
Lokesh Machines Limited

Regd. Office :

**B-29, EEIE Stage II, Balanagar,
Hyderabad - 500 037. T.S. INDIA.**

Phones : +91-40-23079310, 11, 12, 13

Fax : +91-40-23078274

e-mail : info@lokeshmachines.com

URL : www.lokeshmachines.com

CIN : L29219TG1983PLC004319

May 26, 2023

**To,
BSE Limited
Department of Corporate Services
Floor 25, PJ Towers, Dalal Street
Mumbai- 400001**

**To,
National Stock Exchange of India Limited
Listing Department
Plot No. C/1, G Block, Exchange Plaza,
Bandra Kurla Complex, Bandra(E), Mumbai-
400051**

Scrip Code: 532740

Company Code: LOKESHMACH

Dear Sir/Madam,

Sub: Investors Presentation

Pursuant to the Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation. The copy of the disclosure is also available on the website of the Company at [h t s://www.lokeshmachines.com/](http://www.lokeshmachines.com/)

We request you to kindly take the same on records.

Thanking You,

**Yours faithfully,
For Lokesh Machines Limited**

**Gurprit Singh
Company Secretary & Compliance Officer**

Encl.: a/a

The Driving Force of Indian Auto Industry



Lokesh
Machines Limited

Lokesh Machines Limited

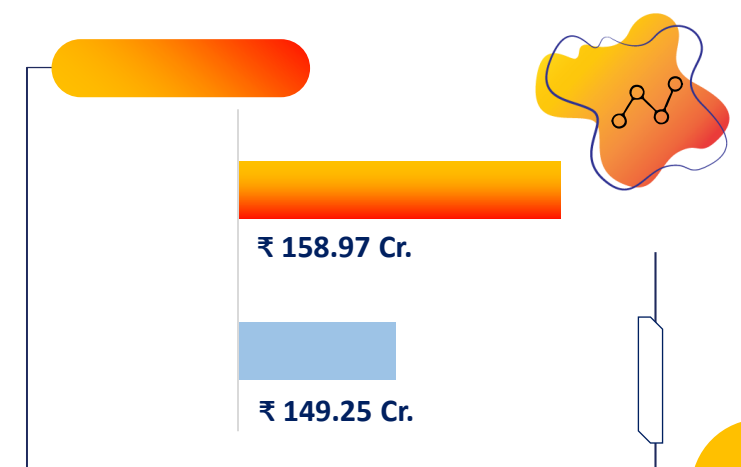
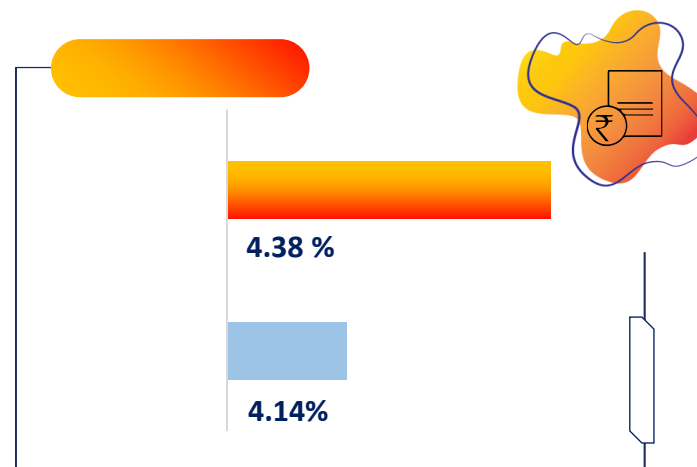
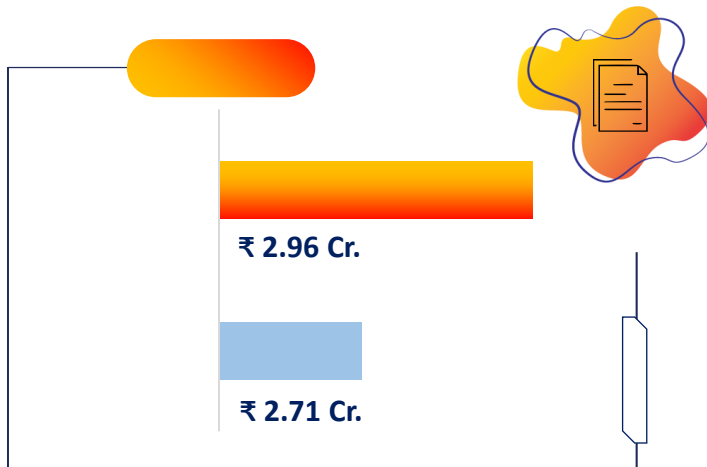
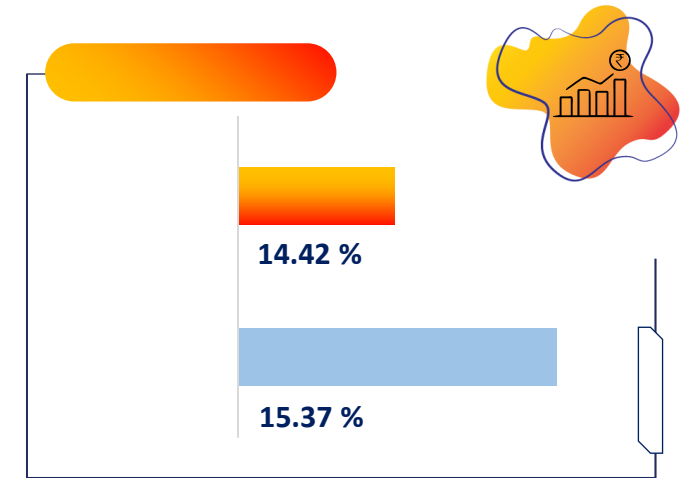
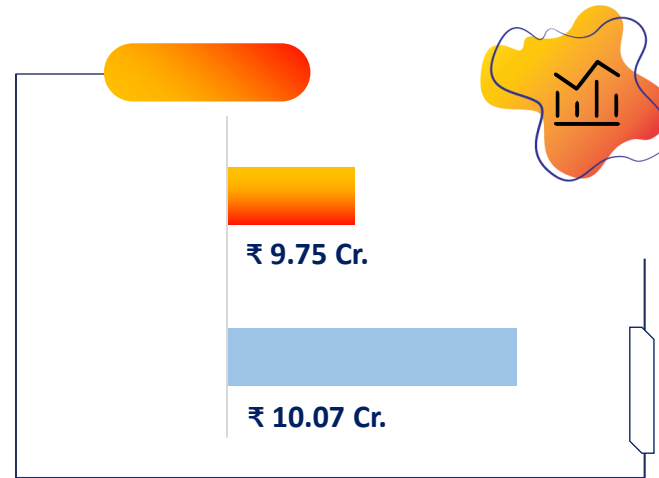
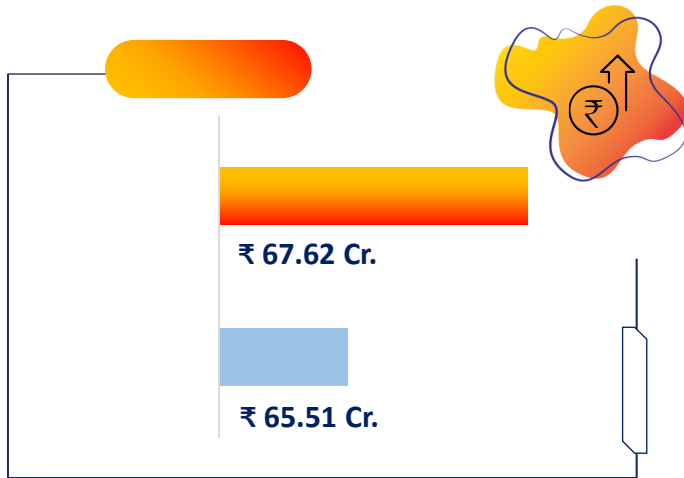
INVESTOR PRESENTATION

Fourth Quarter and Year Ended March 31, 2023

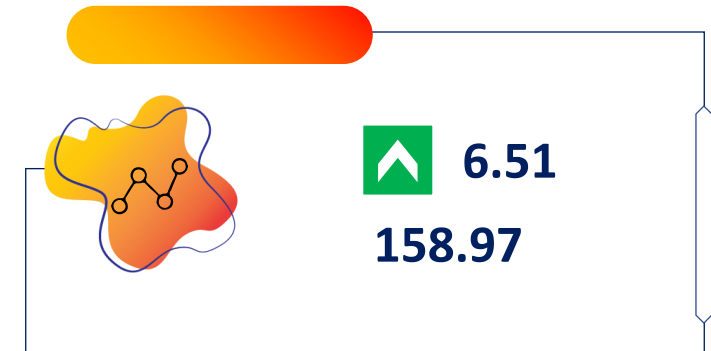
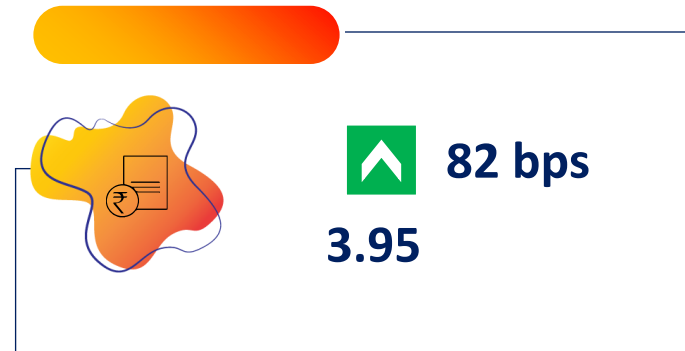
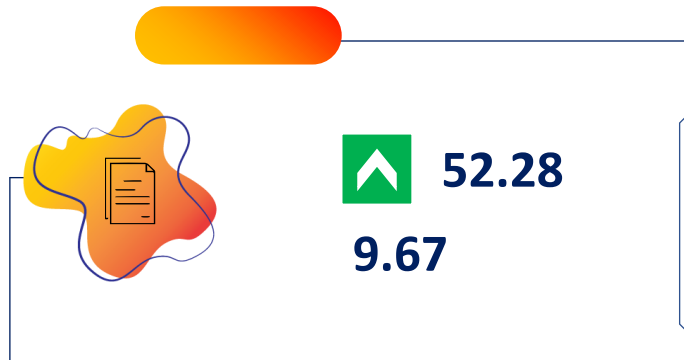
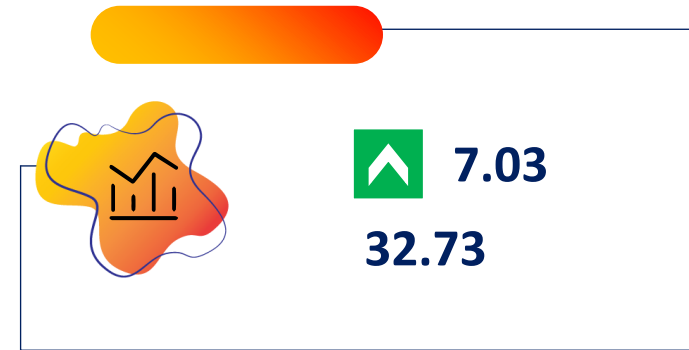
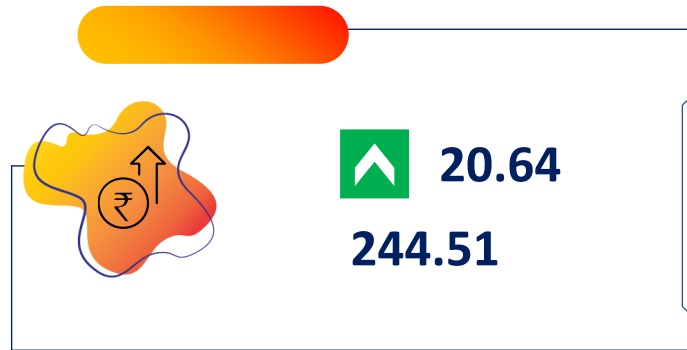


Lokesh Machines Limited

PERFORMANCE HIGHLIGHTS FOR Q4FY23



PERFORMANCE HIGHLIGHTS FOR FY23



Orders in hand

216.82

PERFORMANCE SUMMARY

Standalone Financial Results

PARTICULARS	FY 2023	FY 2022	YoY (%)	Q4 FY 2023	Q4 FY 2022	YoY (%)	Q3 FY 2023	Q2 FY 2023	Q1 FY 2023
Total Revenue									
Gross Profit	122.44	99.39	23.19	37.61	32.17	16.9	30.82	29.24	24.77
Gross Profit Margin	50.08%	49.04%	104 bps	55.62%	49.11%	651 bps	46.58%	48.36%	49.28%
EBITDA	32.73	30.58	7.03	9.75	10.07	-3.18	8.42	8.50	6.06
EBITDA Margin	13.39%	15.09%	-170 bps	14.42%	15.37%	-95 bps	12.72%	14.06%	12.06%
EBIT	23.64	21.56	9.64	7.40	7.58	-2.37 Lacs	6.06	6.31	3.87
EBIT Margin	9.67%	10.64%	-97 bps	10.94%	11.57%	-63 bps	9.16%	10.44%	7.70%
Profit Before Tax	12.90	9.35	37.96	4.91	4.30	14.18	5.13	3.44	1.01
PBT%	5.28%	4.61%	67 bps	7.26%	6.56%	70 bps	7.75%	5.69%	2.01%
Profit After Tax	9.67	6.34	52.52	2.96	2.71	9.22	3.60	2.39	0.72
PAT%	3.95%	3.13%	82 bps	4.38%	4.14%	24 bps	5.44%	3.95%	1.43%
EPS	₹ 5.41	₹ 3.55	52.39	₹ 1.65	₹ 1.52	8.55	₹ 2.01	₹ 1.33	₹ 0.40

LOKESH MACHINES IN A NUTSHELL

We are Ranked among the Top Five Players in the Machine Tools Manufacturers in India

1983

30+

six state-of-the-art manufacturing units

M/s TUV Nord

M/s TUV SUD AMERICA

526

6+

National Stock Exchange (NSE)

Bombay Stock Exchange (BSE)

300+ years

OUR PRODUCT OFFERINGS



CNC Machines



Automation



Auto Components



Special Purpose Machines

KEY FACTS

38+ Years

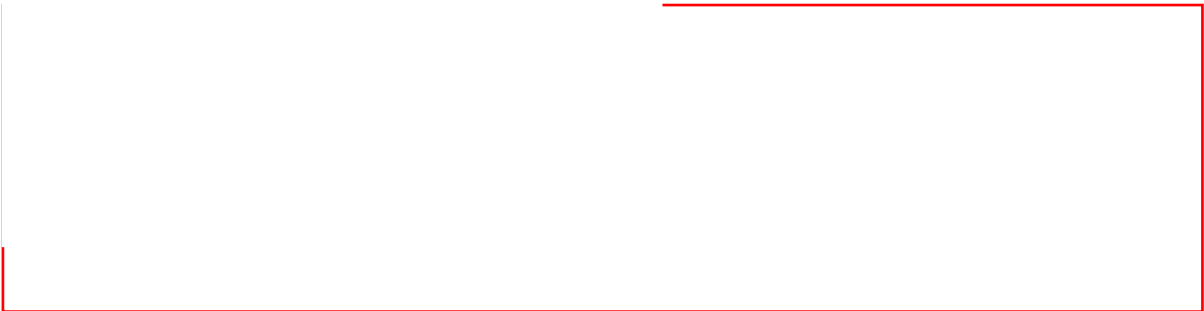


800+



100+





PRODUCT SUITE – Machine Tool Division

Offering Simplified Solutions in Line with Global Standards

Special Purpose Machines



Transfer lines



Milling Machines

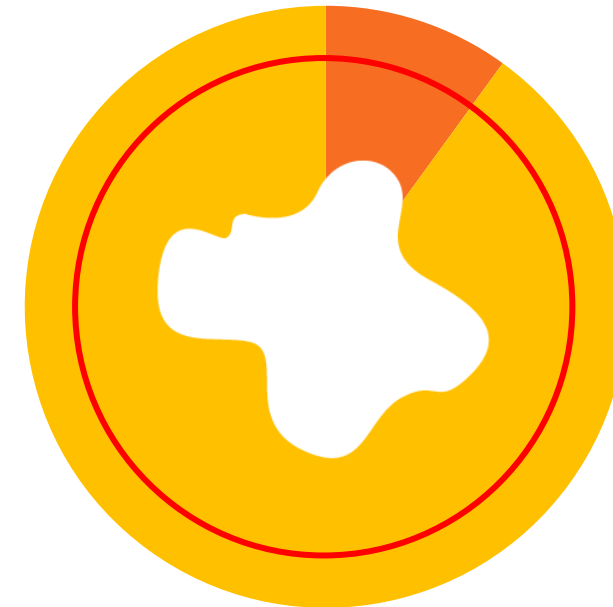


Boring Machines



Drilling Machines

Application Industries



90%

10%

PRODUCT SUITE – Machine Tool Division

Offering Simplified Solutions in Line with Global Standards

General Purpose Machines



CNC Turning Centres



Vertical Machining Centres



Drill and Tap Centres

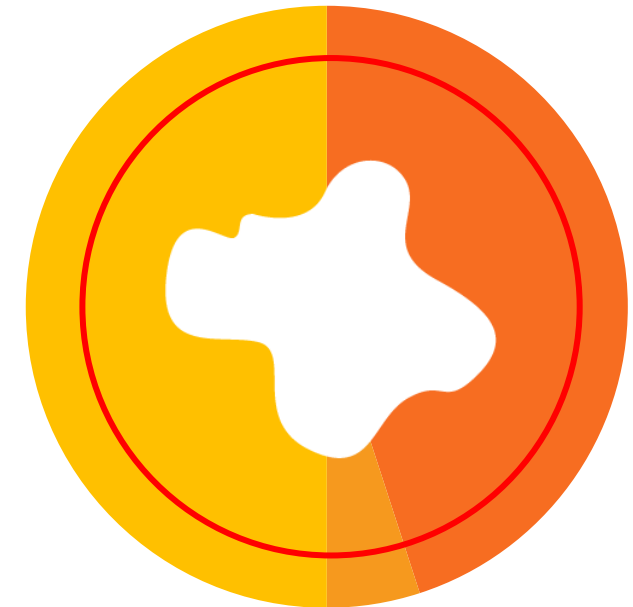


Vertical Turning Lathe



Horizontal Machining Centres

Application Industries



5%

45%

50%

PRODUCT SUITE — • • • • •

The Driving Force of Indian Auto Industry

100% Export

L. Machines Limited

OUR EXPERTISE

Leveraging Expertise Unlocking Potential

The Driving Force of Indian Auto Industry



Lokesh
Machines Limited

HOW IT WORKS



Design and Development



Quality Assurance

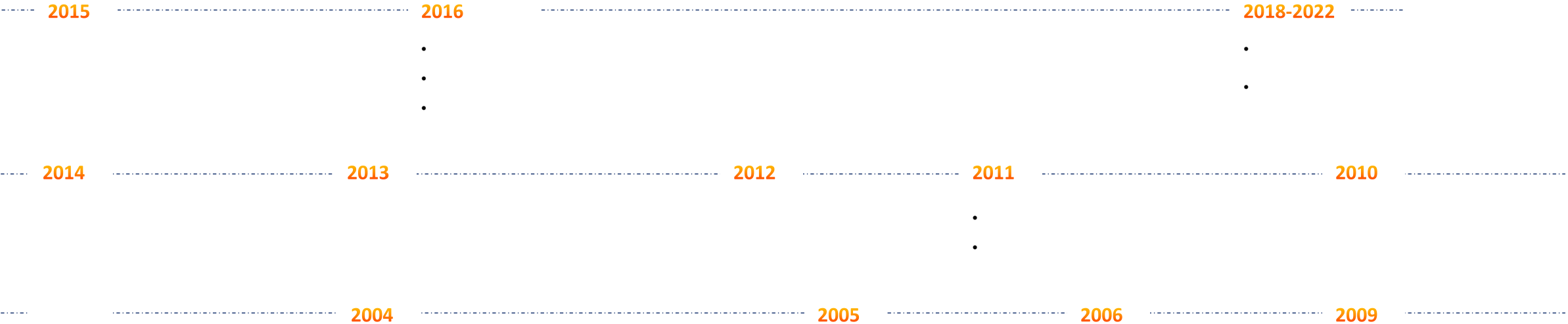


Manufacturing

MILESTONES

Our Evolution Over the Years

The Driving Force of Indian Auto Industry



CLIENTELE

Catering to Marquee Customer Base...

The Driving Force of Indian Auto Industry

**Lokesh
Machines Limited**



JOHN DEERE

JOHN DEERE



ASHOK LEYLAND

ASHOK LEYLAND



VOLVO & EICHER



SUZUKI



TATA MOTORS

TATA MOTORS



Mahindra

MAHINDRA



HONDA

CATERPILLAR

CATERPILLAR

Mahindra CIE

MAHINDRA CIE



WIPRO



SONALIKA
INTERNATIONAL

Craftsman
AUTOMATION

CRAFTSMAN
AUTOMATION



FORCE MOTORS



CUMMINS

GNA

GNA

RICO
RICO AUTO INDUSTRIES LIMITED

RICO

MAHLE

Driven by performance

MAHLE

NELCAST
LIMITED

NELCAST LIMITED



BAJAJ



ESCORTS

ESCORT



HINDUJA FOUNDRIES



SAME



KOEL GREEN

MARUTI

MARUTI

Rane

Expanding Horizons

RANE



GOETZE

GOETZE

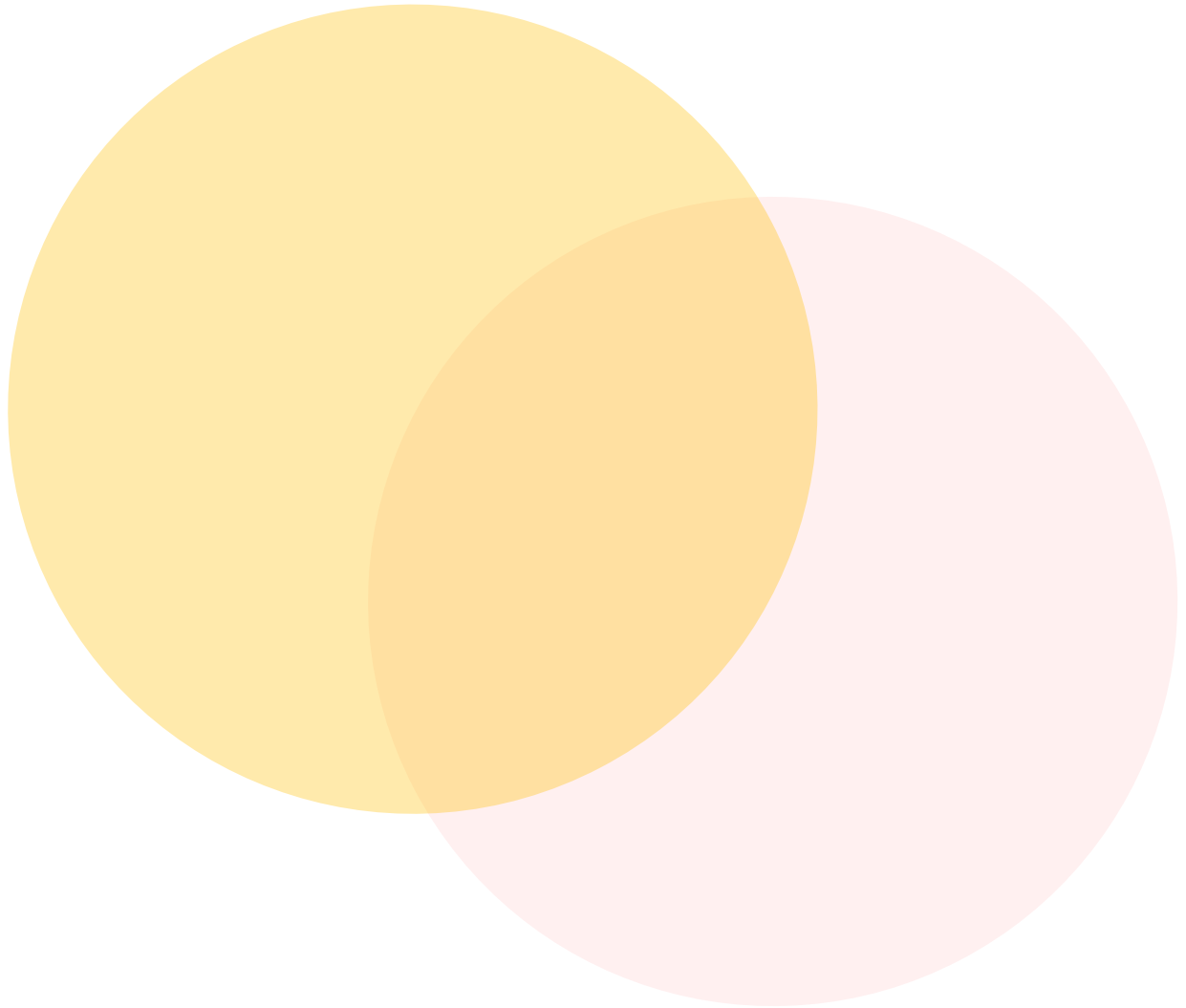


SWARAJ



Tecumseh

TECUMSEH



EXPORT PRESENCE

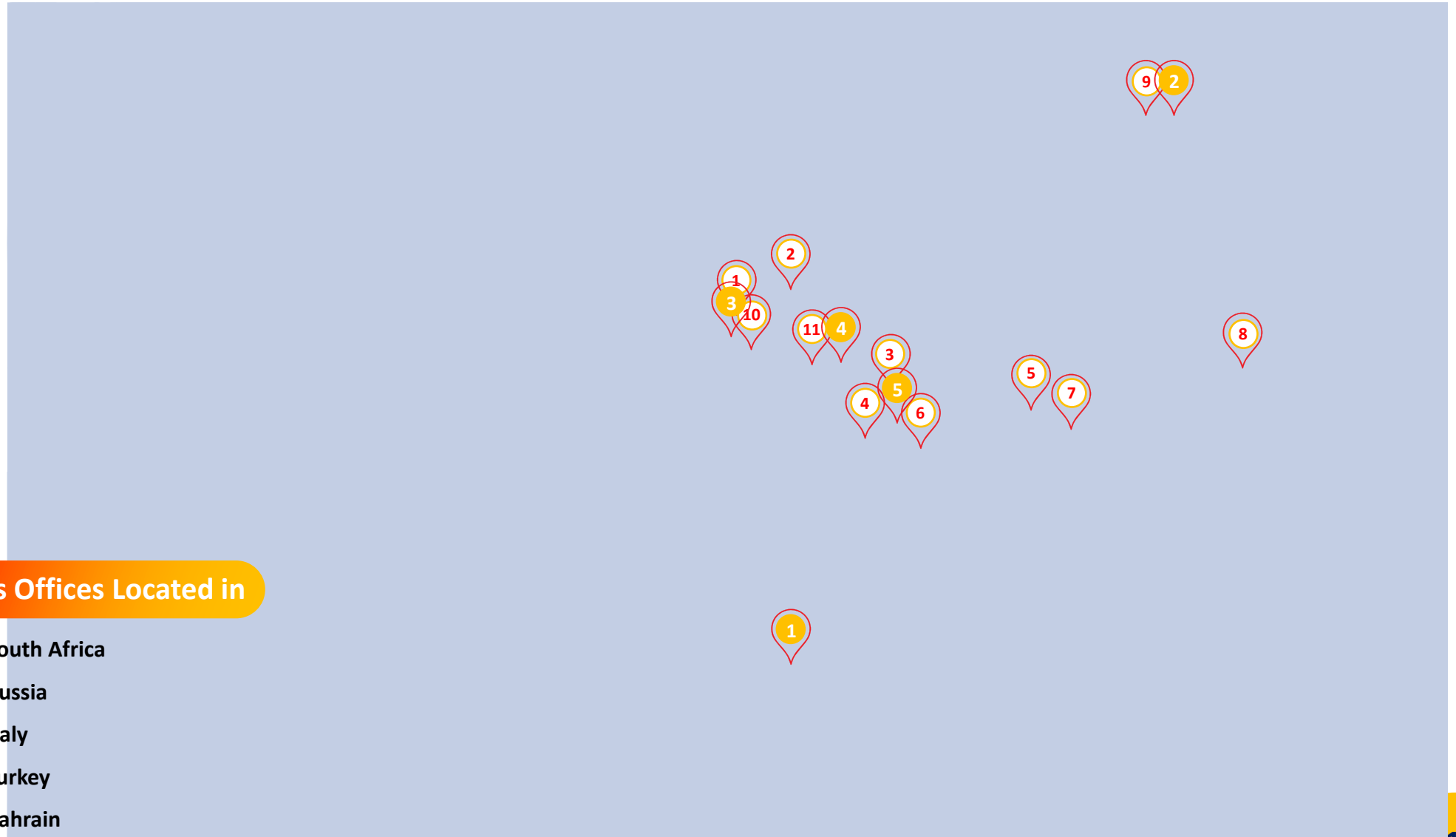
...Growing our Global Footprint...

Our Export Locations

1. Germany
2. Netherlands
3. Kuwait
4. Saudi Arabia
5. Nepal
6. Dubai
7. Bangladesh
8. Japan
9. Russia
10. Italy
11. Turkey

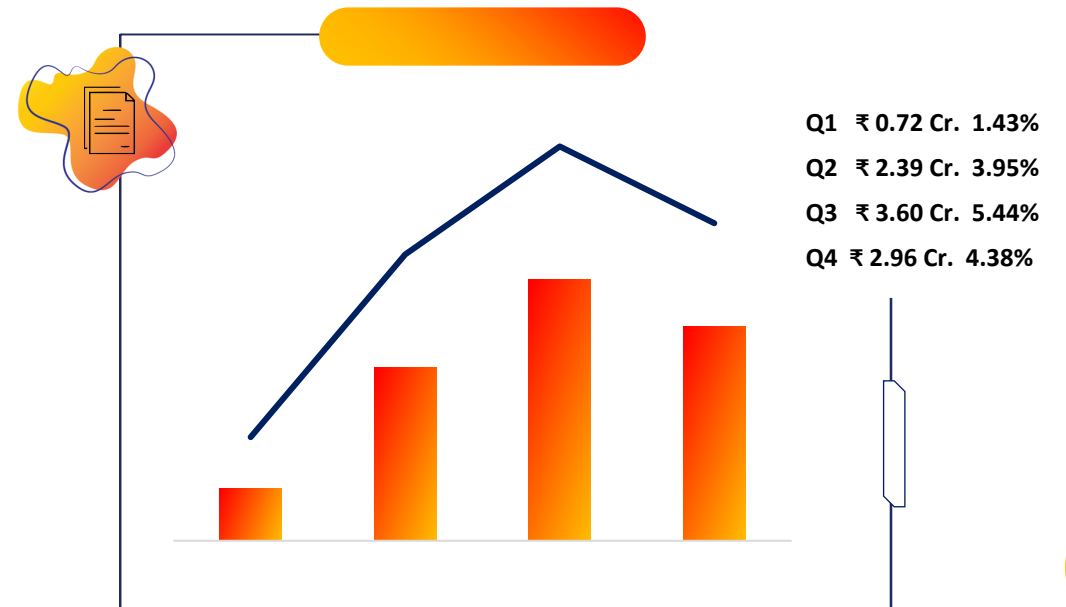
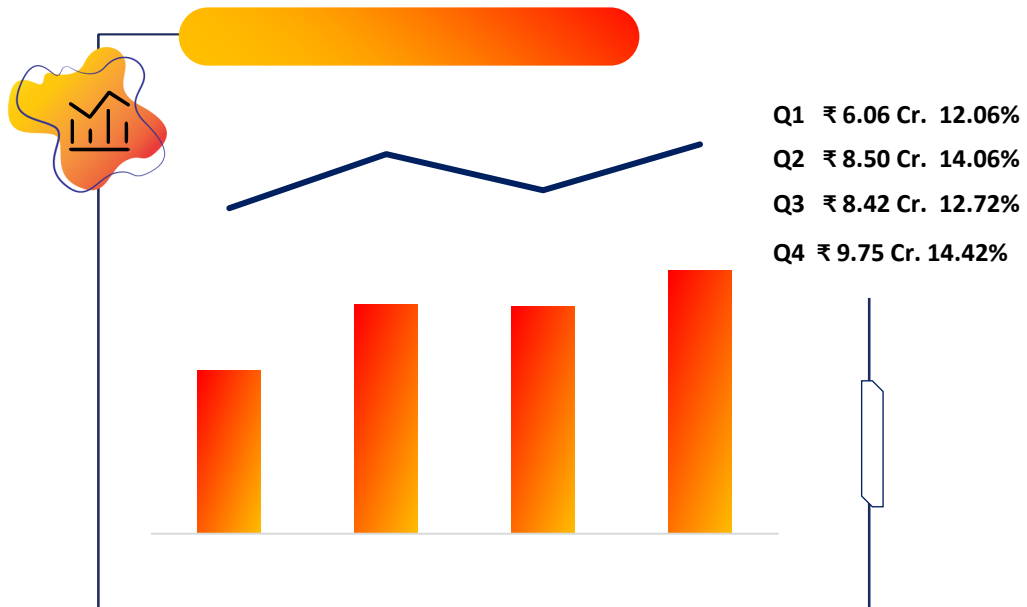
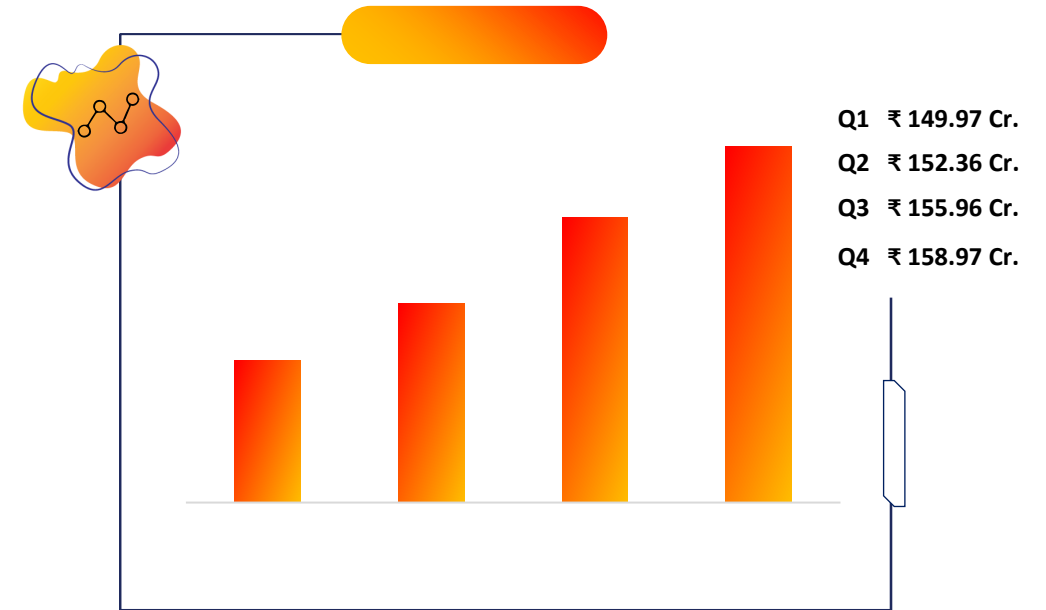
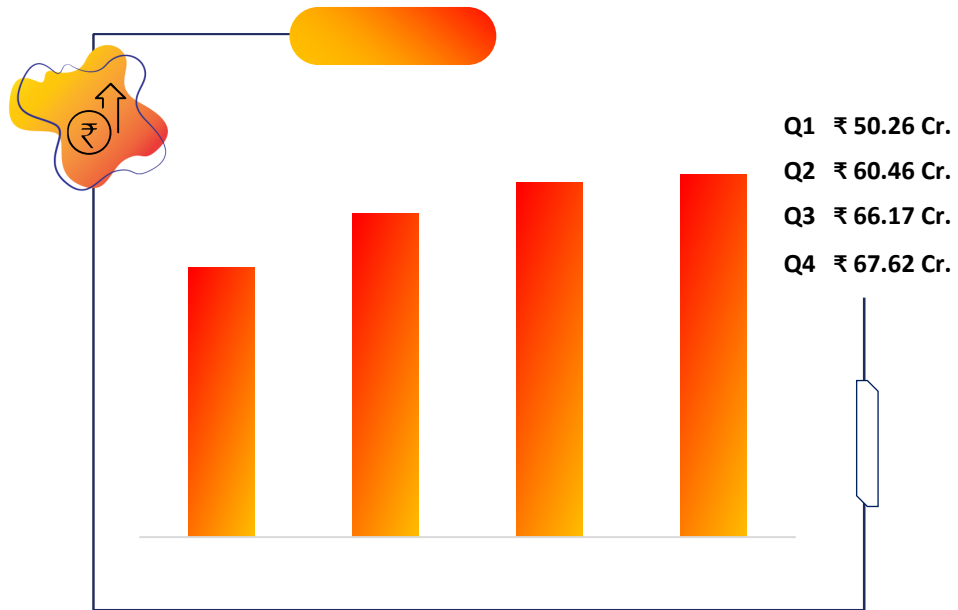
Dealers Offices Located in

1. South Africa
2. Russia
3. Italy
4. Turkey
5. Bahrain

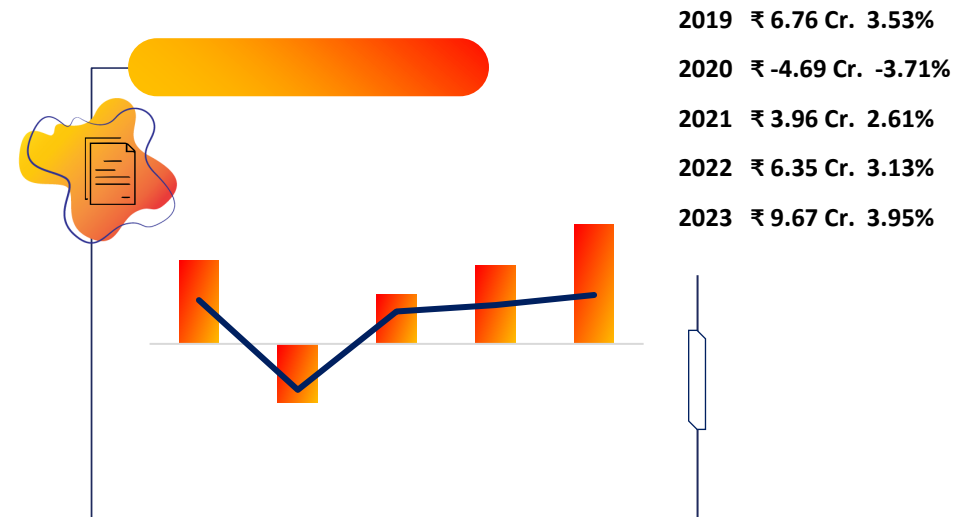
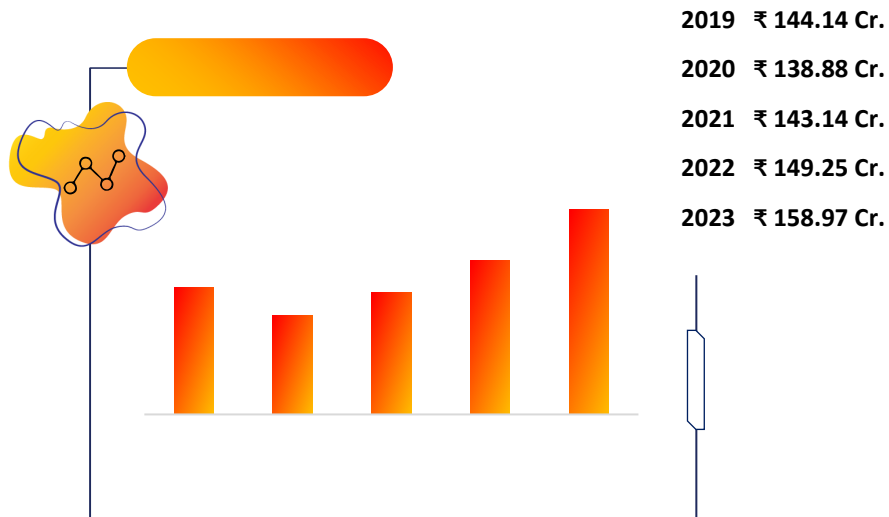
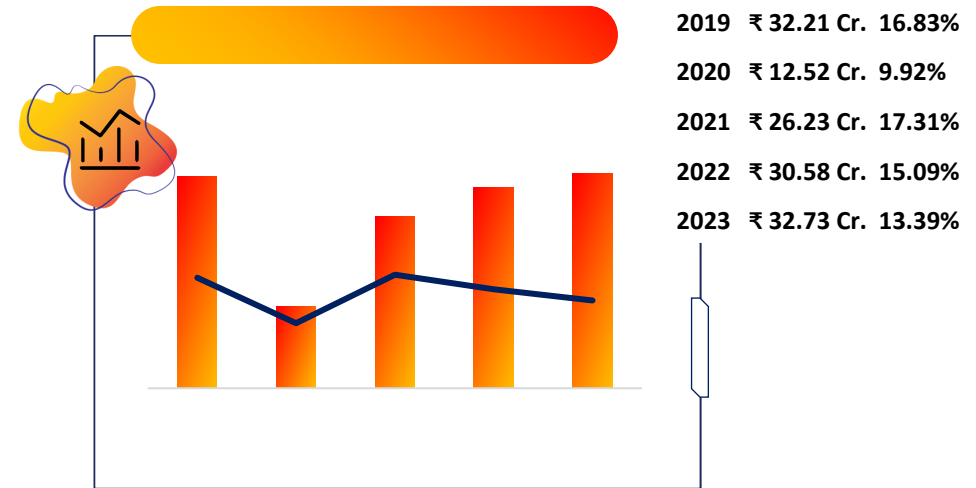
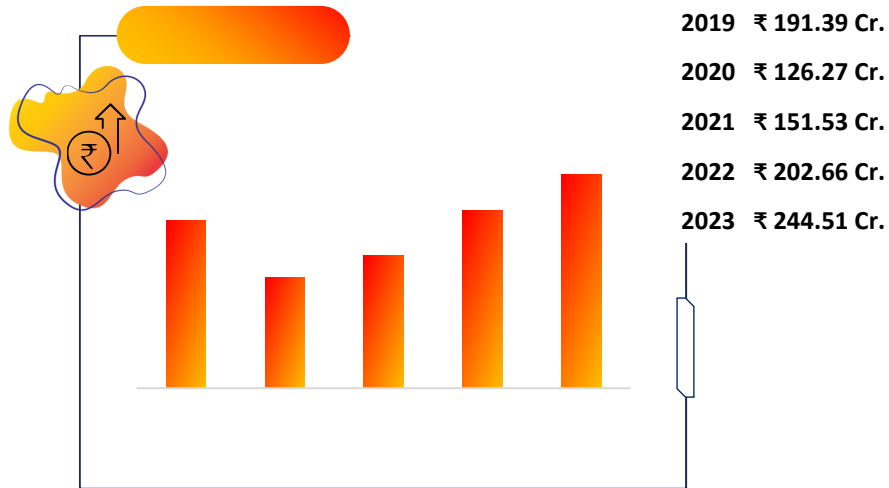




FINANCIAL PERFORMANCE – Quarter Wise



FINANCIAL PERFORMANCE – Five Years



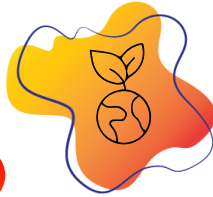
ESG COMMITMENTS

Progressing Ahead Responsibly

The Driving Force of Indian Auto Industry

Lokesh
Machines Limited

ENVIRONMENT



SOCIAL



GOVERNANCE



GOVERNANCE

...Supported by Strong Board of Directors Team

Mr. B. Kishore Babu

GOVERNANCE

...Supported by Strong Board of Directors Team



Mr. B. R. Mahesh
Independent Director



Mr. S.S. Raman
Independent Director



Mr. D. Balaji
Independent Director



Value
p
strong

Non-Ex
o: Economy

Thank You

