Ref. : 2022-23/Q-4 May 10, 2023

The National Stock Exchange of India Ltd., Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051.	BSE Limited, Corporate Relationship Department, P. J. Towers, Dalal Street, Fort, Mumbai – 400 023.
Code : PRSMJOHNSN	Code : 500338

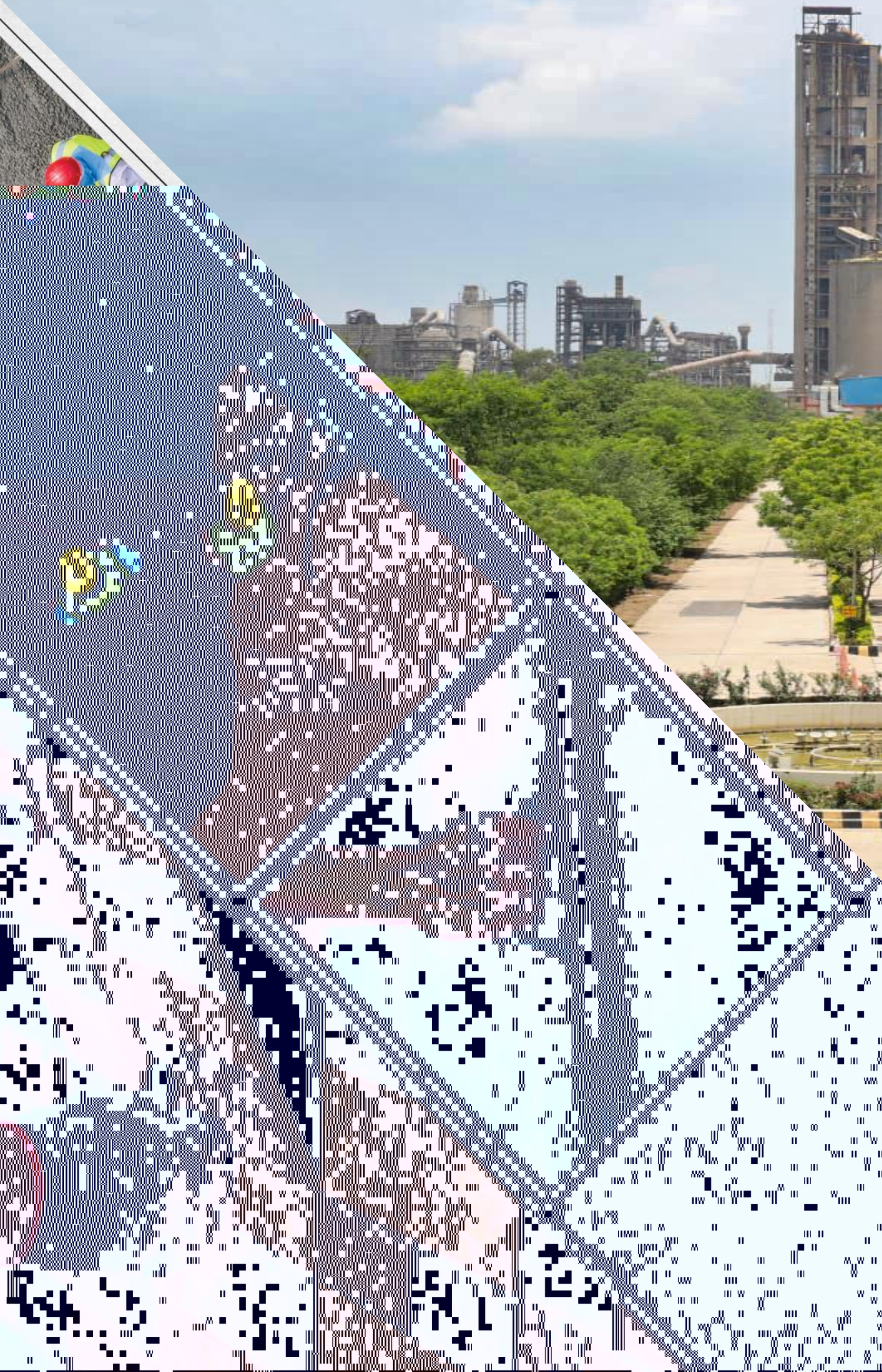
Dear Sir,

Pursuant to Regulation 30 and 51 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith a copy of the Investor Presentation dated May 10, 2023.

Thanking you,

Yours faithfully,
for **PRISM JOHNSON LIMITED**
SHAILESH NAGINDAS DHOLAKIA
Digitally signed by SHAILESH NAGINDAS DHOLAKIA
SHAILESH DHOLAKIA
COMPANY SECRETARY AND
COMPLIANCE OFFICER

Encl. : As above



PRISM CEMENT दूर की सोच

JOHNSON Not just tiles, Lifestyles

PRISM RMC Complete Concrete Solutions

Amongst India's Leading **Integrated** Building Materials Companies

PRISM JOHNSON LIMITED

COMPANY PRESENTATION

May 10, 2023

Prism Johnson: An Integrated Building Materials Company

	CAPACITY	PRODUCTS	PRESENCE
PRISM CEMENT दूर की सोच	5.6 MTPA at Satna, Madhya Pradesh	○ Ordinary Portland Cement ○ Portland Pozzalana Cement (PPC) ○ Premium PPC Products	Regional presence catering to Eastern & Central Uttar Pradesh, Madhya Pradesh and Bihar
JOHNSON Not just tiles, Lifestyles.	~61 million m^2 per annum of own and joint venture capacity across 10 plants	○ Tiles: Ceramic, Vitrified and Industrial ○ Sanitary-ware & Bath-fittings ○ Engineered Marble & Quartz	Pan India presence, catering to the residential, commercial and industrial sectors
PRISM RMC Complete Concrete Solutions	~11 million m^3 per annum; 91 plants at 44 cities / towns (including franchisee plants) and 3 quarries	○ Ready-Mixed Concrete ○ Plaster ○ Aggregates ○ Construction Chemicals	Pan India presence, catering mainly to urban real estate and infrastructure sectors

Prism Johnson: Vision & Values

Vision

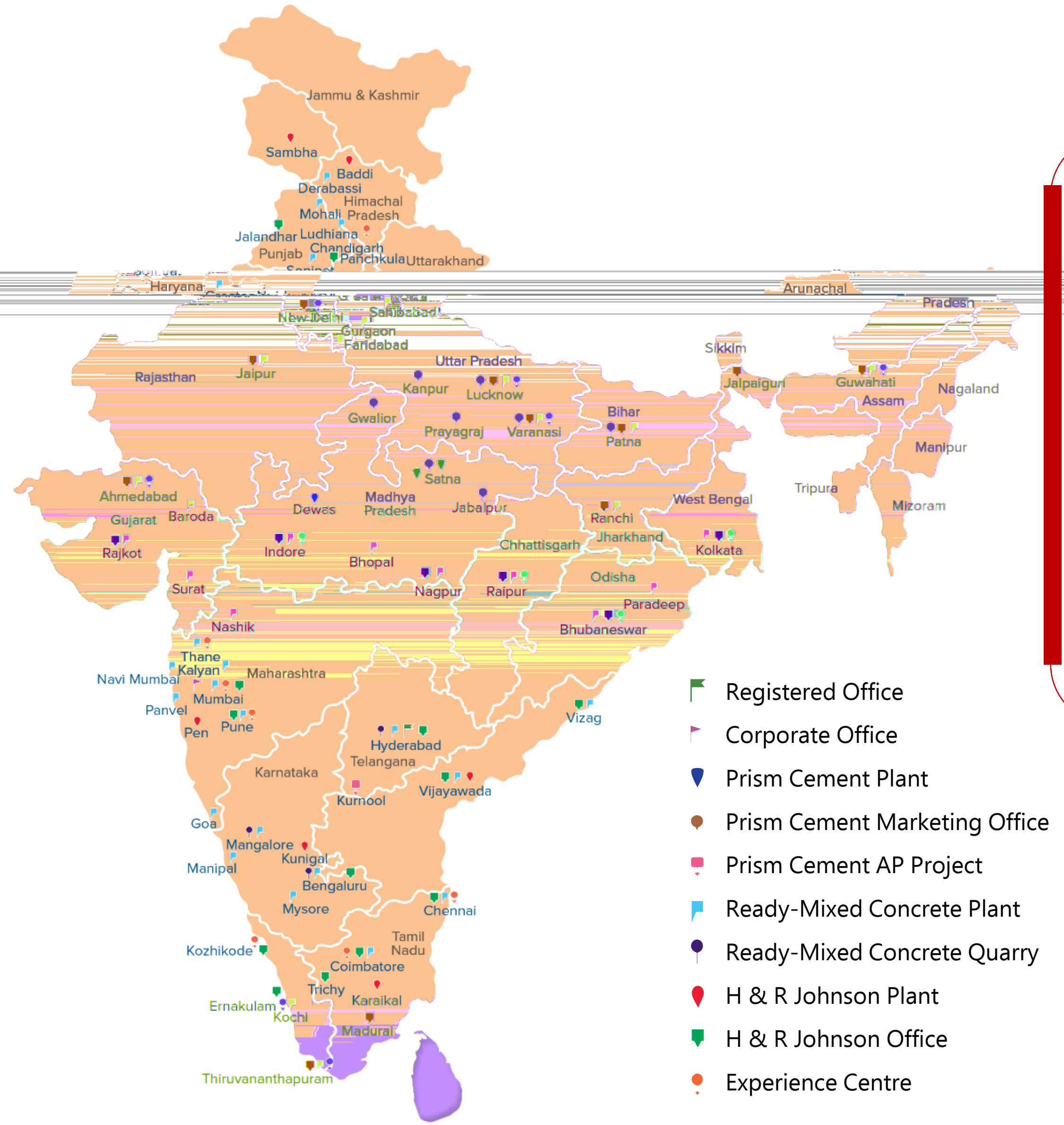
Creating sustainable value by meeting the construction and lifestyle needs of our customers through innovative building materials and services

Values

1 TASC

- **1: One Team**
- **T: Transparency**
- **A: Accountability**
- **S: Speed**
- **C: Changing with Time**

Prism Johnson: Our Presence



1 Cement Plant, 2 Units, 5.6 MTPA

10 Tiles Plants, ~61 mn m^2

2 Faucet Plants, 3.6 mn pcs

91 RMC Plants*, ~11 mn m^3

3 Aggregate Quarries, 85,800 MTPA

This map is a generalized illustration only for the ease of the reader to understand the locations, and is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. The Company or any of its directors, officers or employees, cannot be held responsible for any misuse or misinterpretation of any information or design thereof. The Company does not warrant or represent any kind of connection to its accuracy or completeness.

* Includes franchisee plants

Prism Johnson: Our Journey

2020
Commissioned 10.0 MW of WHRS and 5.0 MW of solar power at Prism Cement Plant at Satna, Madhya Pradesh

2021
Received NCLT approval for the Composite Scheme of Arrangement and Amalgamation amongst the Company and some of its wholly-owned subsidiaries; Commissioned 12.4 MW of WHRS and 10 MW of solar plant at Satna

2022
Launched Prism Champion All Weather Cement – Premium Cement Brand; Completed expansion of tile production capacity by 4.0 million m^2 by joint venture entities; Set up new manufacturing facility for IPNR products at Dewas, Madhya Pradesh

2023
Completed expansion of tile production capacity by 1.2 million m^2 by a joint venture entity

2019
Launched new sanitary ware and bath fittings product range under the brand name Johnson International; Commissioned 7.5 MW of solar plant at Satna

2018
Changed name of the company from Prism Cement Limited to Prism Johnson Limited

2015
Launched Duratech – Premium Cement Brand

2010
Amalgamated H. & R. Johnson (India) Limited and RMC Readymix (India) Private Limited into the Company; Commenced second line of cement production with a capacity of 3.6 MTPA

1992
Incorporated the company as Karan Cement Limited

1993
Entered into a joint venture with FLSmidth to set-up 2 MTPA cement plant

1994
Changed company name to Prism Cement Limited

1995
Initial public offering

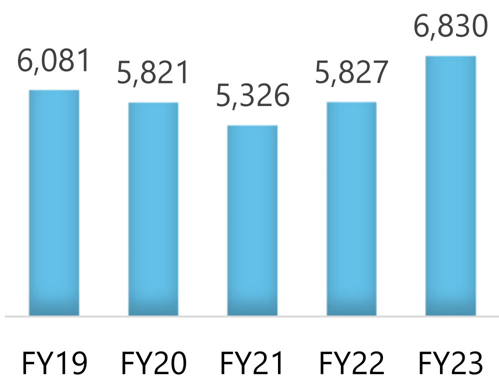
1997
Commenced production of first line of Cement (2 MTPA Capacity)

2007
Incorporated Raheja QBE General Insurance Company Limited

Executive Summary

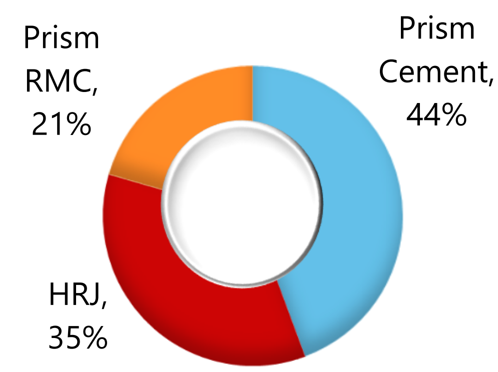
Consolidated (Ex. RQBE) FY23 Financial Performance Snapshot (1/2)

Revenue (₹ Crores)



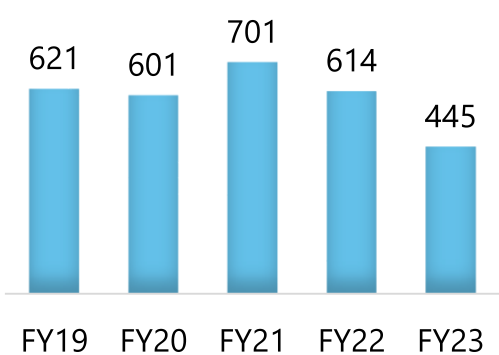
FY23 revenue grew by 17.2% led by strong double digit revenue growth in Prism Cement (+25.9%) and Prism RMC (+17.0%); HRJ revenues grew by 8.0%, led by 5.2% growth in tiles sales volume (domestic tiles sales volume grew 11.3%)

Revenue Mix



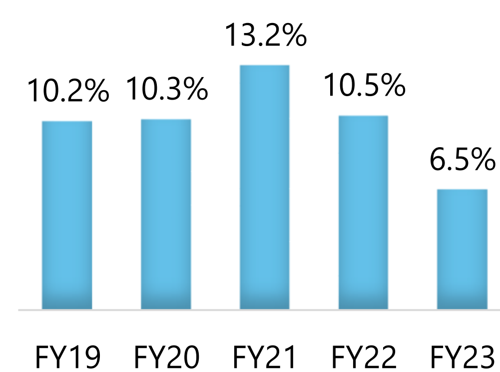
Prism Cement constituted 44% of FY23 revenues; HRJ constituted 35% and Prism RMC constituted 21%

EBITDA (₹ Crores)



FY23 EBITDA declined by 27.6%; Prism Cement EBITDA / ton declined from ₹ 709 in FY22 to ₹ 445 due to sharp increase in costs, especially fuel; HRJ EBITDA declined by 25.0% to ₹ 176 Crores in FY23

EBITDA Margin (%)

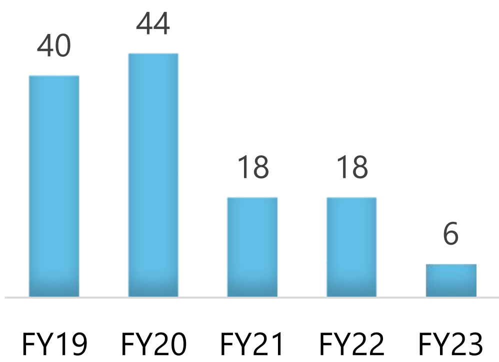


400 bps decline in EBITDA margin due to cost pressures across all divisions; HRJ reported EBITDA margin of 7.3%; Prism RMC EBITDA margin declined by 30 bps to 0.4%

Executive Summary

Consolidated (Ex. RQBE) FY23 Financial Performance Snapshot (2/2)

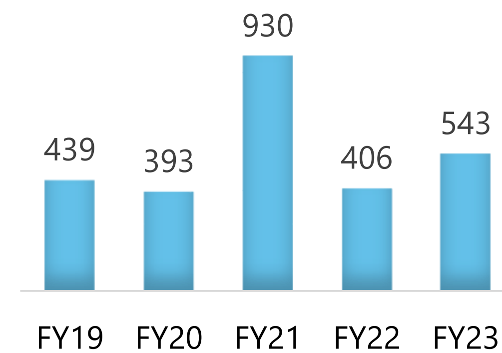
Working Capital (Days)



Cash Conversion Cycle*

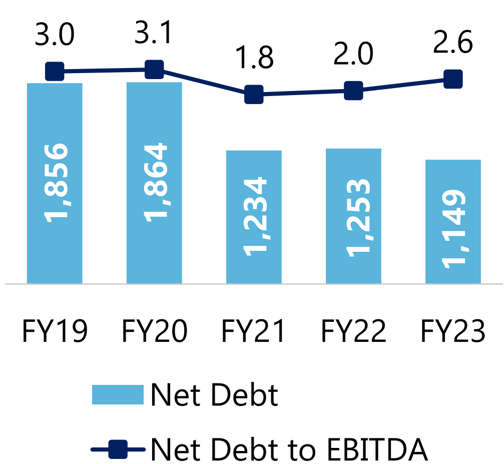
Efficient management of Working Capital; Significant reduction in inventory days led to a decline in Working Capital Days from 18 days in FY22 to 6 days in FY23

Operating Free Cash Flows (₹ Crores)



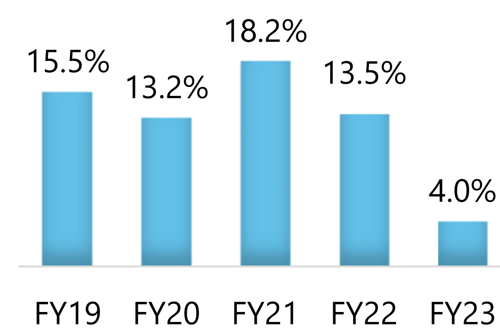
Operating Free Cash Flow (FCF) (pre-capex and investments) grew by 33.7% to ₹ 543 Crores in FY23

Net Debt (₹ Crores)



Net Debt to EBITDA at 2.6x as on March 31, 2023; Net Debt / Equity stood at 0.8x as of March 31, 2023; Out of the total debt repayment obligation of ₹ 409 Crores for FY24, ₹ 35 Crores has been prepaid till date

ROCE (%)



Sharp decline in EBITDA Margin led to ROCE# contraction from 13.5% in FY22 to 4.0% in FY23; Capital Employed decreased by 8.2% to ₹ 2,376 Crores in FY23

Executive Summary: Segment Wise Q4 FY23 Update

Segment	SALES VOLUME	REVENUE	EBITDA & EBITDA MARGIN
PRISM CEMENT दूर की सोच	Cement & clinker sales volume grew 28.6% YoY to 1.82 million tons in Q4 FY23; Share of premium cement increased from 30.2% in Q4 FY22 to 31.3% in Q4 FY23	Prism Cement's Q4 FY23 revenues grew 37.9% YoY from ₹ 680 Crores in Q4 FY22 to ₹ 938 Crores in Q4 FY23	EBITDA per ton improved by 15.0% YoY from ₹ 408 in Q4 FY22 to ₹ 470; High power & fuel costs at ₹ 1,516 per ton continued to impact EBITDA per ton
JOHNSON Not just tiles, Lifestyles.	Tiles sales volume (consolidated) grew 1.5% YoY in Q4 FY23 to 16.0 million m^2; Domestic tiles sales volume grew 5.0% YoY	HRJ's consolidated revenues declined by 4.5% YoY from ₹ 689 Crores in Q4 FY22 to ₹ 658 Crores in Q4 FY23	Q4 FY23 consolidated EBITDA margin declined by 420 bps YoY to 8.2% primarily due to increase in input costs, especially gas prices
PRISM RMC Complete Concrete Solutions	Ready-mixed concrete sales volume grew 1.0% YoY during Q4 FY23	Prism RMC revenues grew 4.8% YoY from ₹ 353 Crores in Q4 FY22 to ₹ 370 Crores in Q4 FY23	EBITDA margin improved by 20 bps YoY to 2.9% in Q4 FY23 due to operational efficiencies

PRISM®
CEMENT
दूर की सोच®

Prism Cement: Prominent Cement Player in the Satna Cluster

Capacity

Prominent cement company in the Satna cluster with an installed cement capacity of 5.6 MTPA; Supply agreements with three grinding units, situated in Uttar Pradesh & Bihar, for an aggregate capacity of 0.82 MTPA

Product Mix

Superior product mix; Share of premium products (Champion Plus, Duratech and Champion All Weather) in total cement volume increased from 15% in FY18 to 31% in FY23; Launched Champion All Weather Cement during December 2022

Stable Demand Outlook

Strong medium-term outlook for cement demand in India led by demand from housing and infrastructure sectors; Recent / upcoming capacity additions in Central India by other cement companies to intensify competition subject to healthy demand growth

Distribution Network

Wide distribution network of around 3,300 dealers and over 5,300 retailers

Capital Employed & ROCE

Capital Employed at around US$ 29 per ton of cement as of March 31, 2023; FY23 ROCE at 4.8% as compared to 13.4% in FY22

Sustainability Focus

WHRS Capacity of 22.4 MW and Solar Capacity of 22.5 MW at Satna; Investment will be made in 24 MW of captive wind power during FY24; GHG Emissions intensity at 626 kg CO_2 per ton of cementitious material in FY23 (vs. 650 kg CO_2 in FY22)

Prism Cement: Plant at Satna

Prism Cement's Plant at Satna, Madhya Pradesh

Prism Cement: Key Brands

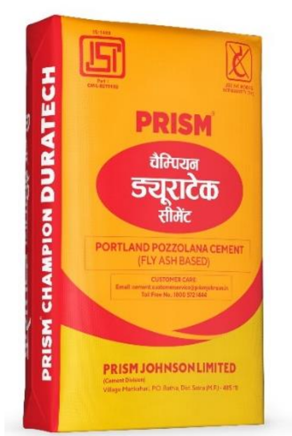
Champion

Excellent durability that provides long-term strength & gain, and is suitable for any type of structural application; Wide range of application, including housing, roads, wells, dams, masonry and plastering works

Champion Plus

A premium product, known for its high strength, high performance and consistent quality; Helps in making the concrete stronger, denser and leak proof, resulting in strengthening of the structure; Assures superior quality with high strength, suited for general construction

Champion Duratech



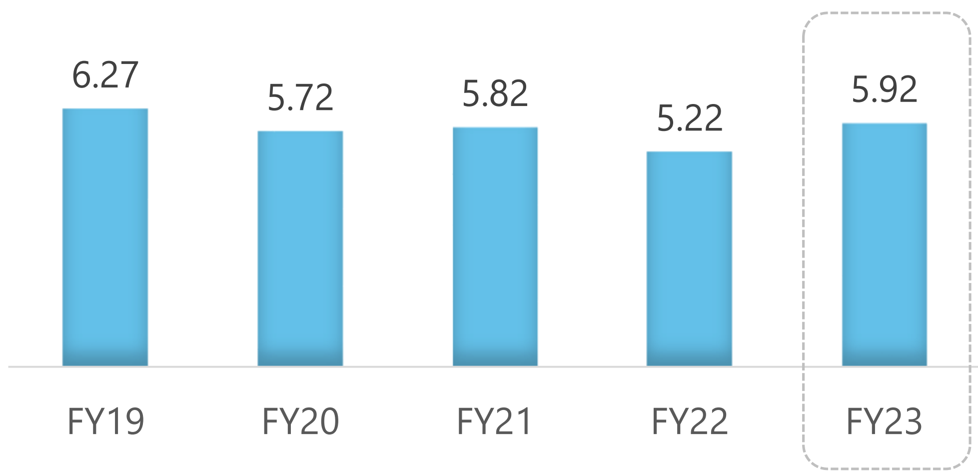
Prism Cement's premium product, and an all-purpose cement that serves various customer needs, including building terraces, beams, columns, foundation, roof slab, and in all kinds of RCC and precast jobs

Champion All Weather

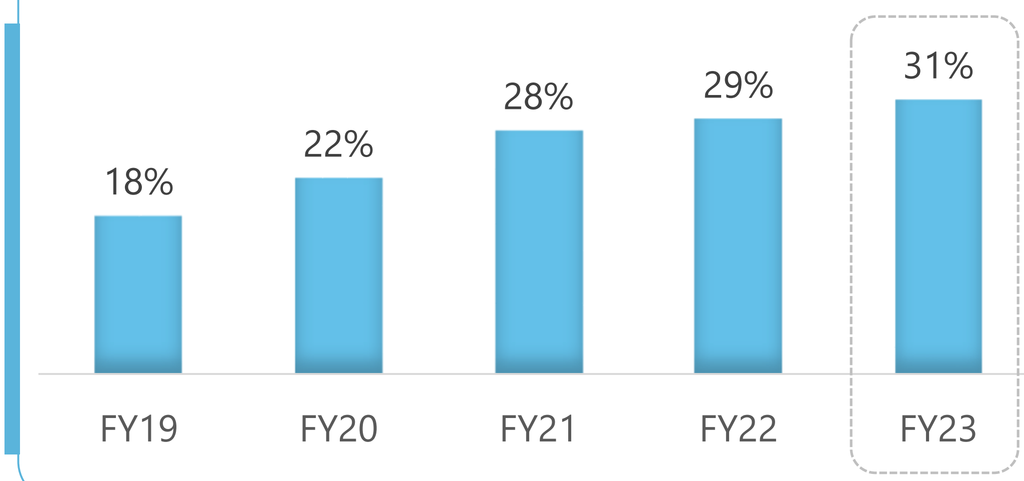
Prism Cement's premium product that stops water ingress and makes the construction moisture and dampness resistant; a water repellent cement with high strength and provides resistance to seepage, cracks and rusting

Prism Cement: Strong Volume Recovery in FY23; Share of Premium Products Continues to Rise

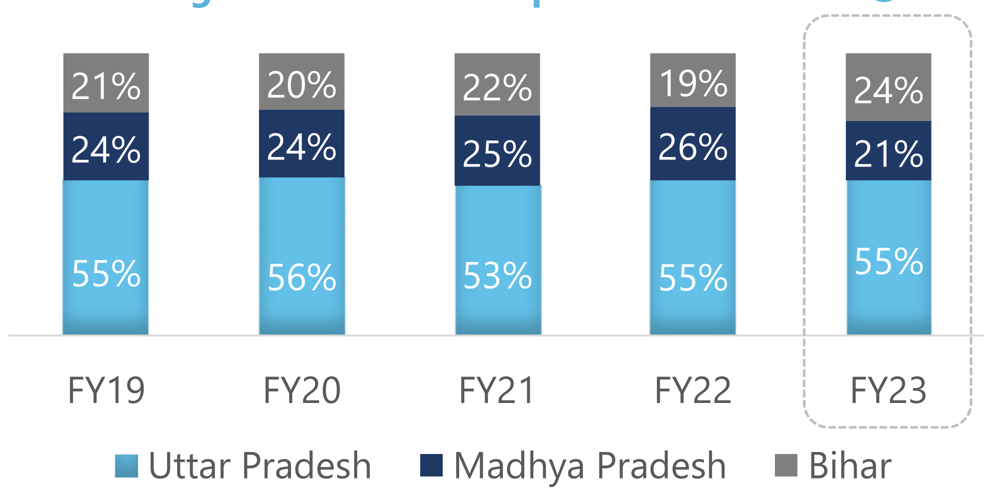
Cement & Clinker Sales Volume (mn tons)



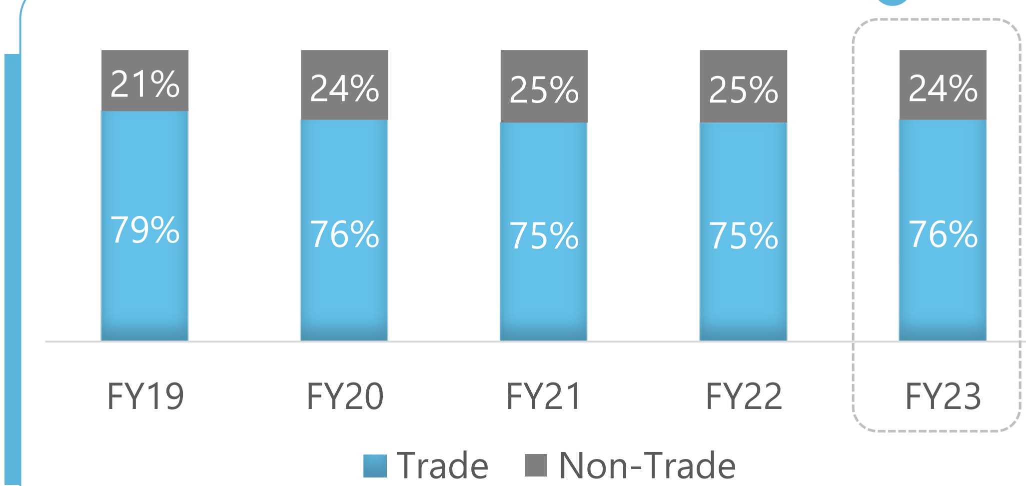
Premium Products %



FY23 Regional Sales Breakup

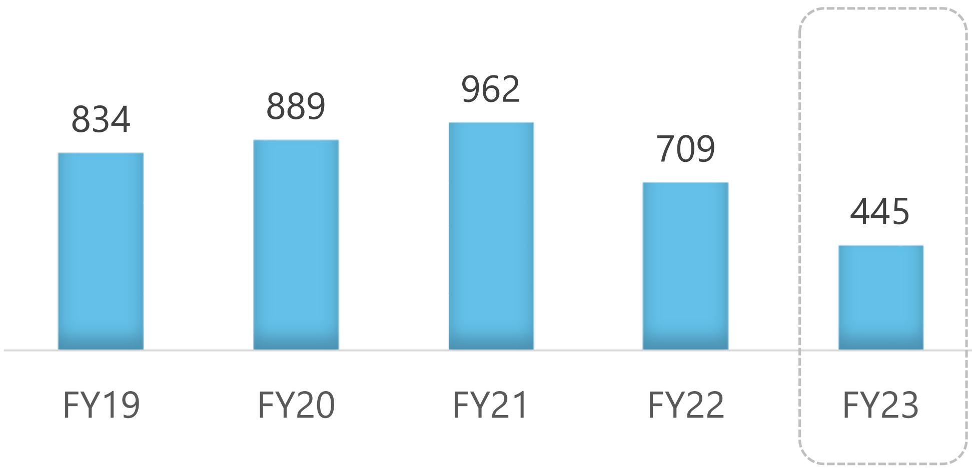


FY23 Sales: Trade vs. Non Trade

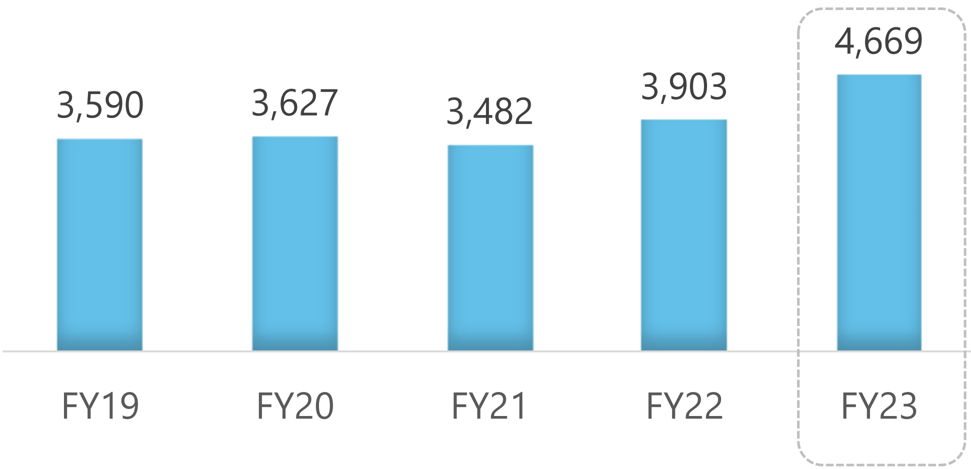


Prism Cement: Significant Increase in Power & Fuel Costs Impacted EBITDA Per Ton in FY23

EBITDA per ton (₹)



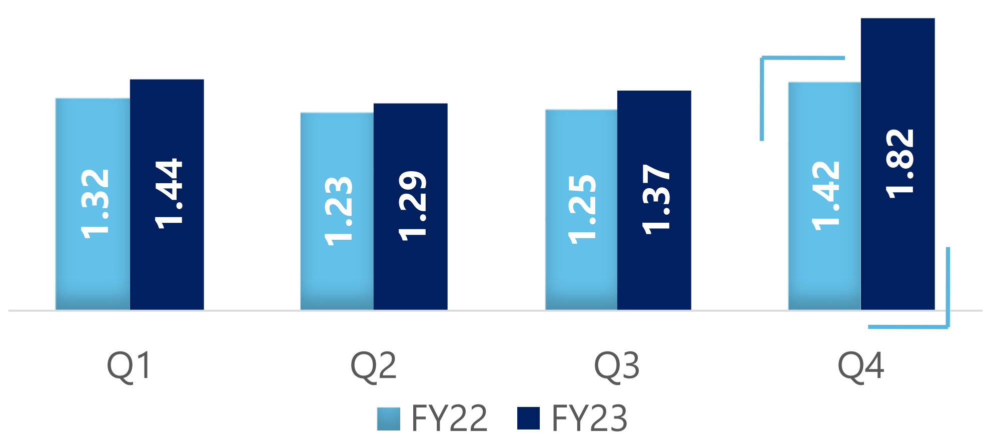
Cost per ton (₹)



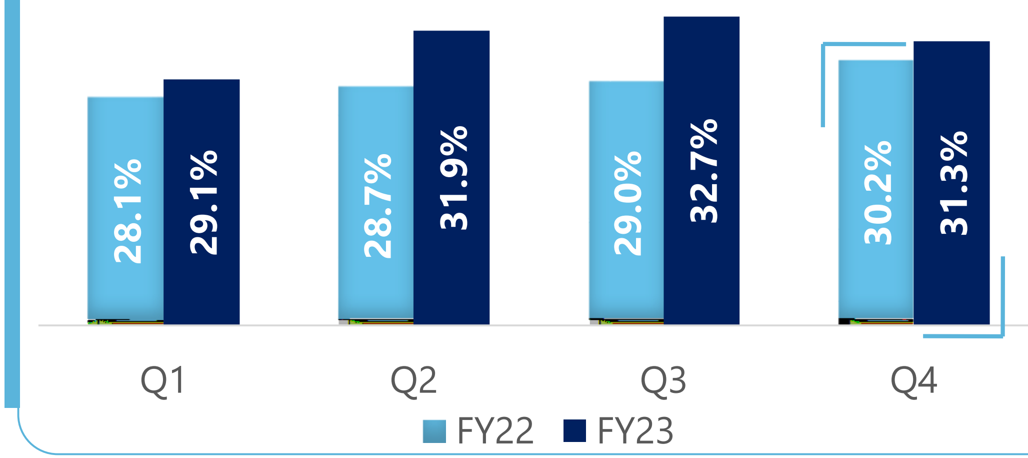
Cost per ton (₹)	FY19	FY20	FY21	FY22	FY23	% YoY
Power & Fuel	1,314	1,227	1,108	1,405	1,834	30.6%
Freight & Forwarding	1,002	976	894	931	997	7.0%
Raw Material	577	581	541	669	636	(5.0%)
Employee Cost	244	278	270	334	315	(5.4%)
Other Costs	551	615	519	692	796	15.0%
Change in Inventory & Stock in Trade	(98)	(50)	150	(128)	91	n/m
Total	**3,590**	**3,627**	**3,482**	**3,903**	**4,669**	**19.6%**

Prism Cement: Q4 FY23 Performance Summary

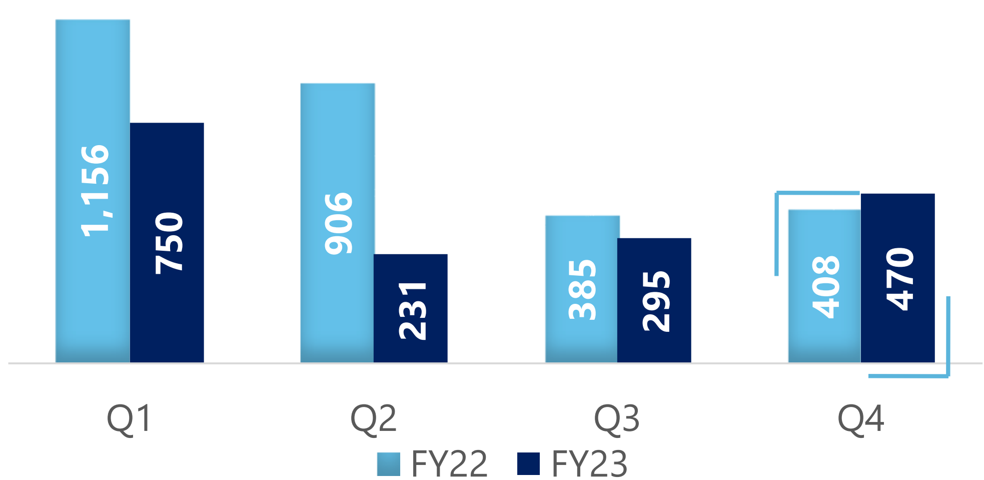
Cement & Clinker Sales Volume (mn tons)



Premium Products %



EBITDA per ton (₹)



Costs per ton (₹)

	Q4 FY22	Q3 FY23	Q4 FY23	% QoQ	% YoY
Power & Fuel	1,869	1,788	1,516	(15.2%)	(18.9%)
Freight & Forwarding	981	1,021	1,066	4.4%	8.6%
Raw Material	740	636	607	(4.6%)	(18.0%)
Employee Cost	327	353	263	(25.5%)	(19.5%)
Other Costs	722	904	676	(25.2%)	(6.3%)
Change in Inventory & Stock in Trade	(244)	123	553		
Total	**4,394**	**4,825**	**4,682**	**(3.0%)**	**6.5%**

W A

JOHNSON®
Not just tiles, Lifestyles.®

GRAND LEGACY OF 65 YEARS

H & R JOHNSON INDIA (HRJ)

HRJ: Amongst the Leading Tiles & Bath Fittings Companies in India

Strong Brand & Wide Product Range

Strong brand with a long standing history of tile manufacturing in India, operating since 1958; Wide product range: Tiles, Sanitary-ware & Bath-fittings, Quartz & Engineered Marbles

Distribution Network

Wide Distribution Network with around 1,300 dealers and around 8,000 to 10,000 retail outlets; 20 large format Experience Centres displaying HRJ's product range

Manufacturing Capacity

10 tile manufacturing plants (including joint ventures) with total capacity of around 61 million m^2 p.a. and 2 faucet manufacturing plants with total capacity of 3.6 million pieces p.a.

Sustainability Focus

Solar Capacity of 4.5 MW across HRJ plants; Plan to increase share of rain water harvesting to 15% of total water consumption by FY25; Target to improve energy efficiency by 10% in FY25, from the baseline year FY22

Expansion Plans

Completed tile capacity expansion of 1.2 million m^2 at Morbi, Gujarat by one of the joint ventures in February 2023; Greenfield tile capacity addition of 5.5 million m^2 planned at Panagarh, West Bengal by June 2023 on track

Capital Employed & ROCE

Significant improvement in ROCE from 5.0% in FY21 to 17.2% in FY22; Sharp increase in gas prices impacted profitability & led to a decline in ROCE to 6.4% in FY23; FY23 Capital Employed at ₹ 893 Crores

HRJ: Wide Product Range with an Innovation Focus

Innovations That Differentiate HRJ

Tac Tiles

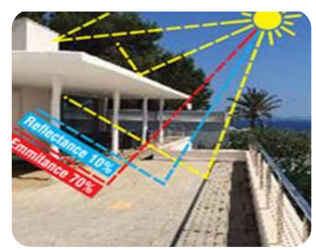
High Mechanical Strength

Skid Resistant

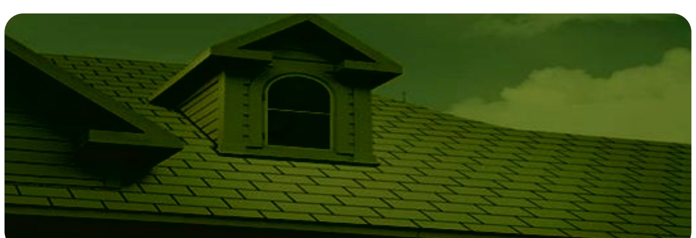
Warning Tiles for Visually Impaired

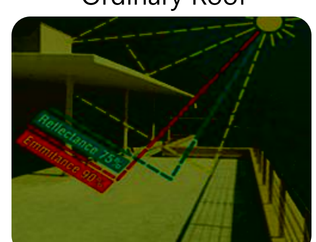
Designed in Conformance with RNIB (UK), DETR (UK) & ADA (USA)

Cool Roof SRI (Solar



Ordinary Roof





Roof having Endura Cool Roof SRI

Germ-Free Product Range

JOHNSON BATHROOMS FIND CLARITY

NOT JUST A BATHROOM BUT
YOUR GERM FREE COMFORT ZONE.
PRESENTING GERM FREE SANITARYWARE FROM JOHNSON.

JOHNSON PORSELANO GERM FREE GLAZED VITRIFIED

Come home to comfort
& warmth. Not Germs.
Presenting germ free tiles from Johnson.

HRJ: Key Brands

JOHNSON TILES®
NOT JUST TILES, LIFESTYLES.®

JOHNSON®
BATHROOMS
FIND CLARITY

JOHNSON®
NATURE, REINVENTED

JOHNSON®
PORSELANO
GLAZED VITRIFIED TILES

JOHNSON®
MARBONITE
PREFERRED OVER ITALIAN MARBLE

JOHNSON®
ENDURA
INDUSTRIAL TILING SOLUTIONS

HRJ: Operates 20 Experience Centres Across India

List of Experience Centres

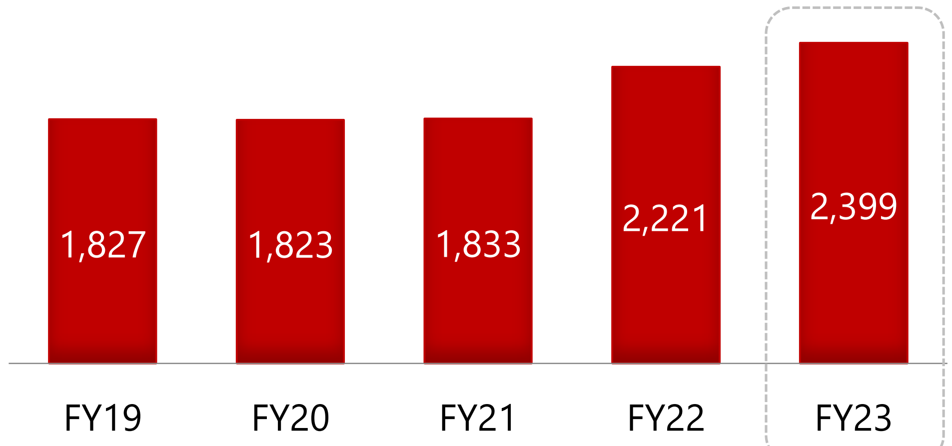
	City	State
1	Ahmedabad	Gujarat
2	Bengaluru	Karnataka
3	Bhubaneshwar	Odisha
4	Calicut	Kerala
5	Chandigarh	Chandigarh
6	Chennai	Tamil Nadu
7	Coimbatore	Tamil Nadu
8	Delhi	Delhi
9	Ernakulum	Kerala
10	Guwahati	Assam
11	Indore	Madhya Pradesh
12	Kolkata	West Bengal
13	Lucknow	Uttar Pradesh
14	Mumbai	Maharashtra
15	Patna	Bihar
16	Pune	Maharashtra
17	Raipur	Chhattisgarh
18	Thane	Maharashtra
19	Thiruvananthapuram	Kerala
20	Varanasi	Uttar Pradesh

Experience Centre - Bengaluru

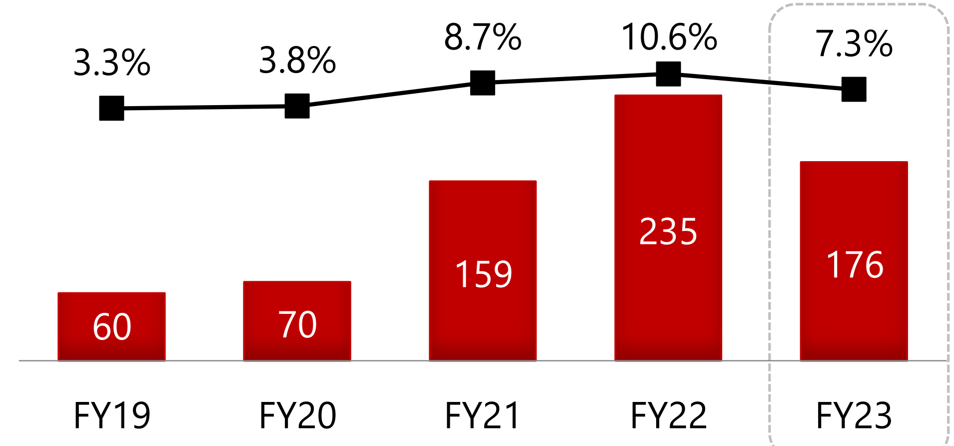
Experience Showroom - Patna

HRJ: Key Operating Metrics

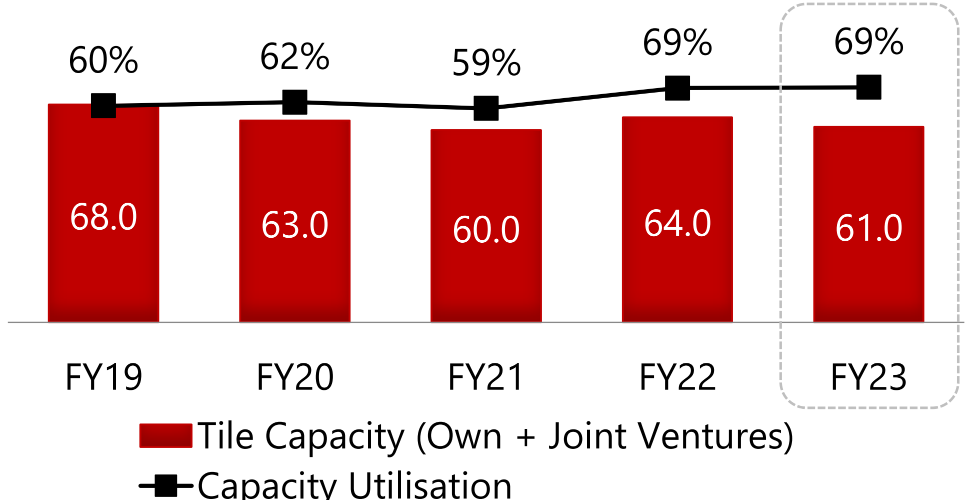
Revenue (₹ Crores)



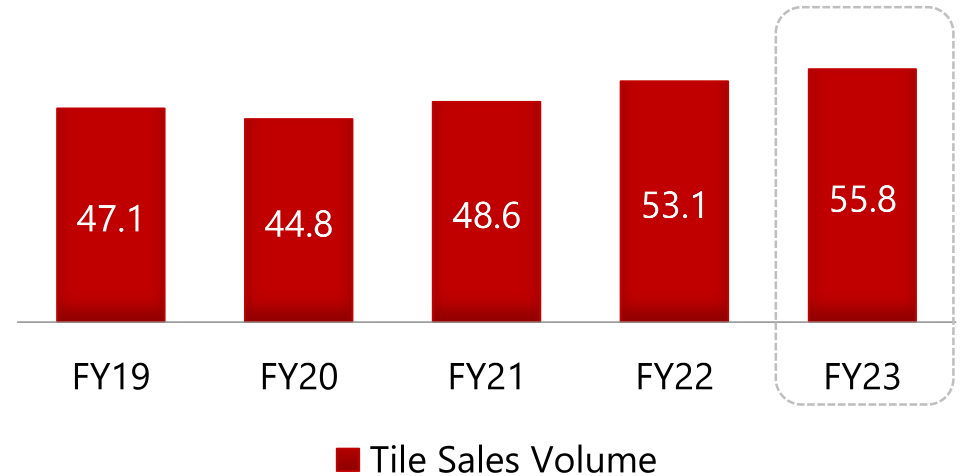
EBITDA (₹ Crores) & EBITDA Margin (%)



Tile Manufacturing Capacity (mn m²)



Tile Sales Volume (mn m²)



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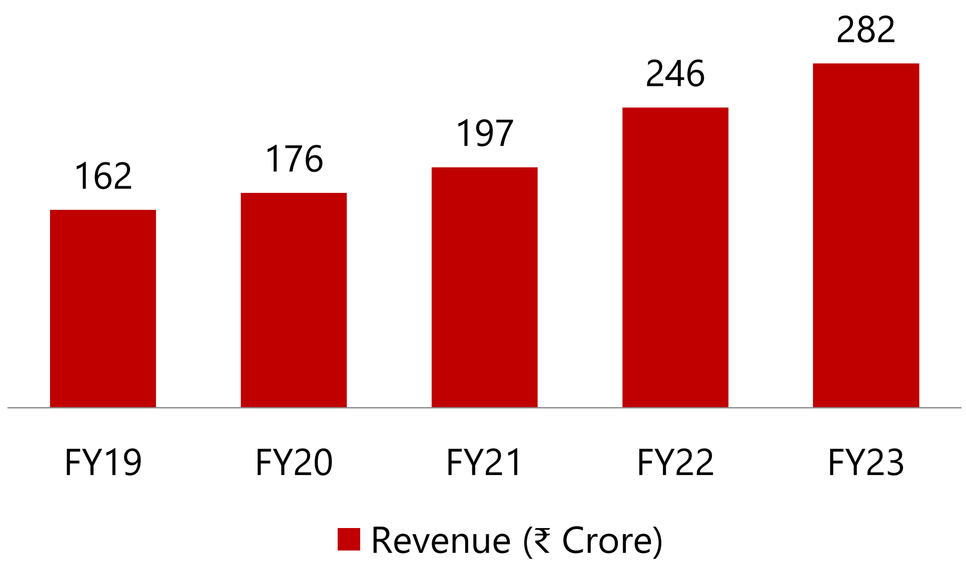
HRJ: Leveraging the Johnson Brand & Distribution Network

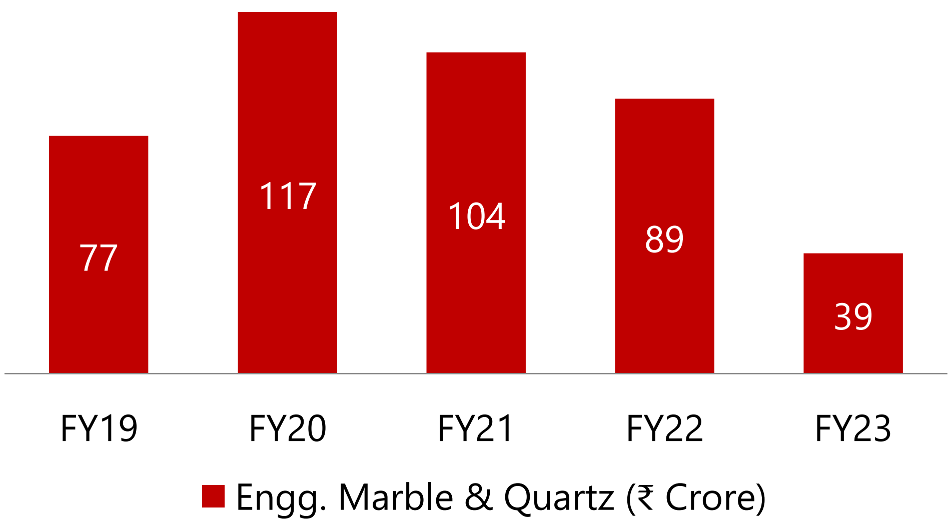
Johnson Bath Division



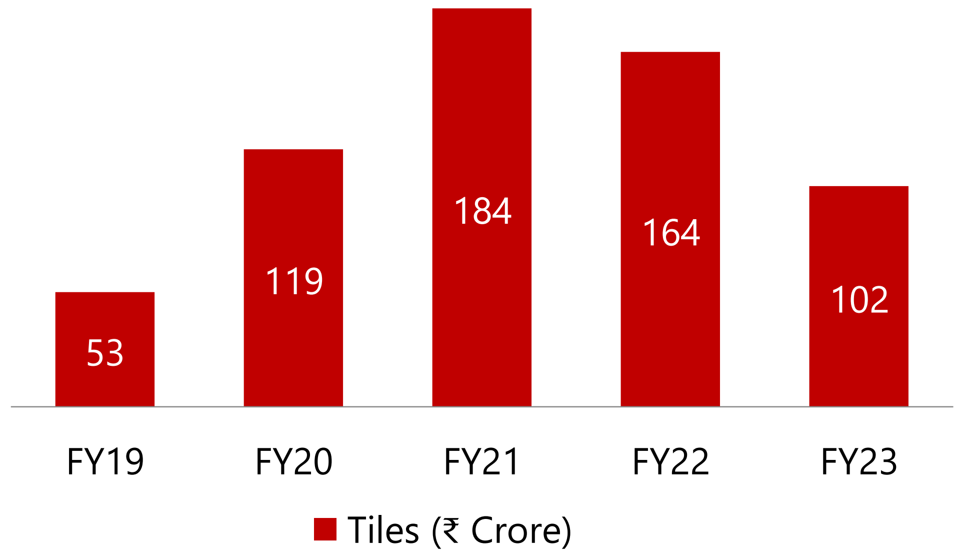
- Key Products: Sanitaryware, faucets and bath fittings
- Production Capacity: Two faucet manufacturing plants located at Baddi, Himachal Pradesh and Samba (Jammu & Kashmir) with a production capacity of 3.6 million pieces per annum
- Strong growth potential in the medium term
- Channel expansion, secondary demand generation and plumber connect programs to drive demand in future

HRJ: Growth Opportunities Complementary to Domestic Tiles Business

Marble & Quartz Exports Revenue



Tiles Exports Revenue



- Environment friendly alternative to marble
- Largely exports driven business; Near term sales pressure due to implementation of anti-dumping duty for exports to USA

- Export businesses affected in FY22 and FY23 due to supply chain issues
- Solid medium-term growth potential as many countries implemented anti-dumping duty for exports from China; Export opportunities to open up especially to USA

PRISM RMC®

Complete Concrete Solutions

Prism RMC: Amongst the Leading RMC Players with a Pan-India Presence

Pan India Presence

Amongst top three players in the RMC sector with pan India presence: Operates 91 plants (including franchisee plants) at 44 cities / towns and 3 quarries; Three technical labs that are certified by National Accreditation Board for Testing and Calibration Laboratories to ensure adherence to quality

Key Focus Areas

- Increase plant utilisation levels and optimise fleet and pump efficiency
- Increase share of environment-friendly and value added products
- Focus on individual home builder segment

Strong Growth Potential

Beneficiary of demand recovery from real estate and infrastructure segments; Good traction in Mega business driven by several infrastructure projects; Strong ROCE potential for existing business with improvement in plant capacity utilisation levels; Capital Employed at ₹ 149 Crores as of March 31, 2023

OUR BUSINESS VERTICALS

Commercial Concrete

Core business catering to the concrete requirements of metro cities and semi-urban areas; serves as a steadfast contributor to the prolific development of urban India

Mega Projects

Meets the growing demand of high quality ready-mixed concrete in infrastructure sub-sectors, such as Highways, Power Plants, Refineries, Ports and Jetties

Aggregates

Aggregates occupy 65-75% of the concrete volume; Backward integration: Three quarries (Aggregates & Manufactured sand)

Prism RMC: Wide Product Range (1/2)

Aquaresistcrete

Integral Waterproofing Solution

Coastcrete

Structures built for Generations

Dyecrete

Colour your Imagination

Easycrete

Flowable Concrete,
Solution to Congestion of Steel

FRCcrete

Freedom from Rapid Wear & Tear

Highdensecrete

Acts as a Silent Guardian

Megacrete

Breaking the Height Barrier

Perviouscrete

Instant Water Logging Solution

Prism RMC: Wide Product Range (2/2)

Prism Plast

Plastering Made Easy

Elitecrete

Lightweight &
Thermal Insulation Solution

Envirocrete

grey outside green inside

Foundationcrete

Makes the Structure
Highly Durable

Repaircrete

Strengthening Solution
for Extra Life

Portacrete

Ready to Deliver

Thermocrete

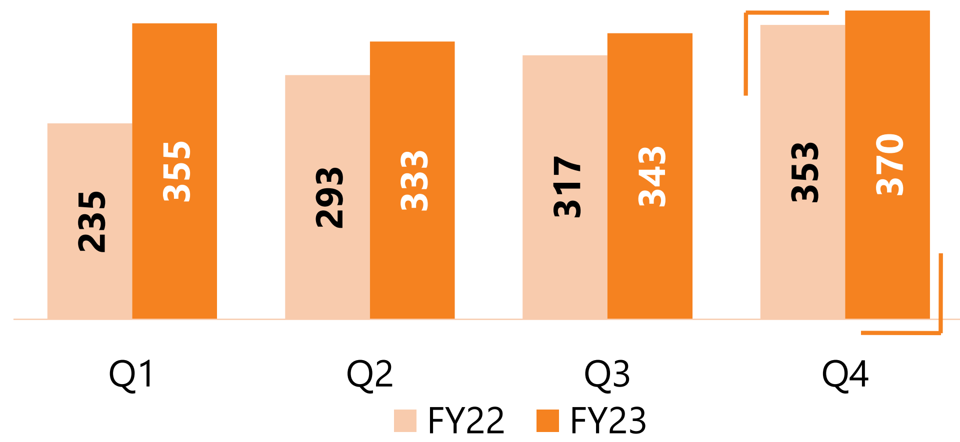
Thermal Cracking Solution

Xpresscrete

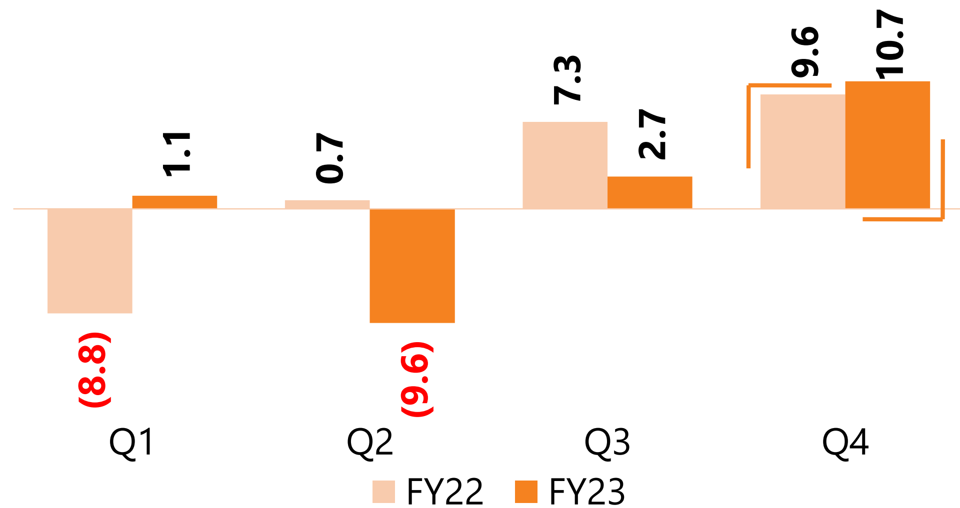
Instant Water Logging Solution

Prism RMC: Financial Performance Summary

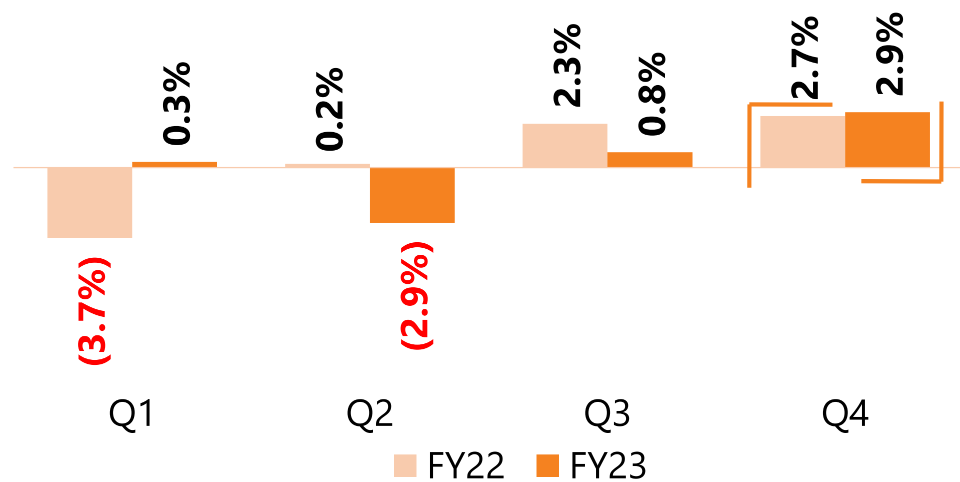
Revenue (₹ Crores)



EBITDA (₹ Crores)



EBITDA Margin (%)



	FY19	FY20	FY21	FY22	FY23
Number of Plants	97	99	96	97	91
Volume (mn m^3)	3.9	3.6	3.1	3.2	3.8
Capacity Utilisation	37%	32%	23%	29%	34%
Revenue	1,481	1,414	908	1,197	1,401
EBITDA	38.5	22.9	(17.9)	8.7	5.0
EBITDA Margin %	2.6%	1.6%	(2.0%)	0.7%	0.4%

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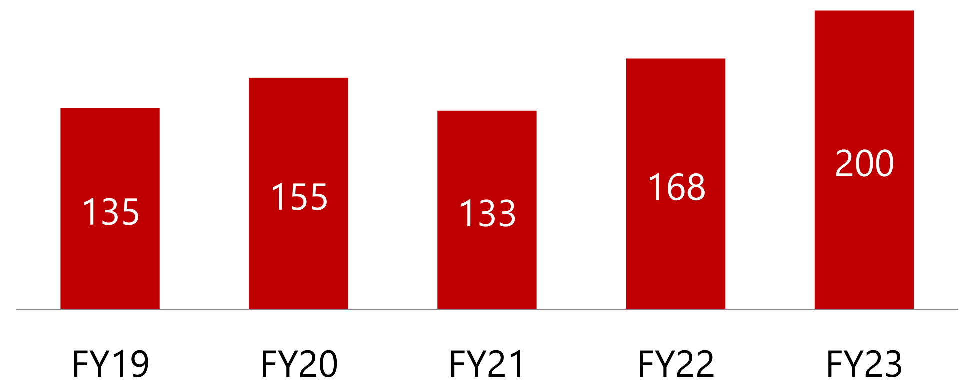
Ardex Endura: Respectable Brand known for its Technological Prowess

- Prism Johnson's Joint Venture with Ardex, Germany with a 50% Stake
- R&D driven business
- Pan India presence with plants in Bengaluru, Vadodara, Durgapur, Pune, Nellore and Bhiwadi

Revenue (₹ Crores)



Product Portfolio

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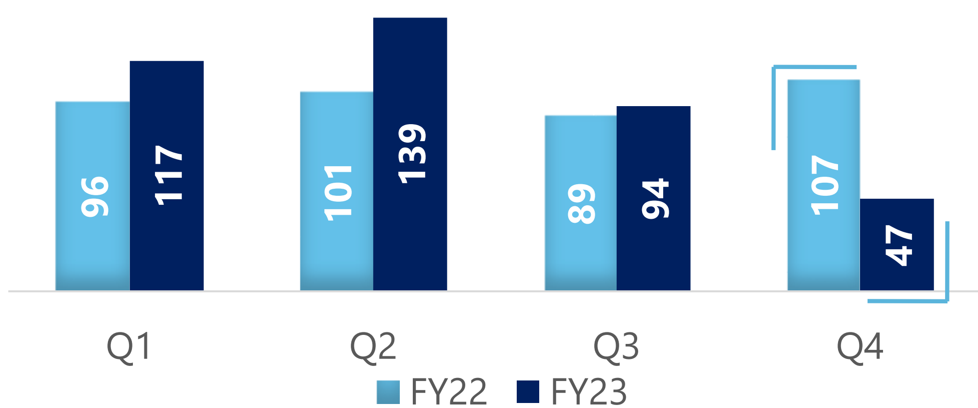
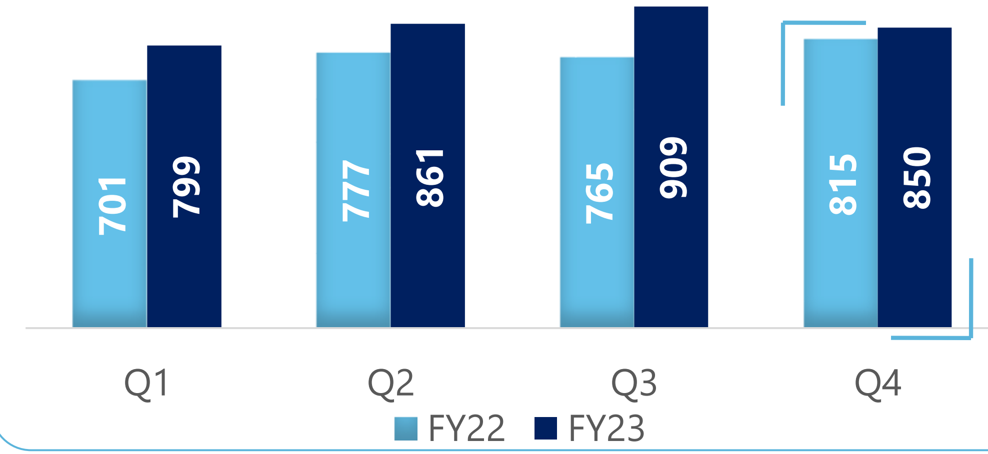
Raheja QBE General Insurance (RQBE): Performance Summary

Gross Written Premium (₹ Crores)



AUM (₹ Crores)



RQBE added 27 partners during Q4 FY23 taking the count of total partners to 3,350 including Agents, Brokers, POSP, IMF, MISP, Web Aggregators and OEM

Q4 FY23 Financial Highlights:
- Gross Written Premium declined by 56% YoY to ₹ 47 Crores
- Profit / (Loss) After Tax: ₹ (5) Crores vs. ₹ (18) Crores in Q4 FY22

FY23 Financial Highlights:
- Gross Written Premium: ₹ 396 Crores, growth of 1% over FY22
- Profit / (Loss) After Tax: ₹ (91) Crores vs. ₹ (96) Crores in FY22
- Combined Ratio stands at 146% vs. 141% in FY22
- Well capitalized with solvency ratio of 2.03x against regulatory minimum of 1.50x

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SUSTAINABILITY

Management Driving Several ESG Initiatives

Green Energy

Around **32%** of Prism Cement's total power requirement met through **green & renewable sources** during FY23; Announced plan to set up 24MW captive wind power by September 2024

Health & Safety

Lost Time Injury Frequency Rate (LTIFR): **0.21 in FY23**

Water Consumption

Over 21 Lakh m^3 ground water recharged by Prism Cement during FY23; Prism Cement was **3.4x** water positive in FY23

GHG Emissions

Emissions Intensity at **626 kg CO_2 per ton of cementitious material** in FY23 vs. 650 kg CO_2 in FY22

CSR

CSR spend of ₹ 2.85 Crores in FY23 (vs. ₹ 3.94 Crores in FY22)

Bio Diversity

Nearly 7,50,000 saplings planted by Prism Cement in the past six years (including around **1,70,000 saplings planted in FY23**)

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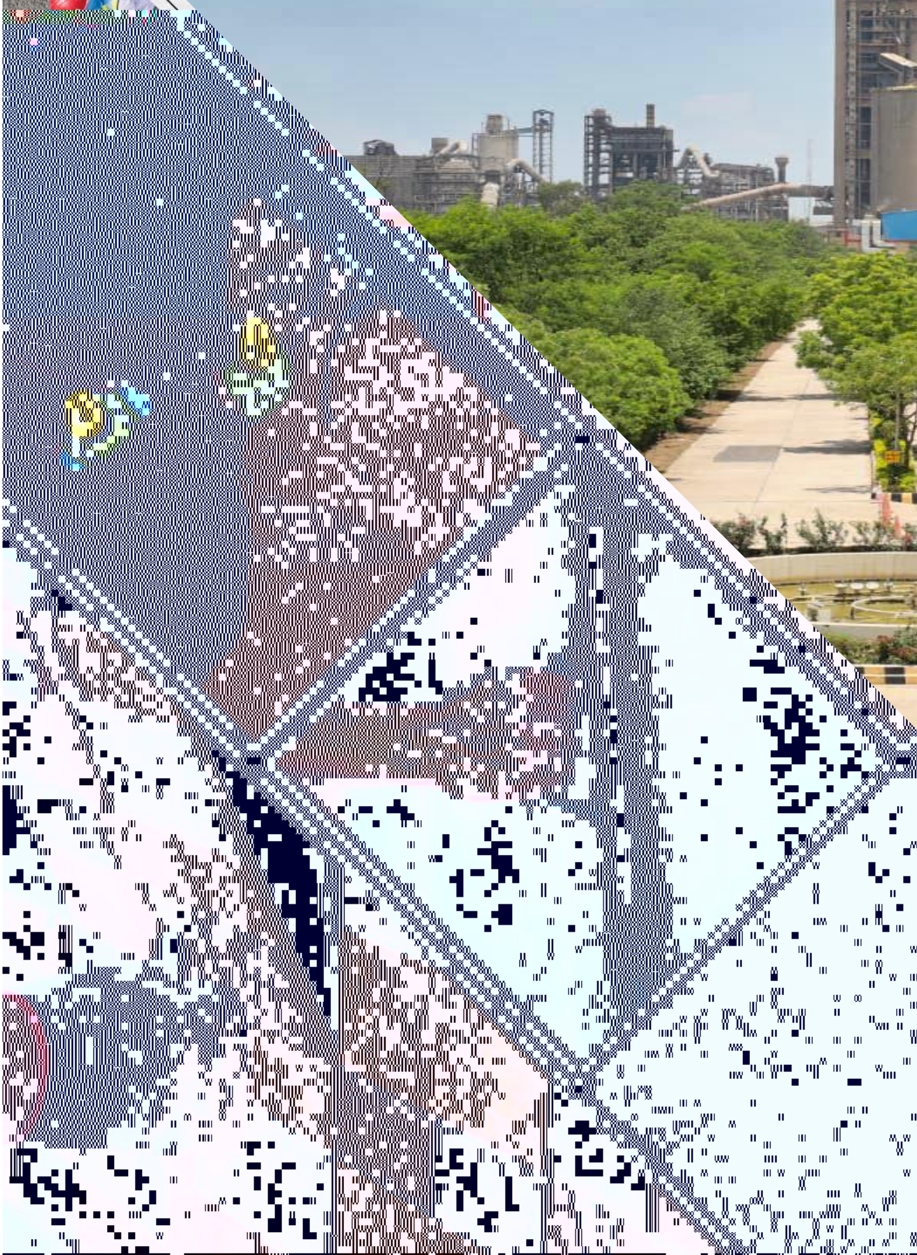
CSR Activities Categorised into 7 Large Focus Areas

- Health & Hygiene
- Environment & Water Conservation
- Empowerment & Skill Development
- Social Welfare
- Rural Infrastructure Development
- Promotion of Education
- Providing Potable Drinking Water



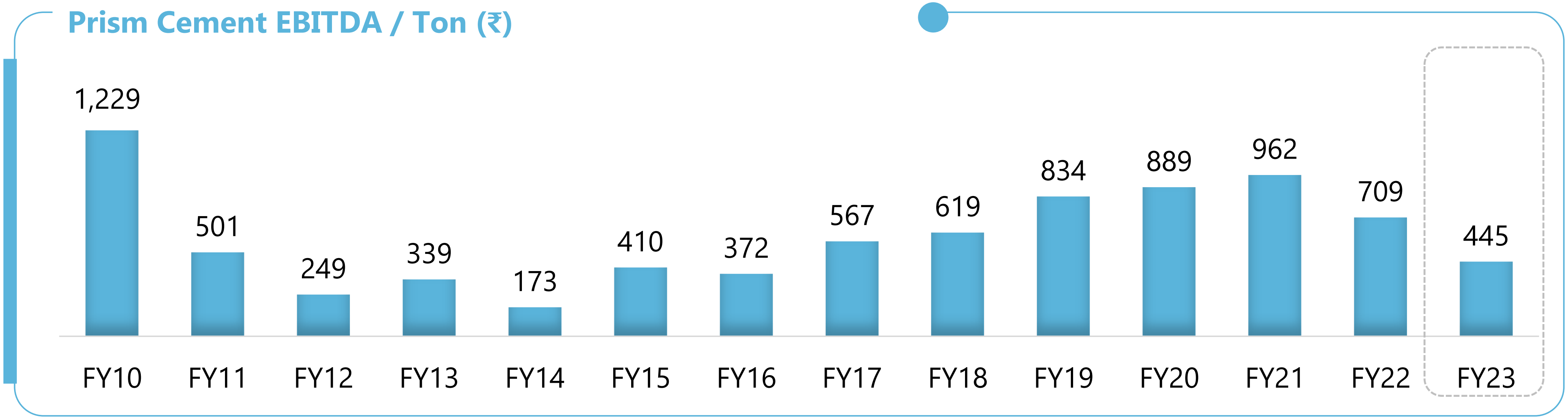
FINANCIAL PERFORMANCE & GOVERNANCE

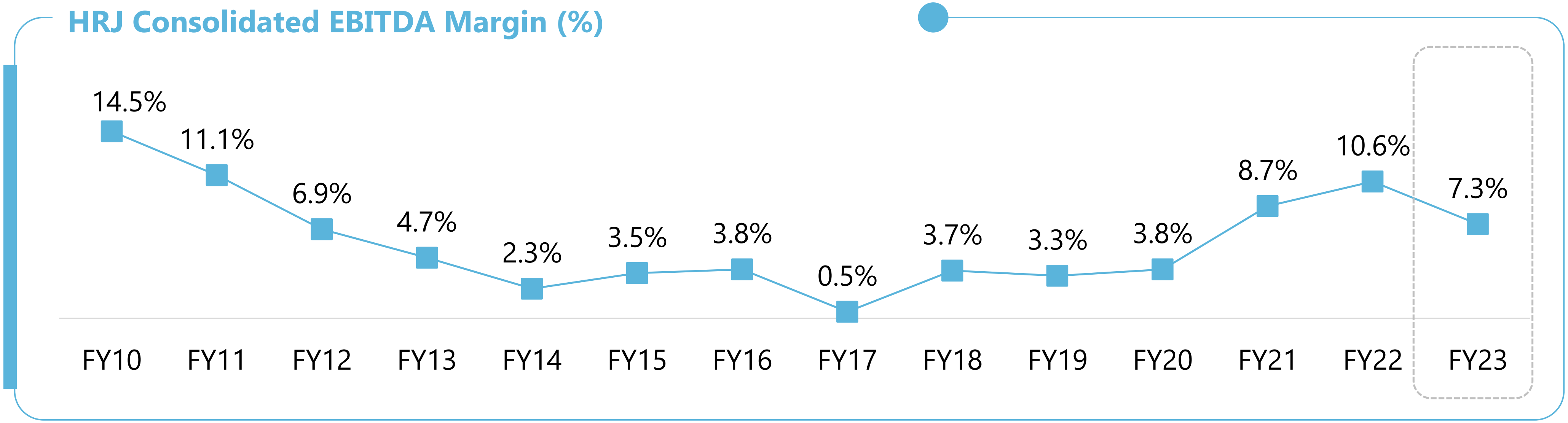
Prism Johnson: At an Inflection Point

FY10 to FY11 Years of Profitable Growth	FY11 to FY14 Years of Challenges	FY18 to FY20 Years of Consolidation	FY21 & Beyond At an Infection Point
Prism Cement EBITDA per ton at ₹ 1,229 and ROCE at 63% in FY10	Blending silo reconstruction, decline in production volume	Cost focus initiatives, switch to pet-coke, captive power sourcing, increase share of premium products	Cement EBITDA per ton at ₹ 962 and ROCE at 29.6% in FY21; EBITDA per ton declined in FY22 & FY23 mainly due to fuel cost increase
HRJ Consolidated EBITDA Margin at 14.5% in FY10; Revenue CAGR at 17% during FY03-12	Non availability of power, high cost of gas in A.P. & Karnataka, and dumping from China impacted production, growth & profitability	Fuel issues sorted, focus on improving working capital cycle, scale up marketing activities	Highest ever EBITDA of ₹ 235 Crore with EBITDA margin at 10.6% in FY22; EBITDA declined in FY23 due to gas cost increase
Prism RMC EBITDA Margin at 6.1% in FY11; Revenue CAGR at 39% during FY03-12	Debtors management was a key challenge coupled with low capacity utilisation	Focus on infrastructure sector and increasing share of value-added concrete	Prism RMC achieved EBITDA breakeven in FY23 with strong revenue growth potential in the near to medium term

Prism Johnson:

Significant Margin Recovery during FY21 & FY22; Sharp Rise in Fuel Costs Dampened Margins in FY23

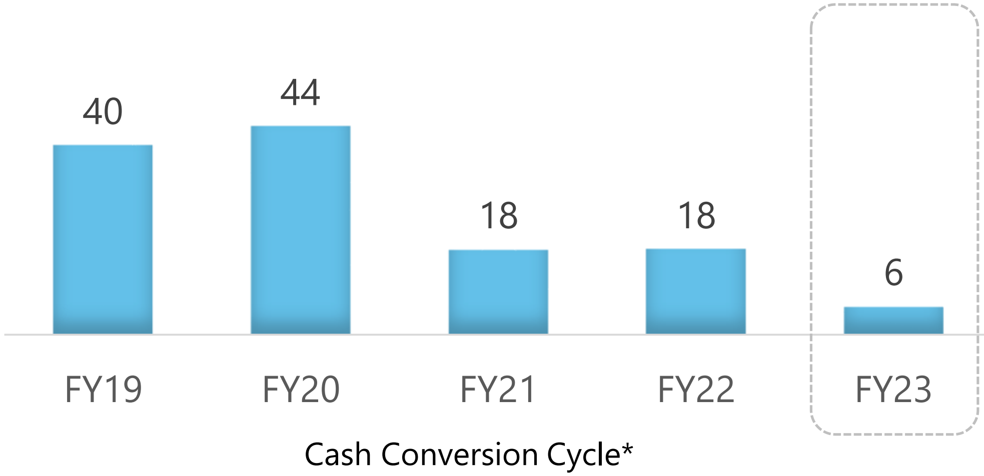




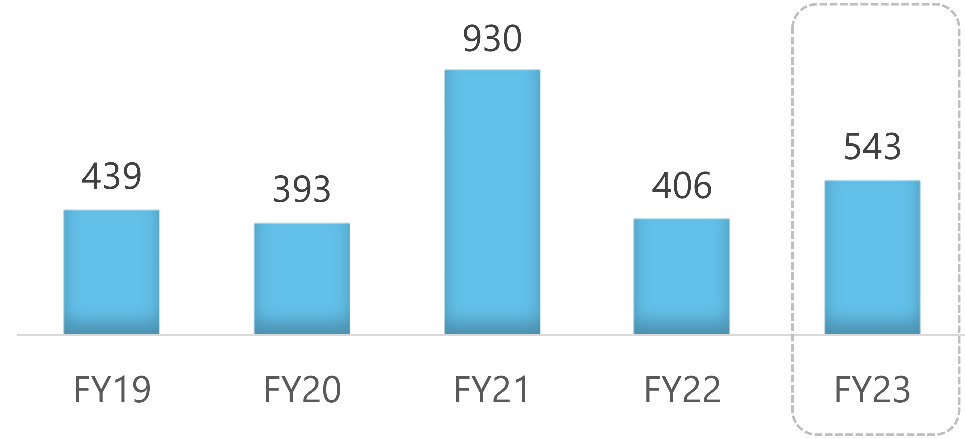
Five Year Financial Performance Snapshot: Strengthening Balance Sheet

Consolidated (Ex. RQBE)

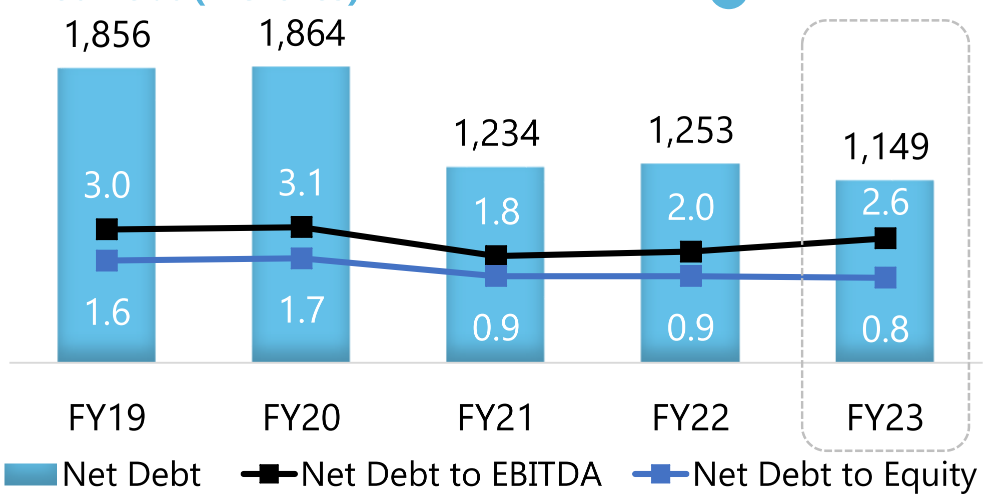
Working Capital (Days)



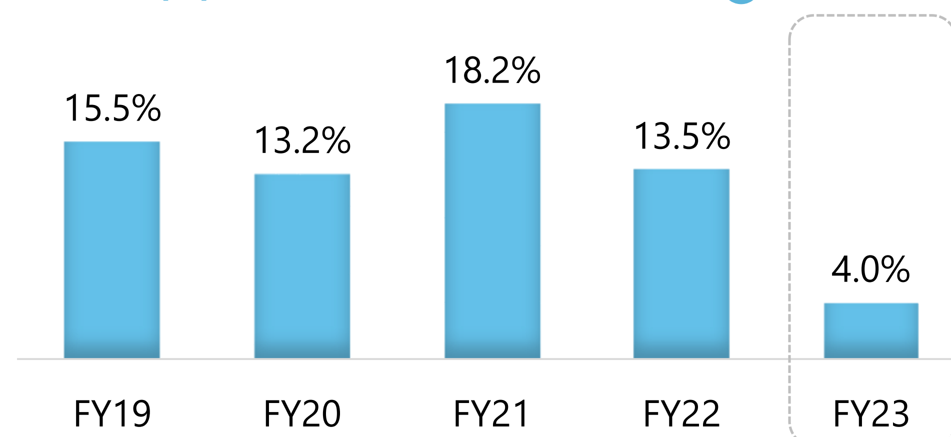
Operating Free Cash Flows (₹ Crores)^



Net Debt (₹ Crores)



ROCE# (%)



Consolidated (Ex RQBE) Financials Summary

PRISM JOHNSON LIMITED

Particulars (₹ Crores)	Q4 FY22	Q3 FY23	Q4 FY23	% QoQ	% YoY	FY19	FY20	FY21	FY22	FY23	% YoY
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Standalone Financials Summary

Particulars (₹ Crores)	Q4 FY22	Q3 FY23	Q4 FY23	% QoQ	% YoY	FY19	FY20	FY21	FY22	FY23	% YoY
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Board Of Directors

	Name	Designation	Status
1	**Mr. Shobhan M. Thakore**	Chairman	Independent, Non-executive
2	**Mr. Rajan Raheja**	Director	Non-independent, Non-executive
3	**Mr. Akshay Raheja**	Director	Non-independent, Non-executive
4	**Mr. Vijay Aggarwal**	Managing Director	Non-independent, Executive
5	**Mr. Vivek K Agnihotri**	Executive Director & CEO (Cement)	Non-independent, Executive
6	**Mr. Sarat Chandak**	Executive Director & CEO (HRJ)	Non-independent, Executive
7	**Ms. Ameeta Parpia**	Director	Independent, Non-executive
8	**Dr. Raveendra Chittoor**	Director	Independent, Non-executive

Management Profile: Experienced Management (1/2)

Mr. Vijay Aggarwal
Managing Director

Educational Background: B. Tech (Elec.) from IIT, Delhi and PGDM from IIM, Ahmedabad

Tenure in Company: ~29 years

Past Experience: SBI Capital Markets

Other Board Memberships: Aptech Limited, Raheja QBE General Insurance Company Limited, Ardex Endura (India) Private Limited, The Indian Council of Ceramic Tiles and Sanitaryware

Vivek K. Agnihotri
Executive Director & CEO – Cement

MBA from FMS, University of Delhi

Tenure in Company: ~8 years

Past Experience: Ambuja Cements Limited, ACC Limited

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Management Profile: Experienced Management (2/2)

Shailesh Dholakia
Company Secretary & Compliance Officer

B. Com, Associate Company Secretary, LLB

Tenure in Company: Joined in January 2023

Past experience: Reliance Industrial Infrastructure Limited, Allcargo Logistics Limited, Zee Entertainment Enterprises Limited

Rajnish Sacheti
Chief Legal Officer

Company Secretary

Tenure in Company: ~25 years

Past experience: Grasim Industries Limited

Manish Bhatia
Chief Financial Officer

Chartered Accountant

Tenure in Company: ~6 years

Past experience: Apollo Tyres Limited, Essar Steel Limited

Sanjeeva
Chief Commercial Officer

Mining Engineering from IIT (ISM) Dhanbad, MBA from S P Jain Institute of Management & Research, Mumbai and LL.B from Nagpur University

Tenure in Company: ~9 years

Past experience: Coal India Limited, Dow Chemical, Reliance Energy Limited

Prabir Ray
Chief Human Resources Officer

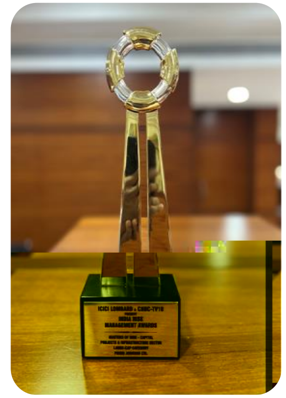
Mechanical Engineer from Delhi College of Engineering and MBA from FMS, Delhi

Tenure in Company: ~7 years

Past experience: UltraTech Cement Limited, ACC Limited

Awards & Recognition in FY23

Prism Cement: Apex India Occupational Health & Safety Award 2022 – Gold Award



Prism Johnson Limited: Masters of Risk Management Award for Capital Projects and Infrastructure, Large Cap Category - CNBC TV18 & ICICI Lombard India Risk Management Award

Prism RMC: Sarvashreshtha Suraksha Puraskar from National Safety Council of India, Safety Awards 2022 (MSME Sector) to a Mega Projects Plant in Mumbai, Maharashtra

Prism Cement: Apex India Green Leaf Award 2022 For Environment Excellence – Platinum Award

HRJ: Superbrands India 2023 Award to Johnson Smart Tiles, as well as Johnson Marble & Quartz (Consumer Superbrand) and to Johnson Endura (Business Superbrand)

Prism RMC: Suraksha Puraskar from National Safety Council of India, Safety Awards 2022 (MSME Sector) to a Mega Projects Plant in Bhilwara, Rajasthan

Absolute Share Price Performance

Share Price Performance vs. BSE Sensex *

Shareholding Pattern – March 31, 2023

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Prism Johnson: Group Structure

Prism Johnson Limited

Subsidiaries

- 100% — H. & R. Johnson (India) TBK Ltd.
- 100% — RMC Readymix Porselano (India) Ltd.
- 51% — Raheja QBE General Insurance Co. Ltd.
- 100% — TBK Rangoli Tile Bath Kitchen Pvt. Ltd.
- 100% — TBK Venkataramiah Tile Bath Kitchen Pvt. Ltd.
- 100% — TBK Samiyaz Tile Bath Kitchen Pvt. Ltd.
- 98% — TBK Prathap Tile Bath Kitchen Pvt. Ltd.

Joint Ventures

- 50% — Sentini Cermica Pvt. Ltd.
- 50% — Small Johnson Floor Tiles Pvt. Ltd.
- 50% — Spectrum Johnson Tiles Pvt. Ltd.
- 50% — Antique Marbonite Pvt. Ltd.
- 50% — Coral Gold Tiles Pvt. Ltd.
- 50% — Sanskar Ceramics Pvt. Ltd.
- 50% — Ardex Endura (India) Pvt. Ltd.
- 50% — TBK Deepgiri Tile Bath Kitchen Pvt. Ltd.
- 50% — TBK Florance Ceramics Pvt. Ltd.

Associates

- 27.95% — CSE Solar Parks Satna Pvt. Ltd.
- 27% — Sunspring Solar Pvt. Ltd.

Subsidiaries | Joint Ventures | Associates

About PRISM JOHNSON LIMITED

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PRISM JOHNSON LIMITED is committed to creating long-term sustainable shareholder value through successful implementation of its growth plans. The company's investor relations mission is to maintain an ongoing awareness of its performance among shareholders and financial community.

PRISM JOHNSON LIMITED

For additional information, please contact:

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Tel: +91-98198-52256 | +91-22-6675 4142-46
Email: nupur.agarwal@prismjohnson.in | Website: www.prismjohnson.in

Address:
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PRISM CEMENT
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JOHNSON
Not just tiles, Lifestyles.

PRISM RMC
Complete Concrete Solutions