

Ref: CS/SEs/ 625

10.06.2025

National Stock Exchange of India Ltd. Listing Compliance Department Exchange Plaza, Bandra - Kurla Complex, Bandra (East), MUMBAI – 400 051 Symbol: BEML	The BSE Limited Listing Compliance Department P.J. Towers, 26 th Floor, Dalal Street, MUMBAI – 400 001 Scrip Code: 500048
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Dear Sir / Madam,

Sub: Analyst / Investor Meet - Reg

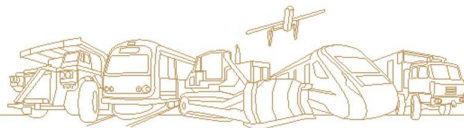
Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform that BEML Limited is participating in an Investor Meet to be hosted by M/s Elara Capital on Monday, 16.06.2025 in Mumbai.

Thanking you,

For BEML Limited

URMI
CHAUDHURY
Digitally signed by URMI
CHAUDHURY
Date: 2025.06.10 14:25:19
+05'30'

Urmi Chaudhury
Company Secretary & Compliance Officer
ICSI Mem No.: 29400
Place: Bengaluru



ಪ್ರಧಾನ ಕಛೇರಿ Corporate Office:

'ಬೆಮೆಲ್ಸಿಠ', ೨೩/೧, ೪ನೇ ಮುಖ್ಯರಸ್ತೆ, ಸಂಪಂಗಿರಾಮನಗರ, ಬೆಂಗಳೂರು - ೫೬೦೦೨೭. ದೂರವಾಣಿ ಸಂಖ್ಯೆ : +೯೧೮೦೨೨೨೨೨೩೦೬೫

ಫ್ಯಾಕ್ಸ್ ಸಂಖ್ಯೆ : +೯೧೮೦೨೨೨೦೪೦೯೯

BEML Soudha, 23/1, 4th. Main, S R Nagar, Bangalore – 560027, Tel. +91 80 22963142/211, Fax. +91 80 22963142

e-mail: cs@beml.co.in @cmdbeml @BEMLHQ

CIN: L35202KA1964GOI001530, GST NO. 29AAACB8433D1ZU

www.bemlindia.in

BEML LTD

INVESTORS MEET 16.06.2025



DISCLAIMER

Statements in this presentation describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied.

Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

ABOUT BEML LIMITED

Business Verticals & their Contributions



**Defence & Aerospace
(27%)**



**Mining & Construction
(54%)**

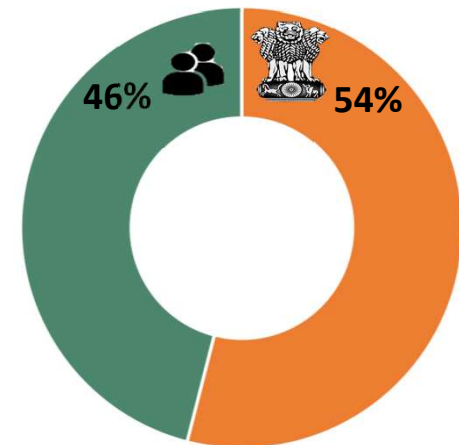


**Rail & Metro
(19%)**

11th MAY, 1964

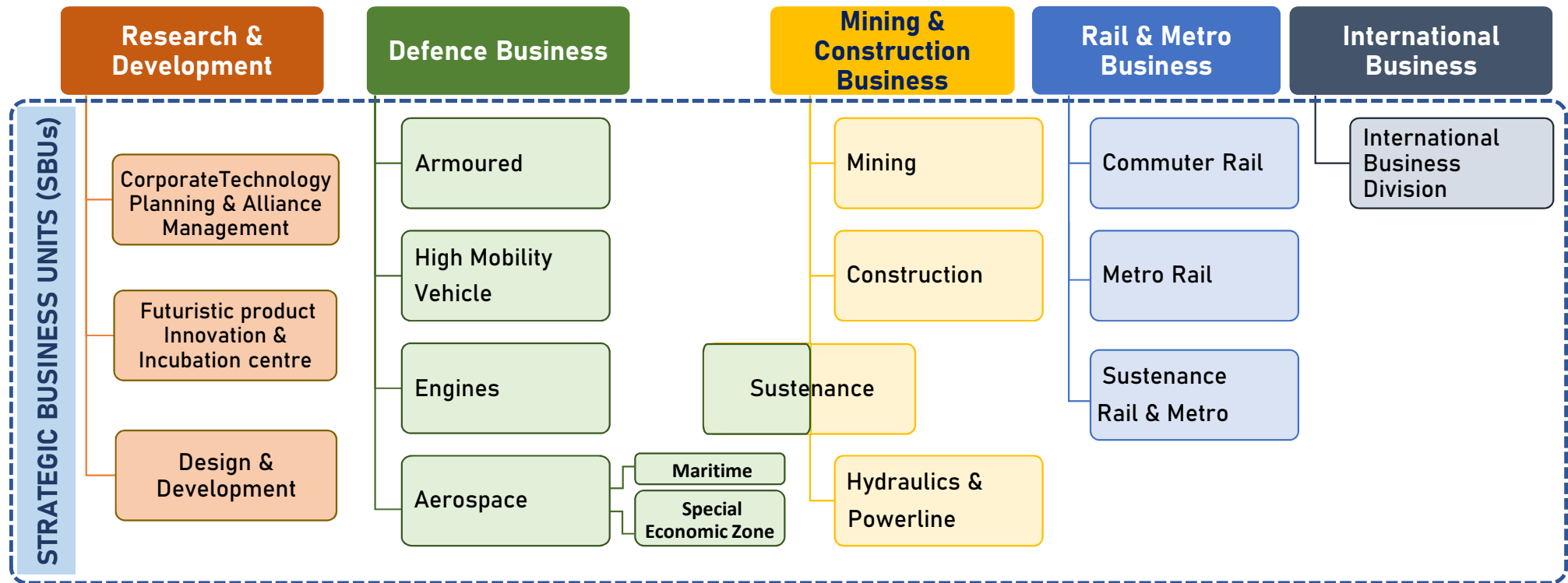
Schedule 'A' Company
Public Sector Undertaking
Min. of Defence, Govt. of India.

EQUITY SHARE



PRESENT ORGANISATION STRUCTURE

BUSINESS VERTICALS

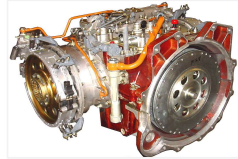


Total:
SBUs - 12 | Micro SBUs - 2

JOURNEY SO FAR



Earth Moving Equipment



BMP Transmission



Metro Cars



India's biggest Mining equipment



Driverless Metro



Rail Grinding Machine



Rail Coaches



High Mobility Vehicles



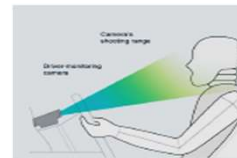
Armoured Recovery Vehicles



Missiles Aggregates and Airborne structures



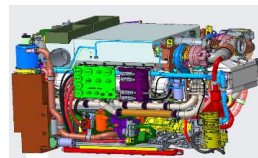
Introduction of AI in equipment



UAV - Initial Trial completed



1500 hp Engine for Main Battle Tanks



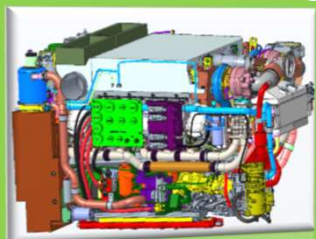
PAN INDIA - NETWORK

Map not to scale

- ✦ ZONAL OFFICES - 3
- MANUFACTURING COMPLEXES - 4
- ▲ DISTRICT OFFICES - 16
- REGIONAL OFFICES - 12
- ★ ACTIVITY CENTRES - 6



INHOUSE DEVELOPED PRODUCTS



**1500hp Engine for
Battle Tanks**



**Medium Bullet
Proof vehicle**



**Mechanical Mine Field
Marking Equipment**



**Self Propelled Mine
Burrier**



**Command Post
Vehicle**



**PMS Bridge
System**



**Sarvatra Bridge
System**



**TRAWL for
Battle Tanks**



**Aircraft Towing
Tractor**



**Armoured Repair &
Recovery Vehicle**

INHOUSE DEVELOPED PRODUCTS



**Vande Bharat
Sleeper Trains**



Metro Cars



**Electric Multiple
Units**



Utility Vehicles



Bull Dozers



Dump Trucks



Motor Graders



Rope Shovel

MAJOR ACCOMPLISHMENTS

9150 BEML High Mobility Vehicles

350 Armoured Recovery Vehicles

3560 Trailers / Military Wagons

6 sets (330 Nos.) Pontoon Bridge Systems

1500 hp Engine for Main Battle Tanks

860 Track Width Mine Ploughs

02 Armoured Recovery & Repair Vehicles

Integration of Light Alloy Structures – LVM3

Manufacturing of Akash & QRSAM Motor Casing

Nodal Agency for Ground Handling & Ground Support Equipment - LCA Mk2

Integration of Su-30 Sub Assemblies

18000 Rail Coaches and 900 EMUs

2000 Metro Cars

33500 Mining & Construction Equipment

28700 Engines (76HP – 700HP)

Rs 7200 Crores to 72 Countries

MAJOR ACHIEVEMENTS DURING 2024-25



- Highest ever order book of Rs. 14610 Crore
- Highest ever profit before tax (PBT) of Rs. 405.43 Crore
- Designed & Developed High Mobility Vehicle HMV12x12 for Strategic Weapon Systems
- Designed and Developed and fielded for NCNC trial
 - Self propelled Mine Burrier (SPMB) and obtained clearance
 - First of its kind Air cooled Engine based Rigid Axle HMV for Towing Artillery Guns.
- Design & Developed HMV 6x6 with armored cabin for Mounted Gun System
- 1500 hp Engine program entered next phase of development with 1st engine sent to UK for Mechanical & Combustion development
- Supplied 1st Vande Bharat Sleeper Trains and completed trials successfully
- Secured order for Design & Development and Supply of Metro Trains for Bangalore Metro & Chennai Metro
- Secured order for Design & Development and Supply High Speed Train for Indian Railways

GLOBAL MARKET

Latin America

No. of Equipment: **71**

No. of Countries : **04**

North America

No. of Equipment: **02**

No. of Countries : **02**

Africa

No. of Equipment: **409**

No. of Countries : **26**

Europe

No. of Equipment: **68**

No. of Countries : **12**

Middle East

No. of Equipment: **453**

No. of Countries : **11**

SAARC

No. of Equipment: **213**

No. of Countries : **05**

Asian

No. of Equipment: **102**

No. of Countries : **11**

✓ Exported

1300 + Equipment to 71 countries

✓ Defence :

Israel, Suriname, Honduras & Bhutan

✓ Railway :

Sri Lanka & Bangladesh

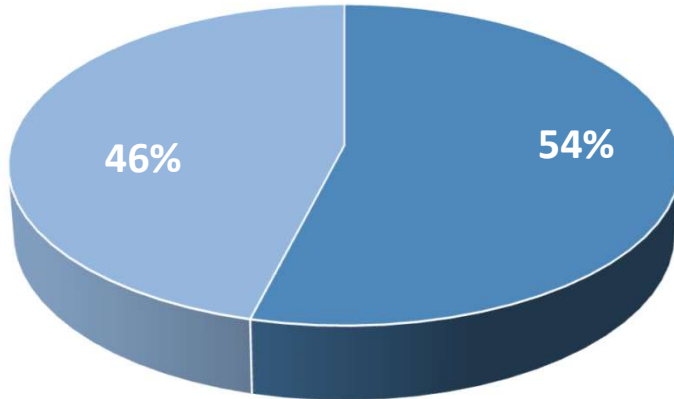
✓ Mining & Construction :

Across the Globe

Export Turnover (Incl. Deemed) in ₹ Cr.

2020-21	2021-22	2022-23	2023-24	2024-25
463	565	830	1066	299

SHARE HOLDING PATTERN



■ Gol ■ Others

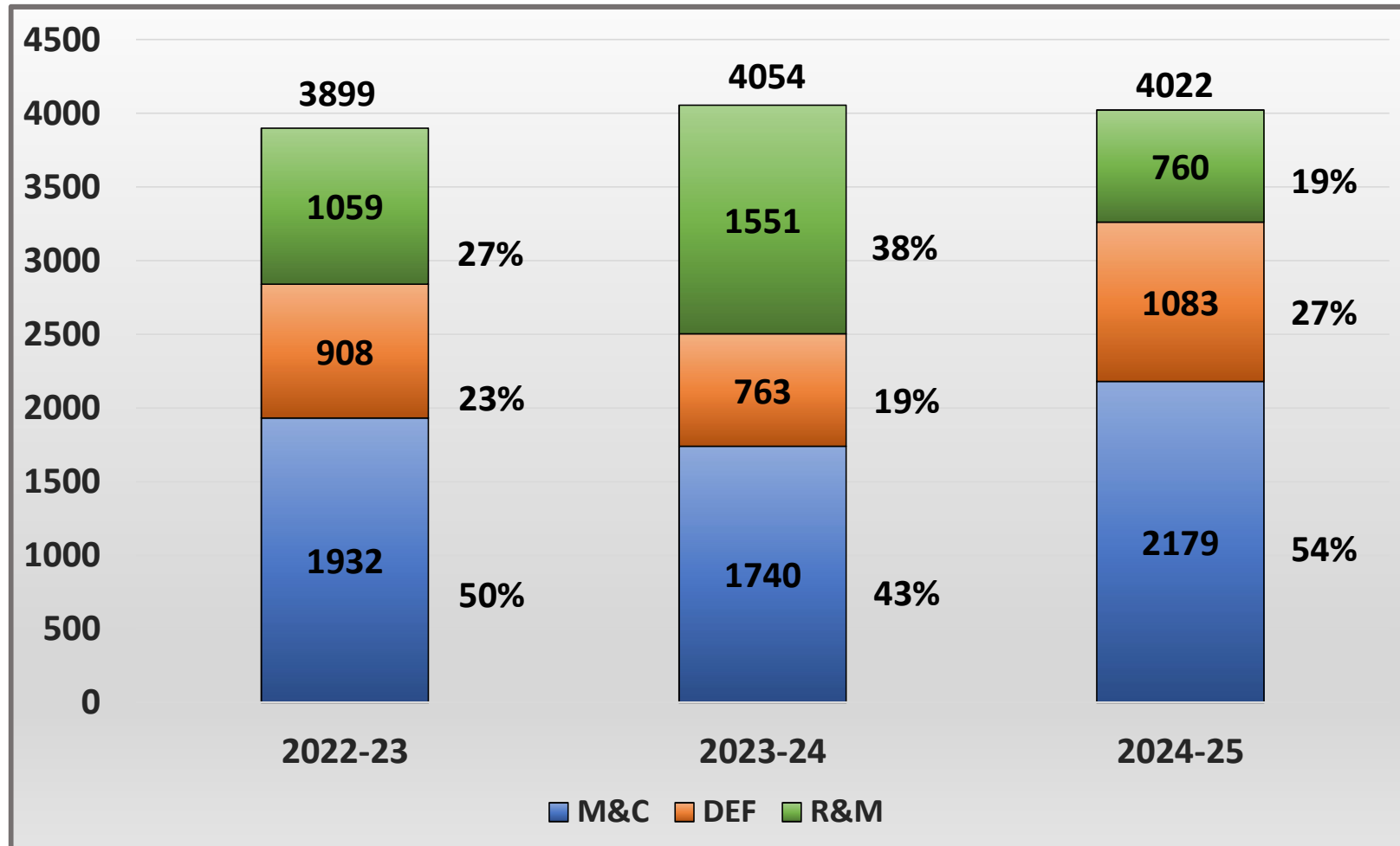
Category	As on 31.03.2025	As on 31.03.2024
Government of India	54.03%	54.03%
Mutual Funds	17.50%	16.34%
Resident Individuals	17.49%	14.98%
Foreign Portfolio - CORP	7.27%	9.51%
Bodies Corporates	0.91%	1.44%
Qualified Institutional Buyer	1.09%	1.26%
Non-Resident Indians	0.49%	0.66%
H U F	0.55%	0.59%
Alternative Investment Fund	0.09%	0.19%
Trusts	0.01%	0.06%
Non Resident Indian Non Repatriable	0.38%	0.34%
IEPF	0.19%	0.18%
Clearing Members	0.00%	0.42%
Total	100.00%	100.00%

KEY HIGHLIGHTS

PARTICULARS	Units	2020-21	2021-22	2022-23	2023-24	2024-25
Market Capitalization	Rs. Crs	5228	7566	5235	13255	13410
Share Price (as on end period)	Rs.	1255	1817	1257	3183	3219
Net Worth	Rs. Crs	2224	2307	2395	2643	2854
Working Capital	Rs. Crs	2774	2822	2480	2773	3094
Manpower	No	6053	5573	5197	4888	4761
Gross Margin (EBITDA)	%	5.63	7.40	9.97	11.98	13.20
R&D Exp	Rs. Crs	133	103	75	87	101
R&D Exp as % of Sales	%	3.69	2.37	1.92	2.15	2.50
Sales from R&D Developed products	%	69	88	76	87	87
Sales on Competition Mode	%	74	71	73	76	73
Outsourcing as % of VOP	%	49	51	48	50	51
Procurement from MSME to total domestic procurement	%	30	32	32	31	31
CSR as % of Average 3 Years PBT	%	4	7	4	3	2
Green Energy for Captive Consumption	%	94	85	91	98	75

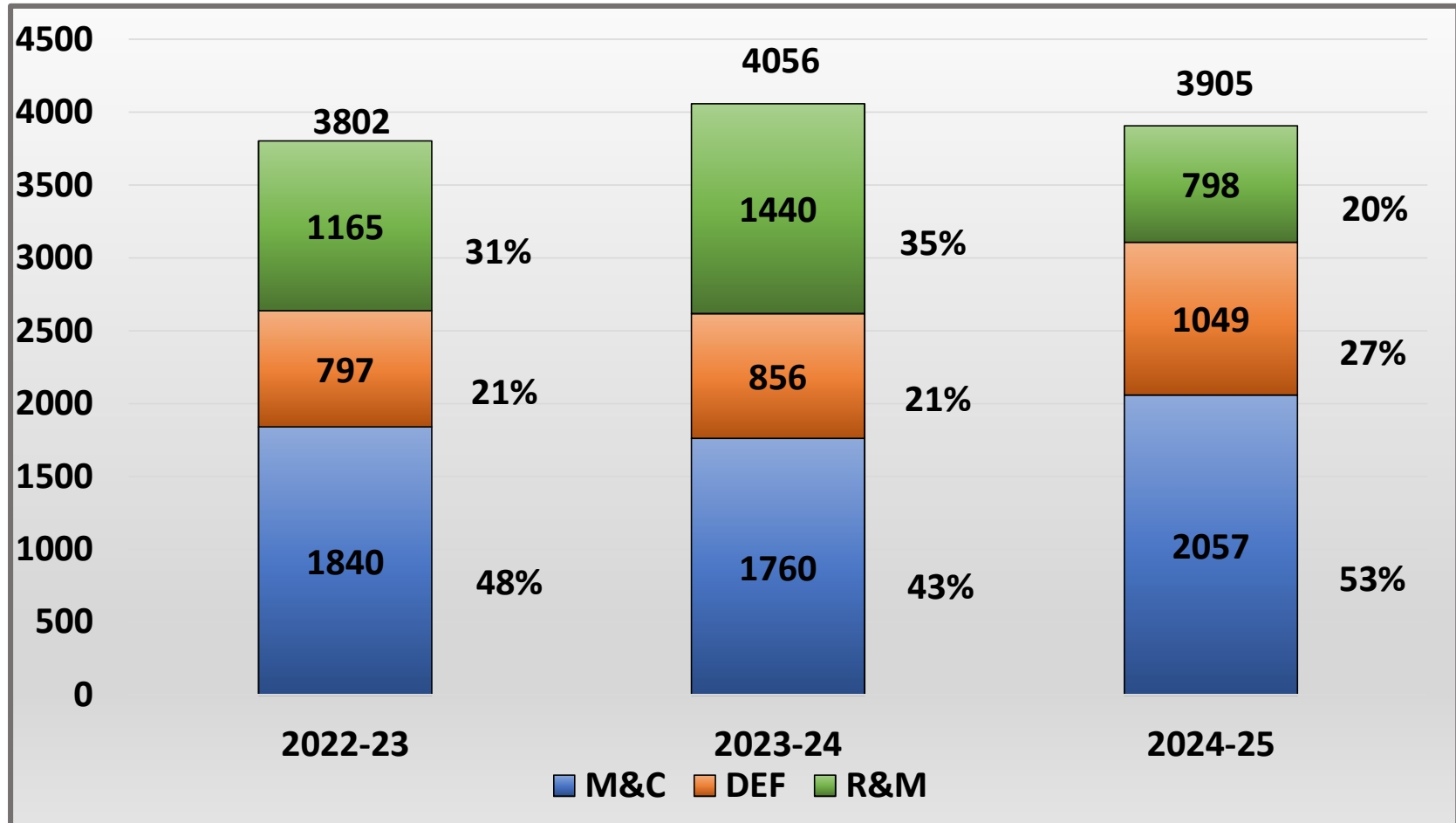
REVENUE FROM OPERATIONS

₹ Crs.



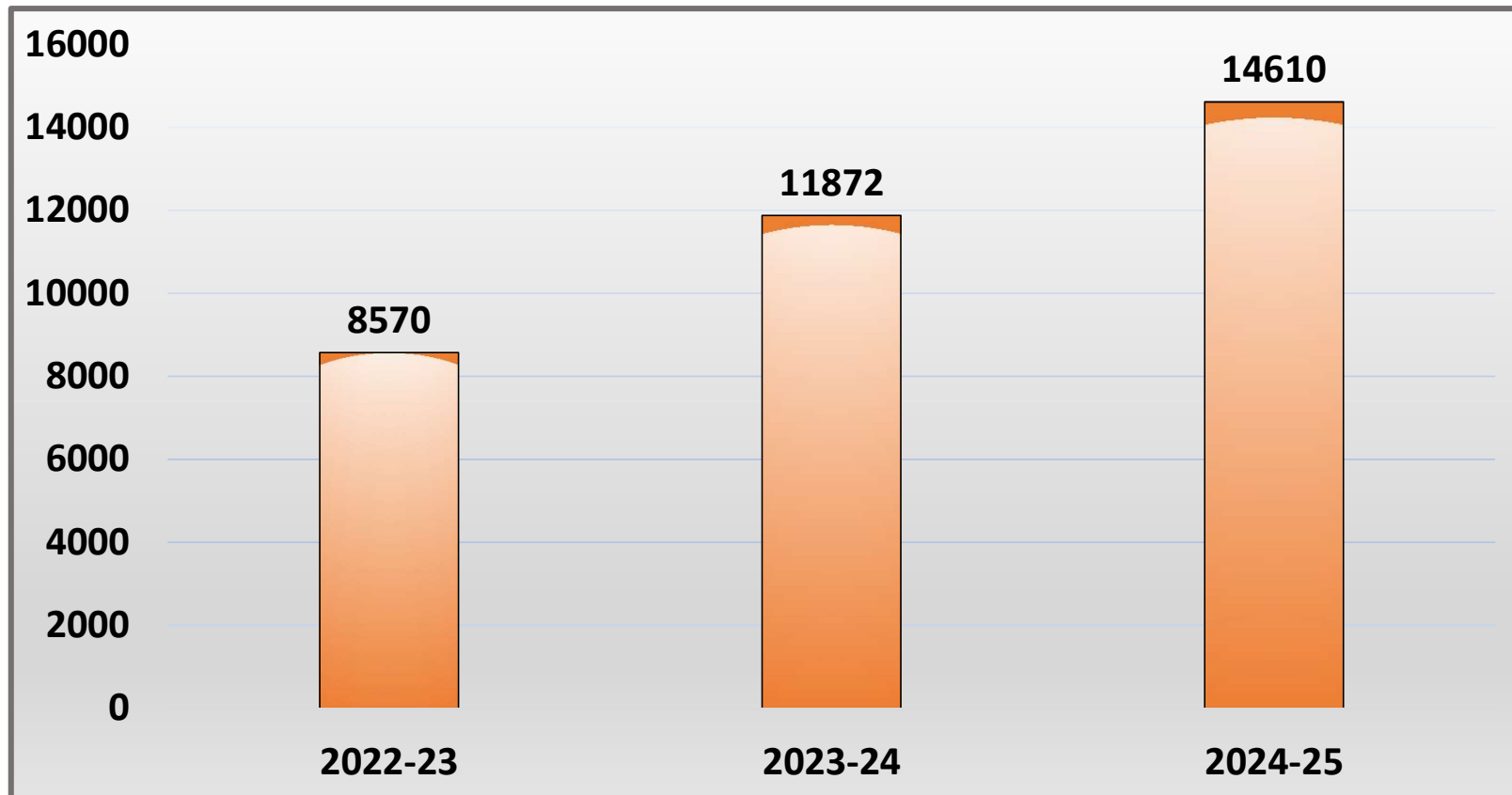
VALUE OF PRODUCTION

₹ Crs.

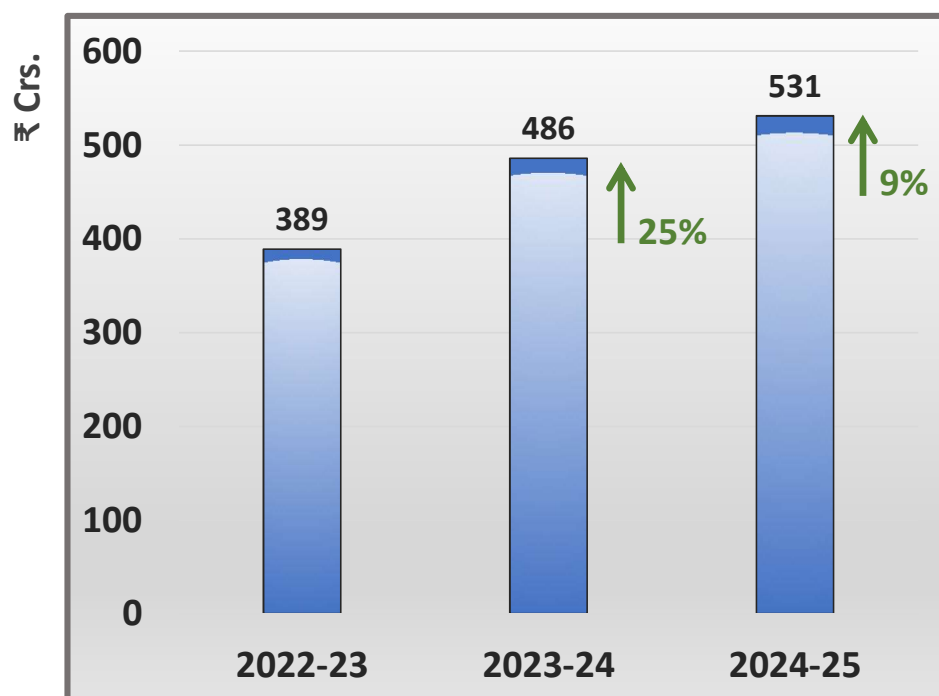


ORDER BOOK

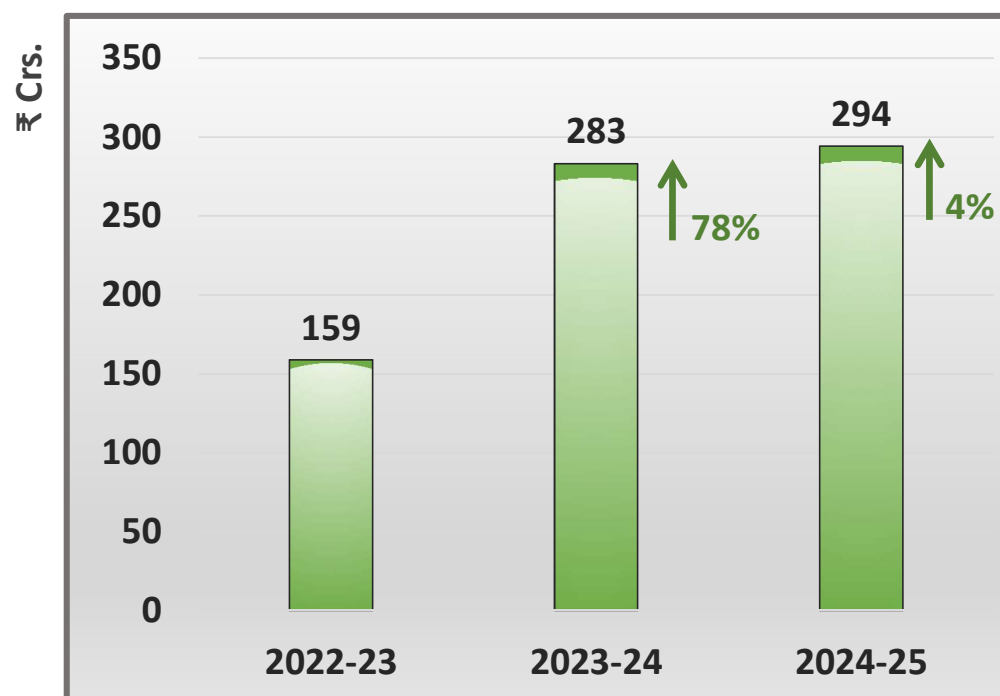
₹ Crs.



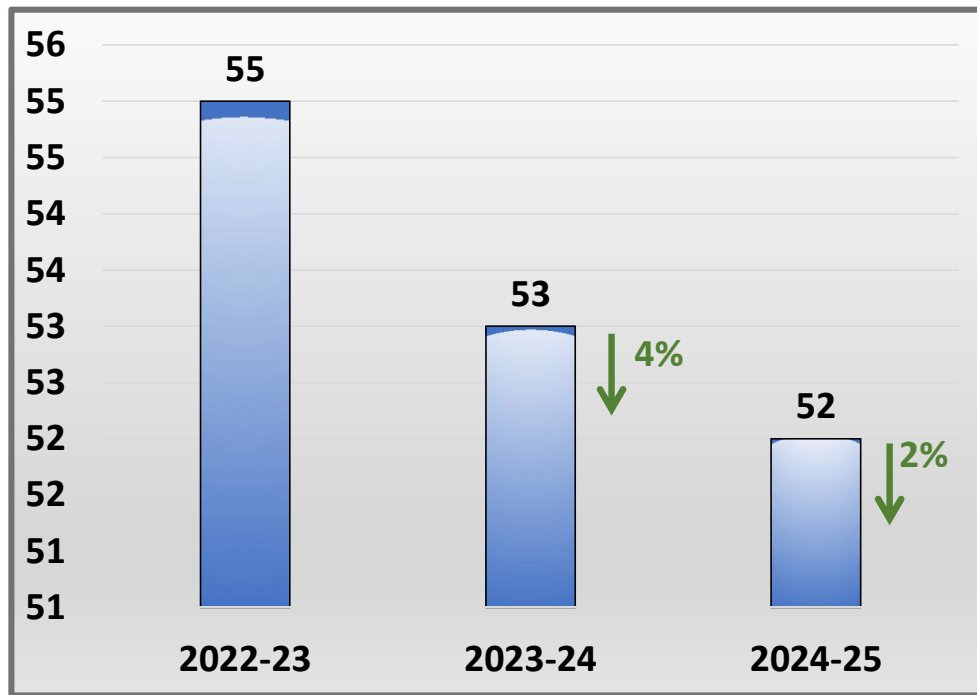
GROSS MARGIN



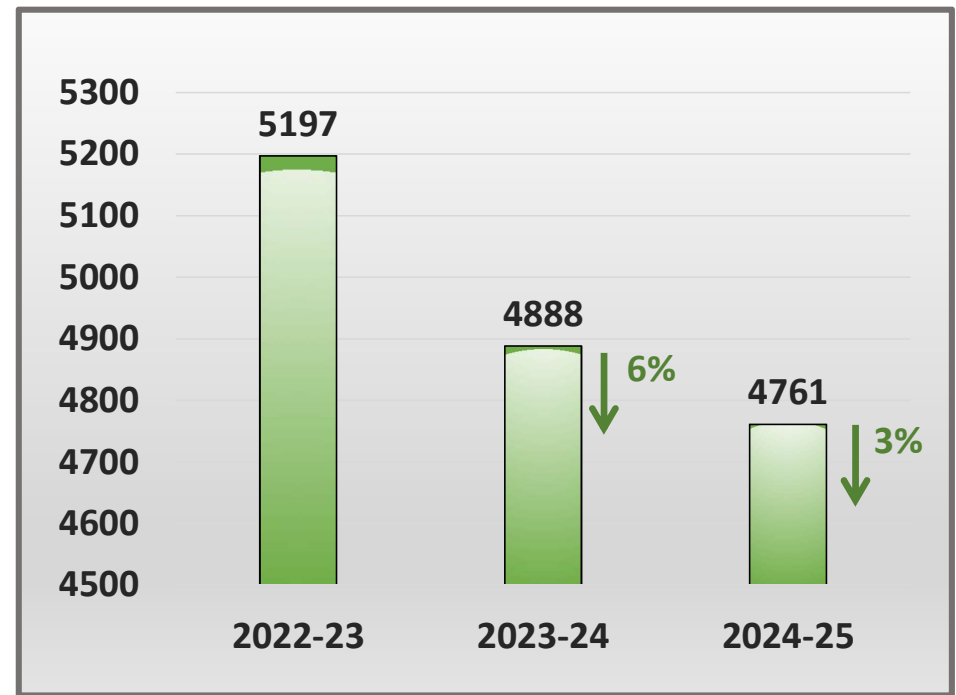
PAT



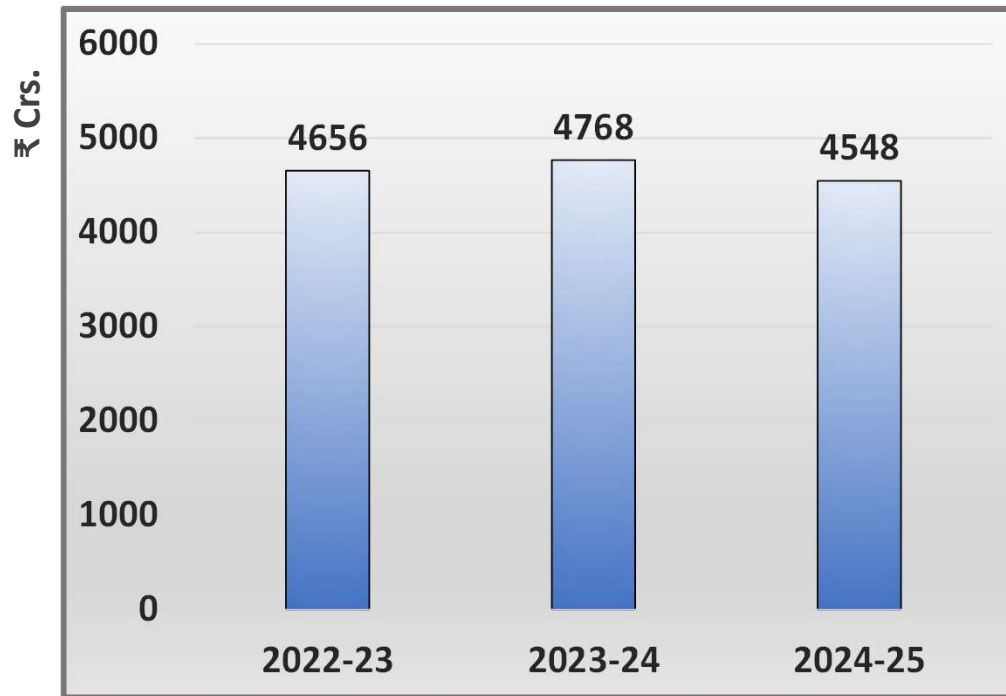
MATERIAL CONSUMPTION (as % of VOP)



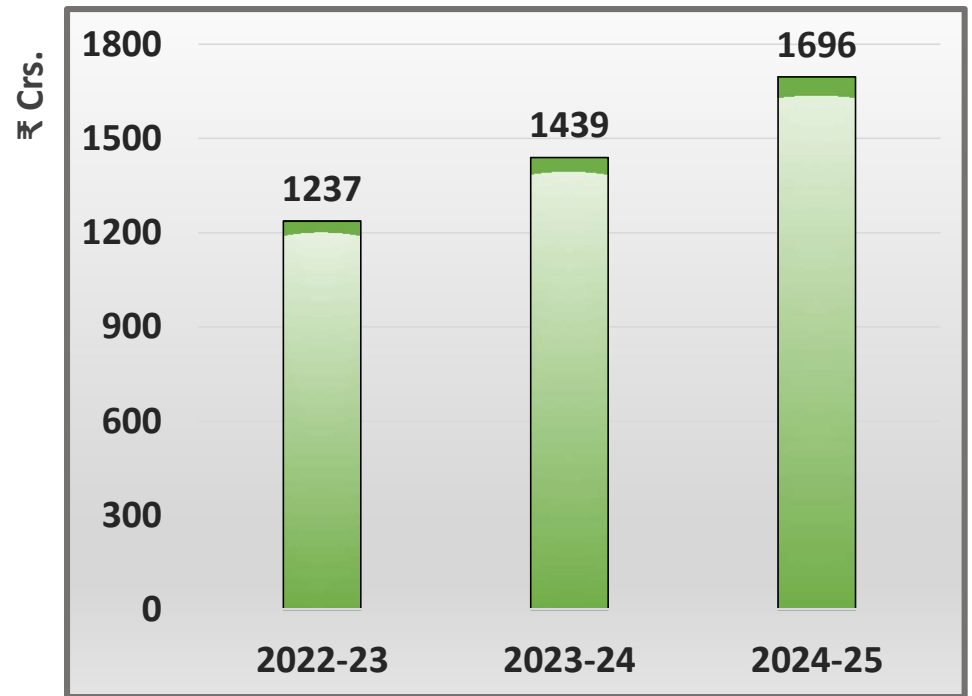
MANPOWER



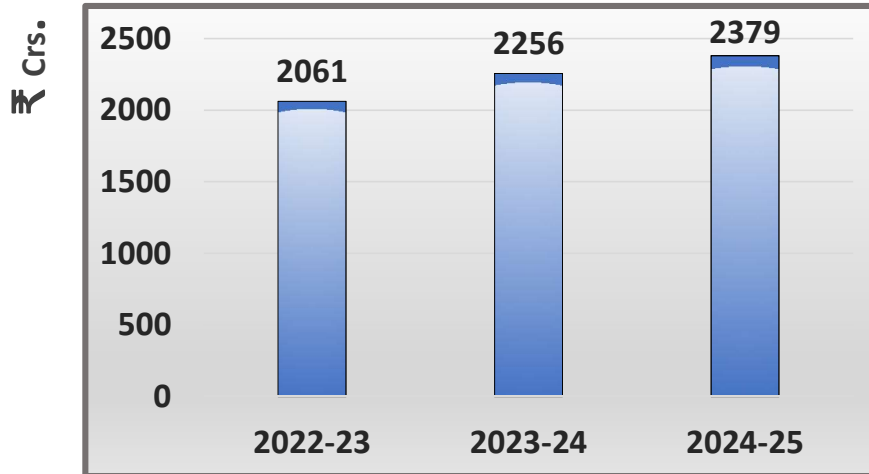
COLLECTION



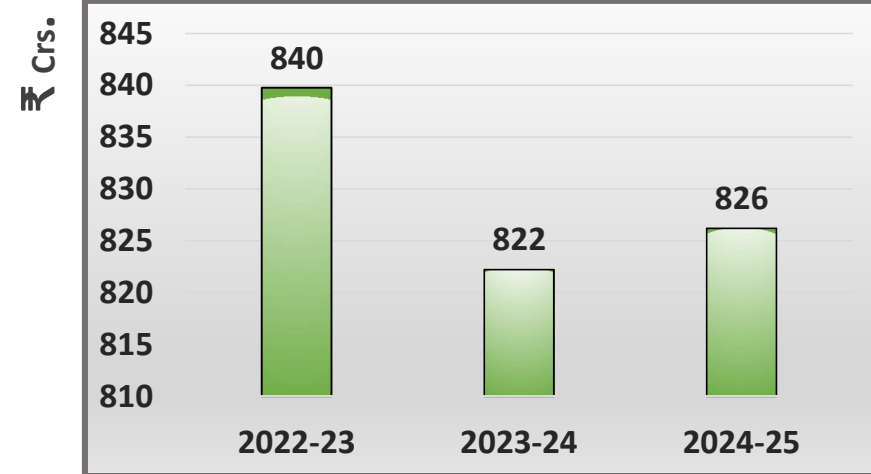
DEBTORS



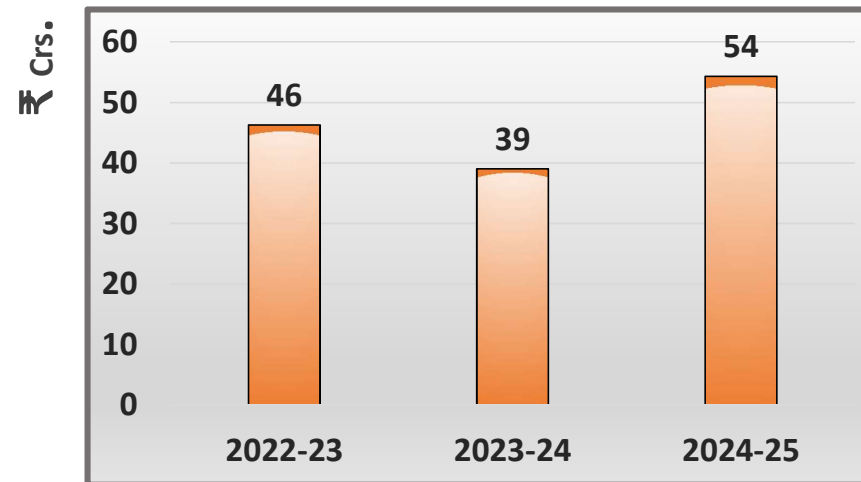
INVENTORY



EMPLOYEE COST



FINANCE COST





धन्यवाद

