

Date: January 20, 2026

To,

Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai-400 001

Listing Department
National Stock Exchange of India Limited
Bandra Kurla Complex
Bandra East
Mumbai – 400 051

BSE Scrip Code: 539289

NSE Symbol: AURUM

Sub: Investor Presentation

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”), this is to inform you that “**Aurum PropTech Limited – Investor Presentation Q3 FY 2025-26**” is hereby enclosed.

The above presentation is also uploaded on the website of the Company at <https://www.aurumproptech.in/investor/presentations>.

You are requested to take the above on record.

Thanking you.

For Aurum PropTech Limited

Sonia Jain
Company Secretary & Compliance Officer

Investor Presentation Q3 FY 2026



Disclaimer

This presentation (the "presentation") is for informational purposes only and does not constitute an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any equity, debt or other financial instruments of Aurum PropTech Limited or any of its affiliates. This presentation and the related oral commentary is confidential and is to be maintained in strict confidence.

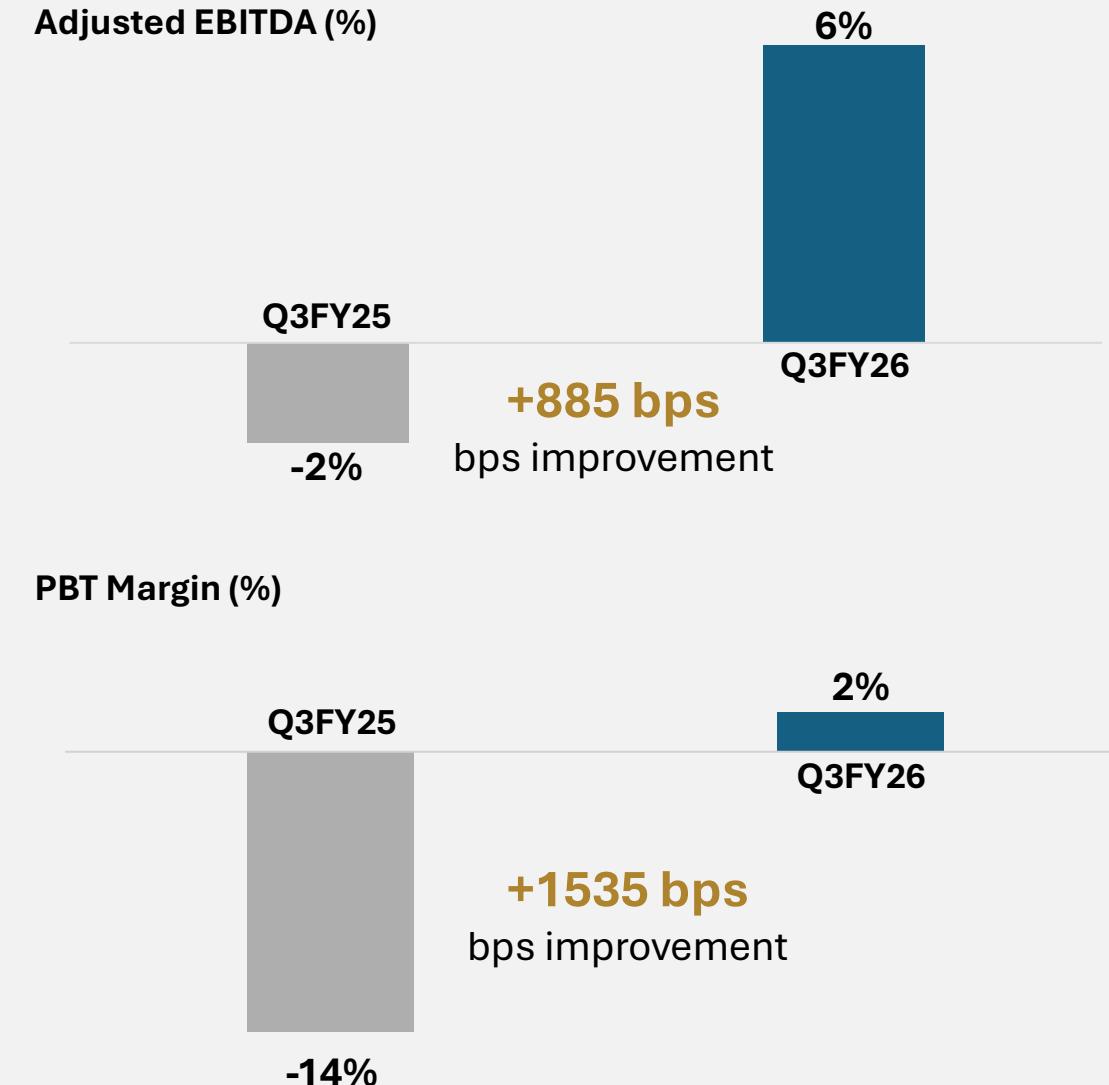
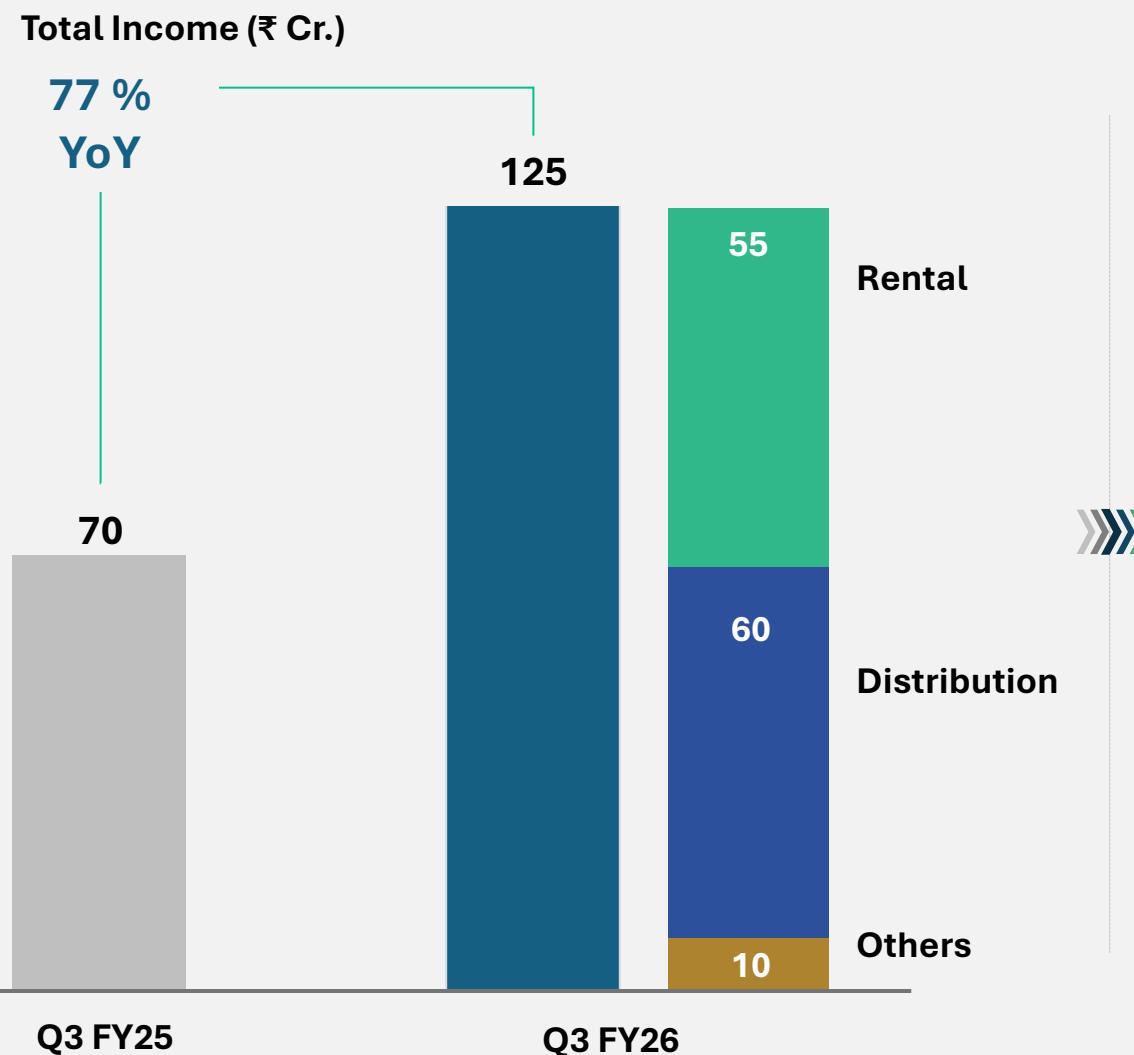
Forward-looking statement

This presentation contains forward-looking statements which may be identified by their use of words like "plans," "expects," "will," "anticipates," "believes," "intends," "projects," "estimates" or other words of similar meaning. All statements that address expectations or predictions about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The companies referred to in this presentation cannot guarantee that these assumptions and expectations are accurate or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. The company assumes no responsibility to publicly amend, modify or revise any forward-looking statements on the basis of subsequent developments, information or events, or otherwise.

No offer or solicitation

This presentation shall not constitute a solicitation of a proxy, consent or authorisation with respect to any securities or in respect of the business combination. This presentation shall also not constitute an offer to sell or the solicitation of an offer to buy any securities pursuant to the business combination or otherwise, nor shall there be any sale of securities in any jurisdiction in which the offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of any such jurisdiction.

Q3 FY26 Marks Aurum PropTech's Transition to PAT Profitability



Consolidated Financials

+ 77%

Total income Growth

+ 885 bps

Adj. EBITDA% improvement¹

+1535 bps

PBT margin% improvement



5,183 (-19%)
Number of Houses

9,870 (+9%)
Number of Signed Units

₹ 35 Cr.
Rent Collected (GMV)

₹ 27 Lakhs
Net Revenue per Team Member²



270 (+31%)
Number of Properties

19,830 (+24%)
No. of Beds under Management

74%
Overall Occupancy

₹ 1.2 Cr.
Revenue per Team Member²



144 (+41%)
Number of Accounts

263 (+31%)
Number of Projects

117,377 (+54%)
Number of Leads Sold

₹ 43 Lakhs
Revenue per Team Member²



876 (+48%)
Total Active Accounts

9,778 (+31%)
Number of Active Licenses

26%
EBITDA Margin

₹ 30 Lakhs
Revenue per team member²



547
Number of Transactions

₹ 586 Cr.
Value of homes sold

82
Number of developers

₹ 40 Lakhs
Revenue per team member²

Notes: As on 31st December 2025. Figures rounded off.

1. Refer to page 25 for Adj. EBITDA calculation.

2. Revenue per team member annualized for the year basis quarterly revenue.



Expanding the Rental Horizon

1,400+ bookings closed across Standard and Lite models

Scaled platform to **~9,900 rentable units** across **5,183 houses**

Resale and partner platforms **upgraded** with enhanced dashboards and backend infrastructure to support scale



Strengthening Co-Living Presence

270+ active coliving spaces across 15+ cities

16 new buildings; 2200+ new tenants served

Product upgrades: upgraded **short-stay** module and launched dynamic inventory dashboard



Scaling Data-Driven Growth

140+ active clients with **260+ projects** signed

117,000+ leads sold in Q3 FY26 (54% YoY growth)

MVP development of '**Aurum Explore**' **platform** to enhance organic ranking & create a new sales offering tailored for Tier 2 markets



Accelerating Sales Intelligence

140+ enterprise deals closed; 1,100 new licenses added

67% growth in new sales reflecting strong demand and execution

AI Calling Bot and Personal WhatsApp deployed to production



Driving Residential Buyer Conversions

175+ active developer clients; 11 active mandates

Awarded **Quarterly Sales Champion and Best Performer** awards from top developers

Strengthened multiple **growth engines** across primary sales, mandates, and mortgages



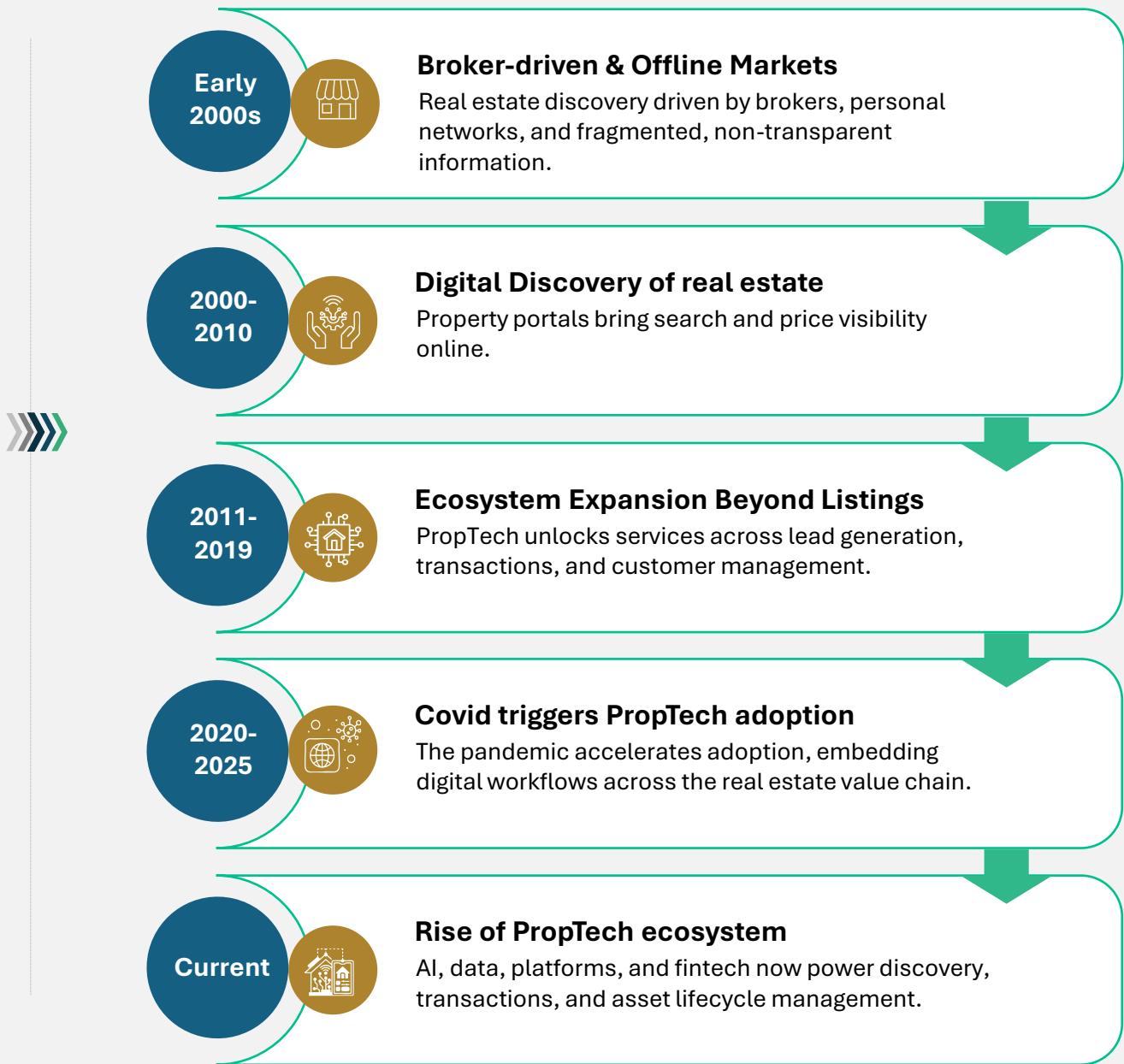
Aurum PropTech

About Us, Our Offerings

PropTech Market in India (USD Bn.)



The Rise of PropTech in India



An Integrated Technology Ecosystem for India's Real Estate Value Chain



Talent pool spread across 15 Cities

| | |
|--------------|-----|
| Delhi NCR | 308 |
| Bangalore | 264 |
| Mumbai | 148 |
| Pune | 141 |
| Hyderabad | 39 |
| Other Cities | 120 |

 10
Entrepreneurs

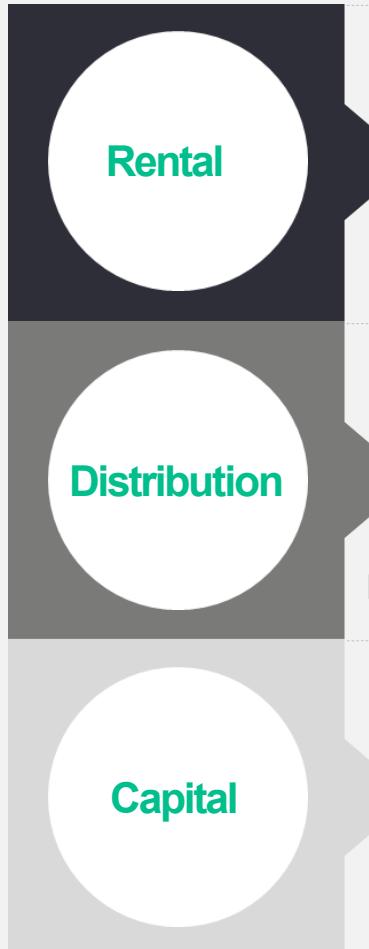
 10+
Products

 1000+
Team Members

 1100+
Real estate developer relations

 25,000+
Active Customers

 29,700+
Rental Units Capacity



Student Living, Co-Living and Family Rentals



Data analytics, Marketing, Sales Automation & Transaction Mgt.



SM REIT



Digital Lending Platform





Rental PropTech
Opportunity, Offerings

PropTech Rental Market Size (USD Bn.)



Demand for **2 crore rental units** across co-living and family rentals

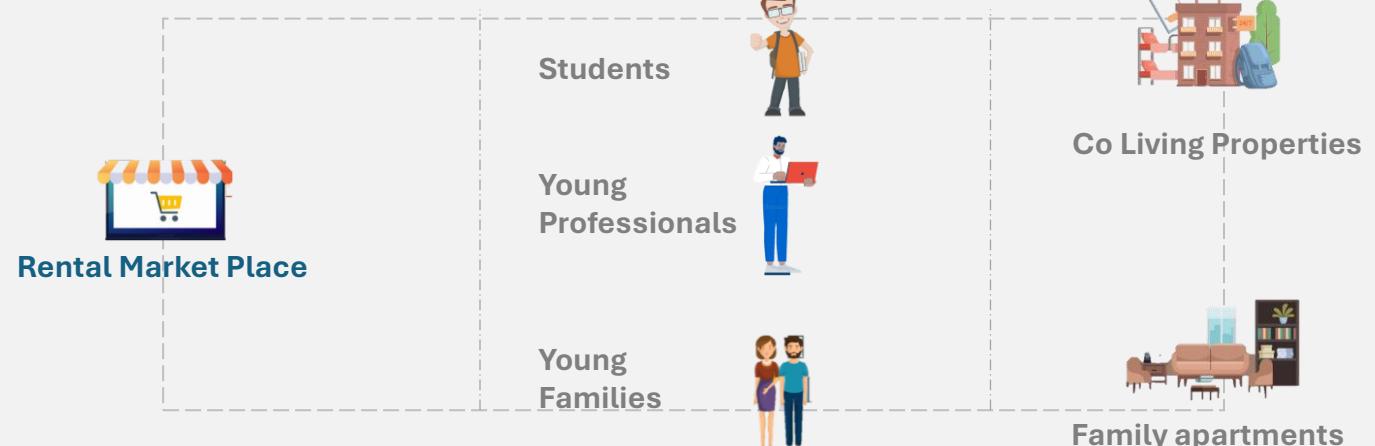
Organized supply of **9 lakh rental units** across co-living and family rentals

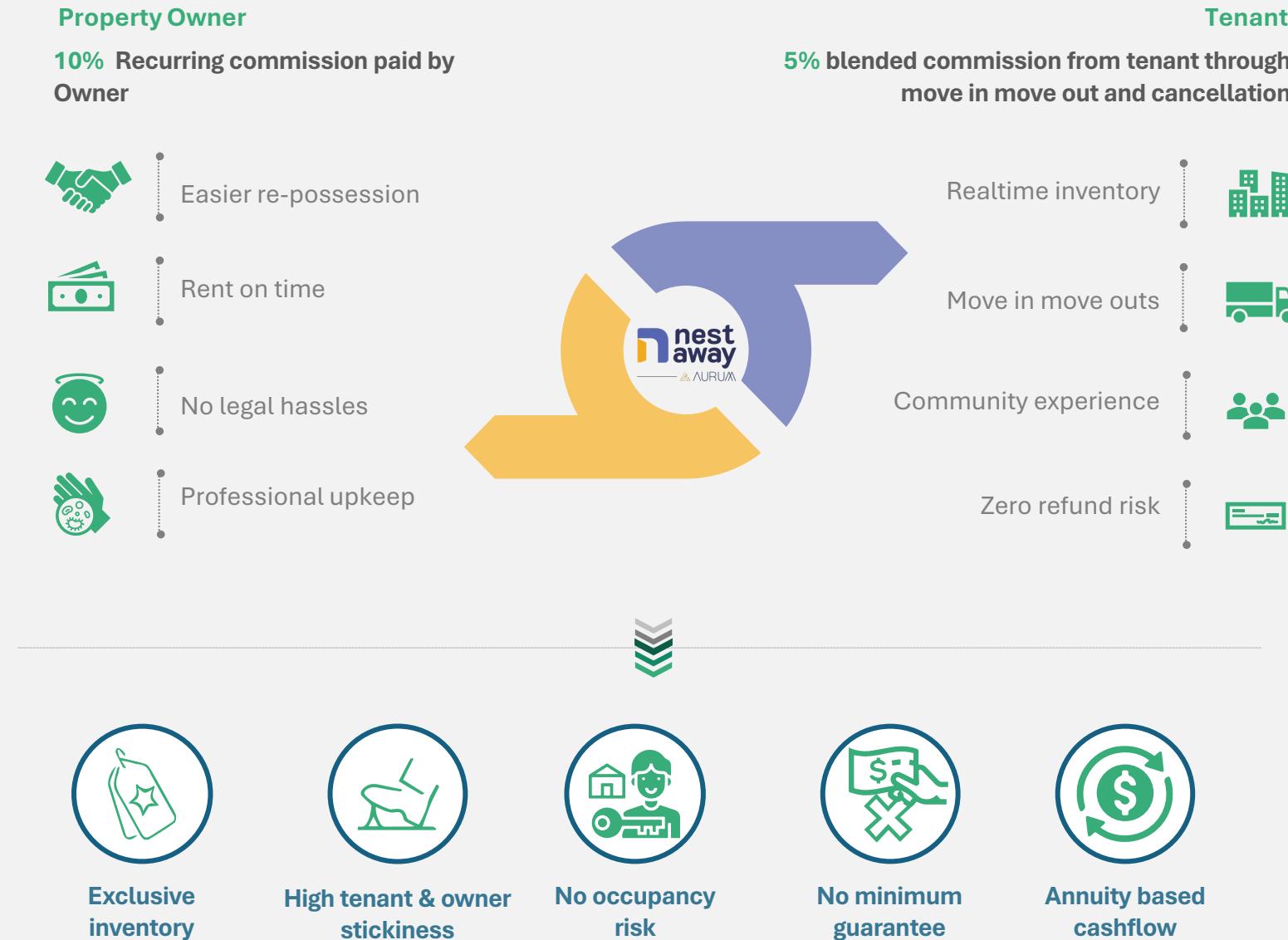
23 X
demand supply gap

Top Cities by demand
NCR | MMR | Bengaluru | Hyderabad | Chennai | Pune

| Rental Value Chain | Usage Type | Our rental offering |
|---|--|--|
|   Students or Young professionals 18-26 years ₹8,500 to ₹16,000 paid for rent | Shared accommodation –Common living and shared amenities space |  HelloWorld Co living |
|   Young Families & High income professionals 27 years - 34 years ₹20,000 to ₹80,000 paid for rent | Single apartment rented by one household (non sharing) |  Nestaway Family Rentals |

Tech enabled C2C Marketplace model





Two-sided business model provides Nestaway end to end control over the entire rental process

- To be the trusted companion for every home throughout its lifetime
- To simplify every aspect of home management, from renting to resale
- Creating seamless, digital solutions, making homes as easy to manage as any digital asset



| Supply Demand analytics | Property Sourcing | Demand Gen. & Management | Services & Utilities | Community |
|---|--|-------------------------------------|-------------------------------------|--|
| Micro-Market Signal Monitoring | Long term agreements (5-7 yrs) | Omni-Channel outreach | On App booking & service management | Round- the-year events/ activities |
| Supply acquisition in high demand areas | HelloWorld lock-in typically 1-2 years | Colleges & Corporates relationships | Hub and spoke service delivery | Exclusive offerings from alliance partners |
| Occupancy Forecasting | Property Due Diligence | Digital onboarding & KYC | On-time service fulfillment | Interest-based communities |

HelloWorld offers a fully integrated, tech-enabled, affordable, and flexible Co living platform

Proprietary algorithms for analysis & discovery

Paperless documentation and end to end asset management

First-in-class inventory and customer management

Digital services booking with last mile fulfillment

Single window consumer app for community focused interventions



Asset Light & scalable business model



Longer term inventory control



Strong unit economics at the property level



Proprietary pricing & recommendations tech stack



A single tenant app for all their needs

One of the largest Co-living player in India



15+ Cities Presence

270+ Co-living spaces

19,800+ Rental Units under Management

A wide-angle, high-angle photograph of a coastal city at sunset. The city skyline is filled with numerous skyscrapers of varying heights and architectural styles, including several glass-fronted towers. In the foreground, a modern, light-colored train with a long, thin nose is traveling along a multi-lane highway that runs parallel to a sandy beach. The beach is dotted with palm trees and a few small boats are visible on the calm, blue-green water. The sky is a clear, pale blue with a few wispy clouds. A small white bar with a green vertical bar is positioned in the top left corner.

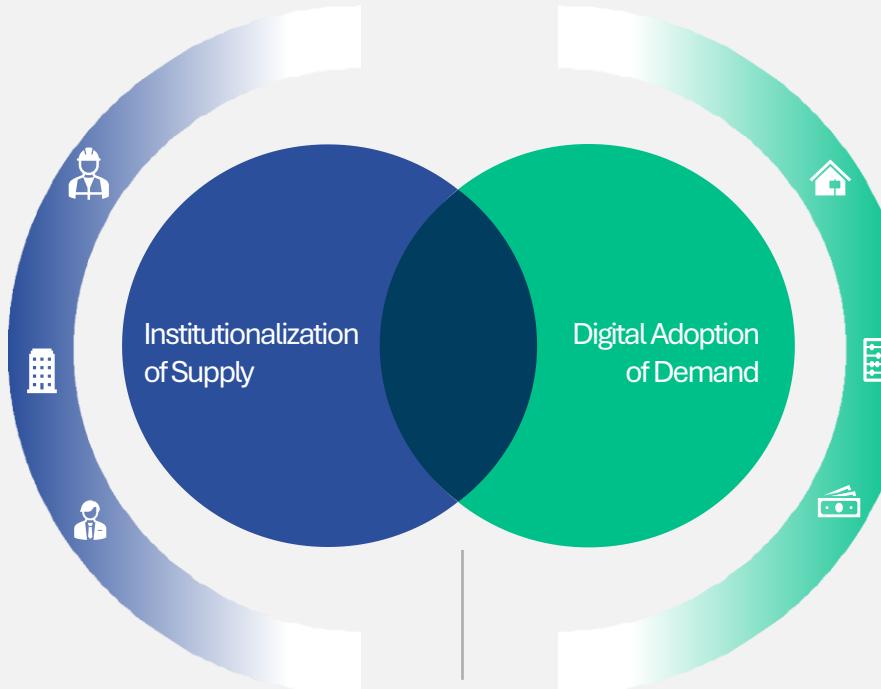
Distribution PropTech

Opportunity, Offerings

43,000+
RERA Registered
Real Estate Developers

20,000+
RERA Registered
Active projects

90,000+
RERA Registered
Channel Partners



78 Million
Urban Housing demand
between 2024 to 2034

4,80,000 +
Annual Housing sale
in top 8 cities

~₹ 4,00,000 Crore
Annual value
of Homes purchased

Adoption of
Technology in Sales
and Marketing efforts
of developers, is a must
to succeed in the
dynamic housing
market

PropTech in Real Estate Distribution

Driven by need for Enterprise Efficiency and Consumer Experience



Institutional capital
demanding process
and scale



Growing competition in
micro-market and
diversification of location



Digitization of
Channel Partner
community



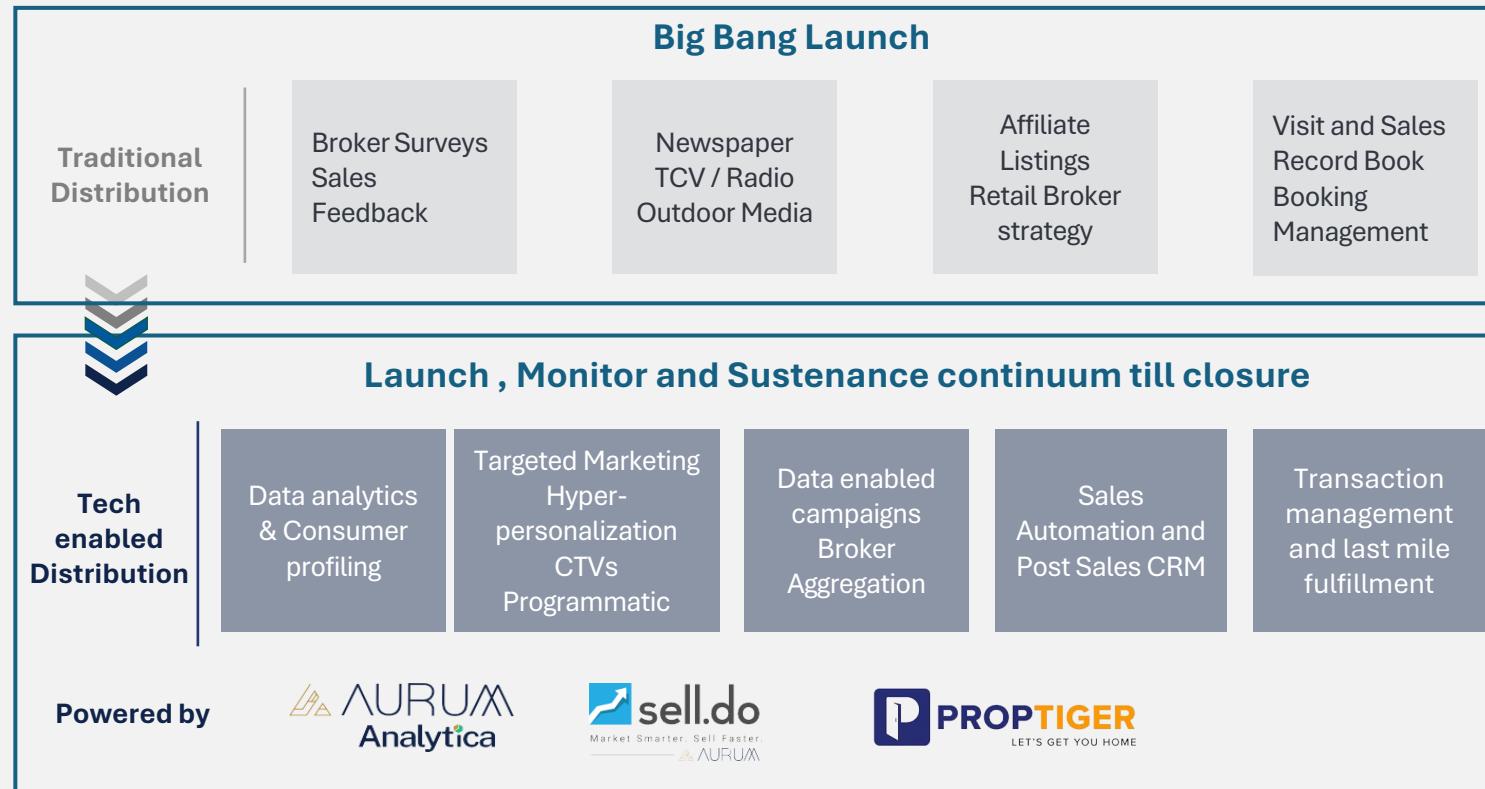
Increased digital
adoption of real
estate buyers



Lack of trust and
transparency
across consumers

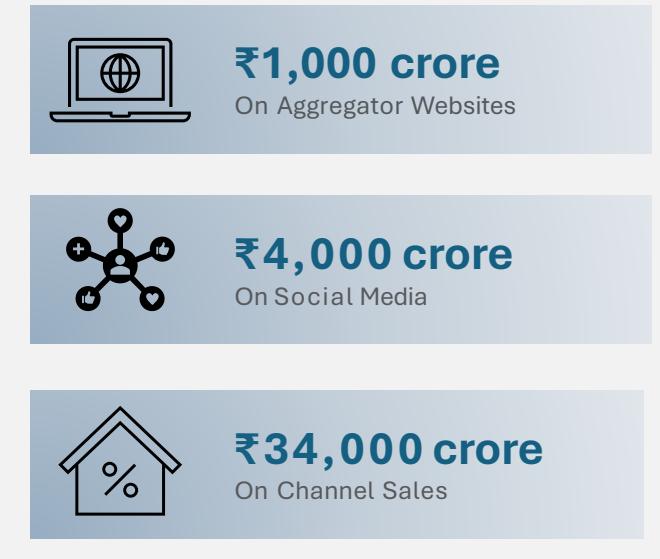


Fragmented
purchase journey and
multiple stakeholders



A ₹39,000 crore Opportunity

Annual spending on real estate distribution underscores the scale of efficiency:



Tech adoption benefits across Distribution value chain





Real Estate Developer Distribution Challenges



- Poor Lead Quality



- High number of unqualified/cold leads



- High Customer Acquisition Cost



- Lack of visibility of campaign effectiveness



- Limited intelligence on channel partners sourcing



- Complex inventory management module

 AURUM
Analytica

Aurum Analytica Solution Stack



Data lake of 150M+ social profiles



Hyper targeted digital campaigns



AI/ML-powered look like audience modelling



Lead Capturing



High Quality Leads



Broker Aggregation Platform



inventory management module

Marquee Clients



TRIBECA



adani
Realty

14,000+
Properties marketed

140+
Clients

260+
Projects

\$850 Mn+
Property value transaction enabled

1,20,000+
Thriving agents' community

RE Developer Sales & Marketing challenges



- Leads scattered across multiple platforms



- Disjointed communication with prospects



- Inability to prioritize high-intent buyers



- No real-time inventory visibility



- Leads go cold due to inconsistent follow-ups



- Manual handling of documents and payments



- Unclear returns on marketing spends



- Missed or untracked customer visits



Cloud Based CRM



Individual Licenses



Enterprise Deployment

Sell.do empowers real estate developers and brokers to manage, automate, and optimize the entire sales lifecycle on one integrated, real estate-specific CRM platform

Marquee Clients

Mahindra
HAPPINEST

CASAGRAND
building aspirations

exp
REALTY

APARNA
Lead the future

mantra
properties

PENINSULA LAND
CREATING INTERNATIONAL LANDMARKS
By Ashok Piramal Group

\$ 25 Bn+
Worth Inventory Sold

15+ Years
Real estate experience

7 Days
Set-up & Deploy

45 Mn+
Customer interaction managed

50 Mn+
Leads managed

Pre Sales

Automate lead capture, scoring, nurturing, and marketing ROI tracking across channels.

Sales

Seamless site visit scheduling, real-time communication & inventory tracking

Post Sales

Digital document handling, payment tracking, possession updates, and full sales pipeline visibility



Real Estate Sales Execution & Fulfilment Challenges



- Fragmented sales & brokerage system



- Weak data-led buyer targeting



- Limited reach to qualified homebuyers



- Inefficient lead follow-up and weak conversions



- Low sales velocity & unsold inventory build-up



- Lack of data-driven visibility across sales funnel

Plan

Market

Sell

Finance

Build

Direct buyer sales



Digital Lead Generation & Qualification



On-ground salesforce for conversions



Buyer financing & documentation support

Project-level sales & marketing execution



Build and execute project marketing strategies



Drive sales via direct buyer engagement and optimized spends



Manage sales offices and CRM for a seamless buyer journey



END-TO-END DEAL CLOSURE

Marquee Clients



45,000+
Happy Customers

10+
Cities

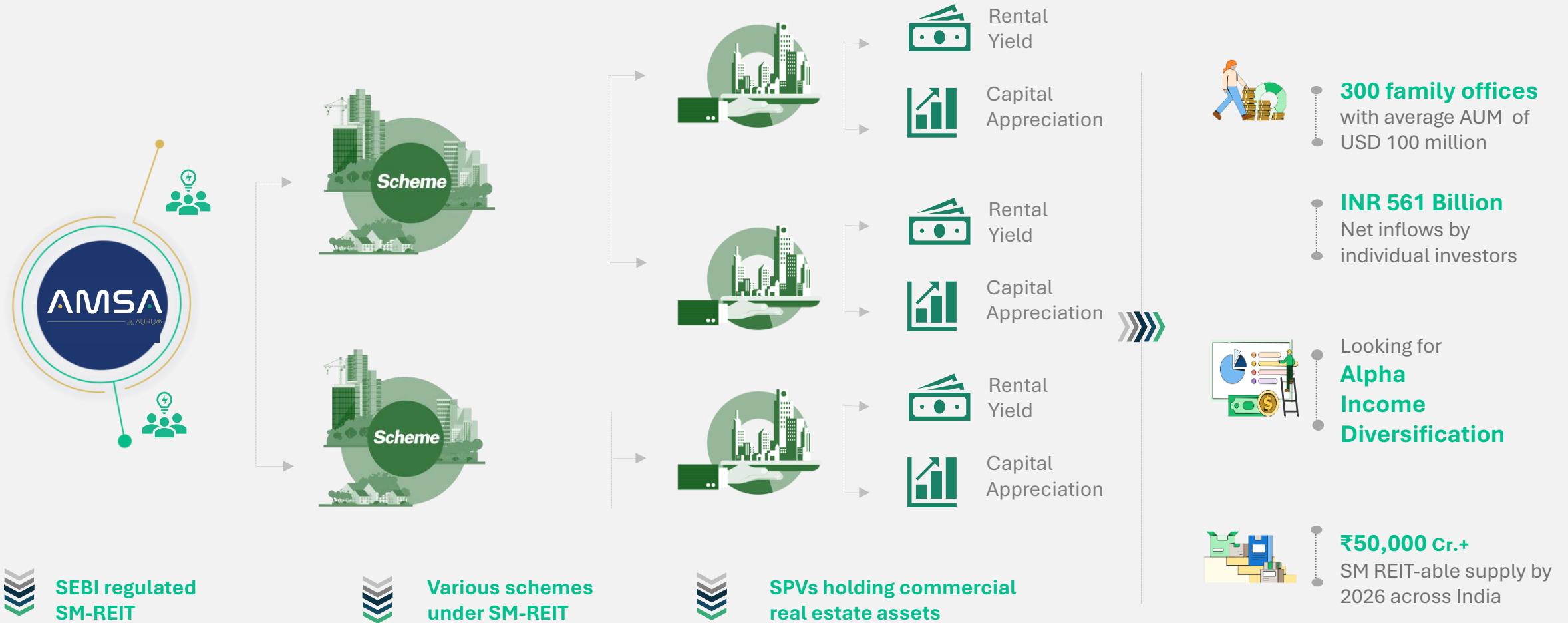
₹ 30,000Cr+
Homes Sold

350+
Relationship Managers

₹ 4,500Cr+
Loans Facilitated



Capital PropTech Opportunity



Investors looking for investments in Small and Medium Size Real Estate Assets pool in money in SM-REIT

SM-REIT can create separate schemes for different properties

Properties generate rent and potential long-term value appreciation. These returns are passed on to investors

Financial Statement P&L Trends



Amount in ₹ lakhs, unless otherwise stated

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIALS RESULTS FOR THE QUARTER AND YEAR ENDED December 30, 2025

| Sl no. | Particulars | Quarter Ended | | | Nine Months Ended | | Year Ended |
|--------|--|-------------------|--------------------|-------------------|-------------------|-------------------|----------------|
| | | December 31, 2025 | September 30, 2025 | December 31, 2024 | December 31, 2025 | December 31, 2024 | March 31, 2025 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Income | | | | | | |
| | Revenue from operations | 11,482 | 8,250 | 6,458 | 26,573 | 19,343 | 26,384 |
| | Other income | 973 | 516 | 565 | 2,345 | 1,351 | 2,114 |
| | Total income | 12,455 | 8,766 | 7,023 | 28,918 | 20,694 | 28,498 |
| 2 | Expenses | | | | | | |
| | Employee benefit expense | 2,759 | 2,018 | 1,861 | 6,809 | 5,855 | 7,860 |
| | Finance costs | 801 | 782 | 613 | 2,394 | 1,992 | 2,923 |
| | Depreciation and amortization expense | 2,772 | 2,555 | 2,079 | 7,781 | 5,942 | 8,236 |
| | Other expenses | 5,919 | 4,107 | 3,432 | 13,503 | 10,448 | 13,926 |
| 3 | Profit / (loss) before tax and exceptional items | 204 | (696) | (963) | (1,569) | (3,543) | (4,447) |
| | Exceptional items, net (gain/loss) | - | - | - | - | 4 | - |
| 4 | Profit / (loss) before share of profit / (loss) of an associate and tax | 204 | (696) | (963) | (1,569) | (3,547) | (4,447) |
| 5 | Share of profit / (loss) of an associate | 52 | (255) | - | (203) | - | - |
| 7 | Profit / (loss) before tax | 256 | (951) | (963) | (1,772) | (3,547) | (4,447) |
| 8 | Tax expenses | | | | | | |
| | Income tax - current | 57 | 86 | 59 | 188 | 109 | 212 |
| | Taxation in respect of earlier years | - | - | (0) | - | 12 | (17) |
| | Deferred tax charge / (benefit) | (72) | (196) | (170) | (389) | (533) | (519) |
| 9 | Total tax | (15) | (110) | (111) | (201) | (412) | (324) |
| | Profit/Loss after tax | 271 | (841) | (852) | (1,571) | (3,135) | (4,123) |

Amount in ₹ lakhs, unless otherwise stated

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIALS RESULTS FOR THE QUARTER AND YEAR ENDED December 30, 2025

| Sl no. | Particulars | Quarter Ended | | | Nine Months Ended | | Year Ended |
|--------|--|-------------------|--------------------|-------------------|-------------------|-------------------|----------------|
| | | December 31, 2025 | September 30, 2025 | December 31, 2024 | December 31, 2025 | December 31, 2024 | March 31, 2025 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 10 | Other comprehensive income / (loss) | | | | | | |
| | (i) Items that will not be reclassified subsequently to profit or loss | (37) | (13) | (3) | (23) | 1 | (32) |
| | (ii) Income tax relating to items that will not be reclassified subsequently to profit or loss | (0) | 5 | 17 | (0) | 1 | 4 |
| | (iii) Items that will be reclassified subsequently to profit or loss | (65) | (6) | (21) | (71) | (21) | (1) |
| | Total other comprehensive income / (loss) , net of tax | (102) | (14) | (7) | (94) | (19) | (29) |
| 11 | Total comprehensive income / (loss) | 169 | (855) | (859) | (1,665) | (3,154) | (4,152) |
| 12 | Profit / (loss) attributable to: | | | | | | |
| | Equity shareholders of the company | 326 | (856) | (660) | (1,472) | (2,616) | (3,337) |
| | Non-controlling interest | (55) | 15 | (192) | (99) | (519) | (786) |
| | Other comprehensive income / (loss) attributable to: | | | | | | |
| | Equity shareholders of the company | (63) | (10) | 6 | (50) | (7) | (25) |
| | Non-controlling interest | (39) | (4) | (13) | (44) | (12) | (4) |
| | Total comprehensive income/ (loss) attributable to: | | | | | | |
| | Equity shareholders of the company | 263 | (866) | (654) | (1,523) | (2,623) | (3,362) |
| | Non-controlling interest | (94) | 11 | (205) | (142) | (531) | (790) |
| 13 | Paid up equity share capital (Face value of INR 5/- each) | 3,816 | 3,816 | 2,755 | 3,816 | 2,755 | 2,756 |
| 14 | Reserves excluding revaluation reserves as per balance sheet | NA | NA | NA | NA | NA | 24,679 |
| 15 | Earning per share of INR 5/- each (not annualized) | | | | | | |
| | Basic (INR) | 0.46 | (1.26) | (1.18) | (2.08) | (4.86) | (6.16) |
| | Diluted (INR) | 0.45 | (1.26) | (1.18) | (2.08) | (4.86) | (6.16) |

| Figures in ₹ Cr | | Q3 FY26 |
|--------------------------------------|--|---------|
| PBT/TI | PBT / Total Income (%) | 1.6 % |
| EBITDA/TI | EBITDA / Total Income (%) | 30.3 % |
| EBITDA _r /Ti _r | Adjusted EBITDA / Adjusted Income (%) | 6.5% |
| Profit & Loss Build-up | | |
| TI _r | Adjusted Income | 118.02 |
| | Add: Other income related to RoU assets | 6.53 |
| TI | Total Income | 124.55 |
| | Less: Employee benefits costs & Other expenses | 86.77 |
| EBITDA | EBITDA (as per Ind AS) | 37.78 |
| | Add: ESOP Costs | 0.39 |
| | Less: Other income related to ROU assets | 6.53 |
| | Less: Long term lease payments* | 24.01 |
| EBITDA _r | Adjusted EBITDA (before ESOP & RoU) | 7.62 |
| | Less: ESOP costs | 0.39 |
| | Less: Depreciation costs, finance costs & impact of RoU assets | 5.19 |
| PBT | PBT | 2.04 |

Year on year, the business has demonstrated **improving Expense to Total Income ratios**.

 **1535 bps** YoY improvement of PBT Margin

 **570 bps** YoY improvement of EBITDA Margin

 **885 bps** YoY improvement of Adjusted EBITDA Margin

Note: * - Ind AS 116 requires lessees to record a right-of-use (RoU) asset and a lease liability when a lease begins. A ROU asset is initially measured at fair value, which includes the lease liability, lease payments, initial direct costs, and estimated restoration costs. The asset is then adjusted for accumulated depreciation. The lease liability is also adjusted for changes in lease terms, payments, or discount rates. The costs here are net of all such considerations.



Our Values & Leadership

Ecosystem strength

Governance, Risk and Compliance (GRC) Framework

- Each focus area, ensuring the best GRC practices, is monitored by a member of the leadership team
- The Board periodically reviews and evaluates these focus areas



Our Vision and Values

To enhance enterprise efficiency and enhance consumer experience with Technology in Real Estate

To be the most preferred PropTech company in India

OPTIC FIBER



IOL NETCOM
1999

1st Company to create
an optic fiber network
in Mumbai.

EXITED IN 2005

AVIATION



SPICE JET
2006

Strategically turned around
Modi Luft to its current
avatar known as "Spice Jet".

EXITED IN 2008

RENEWABLE ENERGY



RENEW POWER
2009

Co-incubated Renew
Power, India's largest
renewable energy IPP.

EXITED IN 2013



AURUM
RealEstate
2009

CURRENT



AURUM
PropTech
2020

www.aurumproptech.in

www.aurumventures.in

www.aurumrealestate.in



Mr. Ashish Deora

Founder & CEO, Aurum Ventures
Non-Executive Director

Mr. Ashish Deora is a **first-generation entrepreneur**. Over the last three decades, he has built several businesses and created value in multiple industries including mining, telecom, aviation, renewable energy, RealEstate and PropTech. He is a firm believer of **technology, innovation and entrepreneurship**. He is the **founder of Aurum Ventures**, the parent company of Aurum PropTech (striving to build the largest integrated property technology ecosystem in India) and Aurum RealEstate (engaged in real estate development in the MMR region). He has laid the foundation for **Aurum नीरा** to give impetus to the philanthropic initiatives of Aurum. A proud alumnus of **Harvard Business School**, he has a proven track record of strategic investments in businesses across the Asia-Pacific, Africa and South America and successful exits to global capital allocators.



Ramashrya Yadav

Non-Executive Director

A Harvard Business School alumnus with **26+ years** of experience in real estate, banking, and investments. **Founded India's first real estate-focused asset management firm** after leading Edelweiss's Real Estate Advisory and serving as CEO of Orbit Corporation. Known for driving transformative growth through strategic innovation.



Onkar Shetye

Executive Director

With **18 years of multisectoral experience** spanning across India, Europe and Africa, he has driven **strategic and transformational initiatives at multiple organizations** across industries like Energy, Real Estate, and Information Technology. He has previously led teams in the capacity of Chief Operating Officer. He is an alumnus of the IIM Ahmedabad and has completed his Master's from the Russel Group of Universities, UK. He has been part of the **Aurum Group since June 2012**.



Vasant Gujarathi

Independent Director

A seasoned Chartered Accountant with over **38 years of experience**, including 22 years as **Partner at PwC India**. Led assurance and advisory services for major multinational clients and represented PwC on its Global Industrial Products Committee. Brings deep expertise in audit, risk management, governance, and regulatory compliance. Holds a bachelor's degree in Commerce(Hons.) and is a **fellow member of the ICAI**.



Ajit Joshi

Independent Director

A global business leader with **37+ years** of experience across industries including technology, healthcare, and renewables. Has led multiple M&A deals, launched Sequoia- and Intel-funded startups, and built ventures across **India, the Middle East, and Southeast Asia**. Currently advises global companies and a **Canadian VC fund**. Holds an MBA from Symbiosis Institute of Business Management, Pune.



Padma Deosthali

Independent Director

A social scientist with over **23 years** of experience in public health and gender equity, having led CEHAT for 11 years and collaborated with **UNFPA, UNDP, and WHO**. Her work spans gender-based violence, health policy, and human rights. Currently serves as **Program Director for Sexual and Reproductive Health at CREA**. Dr. Padma holds a Master's degree in Social Work (MSW) and a PhD from the Tata Institute of Social Sciences.

| Name | Academic Qualifications | Career Highlights, Key Achievements | Previous Organizations |
|--|--|--|---|
| Ajay Kumar Co-Founder and MD, MonkTechLabs | B. Tech. (Civil Engineering)- NIT Surat | Proven track record of building PropTech solutions in co-living and property management. A revered voice in SaaS and PropTech expertise in the startup community. | Monk Tech Labs Cozee Homes Mu Sigma |
| Balaji Varadharajan Co-Founder and MD, MonkTechLabs. | B.E.(Mechanical) Anna university- SCVE | Proven track record of building PropTech solutions in property management. Excels in propelling growth, building teams and strategic leadership. | Monk Tech Labs Cozee Homes TVS Motor Company |
| Ismail Khan Chief Business Officer, NestAway | B. Tech. (Computer Science & Engineering) NIT Surathkal | Youngest AIX Performance Tools Architect at IBM, holder of three patents. Founding member of TaxiForSure; Grew NestAway's Bangalore business to ₹ 50 Cr. ARR. | NestAway TaxiForSure IBM |
| Jitendra Jagadev Co Founder and CEO NestAway, CEO at HelloWorld | B. Tech. (Computer Science), NIT Surathkal | Co-founded Nestaway that secured \$100M+ in funding and founded BrizzTV – world's first cloud-connected content delivery platform via satellite TV network. Conferred several awards such as Fortune India's 40 under 40, ET Startup award and Global Effie Award. | Nestaway Cisco Philips |
| Ketan Sabnis CEO at Sell.do | Bachelor of Technology College of Engineering, Pune | Successfully built & scaled Sell.do, India's largest RealEstate Sales & Marketing CRM. | Amazon India |
| Kunal Karan CFO, Aurum PropTech | CA, CPA | >25 years of excellence and rich experience in corporate finance, having worked in global setup as well as a large Indian corporate | Majesco Mastek Reliance |

| Name | Academic Qualifications | Career Highlights, Key Achievements | Previous Organizations |
|--|---|--|---|
| Onkar Shetye Executive Director, Aurum PropTech | SMP General Management IIM-A, M.Sc. Enterprise Management | 15 years of multisectoral experience and has driven strategic and transformational initiatives at multiple organizations across industries like Energy, Real Estate, Mineral Exploration and Information Technology. He has worked with diverse teams across India, Europe and Africa. | Aurum RealEstate Developers Accenture Cognizant |
| Prakash Tejwani CEO & Executive Director at Aurum Analytica, Non Executive Director at PropTiger | Masters of Science (Computer Science) | Led Pitney Bowes' Accelerator Program and nurtured 16 startups in the field of AI, Deep-Tech & analytics. Worked closely with Indian Start up ecosystem to promote NASSCOM's 10K Startup initiative. | Pitney Bowes AL Maya Dubai |
| Ram Yadav Founder and CEO, Integrow | MBA Finance, Madurai GMP, Harvard Business School | An industry leader in India's Real Estate financing world; Had successfully filed the first IPO for a real estate company in Sept 2006. Built India's first active lending book with an integrated distribution platform. Led and achieved turnarounds on 15+ stressed projects at Shapoorji Pallonji. | Edelweiss Orbit Corporation Shapoorji Pallonji |
| Sahil Rathore Chief Business Officer, Aurum Analytica | B. Tech. Rajasthan Technical University | Transformed the SMB strategy at Pitney Bowes, making it the largest BU with \$1.7Bn in Revenue and 1+ Mn customers. At Appirio, contributed to global Salesforce implementations for large global enterprises. | Pitney Bowes Appirio (A Wipro Company) |
| Vinayak Katkar Co-Founder at Sell.do | B.Tech. (Computer Science), College of Engineering Pune | Successfully built & scaled Sell.do, India's largest RealEstate CRM; Built the groundbreaking transaction platform IRIS under it. Later upgraded the Sell.Do platform into an industry agnostic CRM platform. | Sun Microsystems |
| Vishal Sharma Chief Technical Officer, Aurum Analytica | M. Tech. (Computer Science) BITS, Pilani | Built a cutting-edge mobile app for ad fraud prevention system; Played a pivotal role in groundbreaking research at Karachain and the implementation of a new blockchain protocol. | Karachain UX Army |

For further information, contact:

**Aurum PropTech Ltd.,
Investor Relations**

Rihen Shah
E-mail: rihen.shah@aurumproptech.in

Disclaimer: The information in this presentation contains certain forward-looking statements and publicly available data from various such as research reports, publications, etc. These include statements regarding outlook on future development schedules, business plans and expectations of capital expenditure. These statements are based on current expectations that involve a number of risks and uncertainties which could cause actual results to differ from projections made by the company