

## Avenue Supermarts Limited

Plot No. B-72 & B-72A, Wagle Industrial Estate, Thane (West) , Maharashtra, India - 400 604

Tel.: 91 22 33400500 • e-mail: info@dmartindia.com • Website: www.dmartindia.com

10<sup>th</sup> January, 2026

To,

**BSE Limited**

Corporate Services Department

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai – 400 001

**The National Stock Exchange of India Ltd.**

Corporate Communications Department

“Exchange Plaza”, 5<sup>th</sup> Floor,

Bandra – Kurla Complex, Bandra (East),

Mumbai – 400 051

**BSE Scrip Code: 540376**

**NSE Scrip Symbol: DMART**

### **Sub: Investor Presentation**

Dear Sir/ Madam,

Please find enclosed herewith Investor Presentation of the Company for the quarter and nine-months ended 31<sup>st</sup> December, 2025.

Kindly take the same on your record.

Thanking you.

Yours faithfully,

For **Avenue Supermarts Limited**

**Ashu Gupta**

**Company Secretary & Compliance Officer**

Encl: As above



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# Business Overview

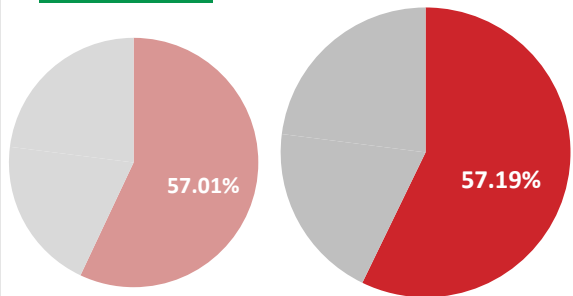
# Key Product Categories

## Foods

### Share of Revenue

9M/25

9M/26



Groceries



Dairy



Staples



Snacks



Frozen Products



Processed Foods



Beverages and Confectionery



Fruits & Vegetables



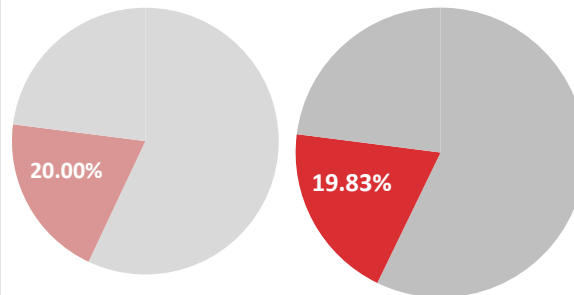
Cooking Oils

## Non-Foods (FMCG)

### Share of Revenue

9M/25

9M/26



Home Care



Personal Care



Toiletries



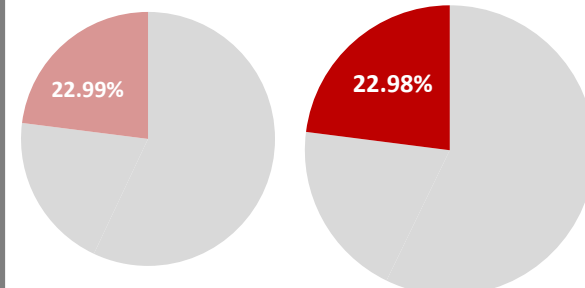
Other over the counter products

## General Merchandise & Apparel

### Share of Revenue

9M/25

9M/26



Bed & Bath



Toys & Games



Crockery



Plastic Goods



Garments

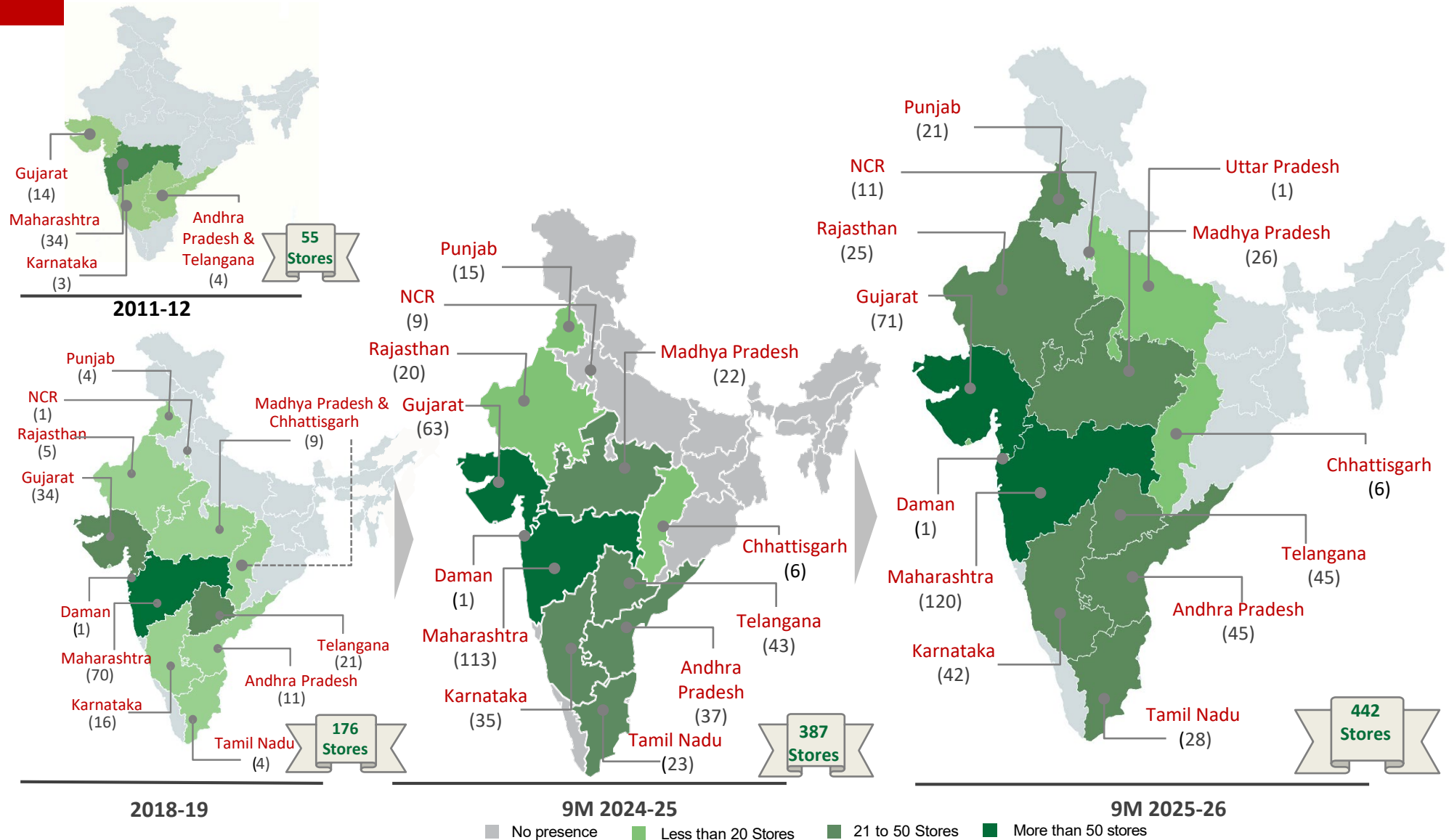


Footwear



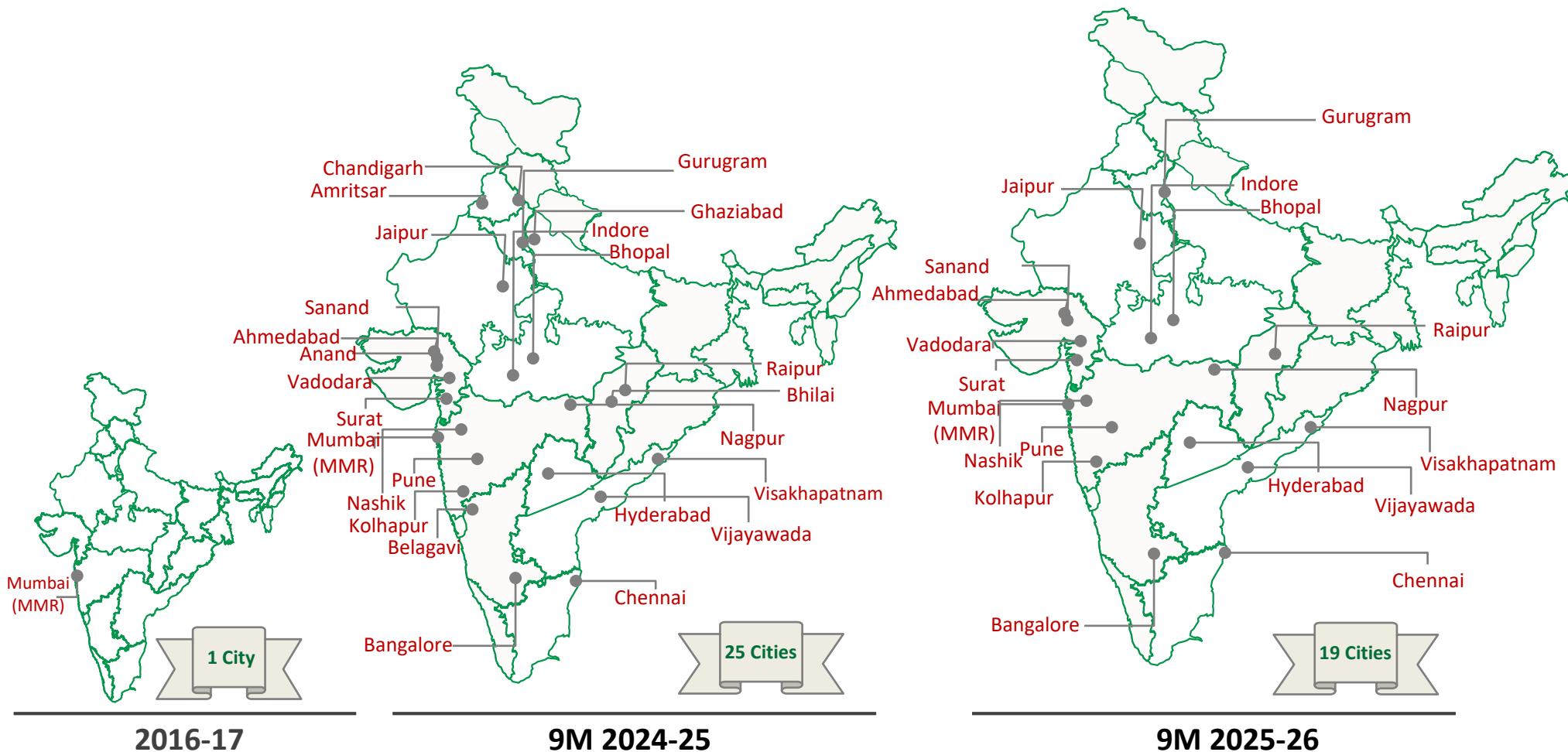
Home Appliances

# Cluster Based Expansion Continues

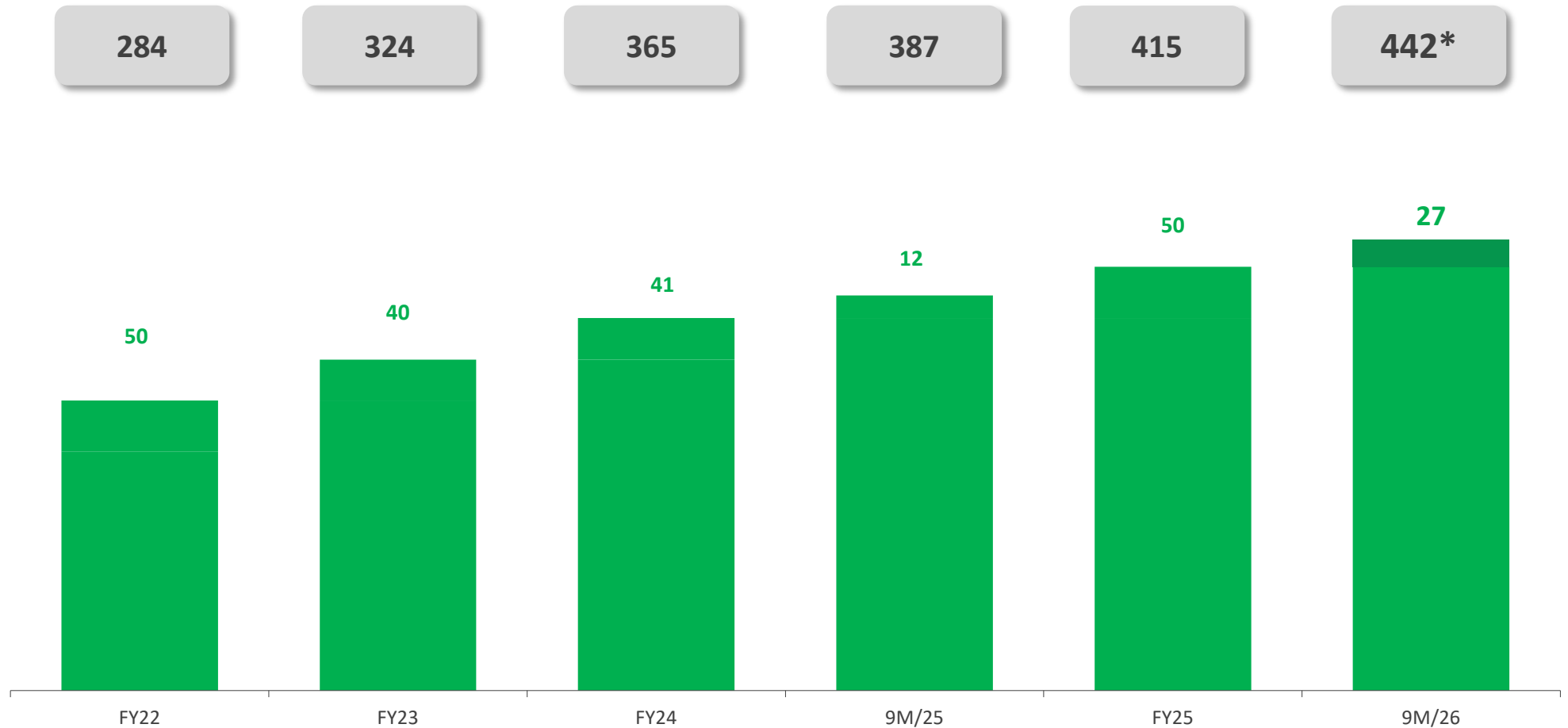


Numbers in bracket represent stores in that particular state.

# DMart Ready – Focus on key large towns



# Year Wise Store Additions



*\* Sanpada Store at Navi Mumbai currently closed for customers due to reconstruction is included in 442*

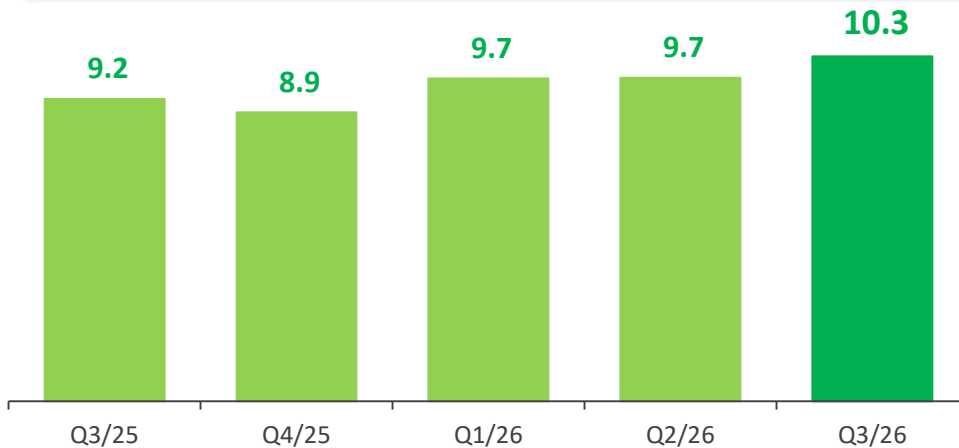




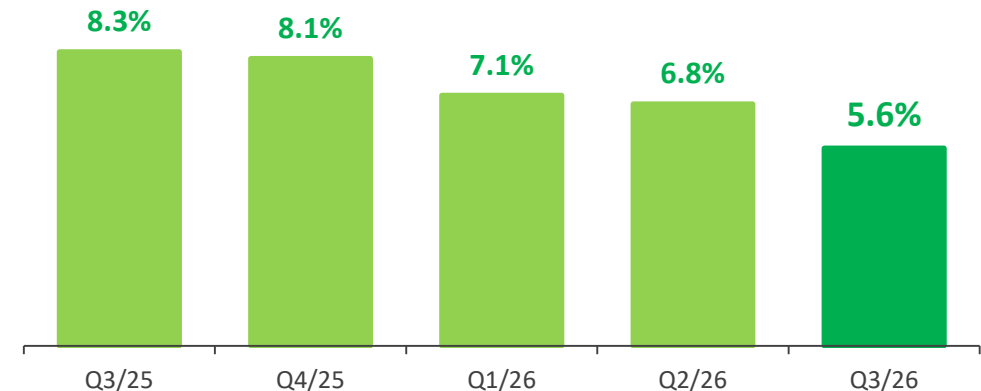
# Operating & Financial Summary

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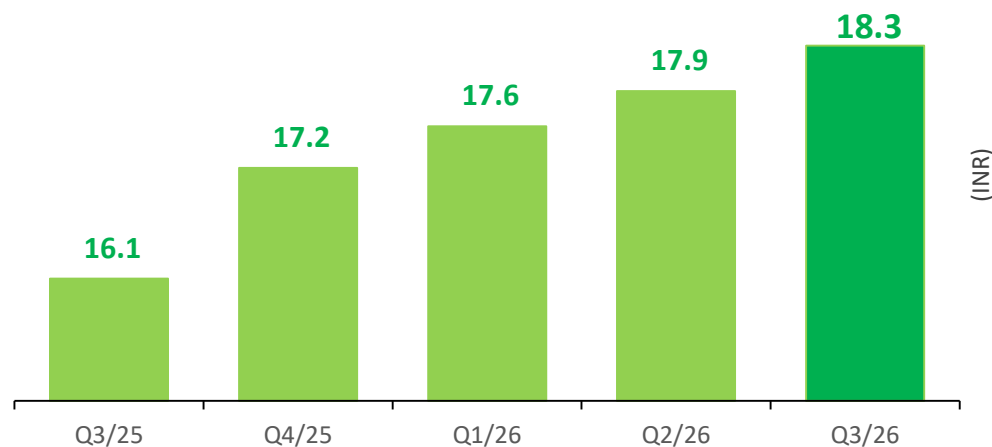
Total Bills Cuts (in Crs)



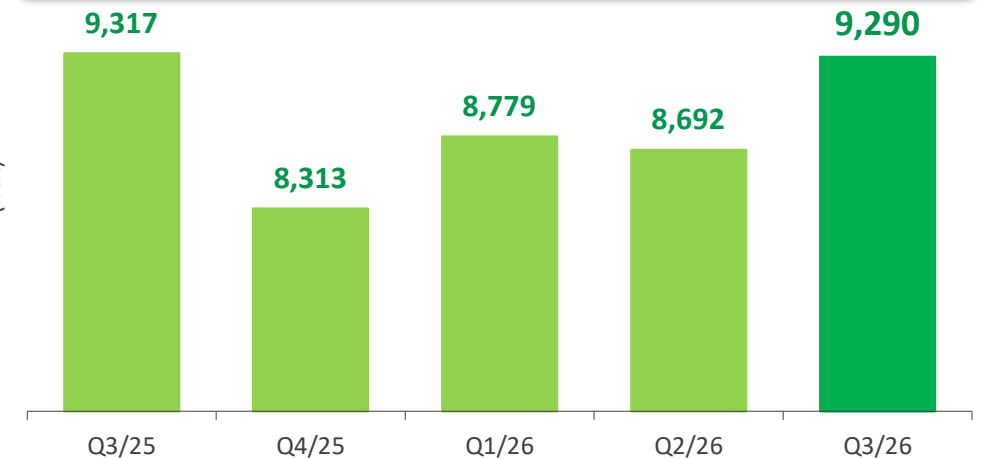
Like For Like Growth (>24 Months)\*



Retail Business Area at Quarter End (in mn' sqft)



Revenue from Sales per Retail Business Area sq ft#

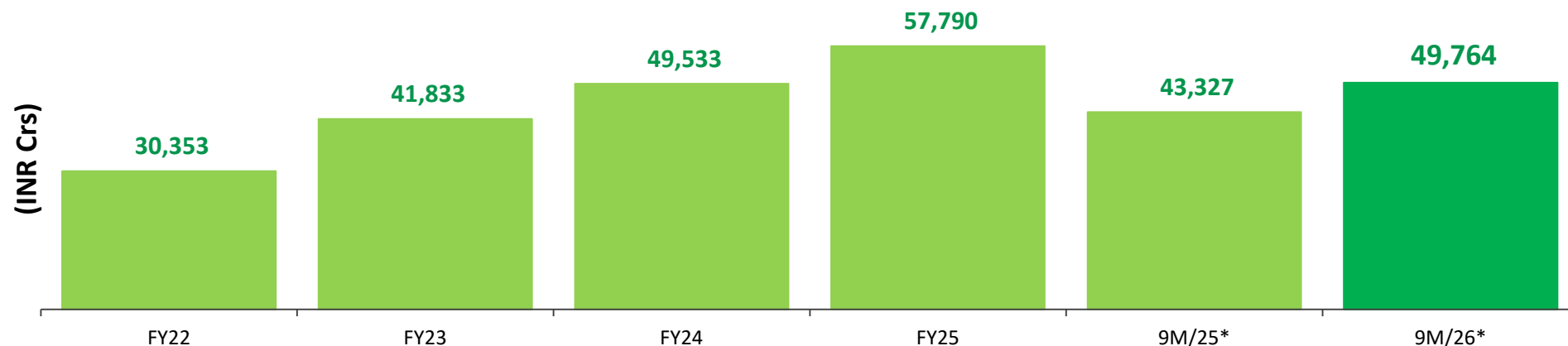


\*: LFL growth means the growth in revenue from sales of same stores which have been operational for at least 24 months at the end of reporting period.

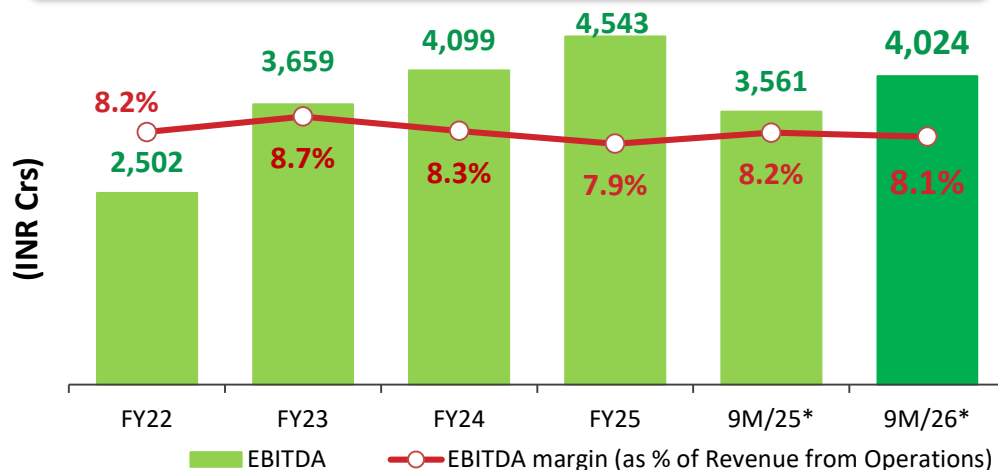
#: Annualized revenue from sales calculated on the basis of 92 days in a quarter (on standalone basis) divided by Retail Business Area at the end of reporting period.

# Financial Summary

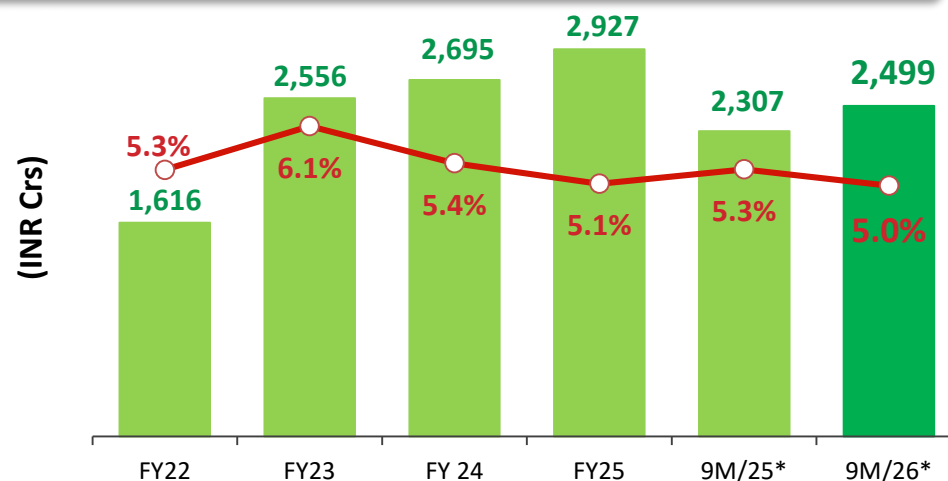
## Revenue from Operations #



## EBITDA<sup>^</sup> & EBITDA Margin



## PAT & PAT margin \*\*



\* All data for 9M/26 and 9M/25 corresponds to performance indicators for nine months ending 31/12/25 and 31/12/24 respectively  
# Revenue from operations includes other operating income but excludes other income

<sup>^</sup> EBITDA = Profit / (Loss) pre Tax + Depr and Amortisation + Finance Costs - Other Income  
\*\*PAT and PAT margin for FY23 is not comparable with other periods due to one-off tax benefit in FY23

**Thank you!**