ASHOK LEYLAND

May 18, 2018

National Stock Exchange of India Limited
Exchange Plaza
C-1, Block G, Bandra Kurla Complex
Bandra (E), Mumbai - 400 051

Scrip Code : ASHOKLEY

Through : NEAPS

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

Stock Symbol : 500477

Through: BSE Listing Centre

Dear Sirs,

Subject: Standalone and Consolidated Audited Financial results for the quarter and year ended March 31, 2018

The Board of Directors of the Company at its meeting held today have *inter alia* approved and taken on record the audited standalone and consolidated financial results of the Company for the quarter and financial year ended March 31, 2018. Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the statement showing the audited standalone and consolidated financial results for the quarter and year ended March 31, 2018 along with the Statutory Auditors' Report.

A copy of the communication being released to the Press in this regard is also attached.

We hereby declare that the statutory auditors of the Company M/s. Price Waterhouse & Co, Chartered Accountants LLP have in their report issued an unmodified opinion on the audited standalone and consolidated financial results for the year ended March 31, 2018.

The meeting commenced at 10.00 a.m. and concluded at 3.15 p.m.

A copy of the above will be made available on the website of the Company: www.ashokleyland.com.

Thanking you,

Yours truly,
for ASHOK LEYLAND LIMITED

N Ramanathan
Company Secretary

Encl. : a/a

ASHOK LEYLAND LIMITED

Regd. Office :1 Sardar Patel Road, Guindy, Chennai -600 032 ; CIN : L34101TN1948PLC000105 ; Email id: secretarial@ashokleyland.com

STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018

Rs. Lakhs

S. No	Particulars		Three Months Ended			Year Ended		Year Ended	
			STANDALONE					CONSOLIDATED	
			31.03.2018 (Refer Note 14)	31.12.2017	31.03.2017	31.03.2018	31.03.2017 (Refer Note 13)	31.03.2018	31.03.2017
			Unaudited			Audited		Audited	
	Income								
1	Revenue from operations		877,249.10	714,117.63	709,307.93	2,652,451.19	2,145,314.33	2,990,109.18	2,418,982.20
2	Other income		5,772.97	3,796.57	4,035.67	18,976.47	13,627.01	19,988.42	13,069.22
3	**Total Income**	(1+2)	**883,022.07**	**717,914.20**	**713,343.60**	**2,671,427.66**	**2,158,941.34**	**3,010,097.60**	**2,432,051.42**
4	**Expenses**								
	a. Cost of materials and services consumed		359,253.96	551,576.67	427,124.84	1,534,784.03	1,314,879.66	1,731,771.06	1,406,956.33
	b. Purchases of stock-in-trade		62,294.78	53,011.35	43,667.72	199,491.56	158,339.37	75,049.70	140,361.72
	c. Changes in inventories of finished goods, stock-in-trade and work-in-progress		209,056.57	(97,616.39)	6,087.15	127,851.88	(75,880.46)	114,986.23	(73,946.75)
	d. Excise duty on sale of goods		-	-	43,933.57	27,660.40	131,301.23	28,152.21	131,885.56
	e. Employee benefits expense		45,492.00	46,922.49	39,599.08	181,192.24	148,005.14	225,747.78	184,999.71
	f. Finance costs		2,006.47	3,352.57	4,229.91	13,124.59	15,537.87	123,172.46	104,879.96
	g. Depreciation and amortisation expense		14,630.49	13,503.71	13,947.57	55,460.94	51,789.39	64,588.74	57,278.88
	h. Other expenses		97,883.44	81,380.74	75,905.41	307,573.01	248,415.67	389,558.64	299,332.23
	Total Expenses		**790,617.71**	**652,131.14**	**654,495.25**	**2,447,138.65**	**1,992,387.87**	**2,753,026.82**	**2,251,747.64**
5	**Profit before exchange gain / (loss) on swap contracts, share of profit / (loss) of associates and joint ventures, exceptional items and tax**	(3-4)	**92,404.36**	**65,783.06**	**58,848.35**	**224,289.01**	**166,553.47**	**257,070.78**	**180,303.78**
6	Exchange gain / (loss) on swap contracts (Refer Note 4)		590.13	(19.42)	2,286.83	39.13	1,539.74	39.13	1,539.74
7	**Profit before share of profit / (loss) of associates and joint ventures, exceptional items and tax**	(5+6)	**92,994.49**	**65,763.64**	**61,135.18**	**224,328.14**	**168,093.21**	**257,109.91**	**181,843.52**
8	Share of profit / (loss) of associates and joint ventures							656.69	(986.50)
9	**Profit before exceptional items and tax**	(7+8)	**92,994.49**	**65,763.64**	**61,135.18**	**224,328.14**	**168,093.21**	**257,766.60**	**180,857.02**
10	Exceptional items (Refer Note 5)		0.32	-	(35,084.59)	(1,256.60)	(35,084.59)	-	2,469.23
11	**Profit before tax**	(9+10)	**92,994.81**	**65,763.64**	**26,050.59**	**223,071.54**	**133,008.62**	**257,766.60**	**183,326.25**
12	Tax expense (Refer Note 8)								
	a) Current tax		19,308.53	23,837.24	(3,695.05)	67,727.21	31,371.90	78,928.36	44,002.58
	b) Deferred tax		6,947.81	(3,044.58)	(17,871.05)	(914.63)	(20,671.00)	(3,816.81)	(24,390.67)
13	**Profit for the period from continuing operations**	(11-12)	**66,738.47**	**44,970.98**	**47,616.69**	**156,258.96**	**122,307.72**	**182,655.05**	**163,714.34**
14	Profit / (loss) from discontinued operations							(1,273.15)	(423.31)
15	**Profit for the period**	(13+14)	**66,738.47**	**44,970.98**	**47,616.69**	**156,258.96**	**122,307.72**	**181,381.90**	**163,291.03**
16	**Other Comprehensive Income**								
	A (i) Items that will not be reclassified to Profit or Loss		(3,124.54)	(112.50)	417.79	(3,462.04)	(184.70)	(3,403.71)	(137.61)
	(ii) Income tax relating to items that will not be reclassified to Profit or Loss		1,092.98	38.93	(153.45)	1,209.78	63.92	1,191.59	53.25
	B (i) Items that will be reclassified to Profit or Loss		(1,076.63)	2,060.23	2,513.19	(1,989.28)	1,487.24	(8,082.06)	6,724.15
	(ii) Income tax relating to items that will be reclassified to Profit or Loss		379.29	(713.00)	(869.76)	695.14	(514.70)	695.14	(514.70)
	Other Comprehensive Income		**(2,728.90)**	**1,273.66**	**1,907.77**	**(3,546.40)**	**851.76**	**(9,599.04)**	**6,125.09**
17	**Total Comprehensive Income for the period**	(15+16)	**64,009.57**	**46,244.64**	**49,524.46**	**152,712.56**	**123,159.48**	**171,782.86**	**169,416.12**
18	**Profit for the period attributable to**								
	- Owners of the Company		66,738.47	44,970.98	47,616.69	156,258.96	122,307.72	176,038.17	158,935.54
	- Non-controlling interest							5,343.73	4,355.49
19	**Other Comprehensive Income attributable to**								
	- Owners of the Company		(2,728.90)	1,273.66	1,907.77	(3,546.40)	851.76	(8,558.24)	4,784.17
	- Non-controlling interest							(1,040.80)	1,340.92
20	**Total Comprehensive Income for the period attributable to**								
	- Owners of the Company		64,009.57	46,244.64	49,524.46	152,712.56	123,159.48	167,479.93	163,719.71
	- Non-controlling interest							4,302.93	5,696.41
21	Earnings per equity share (for continuing operations)								
	- Basic		2.28	1.54	1.63	5.34	4.24	6.06	5.52
	- Diluted		2.27	1.53	1.63	5.32	4.24	6.04	5.52
	Earnings per equity share (for discontinued operations)								
	- Basic		-	-	-	-	-	(0.04)	(0.01)
	- Diluted		-	-	-	-	-	(0.04)	(0.01)
	Earnings per equity share (for discontinued and continuing operations)								
	- Basic		2.28	1.54	1.63	5.34	4.24	6.02	5.51
	- Diluted		2.27	1.53	1.63	5.32	4.24	6.00	5.51
22	Paid-up equity share capital (Face value per share of Re.1/- each)		29,271.08	29,271.08	28,458.80	29,271.08	28,458.80	29,271.08	28,458.80
23	Other equity					687,208.67	584,147.96	712,788.21	610,835.52
24	Capital redemption reserve					333.33	333.33	333.33	333.33
25	Debenture redemption reserve					3,750.00	10,000.00	3,750.00	10,000.00
26	Paid up debt capital / outstanding debt					100,445.74	215,031.72		
27	Net worth					716,479.75	612,606.76	742,059.29	639,294.32
28	Debt equity ratio					0.14	0.35		
29	Debt service coverage ratio					0.21	1.45		
30	Interest service coverage ratio					21.46	12.89		

Price Waterhouse & Co Chartered Accountants LLP
LLPIN AAC-4362
Chartered Accountants
FRN 304026E E-300009
Chennai

Statement of Assets and Liabilities as at March 31, 2018

Rs. Lakhs

	Particulars	STANDALONE		CONSOLIDATED	
		As at March 31, 2018	As at March 31, 2017	As at March 31, 2018	As at March 31, 2017
		Audited		Audited	
A	**ASSETS**				
1	**Non-current assets**				
	(a) Property, plant and equipment	468,763.66	465,609.63	506,947.05	507,222.98
	(b) Capital work-in-progress	21,292.95	15,759.50	25,111.33	19,592.19
	(c) Goodwill (on consolidation)			110,773.98	110,773.98
	(d) Other intangible assets	28,658.60	31,471.18	41,893.13	41,081.71
	(e) Intangible assets under development	18,831.03	4,826.58	18,831.03	4,826.58
	(f) Financial assets				
	(i) Investments	274,746.83	200,168.31	96,683.84	84,521.11
	(ii) Trade receivables	2.55	17.95	2.55	17.95
	(iii) Loans	3,354.11	4,557.13	993,569.20	670,185.59
	(iv) Other financial assets	2,440.58	13,652.06	18,043.89	17,801.91
	(g) Deferred tax assets (net)	-	-	14,178.04	11,347.95
	(h) Advance tax assets (net)	5,999.32	11,105.68	13,182.55	13,739.46
	(i) Other non-current assets	47,537.59	46,826.76	70,426.87	69,423.14
		871,627.22	**793,994.78**	**1,909,643.46**	**1,550,534.55**
2	**Current assets**				
	(a) Inventories	170,987.51	263,102.72	220,768.91	290,102.92
	(b) Financial assets				
	(i) Investments	305,515.85	87,717.23	341,574.33	108,810.57
	(ii) Trade receivables	98,048.01	106,438.64	117,550.10	123,840.33
	(iii) Cash and cash equivalents	99,371.91	86,861.11	121,803.92	101,313.56
	(iv) Bank balances other than (iii) above	1,068.53	4,336.37	1,246.66	5,047.60
	(v) Loans	2,410.16	2,147.44	511,798.64	413,299.21
	(vi) Other financial assets	37,757.13	18,942.68	45,813.01	29,388.44
	(c) Other current assets	71,821.90	28,166.22	81,600.33	32,161.18
		786,981.00	**597,712.41**	**1,442,155.90**	**1,103,963.81**
3	Assets classified as held for sale	-	12,300.00	-	12,334.07
	TOTAL ASSETS	**1,658,608.22**	**1,404,007.19**	**3,351,799.36**	**2,666,832.43**
B	EQUITY AND LIABILITIES				
1	**Equity**				
	(a) Equity share capital	29,271.08	28,458.80	29,271.08	28,458.80
	(b) Other equity	687,208.67	584,147.96	712,788.21	610,835.52
	Equity attributable to owners of the Company	**716,479.75**	**612,606.76**	**742,059.29**	**639,294.32**
2	Non-Controlling Interest			82,532.95	58,899.10
	Total Equity	**716,479.75**	**612,606.76**	**824,592.24**	**698,193.42**
	Liabilities				
3	**Non-Current liabilities**				
	(a) Financial liabilities				
	(i) Borrowings	41,568.72	114,632.19	1,022,809.06	887,642.06
	(ii) Other financial liabilities	143.83	4,721.68	2,996.62	4,865.16
	(b) Provisions	25,504.63	13,255.38	31,332.33	18,915.93
	(c) Deferred tax liabilities (net)	29,838.86	12,690.21	29,850.63	12,692.92
	(d) Other non-current liabilities	20,374.22	3,926.36	21,070.28	4,591.23
		117,430.26	**149,225.82**	**1,108,058.92**	**928,707.30**
4	**Current liabilities**				
	(a) Financial liabilities				
	(i) Borrowings	10,000.00	19,863.78	191,919.84	103,471.10
	(ii) Trade payables	465,861.62	311,699.13	507,464.74	345,014.92
	(iii) Other financial liabilities	164,794.41	197,373.43	529,133.23	484,116.80
	(b) Other current liabilities	121,259.74	61,392.30	128,107.63	71,803.96
	(c) Provisions	61,623.43	51,830.97	61,288.85	34,934.70
	(d) Current tax liabilities (net)	1,159.01	-	1,233.91	575.23
		824,698.21	**642,159.61**	**1,419,148.20**	**1,039,916.71**
5	Liabilities directly associated with assets classified as held for sale	-	15.00	-	15.00
	TOTAL EQUITY AND LIABILITIES	**1,658,608.22**	**1,404,007.19**	**3,351,799.36**	**2,666,832.43**

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Notes:

(1) The above standalone and consolidated results of the Company were reviewed by the Audit Committee at its meeting held on May 17, 2018 and then approved by the Board of Directors at the meeting held on May 18, 2018.

(2) The Board of Directors have recommended a dividend of Rs.2.43 per equity share of Re.1 for the year ended March 31, 2018 at their meeting held on May 18, 2018 (Previous year Rs.1.56 per equity share of Re.1) to be approved by shareholders at the Annual General Meeting.

(3) The Company has elected the option under Ind AS 101 'First-time Adoption of Indian Accounting Standards' and has continued the policy adopted for accounting of exchange differences arising from translation of long term foreign currency monetary items recognised in the financial statements upto March 31, 2016. Accordingly, exchange difference on translation or settlement of long term foreign currency monetary items at rates different from those at which they were initially recorded or as at April 1, 2007, in so far as it relates to acquisition of depreciable assets are adjusted to the cost of the assets. In other cases, such exchange differences, arising effective April 1, 2011, are accumulated in "Foreign currency monetary item translation difference account" and amortized by recognition as income or expense in each year over the balance term till settlement occurs but not beyond March 31, 2020.

Accordingly,
a) Foreign exchange (gain) / loss relating to acquisition of depreciable assets, capitalised during the year ended March 31, 2018 aggregated Rs.654.55 lakhs [quarter ended March 31, 2018 Rs.1,651.91 lakhs, quarter ended December 31, 2017 Rs.(1,099.91) lakhs, quarter ended March 31, 2017 Rs.(2,193.73) lakhs, year ended March 31, 2017 Rs.577.36 lakhs];

b) Amortised net exchange difference loss / (gain) in respect of long term foreign currency monetary items relating to other than acquisition of depreciable assets, charged to the results during the year ended March 31, 2018 is Rs.490.30 lakhs [quarter ended March 31, 2018 Rs.261.23 lakhs, quarter ended December 31, 2017 Rs.(24.66) lakhs, quarter ended March 31, 2017 Rs.405.99 lakhs, year ended March 31, 2017 Rs.2,029.29 lakhs]; and

c) The un-amortised net exchange difference in respect of long term monetary items relating to other than acquisition of depreciable assets, is a loss of Rs.776.79 lakhs as at March 31, 2018 [as at March 31, 2017: loss of Rs.1,149.49 lakhs]. These amounts are reflected as part of the "Other equity".

(4) The Company has currency and interest rate swap contracts in respect of certain foreign currency long-term borrowings. Net exchange differences on settlement and period end fair valuation (mark to market) have been charged / credited to profit and loss for the period and disclosed separately for better comparability and understanding of the results.

(5) Exceptional items consist of:

Rs. Lakhs

Description	Three Months Ended			Year Ended		Year Ended	
	Standalone			Standalone		Consolidated	
	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017	31.03.2018	31.03.2017
	Unaudited			Audited		Audited	
Impairment reversal / (loss) in the value of equity instruments in subsidiaries and joint ventures (net)	68.03	(26,507.72)	17,429.49	(26,439.69)	17,429.49	-	-
Impairment reversal / (loss) allowance on loans (including interest) to a subsidiary (net)	-	25,494.07	(24,414.08)	24,237.15	(24,414.08)	-	-
Provision for obligations relating to a subsidiary	-	-	(28,100.00)	-	(28,100.00)	-	(8,128.22)
Effect of translation difference on conversion of loan to equity instrument in subsidiary	-	1,013.65	-	1,013.65	-	-	-
(Loss) on sale of investments	(67.71)	-	-	(67.71)	-	-	-
Gain on disposal of interest in a former joint venture	-	-	-	-	-	-	18,745.78
Impairment in value of goodwill	-	-	-	-	-	-	(9,606.16)
Provision for losses relating to joint venture entities (net) - (charge)/ reversal	-	-	-	-	-	-	1,457.83
Total	**0.32**	**-**	**(35,084.59)**	**(1,256.60)**	**(35,084.59)**	**-**	**2,469.23**

(6) In accordance with the requirements of Ind-AS 18, Revenue from operations for the quarter ended March 31, 2018 and December 31, 2017 is shown net of Goods and Services Tax (GST). However, Revenue from operations for the quarter ended March 31, 2017, previous financial year ended is shown inclusive of excise duty. For comparison purposes, Revenue excluding excise duty is given below:

Rs. Lakhs

Description	Three Months Ended			Year Ended		Year Ended	
	Standalone			Standalone		Consolidated	
	31.03.2018	31.12.2017	31.03.2017	31.03.2018	31.03.2017	31.03.2018	31.03.2017
	Unaudited			Audited		Audited	
Revenue from operations (excluding excise duty)	877,249.10	714,117.63	665,374.36	2,624,790.79	2,014,013.10	2,961,956.97	2,287,096.64

(7) Segment Information:

(a) Standalone:
The Company is principally engaged in a single business segment viz. commercial vehicles and related components based on nature of products, risks, returns and the internal business reporting system and accordingly, there is no other reportable segment in terms of Ind AS 108 'Operating Segments'.

(b) Consolidated:
The Group's reportable segment has been identified as business segment based on nature of products, risks, returns and the internal business reporting system as per Ind AS 108. The Group is engaged in Commercial Vehicle and Financial Services mainly relating to vehicle and housing finance.

i. Segment Revenue

Rs. Lakhs

Description	Year Ended	
	31.03.2018	31.03.2017
	Audited	
Commercial Vehicle	2,786,731.27	2,268,999.15
Financial Service	209,248.78	153,176.13
Gross Revenue	**2,995,980.05**	**2,422,175.28**
Less: Intersegmental Revenue	5,870.87	3,193.08
Revenue from Operations	**2,990,109.18**	**2,418,982.20**

ii. Segment Results

Rs. Lakhs

Description	Year Ended	
	31.03.2018	31.03.2017
	Audited	
Commercial Vehicle	229,278.39	163,970.59
Financial service (after deducting interest expense on loan financing)	25,227.93	24,335.24
Total Segment Profit before Interest and Tax	**254,506.32**	**188,305.83**
Interest Expense	(17,384.83)	(19,531.53)
Other Income	19,988.42	13,069.22
Share of profit/ (loss) of associates and joint ventures	656.69	(986.50)
(Loss)/ profit for the year from discontinued operations	(1,273.15)	(423.31)
Exceptional items	-	2,469.23
Profit before tax	**256,493.45**	**182,902.94**
Tax	(75,111.55)	(19,611.91)
Profit after tax (including share of profit/ (loss) of associates and joint venture)	**181,381.90**	**163,291.03**

iii. Segment Assets

Rs. Lakhs

Description	As at	
	31.03.2018	31.03.2017
	Audited	
Commercial Vehicle	1,703,070.38	1,476,428.42
Financial Service	1,648,728.98	1,190,404.01
Total Segment Assets	**3,351,799.36**	**2,666,832.43**

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iv. Segment Liabilities

Rs. Lakhs

Description	As at	
	31.03.2018	31.03.2017
	Audited	
Commercial Vehicle	1,696,461.59	1,470,916.72
Financial Service	1,655,337.77	1,195,915.71
Total Segment Liabilities	**3,351,799.36**	**2,666,832.43**

(8) Current tax for the reported periods is based on Minimum Alternate Tax (MAT), where applicable, with appropriate tax credit entitlement thereof reflected in deferred tax.

(9) As required by Listing obligations and Disclosure Requirement 2015, given below are the details of Non-convertible Debentures (NCD's) pertaining to the company as on March 31, 2018:

NCD Particulars	Details of next principal repayment		Asset Cover Ratio	Details of previous interest payment		Details of previous principal repayment		Details of next interest repayment		Rating
	Amount (Rs. Lakhs)	Due Date		Due Date	Status	Due Date	Status	Due Date	Amount (Rs. Lakhs)	
10.20% AL 18	-	-	-	June 28, 2017	Paid	June 28, 2017	Paid	-	-	
10.15% AL 20	-	-	-	December 28, 2017	Paid	December 28, 2017	Paid	-	-	
9.60% AL 22	15,000.00	June 21, 2018	33.93	June 21, 2017	Paid			June 21, 2018	1,440.00	ICRA AA Positive outlook

Principal and Interest have been paid on the due dates.

(10) The Company has adopted the following formulae for computing items mentioned in Sl. No 27, 28, 29 and 30 :

Sl. No Ref.	Ratio	Formulae
27	Net worth	Equity share capital + Other equity
28	Debt equity ratio	Gross total borrowings (before deducting un-amortised loan raising expense) / (Equity share capital + Other equity)
29	Debt service coverage ratio	(Profit from ordinary activities before tax + Interest charge on borrowings + Depreciation and amortisation expense – Tax expense) / (Interest expense on borrowings + Principal repayments for borrowings)
30	Interest service coverage ratio	(Profit from ordinary activities before tax + Interest expense on borrowings + Depreciation and amortisation expense) / Interest expense on borrowings

(11) During the year ended March 31, 2018, the Company allotted 569,175 equity shares pursuant to the exercise of options under Employee Stock Option Scheme. Further, 3,727,000 equity shares were alloted on April 11, 2018 pursuant to the exercise of options under Employee Stock Option Scheme.

(12) The Board of directors approved the scheme of amalgamation of the three wholly owned subsidiaries Viz. Ashok Leyland Vehicles Limited, Ashley Powertrain Limited and Ashok Leyland Technologies Limited with Ashok Leyland Limited with appointed date as April 1, 2018 and this is subject to clearance by National Company Law Tribunal and other regulatory approvals.

(13) Hinduja Foundries Limited (amalgamating company) merged with the Company effective October 1, 2016 pursuant to the order received from National Company Law Tribunal on April 24, 2017. Consequently, 80,658,292 equity shares of Re.1 each of the Company has been allotted on June 13, 2017 as fully paid up to the shareholders of the amalgamating company. Accordingly the results for the year ended March 31, 2018 includes result of Hinduja Foundries Limited for the year ended March 31, 2018 whereas the published results for the year ended March 31, 2017 includes result of Hinduja Foundries Limited only for the six months period beginning from October 1, 2016 till March 31, 2017 and hence are not comparable.

(14) The statement includes the results for the quarter ended March 31, 2018 being the balancing figure between audited figures in respect of the full financial year, and the published year to date figures of the Company upto the third quarter of the current financial year adjusted for reclassification / regrouping wherever necessary.

(15) The figures for the previous period have been reclassified/ regrouped wherever necessary.

Place : Chennai
Date : May 18, 2018

VINOD K DASARI
CEO and Managing Director

Price Waterhouse & Co Chartered Accountants LLP
LLPIN AAC-4362
Chartered Accountants
FRN 304026E / E-300009
Chennai

Price Waterhouse & Co Chartered Accountants LLP

To,

The Board of Directors
Ashok Leyland Limited,
No.1 Sardar Patel Road,
Guindy, Chennai - 600032

Independent Auditors' Report on the Statement of Standalone Financial Results

1. We have audited the accompanying Statement containing the annual audited Standalone Financial Results of Ashok Leyland Limited (the "Company") for the year ended March 31, 2018, together with the notes thereon (hereinafter referred to as the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by SEBI Circulars No. CIR/CFD/FAC/62/2016 dated July 5, 2016 and Circular No. CIR/IMD/DFI/69/2016 dated August 10, 2016, which we have initialed for identification purposes only.

Management's Responsibility for the Standalone Financial Results

2. Management is responsible for the preparation of the accompanying Statement. The Management is also responsible for the preparation of the annual statutory financial statements in accordance with the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules, 2015 (as amended) under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the accounting principles generally accepted in India (the "accounting principles generally accepted in India"), basis which the above Statement containing the annual audited Standalone Financial Results has been prepared and approved by the Board of Directors. The responsibility includes the design, implementation and maintenance of internal controls relevant to the preparation of the Statement that is free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

3. Our responsibility is to express an opinion on the Statement based on our audit. We conducted our audit in accordance with the Standards on Auditing specified under Section 143 (10) of the Companies Act, 2013 ("the Act") and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Statement. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Statement.

5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Price Waterhouse & Co Chartered Accountants LLP
LLPIN AAC-4362
Chartered Accountants
FRN 304026E / E-300009
Chennai

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Price Waterhouse & Co. (a Partnership Firm) converted into Price Waterhouse & Co Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAC-4362) with effect from July 7, 2014. Post its conversion to Price Waterhouse & Co Chartered Accountants LLP, its ICAI registration number is 304026E/E-300009 (ICAI registration number before conversion was 304026E)

Opinion

6. In our opinion and to the best of our information and according to the explanations given to us:

   (i) the Statement is presented in the format prescribed under Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by SEBI Circulars No. CIR/CFD/FAC/62/2016 dated July 5, 2016 and Circular No. CIR/IMD/DFI/69/2016 dated August 10, 2016; and

   (ii) the Annual audited standalone financial results for the year ended March 31, 2018 as set out in the Statement gives a true and fair view of the total comprehensive income (comprising of profit and other comprehensive income) and other financial information of the Company for the year ended March 31, 2018 in accordance with the accounting principles generally accepted in India.

Emphasis of Matter

7. We draw your attention to Note 14 of the Statement regarding the figures for the quarter ended March 31, 2018, which are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the third quarter of the current financial year. Our opinion is not qualified in respect of this matter.

Other Matter

8. The Company had prepared the Standalone Financial Results for the year ended March 31, 2017 in accordance with the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules, 2015 (as amended) under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the accounting principles generally accepted in India which were audited jointly by predecessor statutory auditors, who jointly issued an unmodified opinion on those Standalone Financial Results dated May 25, 2017.

9. The Statement dealt with by this report has been prepared for the express purpose of filing with National Stock Exchange of India Limited and BSE Limited. This Statement is based on and should be read with the audited standalone financial statements of the Company for the year ended March 31, 2018 on which we have issued an unmodified audit opinion vide our report dated May 18, 2018.

   Our opinion on the Statement is not qualified in respect of the above matters.

Restriction on Use

10. This report is addressed to the Board of Directors of the Company and has been prepared for and only for the purposes set out in paragraph 9 above. This report should not be otherwise used by any other party or for any other purpose.

For **Price Waterhouse & Co Chartered Accountants LLP**
Firm Registration Number 304026E/E-300009
Chartered Accountants

S. Vivek

Subramanian Vivek
Partner
Membership Number: 100332

Place: Chennai
Date: May 18, 2018

Price Waterhouse & Co Chartered Accountants LLP

To,

The Board of Directors
Ashok Leyland Limited
No.1 Sardar Patel Road,
Guindy, Chennai - 600032

Independent Auditors' Report on the Statement of Consolidated Financial Results

1. We have audited the accompanying Statement containing the annual audited Consolidated Financial Results of Ashok Leyland Limited (the "Holding Company") and its subsidiaries, joint ventures and associate companies (the Holding Company, its subsidiaries, joint ventures and associate companies together hereinafter referred to as the "Group") (refer paragraph 6 below), for the year ended March 31, 2018 together with the notes thereon (hereinafter referred to as the "Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by SEBI Circular No CIR/CFD/FAC/62/2016 dated July 5, 2016 and Circular No. CIR/IMD/DFI/69/2016 dated August 10, 2016, which we have initialed for identification purposes only.

Management's Responsibility for the Consolidated Financial Results

2. Management of the Holding Company is responsible for the preparation of the accompanying Statement. The Management is also responsible for the preparation of the annual statutory consolidated financial statements in accordance with the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules, 2015 (as amended) under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the accounting principles generally accepted in India (the "accounting principles generally accepted in India"), basis which the above Statement containing the annual audited Consolidated Financial Results has been prepared and approved by the Board of Directors. The responsibility includes the design, implementation and maintenance of internal control relevant to the preparation of the Statement that is free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

3. Our responsibility is to express an opinion on the Statement based on our audit. We conducted our audit in accordance with the Standards on Auditing specified under Section 143 (10) of the Companies Act, 2013 ("the Act") and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatements.

4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Statement. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Statement.

5. We believe that the audit evidence obtained by us and the audit evidence obtained by the other auditors in terms of their reports referred to in sub-paragraph 9 of the Other Matters paragraph below, other than the unaudited financial statements/ financial information as certified by the management and referred to in sub-paragraph 10 of the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Statement.

Price Waterhouse & Co Chartered Accountants LLP
LLPIN AAC-4362
Chartered Accountants
FRN 304026E / E-300009
Chennai

Opinion

6. In our opinion and to the best of our information and according to the explanations given to us, the Statement:

   (i) includes the financial information of the following entities:

   Subsidiaries:

   i. Hinduja Leyland Finance Limited and its subsidiary, controlled trust and associate
   ii. Gulf Ashley Motor Limited
   iii. Global TVS Bus Body Builders Limited
   iv. HLF Services Limited
   v. Optare Plc and its subsidiaries
   vi. Ashok Leyland (Chile) SA
   vii. Ashok Leyland (Nigeria) Limited
   viii. Albonair (India) Private Limited
   ix. Albonair GmbH and its subsidiary
   x. Ashok Leyland (UAE) LLC and its subsidiaries
   xi. Ashley Powertain Limited
   xii. Ashok Leyland Vehicles Limited
   xiii. Ashok Leyland Technologies Limited
   xiv. Ashok Leyland (UK) Limited

   Joint ventures:

   xv. Hinduja Tech Limited
   xvi. Ashok Leyland John Deere Construction Equipment Company Private Limited
   xvii. Ashley Alteams India Limited

   Associates:

   xviii. Ashok Leyland Defence Systems Limited
   xix. Mangalam Retail Services Limited
   xx. Lanka Ashok Leyland Limited
   xxi. Ashley Aviation Limited

   (ii) the Statement is presented in the format prescribed under Regulation 33 and Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by SEBI Circulars No. CIR/CFD/FAC/62/2016 dated July 5, 2016 and Circular No. CIR/IMD/DFI/69/2016 dated August 10, 2016; and

   (iii) the Annual audited Consolidated Financial Results for the year ended March 31, 2018 as set out in the Statement gives a true and fair view of the total consolidated comprehensive income (comprising of consolidated profit and consolidated other comprehensive income), and other financial information of the Group for the year ended March 31, 2018 in accordance with the accounting principles generally accepted in India.

Other Matters

7. The Holding Company had prepared the Consolidated Financial Results for the year ended March 31, 2017 in accordance with the Indian Accounting Standards specified in the Companies (Indian Accounting Standards) Rules, 2015 (as amended) under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and the accounting principles generally accepted in India, which were audited jointly by the predecessor statutory auditors, who issued an unmodified opinion on those Consolidated Financial Results dated May 25, 2017.

Price Waterhouse & Co Chartered Accountants LLP
LLPIN AAC-4362
Chartered Accountants
FRN 304026E / E-300009
Chennai

8. The Statement dealt with by this report has been prepared for the express purpose of filing with National Stock Exchange of India Limited and BSE Limited. This Statement is based on and should be read with the audited consolidated financial statements of the Group, for the year ended March 31, 2018 on which we issued an unmodified audit opinion vide our report dated May 18, 2018.

9. We did not audit the consolidated financial statements/information of three subsidiaries and financial statements/information of seven subsidiaries considered in the preparation of the Statement and which constitute total assets of Rs.1,865,410 lakhs, total revenue of Rs. 651,385 lakhs for the year ended March 31, 2018, total comprehensive income (comprising of profit/ loss and other comprehensive income) of Rs. 17,621 lakhs for the year ended March 31, 2018, and the Group's share of total comprehensive income (comprising of profit/ loss and other comprehensive income) of Rs. 200 lakhs and Rs. (434) lakhs for the year ended Mar

ASHOK LEYLAND

Press Release

Ashok Leyland closes FY18 with record revenues, profits and volumes. Net Profit jumps 28% to 1,563 Cr. Board recommends a dividend of Rs. 2.43 per share

Chennai, May 18, 2018: Ashok Leyland, flagship of the Hinduja Group closed FY18 with record revenues of Rs. 26,248 Cr and record profits of Rs. 1,563 Cr. It posted a 10.4% EBITDA margin for FY18. The Company has also increased market share across all segments.

The domestic MHCV industry volume grew by 12% for FY 2017-18 to 340,313 nos (as per SIAM). Ashok Leyland volumes grew by 14% to 116,534 nos for FY 2017-18 in the domestic market. Exports recorded a 36% growth in the fiscal and the Aftermarket revenues also saw a healthy growth of 26%.

Results for **Q4 2017-18**:

- **Revenue** increased by 32% to Rs. 8,772 Cr as against Rs. 6,654 Cr, same period last year.
- **Profit before exceptional item and tax** grew by 52% to Rs. 930 Cr.
- Total **MHCV Volumes including exports** increased by 15% to 44,425 nos.
- **Volume** for LCV increased by 59% to 14,309 nos.

Results for **FY 2017-18**:

- **Revenues** increased by 30% to Rs. 26,248 Cr against Rs. 20,140 Cr, during same period last year.
- **Profit before exceptional item and tax** grew by 33% to Rs. 2243 Cr.
- Total **MHCV Volumes including exports** increased by 16 % to 131,432 nos.

Key Highlights for FY 17-18:

1) i-EGR offering was exceptionally successful, enhancing customer profitability.
2) Highest ever MHCV domestic truck sales at 101,905 nos.
3) Highest ever LCV volumes at 43,441 nos and grew by 37% in the year
4) Launched the country's first Electric Bus with Battery Swap Technology.
5) Awarded Deming Prize for the Hosur plant – the highest recognition of quality worldwide.
6) Awarded "AA+" Credit Rating by ICRA: Highest in 20 years.
7) Recognized once again, as one of the top 40 Brands in India.
8) Launched 17 new products across different segments.
9) Launched Digital platform with 4 Apps; i Alert, Service Mandi, Ley Assist and Ley Kart.
10) Expanded the network to 3445 touch points in FY18 to provide timely service and parts.
11) Won 12 Defence tenders.

ASHOK LEYLAND

The Board of Directors of the Company have also approved the Scheme of Amalgamation of Ashok Leyland Vehicles Limited, Ashley Powertrain Limited and Ashok Leyland Technologies Limited with Ashok Leyland Limited, subject to various approvals as applicable. The Appointed Date for the Scheme of Amalgamation shall be April 1, 2018.

Mr. Vinod K. Dasari, Managing Director, Ashok Leyland Limited said

"FY 17-18 has been an extremely satisfactory year for us with achievements in many fronts. Record domestic truck volumes, substantial growth in LCV, achievement of the second Deming Award, continued growth in market share, success of our digital market place, and most importantly, the transformation which i-EGR brought to the Indian market. All this exemplifies the capabilities that Ashok Leyland is building on various fronts.

Exports has witnessed a healthy jump in the current year and, we will continue to focus on growing International Business as well as Defence and After Market portfolios. Our network continues to grow and reach out to more of our customers. "

Mr. Gopal Mahadevan, CFO, Ashok Leyland added, *"We have posted record revenues with record profits and as at the end of the year, we are cash positive with nearly Rs. 3000 Cr surplus. Our focus on working capital and operational efficiency will continue. Our credit rating has been upgraded to 'AA+' after a span of 20 years."*

For further information/media queries, contact:
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