

April 26, 2018

DGM – Corporate Relations Bombay Stock Exchange Ltd. Pharoses Jeejeebhoy Towers Dalal Street Mumbai – 400 001 The Listing Department National Stock Exchange Exchange Plaza Plot No. C-1, Block G Bandra – Kurla Complex Bandra (East) Mumbai – 400 051

Dear Sir,

Audited Financial Results for the quarter and year ended 31st March, 2018 and recommendation of dividend.

Please find enclosed the audited financial results of the Company in the prescribed format for the quarter and year ended 31st March, 2018 under Ind AS, which were approved and taken on record by the Board of Directors of the Company at their Meeting held today.

The Auditors' Report with unmodified opinion on the said financial statement is also attached herewith.

Further, we are pleased to inform that the Board of Directors has recommended a dividend of 110 % (Rs. 11 per share of Rs.10/- each) on the paid-up capital of the Company for the year ended 31 March, 2018, subject to the approval of the members at the forthcoming Annual General Meeting of the Company.

You are requested to please take the same on record and confirm.

Yours faithfully,

For Tata Elxsi Limited

G Vaidyanathan Company Secretary

Encl: a/a

### TATA ELXSI LIMITED

### CIN: L85110KA1989PLC009968

Regd. Office: ITPB Road, Whitefield, Bengaluru - 560 048

email:investors@tataelxsi.com

www.tataelxsi.com

### STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018

₹ lakhs

	Particulars		Quarter ended		Year ended	
		Mar 31, 2018	Dec 31, 2017	Mar 31, 2017	Mar 31, 2018	Mar 31, 2017
1	Income from operations					
(	(a) Revenue from operations	37,537.55	34,553.64	32,699.73	1,38,629.55	1,23,731.2
(	(b) Other income	1,962.31	681.28	(290.31)	4,324.81	(541.1
	Total income from operations (net)	39,499.86	35,234.92	32,409.42	1,42,954.36	1,23,190.0
2	Expenses					
(	(a) Purchases	2,193.44	1,533.42	2,634.62	7,728.73	7,649.8
(	(b) Changes in inventories of stock-in-trade	-		0.48	-	
(	(c) Employee benefit expense	20,191.45	18,391.99	17,469.44	74,874.31	66,568.2
(	(d) Depreciation and amortisation expense	614.17	628.54	682.30	2,535.45	2,692.1
(	(e) Other expenses	5,643.24	5,279.40	5,043.60	21,425.21	19,854.
1	Total expenses	28,642.30	25,833.35	25,830.44	1,06,563.70	96,764.3
3	Profit before tax (1-2)	10,857.56	9,401.57	6,578.98	36,390.66	26,425.
1	Tax expense				-	
	a) Current tax	3,735.03	3,154.00	2,143.00	12,508.03	9,017.
1	b) Deferred tax	93.61	(28.99)	86.83	(121.16)	(69.7
	Total tax	3,828.64	3,125.01	2,229.83	12,386.87	8,947.
5	Net profit for the period / year (3-4)	7,028.92	6,276.56	4,349.15	24,003.79	17,478.
,	Other comprehensive income			= -		
	(i) items that will not be reclassified to profit or loss	(16.22)	138.69	17.83	92.94	(365.9
	<ul><li>(ii) Income tax relating to items that will not be reclassified profit or loss</li></ul>	1 to 5.61	(47.99)	(6.17)	(32.16)	126.
	Total other comprehensive income	(10.61)	90.70	11.66	60.78	(239.3
7	Total comprehensive income (5+6)	7,018.31	6,367.26	4,360.81	24,064.57	17,239.1
	Paid-up equity share capital (face value ₹ 10/- each)	6,227.64	6,227.64	3,113.82	6,227.64	3,113.
	Reserves excluding revaluation reserves as per balance she	eet of		200		Caro Militario
	previous accounting year		1		67,607.49	52,653.1
)	Earnings per share (Refer note 4 and 5 below) - Basic EPS (₹)	11.29	10.08	6.98	38.54	28.0
	- Diluted EPS (₹)	11.29	10.08	6.98	38.54	28.

# AUDITED SEGMENT WISE REVENUE AND RESULTS

₹ lakhs

Particulars		Quarter ended			Year ended	
- miching	Mar 31, 2018	Dec 31, 2017	Mar 31, 2017	Mar 31, 2018	Mar 31, 2017	
Segment revenue						
(a) Software development & session	2/36,004.20	2755,656.42	20,742.0	1 77,527,958.93	1 17,07072	
(b) System integration & support services	1,533.35	917.22	1,977.0	5,690.62	6,658.	
Total	37,537.55	34,553.64	32,699.73	1,38,629.55	1,23,731	
2 Segment results						
(a) Software development & services	12,172.65	9,969.36	7,378.9	9 39,620.14	28,973	
(b) System integration & support services	267.90	121.64	208.6	0 842.34	835	
Total	12,440.55	10,091.00	7,587.59	40,462.48	29,808	
Less: Unallocable expenditure (net of unallocable income)	1,582.99	689.43	1,008.6	1 4,071.82	3,382	
Profit before tax	10,857.56	9,401.57	6,578.98	36,390.66	26,425	
3 i) Segment assets						
(a) Software development & services	47,436.09	45,373.53	43,594.00	47,436.09	43,594	
(b) System integration & support services	1,707.87	1,123.97	2,439.01	1,707.87	2,439	

	(b) System megration & support services	560,000,000	0.000.0000.0000.0000.0000.0000.0000.0000		12-7-77	107101	áii
(c)	Unallocable assets	45,713.97	37,405.19	25,506.77	45,713.97	25,506.77	ı
	Total	94,857.93	83,902.69	71,539.78	94,857.93	71,539.78	ı
ii)	Segment liabilities		100				ı
(a)	Software development & services	11,008.30	8,779.94	6,736.07	11,008.30	6,736.07	ı
(b)	System integration & support services	1,494.45	1,007.09	1,621.75	1,494.45	1,621.75	ı
(c)	Unallocable liabilities	8,520.05	7,298.84	7,415.04	8,520.05	7,415.04	ı
	Total	21,022.80	17,085.87	15,772.86	21,022.80	15,772.86	

# Notes on segment information

### **Business segments**

The company is structured into two industry verticals- software development & services and system integration & support services. Accordingly, the information has been presented along these business segments.





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# STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018

# AUDITED STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2018

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	As at	As at	As at	
Particulars	Mar 31, 2018	Mar 31, 2017	Apr 1, 2016	
ASSETS				
Non-current assets		3 1		
(a) Property, plant and equipment	8,167.81	9,227,96	8,768.5	
(b) Capital work-in-progress	212.64	103.36	187.8	
(c) Intangible assets	1,259.77	1,552.52	1,928.0	
(d) Financial assets	1,203117	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-/	
(i) Investments *	_	_	_	
(ii) Other financial assets	1,422.49	1,072.34	1,046.0	
(e) Deferred tax assets (net)	412.00	323.00	126.6	
(f) Other assets	237.97	119.97	225.7	
(g) Tax assets (net)	2,270.01	2,488.74	2,274.3	
Total non-current assets	13,982.69	14,887.89	14,557.1	
Current assets (a) Financial assets				
(i) Trade receivables	30,666.64	24,481.08	21,521.0	
(ii) Cash and cash equivalents	8,321.01	19,092.64	7,133.9	
(iii) Other bank balances	31,113.45	6,059.85	11,111.4	
(iv) Loans	83.70	77.62	99.0	
(v) Other financial assets	7,488.55	4,916.38	3,352.2	
(b) Other assets	3,201.89	2,024.32	2,242.0	
Total current assets	80,875.24	56,651.89	45,459.9	
TOTAL ASSETS	94,857.93	71,539.78	60,017.0	
EQUITY AND HARD FIE				
EQUITY AND LIABILITIES Equity				
(a) Share capital	6,227.64	3,113.82	3,113.8	
(b) Other equity	67,607.49	52,653.10	40,660.7	
Total equity	73,835.13	55,766,92	43,774.6	
Liabilities				
Non-current liabilities				
(a) Provisions	973.26	1,588.09	1,131.	
(b) Tax liabilities (net)	911.91	1,009.05	1,126.4	
Total non-current liabilities	1,885.17	2,597.14	2,257.6	
Current liabilities				
(a) Financial liabilities				
(i) Trade payables	4,867.59	4,647.71	4,556.3	
(ii) Other financial liabilities	5,718.43	3,681.19	3,792.6	
(b) Other liabilities	5,848.71	3,208.15	3,815.9	
(c) Provisions	688.96	656.58	567.9	
(d) Tax liabilities (net)	2,013.94	982.09	1,251.9	
Total current liabilities	19,137.63	13,175.72	13,984.8	
TOTAL EQUITY AND LIABILITIES	94,857.93	71,539.78	60,017.0	

\* value is less than a lakh





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#### STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018

#### Notes:

- 1 The audited financial results for the quarter and year ended March 31, 2018 were reviewed by the Audit Committee and thereafter have been adopted by the Board at its meeting held on April 26, 2018.
- Ten The Company and pied inclining standards ( http://prionrispinorial processing of the Companies Act, 2013 read with the recognition and measurement principles laid down in the Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.
  - 3 Reconciliation between the equity and financial results as reported (referred to as Previous GAAP) and Ind AS for previous quarter/year are as under:

#### i) Equity reconciliation

₹ lakhs

		CHERTS	
Particulars	As at	As at	
	Mar 31, 2017	Apr 1, 2016	
Equity under previous GAAP	55,898.44	38,569.30	
Net impact of discounting of non-current financial assets	(1.36)	(1.65)	
Recognition of unamortised transaction costs on financial instruments	(130.16)	(39.86)	
Proposed dividend and tax thereon	5,246.81	5,246.81	
Proposed dividend and tax thereon paid	(5,246.81)	=//	
Equity as per Ind AS	55,766.92	43,774.60	

## ii) Total comprehensive income reconciliation:

₹ lakhs

Particulars	Quarter ended	Year ended	
	Mar 31, 2017	Mar 31, 2017	
Net profit under Previous GAAP	4,449.74	17,329.14	
Net impact of discounting of non-current financial assets	0.31	0.31	
Recognition of unamortised transaction costs on financial instruments	(89.24)	(90.32)	
Actuarial (gain)/loss (net of taxes) on defined benefit plans considered under Other Comprehensive income	(11.66)	239.33	
Net profit under Ind AS	4,349.15	17,478.46	
Other Comprehensive income (net of taxes), items that will not be classified into Statement of Profit and Loss	11.66	(239.33)	
Total Comprehensive income under Ind AS	4,360.81	17,239.13	

- 4 .The.borus\_issue\_in\_the.orproption\_of\_l-1\_i.e\_i\_\_\_(One)\_borus\_equity.share\_of\_#1©10 each tor every 1 (one) fully paid-up equity share held was approved by the shareholders of the Company on September 7, 2017 through Postal Ballot. For this purpose, September 19, 2017, was fixed as the record date. Consequently, on September 20, 2017, the Company allotted 31,138,220 shares and ₹ 311,382,200 (representing par value of ₹ 10 per share) has been transferred from general reserve to share capital. Accordingly, previous periods EPS has been restated.
- 5 The earnings per share (basic and diluted) for the interim periods have not been annualised.
- 6 Dividend at Rs.11 /- per share for 2017-18 has been recommended by the Board of Directors.
- 7 The statutory auditors, B S R & Co LLP have issued audit reports with unmodified opinion on the financial results. Amounts for the quarter and for the year ended March 31, 2017 are presented from the underlying Ind AS financial statements that have been audited by erstwhile statutory auditors Deloitte Haskins & Sells. The audit report has been filed with the stock exchanges and is also available on the Company's website.
- 8 The figures for the quarter ended March 31, 2017 and March 31, 2018 are the balancing figures between the audited figures in respect of the full financial years and published audited year-to-date figure up to the end of the third quarter of the relevant financial year.
- 9 Previous period's/year's figures have been regrouped wherever necessary.

By Order of the Board for TATA ELXSI LIMITED

> Maddukar Dev Managing Director DIN: 00082103

Bengaluru, April 26, 2018





# BSR&Co.LLP

Chartered Accountants

Maruthi Info-Tech Centre 11-12/1 Inner Ring Road Koramangala Bangalore 560 071 India

Telephone +91 80 7134 7000 Fax +91 80 7134 7999

Auditor's Report on Financial Results of Tata Elxsi Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

# To The Board of Directors of Tata Elxsi Limited

We have audited the Statement of financial results of Tata Elxsi Limited ('the Company') for the year ended 31 March 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBT (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified. Attention is drawn to the fact that the figures for the quarter ended 31 March 2018 and the corresponding quarter ended in the previous year as reported in these financial results are the balancing figures between audited figures in respect of full financial year and the audited year to date figures up to the end of the third quarter of the relevant financial year.

These financial results have been prepared on the basis of the annual Ind AS financial statements and audited quarterly financial results up to the end of the third quarter, which are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial results based on our audit of such annual Ind AS financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard ('Ind AS'), prescribed, under Section 133 of the Companies Act, 2013 read with relevant Rules issued thereunder; as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

# **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, these financial results:



are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and SEBI circular dated 5 July 2016 in this regard; and

# Additor's Report on Financial Results of Trata Lixis Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

# Tata Elxsi Limited

# Opinion (Continued)

(ii) give a true and fair view of the net profit (financial performance including other comprehensive income) and other financial information for the year ended 31 March 2018.

The comparative financial results of the Company for the square and year ended 31 March 2017. ('together referred to as the comparative financial results'), prepared in accordance with Ind AS included in these financial results have been prepared from condensed annual financial statements audited by the predecessor auditor who had audited the financial statements for the relevant period. The reports of the predecessor auditor on the condensed annual financial statements dated 27 July 2017 expressed an unmodified opinion.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022

Sampad Guha Thakurta
Partner

Mambarahin Nay 060573

Membership No: 060573

Bangalore 26 April 2018