

SAVITA OIL TECHNOLOGIES LIMITED

Q4 & FY25 Financial Results

Tuesday, 20th May 2025, Mumbai – Savita Oil Technologies Limited, a leading manufacturer of petroleum specialty products, announced its audited financial results for the quarter and year ended March 31, 2025.

Consolidated Result Highlights

Profit and Loss (in Rs. Crore)	Q4 FY25	Q4 FY24	YoY	Q3 FY25	QoQ	FY25	FY24	ΥοΥ
Total Income	1,011.7	997.1	1.5%	951.8	6.3%	3,859.7	3,812.1	1.2%
EBITDA	54.4	55.8	- 2.5%	28.3	92.2%	207.8	324.7	- 36.0%
EBITDA Margin (%)	5.4%	5.6%		3.0%		5.4%	8.5%	
Profit Before Tax	42.4	39.0	8.8%	15.1	180.8%	155.7	263.7	- 41.0%
Profit Before Tax Margin (%)	4.2%	3.9%		1.6%		4.0%	6.9%	

Key Highlights

- Double digit volume growth in both the Transformer oil and Lubricant divisions in Q4'25 as well as on annual basis.
- Double digit volume growth in Automotive segment of the Lubricant division in Q4'25 and on annual basis.
- Crossed a historic milestone, surpassing ₹1,000 crore in quarterly revenue for the first time in Q4 2025.
- Top-Tier premium range of Automotive Lubricants Savsol Ester5 launched last year has received an overwhelmingly positive customer response.
- International business was impacted by global uncertainties during the year; however, business has started showing improvement from Q4'25. During the year, exports contributed about 20% of the total business.
- The Board has recommended a final dividend of 200% i.e. Rs. 4/- per equity share of face value of Rs.2/- each.

Commenting on the performance, Mr. Gautam N. Mehra, Chairman and Managing Director said -

"We are pleased to report a resilient performance for Q4 FY25, marked by a significant milestone—crossing the ₹ 1,000 crore quarterly revenue mark for the first time. Our profit before tax rose to ₹42.4 crores, reflecting continued operational efficiencies, though moderated by increased investments in brand-building activities.

Earnings Release



Our performance remained steadfast despite headwinds from volatility in crude oil prices, which exerted pressure across the value chain. Sales volumes grew by high single digit in Domestic business, supported by healthy demand in Transformer Oil and Lubricants. However, demand for White & Mineral Oils continued to be muted; we anticipate a gradual improvement in the current year. Meanwhile, Diesel Exhaust Fluid (DEF) recorded robust year-on-year growth of 80%, led by growth in BS-VI engines that meet the stricter emission norms.

Our sustained investments in product innovation, brand development, and the expansion of our ester molecule portfolio reflect our long-term strategic vision. Several value-added products are currently in the R&D pipeline, with a few expected to be commercialized this year and several more in the coming years. We remain committed to reinforcing Esters as a cutting-edge technology platform and are seeing promising inquiries from OEMs across the automotive and industrial segments as well as from overseas customers.

Key performance drivers such as fire safety, thermal and oxidation stability, and friction reduction will continue to shape demand across our product portfolio. Our on-ground teams are well-prepared and agile, ready to seize new opportunities and accelerate growth in the years ahead."

About Savita Oil Technologies Limited (SAVITA)

Established in 1961, Savita Oil Technologies Limited (BSE: 524667 | NSE: SOTL) is a leading manufacturer of petroleum specialty products. SAVITA has developed and manufactured a broad array of products including Transformer Oils, Liquid Paraffins, White Oils, Automotive and Industrial Lubricants, Coolants and Greases, among others. Headquartered in Mumbai, SAVITA has world-class manufacturing facilities situated in the state of Maharashtra and at Silvassa in the Union Territory of Dadra and Nagar Haveli and Daman & Diu.

SAVITA serves varied industries such as Power Generation and Distribution, Automotive, Thermoplastic Rubbers, FMCG, Plastics, Pharmaceutical, Agriculture, Refrigeration, Polymers, among others. In addition to catering to a sizeable B2B clientele, SAVITA's popular range of lubricants, greases, and coolants are sold to retail customers under the brand SAVSOL.

Sustainability has always been one of the cornerstones of SAVITA's business philosophy and SAVITA was one of the first corporates in India to commence investing in renewable energy way back in 1999 when it set up its first wind energy generator. SAVITA currently generates renewable energy from wind at 18 sites in the states of Maharashtra, Tamil Nadu, and Karnataka with an installed capacity to produce 53.8 MW of wind-powered electricity.

For more information, please visit www.savita.com

Earnings Release



Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potentialand target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

For more information please contact:

Company:	Investor Relations Advisor:
	${ m SGA}^{ m Strategic \ Growth \ Advisors}$
Savita Oil Technologies Ltd. CIN- L24100MH1961PLC012066 Mr. Uday Rege - Company Secretary & Chief Legal Officer Email legal@savita.com www.savita.com	Strategic Growth Advisors Pvt. Ltd. CIN - U74140MH2010PTC204285 Ms. Shikha Puri / Mr. Shrikant Sangani Email - <u>shikha.puri@sgapl.net/shrikant.sangani@sgapl.net</u> +91 9819282743 / +91 9619595686 <u>www.sgapl.net</u>