



Dynamic Cables Limited

(Govt Recognised STAR Export House)
(An ISO 9001:2015, 14001:2015 & 45001:2018 Company)

www.dynamiccables.co.in

August 09, 2021

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai—400 001

Sub: Press Release

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Mangal Group
INDIA'S LEADING CABLES MANUFACTURER



Intertek
Your Quality Partner

C Conductors.

ULTIMATE 220V 50 Hz Aerial Bunched Down Control C D Bellows Stranding Cable VPCB/MAC/MAC/MVC

Resilient and Robust Capabilities

August 8, 2021, Jaipur: Dynamic Cables Limited (DCL), today announced its result for 1st quarter FY22 ended June, 2021

Financial Performance:

(Rs. Crs)

Particulars	Q1FY22	Q4FY21	FY21	FY20
Operating Revenue	114.5	139.2	342.6	428.6
Operating Ebitda	12.0	11.6	25.6	45
Interest	3.5	2.7	11.9	15.3
Depreciation	1.9	2.3	8.3	8.8
PBT	7.3	7.3	13.4	23.8
Income Tax	1.8	1.9	3.6	5.6
PAT	5.5	5.4	9.8	18.2

Commenting on the results, Mr. Ashish Mangal, Managing Director of Dynamic Cables Limited commented: "While the Covid related stress on the broader economic activities was evident in the first quarter of financial year 2022, yet the company performed substantially well over previous year. The capex plans were uninterrupted both in Government & Private sector despite covid related stress, although execution slowed down in the last quarter. Investment made by the company to augment the operating efficiencies have now started to bear results. Our focus on increasing productivity is getting reflected in the margins as we aim to attain the pre Covid level of business. We believe this financial year would be better as the traction in T&D orders indicate robust business scenario lying ahead for us. We at Dynamic Cables continue to investment in our people, technology and processes thereby building a resilient business along with improving our balance sheet strength through prudent capital allocation policy. While we are keen to capture the new business opportunities, we are selective on picking the right quality of business."

Financial Highlights:

- Delivered robust operating margins after 18 months of sluggish performance. Ebitda margin increased sequentially to 10.5% in Q1 2022 from 8.3% in Q4 2021.
- PAT increased from Rs 5.34 Cr in Q4 FY21 to Rs 5.47 Cr in Q1 FY 22
- Debtors outstanding as on 30th Jun 2021 was Rs.122.8 crs vs Rs.127.7crrs as on 31st Mar 2021
- Receivable days (calculated on trailing 6 months gross sales) reduced from 86 days as on 31st Mar 2021 to 75 days as on 30th Jun 2021
- Borrowing:

Particulars (Rs. In Crs)	30 th Jun 2021	31 st Mar 2021
Term Loans from Banks/FIs	30.2	32.3
Other Loans	12.8	8.5
Working Capital Loans	85.6	76.8
LC Creditors	24.2	15.7
Total Borrowing	152.8	133.3

- Incremental working capital borrowing is largely used towards higher inventory, commensurate with the order book.

Outlook:

- We believe that although FY21 was a sluggish year for Institutional cable demand, healthy recovery in Q4 and continued outperformance in the current quarter indicates a sustainable medium-term revival of the business cycle.
- We expect that Government reforms schemes, improving financial condition of DISCOMS, growing privatization in power sector, healthy order book of T&D players, huge underground cabling opportunity and ongoing investment in railways will bring further uptick in demand
- We are focused on increasing our market share in the product segments where we are present and also deploying efforts on research and development of our core products
- There is also a sustainable growth visible in Export markets as the economies around the world have resumed their infrastructure spends and order placements.
- Owing to the presence of Company in institutional segment, where there is no lag in pricing for covering the raw material cost inflation, we have been able to deliver favourable margins.
- Within the Wire and Cable sector, we have seen government infrastructure & industrial capex taking the lead in terms of revival from Covid disruption, although project execution recovery is still below pre-pandemic levels.
- From an overall market perspective, we believe the institutional business may seem to be subdued as large-scale projects are progressing slowly. However smaller project, which is our core target market, is ticking fairly well.
- We believe that various new segments such as Electric vehicles, Exports, railway electrification, etc. will evolve as sizeable business opportunities for the company.
- Project and industrial activity started trending up as case load subsided from its peak. July was better than previous months. We continue to believe that second half would be better than first half of the year as was the scenario last year, assuming that there is no fresh Covid led disruption.

About Dynamic Cables Ltd.:

Dynamic Cables Ltd. is manufacturer of power infra cables that includes LT, HT, EHVC, Power control & instrumentation cables, flexible & industrial cables, solar cables and railway signaling cables. It supplies cables to Government Discoms, Private Distribution companies, Private EPC contractors, industrial and Export clients. Company has 3 manufacturing plants are situated at Jaipur and Reengus. Business operations are managed through corporate office in Jaipur and 5 regional sales offices across India.

Disclaimer:

Certain statements in this press release may be forward-looking statements and/or based on management's current expectations and beliefs concerning future developments and their potential effects upon Dynamic Cables. The forward-looking statements are not a guarantee of future performance and involve risks and uncertainties and there are important factors that could cause actual results to differ, possibly materially, from expectations reflected in such forward-looking statements. Dynamic Cables does not intend, and is under no obligation, to update any forward-looking statement contained in this press release.