



October 13, 2022

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400 001

National Stock Exchange of India Limited
Exchange Plaza
Plot no. C/1, G- Block
Bandra -Kurla Complex
Bandra (East), Mumbai-400 051

Scrip Code - **533137**

Trading Symbol- **DEN**

Dear Sir(s),

Sub: Investors' Presentation

Please find enclosed Investors' Presentation on Unaudited Financial Results (Standalone and Consolidated) for the quarter ended September 30, 2022, for your record.

Thanking You,
Yours Faithfully,

For **DEN NETWORKS LIMITED**

Hema Kumari
Company Secretary & Compliance Officer

Encl: As above

DEN Networks Limited

CIN: L92490MH2007PLC344765

Corp. Office: 236, Okhla Industrial Estate, Phase-III, New Delhi-110 020

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Regd. Office: Unit No.116, First Floor, C Wing Bldg. No.2 Kailas Industrial Complex L.B.S Marg Park Site
Vikhroli(W), Mumbai, Mumbai City, Maharashtra, India, 400 079

Landline: +91 22 25170178 || E-mail: den@denonline.in || Website: www.dennetworks.com

DEN Networks Limited

Investor Update

Q2 FY22-23

13th October, 2022



Disclaimer



The information in the presentation may contain “forward-looking statements” which are statements that refer to expectations and plans for the future and include, without limitation, statements regarding DEN’s future results of operations, financial condition or business prospects as well as other statements based on projections, estimates and assumptions. In some cases, these statements can be identified by terms such as “expect,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should” and comparable words (including the negative of such words). These forward-looking statements, reflect the current expectations and plans of the directors and management of DEN, which may not materialize or may change.

These forward-looking statements are not guarantees of future performance and you are cautioned not to place undue reliance on these statements. DEN undertakes no obligation to update any forward-looking statements, whether as a result of new information or any subsequent change, development or event. All forward-looking statements in above are qualified by reference to this paragraph.

S. No	Particulars
1.	<u>Business Overview</u>
2.	<u>Business Highlights</u>
3.	<u>Consolidated - Financials Highlights</u>
4.	<u>Consolidated Balance Sheet</u>
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Business Overview



Business Overview



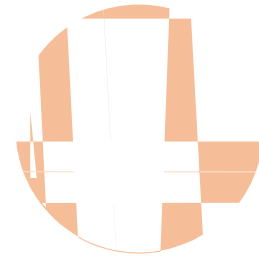
Den Cable

Den Broadband

Den Broadband

Cable Business

- ❖ Incorporated in 2007 and registered office in the State of Maharashtra, Den Networks is a leading Cable Network Operator in the country with a wide gamut of services.
- ❖ DEN's Cable operations covers over **500+ cities/towns** across **13 key states** (Delhi ,Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand, Bihar, Madhya Pradesh and Uttarakhand) in India.



Broadband Business

- ❖ DEN Broadband Limited was incorporated in 2011. The Company is having its registered office in New Delhi.
- ❖ The Company is a category "A" ISP and wholly owned subsidiary of DEN Networks Limited.
- ❖ We have currently enabled Fixed Broadband services across 41 Cities/Towns in India.

Business Highlights

Key Highlights Q2



Zero Gross
Debt



Healthy Cash
balances of
Rs. 2580
crores



Stable
Revenue



Higher
PAT
in Q2 Vs Q1



95% online
Collection
including
subsidiaries



Financial Highlights: Q2 FY22-23



**Consolidated Total
Revenue
at
Rs.287 Cr**

**Consolidated EBITDA
at
Rs.38 Cr**

**Profit after Tax (PAT)
at
Rs.48 Cr**

**Cash & Cash
Equivalents
at
Rs. 2,580Cr**

Consolidated Financial Highlights

Consolidated Financial Highlights



Particulars (INR Cr)	Q2'22-23	Q1'22-23	Q2'21-22	Q2'22-23 v/s Q1' 22-23	Q2'22-23 v/s Q2'21-22
Subscription	159	161	182	(1%)	(13%)
Placement/ Marketing income	100	87	98	15%	2%
Other Operating Income	15	17	25	(10%)	(38%)
Activation Revenues	13	19	21	(31%)	(37%)
Revenue	287	283	325	1%	(12%)
Content Costs	157	144	160	9%	(2%)
Personnel Costs	21	22	21	(3%)	(0%)
Other Opex	71	76	82	(7%)	(13%)
Provision for doubtful debts/Advances	0	0	12	(35%)	(97%)
Total Cost	250	242	275	3%	(9%)
EBITDA	38	41	50	(8%)	(25%)
<i>EBITDA %</i>	<i>13%</i>	<i>14%</i>	<i>16%</i>		
Dep & Amort	28	32	39	(11%)	(28%)
Finance Costs	0	0	0		
Other Income	39	4	34	878%	14%
Share in (loss)/ profit of associates	1	1	(6)		
PBT	49	14	39	253%	26%
Provisions for Tax	0	1	1		
PAT	48	13	38	278%	28%
Other Comprehensive Income	3	(6)	15		
TCI	51	6	53	704%	(3%)

Consolidated Balance Sheet



INR Crore	30.09.2022	30.06.2022
Share Capital	477	477
Reserves & Surplus	2532	2481
Networth	3,009	2,958
Minority Interest	58	57
Deffered Revenue	100	109
Trade Payables	300	267
Other Liabilities	148	141
Total Equity & Liabilities	3,614	3,532
Fixed Assets, Net	417	391
Capital work-in-progress	24	39
Goodwill on consolidation	153	153
Fixed Assets	595	583
Non - Current Investment	68	68
Trade receivables	144	108
Cash and Cash Equivalents	2580	2545
Other Assets	228	229
Total Assets	3,614	3,532

Note: Previous figures have been reclassified wherever necessary.

Thank You

Hema Kumari

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DEN Networks Ltd.

(CIN No. L92490MH2007PLC344765)