

AVI PRODUCTS INDIA LIMITED

17th November, 2022

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers,
Dalai Street,
Mumbai - 400 001
Fax No.(022) 22722061,41, 39, 37

Scrip Code: 523896
Trading Symbol: APIL

Sub: Transcript of Conference Call

Dear Sir/Madam,

Please find enclosed herewith Transcript of investors call for the discussion of the financial performance of the Company for the 2nd quarter and half year ended 30th September, 2022.

Kindly take the above on record.

Thanking you,

Yours faithfully,

For AVI Products India Limited

AVINASH DHIRAJLAL VORA  Digitally signed by AVINASH DHIRAJLAL
VORA
Date: 2022.11.17 14:52:39 +05'30'

Avinash Vora
Managing Director
DIN No. 02454059

Encl: As above

AVI PRODUCTS INDIA LIMITED

(CIN: L24200MH1989PLC050913)

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ONLINE INVESTOR PRESENTATION FOR QUARTER ENDED SEPTEMBER 30, 2022 HELD ON NOVEMBER 17, 2022 AT 11.30 AM

**Host: Mr. Vikram A.
Vora - Director**

Good morning everybody, welcome to the Investor Presentation for the quarter ended September 2022 of **AVI PRODUCTS INDIA LIMITED**

Over the last 3-4 years, we have been building 3 brands BOL BOL, IFRUIT, DENTALDEAL under the business, we would be covering the performance of the last quarter and a small glimpse of the last half year.

As you can see on the screen, at this point just provide you guidance of you have any question, I am more than happy to answer them. Put it in the chat box in the zoom call or you could raise a hand inside the zoom box.

As shown on the screen, our performance for the last half year which is the half year ending September 2022 has been better than similar period or previous period of September 2021.

We were hit by the Covid very badly because we were largely into Dentistry & Food and Beverages but over the last one year. We have fairly recovered as you see the company's become profitable, its come back to the bloom, as a half year ended September 22, we had a total income of 186.80 lakhs with a profit after tax of 12.74 lakhs.

Last quarter, the previous quarter, we have been able to continue the growth story where we have moved our Income from 62.63 lakhs to 79.75 lakhs to 107.05 lakhs for the previous quarters.

Over the last 3 quarters our bottom lines have been moving. We expect that the growth will continue as we move towards the end of this current financial year.

This is the summary of the financials of the last quarter.

We are happy to answer any questions as the attendees will have. You could unmute yourself or also type in the chat box.

You can unmute yourself, if you want to ask a question type the question in the chat box.

Since no participant is having questions, we hereby close this call for the highlights of the quarter ended September 2022.

Thank you, we will look forward to connect with you at the end of the next quarter in the financial year and thank you.