

# AJMERA REALTY & INFRA INDIA LTD.

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CIN : L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2025-26

Date: January 14, 2026

<p><b>To,</b> <b>The Manager,</b> <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001</p> <p><b>Script Code: 513349</b></p>	<p><b>To,</b> <b>The Manager - Listing,</b> <b>National Stock Exchange of India Limited</b> 5<sup>th</sup> Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400051</p> <p><b>Script Code: AJMERA</b></p>
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**Sub: Operations Update for the Quarter ended December 31, 2025**

**Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

With reference to the above captioned subject and reference, please find enclosed press release titled "**Ajmera Realty achieves highest ever sales of ₹1,431 Cr in 9M FY26, strong velocity poised to outperform annual guidance**" containing key update on the operations of the Company for the Quarter ended December 31, 2025.

Kindly take the same on record.

Thanking You,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

**Reema Solanki**  
**Company Secretary & Compliance Officer**

Encl: As above

## Ajmera Realty achieves highest ever sales of ₹1,431 Cr in 9M FY26, strong velocity poised to outperform annual guidance

### Key Highlights for Q3 FY26:

- Sales Area stood at 2,62,975 sq. ft, up 59% YoY
- Sales Value stood at ₹603 crore, up 123% YoY
- Collections stood at ₹333 crore, up 99% YoY
- Launches during the quarter: Ajmera Solis at Vikhroli, Mumbai

**Mumbai, 14<sup>th</sup> January 2026:** Ajmera Realty & Infra India Limited (BSE: 513349 & NSE: AJMERA), a leading real estate Company with a pan India presence, announced its operational performance for Q3 FY26.

**ARIIL reported operational performance in Q3 FY26, with sales value of ₹603 crores and collections of ₹333 crores with a growth of 123% and 99% respectively as compared to Q3 FY25**

Ajmera Realty delivered a strong performance in Q3 FY26, primarily driven by the blockbuster launch of *Ajmera Solis* at Vikhroli. Phase 1 of the project saw an impressive response from the customers wherein 84% of its inventory was absorbed post launch, which helped drive total quarterly sales up 123% year-on-year (YoY) to ₹603 crore, while sales area grew by 59% YoY to 2,62,975 sq. ft. Similarly, collections almost doubled YoY to ₹333 crore, providing a clear boost to the Company's cash flow visibility.

For 9M FY26, the Company recorded highest ever sales of ₹1,431 crore, up by 72% YoY, with sales volume of 5,55,991 sq. ft., up by 36% YoY, and collections of ₹787 crores, up by 70% YoY, reflecting disciplined inventory management and strong execution across the portfolio.

### Performance Summary- Q3 FY26 & 9M FY26:

Particulars	Q3 FY26	Q3 FY25	YoY	Q2 FY26	QoQ	9M FY26	9M FY25	YoY
Carpet area sold (sq. ft.)	2,62,975	1,65,116	59%	2,29,772	14%	5,55,991	4,09,963	36%
Sales Value (INR Cr)	603	270	123%	720	-16%	1,431	830	72%
Collection (INR Cr)	333	167	99%	220	51%	787	464	70%

**Commenting on the Company's operational performance for Q3 FY26, Mr. Dhaval Ajmera, Director - Corporate Affairs, said:** "We have achieved strong performance in this quarter, achieving 2x growth in both sales and collections for Q3. This performance has strengthened our overall trajectory, resulting in approximately 70% growth across both metrics for the nine-month period. The launch of *Ajmera Solis* at Vikhroli was a key driver, with its well-configured 1, 2, and 3 BHK homes and prime connectivity instantly resonated strongly with buyers seeking value, reinforced by the reliability of the Ajmera brand. This success validates our asset-light strategy and our capability to expand into new micro-markets. Having already secured ₹1,431 crore in sales, we have exceeded our required run-rate and remain confident of **outperforming our yearly guidance of ₹1,600 crore**. Looking ahead, this robust sales velocity and high cash flow visibility, we are set to aggressively fast-track upcoming launches and capitalize on strategic business development opportunities, while ensuring faster project execution and continued deleveraging of our balance sheet."



## About Ajmera Realty & Infra India Ltd:

Ajmera Realty & Infra India Limited (ARIIL) is one of the trusted names having its PAN India presence. The Company has a huge development potential available on its balance land parcel at Ajmera I-Land, Bhakti Park, Wadala and Central Mumbai. Current projects are at Mumbai: "Ajmera Manhattan 3A3B & 4A4B", "Ajmera Greenfinity", "Ajmera Vihara", "Thirty 3.15" "Ajmera Solis" and "Ajmera Eden" along with various projects at Bengaluru: "Ajmera Iris" and "Ajmera Marina". The Company is focused on premium developments in luxury and mid-luxury projects in the residential segment. The Group works on Trust and delivers the trusted decisions of buyers. The GenNext of the Group believes in "KEEP EVOLVING" and accordingly the strategies, systems, processes, planning and use of cutting-edge technologies have been resorted to enable the Company to deliver targeted value to all its stakeholders.

**Safe Harbor Statement:** *Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*