





# Company Overview



# Board Of Directors



Mr. Vedant Birla - Chairman & Managing Director

# Key Milestones



# Manufacturing Facilities



Plant - 1, 2 & 3



Plant - 4



# Manufacturing Process



Heat



Fit



Laser

# Major Customers

**Honeywell**



**BOSCH**



**KNORR-BREMSE**



**TATA**

TATA AUTOCOMP SYSTEMS LIMITED



**ASHOK LEYLAND**



**KENNAMETAL**



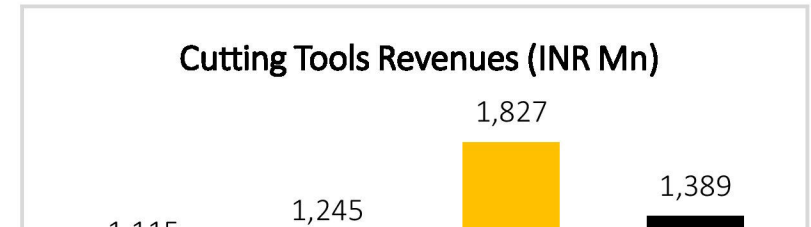






# Cutting Tools

- Birla Precision Technologies Ltd. is pioneer and one of the largest manufacturers in High-Speed Steel (HSS) Cutting Tools in India.
- The company acquired MR Tools, UK in 2021 to foray into high margin Carbide Cutting Tools and by moving the machinery from UK to its Nashik plant.
- The products are sold through an extensive pan India distribution network with of more than 350 dealers supported



# Cutting Tools



## Drills

- BPT is the market leader

## Taps

- BPT offers a wide range of Taps

## Milling cutters

- BPT offers milling Cutters for various types of milli

## Reamers

- Reamers are a type of

## Tool Bits & Engineering files

- Tool bits are a non-rotary



# Tool Holders



- The Tool Holders division came into existence as a JV between the Birla group and Kennametal

Tool Holders Revenue (INR Mn)

# Automotive Division



- The Automotive division was established in 1998 as Birla Perucchini Ltd. in technical collaboration with Fonderia Perucchini SPA (Italy) which manufactures shell molded ferrous castings at Aurangabad plant

Automotive Revenues (INR Mn)

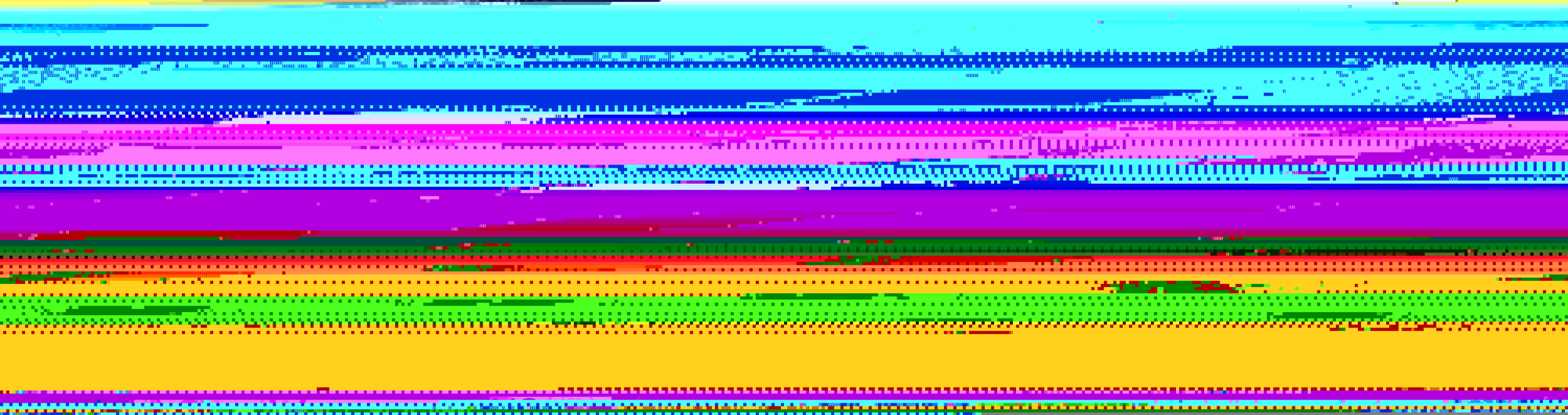




# Future Growth Strategies







# Historical Consolidated Income Statement

| Particulars (INR Mn)               | FY20          | FY21          | FY22          | 9M-FY23       |
|------------------------------------|---------------|---------------|---------------|---------------|
| Operational Income                 | 1,735         | 1,715         | 2,463         | 1,886         |
| Total Expenses                     | 1,664         | 1,624         | 2,277         | 1,743         |
| EBITDA                             | 71            | 91            | 186           | 143           |
| <i>EBITDA Margins (%)</i>          | <i>4.09%</i>  | <i>5.31%</i>  | <i>7.55%</i>  | <i>7.58%</i>  |
| Adjusted EBITDA*                   | 142           | 216           | 331           | 223           |
| <i>Adjusted EBITDA Margins (%)</i> | <i>12.74%</i> | <i>17.35%</i> | <i>18.12%</i> | <i>16.05%</i> |
| Other Income                       | 35            | 18            | 21            | 60            |
| Depreciation                       | 50            | 45            | 41            | 30            |

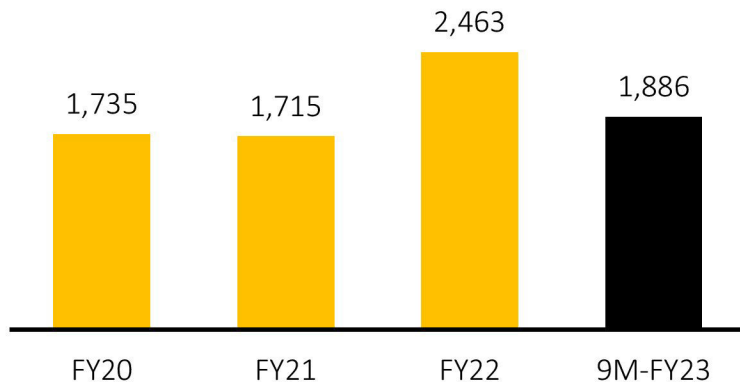
# Historical Consolidated Balance Sheet



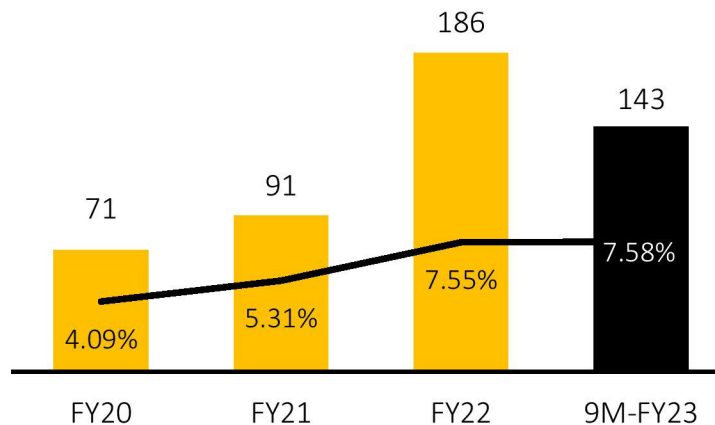
| Equity and Liabilities (INR Mn) | FY21 | FY22 | H1 FY23 | Assets (INR Mn) | FY21 | FY22 | H1 FY23 |
|---------------------------------|------|------|---------|-----------------|------|------|---------|
|---------------------------------|------|------|---------|-----------------|------|------|---------|

# Consolidated Financial Highlights

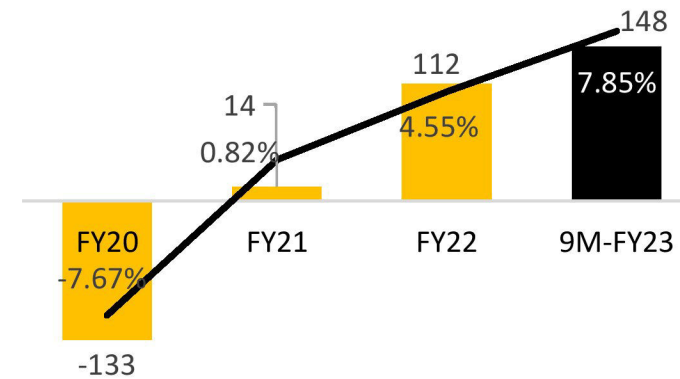
### Operational Revenue (INR Mn)



### EBITDA (INR Mn) & EBITDA Margins (%)



### PAT (INR Mn.) & PAT Margins (%)



### Net Debt to Equity (x)

0.17

### Free Cash Flow (INR Mn)

228

### ROCE (%) and ROE(%)

— ROE — ROCE







**BPT**  
BIBLIA

