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Dated: April 10, 2025

The Manager,
Listing Department,
The National Stock Exchange of India Ltd.,
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Mumbai - 400 051. Tel No.: 2659 8235
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Trading Symbol: ANANDRATHI

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Listing Department,
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Scrip Code: 543415

Subject: Press Release

Dear Sir/Madam,

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Press Release dated 10th April, 2025.

We request you to kindly take the above on record.

Thanking You,

Yours faithfully,
For **Anand Rathi Wealth Limited**

Jae Sarwankar
Company Secretary & Compliance Officer

Enclosed: As above

FY25 PAT grows by 33% Y-o-Y and Revenue grows 30% Y-o-Y

Mumbai, 10th April 2025 - Anand Rathi Wealth Limited announced its consolidated financial results for the quarter ending March 2025 (Q4 FY25) and the full year period ending March 2025 (FY25).

For April – March 2025 (FY25), the company posted a consolidated net profit of ₹ 301 crores, registering a Y-o-Y increase of 33%. Total revenue during this period rose by 30% to ₹ 981 crores.

Feroze Azeez has been promoted to Joint CEO from Deputy CEO in recognition of his outstanding leadership and transformative contributions.

Consolidated Financial Highlights – FY25 (April 2024 – March 2025)

AUM	Revenue	Profit Before Tax	Profit After Tax
₹ 77,103 Crores	₹ 981 Crores	₹ 405 Crores	₹ 301 Crores
 30% Y-o-Y	 30% Y-o-Y	 32% Y-o-Y	 33% Y-o-Y

Particulars (₹ Crores)	Q4 FY24	Q4 FY25	Y-o-Y	FY24	FY25	Y-o-Y
Total Revenue	197.2	241.4	22%	752.0	980.7	30%
Profit Before Tax	79.0	99.5	26%	305.6	404.8	32%
Profit After Tax	56.9	73.7	30%	225.8	300.8	33%
EPS (₹)	6.8	8.9	30%	27.0	36.2	34%
AUM	59,351	77,103	30%	59,351	77,103	30%

- Mutual Fund Distribution Revenue: Increased by **52%** YoY to ₹ **406** crores.
- Net Inflows: Recorded a YoY growth of **76%** to ₹ **12,617** crores.
- Equity Mutual Fund Net Inflows: Increased by **67%** YoY to ₹ **7,706** crores.
- Share of Equity Mutual Funds in AUM: Rose to **53%** as of March 2025, compared to 51% in March 2024.
- Return on Equity (ROE): 44.6%
- Final Dividend of ₹ 7 per Equity Share*

Important Highlights – FY: 2024-25 (Y-o-Y)

Private Wealth (PW) (Holding Company)

- Active client families grew by 18% Y-o-Y to 11,732
- Relationship Managers (RMs) increased by 48 over the past twelve months, bringing the total to 380

* Subject to shareholders approval

Digital Wealth (DW) (Subsidiary Company)

- Total revenue surged by 19% Y-o-Y to ₹ 29.2 crores.
- AUM increased by 17% Y-o-Y to ₹ 1,812 crores

Omni Financial Advisors (“OFA”) (Subsidiary Company)

- Total revenue grew by 14% Y-o-Y to ₹ 7.7 crores.
- Technology platform subscriber base for Mutual Fund Distributors / Independent Financial Advisors (MFDs/IFAs) expanded to 6,447 (Previous Year: 5,994).

Commenting on the economic landscape, market trends, and the company’s performance for FY25, the management shared: “The financial year 2024–25 was defined by resilience and opportunity, both globally and in India. In this evolving environment, we remain well-positioned to lead – guided by our uncomplicated approach and unwavering commitment to our clients’ financial well-being.

During FY25, our total revenue grew by 30% year-on-year to ₹981 crores, while Profit After Tax (PAT) rose by 33% to ₹301 crores. Our Assets Under Management (AUM) increased by 30%, reaching ₹77,103 crores, compared to a 5% gain in the Nifty over the same period. We also welcomed 1,821 new client families, bringing our total to 11,732 families served.

Over the year, we completed a ₹165 crore buy-back (excluding transaction costs and taxes) and issued bonus shares in a 1:1 ratio. In line with our commitment to shareholder value, the Board has declared a final dividend of ₹ 7 per equity share.

Our performance has remained consistent and market-agnostic. A study of the top 1,000 companies by market capitalisation showed that only six companies have delivered over 20% year-on-year growth every quarter since our listing in December 2021 – and we are one of them. Despite a challenging market environment, we recorded our highest-ever quarterly net inflows of ₹3,472 crores, with full-year net inflows growing 76% year-on-year to ₹12,617 crores.

Our client-first approach continues to translate into outcomes that matter. In FY25, our client attrition rate – measured by AUM lost – stood at just 0.52%. For the second year in a row, regret RM attrition remained below 1%, reflecting the strength of our work culture and our ongoing focus on long-term team engagement.”

About Anand Rathi Wealth Limited

Anand Rathi Wealth Limited is amongst India's leading wealth firms, catering to high and ultra-high net-worth individuals. The company is in the business of private wealth with a unique and differentiative strategy for the clients. The company has a presence across 17 cities in India, representative office in Dubai and setting up the office in London.

For more information, please contact,

Anand Rathi Wealth Limited

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