



**ABM KNOWLEDGEWARE LIMITED**

SEI CMMI DEV Level 5, SEI CMMI SVC Level 3 | ISO 20000-1:2018 | ISO 9001:2015 | ISO 27001:2013 Compliant Software & Services

**Corporate Office:** ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai - 400 050, INDIA.  
Tel.: +91 22 4290 9700 Fax: +91 22 4290 9701 www.abmindia.com CIN - L67190MH1993PLC113638

**Ref: ABMHO/CSD/BSE/SG/2027**

**Date: 15/11/2025**

To,  
The Listing Department,  
**BSE Limited**  
Floor 2<sup>nd</sup>, P J Towers,  
Dalal Street, Fort,  
Mumbai- 400 001.

**Ref: ABMKNOWLEDG: 531161**

**Sub: Announcement under Regulation 30 of SEBI (LODR), Regulations, 2015 – Earning Release for the quarter ended 30<sup>th</sup> September, 2025.**

**Dear Sir's,**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith a copy of the Earning Release for the quarter ended 30<sup>th</sup> September, 2025.

Kindly take the above on your record.

Thanking You,

**Yours faithfully,  
For ABM Knowledgeware Limited**

**(Sarika Ghanekar)  
Company Secretary & Compliance officer**

**Encl: a/a**



**Earnings Release  
Mumbai, November 14, 2025**



**ABM KNOWLEDGEWARE LIMITED**

SEI CMMI Level 5 | SEI CMMI-SVC 3 | ISO 9001:2015 | ISO 27001:2022 Compliant  
Software & Services Company

Registered Office: ABM House, Plot No. 268, Linking Road, Bandra (West), Mumbai -  
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CIN No. L67190MH1993PLC113638



## Analysis of the Financial Results

### Analysis of Financial Results

ABM Knowledgeware Limited (BSE: 531161), operates in three high tech verticals i.e. E-governance, Cybersecurity and Agritech. The Company announced its financial results for the quarter and half-year ended September 30, 2025.

ABM has been investing into Scanit Technologies Inc, Silicon Valley, USA. Scanit has a multipatented disruptive technology in the field of autonomous detection of invisible airborne fungal pathogens before onset of the disease. This technology has applications in Agriculture as well as Human Allergy. There is a global traction for this technology with commercial installations in several countries. Being a completely new technology, the adoption needs to undergo a slow cycle of commercial pilots, 3<sup>rd</sup> party validations and gradual scaling. ABM will continue investing in the market development.

Similarly, as mentioned in MDA and earlier Earning Releases, ABM has undertaken serious efforts to diversify from single customer category to multiple customer categories in govt sector. Out of these categories such as Digital Project Management, Financial Reforms, Online building Approval System have started yielding results. However the longer gestation cycles in these newer areas and gradual maturity of internal capabilities of ABM will result in delayed positive impact on the ABM financials.

These factors will continue to show impact on lower profits in the ABM's standalone and consolidated profitability for next 1-1.5 years.

### Summary of Key Financial Parameters

On a Consolidated basis across Digital Governance, Cybersecurity and Agritech, ABM reported operational revenue of ₹22 crores for Q2 FY 2025-26. The Company posted consolidated EBITDA, PBT, and PAT of ₹4.5 crores, ₹3.3 crores and ₹2 crores respectively. Despite ongoing efforts to right size operations and develop new competencies, ABM achieved approximately 25% Gross Profit Margin and 9% Net Profit Margin. These were lower than the corresponding quarter of last FY owing to the continued investment in global market development for Scanit and cyclic billing impact on InstaSafe's quarter billing.

## Segment Highlights

### Digital Governance

Standalone revenue for Q2 FY 2025–26 rose from ₹19.08 crores to ₹20.40 crores, reflecting an 7% year-over-year growth. The segment maintained a Gross Profit Margin of 26% and a Net Profit Margin of 15%. The impact of treasury operation's "mark to market" pulled down the Net Profit Margin.

In the continued effort of developing adjacent business, ABM has forayed into the **Digital Panchayat** and secured first ₹6 crores order in this field. The efforts to grow this category of business will continue over next few quarters.

ABM has also secured a large ₹35 crores order in the 5DBIM category.

### Cybersecurity

InstaSafe Technologies Private Limited, ABM's cloud-based cybersecurity subsidiary, reported Q2 revenue of ₹1.67 crores and a loss of ₹0.78 crores, compared to ₹3.33 crores revenue and a ₹0.76 crores profit in the same quarter during last year. The loss has occurred due to delayed in billing to one of the key customer of the Company.

InstaSafe added 6 new logos in this quarter showing its resilience to the heavy competitive pressure.

### Agritech

Scanit has continued winning commercial pilots and orders for gradual scaling and has won new commercial pilots in US, South Africa and Europe. These are covering crops like Almonds, vegetable breeding companies, Grapes. Most of the last year commercial pilots have started discussions continuing use of the Scanit technology for next season indicating the confidence of customers in the technology.

In India, after a successful pilot last year, Scanit is expecting order from one of the largest agritech company in India offering end to end agricultural services to farmers. The pilot is now planned to expand to cover ~3500 acres of grapes and establishing India's first Autonomous Airborne Pathogen Surveillance Network in two Districts of Maharashtra.

MOU with Agharkar Research Institute (A reputed R&D organization under Dept. of Science and Technology GoI) is signed recently. This will facilitate teaching new fungal pathogens. This will enrich our pathogen library and open door for Scanit to enter in new crop in Maharashtra / India & World.

A Global Lead Generation Team is being established in India for generating leads and implementing marketing strategies.

## Other Significant Developments:

### 1. ABM Participates in ESRI India's User Conference.



The Esri India User Conference (UC) is the nation's largest gathering of GIS professionals, dedicated to leveraging technology for a better world. It unites users across sectors to explore innovations, network with peers, and engage with the dynamic GIS ecosystem.

The 2025 theme, "GIS — Integrating Everything, Everywhere," emphasizes how GIS connects geography with information to drive smarter, sustainable decisions. Highlights included ArcGIS Living Atlas of India, Business Analyst, Basemap Data Pack, StreetMap Premium and Port Geospatial Solutions.



### 2. Scanit participated in the Krishi Din event organized by Government of Maharashtra.

Scanit Technologies (our USA-based Associate Company) was invited at the Krishi Din 2025 on July 01, organized by the Government of Maharashtra in Mumbai. This event was graced by Maharashtra's Agriculture Minister. ABM was given a chance to showcase the innovative autonomous airborne fungal pathogen detection technology, alongside other pioneering start-ups in other areas. Scanit's technology was highly praised and acknowledged by the participants of the event.

### 3. Scanit - NSCL Officials visit at Nashik.



As part of Scanit's expansion across India, key officials from the National Seeds Corporation Limited (A Mini-Ratna of Govt. of India) visited Nashik to experience and understand the working of the functions of the SporeCam™. Their visit included a thorough demonstration of our SporeCam at all three of our installations and an in-depth discussion about its functionality and benefits. They had detailed discussions with farmers about how Scanit technology is helping them to manage diseases in grapes.

## Media Contact

### Corporate Communication

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