

KRYSTAL INTEGRATED SERVICES LIMITED
(FORMERLY KNOWN AS KRYSTAL INTEGRATED SERVICES PRIVATE LIMITED)



January 22, 2026

KISL/CS/SE/94/2025-26

The Department of Corporate Services BSE Limited General Manager Department of Corporate Services Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001 Scrip Code: 544149	National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051 Scrip Symbol: KRYSTAL
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Dear Sir/Madam,

Sub: Outcome of Board Meeting - Press Release on Un-Audited Financial Results for the quarter and nine months ended December 31, 2025

Pursuant to the provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our letter number KISL/CS/SE/93/2025-26 dated January 22, 2026, please find enclosed herewith a copy of Press Release on the Un-Audited Financial Results of the Company for the quarter and nine months ended December 31, 2025.

The above Press Release is also being made available on the website of the Company at <https://krystal-group.com/press-releases>.

We request you to kindly take the same on record.

Thanking You,

For **Krystal Integrated Services Limited**
(Previously known as Krystal Integrated Services Private Limited)

Manishkumar Sangani
Company Secretary & Compliance Officer
Membership Number: A24871

Encl.: as above



Earnings Release

Over 14% Revenue growth in 9M FY26 Continued Focus on Profitable Growth

Mumbai, January 22nd, 2026: Krystal Integrated Services Limited (KISL), a well-diversified service provider in integrated facility management services, Staffing solutions, Security services, Catering and Waste management across India, is pleased to announce its unaudited financial results for the third quarter and nine months ended December 31st, 2025.

Commenting on the performance, Mr. Sanjay Dighe, CEO & Whole Time Director, Krystal Integrated Services Ltd, said,

“The Company has adopted a conscious and disciplined strategy focused on profitable growth and working capital efficiency rather than pure volume-led growth.

As a result, our government tender participation became strategically selective, with the Company refraining from low-margin or capital-intensive bids despite available volumes. Despite reduced bid participation, win efficiency improved materially, underscoring strong execution capabilities while preserving profitability and balance sheet discipline.

At the same time, Krystal accelerated its strategic pivot toward higher-margin corporate business and specialised infrastructure-linked service verticals. This shift is being reinforced through investments in skilled and semi-skilled manpower, internal capability building and increasing mechanisation, including technology-enabled and robotics-supported service delivery, aimed at reducing dependence on unskilled labour and enhancing operating leverage.

*The corporate segment continues to witness strong traction, supported by improved client quality and deeper sectoral penetration. We added **38 new corporate clients in Q3FY26**, compared to **30 in Q3FY25**, while on year-to-date basis, **127 corporate clients were added**, as compared to 49 in 9MFY25, reinforcing the Company’s deliberate focus on higher-value, higher-margin engagements. As on December 31, 2025, the total corporate client base increased by 38% Y-o-Y to **391**.*

In parallel, the Company continues to expand across higher-margin adjacencies such as wastewater management and solid waste management. While this strategic recalibration may result in a measured pace of near-term revenue growth, we remain focused on building a more resilient, margin-led operating model with improved capital efficiency and return profiles. The ongoing transition, is expected to become increasingly visible in the Company’s financial performance and disclosures over the coming quarters, with clearer articulation of the evolved business mix and profitability trajectory anticipated by the end of the financial year.”

Recent Developments:

- Won twin mandates worth **~₹157 crore** from the **Directorate of Education, Government of NCT of Delhi**, comprising **₹83 crore sanitation services** and **₹74 crore security manpower services** for a two-year period.
- Received a **~₹9 crore**, 1-year mechanised housekeeping work order from **Jindal Steel Limited** for **cleaning and maintenance services** at its **Jindal Nagar plant in Odisha**.

Key Consolidated Financials:

Particulars	Q3 FY26	Q3 FY25	YoY%	Q2 FY26	QoQ%	9M FY26	9M FY25	YoY%
Revenue from operations	305.86	276.37	10.70%	283.4	7.90%	912.34	799.68	14.10%
EBITDA*	20.5	17.69	15.80%	17.91	14.40%	59.76	50.96	17.30%
EBITDA Margin %	6.70%	6.40%	30 bps	6.32%	38 bps	6.55%	6.37%	18 bps
Profit After Tax**	15.9	15.15	5.00%	13.17	20.80%	45.5	45.58	-0.20%
PAT Margin %	5.20%	5.48%	-28 bps	4.65%	55 bps	4.99%	5.70%	-71 bps
Basic EPS	11.38	10.84	5.00%	9.42	20.80%	32.57	32.51	0.20%

* EBITDA excluding Other Income

** Excluding profit from discontinued operations

Q3 FY26 Highlights:

- **Revenue from operations increased 10.7% YoY to ₹305.86 crore in Q3 FY26**, compared to **₹276.37 crore in Q3 FY25**. The growth was moderated by delays in tender finalisation as many projects involve large, multi-location contracts with extended documentation and approval timelines.
- **EBITDA (without other income) grew by 15.8% YoY to ₹20.50 crore in Q3 FY26**, compared to **₹17.69 crore in Q3 FY25**, driven by disciplined bidding, improved contract selectivity and a rising contribution from higher-margin corporate business.
- **EBITDA margin improved to 6.70% in Q3 FY26**, compared to **6.40% in Q3 FY25**, reflecting better operating leverage, margin protection measures and an improving business mix despite cost pressures.

9M FY26 Highlights:

- **Revenue from operations increased 14.1% YoY to ₹912.34 crore in 9M FY26**, compared to **₹799.68 crore in 9M FY25**, driven by steady execution of existing contracts and new order wins despite selective bidding in lower-margin tenders.
- **EBITDA grew by 17.3% YoY to ₹59.76 crore in 9M FY26**, compared to **₹50.96 crore in 9M FY25**, supported by disciplined cost control, improved bid quality and a higher contribution from corporate and specialised service segments.
- **EBITDA margin improved marginally to 6.55% in 9M FY26**, compared to **6.37% in 9M FY25**, reflecting operational efficiencies, better operating leverage and a gradual improvement in business mix.

About Krystal Integrated Services Limited:

KISL is a well-diversified service provider in integrated facility management services, staffing solutions, security services, catering and waste management across India. The Company specializes in sectors such as healthcare, education, City infrastructure, Waste Management and Manufacturing segment—including state government entities, Corporate clients, municipal bodies and other government offices—airports, railways, metro infrastructure and retail. The company offers a comprehensive range of integrated facility management services across these varied sectors. Additionally, KISL provides staffing solutions and payroll management, private security and manned guarding services and catering services. The company is also providing services in solid waste management as well as water waste management. The team's expertise covers bio-mining of legacy waste, Common Effluent Treatment Plants (CETP) and Zero Liquid Discharge (ZLD) technologies.

BSE: 544149; NSE: KRYSTAL Website: krystal-group.com

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For further information please contact:	
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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to risks and uncertainties like regulatory changes, local political or economic developments and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstance