

October 23, 2019

BSE Limited,  
(Corporate Relationship Department),  
P J Towers, Dalal Street,  
Fort,  
Mumbai- 400 001

BSE Code: 530343

National Stock Exchange of India Ltd.,  
(Listing & Corporate Communications),  
Exchange Plaza, Plot no. C/1, G Block,  
Bandra-Kurla Complex, Bandra (E)  
Mumbai - 400 051.

NSE Symbol: GENUSPOWER

**Sub: Press Release on the Unaudited Financial Results for the quarter and half-year ended September 30, 2019.**

Dear Sir/Madam,

We enclose herewith a copy of Press Release on the Unaudited Financial Results for the quarter and half-year ended September 30, 2019.

Thanking you,

Yours truly,

For **Genus Power Infrastructures Limited**



**Director/Company Secretary**  
Encl. as above



## GENUS POWER INFRASTRUCTURES LIMITED

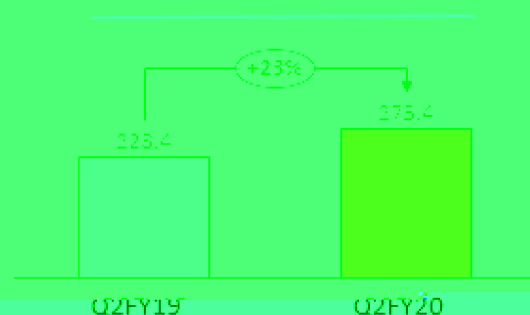
### Delivers Strong Performance in Q2FY20

- Q2FY20 Revenues stood at Rs. 275.4 Crores, 23% YoY growth
- EBITDA margin grew by 490 bps to 15.9% against 11.0% in Q2FY19
- Order Book at end of 30<sup>th</sup> September 2019 stood at Rs. 1,188 Crores (net of tax)

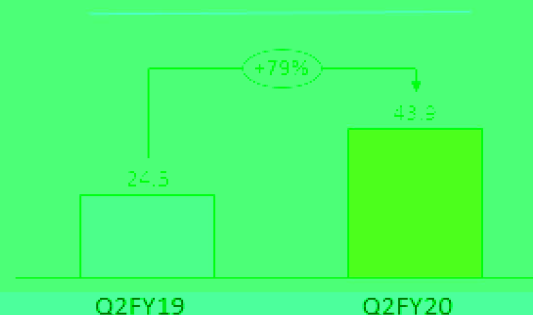
**Jaipur – 23<sup>rd</sup> October 2019** – Genus Power Infrastructures Ltd., a leading Metering solutions provider & manufacturer for the Power Distribution Industry, announced its unaudited financial results for the quarter and half year ended September 30<sup>th</sup>, 2019.

#### Standalone Financial Snapshot Q2FY20:

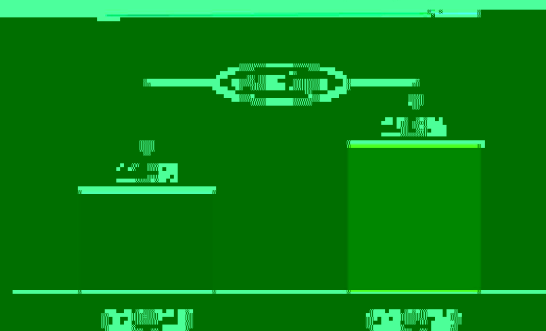
*Revenue (Rs. Crores)*



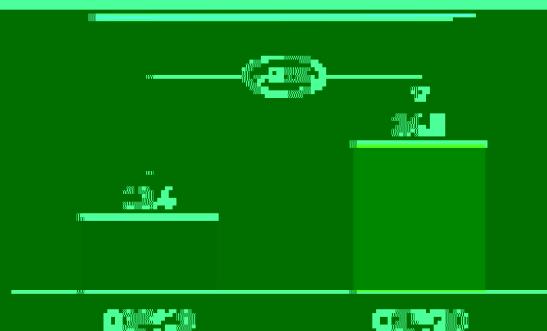
*EBITDA (Rs. Crores)*



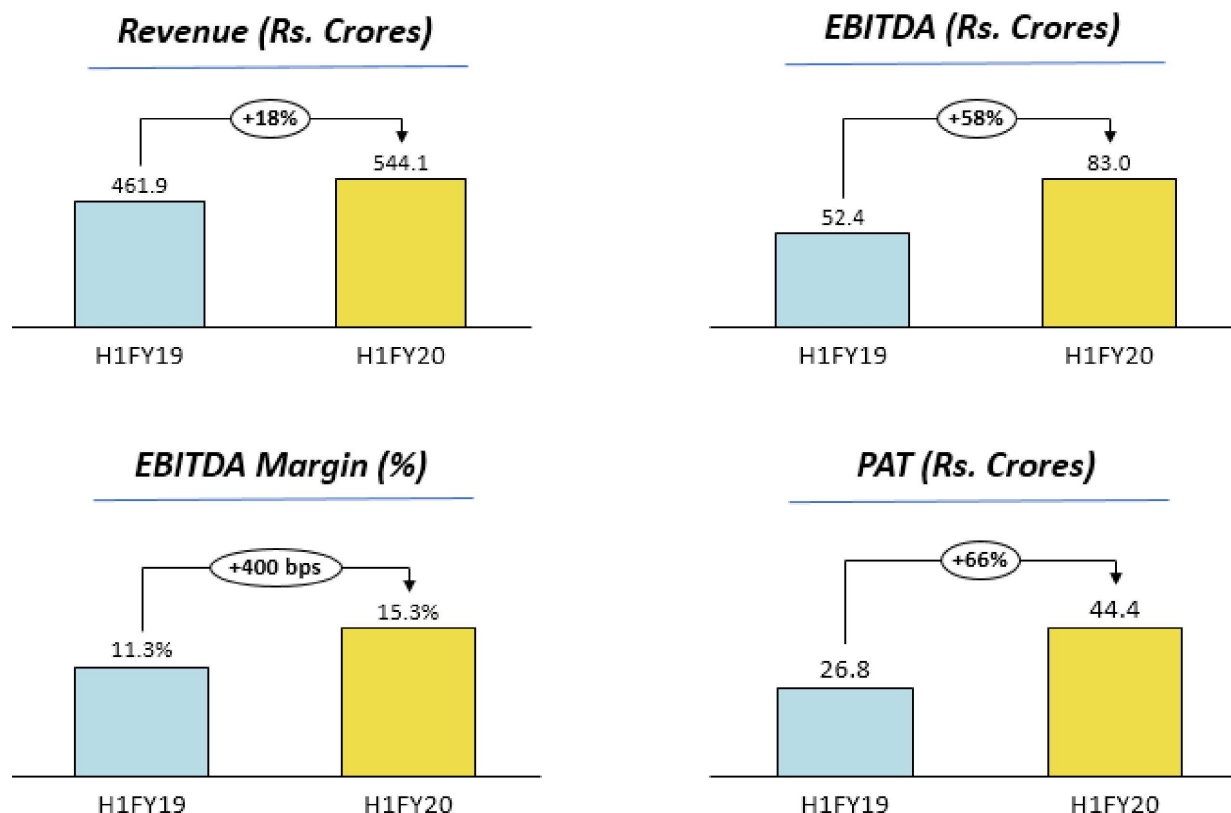
*EBITDA Margin (%)*



*PAT (Rs. Crores)*



## Standalone Financial Snapshot H1FY20:



## Performance Highlights:

- H1FY20 revenue stood at Rs. 544.1 crores against H1FY19 revenue of Rs. 461.9 crores, up by 18% on YoY basis led by better product mix and lower raw material prices
- H1FY20 EBITDA was up by 58% which stood at Rs. 83 crores against Rs. 52.4 crores of H1FY19
- Our EBITDA margin has improved by 400 bps to 15.3% against H1FY19 margins of 11.3%
- Profit After Tax was up by 66% at Rs. 44.4 crores for H1FY20 against Rs. 26.8 crores in H1FY19

## Key Business Updates:

- **Strong Order Book**
  - We have received multiple business orders during the quarter which is reflecting in our strong order book. Our order book stood at Rs 1,188 crore (net of tax)
  - There is good visibility on bidding pipeline especially for smart meters from various State Electricity Boards; being a consistent supplier we expect to benefit

Communicating on the performance of the business. **Markus Witzel**, Chief Managing Director, Power & Infrastructure, said:

"We are pleased to announce that during the period 2022 our company has experienced healthy revenue growth of 10% as compared corresponding period last year. Current backlog size of Meter business is robust with tenders awarded from both utility and private electricity boards who have gotten ready to restart their. These tenders are at various stages of the bidding and we are a consistent and reliable supply partner to our customers to provide maintenance and installation services to the customers."

"Our focus for sustainability approach and operational efficiency has been our focus to enhance our leading relationship with clients. We have organized our operation in 2nd industry as one of the prominent leaders. We have a diverse basket of product offerings for our clients which is a significant advantage for us going forward."

Genus Power Infrastructures Ltd., started in 1995, is amongst the largest players in India's electricity metering solutions industry, with ~27% market share. Company is market leader in various kinds of meters and has developed 'smart metering solutions', with in house R&D centre. Company also has engineering, construction, and contracts (ECC) division which complements the existing meters business. Company has manufacturing plants across Jaipur, Haridwar and Guwahati with a total installed capacity of over 10 million meters.

For more information about the CompuLink, visit [www.genuspowers.com](http://www.genuspowers.com)

Company	Investor Relations Advisors
Genus Power Infrastructures Ltd www.genusinfrastructures.com Genus Power Infrastructures Ltd Genus Power Infrastructures Ltd Genus Power Infrastructures Ltd	Strategic Growth Advisors Pvt Ltd www.sgaad.com Strategic Growth Advisors Pvt Ltd Strategic Growth Advisors Pvt Ltd Strategic Growth Advisors Pvt Ltd
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