

Date: May 23, 2018

To,

The General Manager

The National Stock Exchange India Ltd.

Information Department

Exchange Towers  
Street

Listing Department  
Exchange Plaza  
Bandra Kurla Complex  
Bandra (East)  
Mumbai 400 051

The Corporate Relations  
BSE Limited  
Phiroza Jeejeebhoy  
14th Floor, Dalal  
Mumbai 400 001

Dear Sir/Madam,

**REVISED ANALYST PRESENTATION**

Enclosed the revised Analyst presentation of the audited Financial Results of CARE

Please find attached

*Official*

# ***Q4-FY18 and FY18 Financial Results***

**Rajesh Mokashi**  
***MD & CEO***





# SAFE HARBOR STATEMENT

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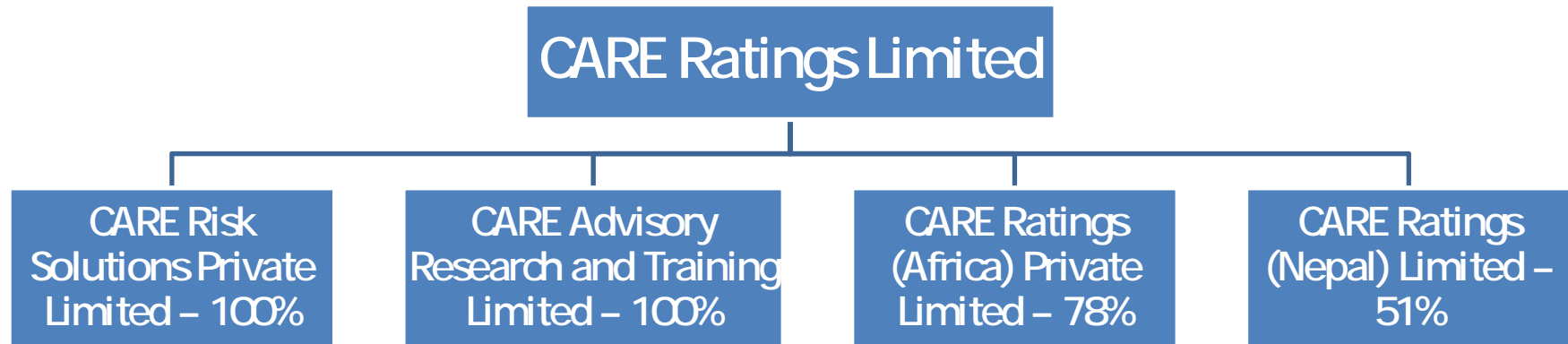
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# CARE Ratings Group

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# Highlights: FY18

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- **Growth in Consolidated Financial Indicators**
  - Revenue from operation increases by 15.7%
  - Total Income increased by 11.5%
  - Operating profit increased by 16.1%
- **Growth in Financial Indicators**
  - Growth in Rating revenue of 14.5% over FY17
  - Growth in total income of 10.3% over FY17
  - Growth in operating income of 12.8% in FY18 over FY17
  - Growth in expenditure of 18.1% (including ESOP charges)(excluding ESOP charges it is 9.2%)
  - EBITDA margins at 67.7% and PAT margins at 46.1% in FY18
  - 4,079 new clients added during FY18
- **Business Profile**
  - Total volume of debt rated stood at Rs 16.48 lakh crore in FY18 as against Rs 13.19 lakh crore in FY17
  - Total number of instruments rated were 10,243

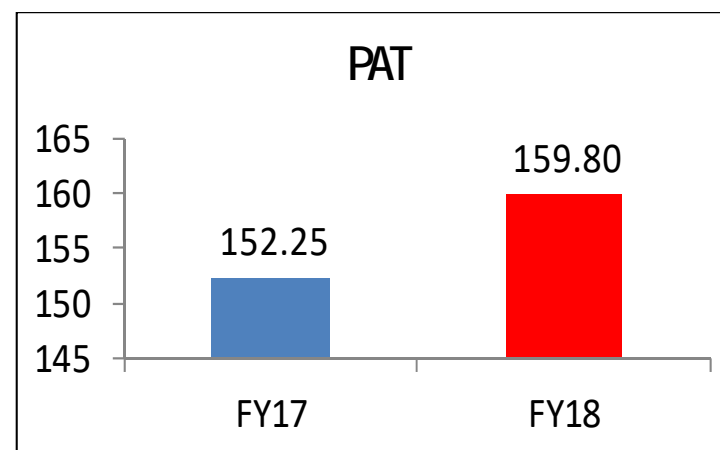
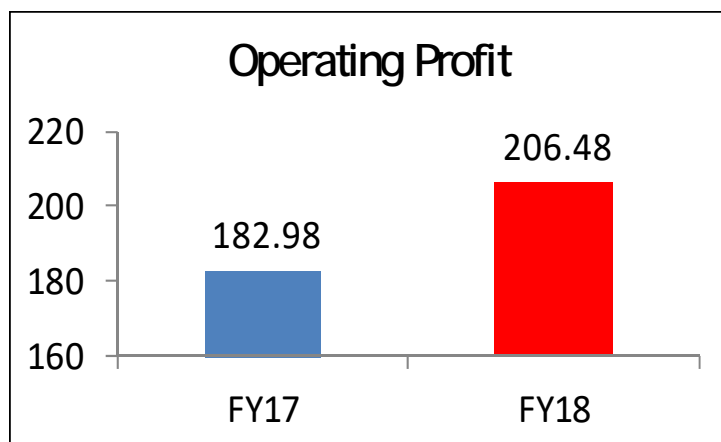
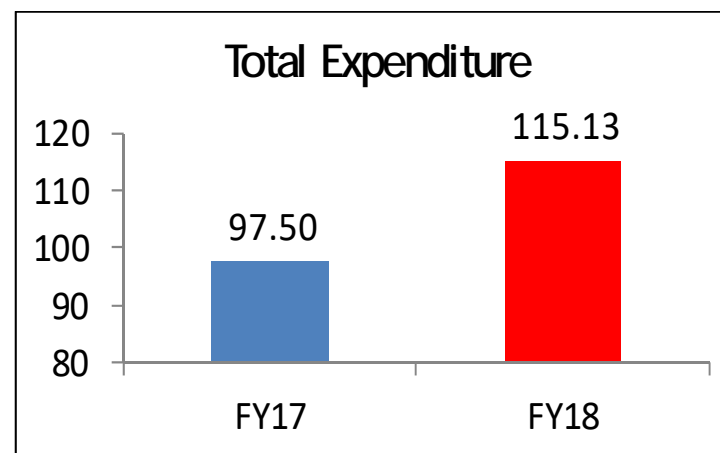
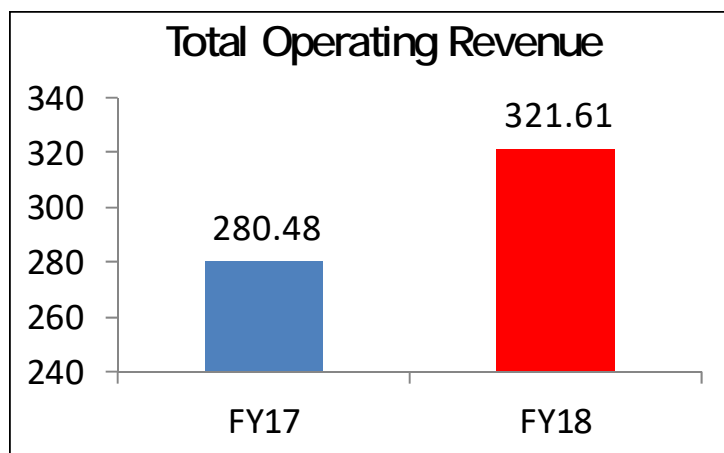
# Financial Performance

Rs in Lakhs

Particulars	Standalone							Consolidated			
	Q4FY18	Q4FY17	Growth		FY18	FY17	Growth		FY18	FY17	Growth
Revenue from Operations	9,444.42	7,638.26	23.6%		32,161.00	28,047.96	14.7%		33,268.41	28,743.19	15.7%
Other Income	787.01	667.95	17.8%		2,527.23	3,408.33	-25.9%		2,546.66	3,367.01	-24.4%
Total Income	10,231.43	8,306.21	23.2%		34,688.24	31,456.29	10.3%		35,815.06	32,110.21	11.5%
Total Expenses	3,743.94	3,077.89	21.6%		11,512.88	9,750.19	18.1%		12,507.14	10,861.59	15.2%
Profit Before Tax	6,487.49	5,228.32	24.1%		23,175.35	21,706.10	6.8%		23,307.92	21,248.62	9.7%
Provision for Tax	2,495.45	1,598.19	56.1%		7,072.59	6,481.02	9.1%		7,073.99	6,486.97	9.0%
Profit After Tax	3,992.04	3,630.14	10.0%		16,102.76	15,225.08	5.8%		16,233.93	14,761.65	10.0%
Profit Before Tax margin(%)	63.41%	62.94%			66.81%	69.00%			65.08%	66.17%	
Net Profit margin(%)	37.80%	43.70%			46.07%	48.40%			45.33%	45.97%	
Basic EPS (Rs. per share)	13.55	12.33			54.10	51.73			54.54	50.16	

# Standalone

## Financial Performance: FY18 (Rs cr)

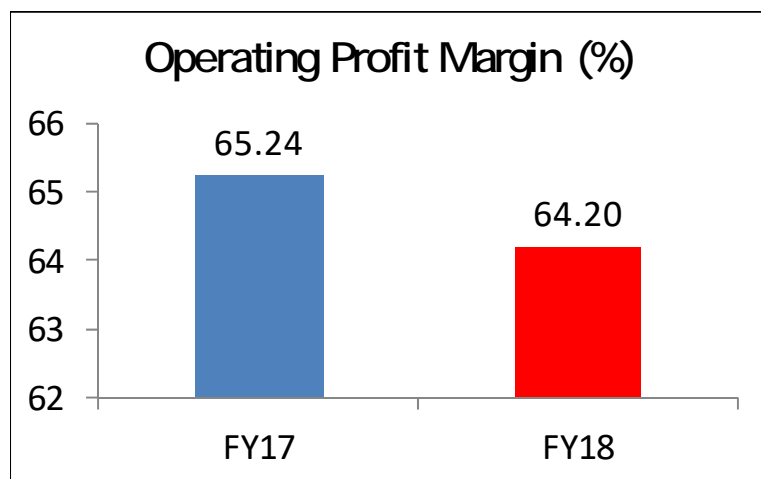




# Standalone

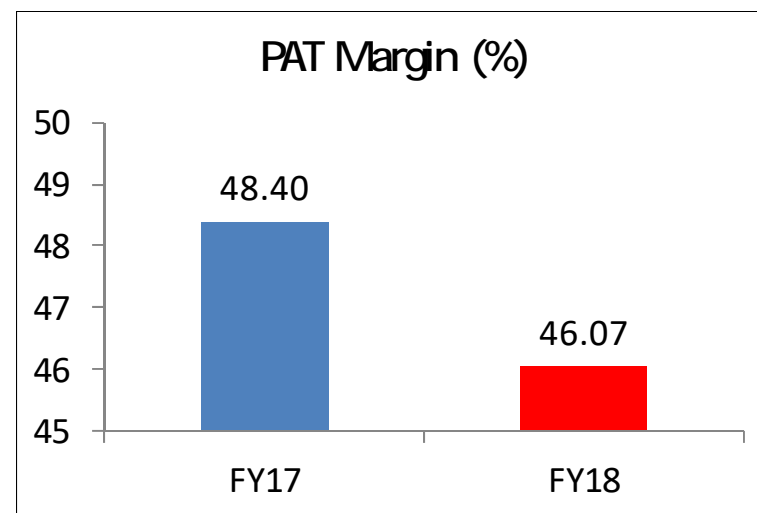
## Financial Performance: FY18

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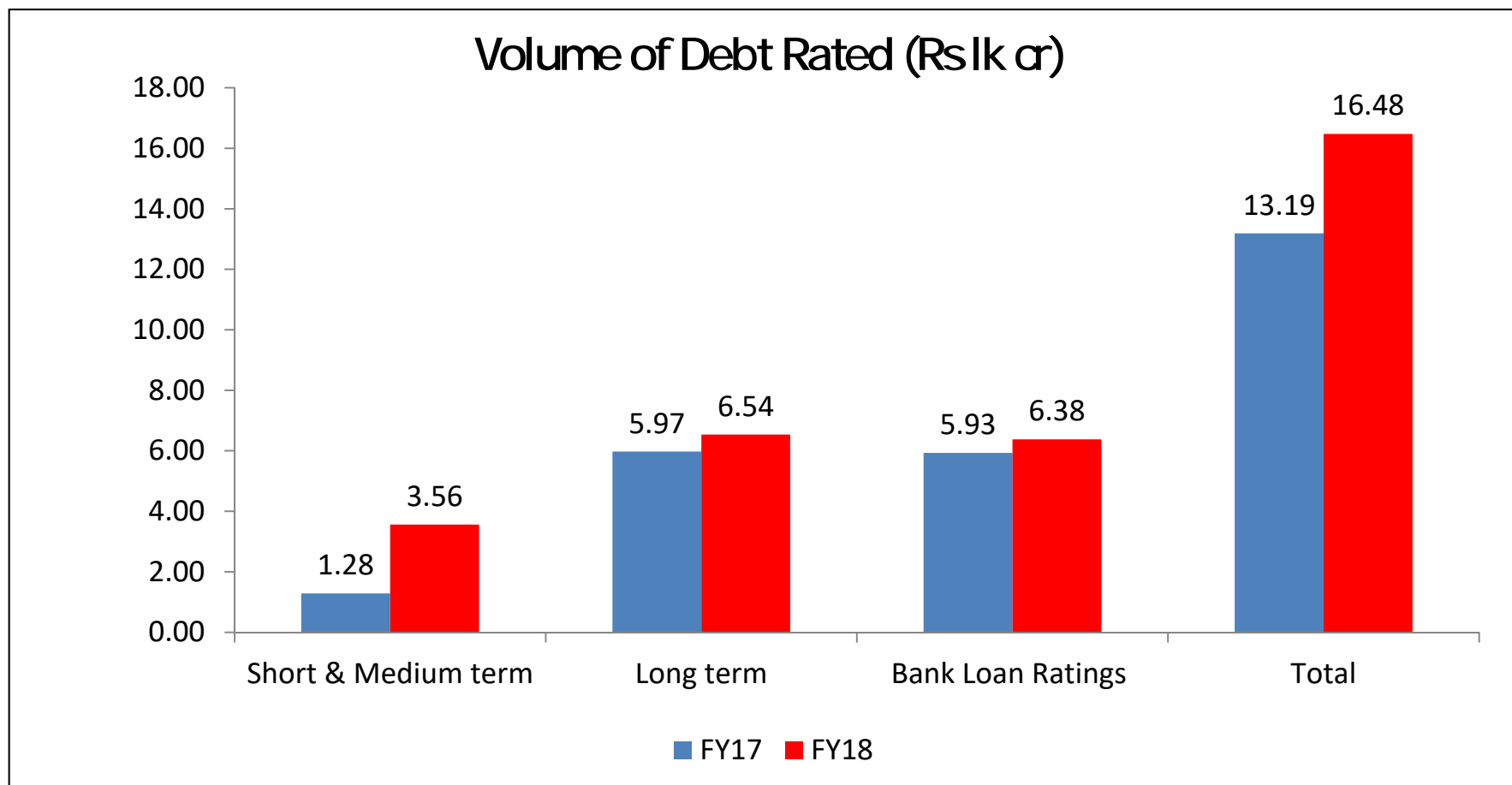


FY18 Operating profit margin stood at 64.20% Mainly due to increase in rating revenue & ESOP charge in FY18

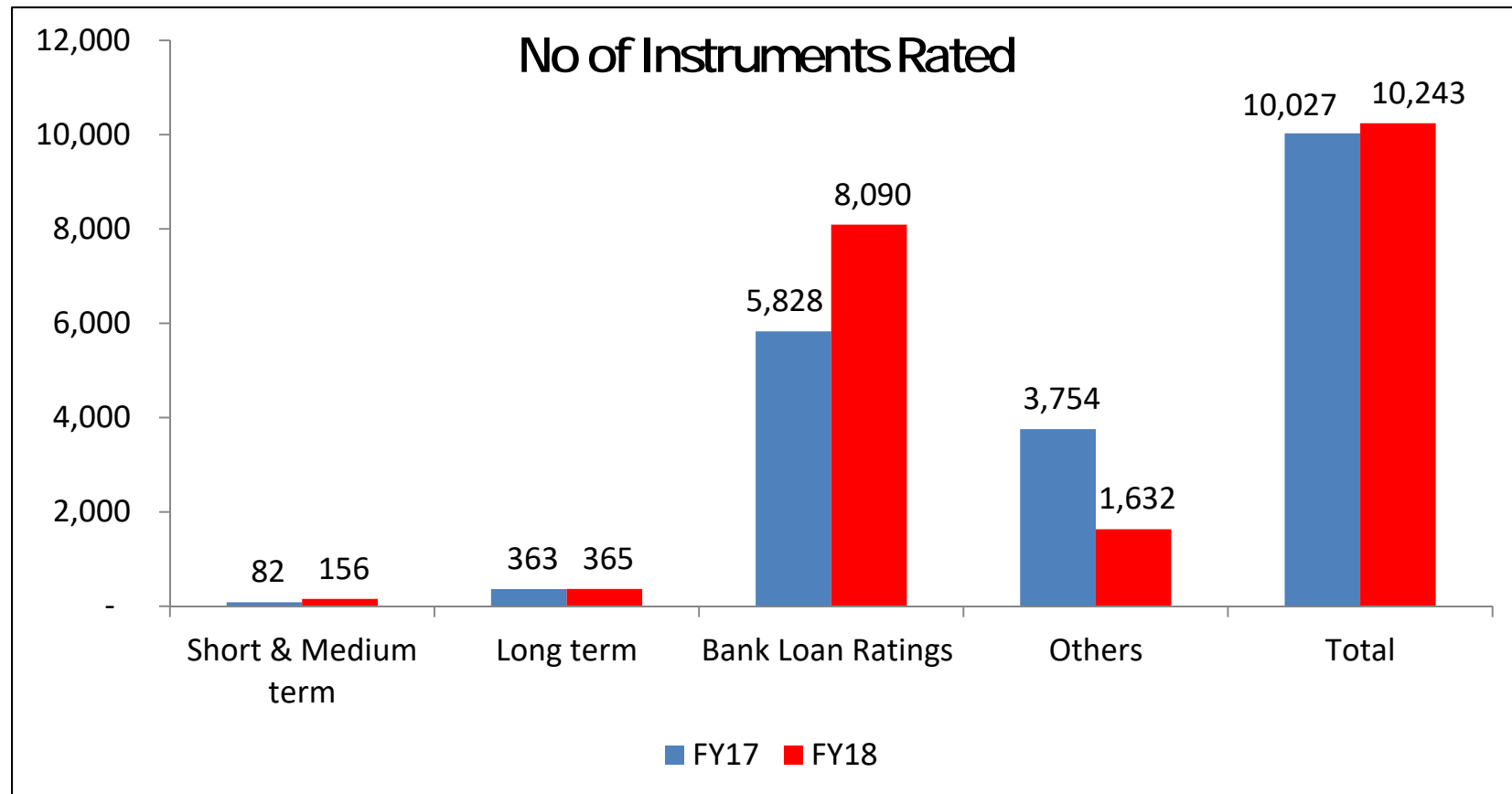
FY18 PAT margin stood at 46.07% mainly due to ESOP charges which was not there in FY17 and decrease in other income



# Business Performance: FY18

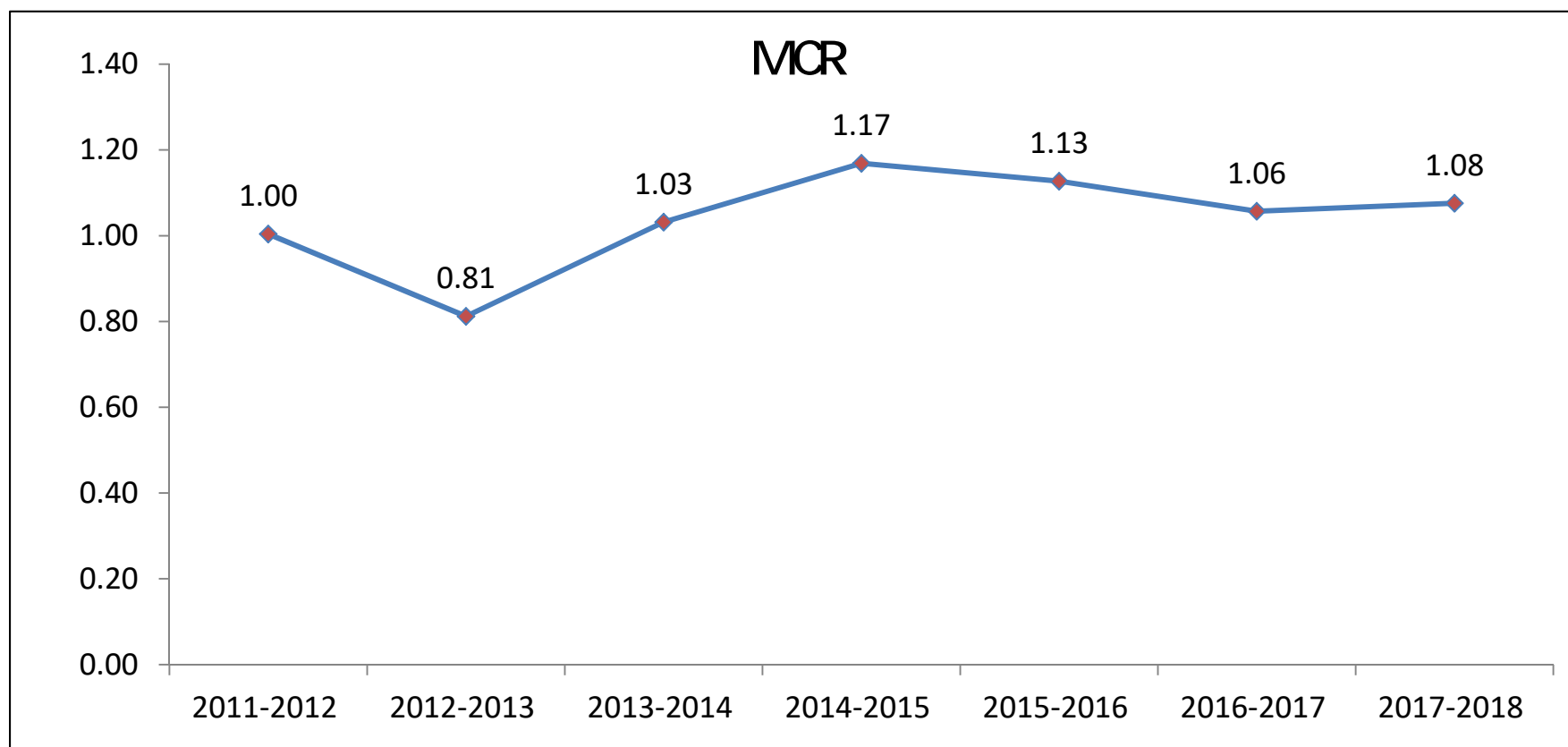


# Business Performance: FY18



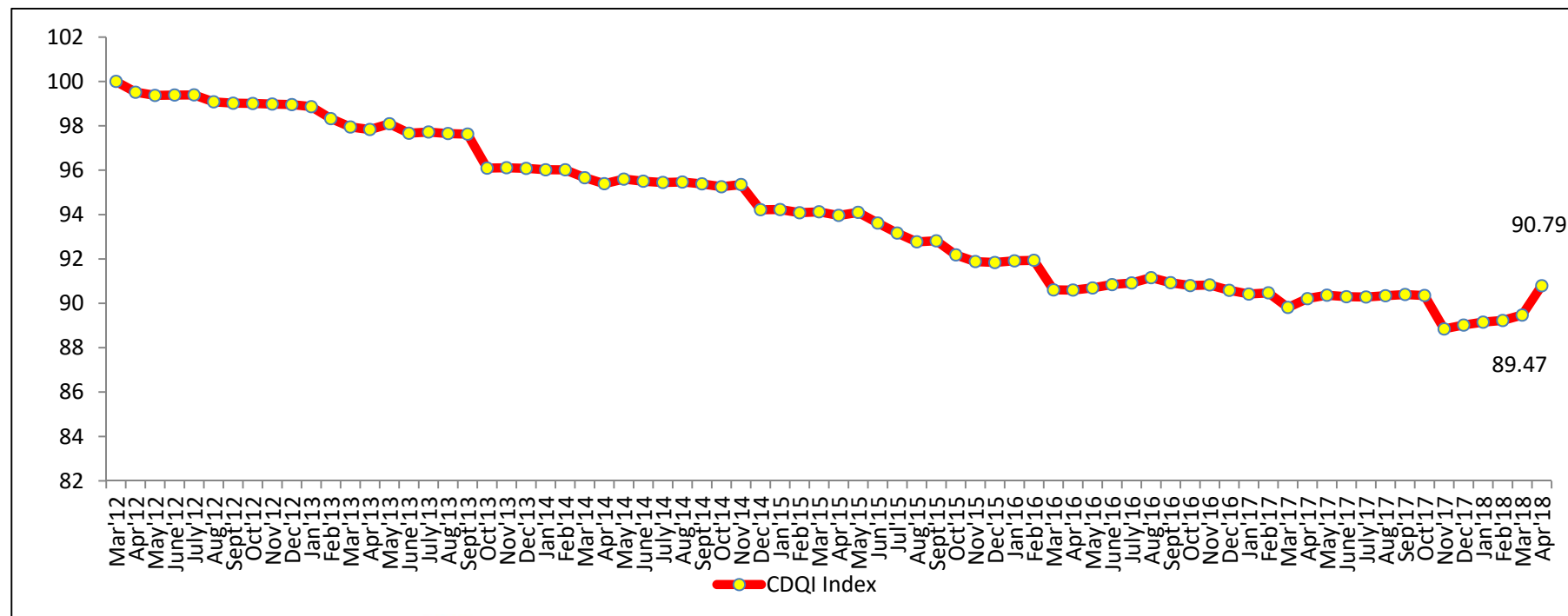
# Rating Movement

The MCR for FY18 was 1.08 times, and indicates stability in credit quality.

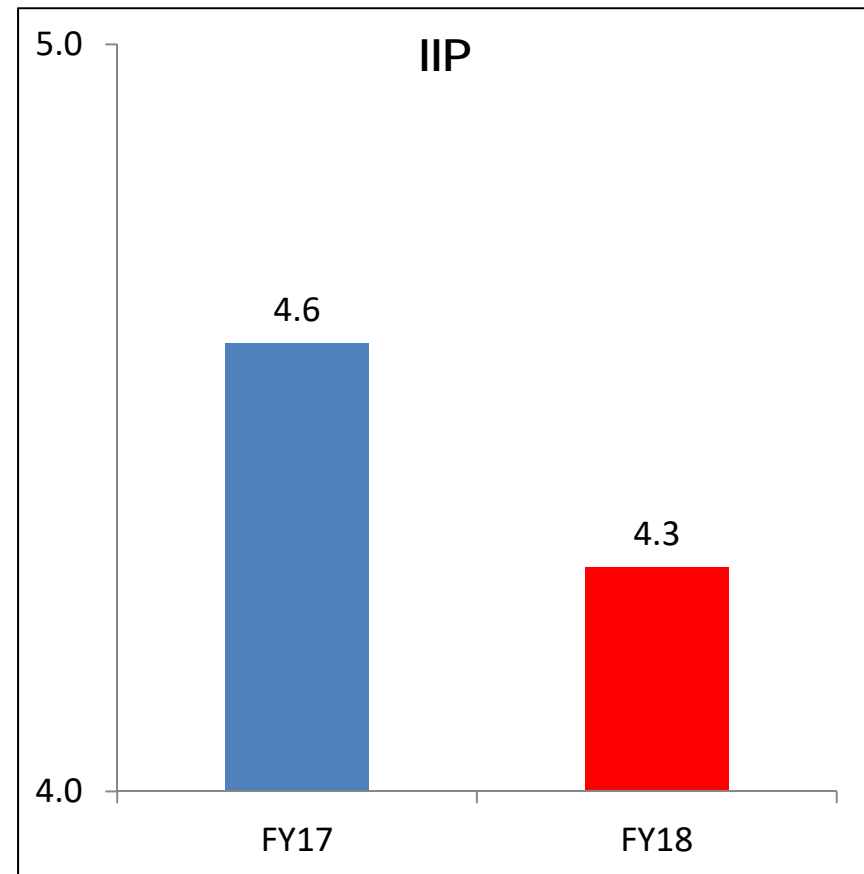
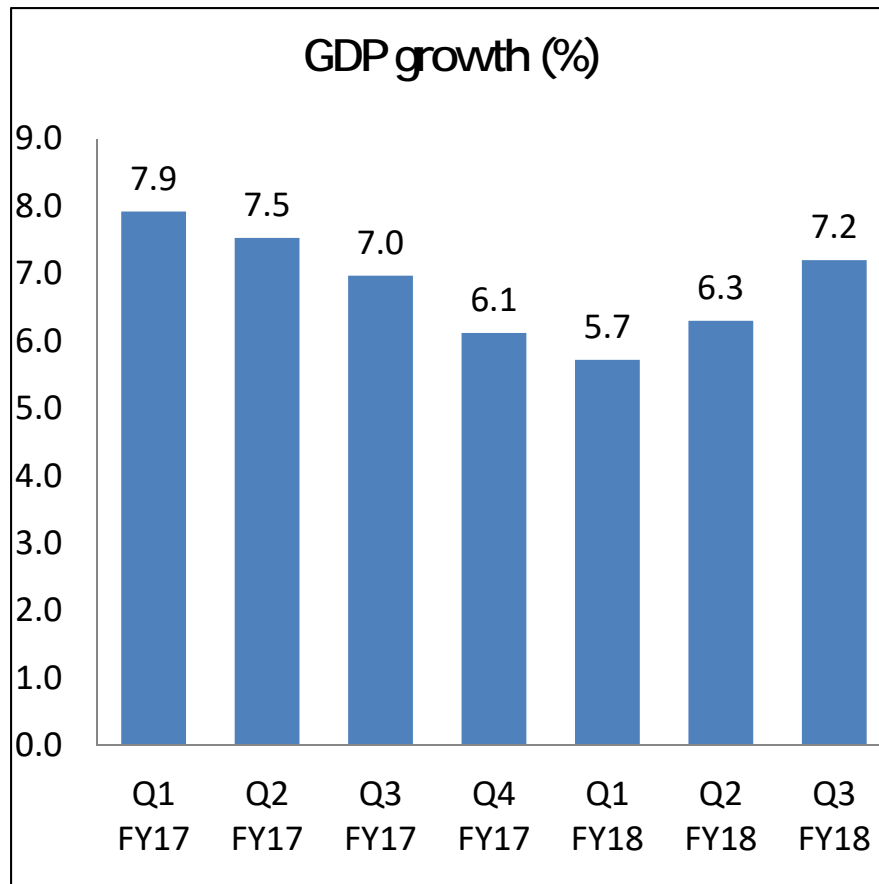


# CARE Ratings Debt Quality Index (CDQI)

CDQI largely followed an improving trend in the first half of FY18. It has been improving since the last 5 months i.e., December 2017-April 2018. The rise in index in April'18 can be essentially attributed to large borrowing programmes (PSUS) rated for various Public Sector Undertakings, against which these PSUs would be borrowing in FY19 (refers to period April 1 to March 31) for implementing infrastructure projects in roads, power, rural electrification, etc.

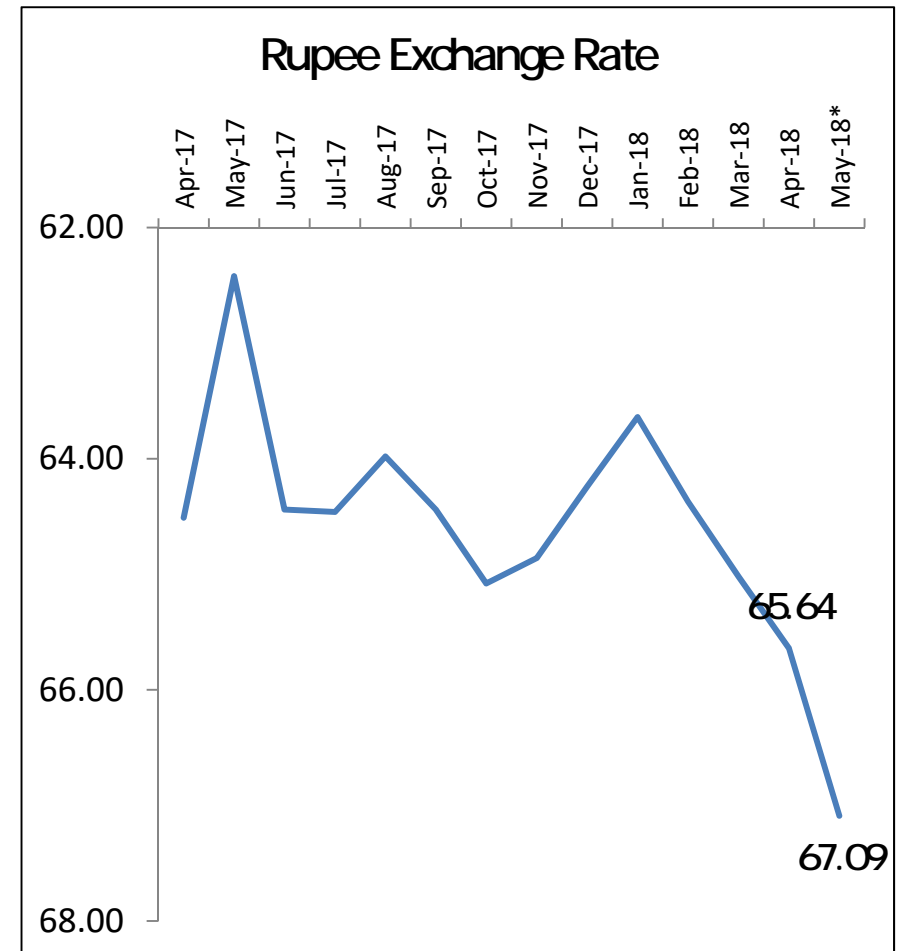
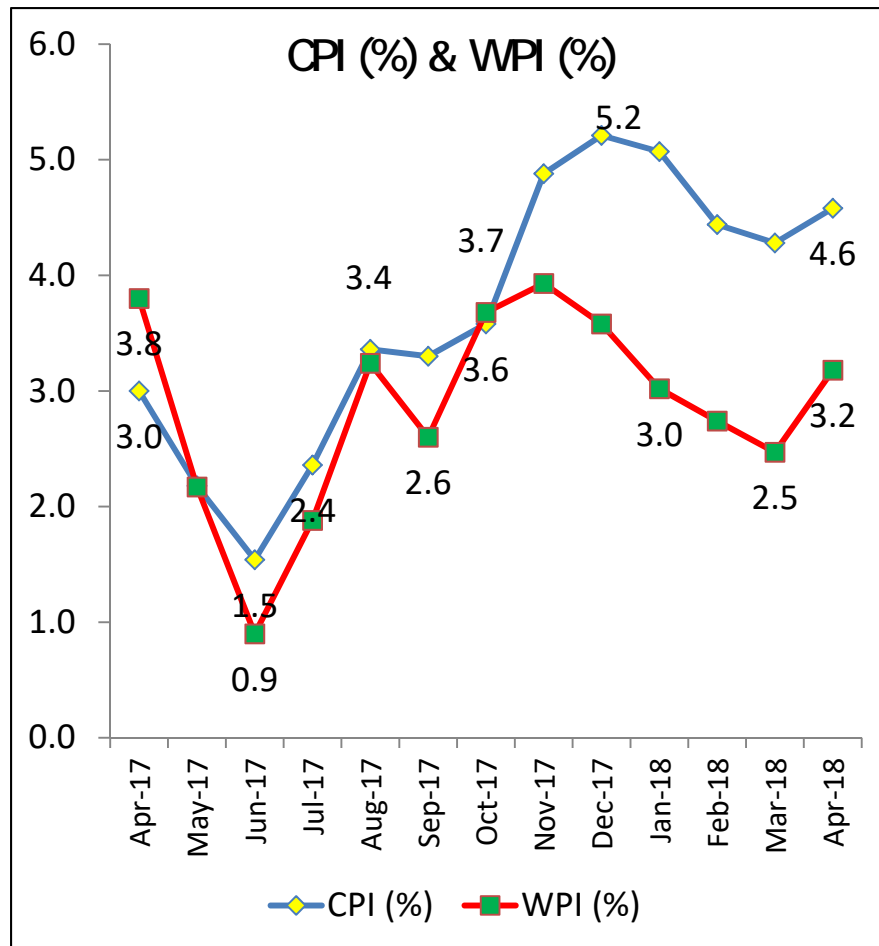


# Economic Backdrop



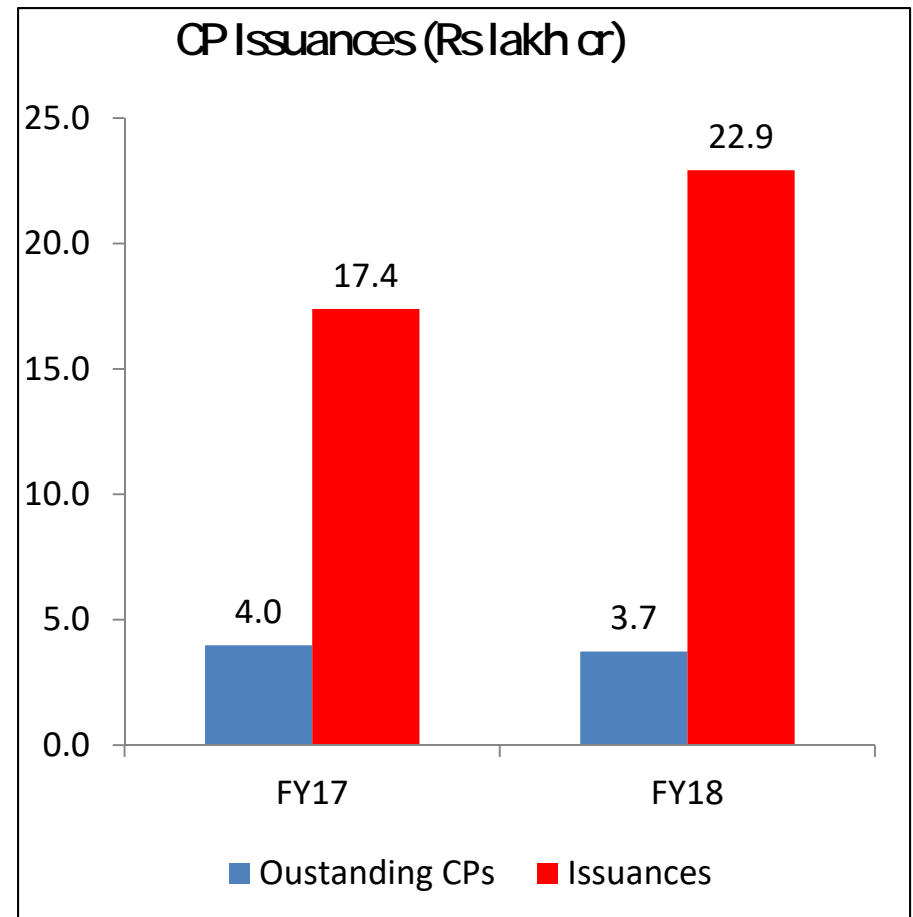
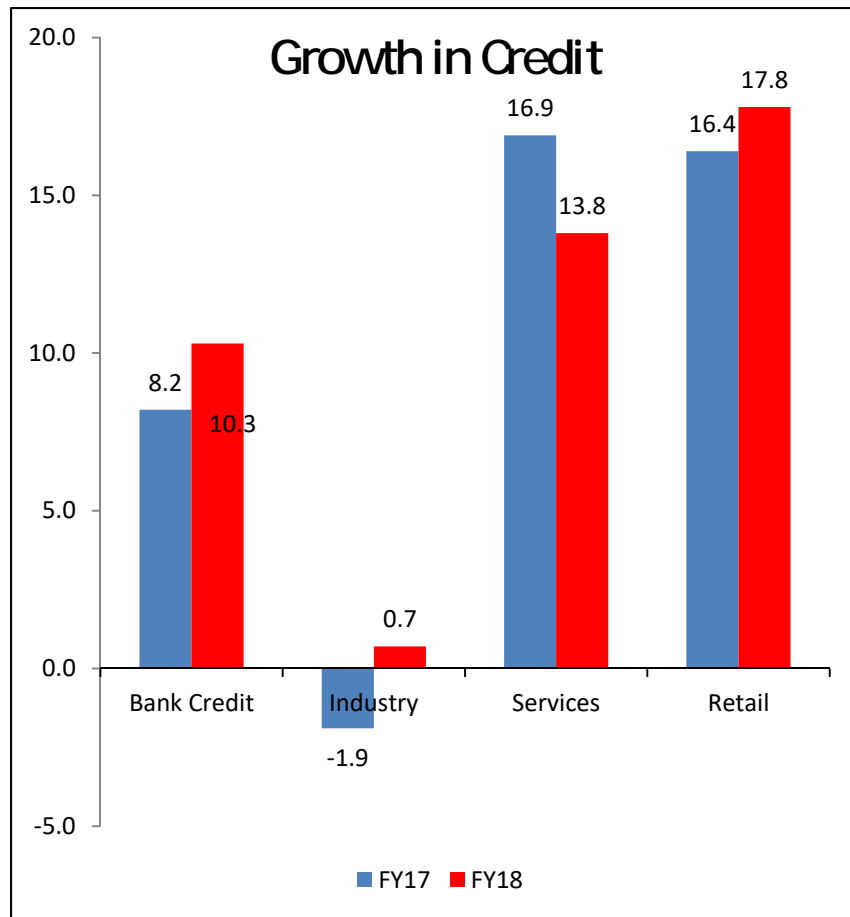
For FY18, CSO has estimated GDP growth at 6.6%

# Economic Backdrop



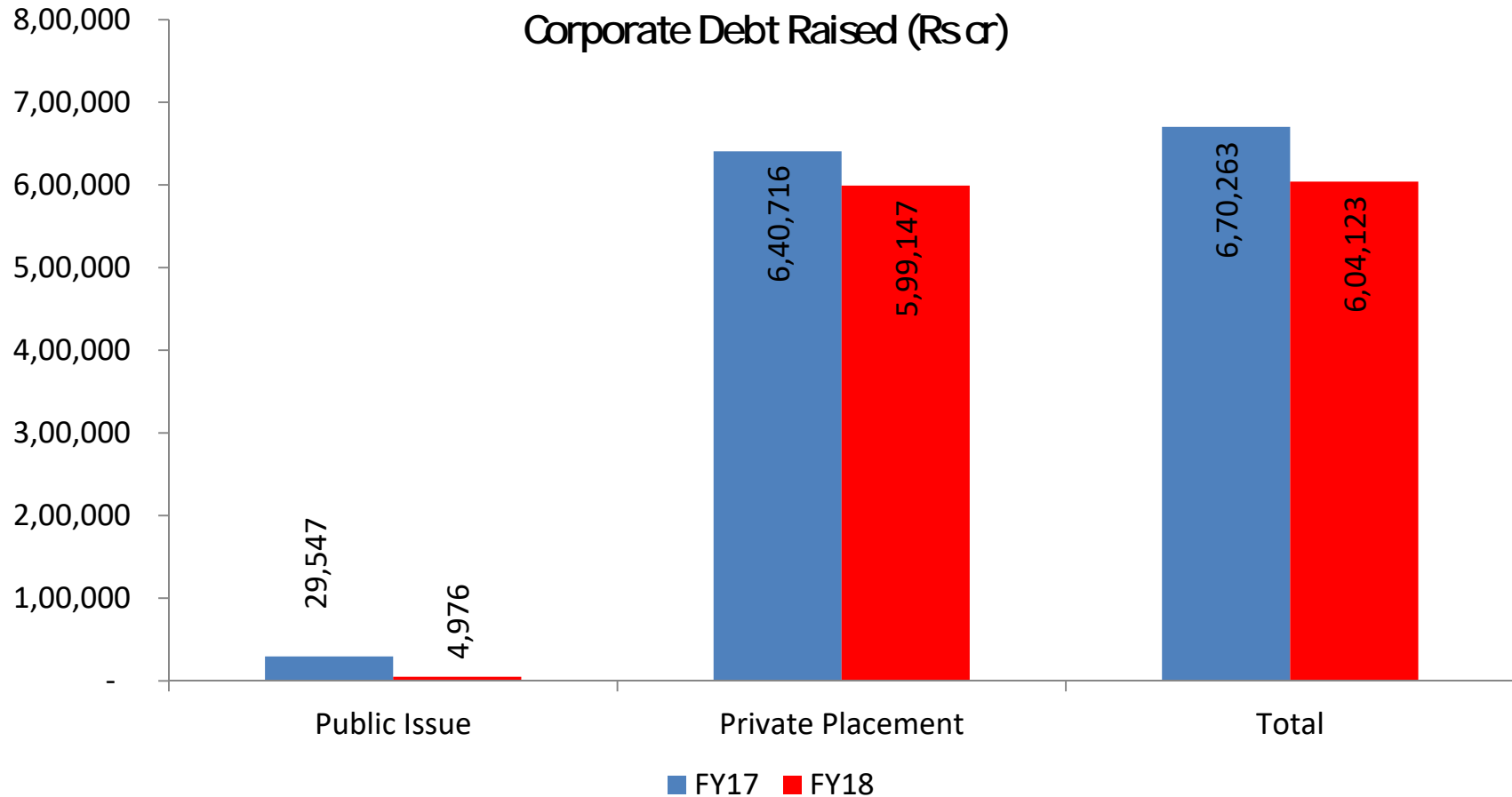
\* Till May 14, 2018

# Economic Backdrop

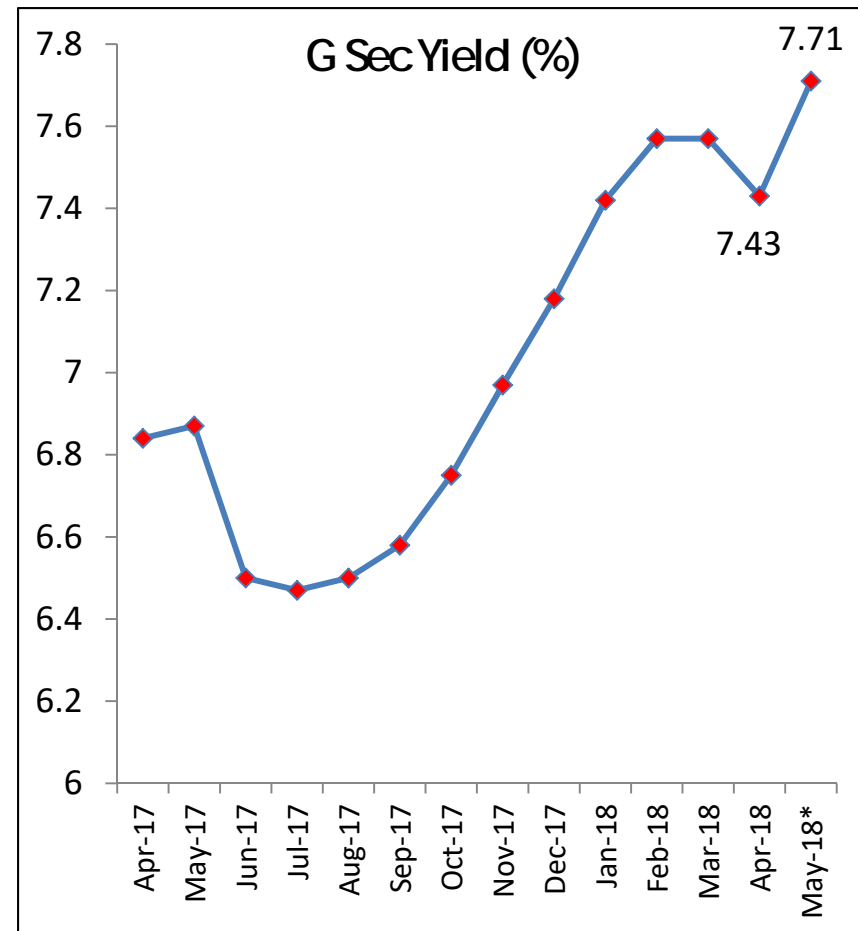
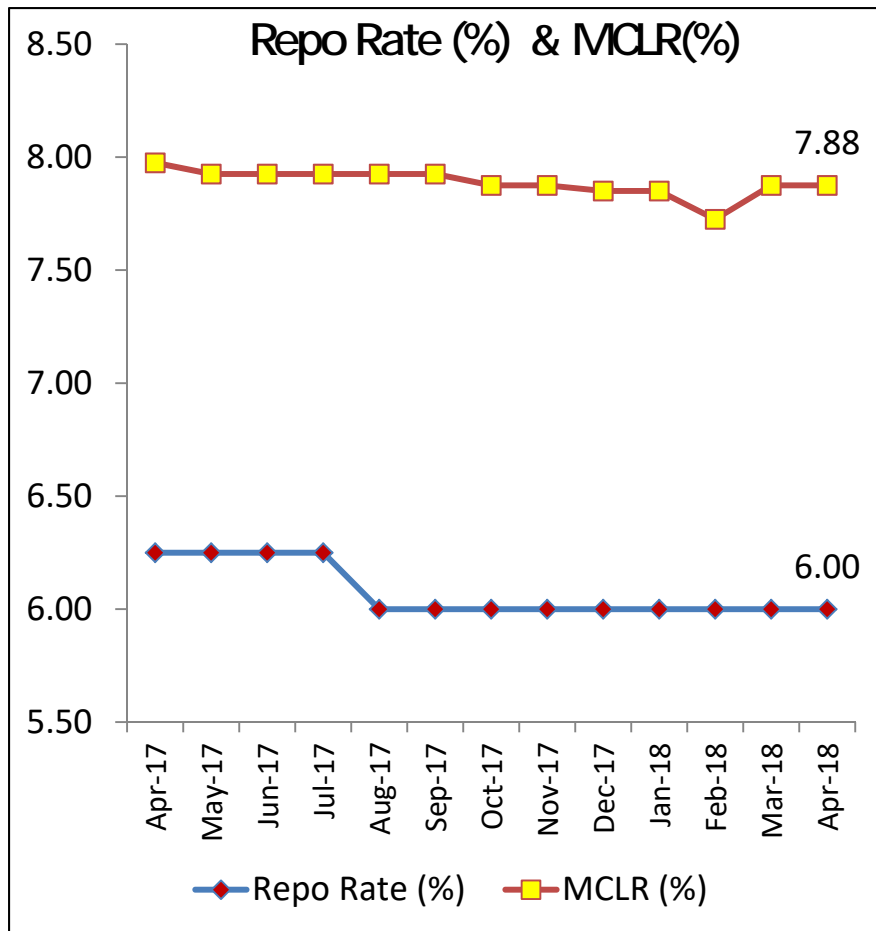




# Economic Backdrop



# Economic Backdrop



\* Till May 14, 2018

# Economic Outlook for FY19

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- GDP growth is expected to be around 6.7% in FY18 and ~7.5% in FY19
- Inflation expected in the range of 4.5-5% in FY19
- Rupee to be in the range of Rs.67-67.5/\$
- We do not expect any change in policy rates by the RBI in the next month.
- In case, the inflation touches the 5% mark, it could provoke a rate change from the RBI.

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# Thank You