

Date: January 20, 2026

To,  
**Listing Department**  
**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street, Fort  
Mumbai-400 001

**Listing Department**  
**National Stock Exchange of India Limited**  
Bandra Kurla Complex  
Bandra East  
Mumbai – 400 051

**BSE Scrip Code: 539289**

**NSE Symbol: AURUM**

**Sub: Investor Presentation**

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”), this is to inform you that **“Aurum PropTech Limited – Investor Presentation Q3 FY 2025-26”** is hereby enclosed.

The above presentation is also uploaded on the website of the Company at <https://www.aurumproptech.in/investor/presentations>.

You are requested to take the above on record.

Thanking you.

For **Aurum PropTech Limited**

**Sonia Jain**  
**Company Secretary & Compliance Officer**



## Investor Presentation Q3 FY 2026





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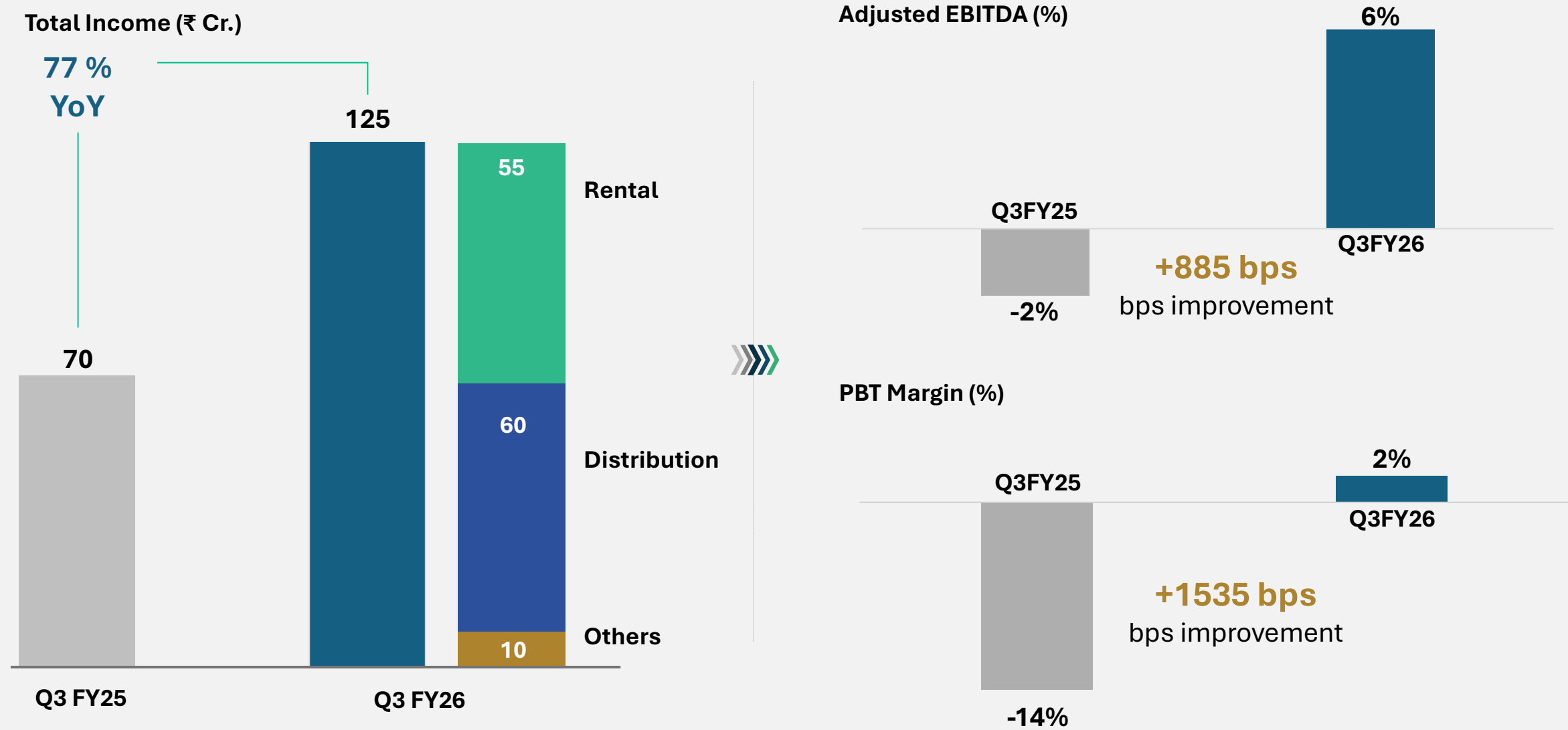
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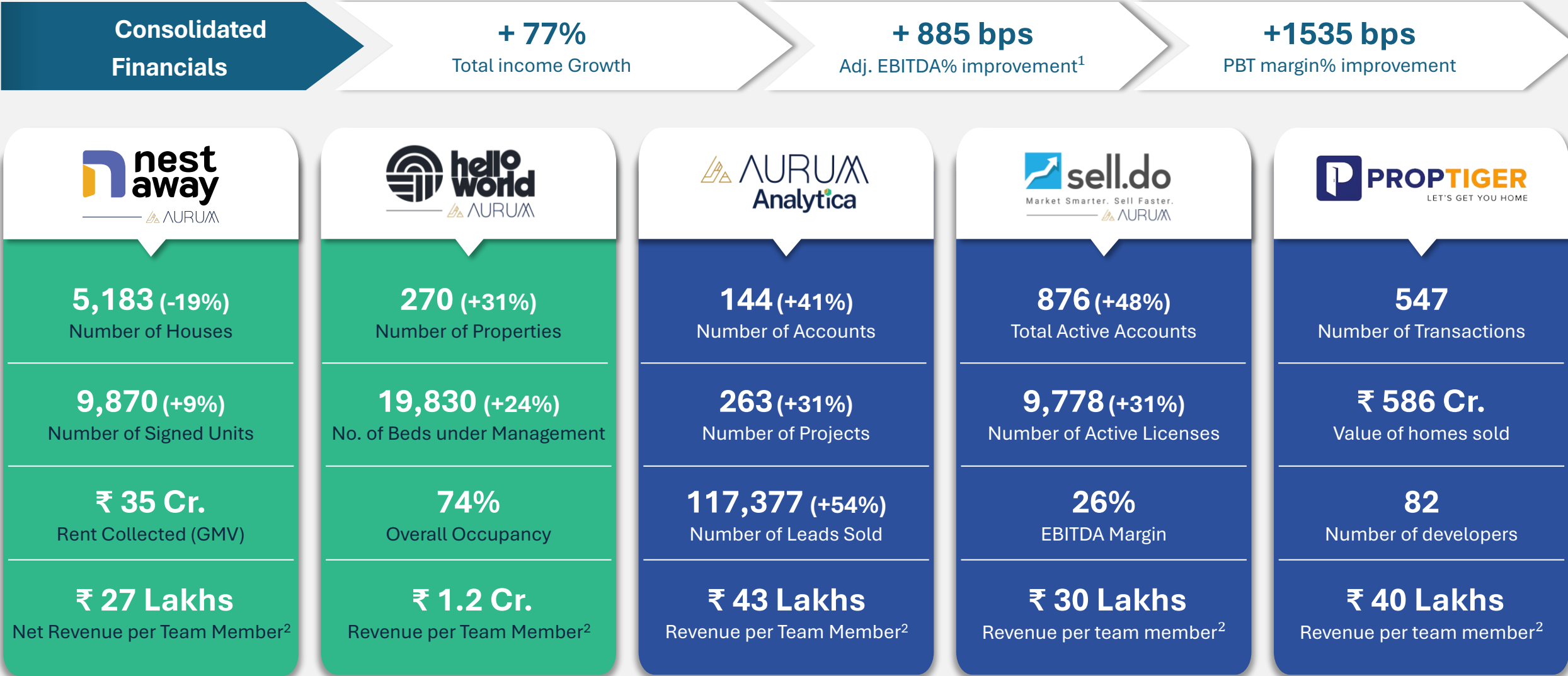
Q3 FY26 Marks Aurum PropTech’s Transition to PAT Profitability



Notes: As on 31<sup>st</sup> December 2025. Figures rounded off. Refer to page 25 for Adj. EBITDA calculation.



Key Business Performance Metrics – Q3 FY26 (vs Q3 FY25)



Notes: As on 31<sup>st</sup> December 2025. Figures rounded off.  
1. Refer to page 25 for Adj. EBITDA calculation.  
2. Revenue per team member annualized for the year basis quarterly revenue.





**Expanding the Rental Horizon**

**1,400+ bookings** closed across Standard and Lite models

Scaled platform to **~9,900 rentable units across 5,183 houses**

**Resale** and partner platforms **upgraded** with enhanced dashboards and backend infrastructure to support scale




**Strengthening Co-Living Presence**

**270+ active coliving spaces** across 15+ cities

**16** new buildings; **2200+** new tenants served

Product upgrades: upgraded **short-stay** module and launched dynamic inventory dashboard




**Scaling Data-Driven Growth**

**140+** active clients with **260+** projects signed

**117,000+** leads sold in Q3 FY26 (54% YoY growth)

MVP development of **‘Aurum Explore’ platform** to enhance organic ranking & create a new sales offering tailored for Tier 2 markets




**Accelerating Sales Intelligence**

**140+ enterprise deals** closed; **1,100 new licenses** added

**67% growth** in new sales reflecting strong demand and execution

**AI Calling Bot and Personal WhatsApp** deployed to production



**Driving Residential Buyer Conversions**

**175+** active developer clients; **11** active mandates

Awarded **Quarterly Sales Champion and Best Performer** awards from top developers

Strengthened multiple **growth engines** across primary sales, mandates, and mortgages



The background of the banner is a wide-angle photograph of the Gateway of India in Mumbai, India, taken from an elevated position. The monument is a large, ornate, light-colored stone structure with multiple arches and domes. It sits on a promenade lined with palm trees and other greenery. To the left of the monument is the Arabian Sea, and in the distance, the Mumbai city skyline is visible under a bright, hazy sky with scattered clouds. A white bus is visible on the road in the lower right foreground.

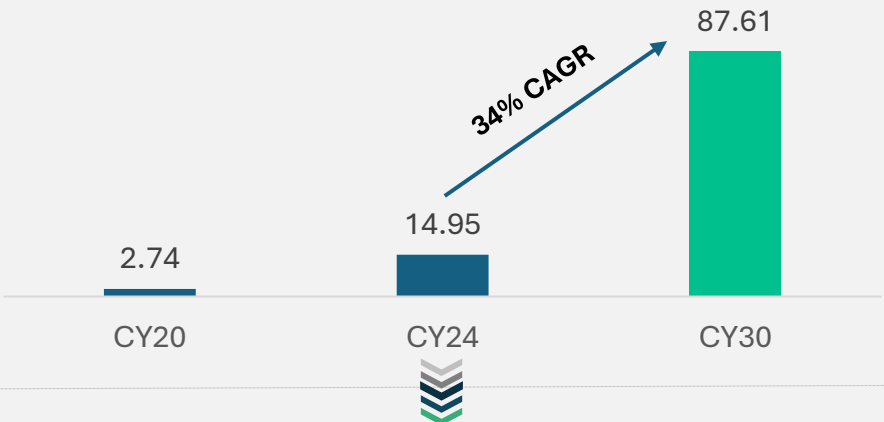
# Aurum PropTech

## About Us, Our Offerings



# Emergence of PropTech in India

PropTech Market in India (USD Bn.)



## The Rise of PropTech in India

>90%

Buyers use digital channels to search homes

58%

Homebuyers use virtual tours before buying a property

60%

Share of sales & marketing budget spent on digital strategies

75%

Channel Partners use technology tools for lead generation & customer relationship management

Early 2000s



### Broker-driven & Offline Markets

Real estate discovery driven by brokers, personal networks, and fragmented, non-transparent information.

2000-2010



### Digital Discovery of real estate

Property portals bring search and price visibility online.

2011-2019



### Ecosystem Expansion Beyond Listings

PropTech unlocks services across lead generation, transactions, and customer management.

2020-2025



### Covid triggers PropTech adoption

The pandemic accelerates adoption, embedding digital workflows across the real estate value chain.

Current



### Rise of PropTech ecosystem

AI, data, platforms, and fintech now power discovery, transactions, and asset lifecycle management.



An Integrated Technology Ecosystem for India’s Real Estate Value Chain



Talent pool spread across 15 Cities

Delhi NCR	308
Bangalore	264
Mumbai	148
Pune	141
Hyderabad	39
Other Cities	120



10

Entrepreneurs



10+

Products



1000+

Team Members



1100+

Real estate developer relations



25,000+

Active Customers



29,700+

Rental Units Capacity

Notes: Data as on 31<sup>st</sup> December 2025.



## Our Key PropTech Offerings

### Rental



Student Living, Co-Living and Family Rentals

### Distribution



Data analytics, Marketing, Sales Automation & Transaction Mgt.

### Capital



SM REIT



Digital Lending Platform

### Integrated PropTech Ecosystem

India's sole integrated technology ecosystem that encompasses the entire real estate value chain, catering to both consumers and businesses through its comprehensive range of C2C, B2C, and B2B products, platforms, and services



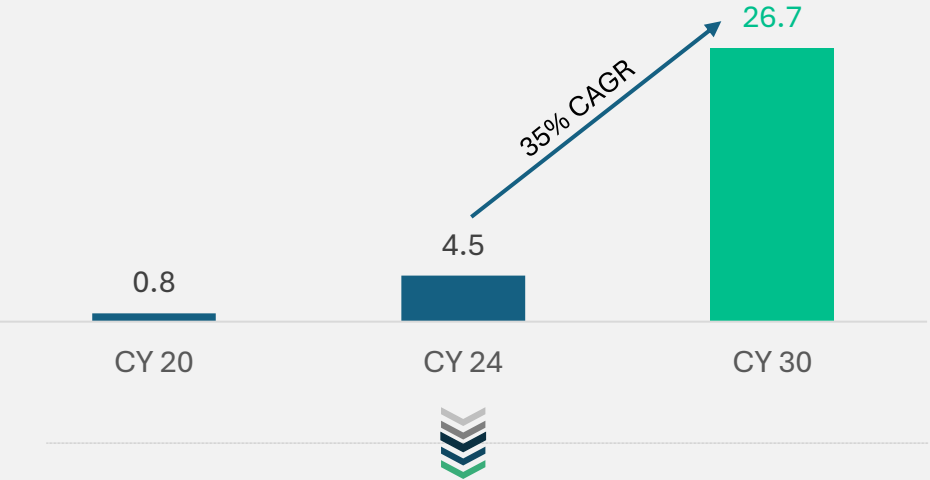


# Rental PropTech

Opportunity, Offerings



PropTech Rental Market Size (USD Bn.)









Demand for 2 crore rental units across co-living and family rentals

23 x demand supply gap

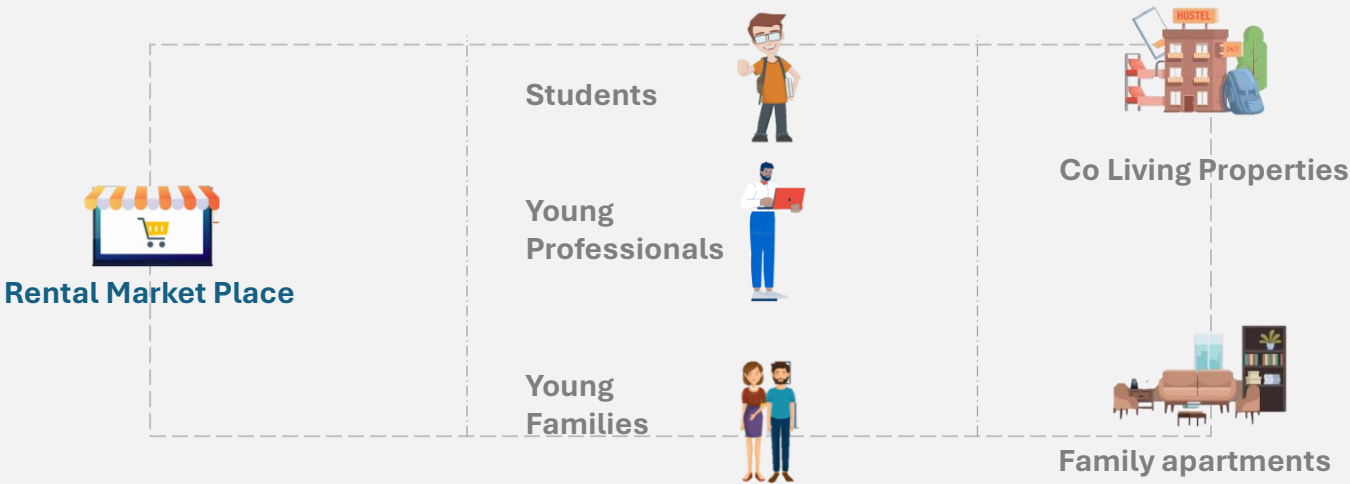
Top Cities by demand  
NCR | MMR | Bengaluru | Hyderabad | Chennai | Pune

Organized supply of 9 lakh rental units across co-living and family rentals

Rental Value Chain	Usage Type	Our rental offering
<div> Students or Young professionals 18-26 years</div> <div> ₹8,500 to ₹16,000 paid for rent</div>	Shared accommodation –Common living and shared amenities space	<div></div> <div>HelloWorld Co living</div>
<div> Young Families &amp; High income professionals 27 years - 34 years</div> <div> ₹20,000 to ₹80,000 paid for rent</div>	Single apartment rented by one household (non sharing)	<div></div> <div>Nestaway Family Rentals</div>



Tech enabled C2C Marketplace model





Property Owner

10% Recurring commission paid by Owner

- Easier re-possession
- Rent on time
- No legal hassles
- Professional upkeep

Tenant

5% blended commission from tenant through move in move out and cancellation

- Realtime inventory
- Move in move outs
- Community experience
- Zero refund risk

Two-sided business model provides Nestaway end to end control over the entire rental process

- To be the trusted companion for every home throughout its lifetime
- To simplify every aspect of home management, from renting to resale
- Creating seamless, digital solutions, making homes as easy to manage as any digital asset



Exclusive inventory



High tenant & owner stickiness



No occupancy risk



No minimum guarantee



Annuity based cashflow





Tenants

Supply Demand analytics	Property Sourcing	Demand Gen. & Management	Services & Utilities	Community
Micro-Market Signal Monitoring	Long term agreements (5-7 yrs)	Omni-Channel outreach	On App booking & service management	Round- the-year events/ activities
Supply acquisition in high demand areas	HelloWorld lock-in typically 1-2 years	Colleges & Corporates relationships	Hub and spoke service delivery	Exclusive offerings from alliance partners
Occupancy Forecasting	Property Due Diligence	Digital onboarding & KYC	On-time service fulfillment	Interest-based communities

**HelloWorld offers a fully integrated, tech-enabled, affordable, and flexible Co living platform**

Proprietary algorithms for analysis & discovery

Paperless documentation and end to end asset management

First-in-class inventory and customer management

Digital services booking with last mile fulfillment

Single window consumer app for community focused interventions



**Asset Light & scalable business model**



**Longer term inventory control**



**Strong unit economics at the property level**



**Proprietary pricing & recommendations tech stack**



**A single tenant app for all their needs**



**One of the largest Co-living player in India**



**15+**  
Cities Presence

**270+**  
Co-living spaces

**19,800+**  
Rental Units under Management



An aerial photograph of a coastal city skyline, likely Dubai. A high-speed train is traveling along a track that runs parallel to a sandy beach and the sea. The train is white with a blue stripe. To the right of the train is a dense line of palm trees. In the background, a cluster of modern skyscrapers rises against a clear blue sky. The sea is calm with a few small boats visible.

# Distribution PropTech

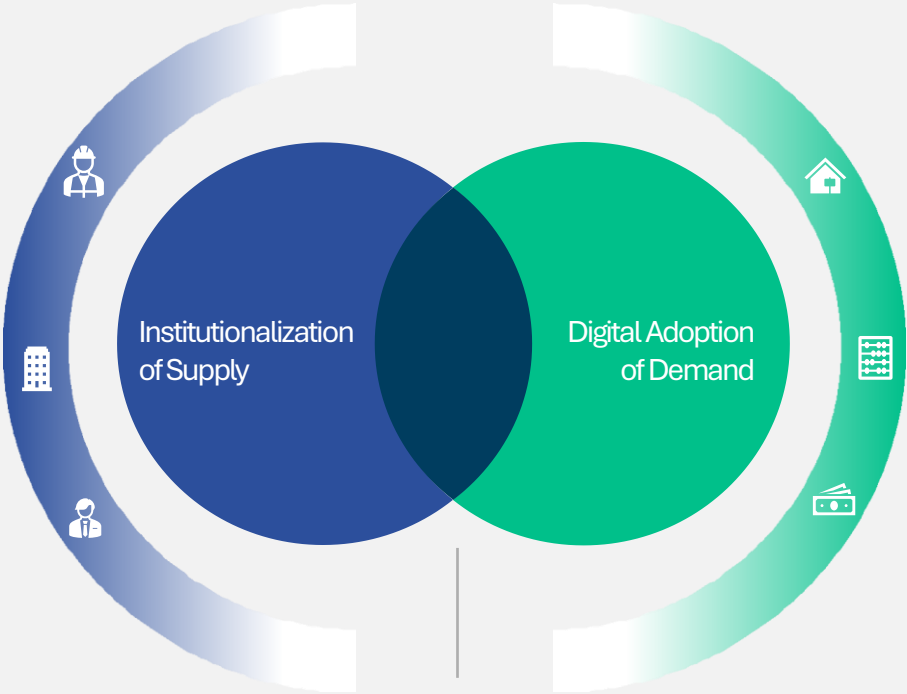
Opportunity, Offerings



43,000+  
RERA Registered  
Real Estate Developers

20,000+  
RERA Registered  
Active projects

90,000+  
RERA Registered  
Channel Partners



78 Million  
Urban Housing demand  
between 2024 to 2034

4,80,000 +  
Annual Housing sale  
in top 8 cities

~₹ 4,00,000 Crore  
Annual value  
of Homes purchased

Adoption of  
**Technology in Sales  
and Marketing** efforts  
of developers, is a must  
to succeed in the  
dynamic housing  
market

PropTech in Real Estate Distribution

Driven by need for Enterprise Efficiency and Consumer Experience



Institutional capital  
demanding process  
and scale



Growing competition in  
micro-market and  
diversification of location



Digitization of  
Channel Partner  
community



Increased digital  
adoption of real  
estate buyers

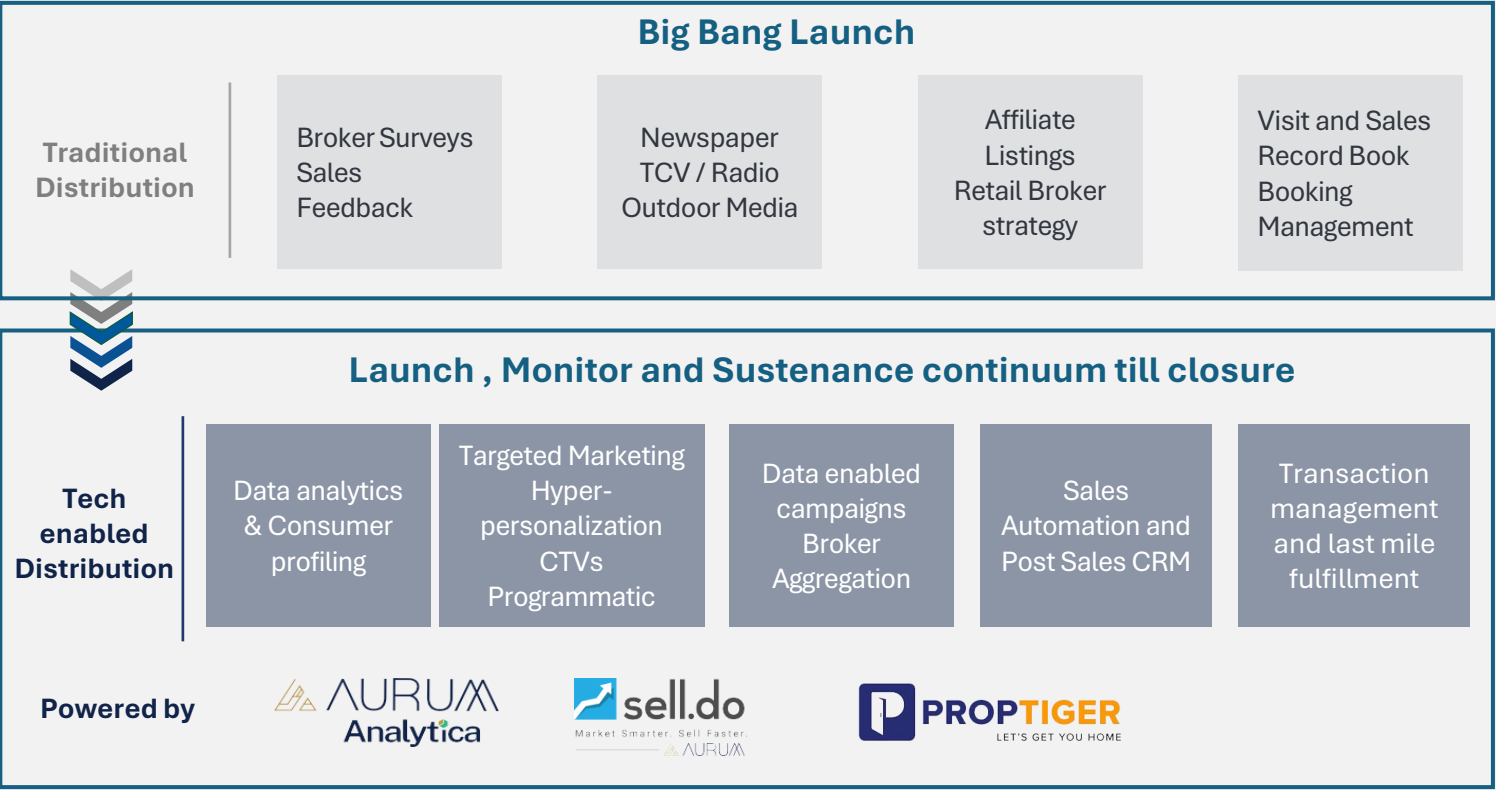


Lack of trust and  
transparency  
across consumers




Fragmented  
purchase journey and  
multiple stakeholders






A ₹39,000 crore Opportunity


Annual spending on real estate distribution underscores the scale of efficiency:



₹1,000 crore  
On Aggregator Websites




₹4,000 crore  
On Social Media




₹34,000 crore  
On Channel Sales


Tech adoption benefits across Distribution value chain




Centralized digital ecosystem integrating brokers, developers, and buyers



AI-driven lead scoring and predictive conversion insights



Real-time performance tracking and ROI-optimized campaign allocation



Data-led personalization enhancing buyer experience and brand trust





## Real Estate Developer Distribution Challenges



Poor Lead Quality



High number of unqualified/cold leads



High Customer Acquisition Cost



Lack of visibility of campaign effectiveness



Limited intelligence on channel partners sourcing



Complex inventory management module



## Aurum Analytica Solution Stack



Data lake of 150M+ social profiles



Hyper targeted digital campaigns



AI/ML-powered look like audience modelling



Lead Capturing



High Quality Leads



Broker Aggregation Platform



inventory management module

### Marquee Clients



TRIBECA



14,000+  
Properties marketed

260+  
Projects

1,20,000+  
Thriving agents' community

140+  
Clients

\$850 Mn+  
Property value transaction enabled



## RE Developer Sales & Marketing challenges



- Leads scattered across multiple platforms



- Disjointed communication with prospects



- Inability to prioritize high-intent buyers



- No real-time inventory visibility



- Leads go cold due to inconsistent follow-ups



- Manual handling of documents and payments



- Unclear returns on marketing spends



- Missed or untracked customer visits



**Cloud Based CRM**



**Individual Licenses**



**Enterprise Deployment**

Sell.do empowers real estate developers and brokers to manage, automate, and optimize the entire sales lifecycle on one integrated, real estate-specific CRM platform

### Pre Sales

Automate lead capture, scoring, nurturing, and marketing ROI tracking across channels.

### Sales

Seamless site visit scheduling, real-time communication & inventory tracking

### Post Sales

Digital document handling, payment tracking, possession updates, and full sales pipeline visibility

## Marquee Clients



**\$ 25 Bn+**  
Worth Inventory Sold

**15+ Years**  
Real estate experience

**50 Mn+**  
Leads managed

**7 Days**  
Set-up & Deploy

**45 Mn+**  
Customer interaction managed





Real Estate Sales Execution & Fulfilment Challenges



Fragmented sales & brokerage system



Weak data-led buyer targeting



Limited reach to qualified homebuyers



Inefficient lead follow-up and weak conversions



Low sales velocity & unsold inventory build-up



Lack of data-driven visibility across sales funnel

Plan

Market

Sell

Finance

Build

Direct  
buyer  
sales



Digital Lead Generation & Qualification



On-ground salesforce for conversions



Buyer financing & documentation support

Project-level  
sales &  
marketing  
execution



Build and execute project marketing strategies



Drive sales via direct buyer engagement and optimized spends



Manage sales offices and CRM for a seamless buyer journey



END-TO-END DEAL CLOSURE

Marquee Clients



45,000+  
Happy Customers

350+  
Relationship Managers

10+  
Cities

₹ 30,000Cr+  
Homes Sold

₹ 4,500Cr+  
Loans Facilitated





# Capital PropTech

Opportunity





Investors looking for investments in Small and Medium Size Real Estate Assets pool in money in SM-REIT

SM-REIT can create separate schemes for different properties

Properties generate rent and potential long-term value appreciation. These returns are passed on to investors



# Financial Statement P&L Trends





Amount in ₹ lakhs, unless otherwise stated

## STATEMENT OF CONSOLIDATED UNAUDITED FINANCIALS RESULTS FOR THE QUARTER AND YEAR ENDED December 30, 2025

Sl no.	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		December 31, 2025	September 30, 2025	December 31, 2024	December 31, 2025	December 31, 2024	March 31, 2025
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Income</b>						
	Revenue from operations	11,482	8,250	6,458	26,573	19,343	26,384
	Other income	973	516	565	2,345	1,351	2,114
	<b>Total income</b>	<b>12,455</b>	<b>8,766</b>	<b>7,023</b>	<b>28,918</b>	<b>20,694</b>	<b>28,498</b>
2	<b>Expenses</b>						
	Employee benefit expense	2,759	2,018	1,861	6,809	5,855	7,860
	Finance costs	801	782	613	2,394	1,992	2,923
	Depreciation and amortization expense	2,772	2,555	2,079	7,781	5,942	8,236
	Other expenses	5,919	4,107	3,432	13,503	10,448	13,926
	<b>Total expenses</b>	<b>12,251</b>	<b>9,462</b>	<b>7,985</b>	<b>30,487</b>	<b>24,237</b>	<b>32,945</b>
3	Profit / ( loss ) before tax and exceptional items	<b>204</b>	<b>(696)</b>	<b>(963)</b>	<b>(1,569)</b>	<b>(3,543)</b>	<b>(4,447)</b>
4	Exceptional items, net (gain/loss)	-	-	-	-	4	-
5	Profit / ( loss ) before share of profit / (loss) of an associate and tax	<b>204</b>	<b>(696)</b>	<b>(963)</b>	<b>(1,569)</b>	<b>(3,547)</b>	<b>(4,447)</b>
6	Share of profit / ( loss ) of an associate	<b>52</b>	<b>(255)</b>	-	<b>(203)</b>	-	-
7	<b>Profit / ( loss ) before tax</b>	<b>256</b>	<b>(951)</b>	<b>(963)</b>	<b>(1,772)</b>	<b>(3,547)</b>	<b>(4,447)</b>
8	<b>Tax expenses</b>						
	Income tax - current	57	86	59	188	109	212
	Taxation in respect of earlier years	-	-	(0)	-	12	(17)
	Deferred tax charge / (benefit)	(72)	(196)	(170)	(389)	(533)	(519)
	<b>Total tax</b>	<b>(15)</b>	<b>(110)</b>	<b>(111)</b>	<b>(201)</b>	<b>(412)</b>	<b>(324)</b>
9	<b>Profit/Loss after tax</b>	<b>271</b>	<b>(841)</b>	<b>(852)</b>	<b>(1,571)</b>	<b>(3,135)</b>	<b>(4,123)</b>



Amount in ₹ lakhs, unless otherwise stated

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		December 31, 2025	September 30, 2025	December 31, 2024	December 31, 2025	December 31, 2024	March 31, 2025
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
10	Other comprehensive income / (loss)						
	(i) Items that will not be reclassified subsequently to profit or loss	(37)	(13)	(3)	(23)	1	(32)
	(ii) Income tax relating to items that will not be reclassified subsequently to profit or loss	(0)	5	17	(0)	1	4
	(iii) Items that will be reclassified subsequently to profit or loss	(65)	(6)	(21)	(71)	(21)	(1)
	Total other comprehensive income / (loss) , net of tax	<b>(102)</b>	<b>(14)</b>	<b>(7)</b>	<b>(94)</b>	<b>(19)</b>	<b>(29)</b>
11	Total comprehensive income / (loss)	<b>169</b>	<b>(855)</b>	<b>(859)</b>	<b>(1,665)</b>	<b>(3,154)</b>	<b>(4,152)</b>
12	Profit / (loss) attributable to:						
	Equity shareholders of the company	326	(856)	(660)	(1,472)	(2,616)	(3,337)
	Non-controlling interest	(55)	15	(192)	(99)	(519)	(786)
	Other comprehensive income / (loss) attributable to:						
	Equity shareholders of the company	(63)	(10)	6	(50)	(7)	(25)
	Non-controlling interest	(39)	(4)	(13)	(44)	(12)	(4)
	Total comprehensive income/ (loss) attributable to:						
	Equity shareholders of the company	263	(866)	(654)	(1,523)	(2,623)	(3,362)
	Non-controlling interest	(94)	11	(205)	(142)	(531)	(790)
13	Paid up equity share capital (Face value of INR 5/- each)	3,816	3,816	2,755	3,816	2,755	2,756
14	Reserves excluding revaluation reserves as per balance sheet	NA	NA	NA	NA	NA	24,679
15	Earning per share of INR 5/- each (not annualized)						
	Basic (INR)	0.46	(1.26)	(1.18)	(2.08)	(4.86)	(6.16)
	Diluted (INR)	0.45	(1.26)	(1.18)	(2.08)	(4.86)	(6.16)



Figures in ₹ Cr		Q3 FY26
PBT/TI	PBT / Total Income (%)	1.6 %
EBITDA/TI	EBITDA / Total Income (%)	30.3 %
EBITDA <sub>r</sub> /Ti <sub>r</sub>	Adjusted EBITDA / Adjusted Income (%)	6.5%
<b>Profit &amp; Loss Build-up</b>		
Ti <sub>r</sub>	Adjusted Income	118.02
	Add: Other income related to RoU assets	6.53
<b>Ti</b>	<b>Total Income</b>	<b>124.55</b>
	Less: Employee benefits costs & Other expenses	86.77
<b>EBITDA</b>	<b>EBITDA (as per Ind AS)</b>	<b>37.78</b>
	Add: ESOP Costs	0.39
	Less: Other income related to ROU assets	6.53
	Less: Long term lease payments*	24.01
<b>EBITDA<sub>r</sub></b>	<b>Adjusted EBITDA (before ESOP &amp; RoU)</b>	<b>7.62</b>
	Less: ESOP costs	0.39
	Less: Depreciation costs, finance costs & impact of RoU assets	5.19
<b>PBT</b>	<b>PBT</b>	<b>2.04</b>

Year on year, the business has demonstrated **improving Expense to Total Income ratios**.

■ **1535 bps** YoY improvement of PBT Margin

■ **570 bps** YoY improvement of EBITDA Margin

■ **885 bps** YoY improvement of Adjusted EBITDA Margin

Note: \* - Ind AS 116 requires lessees to record a right-of-use (RoU) asset and a lease liability when a lease begins. A ROU asset is initially measured at fair value, which includes the lease liability, lease payments, initial direct costs, and estimated restoration costs. The asset is then adjusted for accumulated depreciation. The lease liability is also adjusted for changes in lease terms, payments, or discount rates. The costs here are net of all such considerations.



A man in a dark suit and glasses stands at a wooden podium on a stage, addressing a large audience seated in a tiered auditorium. The audience is seen from behind, filling the lower and middle tiers. The upper tiers are also visible, though less populated. Warm, golden light fills the room, with a bright beam of light shining down from the ceiling onto the speaker. The overall atmosphere is formal and professional.

## Our Values & Leadership

Ecosystem strength



### Governance, Risk and Compliance (GRC) Framework

- Each focus area, ensuring the best GRC practices, is monitored by a member of the leadership team
- The Board periodically reviews and evaluates these focus areas



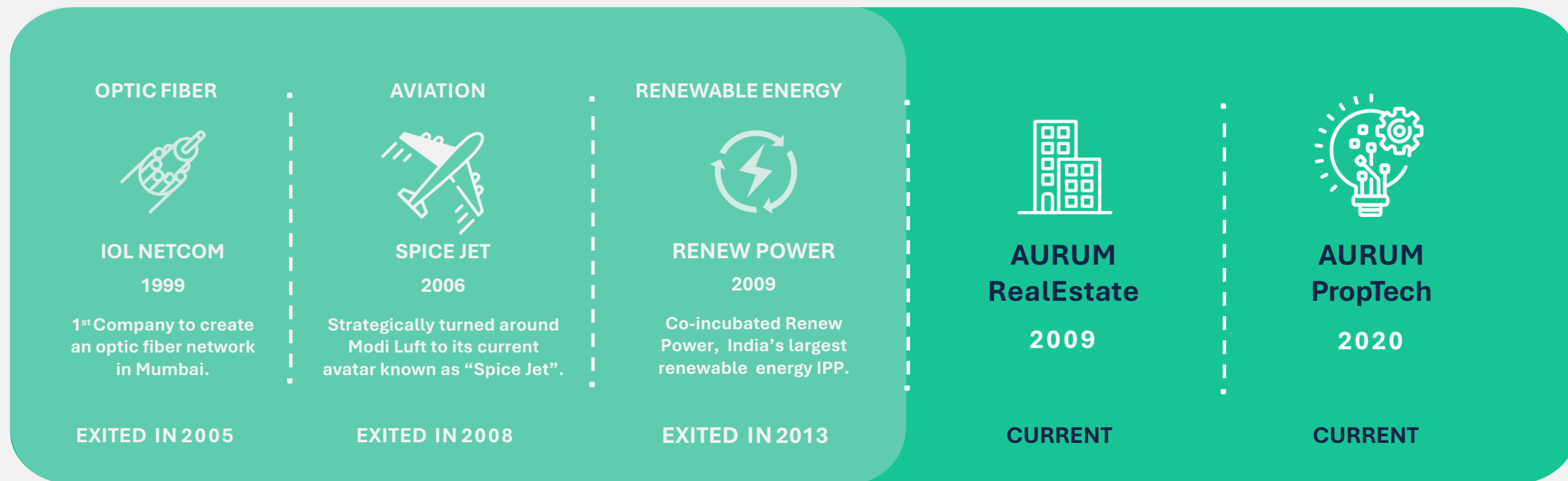
### Our Vision and Values

To enhance enterprise efficiency and enhance consumer experience with Technology in Real Estate

To be the most preferred PropTech company in India











Mr. Ashish Deora

Founder & CEO, Aurum Ventures  
Non-Executive Director

Mr. Ashish Deora is a **first-generation entrepreneur**. Over the last three decades, he has built several businesses and created value in multiple industries including mining, telecom, aviation, renewable energy, RealEstate and PropTech. He is a firm believer of **technology, innovation and entrepreneurship**. He is the **founder of Aurum Ventures**, the parent company of Aurum PropTech (striving to build the largest integrated property technology ecosystem in India) and Aurum RealEstate (engaged in real estate development in the MMR region). He has laid the foundation for **Aurum नींव** to give impetus to the philanthropic initiatives of Aurum. A proud alumnus of **Harvard Business School**, he has a proven track record of strategic investments in businesses across the Asia-Pacific, Africa and South America and successful exits to global capital allocators.



Ramashrya Yadav

Non-Executive Director

A Harvard Business School alumnus with **26+ years** of experience in real estate, banking, and investments. **Founded India's first real estate-focused asset management firm** after leading Edelweiss's Real Estate Advisory and serving as CEO of Orbit Corporation. Known for driving transformative growth through strategic innovation.



Onkar Shetye

Executive Director

With **18 years of multisectoral experience** spanning across India, Europe and Africa, he has driven **strategic and transformational initiatives at multiple organizations** across industries like Energy, Real Estate, and Information Technology. He has previously led teams in the capacity of Chief Operating Officer. He is an alumnus of the IIM Ahmedabad and has completed his Master's from the Russel Group of Universities, UK. He has been part of the **Aurum Group since June 2012**.



Vasant Gujarathi

Independent Director

A seasoned Chartered Accountant with over **38 years of experience**, including 22 years as **Partner at PwC India**. Led assurance and advisory services for major multinational clients and represented PwC on its Global Industrial Products Committee. Brings deep expertise in audit, risk management, governance, and regulatory compliance. Holds a bachelor's degree in Commerce(Hons.) and is a **fellow member of the ICAI**.



Ajit Joshi

Independent Director

A global business leader with **37+ years** of experience across industries including technology, healthcare, and renewables. Has led multiple M&A deals, launched Sequoia- and Intel-funded startups, and built ventures across **India, the Middle East, and Southeast Asia**. Currently advises global companies and a **Canadian VC fund**. Holds an MBA from Symbiosis Institute of Business Management, Pune.



Padma Deosthali

Independent Director

A social scientist with over **23 years** of experience in public health and gender equity, having led CEHAT for 11 years and collaborated with **UNFPA, UNDP, and WHO**. Her work spans gender-based violence, health policy, and human rights. Currently serves as **Program Director for Sexual and Reproductive Health at CREA**. Dr. Padma holds a Master's degree in Social Work (MSW) and a PhD from the Tata Institute of Social Sciences.



Name	Academic Qualifications	Career Highlights, Key Achievements	Previous Organizations
<b>Ajay Kumar</b> Co-Founder and MD, MonkTechLabs	B. Tech. (Civil Engineering)- NIT Surat	Proven track record of building PropTech solutions in co-living and property management. A revered voice in SaaS and PropTech expertise in the startup community.	Monk Tech Labs   Cozee Homes   Mu Sigma
<b>Balaji Varadharajan</b> Co-Founder and MD, MonkTechLabs.	B.E.(Mechanical) Anna university- SCVE	Proven track record of building PropTech solutions in property management. Excels in propelling growth, building teams and strategic leadership.	Monk Tech Labs   Cozee Homes   TVS Motor Company
<b>Ismail Khan</b> Chief Business Officer, NestAway	B. Tech. (Computer Science & Engineering) NIT Surathkal	Youngest AIX Performance Tools Architect at IBM, holder of three patents. Founding member of TaxiForSure; Grew NestAway's Bangalore business to ₹ 50 Cr. ARR.	NestAway   TaxiForSure   IBM
<b>Jitendra Jagadev</b> Co Founder and CEO NestAway, CEO at HelloWorld	B. Tech. (Computer Science), NIT Surathkal	Co-founded Nestaway that secured \$100M+ in funding and founded BrizzTV – world's first cloud-connected content delivery platform via satellite TV network. Conferred several awards such as Fortune India's 40 under 40, ET Startup award and Global Effie Award.	Nestaway   Cisco   Philips
<b>Ketan Sabnis</b> CEO at Sell.do	Bachelor of Technology College of Engineering, Pune	Successfully built & scaled Sell.do, India's largest RealEstate Sales & Marketing CRM.	Amazon India
<b>Kunal Karan</b> CFO, Aurum PropTech	CA, CPA	>25 years of excellence and rich experience in corporate finance, having worked in global setup as well as a large Indian corporate	Majesco   Mastek   Reliance



Name	Academic Qualifications	Career Highlights, Key Achievements	Previous Organizations
<b>Onkar Shetye</b> Executive Director, Aurum PropTech	SMP General Management IIM-A, M.Sc. Enterprise Management	15 years of multisectoral experience and has driven strategic and transformational initiatives at multiple organizations across industries like Energy, Real Estate, Mineral Exploration and Information Technology. He has worked with diverse teams across India, Europe and Africa.	Aurum RealEstate Developers   Accenture   Cognizant
<b>Prakash Tejwani</b> CEO & Executive Director at Aurum Analytica, Non Executive Director at PropTiger	Masters of Science (Computer Science)	Led Pitney Bowes' Accelerator Program and nurtured 16 startups in the field of AI, Deep-Tech & analytics. Worked closely with Indian Start up ecosystem to promote NASSCOM's 10K Startup initiative.	Pitney Bowes   AL Maya Dubai
<b>Ram Yadav</b> Founder and CEO, Integrow	MBA Finance, Madurai GMP, Harvard Business School	An industry leader in India's Real Estate financing world; Had successfully filed the first IPO for a real estate company in Sept 2006. Built India's first active lending book with an integrated distribution platform. Led and achieved turnarounds on 15+ stressed projects at Shapoorji Pallonji.	Edelweiss   Orbit Corporation   Shapoorji Pallonji
<b>Sahil Rathore</b> Chief Business Officer, Aurum Analytica	B. Tech. Rajasthan Technical University	Transformed the SMB strategy at Pitney Bowes, making it the largest BU with \$1.7Bn in Revenue and 1+ Mn customers. At Appirio, contributed to global Salesforce implementations for large global enterprises.	Pitney Bowes   Appirio (A Wipro Company)
<b>Vinayak Katkar</b> Co-Founder at Sell.do	B.Tech. (Computer Science), College of Engineering Pune	Successfully built & scaled Sell.do, India's largest RealEstate CRM; Built the ground-breaking transaction platform IRIS under it. Later upgraded the Sell.Do platform into an industry agnostic CRM platform.	Sun Microsystems
<b>Vishal Sharma</b> Chief Technical Officer, Aurum Analytica	M. Tech. (Computer Science) BITS, Pilani	Built a cutting-edge mobile app for ad fraud prevention system; Played a pivotal role in groundbreaking research at Karachain and the implementation of a new blockchain protocol.	Karachain   UX Army



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