 please note that the Board at its Meeting dated 8th February, 2018 considered and approved the following:

 Un-audited Financial Results of the Company along with the Limited Review Report of the Statutory Auditors thereon for the Third Quarter ended 31st December, 2017. The Un-audited Financial Results shall be published in the newspapers as per Regulation 47(1) of the SEBI (LODR) Regulations, 2015 and would also be uploaded on the website of the Company (www.balmerlawrie.com) as per Regulation 46(2) of the SEBI LODR.

The meeting of the Board of Directors commenced at 12:30 p.m. and concluded at $\underline{06:00}$ p.m.

Request you to take the above information on record and acknowledge the receipt of the same

Yours faithfully,
For Balmer Lawrie & Co. Ltd.

Kaustav Sen
Compliance Officer

DUTTA 7A, Kiron SARKAR & COMPANY CHARTERED ACCOUNTANTS

7A, Kiron Sankar Roy Road 2nd Floor Kolkata - 700 001

The Board of Directors
Balmer Lawrie & Co. Ltd.
21, Netaji Subhas Road
Kolkata - 700 001

<u>Limited Review Report of Unaudited Financial Results of the Company for the Quarter</u> <u>Ended 31st December, 2017</u>

We have reviewed the accompanying statement of Unaudited Financial Results of Balmer Lawrie & Co. Ltd for the quarter ended 31st December, 2017. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2400, Engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (I_isting_Obligations_and_Disclosure_Requirements), Regulations_,?215_including_the_manner_in_, which it is to be disclosed, or that it contains any material misstatement.

For Dutta Sarkar & Co. Chartered Accountants FRN: 303114E

BKDWA.

(B.K. Dutta) Partner

Membership No. 016175

Place: Kolkata Date: 06.02.2018

> Telephone: +91 33 2248 1760 / 2213 1333 E-mail: info@duttasarkar.com./, dusac.2009@rediffmail.com

Website: www.duttasarkar.com

BALMER LAWRIE & CO. LTD. [A Government of India Enterprise]

To Board of Directors Balmer Lawrie & Co. Ltd.

CEO and CFO Certification

We, Prabal Basu, Chairman & Managing Director, and S. S. Khuntia, Director (Finance), hereby certify that we have reviewed the Un-audited Financial Results of the Company for the quarter ended 31st December, 2017 and to the best of our knowledge and belief the said results:

- (i) Do not contain any false or misleading statements or figures, and
- (ii) Do not omit any material fact, which may make the statements or figures contained therein misleading.

(Prabal Basu)

Chairman & Managing Director

(S. S. Khuntia) Director (Finance)

8th February, 2018



BALMER LAWRIE & CO. LTD.

[A Government of India Enterprise]

Regd. Office: 21, Netaji Subhas Road, Kolkata - 700001

Tel. No. - (033)22225313, Fax No.-(033)22225292, email-bhavsar.k@balmerlawrie.com, website-www.balmerlawrie.com CIN: L15492WB1924G0I004835

Statement of Un-audited Financial Results for the Quarter & Nine Months Ended 31st December, 2017

Rs. in Crores

_					ndalone		Rs. in Crores
_							
SI. No.	<u>Particulars</u>	3 Months Ended 31 Dec., 2017 (Un-audited)	Preceding 3 Months Ended 30 Sept., 2017 (Un-audited)	Corresponding 3 Months Ended 31 Dec., 2016 (Un-audited)	Year to-date figures for Current Period Ended 31 Dec., 2017 (Un-audited)	Year to-date figures for the previous Period Ended 31 Dec., 2016 (Un-audited)	Previous Year Ended 31/03/2017 (Audited)
= -	Revenue from operations Other Income	411.54 7.25	371.27 14.30	407.51 12.11	1281.20 31.63	1328.07 37.20	1828.08 73.09
Ш	Total income [I+II]	418.79	385.57	419.62	1312.83	1365.27	1901.17
IV	Expenses Cost of Materials Consumed Purchase of Stock-in-Trade Changes in Inventories of Finished Goods, Work-in-Progress and Stock -in-Trade Excise Duly on Sales Employee Benefits Expenses Finance cost Depreciation and Amortisation Expenses Other Expenses	248.13 4.95 2.11 45.52 1.23 6.10 49.02	219.67 0.26 14.11 53.41 0.97 6.46 52.53	236.32 2.13 0.33 29.02 49.23 1.41 6.48 51.71	772.02 5.21 18.56 33.04 152.14 3.38 19.00 164.58	778.88 10.78 7.88 89.70 147.31 4.09 19.06 161.91	1069.40 11.49 (0.38) 121.72 199.37 4.54 25.84 215.08
	Total expenses [IV]	357.06	347.41	376.63	1167.93	1219.61	1647.06
V	Profit/(Loss) before exceptional items and tax (III - IV)	61.73	38.16	42.99	144.90	145.66	254.11
VI	Exceptional Items	-	-	12	(2)		
VII	Profit /(Loss) before tax [V-VI]	61.73	38.16	42.99	144.90	145.66	254.11
VIII	Tax Expenses (1) Current Tax (2) Deferred Tax	16.65 4.25	13.52 (1.50)	12.58 4.33	44.72 3.31	48.05 6.89	88.51 (4.82)
IX	Profit/(Loss) for the period from continuing operations (VII- VIII)	40.83	26.14	26.08	96.87	90.72	170.42
X	Profit/(Loss) from discontinuing operations	-	-	-			
ΧI	Tax Expenses of discontinuing oprerations	-	-				
XII	Profit/(Loss) from discontinuing operations after Tax [X - XI]			-		-	-
XIII	Profit / (Loss) for the period [IX + XII]	40.83	26.14	26.08	96.87	90.72	170.42
XIV	Other Comprehensive Income (A)(i) Items that will not be Reclassified to Profit or Loss	lu)	121	2	-	-	1.31
	(A)(ii) Income Tax relating to items that will not be Reclassified to Profit or Loss	-	-				(0.45)
	(B)(i) Items that will be Reclassified to Profit or Loss						*
	(B)(ii) Income Tax relating to items that will be Reclassified to Profit or Loss		¥	-	-		-
	Other Comprehensive Income for the year	120				-	0.86
ΧV	Total Comprehensive Income for the period [XIII+XIV]	40.83	26.14	26.08	96.87	90.72	171.28
XVI	Earnings per Equity Share (for continuing operations) (of Rs. 10/- each (not annualised) (a) Basic (b) Diluted	3.58	2.29	2.29	8.50	7.96 7.96	14.95 14.95
XVII	Earnings per Equity Share (for discontinued operations) (of Rs. 10/- each (not annualised) (a) Basic (b) Diluted	3.58	2.29	2.29	8.50	-	
XVIII	Earnings per Equity Share (for discontinued and continung operations) (of Rs. 10/- each (not annualised) (a) Basic (b) Diluted	3.58 3.58	2.29 2.29	2.29 2.29	8.50 8.50	7.96 7.96	14.95 14.95

- Notes :

 (i) The Standalone un-audited financial results for the quarter & Nine Months ended December 31, 2017 are as per the notified Indian Accounting Standards.
- Post implementation of Goods and Services Tax ("GST") with effect from 1 July 2017, total income from operations is disclosed net of GST. Total income from operations for the earlier periods included excise duty which is now subsumed in the GST. Total income from operations for the nine months ended 31 December 2017 includes excise duty upto 30 June 2017. Accordingly, total income from operations for the quarter and nine months ended 31 December 2017 are not comparable with those of the previous period presented.
- (iii) The above results have been subjected to limited review by the Statutory Auditors. The above results including Report on Operating Segment have been reviewed by the Accommittee and subsequently approved by the Board of Directors at its meeting held on 8th February, 2018.
- (iv) Previous period / year's figures have been re-grouped / re-arranged wherever necessary.

On behalf of the Board of Directors

(S.S. KHUNTIA) Director (Finance) & CFO DIN: 07475677

Place : Kolkata Date : 8th February, 2018

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

		Standalone							
i. <u>o.</u>	<u>Particulars</u>	3 Months Ended 31 Dec., 2017 (Un-audited)	Preceding 3 Months Ended 30 Sept., 2017 (Un-audited)	Corresponding 3 Months Ended 31 Dec., 2016 (Un-audited)	Year to-date figures for Current Period Ended 31 Dec., 2017 (Un-audited)	Year to-date figures for the previous Period Ended 31 Dec., 2016 (Un-audited)	Year to date figure for current period ended 31/03/2017 (Audited)		
	Segment Revenue [Net Sales/Income]	1			101 10	14.2			
	a. Industrial Packaging	134.74	172\932	172_05	153215	422.55	566,93		
	b. Logistics Services	78.77			209.74	230.32	362.2		
	c. Logistics Infrastructure	45.71			144.37	153.06	203.9		
	d. Travel & Vacations	28.96		26.43	105.99	122.44	163.0		
	e. Greases & Lubricants	99.56	92.59	106.56	316.40	335.56	448.9		
	f. Others	21.51		23.12	64.37	77.74	100.7		
	Total	409.25	376.28	410.80	1293.02	1342.68	1845.9		
	Less : Inter Segment Revenue	4.44	6.04	4.45	20.48	17.54	22.9		
	Add : Other un-allocable Revenue	6.73	1.03	1.16	8.66	2.93	5.1		
	Net Sales/Income from Operations	411.54	371.27	407.51	1281.20	1328.07	1828.0		
	Segment Results [Profit/(Loss) before Tax & Interest]								
	a. Industrial Packaging	11.55	13.32	10.64	46.08	43.97	59.4		
	b. Logistics Services	16.43			45.00	51.55	89.4		
	c. Logistics Infrastructure	9.55	9.92	12.69	29.53	35.51	49.4		
	d. Travel & Vacations	7.18	7.51	5.52	23.32	14.92	35.1		
	e. Greases & Lubricants	8.13	6.89	6.29	22.14	23.34	31.7		
	f. Others	2.28	3.22	3.82	9.01	13.41	19.5		
	Total	55.12	56.03	56.51	175.08	182.70	284.8		
	Less: (i) Interest (ii) Other un-allocable expenditure	1.23 (7.84			3.38 26.80	4.09 32.95	4.5 26.2		
	 	-4 1.7?	5 °9019	o 122993	114.99	, 14 5 .660	? <i>E9</i> _:		
3.	Segment Assets	000.7	7 040.0	7 077 1	200 77	7 277.14	303		
	a. Industrial Packaging	298.7					140		
	b. Logistics Services	122.9					196		
	c. Logistics Infrastructure	212.3							
	d. Travel & Vacations	330.3					228		
	e. Greases & Lubricants	199.1					211		
	f. Others	673.5					712		
	Total	1837.1	5 1888.4	5 1677.28	1837.15	1677.28	1793		
١.	Segment Liabilities					00.10			
	a. Industrial Packaging	82.7					69		
	b. Logistics Services	110.5					100		
	c. Logistics Infrastructure	64.8					51		
	d. Travel & Vacations	112.6					103		
	e. Greases & Lubricants	77.3					59		
	f. Others	222.6					242		
	Total	670.8	1 762.9	3 588.61	670.81	1 588.61	627		

Place : Kolkata Date : 8th February, 2018

(S. S. KHUNTIA)
Director (Finance) & CFO
DIN: 07475677