

February 09, 2026

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Investors Presentation

Please find attached a copy of Investors presentation that would be used in the earnings call on February 10, 2026 at 9.00 am (IST) on the unaudited financial results of the Company for the quarter and nine months' ended December 31, 2025.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

Reg Off: Plant 7, No. 143/A, Jigani Link Road, Bangalore-560 105, India, Tel: +91 80-27839081/82/83. Fax: +91 80-27839309
E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542

Sansera Engineering Limited

Q3FY26
Investor Presentation

Performance Highlights



Mr. B R Preetham
Executive Director & CEO

"I am thrilled to update you that Sansera has set a new quarterly performance benchmark for revenue and EBITDA at INR 9,077 Mn and EBITDA of INR 1,639 Mn (18.1% margin), respectively. Recent Labour code changes have resulted in one-time exceptional charge of INR 162 Mn. Our strong performance in the quarter, comes with an improved margin profile due to operating leverage playing out. During the quarter, we saw strong execution in both auto and non-auto side of the business across geographies.

As promised, with relentless efforts of our ADS team, we delivered a fourfold growth on a YoY basis in ADS sales. We continue to add further orders in this business and our cumulative unexecuted orderbook backlog for the ADS segment stood at INR 38,678 Mn (as on Dec-25).

Overall Sansera's order book across businesses, which represents peak annual revenues for the new business stood at INR 24,124 Mn (as on Dec-25).

Over the years our focus has been on diversification and future proofing our business which is reflecting in our performance as well. Recent addition of a new facility in Pantnagar and signing of a strategic JV with Nichidai will further help us in moving towards this goal. Notably, our JV with Nichidai is perfectly aligned with our vision to expand into high-value, technology agnostic automotive component segments and strengthen our position as a comprehensive solutions provider to the global automotive industry.

Lastly, the EU FTA and interim trade agreement between the USA and India, are welcome shift, creating clear momentum for deeper engagement. We expect positive impact from this on both current exports and new opportunities. Looking ahead, our priorities remain centered on leveraging core strengths, pursuing technological excellence, and capturing emerging growth opportunities."



Key highlights

Total ground area: ~2.7 lakh Sq ft

- › Key products: Crank Shafts & Crank shaft assemblies
- › Customer focus: Domestic 2W OEMs
- › The plant is equipped with best-in-class machines with high degree of automation capabilities
- › Of the total 184 employees 57% of them are women
- › Covered area can go up to 70% of the total area

Inauguration of New Plant in Pantnagar, Uttarakhand (Feb-26)



Proposed JV with Nichidai Corporation

Nichidai Sansera Private Limited
(Proposed JV)

Sansera Engineering Ltd
60%

Nichidai Corporation
40%



- › Sansera and Nichidai have agreed to incorporate, establish and operate a private limited company in Bengaluru
- › Sansera will make an **investment of INR 500 Mn** in one or more tranches
- › **Board composition**
 - › 3 Directors to be nominated by Nichidai
 - › 4 Directors to be nominated by Sansera
- › MD of the JV Company shall be a nominee of Sansera.
- › Business: Manufacturing of precision forged and machined parts in aluminium and steel for differential assemblies, compressors, driveline and such other advanced automotive components, not currently manufactured by Sansera, for sale in markets in India and overseas

Strategic Rationale

- › This collaboration brings together Nichidai Corporation's **50 years of expertise in manufacturing dies, precision components, and filters developed across operations in Japan and Thailand**, with Sansera's established presence in India's automotive sector.
- › The partnership leverages complementary strengths to create a world-class manufacturing platform capable of serving both domestic and global markets.

Value-Creation

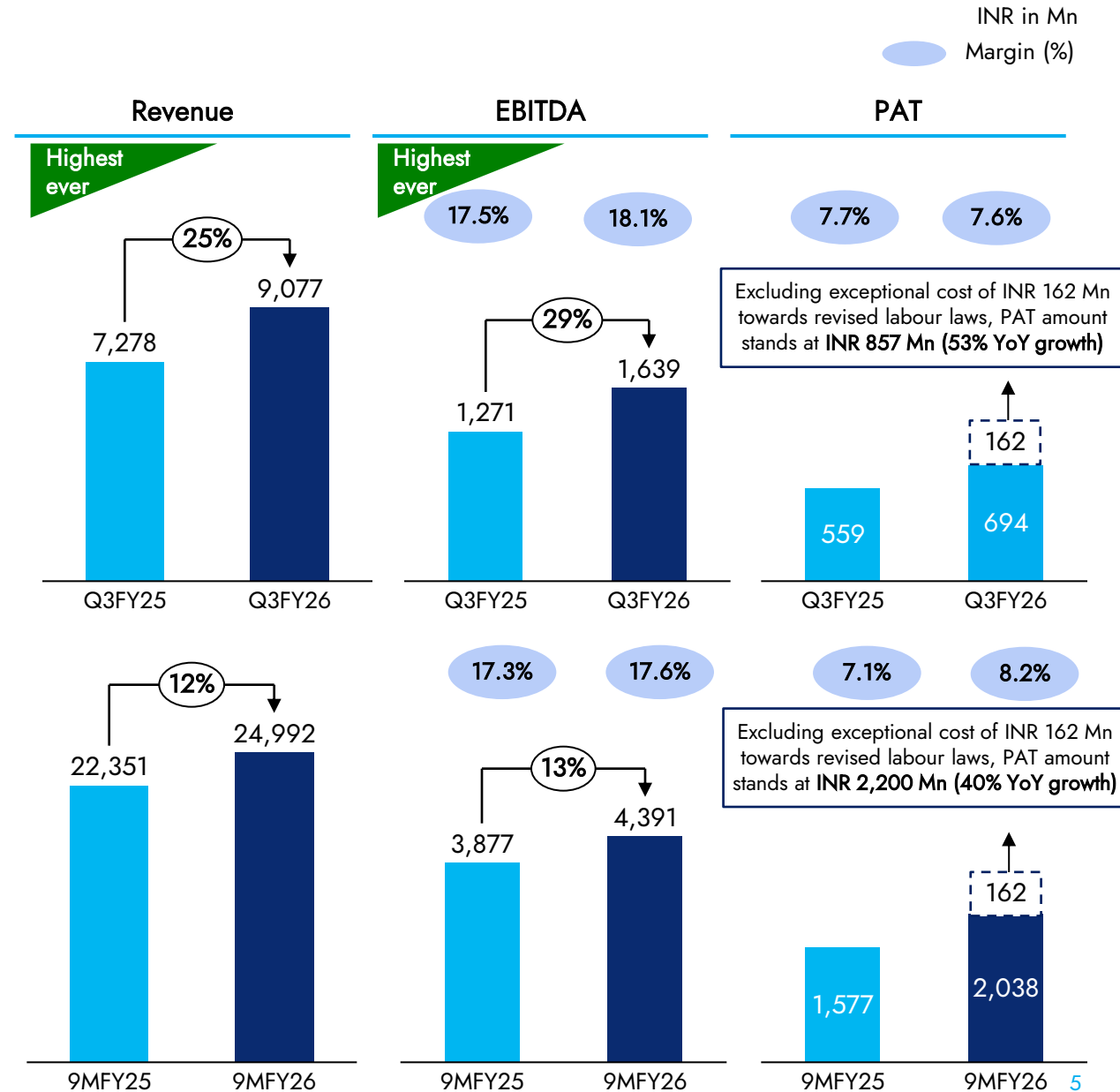
- › Diversify the product portfolio of precision-engineered components and derisk against existing IC engine components.
- › Access new customer segments and international markets
- › Create additional revenue streams and improve financial performance
- › Strengthening competitive positioning in the automotive value chain
- › Create skilled employment opportunities and contribute to the economic development of Karnataka



Highest Ever Nine-monthly Performance

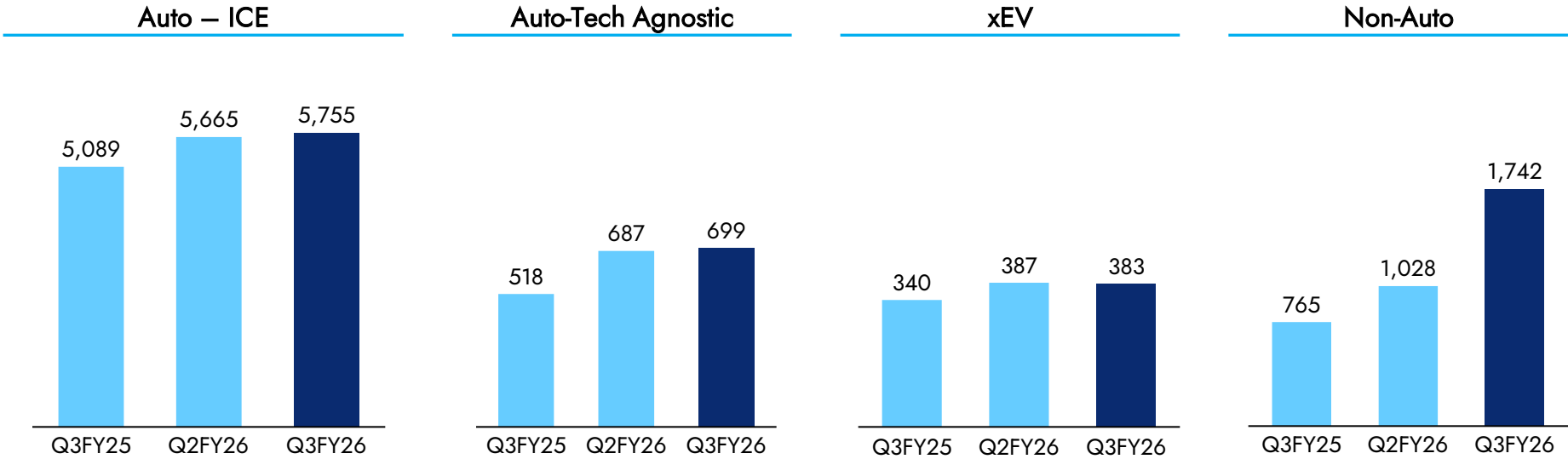
Sansera delivered a **solid growth of 24.7%** along with a **margin expansion at EBITDA levels**

- › In Q3FY26, the India Business delivered a growth of 13.7% YoY, whereas the international business delivered much faster growth of 59.9% YoY
- › **International business registered its highest ever quarterly topline:**
 - › Exports to other countries saw an upsurge of almost 3x (YoY). This is largely driven by Semiconductor business
 - › Exports to the USA recorded growth of 50.5% YoY, primarily driven by stronger execution of Aerospace orders
 - › Sweden business continued to remain strong with sales of INR 708 Mn, 62.5% YoY growth
 - › Exports to Europe (Excluding sales from the Sweden plant) witnessed a YoY growth of 7.1%
- › **Non-Auto Segment – Highest ever quarterly performance**, recorded a YoY growth of 127.9%, mainly on the back of the ADS segment, which delivered multifold growth of 4.4 times compared to Q3FY25
- › Auto-Tech Agnostic & xEV reported an increase of 26.0% YoY. Notably, Tech-Agnostic grew by 34.8%, and xEV, on account of scooters, delivered a growth of 12.5%
- › **Automotive segment – Highest ever quarterly performance**, recorded growth of 13.1% YoY on a considerably large base. This growth was largely driven by:
 - › Passenger Vehicles with 24.2% YoY growth mainly on account of recovery in exports along with sustained domestic demand momentum
 - › Commercial vehicles registered YoY growth of 27.9%, primarily led by higher sales in the Swedish subsidiary
 - › 2W grew in line with the industry trends

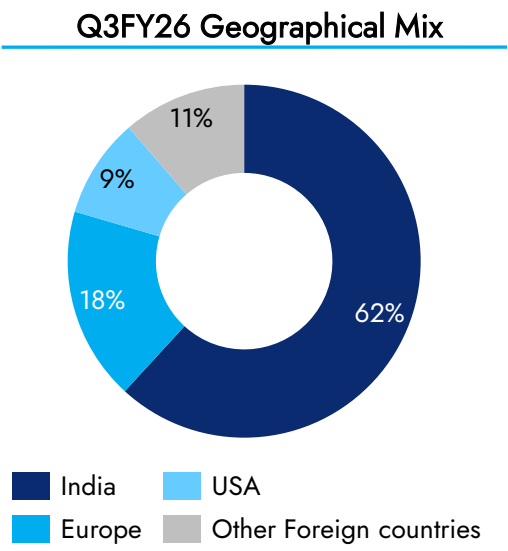
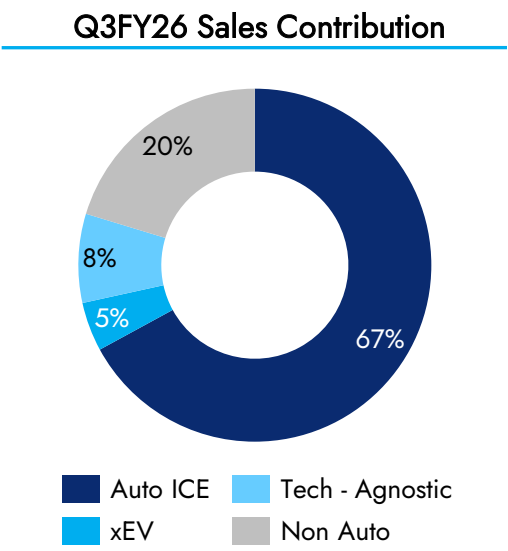


Sales Mix Trends

INR in Mn



| Sales mix (%) | Q3FY26 | Q3FY25 | Q2FY26 | 9MFY26 | 9MFY25 |
|-------------------------|--------|--------|--------|--------|--------|
| India | 61.8% | 69.5% | 70.2% | 66.7% | 69.0% |
| Europe | 17.7% | 17.8% | 16.3% | 17.9% | 18.4% |
| USA | 9.1% | 7.7% | 8.8% | 8.8% | 8.7% |
| Other Foreign Countries | 11.4% | 5.0% | 4.7% | 6.6% | 3.9% |
| International | 38.2% | 30.5% | 29.8% | 33.3% | 31.0% |
| Exports from India | 29.9% | 24.0% | 22.2% | 25.1% | 25.6% |
| Sweedeen Sales | 8.3% | 6.5% | 7.6% | 8.2% | 5.4% |
| TOTAL | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

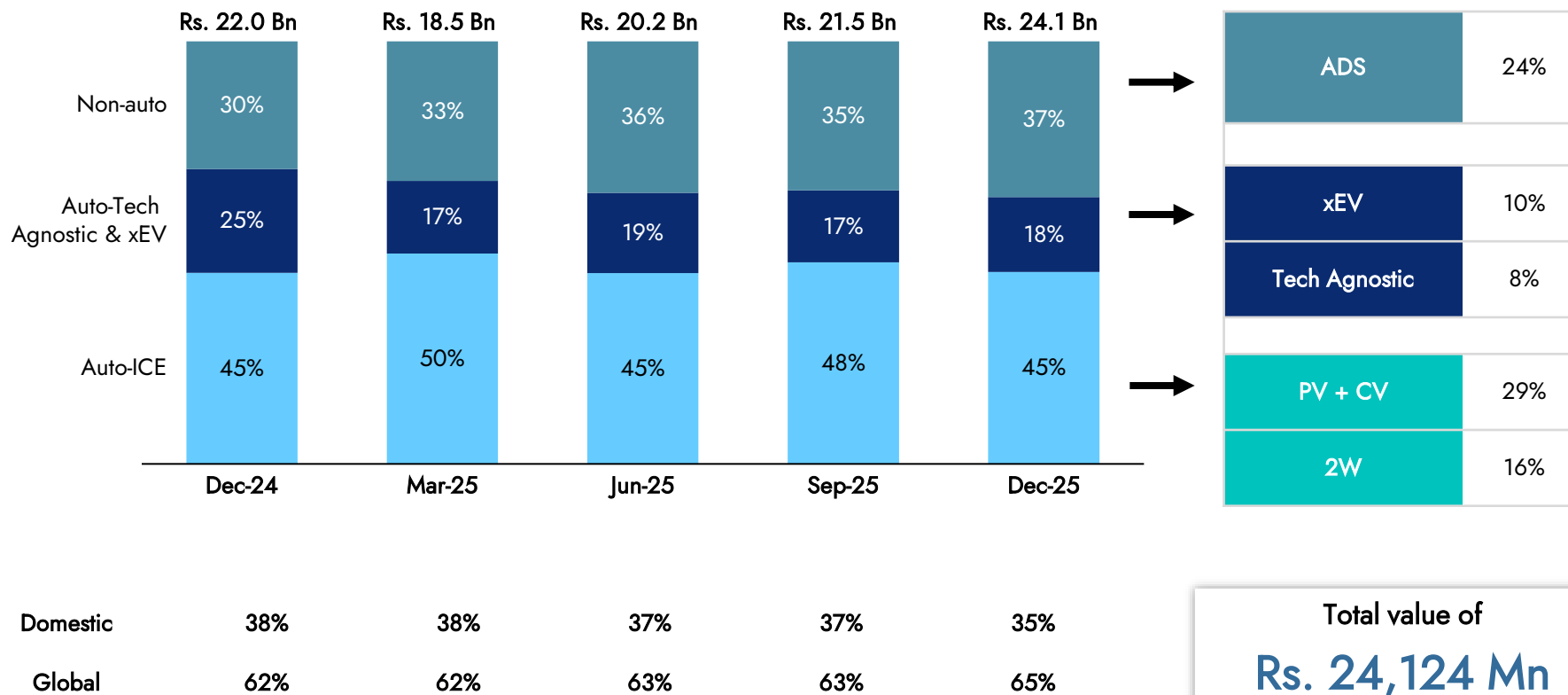


Peak Annual Revenues for New Business

Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

INR in Mn

Segment wise Orderbook*



Key highlights

- › Order book represents peak annual revenues for new business
- › This is based on LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.
- › This orderbook is expected to reach its peak annual revenue in the next 3 years
- › In addition, the company is continuously working on adding new orders in all the segments

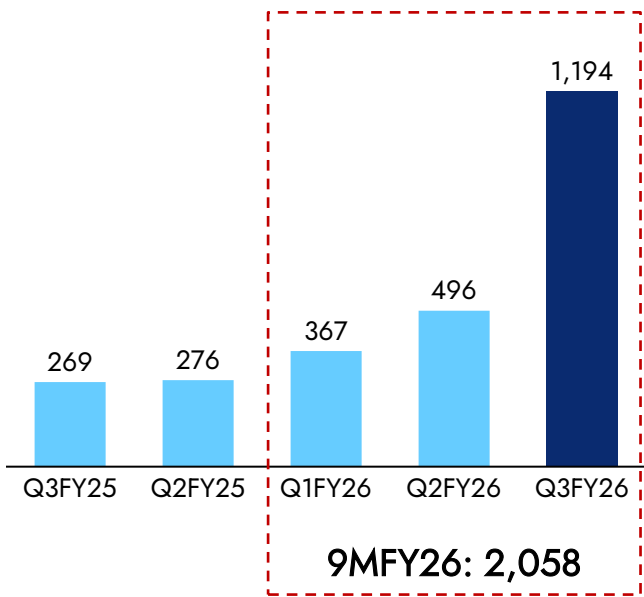
Represents LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.

*Order book represents peak annual revenues for new business

ADS Segment Highlights

INR in Mn

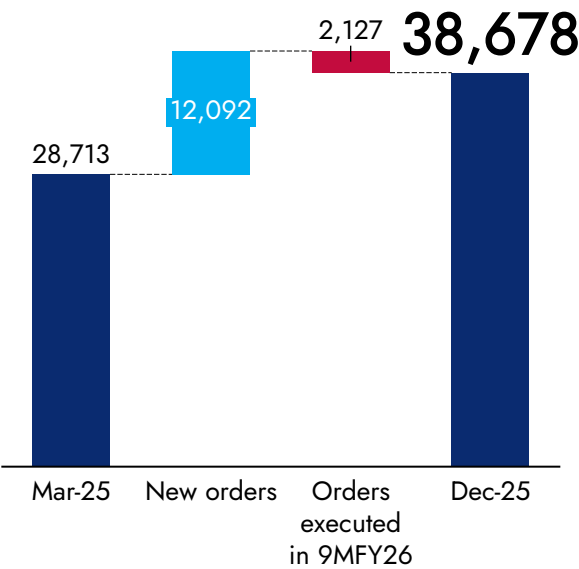
Segment Revenue



FY26 ADS Revenue guidance of
INR 3,000 – 3,200 Mn

FY27 ADS Revenue guidance of
INR 5,000 – 6,000 Mn

Cumulative unexecuted order backlog



Cumulative unexecuted order backlog
~ INR 38,678 Mn

This order backlog is executable in
~ 5 years

Existing ADS Capacity

140,000 sq ft
Covered area of current facility

2/3 of the space dedicated for Aerospace & Semicon

1/3 of the space dedicated for defence

INR 6,000 Mn

Revenue potential at fully planned capacity utilization

Future Plans

- › Planned capex of INR 2,500 Mn over the next few years towards building, machinery, etc.
- › Entered to regular production of semi-conductor parts manufacturing ramp-up in 2026-Q3 & Q4 is the stable period.
- › Entering into more complex and large structural parts, supported with in-house surface treatment facility

Consolidated Profit & Loss

| Particulars (INR in Mn) | Q3FY26 | Q3FY25 | YoY | 9MFY26 | 9MFY25 | YoY |
|---|--------------|--------------|------------|---------------|---------------|------------|
| Revenue From Operation | 9,077 | 7,278 | 25% | 24,992 | 22,351 | 12% |
| Cost of goods sold (incl power & fuel cost) | 5,426 | 4,214 | | 14,712 | 13,086 | |
| Gross Profit | 3,651 | 3,064 | 19% | 10,279 | 9,265 | 11% |
| Gross Profit Margin | 40.2% | 42.1% | | 41.1% | 41.5% | |
| Employee benefit expenses | 1,213 | 1,115 | | 3,589 | 3,284 | |
| Other Expenses | 798 | 679 | | 2,299 | 2,104 | |
| EBITDA | 1,639 | 1,271 | 29% | 4,391 | 3,877 | 13% |
| EBITDA Margin | 18.1% | 17.5% | | 17.6% | 17.3% | |
| Other Income | 96 | 61 | | 329 | 103 | |
| Depreciation and amortisation expense | 524 | 445 | | 1,503 | 1,270 | |
| EBIT | 1,211 | 887 | 37% | 3,217 | 2,711 | 19% |
| EBIT Margin | 13.3% | 12.2% | | 12.9% | 12.1% | |
| Finance Cost | 79 | 182 | | 265 | 604 | |
| Exceptional Item * | 162 | 0 | | 162 | 0 | |
| Profit before Tax | 970 | 705 | 38% | 2,789 | 2,107 | 32% |
| Share of net profit of associates accounted for using the equity method, net of tax | -19 | 8 | | -40 | 4 | |
| Tax | 256 | 154 | | 712 | 534 | |
| Profit After Tax | 694 | 559 | 24% | 2,038 | 1,577 | 29% |
| Profit After Tax Margin | 7.6% | 7.7% | | 8.2% | 7.1% | |
| EPS – Basic (Rs.) | 11.05 | 9.19 | | 32.66 | 27.77 | |
| EPS – Diluted (Rs.) | 11.03 | 9.14 | | 32.56 | 27.57 | |

*Increase in gratuity liability arising out of past service cost and increase in leave liability on account for changes in Labour laws

Recent Award Wins During The Quarter



A key sustainability milestone for Sansera

Plant-1 & Corporate honoured with the Sustainability Transformation Excellence Award at the TVS Supplier Sustainability Summit



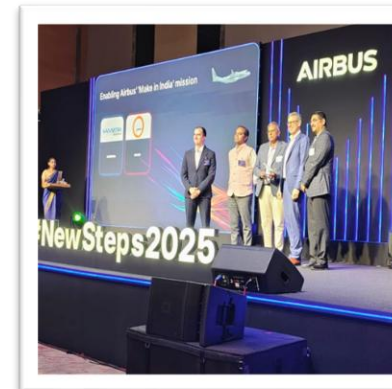
Supplier Summit 2025
Quality Award- Pune Plant



ADS- 2025
Manufacturing Excellence- Plant 9



Outstanding Award under the Proactive Zero-Defect Approach category- Plant 11



Make in India Mission Airbus Recognition – Plant 9



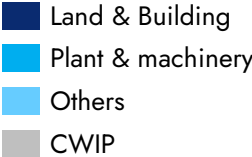
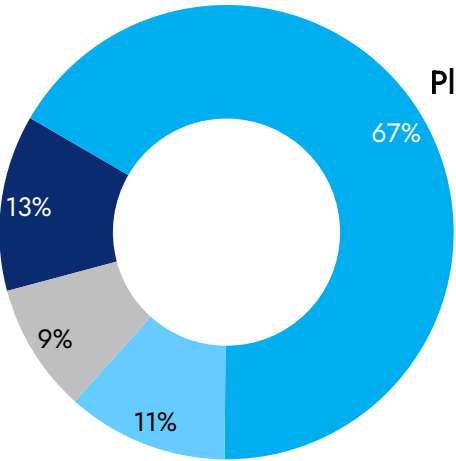
Sustainability Award by Ducati Motor

Fueling Growth through Capital Investments

By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

Capex Breakdown (9M FY26)

Total capex of
INR 3,652 Mn



Plant & Machinery

| | |
|-----------------------------|-----|
| Non - Auto | 51% |
| Auto PV/CV | 12% |
| Auto 2W (Legacy components) | 6% |
| Auto (Tech. agnostic + xEV) | 4% |
| Common capex | 23% |
| Maintenance | 4% |

FY26 Capex Plans

- Forging capacity expansion to support growth
- ADS equipment in line with current orderbook
- Capacity creation in new facility at Pantnagar with high focus on domestic 2W components

Company Overview

Sansera is committed towards diversifying its revenue mix further in emerging segments to 40% while growing the overall business

4 Decades
of Engineering Expertise

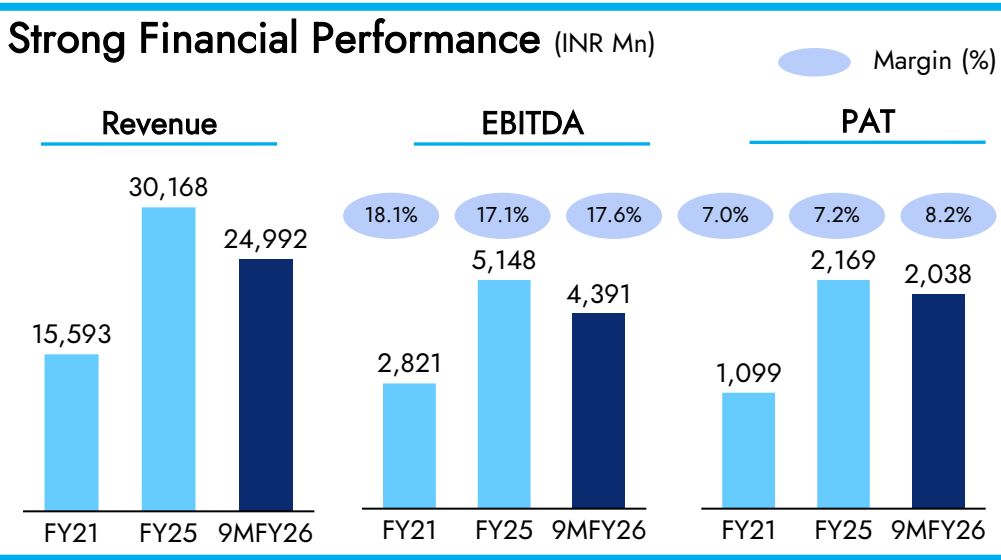
Long-standing relationship
with top OEMs

In-house Machine Building
& Automation capabilities

18
Integrated Manufacturing
Units

100+
Clients across 29 countries

11,300 Employees with
575 Engineers



Diversification Led Growth... Reflecting in Shifting Revenue Mix

Auto ICE

| | | |
|-------------------------|-------|-------|
| 71% 9MFY26 (83% - FY21) | | |
| 2W | PV | CV |
| 40.7% | 16.7% | 12.7% |
| 43.8% | 18.6% | 10.5% |
| 45.7% | 23.4% | 13.4% |

Auto Tech-agnostic & xEV

| | |
|------------------------|------|
| 14% 9MFY26 (5% - FY21) | |
| Tech agnostic | xEV |
| 8.9% | 4.8% |
| 8.9% | 5.9% |
| 5.0% | - |

Non-Auto

| | |
|-------------------------|--------|
| 15% 9MFY26 (12% - FY21) | |
| ADS | Others |
| 8.8% | 6.6% |
| 4.4% | 7.2% |
| 3.8% | 7.8% |

9MFY26

FY25

FY21

Emerging segments

2011
Light Commercial Vehicles

2013
Aerospace Milestone

2017
Global Expansion

2024
Semicon Equipment

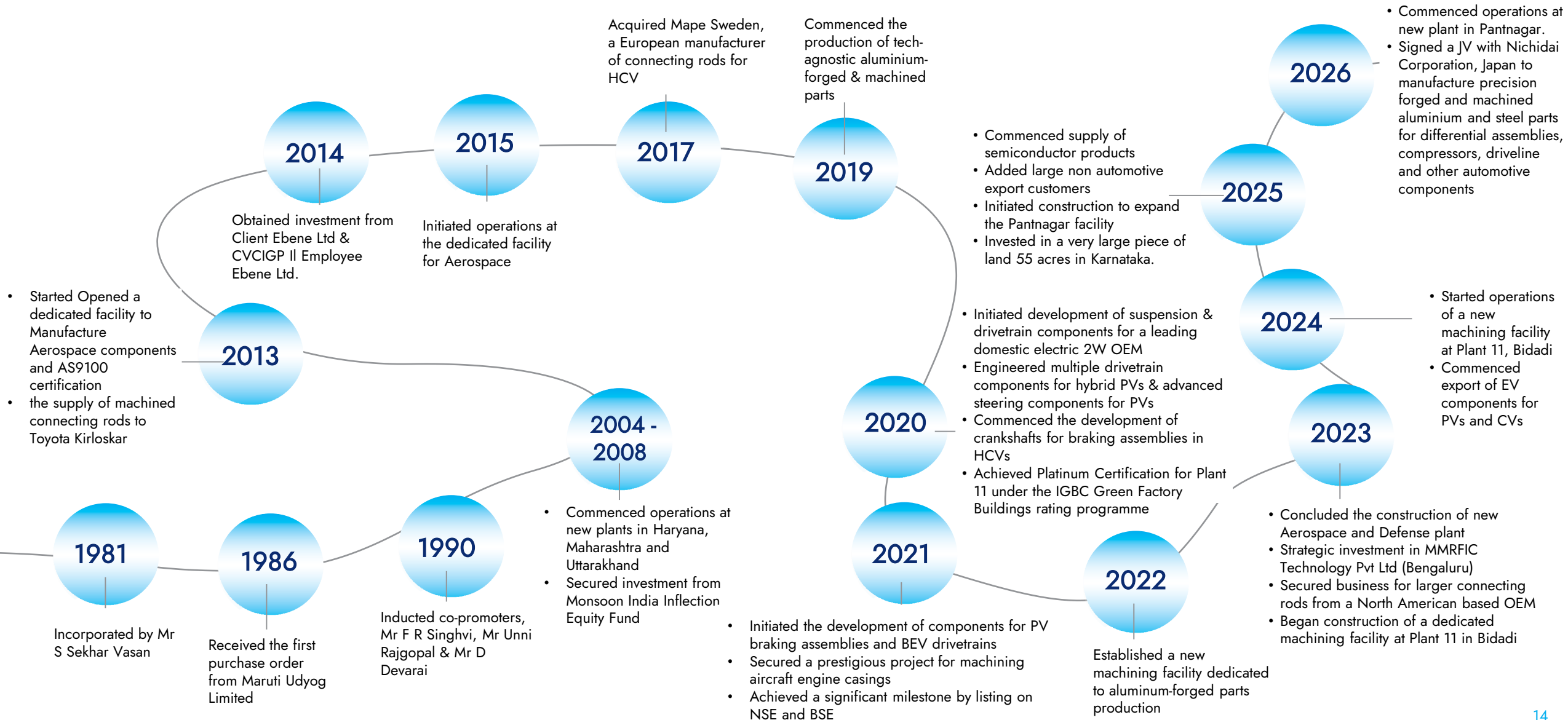
Began strengthening portfolio with light commercial vehicle components

Launched a dedicated facility to manufacture aerospace components

Acquired Sansera Sweden, marking entry into the heavy commercial vehicle segment and reinforcing global presence.

Extending commitment to high precision by entry into semiconductor fab equipment and critical component segments

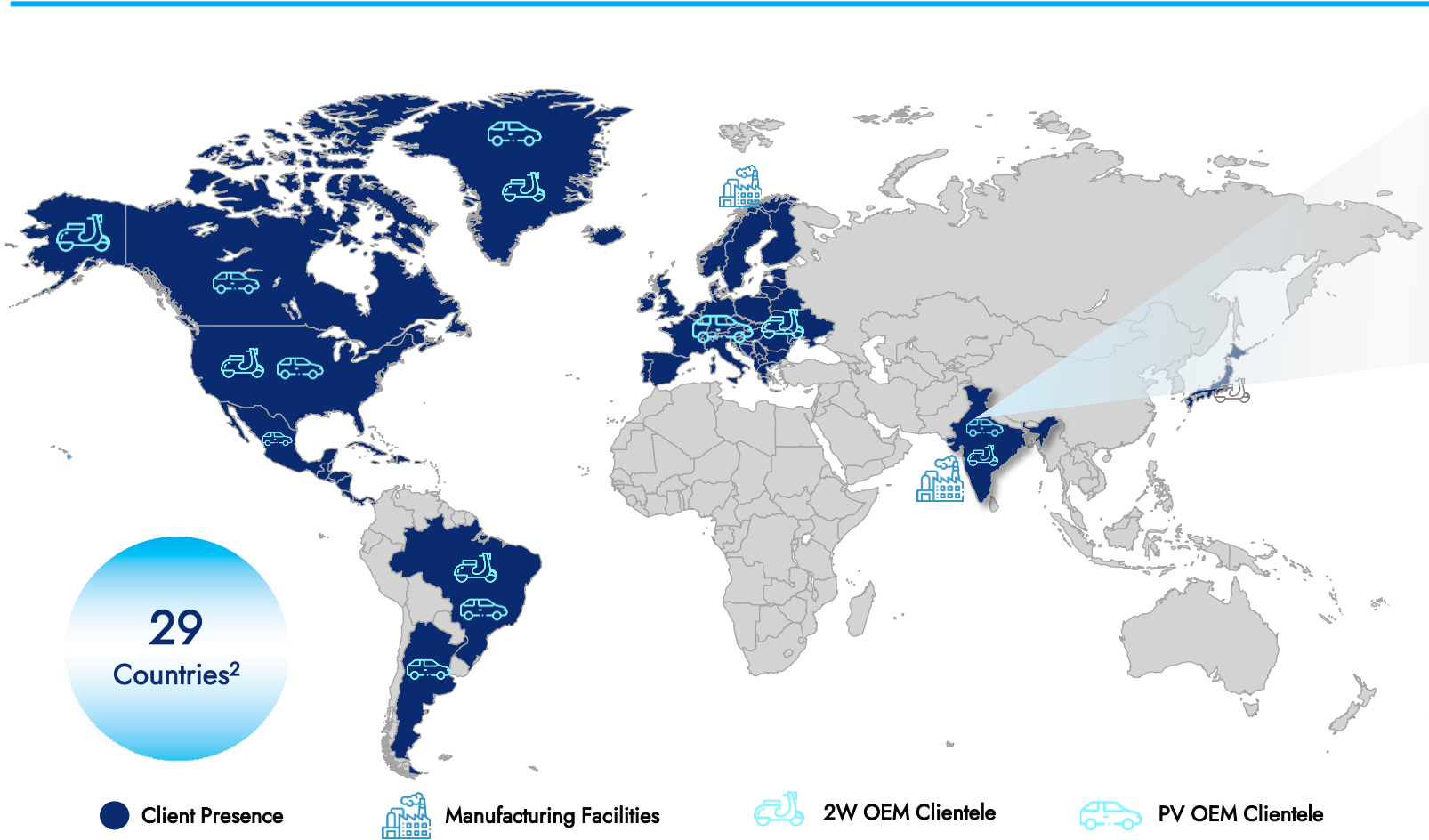
Powering Innovation and Growth for Four Decades



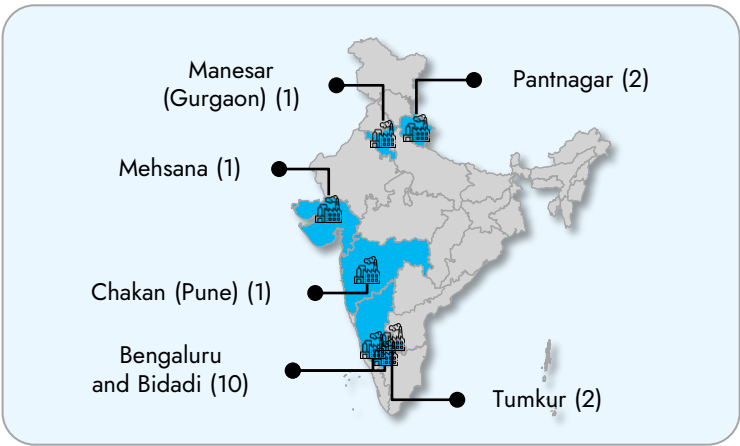
Delivering Precision Globally

Robust infrastructure & fungible manufacturing capabilities catering to 104¹ auto and non-auto customers across 29 countries²

Global Presence



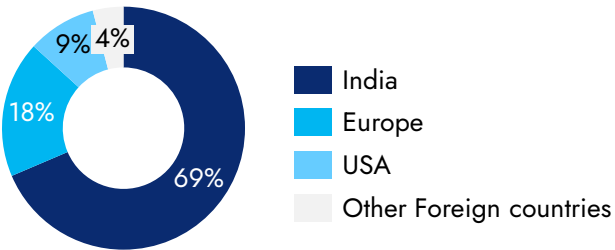
Integrated Manufacturing



Fungible Production Lines
Interchangeable capacity across auto and non-auto

32% Total Product Sales from Exports (FY25)

Revenue Across Geographies (FY25)









Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.








Engineering Led Legacy Solutions: Auto ICE

2Ws








Connecting Rods Crankshaft Rocker Arm Balancer Shaft Gear Shifter Fork Flywheel

PV



Bogy Nozzle Gear Fork Shift Timing Sprocket Adapter Lever Shift Finger Follower Housing Shift Levers

CV



Fractured Con Rod Gear Shifter Fork Braking Crank Shaft Parking Pawl Guide Bush

| Revenue Contribution (9M FY26) | Key Customers |
|---|--|
| <div>35.3%</div> <div>Motorcycle</div> <div>5.3%</div> <div>Scoters</div> | <ul style="list-style-type: none">All major Indian OEMsPremium OEMs in Europe, US and Japan |
| <div>16.7%</div> <div>Passenger Vehicles</div> | <ul style="list-style-type: none">Major Indian and Japanese OEMsIndian multinational automotive manufacturing companyKey North American and European OEMsGlobal Tier 1 Supplier |
| <div>12.7%</div> <div>Commercial Vehicles</div> | <ul style="list-style-type: none">Leading Indian & European OEMsGlobal supplier of actuation and motion control systemsMajor European, Japanese and US OEMsGlobal Supplier of Braking Systems |

71%

Total 9MFY26 Revenue contribution

- Proven track record of **developing complex and critical precision engineered components for the automotive sector**, consistently achieving excellence over the years

60%

Total Long term Revenue contribution

- While the **share of Auto ICE has moderated**, it continues to **remain a robust and growing foundation for operations**
- Potential to grow business further both in domestic and global markets
- Consolidating product manufacturing across facilities to harness synergies and unlock capacity efficiencies

Note: Balance Revenue is from 3W segment

Engineering Led Emerging Solutions: Auto (Tech-Agnostic and xEV)

XEV



Tech — Agnostic



Revenue Contribution (9M FY26)

4.8%
XEV

Key Customers

- European premium 2W OEMs
- Leading European PV OEM
- Major Europe and US-based Tier 1 customer

8.9%
Tech - Agnostic

- Key Indian EV OEMs
- Major Indian UK and OEM
- Major North American and European EV OEM

14%

Total 9MFY26
Revenue
contribution

- Specializes in providing innovative and high-performance solutions tailored to meet the evolving needs of the tech-agnostic and xEV automotive segments.

20%

Total Long term
Revenue
contribution

- Strategically positioned to capitalise on the growing opportunities in Tech-Agnostic and xEV space
- Investing in advanced technologies and developing lightweight and high efficiency components to cater to the evolving needs of EV manufacturers
- Operationalise a dedicated facility for hybrid and electric components within Bengaluru plant, underscoring commitment to the EV sector

Engineering Led Emerging Solutions: Non Auto

ADS



Off Road



Agri-culture



Others



Revenue Contribution (9M FY26)

8.8%
ADS

3.1%
Off Road

1.6%
Agriculture

2.0%
Others

Key Customers

- All major Indian OEMs & Leading Indian Tier 1 Supplier
- Global Tier 1 Supplier
- Global European aircraft OEM
- Semicon Fab Equipment OEMs

- Major Indian and Japanese OEMs
- Indian arm of a global supplier of fuel injection systems
- Indian arm of a global engine-based fuel

- Global Recreation Vehicle OEM

- Indian arm of a global manufacturing and supply chain management co.
- Global OEM of Earth Moving Equipment
- Subsidiary of a leading global power tools manufacturer

15%

Total 9MFY26
Revenue
contribution

- In FY25, the company made significant strides in **diversifying non-automotive portfolio**, with the segment now distinctly categorised into ADS and non-ADS verticals.

20%

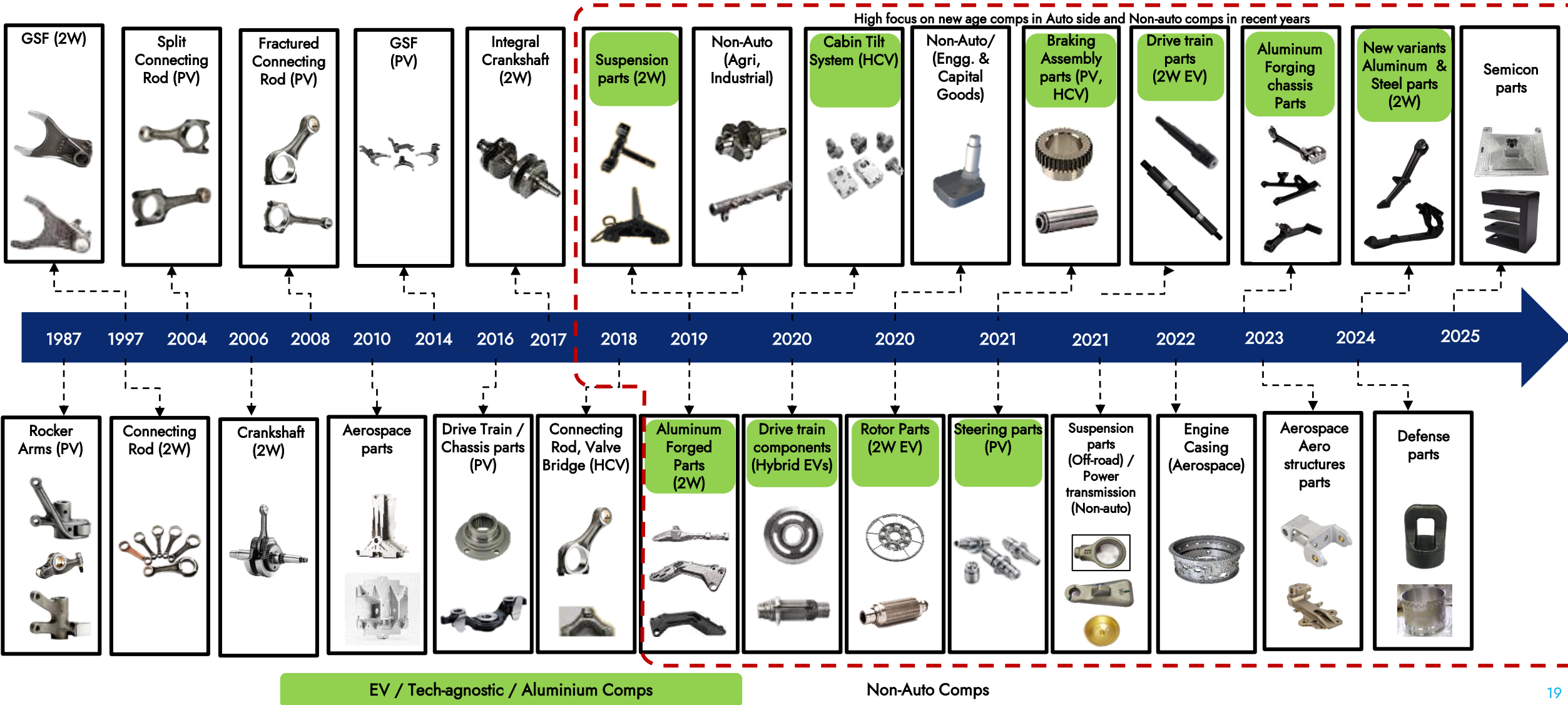
Total Long term
Revenue
contribution

- Foresee tremendous growth potential in the ADS segment, supported by a rebound in aerospace demand
- New customer wins, and rising opportunities in **semiconductor equipment manufacturing** are expected to fuel the growth
- The upward trajectory is expected to be accelerated by the addition of another large aerospace OEM and the ramp-up of semiconductor-related business

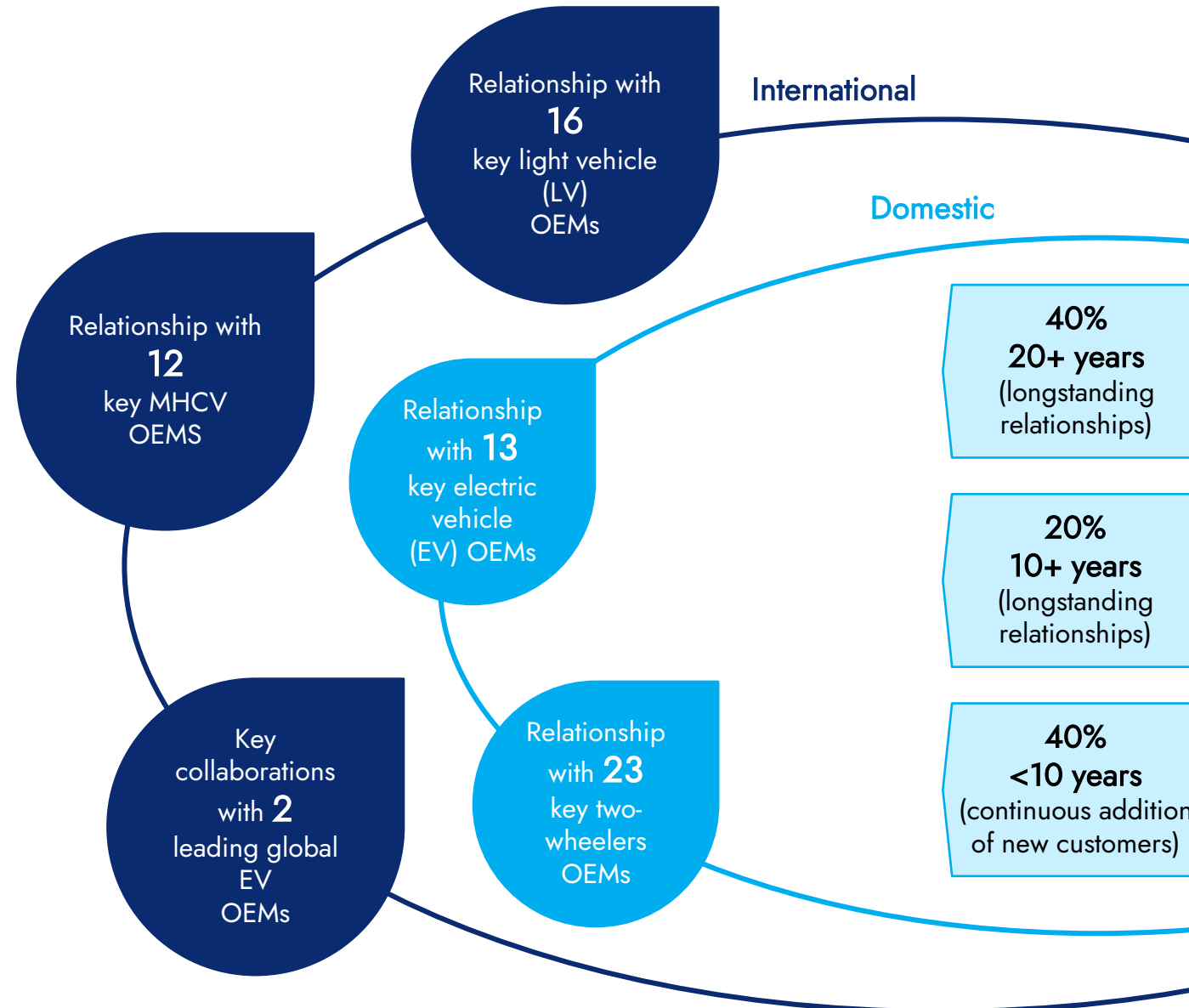
Strategic Entry into New Markets and Product Categories

Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

High focus on new age comps in Auto side and Non-auto comps in recent years



Deep Relationships with Customer Focussed Approach



Experienced Management Team & Board of Directors...

Experienced Professional Management Team



Praveen Chauhan
Head of Corporate Strategy



Vikas Goel
Chief Financial Officer



Rahul Kale
Chief Operating Officer



Hari Krishnan
CEO – Aerospace, Defence & Semiconductor (ADS) division



Satish Kumar
Chief Customer Relationship Officer and Mentor



Amit Gautam
Chief Technology Officer



P R Suresh
Chief Risk officer & Head Corp Training & Quality Systems



Rajesh Kumar Modi
Chief Legal Officer, Company Secretary & Compliance Officer



Pattabhiraman Raghuraman
Chief - Strategic Sourcing & Supply Chain Management Officer



Madhukar Bhat
Chief Human Resources Officer



Anil Patil
Chief Quality Officer



Rakesh S B
Head Aerospace Division

Distinguished Board of Directors



S Sekhar Vasam
Chairman and Managing Director



F R Singhvi
Joint Managing Director



B R Preetham
Executive Director & Group CEO



Muthuswami Lakshminarayan
Non-Executive, Independent Director



Revathy Ashok
Non-Executive, Independent Director



Samir Purushottam Inamdar
Non-Executive, Independent Director

Proficient Strategic Thinking, Planning and Management

Global Exposure

Long-Standing Entrepreneurial and Leadership Skills

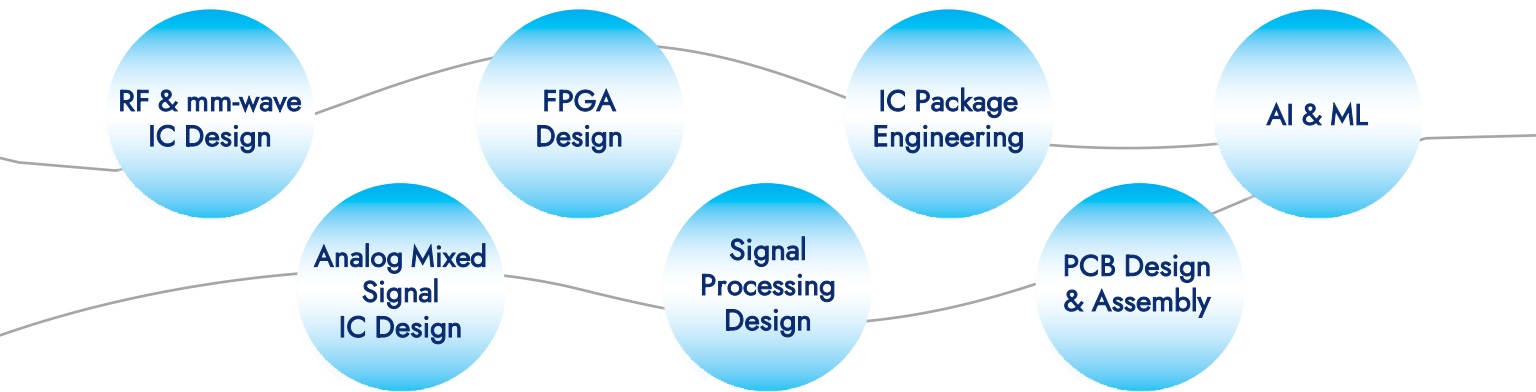
Deep Automobile Company Expertise

MMRFIC - A Partnership for Growth

Strategic investment in MMRFIC for optimizing on advancing radar technology



The partnership presents a significant opportunity in **advanced radar technologies**, create **powerful synergies** and **unlock new opportunities**



Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

ISRO
Order Driven
Development of RF
Solutions for ISTRAC

DRDO
Order Driven
Development for DRDO
Labs for mmWave RF
Radar Solution &
Systems

IDEX-DIO
Funds worth 20Cr for
Development of next
Gen system for
Defence and Space
Comm.

DRDO-TDF
Technology Fund worth
10Cr for SOC
Development of Secure
solutions

Qualified Technologies For Aerospace & Defense

- **mmW Radar**
 - Smallest RF payload with Integrated RF gating switch
- **FMCW Based RF Radar**
 - DBF(Digital Beam Former) Based Radar
 - PoE (Power over Ethernet) enabled Sensor
- **Wide Band AESA Radar**
 - 192 Elements
 - One of the Thinnest TRM plank
- **Radio Proximity Sensor**
 - Smallest form factor
- **Direct Digital Sampling Radar Processor Card**
 - Upto **C-Band** Enabled Direct Digital Sampling Card
 - One of the Lowest Form factor (**3U-VPX or smaller**)

Note: 1. Sansera has the right to invest and increase stake to 51% at a predefined valuation formula.

*Further investment of 100 Mn has been made during the year for which the shareholding percentage will be determined based on FY26 financial results.

Driving Growth, Scaling Strategically



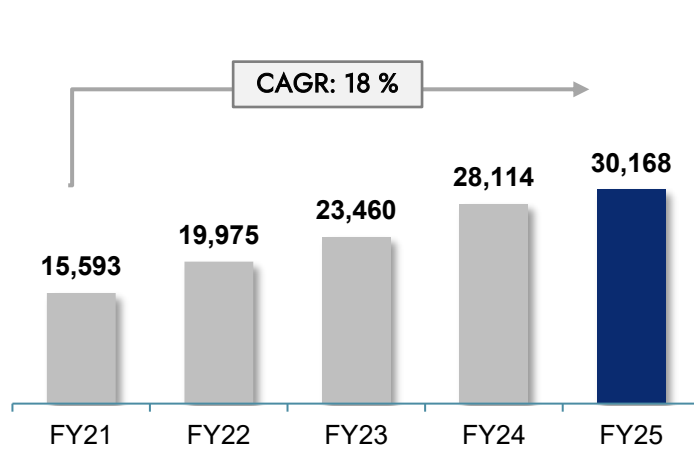
Financial Performance

Sound Financial Performance

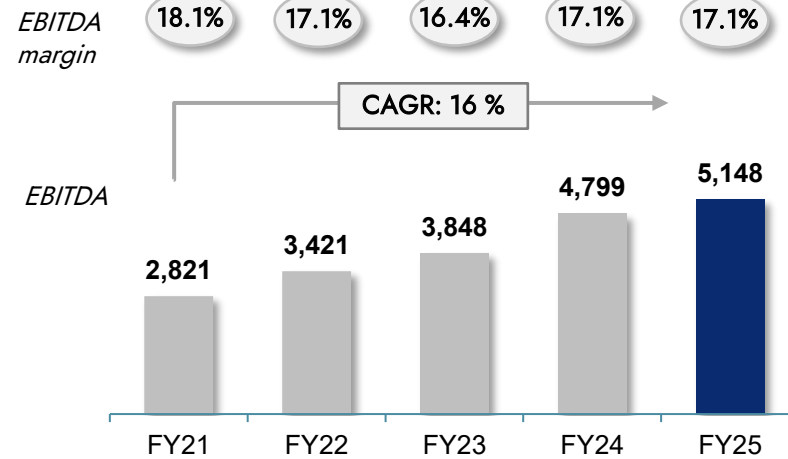
Strong financial performance across profitability metrics

Revenue

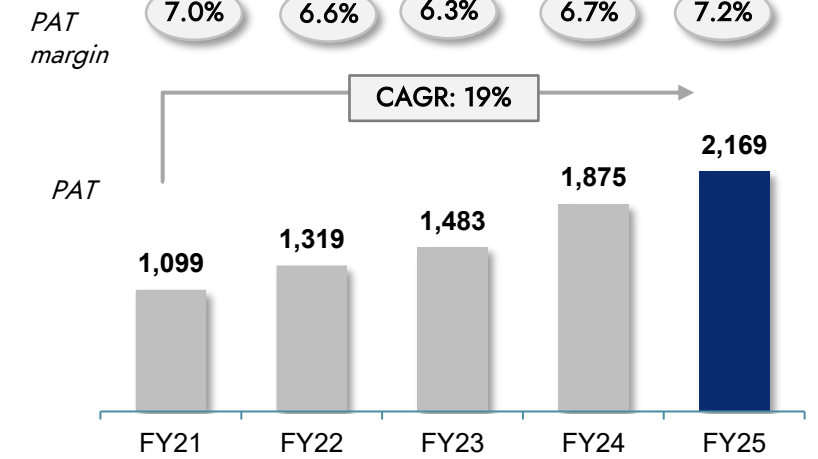
INR in Mn



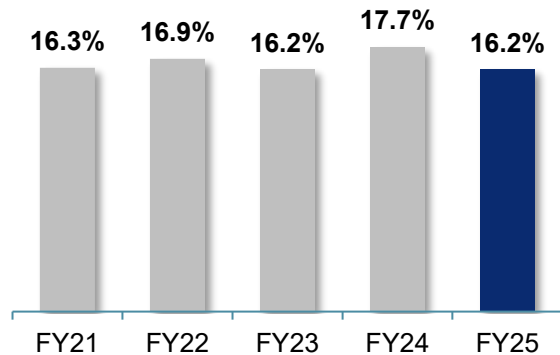
EBITDA and EBITDA Margins %



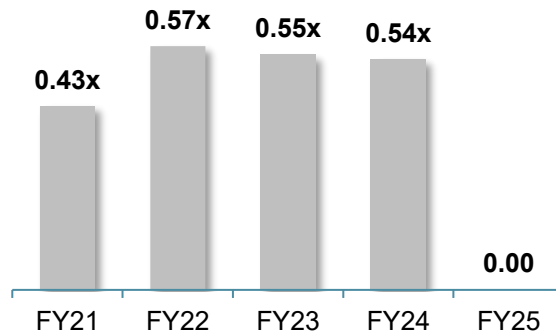
PAT and PAT Margins %



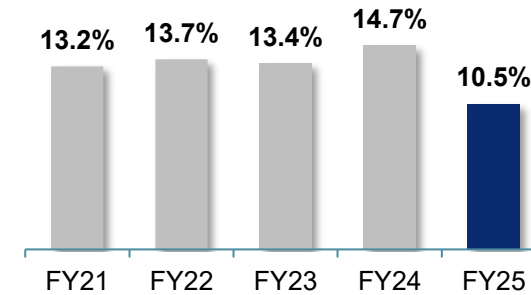
Return on Capital Employed (ROCE) (Ex of CWIP)



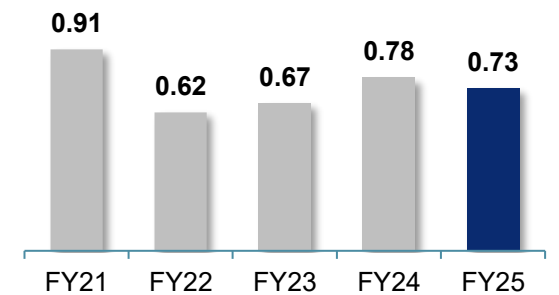
Net Debt to Equity



Return on Equity (ROE)



OCF to EBITDA



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Network.

Consolidated Statement of Profit and Loss

| Particulars (INR in Mn) | FY25 | FY24 | FY23 | FY22 | FY21 |
|---|--------|--------|--------|--------|--------|
| Revenue From Operation | 30,168 | 28,114 | 23,460 | 19,975 | 15,593 |
| Cost of goods sold (incl power & fuel cost) | 17,682 | 16,877 | 14,162 | 11,896 | 9,167 |
| Gross Profit | 12,485 | 11,237 | 9,299 | 8,079 | 6,425 |
| Gross Profit Margin | 41.4% | 40.0% | 39.6% | 40.4% | 41.2% |
| Employee benefit expenses | 4,427 | 3,798 | 3,180 | 2,774 | 2,138 |
| Other Expenses | 2,911 | 2,641 | 2,272 | 1,885 | 1,467 |
| EBITDA | 5,148 | 4,799 | 3,848 | 3,421 | 2,821 |
| EBITDA Margin | 17.1% | 17.1% | 16.4% | 17.1% | 18.1% |
| Other Income | 203 | 24 | 101 | 70 | 131 |
| Depreciation and amortisation expense | 1,738 | 1,495 | 1,301 | 1,197 | 1,017 |
| EBIT | 3,612 | 3,328 | 2,647 | 2,294 | 1,935 |
| EBIT Margin | 12.0% | 11.8% | 11.3% | 11.5% | 12.4% |
| Finance Cost | 700 | 770 | 615 | 510 | 474 |
| Profit before Tax | 2,912 | 2,558 | 2,032 | 1,784 | 1,461 |
| Share of net profit of associates accounted for using the equity method, net of tax | 8 | 5 | - | - | - |
| Tax | 751 | 687 | 549 | 465 | 363 |
| Profit After Tax | 2,169 | 1,875 | 1,483 | 1,319 | 1,099 |
| Profit After Tax Margin | 7.2% | 6.7% | 6.3% | 6.6% | 7.0% |
| EPS – Basic (Rs.) | 37.41 | 34.83 | 27.74 | 25.27 | 21.02 |
| EPS – Diluted (Rs.) | 37.18 | 34.40 | 27.17 | 24.36 | 20.55 |

Note: Restated financial statements for FY21 and FY22

Sales Mix Trend

| Particular | Q3FY26 | Q2FY26 | Q1FY26 | Q4FY25 | Q3FY25 | Q2FY25 | Q1FY25 | Q4FY24 | Q3FY24 | Q2FY24 | Q1FY24 |
|-------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Segment wise revenue mix | | | | | | | | | | | |
| Auto-ICE | 67.1% | 72.9% | 72.7% | 72.2% | 75.8% | 74.8% | 71.8% | 73.8% | 76.1% | 75.8% | 76.1% |
| 2W-Motorcycles | 32.3% | 37.9% | 36.2% | 36.9% | 38.7% | 37.3% | 35.5% | 37.0% | 37.1% | 35.0% | 35.3% |
| 2W-Scooters | 5.0% | 5.6% | 5.3% | 6.4% | 6.8% | 7.4% | 6.2% | 6.0% | 5.7% | 5.9% | 5.7% |
| 3W | 0.8% | 0.7% | 0.6% | 0.7% | 0.8% | 0.8% | 0.6% | 0.7% | 0.7% | 0.8% | 0.7% |
| PV | 17.2% | 15.9% | 17.0% | 17.0% | 17.7% | 20.4% | 19.4% | 21.3% | 21.9% | 24.5% | 23.8% |
| HCV | 11.8% | 12.7% | 13.7% | 11.2% | 11.8% | 8.8% | 10.1% | 8.9% | 10.7% | 9.6% | 10.6% |
| Auto-Tech Agnostic & xEV | 12.6% | 13.8% | 15.1% | 13.9% | 12.8% | 16.1% | 16.2% | 13.6% | 11.7% | 11.6% | 12.2% |
| Auto-Tech Agnostic | 8.1% | 8.8% | 9.9% | 8.1% | 7.7% | 9.2% | 10.2% | 8.4% | 7.9% | 7.0% | 6.9% |
| xEV | 4.5% | 5.0% | 5.2% | 5.8% | 5.1% | 6.9% | 6.0% | 5.2% | 3.8% | 4.6% | 5.3% |
| Non-Auto | 20.3% | 13.2% | 12.2% | 13.9% | 11.4% | 9.2% | 12.0% | 12.6% | 12.2% | 12.6% | 11.7% |
| ADS | 13.9% | 6.4% | 5.1% | 5.9% | 4.0% | 3.9% | 3.7% | 4.3% | 4.4% | 4.6% | 3.2% |
| Off-road | 3.1% | 3.1% | 3.0% | 4.0% | 3.0% | 2.3% | 4.3% | 4.3% | 4.6% | 4.2% | 4.3% |
| Agriculture | 1.4% | 1.5% | 1.9% | 2.0% | 2.7% | 1.4% | 2.3% | 2.0% | 1.6% | 2.2% | 2.7% |
| Others | 1.9% | 2.2% | 2.1% | 2.0% | 1.7% | 1.6% | 1.7% | 2.0% | 1.6% | 1.6% | 1.5% |
| Total | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Geographiy wise revenue mix | | | | | | | | | | | |
| India | 61.8% | 70.2% | 68.7% | 66.6% | 69.5% | 69.9% | 67.6% | 66.8% | 68.3% | 71.3% | 68.4% |
| Europe | 17.7% | 16.3% | 19.9% | 18.0% | 17.8% | 17.8% | 19.6% | 19.7% | 18.1% | 16.4% | 19.5% |
| USA | 9.1% | 8.8% | 8.4% | 10.6% | 7.8% | 8.3% | 10.1% | 9.9% | 11.0% | 9.5% | 9.0% |
| Other Foreign Countries | 11.4% | 4.7% | 3.0% | 4.7% | 5.0% | 4.0% | 2.7% | 3.6% | 2.6% | 2.9% | 3.1% |
| International | 38.2% | 29.8% | 31.3% | 33.4% | 30.5% | 30.1% | 32.4% | 33.2% | 31.7% | 28.7% | 31.6% |
| Exports from India | 29.9% | 22.2% | 22.4% | 26.8% | 24.0% | 25.5% | 27.4% | 28.1% | 25.0% | 23.2% | 24.4% |
| Sweden Sales | 8.3% | 7.6% | 8.9% | 6.6% | 6.5% | 4.6% | 5.0% | 5.1% | 6.7% | 5.6% | 7.2% |

| FY25 | FY24 | FY23 | FY22 | FY21 |
|--------------|--------------|--------------|--------------|--------------|
| 73.6% | 75.4% | 77.7% | 83.4% | 83.4% |
| 37.1% | 36.1% | 35.5% | 36.5% | 39.5% |
| 6.7% | 5.8% | 7.9% | 6.7% | 6.2% |
| 0.7% | 0.8% | 0.6% | 0.8% | 0.8% |
| 18.6% | 22.8% | 22.8% | 26.5% | 23.4% |
| 10.5% | 9.9% | 10.9% | 12.9% | 13.4% |
| 14.8% | 12.3% | 10.4% | 6.1% | 5.0% |
| 8.8% | 7.6% | 6.6% | 5.7% | 5.0% |
| 5.9% | 4.7% | 3.8% | 0.4% | - |
| 11.6% | 12.3% | 11.9% | 10.5% | 11.5% |
| 4.4% | 4.2% | 4.2% | 3.2% | 3.8% |
| 3.4% | 4.3% | 3.2% | 3.1% | 4.2% |
| 2.1% | 2.1% | 3.0% | 2.8% | 2.5% |
| 1.7% | 1.7% | 1.5% | 1.4% | 1.0% |
| 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| 68.4% | 68.7% | 71.6% | 63.0% | 65.0% |
| 18.3% | 18.4% | 17.6% | 23.7% | 25.0% |
| 9.2% | 9.9% | 7.2% | 9.4% | 7.0% |
| 4.1% | 3.1% | 3.6% | 3.9% | 3.1% |
| 31.6% | 31.3% | 28.4% | 37.0% | 35.0% |
| 26.0% | 25.2% | 21.7% | 28.1% | 25.5% |
| 5.7% | 6.1% | 6.7% | 8.9% | 9.5% |

Customer & Product Mix | Orderbook History

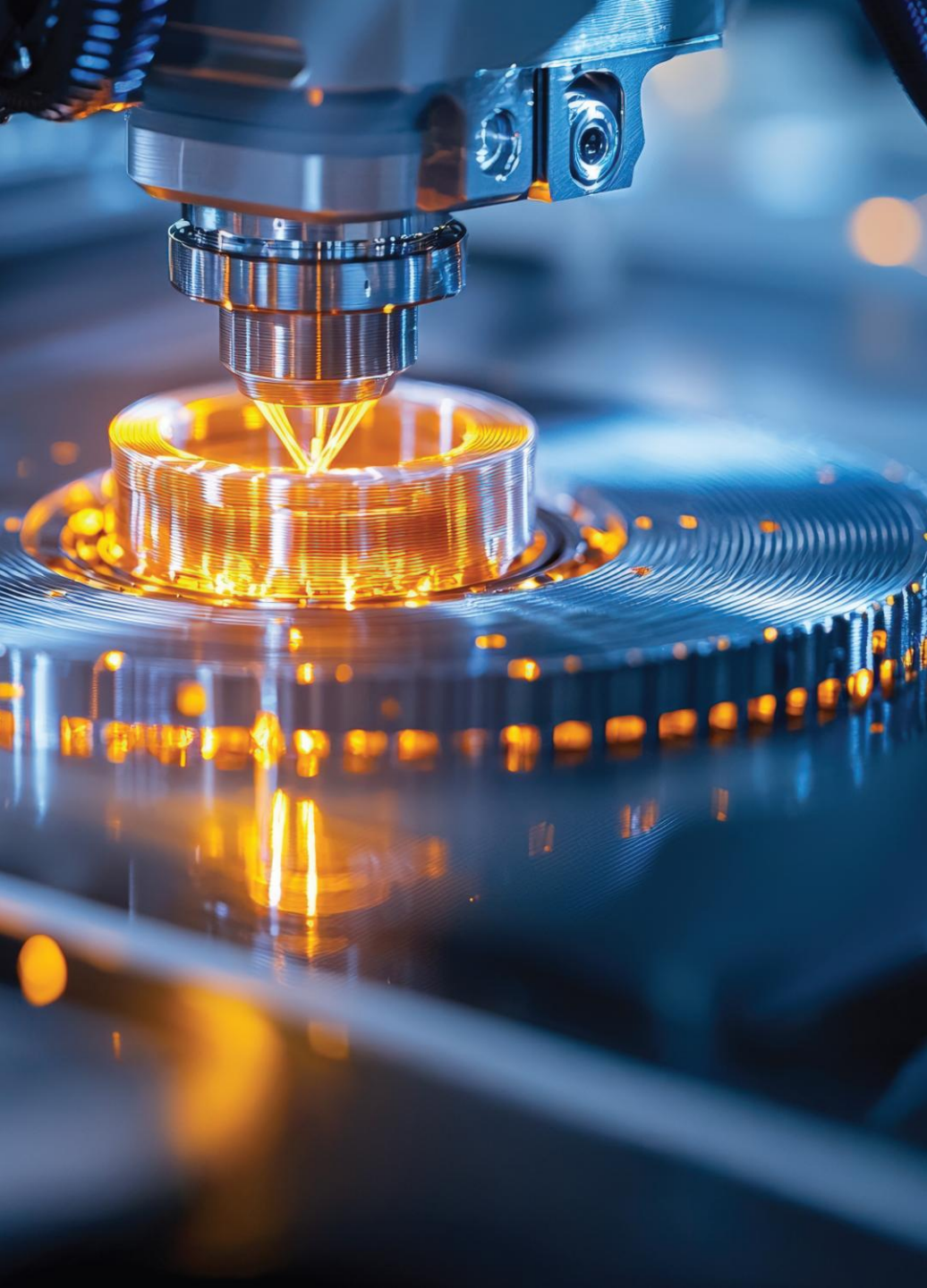
| Particular | FY25 | FY24 | FY23 | FY22 | FY21 |
|---------------------|---------------|---------------|---------------|---------------|---------------|
| Customer Mix | | | | | |
| Customer 1 | 13.7% | 14.5% | 14.3% | 16.6% | 20.7% |
| Customer 2 | 10.9% | 10.3% | 12.6% | 11.9% | 14.0% |
| Customer 3 | 9.9% | 11.0% | 11.9% | 10.2% | 10.2% |
| Customer 4 | 6.0% | 6.1% | 6.2% | 8.4% | 9.0% |
| Customer 5 | 5.7% | 5.2% | 5.8% | 6.8% | 5.3% |
| Top 5 share | 46.2% | 47.3% | 50.8% | 53.9% | 59.2% |
| Others | 53.8% | 52.7% | 49.2% | 46.1% | 40.8% |
| Total Sales | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

| | | | | | |
|----------------------|---------------|---------------|---------------|---------------|---------------|
| Product Mix | | | | | |
| Connecting rods | 36.4% | 41.0% | 38.8% | 42.8% | 39.7% |
| Rocker arms | 16.2% | 15.5% | 16.1% | 18.2% | 19.5% |
| Crank shaft assembly | 15.3% | 15.8% | 17.8% | 16.1% | 17.2% |
| Gear shifter forks | 5.4% | 4.8% | 5.2% | 5.3% | 6.6% |
| Stem comp | 3.7% | 3.1% | 4.2% | 3.4% | 3.8% |
| Aerospace products | 4.4% | 4.1% | 4.2% | 3.2% | 3.8% |
| Integral crankshaft | 2.3% | 2.0% | 1.5% | 1.3% | 1.0% |
| Others | 16.3% | 13.7% | 12.2% | 9.7% | 8.5% |
| TOTAL | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

- Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

| Particular | FY25 | FY24 | FY23 |
|--------------------------------|-------------|-------------|-------------|
| Order Book | | | |
| Opening Order Book | 15.9 | 13.2 | 9.6 |
| New Order wins | 7.6 | 8.7 | 7.3 |
| Order Moved to Mass Production | 5.0 | 6.0 | 3.7 |
| Closing Order Book | 18.5 | 15.9 | 13.2 |

Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity



Annexures

Ramanagara Education Project



Health Camp



Industry Visit



Blood Donation Camp



Tree Plantation



Initiatives taken for Environment

KYALASANAHALI LAKE



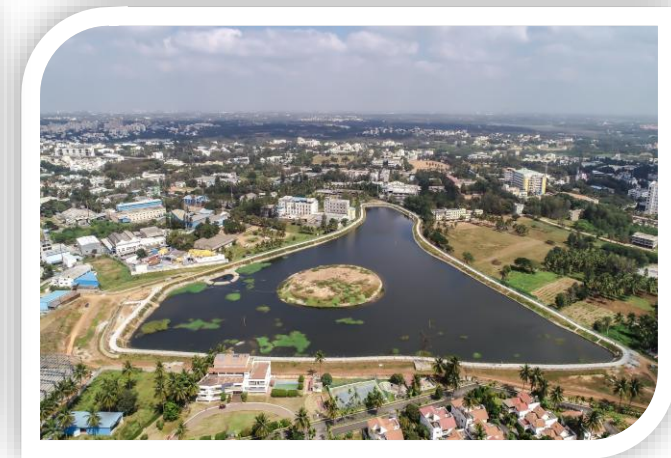
January 2017



Present

TRASHBOT A de-centralised automated mixed waste segregator at BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption



Present

Well Recognized for Achievements in the Sector

| | | | |
|--|---|--|---|
| Maruti Suzuki Award for Part Development 2024-25 | BCIC ESG in Manufacturing Sector 2025 | FKCCI Award in Sustainability 2025 | Autodeck Award in Digital Innovation 2025 |
| Yamaha Supplier Conference 2024 | Honda Annual Supplier Convention 2023-24 | Honda Motor India Delivery & Quality of Spare Parts during 2023-2024 | ACMA Gold Award for Sustainability Business & Safety 2024 |
| TVS Consistent Quality Performance Year 2022-23 | Yamaha Appreciation award for delivery (2023) | Royal Enfield Reliable partner in Quality & Delivery 2023 | Quality Platinum award from Bajaj Auto (2023) |
| Boeing Excellent Supplier Performance (2022) | Bajaj Quality Award BAL Q "Platinum" Award (2022) | Hero Best Performance EARN Program (2022) | Bosch India Regional Supplier Awards (2022) |

Numerous awards over years bear testimony for the quality of products



"AIRBUS" #NewSteps2023



"Zero Defect Supplies Zero PPM Award 2023



Premier Award by RTX



General Motors For Outstanding Performance

For more information please contact:

Company:



Sansera Engineering Limited

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

Email id: rajesh.modi@sansera.in

Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

Shikha Puri / Dharmik Kansara

Email id: shikha.puri@sgapl.net / dharmik.k@sgapl.net

Tel No: +91 9819282743 / +91 7208179323

