Aarti Surfactants Limited

February 08, 2025

To,
Listing / Compliance Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai 400 001.
Scrip Code: 543210

To,
Listing / Compliance Department
National Stock Exchange of India Limited
“Exchange Plaza”, Plot No C/1, G Block,
Bandra Kurla Complex, Bandra (E),
Mumbai 400 051.
Symbol: AARTISURF

Dear Sir / Madam,

Sub: Integrated Filing (Financial) for the Quarter and Nine Months ended December 31, 2024.

Pursuant to Regulations 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and SEBI Circular No. SEBI/HO/CFD/CFD-PoD2/CIR/P/2024/185, read with BSE Circular No. 20250102-4 and NSE Circular No. NSE/CML/2025/02, both dated January 2, 2025, we hereby submit the Integrated Filing (Financial) for the Quarter and Nine Months ended December 31, 2024.

A. **FINANCIAL RESULTS** - *Enclosed herewith.*

B. **STATEMENT ON DEVIATION OR VARIATION FOR PROCEEDS OF PUBLIC ISSUE, RIGHTS ISSUE, PREFERENTIAL ISSUE, QUALIFIED INSTITUTIONS PLACEMENT ETC.** – *Not Applicable.*

C. **FORMAT FOR DISCLOSING OUTSTANDING DEFAULT ON LOANS AND DEBT SECURITIES** – *Not Applicable.*

D. **FORMAT FOR DISCLOSURE OF RELATED PARTY TRANSACTIONS (applicable only for half-yearly filings i.e., 2nd and 4th quarter)** – *Not Applicable for this quarter.*

E. **STATEMENT ON IMPACT OF AUDIT QUALIFICATIONS (FOR AUDIT REPORT WITH MODIFIED OPINION) SUBMITTED ALONGWITH ANNUAL AUDITED FINANCIAL RESULTS (Standalone and Consolidated separately) (applicable only for Annual Filing i.e., 4th quarter)** – *Not Applicable for this quarter.*

Kindly take the same on record.

Thanking you.

Yours faithfully,
For **Aarti Surfactants Limited**

PRIYANKA MUKESH KUMAR CHAURASIA
Digitally signed by PRIYANKA MUKESH KUMAR CHAURASIA
Date: 2025.02.08 17:16:15 +05'30'

Priyanka Chaurasia
Company Secretary
ICSI M. NO. A44258

INDIA

gokhale & sathe
(regd.)
chartered accountants

304/308/309, udyog mandir no. 1,
7-c, bhagoji keer marg,
mahim, mumbai 400 016.

Independent Auditors' Limited Review Report on quarterly unaudited standalone financial results of Aarti Surfactants Limited pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended.

Review Report
To The Board of Directors
Aarti Surfactants Limited

We have reviewed the accompanying Statement of Standalone Unaudited Financial Results ("the Statement") of Aarti Surfactants Limited ("the Company") for the quarter and period ended 31st December 2024 being submitted by the Company pursuant to the requirement of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

This statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS- 34") prescribed under section 133 of the Companies Act 2013 read with relevant rules thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 - "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial results prepared in accordance with applicable accounting standards specified under section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other recognised accounting practices and policies, has

GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS not disclosed the information required to be disclosed in terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For GOKHALE & SATHE
CHARTERED ACCOUNTANTS
Firm Registration No.: 103264W

GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS

Uday Girjapure
Partner
Membership No. 161776
UDIN: 25161776BMOHRC7035
Date: 8th February 2025
Place: Mumbai

gokhale & sathe
(regd.)
chartered accountants
304/308/309, udyog mandir no. 1,
7-c, bhagoji keer marg,
mahim, mumbai 400 016.

Independent Auditors' Limited Review Report on quarterly unaudited consolidated financial results of Aarti Surfactants Limited pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended.

Review Report
To The Board of Directors
Aarti Surfactants Limited

We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Aarti Surfactants Limited ("the Holding Company") and its one wholly owned subsidiary company (the Holding Company and its one subsidiary together referred as "the Group") for the quarter and period ended 31st December 2024 ("the Statement") being submitted by the Company pursuant to the requirement of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

This statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS-34") prescribed under section 133 of the Companies Act 2013 read with relevant rules thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 - "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

The Statement includes the results of the following entities:

1. Aarti Surfactants Limited - Holding Company
2. Aarti HPC Limited - Wholly owned subsidiary

GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards specified under section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For GOKHALE & SATHE
CHARTERED ACCOUNTANTS
Firm Registration No.: 103264W

GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS

Uday Girjapure
Partner
Membership No. 161776
UDIN: 25161776BMOHRD3077
Date: 8th February 2025
Place: Mumbai

Aarti Surfactants Limited

FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st DECEMBER 2024

(Rs. in Lakhs)

Sr. No.	Particulars	Standalone Result					
		3 Months Ended			9 Months Ended		Year Ended
		31st Dec 2024 (Unaudited)	30th Sept 2024 (Unaudited)	31st Dec 2023 (Audited)	31st Dec 2024 (Unaudited)	31st Dec 2023 (Audited)	31st Mar 2024 (Audited)
1	**INCOME**						
	a)Revenue from Operations (Net)	16,278.33	15,083.90	13,875.01	45,703.13	43,130.83	58,985.74
	b)Other Income	(16.30)	200.73	2.99	233.77	8.55	13.31
	Total Income	**16,262.03**	**15,284.63**	**13,878.00**	**45,936.90**	**43,139.38**	**58,999.05**
2	**EXPENSES**						
	a)Cost of Materials Consumed	14,429.07	12,262.43	10,493.34	37,669.81	32,884.95	44,583.19
	b)Purchases of Stock-in-Trade	-	-	-	76.46	-	-
	c)Changes in Inventories of Finished Goods, Work-in-progress and Stock-in-Trade	(1,030.20)	210.90	(238.15)	(490.93)	(460.07)	72.03
	d)Employee Benefits Expense	487.34	493.32	445.45	1,441.69	1,328.84	1,789.48
	e)Finance Costs	311.81	259.93	364.85	829.20	1,062.51	1,403.36
	f)Depreciation and Amortisation Expenses	434.41	425.61	402.44	1,276.86	1,182.77	1,598.02
	g)Other Expenses	1,497.94	1,740.54	1,501.30	4,767.70	4,597.62	6,240.09
	Total Expenses	**16,130.37**	**15,392.73**	**12,969.23**	**45,570.79**	**40,596.62**	**55,686.17**
3	**Profit/(Loss) before Exceptional Items and Tax (1-2)**	**131.66**	**(108.10)**	**908.77**	**366.11**	**2,542.76**	**3,312.88**
4	Exceptional Items (Refer note 4)	-	420.25	-	420.25	-	-
5	**Profit/(Loss) before Tax (3-4)**	**131.66**	**312.15**	**908.77**	**786.36**	**2,542.76**	**3,312.88**
6	**TAX EXPENSES**						
	a)Current Year Tax	27.00	(32.00)	216.00	78.00	580.00	746.00
	b)Adjustment of Tax Related to earlier periods	-	-	-	-	-	14.45
	c)Deferred Tax	14.00	152.59	24.31	193.00	294.86	325.74
	Total Tax Expenses	**41.00**	**120.59**	**240.31**	**271.00**	**874.86**	**1,086.19**
7	**Net Profit/(Loss) from Ordinary Activities after Tax (5-6)**	**90.66**	**191.56**	**668.46**	**515.36**	**1,667.90**	**2,226.69**
8	**Net Profit/(loss) for the period (7-8)**	**90.66**	**191.56**	**668.46**	**515.36**	**1,667.90**	**2,226.69**
9	**Other Comprehensive Income**	-	-	-	-	-	(11.37)
10	**Total Comprehensive Income for the period (Comprising Profit/(Loss) and Other Comprehensive Income for the period) (9+10)**	**90.66**	**191.56**	**668.46**	**515.36**	**1,667.90**	**2,215.32**
11	**Earnings per Equity share:**						
	(1) Basic	1.07	2.26	8.42	6.09	21.00	27.81
	(2) Diluted	1.07	2.26	7.89	6.09	19.68	26.27
12	**Paid-up Equity Share Capital (Face Value of Rs.10/-each)**	846.58	846.58	794.14	846.58	794.14	846.58
13	**Reserve excluding Revaluation Reserves as per Balance Sheet of previous Accounting Year**						21,078.10
14	**Net Worth**						21,924.68

GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS

AARTI SURFACTANTS LIMITED

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Aarti Surfactants Limited

FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTH ENDED 31st DECEMBER 2024

(Rs. in Lakhs)

Sr. No.	Particulars	Consolidated Result					
		3 Months Ended			9 Months Ended		Year Ended
		31st Dec 2024 (Unaudited)	30th Sept 2024 (Unaudited)	31st Dec 2023 (Audited)	31st Dec 2024 (Unaudited)	31st Dec 2023 (Audited)	31st Mar 2024 (Audited)
1	**INCOME**						
	a)Revenue from Operations (Net)	16,278.33	15,083.90	13,875.01	45,703.13	43,130.83	58,985.74
	b)Other Income	(16.30)	200.73	2.99	233.77	8.55	13.31
	Total Income	**16,262.03**	**15,284.63**	**13,878.00**	**45,936.90**	**43,139.38**	**58,999.05**
2	**EXPENSES**						
	a)Cost of Materials Consumed	14,429.07	12,262.43	10,493.34	37,669.81	32,884.95	44,583.19
	b)Purchases of Stock-in-Trade	-	-	-	76.46	-	-
	c)Changes in Inventories of Finished Goods, Work-in-progress and Stock-in-Trade	(1,030.20)	210.90	(238.15)	(490.93)	(460.07)	72.03
	d)Employee Benefits Expense	487.34	493.32	445.45	1,441.69	1,328.84	1,789.48
	e)Finance Costs	311.81	259.93	364.85	829.20	1,062.51	1,403.36
	f)Depreciation and Amortisation Expenses	440.15	431.34	402.44	1,294.07	1,182.77	1,603.75
	g)Other Expenses	1,503.11	1,745.67	1,501.45	4,783.40	4,598.04	6,328.36
	Total Expenses	**16,141.28**	**15,403.59**	**12,969.38**	**45,603.70**	**40,597.04**	**55,780.17**
3	**Profit/(Loss) before Exceptional Items and Tax (1-2)**	**120.75**	**(118.96)**	**908.62**	**333.20**	**2,542.34**	**3,218.88**
4	Exceptional Items (Refer note 4)	-	420.25	-	420.25	-	-
5	**Profit/(Loss) before Tax (3-4)**	**120.75**	**301.29**	**908.62**	**753.45**	**2,542.34**	**3,218.88**
6	**TAX EXPENSES**						
	a)Current Year Tax	27.00	(32.00)	216.00	78.00	580.00	746.00
	b)Adjustment of Tax Related to earlier periods	-	-	-	-	-	14.45
	c)Deferred Tax	14.00	152.59	24.31	193.00	294.86	325.74
	Total Tax Expenses	**41.00**	**120.59**	**240.31**	**271.00**	**874.86**	**1,086.19**
7	**Net Profit/(Loss) from Ordinary Activities after Tax (5-6)**	**79.75**	**180.70**	**668.31**	**482.45**	**1,667.48**	**2,132.69**
8	**Net Profit/(loss) for the period (7-8)**	**79.75**	**180.70**	**668.31**	**482.45**	**1,667.48**	**2,132.69**
9	**Profit/(loss) for the period attributable to**						
	a)Owners of the Company	79.75	180.70	668.31	482.45	1,667.48	2,132.69
	b)Non Controlling Interest	-	-	-	-	-	-
10	**Other Comprehensive Income**	-	-	-	-	-	(11.37)
11	**Total Comprehensive Income for the period (Comprising Profit/(Loss) and Other Comprehensive Income for the period) (10+11)**	**79.75**	**180.70**	**668.31**	**482.45**	**1,667.48**	**2,121.32**
12	**Earnings per Equity share:**						
	(1) Basic	0.95	2.13	8.42	5.70	21.00	26.63
	(2) Diluted	0.95	2.13	7.88	5.70	19.67	25.16
13	**Paid-up Equity Share Capital (Face Value of Rs.10/-each)**	846.58	846.58	794.14	846.58	794.14	846.58
14	**Reserve excluding Revaluation Reserves as per Balance Sheet of previous Accounting Year**						20,964.39
15	**Net Worth**						21,810.97

GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS

AARTI SURFACTANTS LIMITED

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Aarti Surfactants Limited

Notes:-

1. The above results for the quarter and nine months ended 31st December, 2024 have been reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on 08th February, 2025.
2. CARE Ratings has upgraded Long term bank facility - Term Loan and Long term bank facility Cash Credit ratings of the Company from BBB+;Stable to A-:Stable and also upgraded Redeemable Preference Shares of the Company from BBB;Stable to BBB+;Stable.
3. The aforesaid Financial Results will be uploaded on the Company's website www.aarti-surfactants.com and will also be available on the website of BSE Limited www.bseindia.com and the National Stock Exchange of India Limited www.nseindia.com for the benefit of the shareholders and investors.
4. The exceptional items for the quarted ended 30th September, 2024 and nine months ended 31st December, 2024 include the receipt of insurance proceeds related to the loss of assets due to fire incident that occurred in March, 2022. The amount received exceeds the books value of affected assets and its impact on current and deferred tax resulting from this transaction has been appropriately accounted for in the financial results presented above.
5. Other Income for the quarted ended 30th September, 2024 and nine months ended 31st December, 2024 includes insurance proceeds received against loss of profit related to the fire incident that occurred in March,2022 of Rs.194 Lakhs and its impact on current tax has been appropriately accounted in the financial results presented above.
6. The Company deals in only one operating segment which is based on the nature of the product and thus the reporting segment is only one segment i.e. Home and personal care ingredients.
7. Additional information being provided in accordancewith Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirement) Regulations 2015:

Description	Standalone Result					
	3 Months Ended			9 Months Ended		Year Ended
	31st Dec 2024	30th Sept 2024	31st Dec 2023	31st Dec 2024	31st Dec 2023	31st Mar 2024
Debt Equity Ratio [Total Net Debt/Total Average Equity]	0.54	0.50	0.63	0.55	0.65	0.47
Debt Service Coverage Ratio [Net Profit before tax + Non-cash operating expenses (depreciation and amortisation) + Net finance cost [Net finance cost = Finance costs - Interest income]/ Finance Cost + Principal Repayments of long term borrowings (excluding prepayments)]	0.93	0.61	1.71	1.69	1.60	1.58
Interest Service Coverage Ratio [Net Profit before tax + Non-cash operating expenses (depreciation and amortisation) + Net finance cost (Net finance cost = Finance costs - Interest income)/ Finance Cost]	2.80	2.21	4.59	2.97	4.50	4.49
Outstanding Redeemable Preference Shares (Quantity)	10,82,387	10,82,387	10,82,387	10,82,387	10,82,387	10,82,387
Outstanding Redeemable Preference Shares (Rs in Lakhs)	2,214.60	2,196.30	2,141.79	2,214.60	2,141.79	2,159.89
Current Ratio [Current Assets / Current Liabilities]	1.33	1.38	1.27	1.33	1.27	1.54
Long Term Debt to Working Capital [Long Term Debt (including current maturity of long term borrowing)/ Current Assets less Current Liabilities (excluding current maturity of long term borrowings)]	0.70	0.69	1.25	0.70	1.25	0.77
Current Liability Ratio [Current Liabilities/ Total Liabilities]	0.75	0.72	0.66	0.75	0.66	0.63
Total Debt to Total Assets [Total Debt/ Total Assets]	0.26	0.25	0.29	0.26	0.29	0.23
Trade Receivable Turnover Ratio* [Total Sale of Products/ Average Trade Receivables]	2.05	2.12	2.33	6.37	7.45	8.65

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GOKHALE & SATHE MUMBAI FIRM No. 103264W CHARTERED ACCOUNTANTS

AARTI SURFACTANTS LIMITED

Aarti Surfactants Limited

Inventory Turnover Ratio* [Cost of Goods Sold/ Average Inventories]	1.25	1.32	1.03	3.52	3.54	5.06
Net Profit After Tax (Rs in Lakhs)	90.66	191.56	668.46	515.36	1,667.90	2,226.69
Operating Margin (%) [(EBITDA - Other Income)/Revenue from Operations]	5.37%	3.80%	12.06%	5.38%	11.08%	10.68%
Net Profit Margin % [Net Profit after tax/ Revenue from operations]	0.56%	1.27%	4.82%	1.13%	3.87%	3.77%

*Not Annualised for Interim Periods

Description	Consolidation Result					
	3 Months Ended			9 Months Ended		Year Ended
	31st Dec 2024	30th Sept 2024	31st Dec 2023	31st Dec 2024	31st Dec 2023	31st Mar 2024
Debt Equity Ratio [Total Net Debt/Total Average Equity]	0.54	0.50	0.63	0.55	0.65	0.47
Debt Service Coverage Ratio [Net Profit before tax + Non-cash operating expenses (depreciation and amortisation) + Net finance cost [Net finance cost = Finance costs - Interest income]/ Finance Cost + Principal Repayments of long term borrowings (excluding prepayments)]	0.92	0.61	1.71	1.68	1.60	1.55
Interest Service Coverage Ratio [Net Profit before tax + Non-cash operating expenses (depreciation and amortisation) + Net finance cost (Net finance cost = Finance costs - Interest income)/ Finance Cost]	2.79	2.19	4.59	2.95	4.50	4.43
Outstanding Redeemable Preference Shares (Quantity)	10,82,387	10,82,387	10,82,387	10,82,387	10,82,387	10,82,387
Outstanding Redeemable Preference Shares (Rs in Lakhs)	2,214.60	2,196.30	2,141.79	2,214.60	2,141.79	2,159.89
Current Ratio [Current Assets / Current Liabilities]	1.33	1.38	1.27	1.33	1.27	1.54
Long Term Debt to Working Capital [Long Term Debt (including current maturity of long term borrowing)/ Current Assets less Current Liabilities (excluding current maturity of long term borrowings)]	0.70	0.68	1.24	0.70	1.24	0.77
Current Liability Ratio [Current Liabilities/ Total Liabilities]	0.75	0.72	0.66	0.75	0.66	0.63
Total Debt to Total Assets [Total Debt/ Total Assets]	0.26	0.25	0.29	0.26	0.29	0.23
Trade Receivable Turnover Ratio* [Total Sale of Products/ Average Trade Receivables]	2.05	2.12	2.33	6.37	7.45	8.65
Inventory Turnover Ratio* [Cost of Goods Sold/ Average Inventories]	1.25	1.32	1.03	3.52	3.54	5.06
Net Profit After Tax (Rs in Lakhs)	79.75	180.70	668.31	482.45	1,667.48	2,132.69
Operating Margin (%) [(EBITDA - Other Income)/Revenue from Operations]	5.34%	3.77%	12.06%	5.35%	11.08%	10.53%
Net Profit Margin % [Net Profit after tax/ Revenue from operations]	0.49%	1.20%	4.82%	1.06%	3.87%	3.62%

*Not Annualised for Interim Periods

8. Figures for the previous period have been regrouped or rearranged wherever necessary.

For AARTI SURFACTANTS LIMITED

Nikhil

NIKHIL DESAI
CEO & MANAGING DIRECTOR
DIN-01660649

Place: Mumbai
Date: 08th February, 2025

AARTI SURFACTANTS LIMITED

GOKHALE & SATHE MUMBAI CHARTERED ACCOUNTANTS FRN No. 103264W