

January 28, 2026

To,  
**BSE Limited**  
Phiroze Jeejeeboy Towers,  
Dalal Street,  
Mumbai - 400 001.  
**BSE Security Code: 532528**

**National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (East), Mumbai - 400 051.  
**NSE Symbol: DATAMATICS**

**Sub.: Investor Presentation on Unaudited Financial Results for Q3FY26**

Dear Sir / Madam,

With reference to the captioned subject, please find attached the investor presentation on the Unaudited Financial Results of the Company for the quarter ended December 31, 2025.

The investor presentation will also be hosted on the website of the Company [www.datamatics.com](http://www.datamatics.com).

Kindly take the above on your record.

Thanking you,

For **Datamatics Global Services Limited**

**Divya Kumat**  
**President, Chief Legal Officer & Company Secretary**

**Encl: a/a**

# Investor Presentation

Q3FY26

An abstract graphic on the right side of the slide. It features a large, solid red shape that tapers from the bottom left towards the top right. Overlaid on this and extending to the right edge is a complex, multi-layered structure of translucent red and orange rectangular blocks and planes, creating a sense of depth and architectural complexity.

**DATAMATICS**



# Disclaimer

This presentation and the following discussion may contain “forward looking statements” by Datamatics Global Services (“DGS” or the Company) that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of DGS about the business, industry and markets in which DGS operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond DGS’ control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of DGS.

In particular, such statements should not be regarded as a projection of future performance of DGS. It should be noted that the actual performance or achievements of DGS may vary significantly from such statements.



01

**Company  
at Glance**

02

**Offerings**

03

**Financial  
Performance**

04

**Deal Wins**

05

**Recognition**

# Company at Glance

DATAMATICS



# DATAMATICS

## 50-YEAR JOURNEY

AN ENTIRELY AI-GENERATED  
EXPERIENCE.

WATCH NOW 



# Overview

Datamatics is a **Digital Technologies, Operations, and Experiences** company that enables global enterprises to deploy digital technologies to enhance their productivity and customer experience to create a sustainable competitive advantage.



## Revenue and PAT Growth

Q3FY26 Revenue INR **510** Crore  
**13.9%\*** revenue CAGR and **26.6%**  
PAT (after NCI) CAGR for the last five  
years



## Healthy Financials

Net Cash and Investments  
(Net of Debts)  
INR **540** Crore



## AI-powered Products

TruCap+, TruBot, FINATO,  
TruBI, TruAI, TruDiscovery



## Clientele

**300+** Significant Customers  
Worldwide  
Added **5** new clients in Q3FY26



## Employee Attrition

**11.54%** (For 9MFY26)

\* CAGR (Excluding Cignex)



## Leadership Team



**RAHUL L. KANODIA**  
VICE CHAIRMAN  
& CHIEF EXECUTIVE  
OFFICER



**SAMEER L. KANODIA**  
DIRECTOR  
& MANAGING DIRECTOR &  
CHIEF EXECUTIVE OFFICER  
OF LUMINA DATAMATICS &  
VICE CHAIRMAN & CEO  
TNQTECH



**DINESH KUMAR VK**  
PRESIDENT & GLOBAL SALES  
HEAD



**MITUL N. MEHTA**  
EXECUTIVE VICE PRESIDENT  
& CHIEF MARKETING OFFICER



**BALA  
GOPALAKRISHNAN**  
PRESIDENT & GLOBAL HEAD -  
DIGITAL TECHNOLOGIES



**PRAVEER CHADHA**  
EXECUTIVE VICE PRESIDENT  
& GLOBAL HEAD - DIGITAL  
EXPERIENCES



**SHASHI BHARGAVA**  
EXECUTIVE VICE PRESIDENT  
& HEAD INTELLIGENT  
AUTOMATION PRODUCTS



**SANJEET BANERJI**  
EXECUTIVE VICE PRESIDENT  
& HEAD - ARTIFICIAL  
INTELLIGENCE & COGNITIVE  
SCIENCES



**ANKUSH AKAR**  
EXECUTIVE VICE PRESIDENT  
& CHIEF FINANCE OFFICER



**DIVYA KUMART**  
PRESIDENT, CHIEF LEGAL  
OFFICER & COMPANY  
SECRETARY



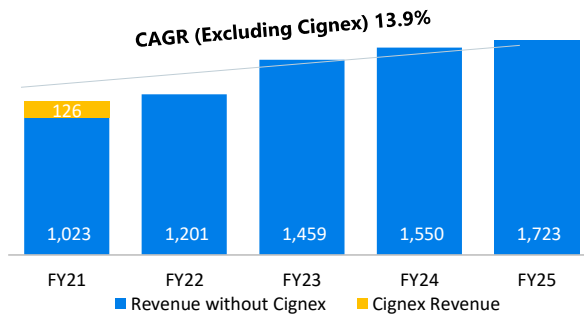
**DR. RIMA CHOWDHURY**  
PRESIDENT, CHIEF HUMAN  
RESOURCES OFFICER & CSR  
LEADER



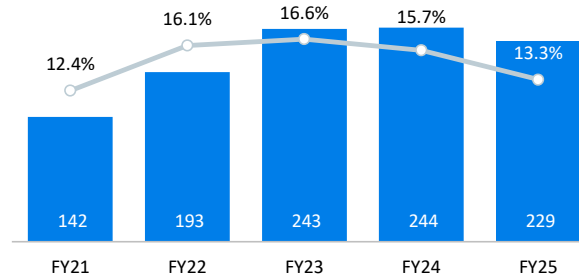
# Key Performance Indicators

(Figures in INR Crore)

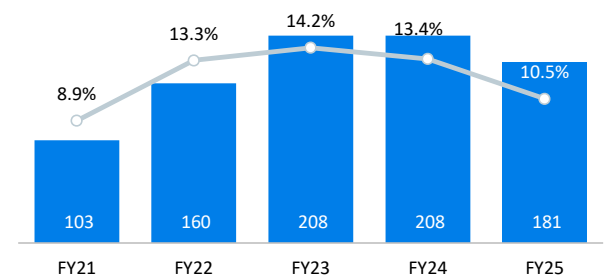
## Revenues



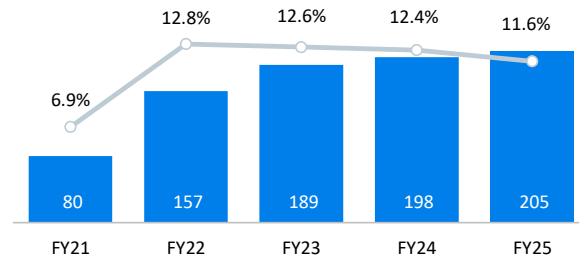
## EBITDA & Margins (%)



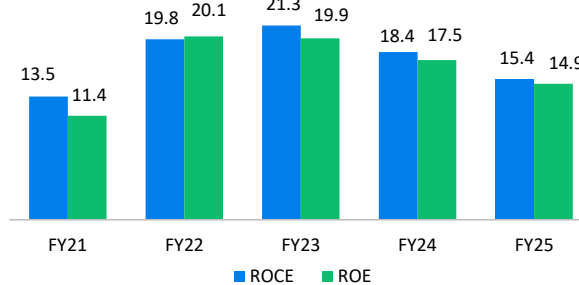
## EBIT & Margins %



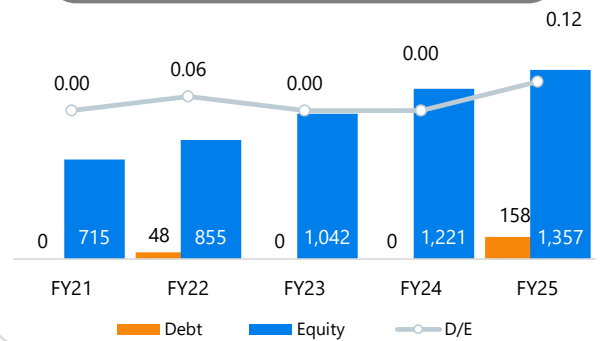
## PAT after NCI & PAT after NCI %



## ROE & ROCE



## Debt / Equity



# Offerings

DATAMATICS

# Deep in Digital

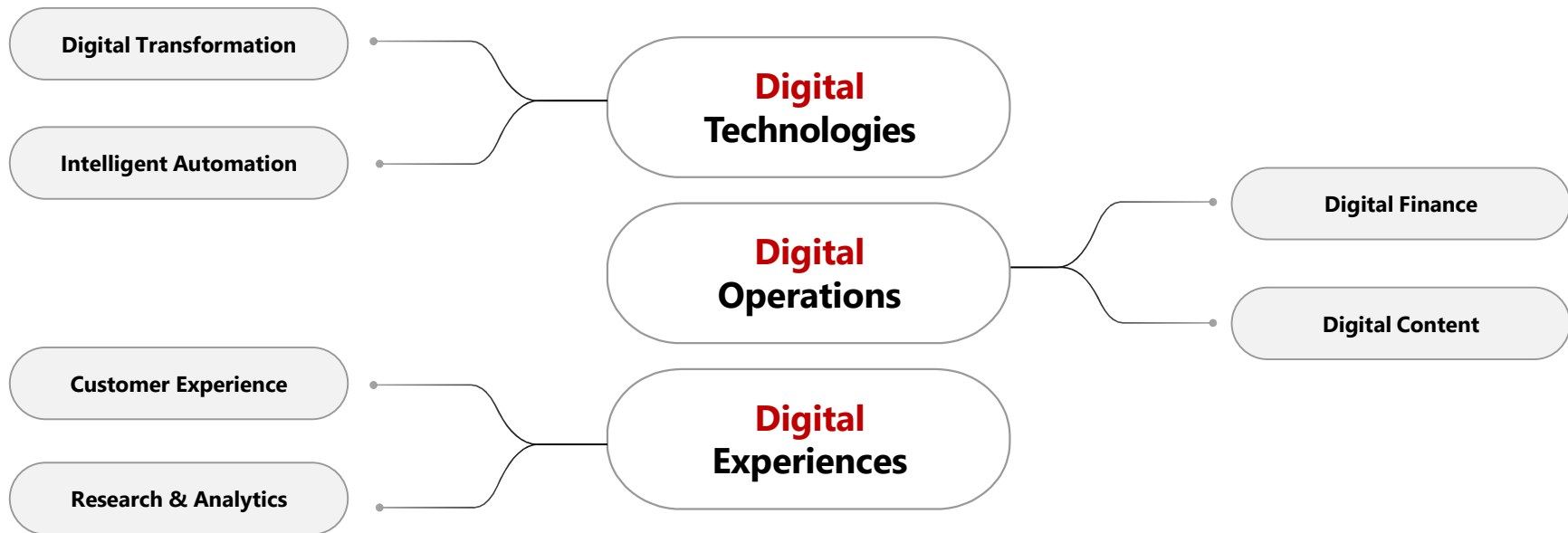


Artificial Intelligence

| Data

| Automation

| Cloud



TruBot

TruCap<sup>+</sup>

TruAI

TruBI

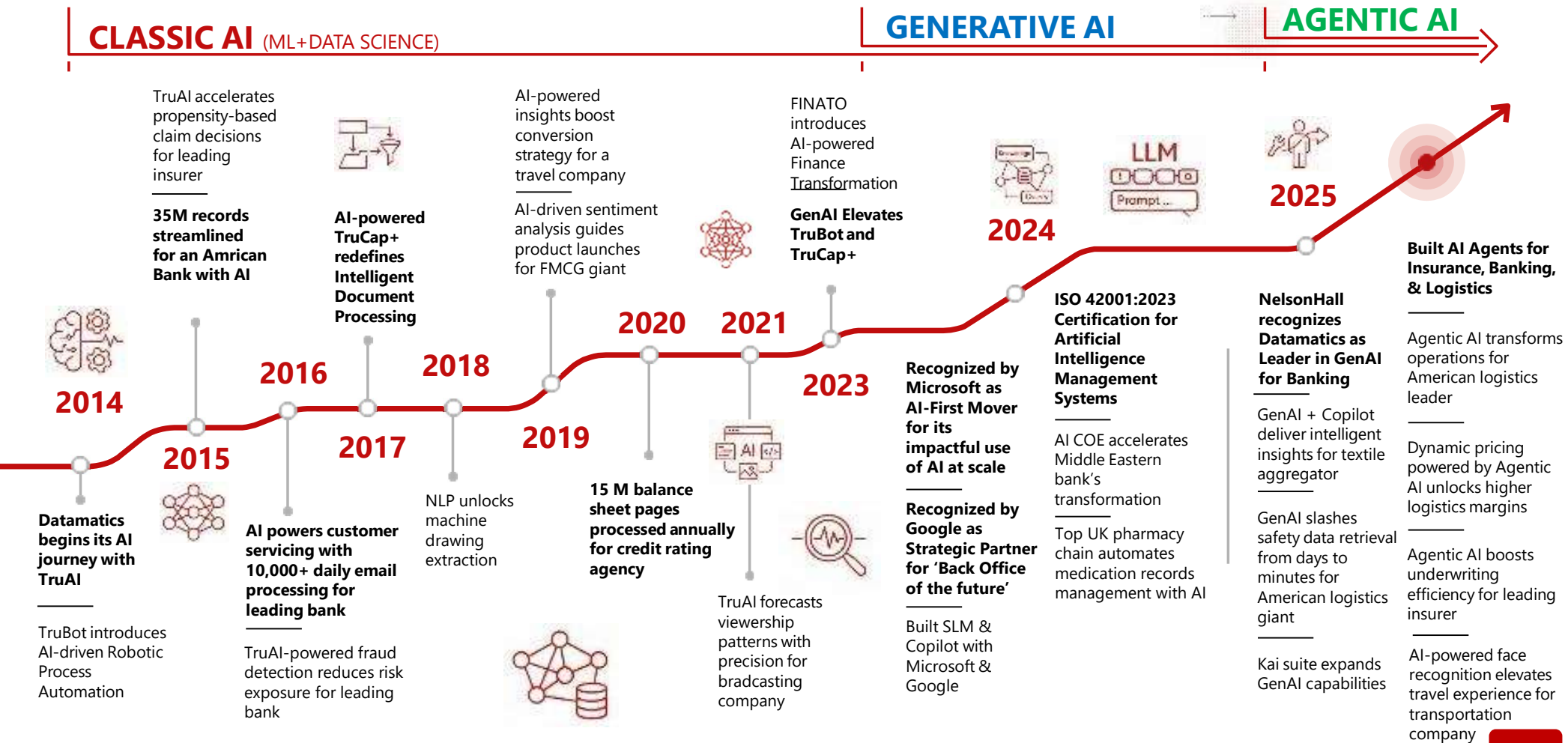
FINATO

# Datamatics AI Journey

## CLASSIC AI (ML+DATA SCIENCE)

## GENERATIVE AI

## AGENTIC AI





## Navigating the Ocean of AI

### AI Services

- AI Strategy & Consulting
- GenAI/ Core AI/ Agentic AI
- AI Solution Development & Integration
- Model Development
- Agentic AI-enabled Transformation
- MS Copilot Integration & Development

### AI Solutions

- Financial Statement Analysis (TruAI)
- Fraud Analytics
- Contract Management
- Credit Risk Analysis (TruAI)
- Video & Image Analytics (KaiVISION)
- Testing Automation (KaiTest)
- Software Development Lifecycle Optimization (KaiSDLC)
- Business Rule Extraction Engine (KaiBRE)
- Digital Interventions for superior CX (SuperCX)

### AI-Powered Products

- TruBot (RPA)
- TruCap+ (IDP)
- TruBI (Business Intelligence)
- FINATO (Finance Transformation)
- TruDiscovery (Knowledge Assistant)

- Delivered 65+ AI projects
- Processing 15M+ balance sheet pages annually
- Small language model & copilot developed in collaboration with Microsoft and Google
- Built AI Agents for Insurance, Banking, and Logistics; enabling autonomous workflow orchestration, smarter decision-making, and enterprise-wide productivity at scale
- 40+ Customers using GenAI powered TruBot, TruCap+, TruBI

### Recognition



One of the first companies globally certified for ISO 42001:2023 for Artificial Intelligence Management System



# Digital Technologies

Enterprises partner with Datamatics for their technology transformation, leveraging the latest digital technology advancements to maximize potential. Datamatics offers deep expertise in Digital Technologies like Data & AI, Cloud, Intelligent Automation, Application Modernization, and low-code/no-code platforms. They enhance enterprise agility by reimagining applications and collaborating with Hyperscalers like Microsoft, Google, and Salesforce to deliver innovative solutions.

"Datamatics was very agile and proactive in their approach and worked as an extended team of Harris Teeter. Datamatics helped us in our Digital Transformation journey by enabling us to go deep in digital with its solutions."

Stephen Ramsey

**Sr. Director, Information Services,  
Harris Teeter**

"Datamatics acts as a key partner in our journey. They look to solve a business problem and not just provide a technical solution. They have helped us scale by learning our processes and this is what sets Datamatics apart. Datamatics will continue to be our valued partner in our digital transformation journey."

David Friedman

**Head of Intelligent Automation Centre of Excellence,  
Ryder Systems**



# Digital Operations

Enterprises partner with Datamatics to transform their mid-office and back-office operations. Through its proprietary platforms, process expertise, and global delivery, it achieves global benchmarks of productivity and operational efficiency. Their digitally augmented platforms are powered by Artificial Intelligence, Intelligent Automation, Smart Workflows and Analytics.

- Powering digital content for 3 of the top 5 Fortune 500 retailers
- Trusted by 9 of the top 10 global publishers.
- Recognized as a top 10 global Finance Transformation Provider by several leading analyst firms like Gartner, IDC, and Everest.

"We collaborated with Datamatics to help process our accounts payable invoices for our customers, predominantly across Europe. I have to say it was transformational; Datamatics has done a great job of recognizing our challenges and Enhancing the process."

Tony McMurray  
**Managing Director,**  
**Ingram Micro Global Business Services**

"Since Finato came in, we've had great feedback from the whole organization. We found it to be a lot more intuitive, and the look and feel are also really fresh. We appreciate the involvement of the Datamatics team and thank them for providing a modern, updated system."

Jonathan Stevenson  
**Finance Transformation Director,**  
**Incora**



# Digital Experiences

Datamatics Digital Experiences integrates AI to enhance customer experience. Its multilingual, omnichannel contact centers in the Philippines, India, and the USA feature 'Super Agents' who embody the client's brand ethos and deliver superior customer experiences, enhancing satisfaction, loyalty, and business growth. Service offerings include CX Consulting, Management, Transformation, and Analytics embedded across all customer touchpoints and channels.

"Datamatics has worked with us very closely over the years in terms of helping us and implementing a new proctoring platform. Datamatics brings a level of professionalism and support. They're more like a partner to us than a vendor. One of the things that distinguish Datamatics from other companies is their level of understanding and expertise in what they do. I can only see this partnership growing over the years to come."

Raashid Siddique  
**President, Global Operations,  
PSI**

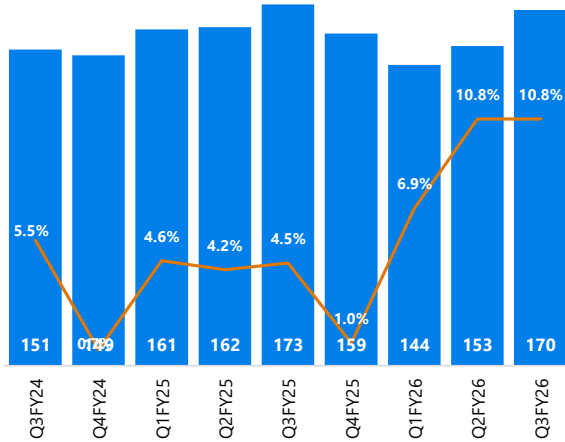
"AccessFares' goal is to always improve our best-in-class customer service for our clients. We are confident that a strategic partnership with Datamatics will add immense transformational value to our global premium services. The Datamatics team has been wonderful to work with and has seamlessly managed the transition process. We look forward to many shared successes in the future."

Mark Lowery  
**Managing Partner,  
AccessFares**



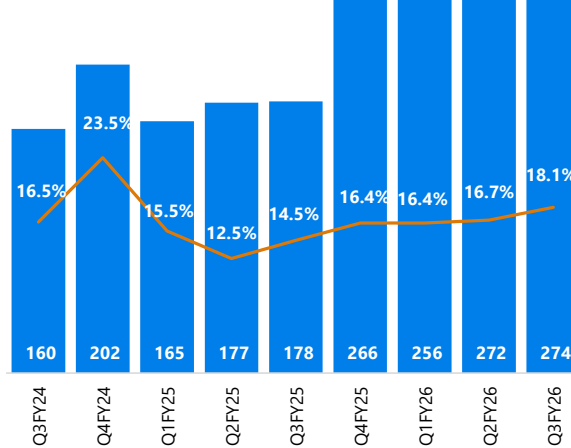
## Business Segment Revenue Trend (Figures in INR Crore)

### Digital Technologies



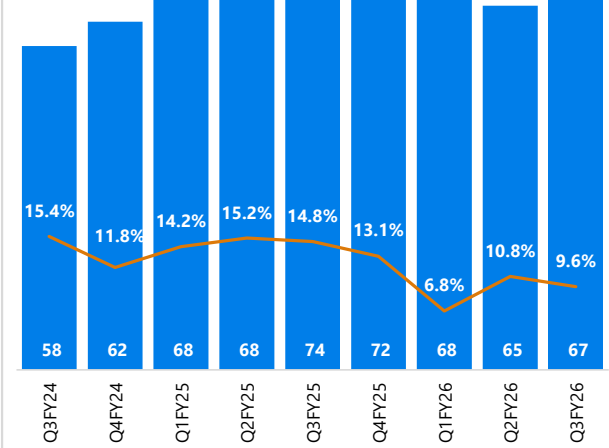
■ Digital Technologies — EBIT Margin %

### Digital Operations



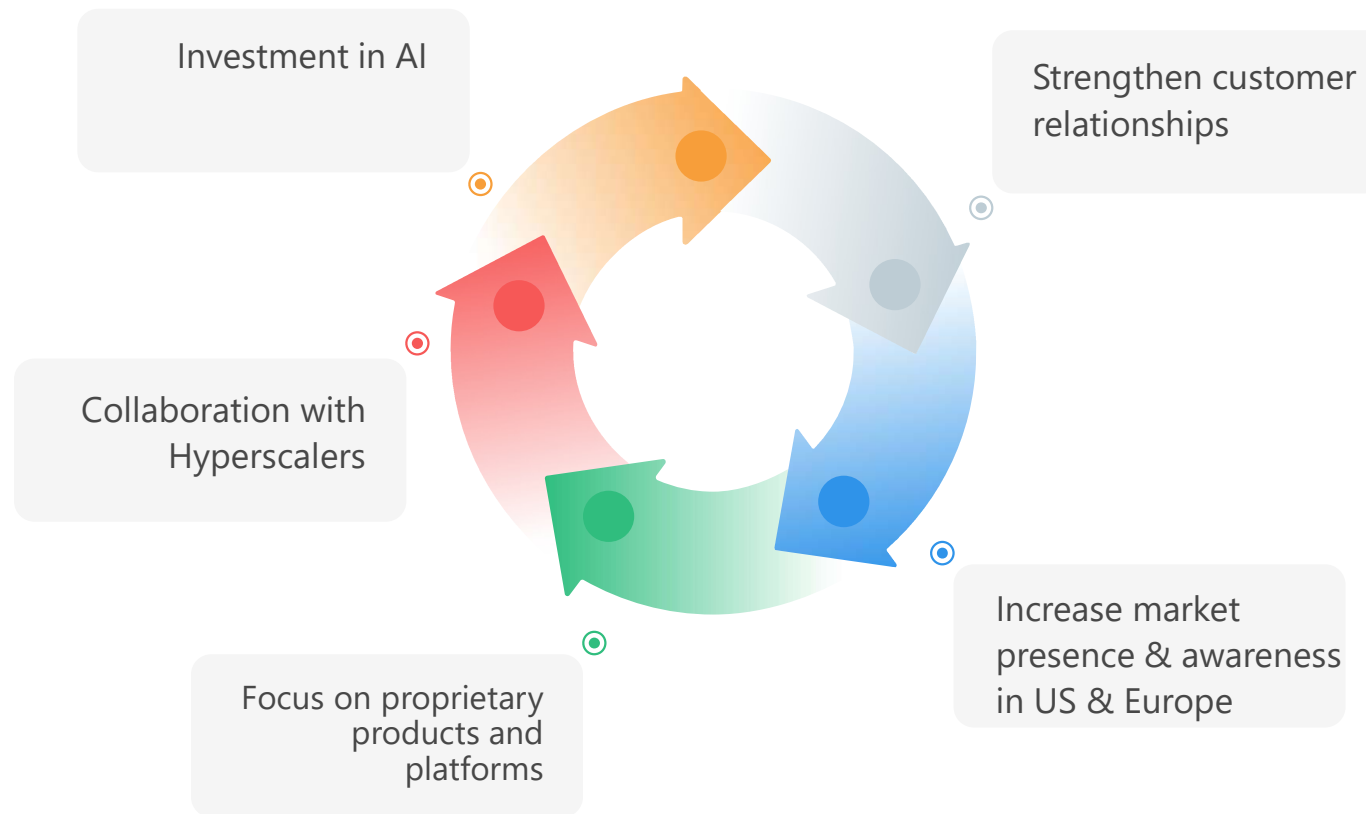
■ Digital Operations — EBIT Margin %

### Digital Experiences



■ Digital Experiences — EBIT Margin %

## Growth Strategy





# Financial Performance

An abstract graphic featuring a thick red diagonal band that runs from the bottom left towards the center. To the right of this band, there is a 3D bar chart with several vertical bars of varying heights, rendered in a translucent orange-red color. The background is a light, neutral tone.

DATAMATICS

## Consolidated Financial Summary – Q3FY26

Particulars		Q3FY26	Q2FY26	QoQ Growth	Q3FY25	YoY Growth	9MFY26	9MFY25	YoY Growth
<b>Revenue (INR Crore)</b>	Revenue from Operations (INR Crore)	510.1	490.2	4.1%	425.5	19.9%	1,467.9	1,226.2	19.7%
	Other Income (INR Crore)	12.5	15.7	(20.5%)	10.7	16.8%	40.5	38.3	5.7%
	Total Income (INR Crore)	522.6	505.9	3.3%	436.2	19.8%	1,508.4	1,264.5	19.3%
<b>Margins (INR Crore)</b>	EBITDA	96.2	88.8	8.3%	54.6	76.4%	261.0	154.7	68.7%
	EBIT	74.2	68.9	7.7%	44.7	65.9%	199.6	126.7	57.6%
	PBT before exceptional item	82.2	80.5	2.0%	53.3	54.2%	226.6	162.1	39.8%
	PBT after exceptional item	41.9*	80.5	(48.0%)	88.1**	(52.4%)	186.3	193.8	(3.8%)
	PAT (After non-controlling interest)	36.4	63.2	(42.5%)	74.3	(51.0%)	150.0	160.2	(6.3%)
<b>Margin (%)</b>	EBITDA Margin (%)	18.9%	18.1%	75bps	12.8%	604bps	17.8%	12.6%	516bps
	EBIT Margin (%)	14.6%	14.1%	50bps	10.5%	404bps	13.6%	10.3%	327bps
	PBT Margin before exceptional item (%)	15.7%	15.9%	(20bps)	12.2%	351bps	15.0%	12.8%	221bps
	PBT Margin after exceptional item (%)	8.0%	15.9%	(790bps)	20.2%	(1218bps)	12.4%	15.3%	(297bps)
	PAT Margin (%)	7.0%	12.5%	(554bps)	17.0%	(1008bps)	9.9%	12.7%	(272bps)
<b>EPS (INR)</b>	Basic & Diluted EPS (INR)	6.16	10.70	(42.4%)	12.58	(51.0%)	25.38	27.12	(6.4%)

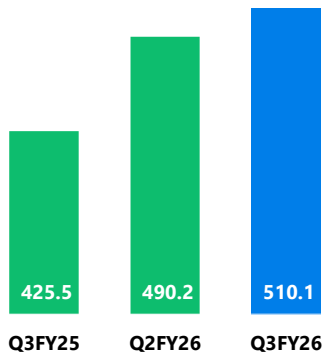
\*One-time exceptional impact of ₹40.3 crores in Q3FY26 due to the change in labour codes

\*\*Exceptional gain of ₹34.8 crores in Q3FY25 due to exchange gains arising from buy back of equity share capital held in overseas subsidiary and expenses incurred on acquisition of subsidiaries

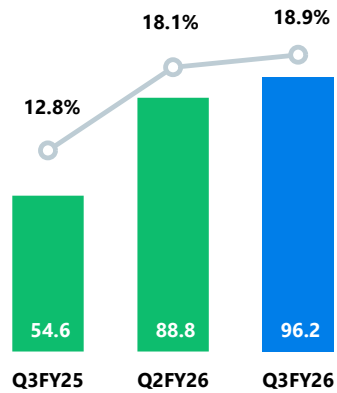
# Consolidated Financial Highlights – Q3FY26

(Figures in INR Crore)

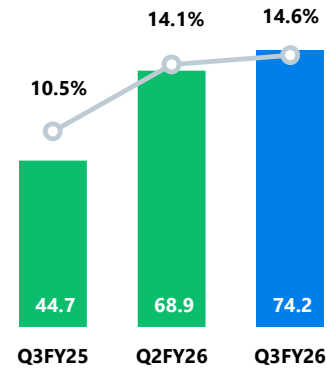
## Operating Revenues



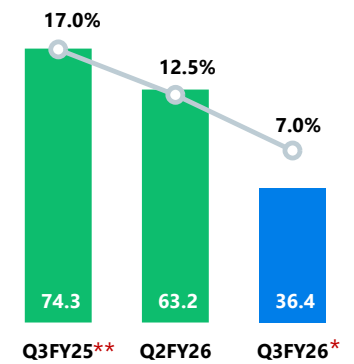
## EBITDA & EBITDA %



## EBIT & EBIT %



## PAT after NCI & PAT after NCI %



**QoQ 4.1%**



**YoY 19.9%**



**QoQ 8.3%**



**YoY 76.4%**



**QoQ 7.7%**



**YoY 65.9%**



**QoQ 42.5%**



**YoY 51.0%**

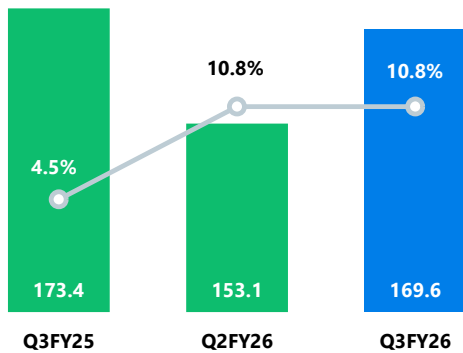
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\*\*Exceptional gain of ₹34.8 crores in Q3FY25 due to exchange gains arising from buy back of equity share capital held in overseas subsidiary and expenses incurred on acquisition of subsidiaries

## Revenue Segment Analysis – Q3FY26

(Figures in INR Crore)

### Digital Technologies Revenue & EBIT Margin (%)

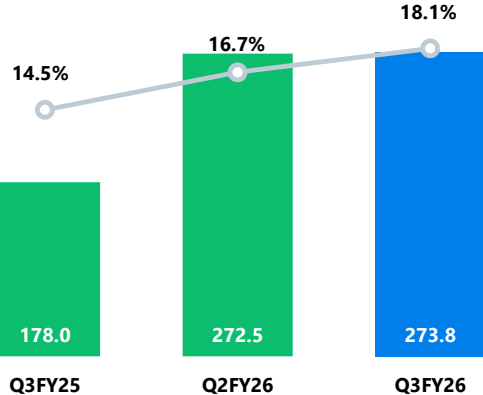


**QoQ 10.8%**



**YoY 2.2%**

### Digital Operations Revenue & EBIT Margin (%)

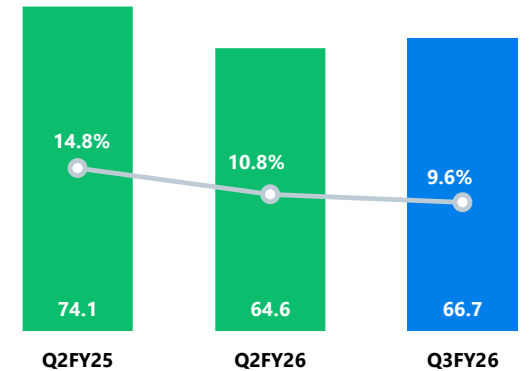


**QoQ 0.5%**



**YoY 53.8%**

### Digital Experiences Revenue & EBIT Margin (%)



**QoQ 3.2%**

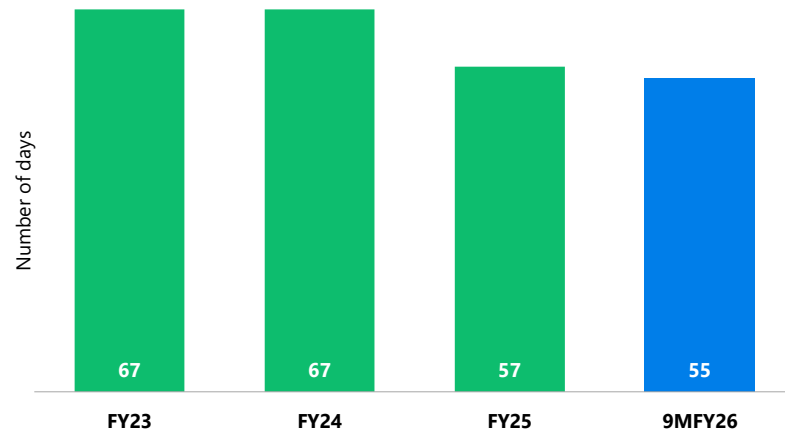


**YoY 10.0%**

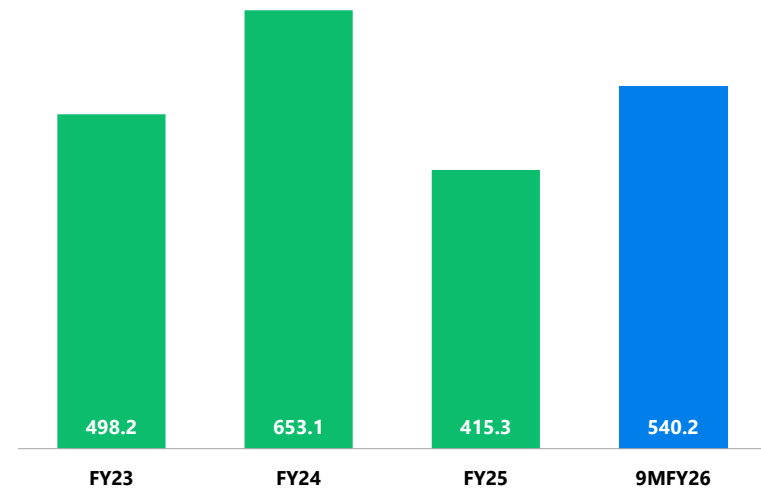
## Balance Sheet Metrics – Q3FY26

(Figures in INR Crore)

### Days Sales Outstanding (DSO)



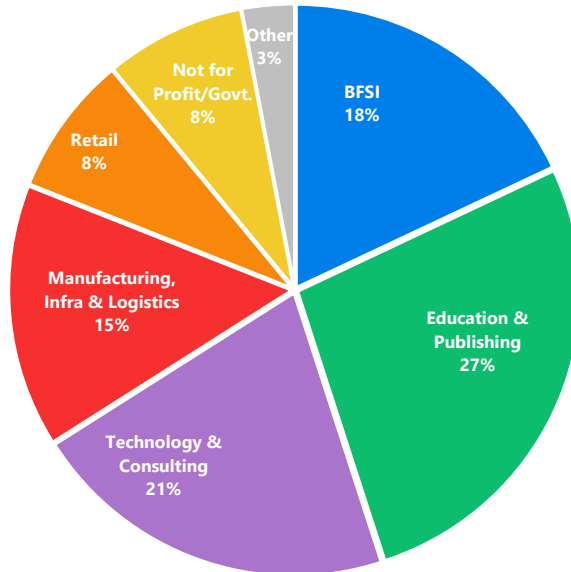
### Net Cash & Investments (Net of Debts)



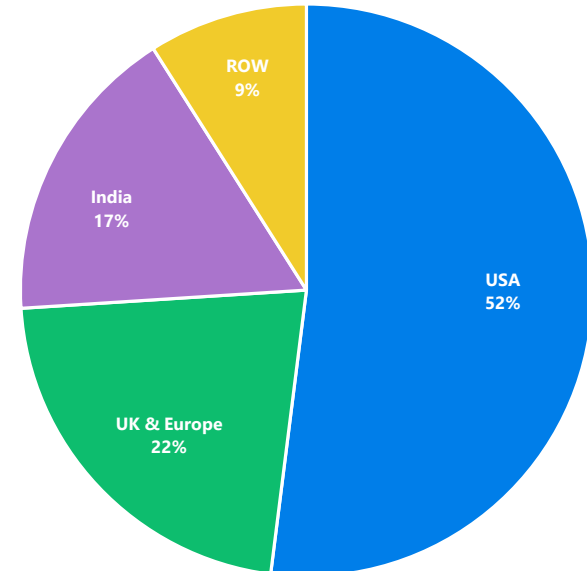


## Revenue Segment Analysis – Q3FY26

Revenue by Industry



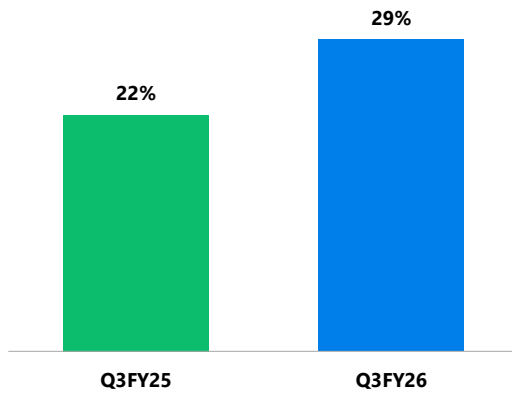
Revenue by Geography



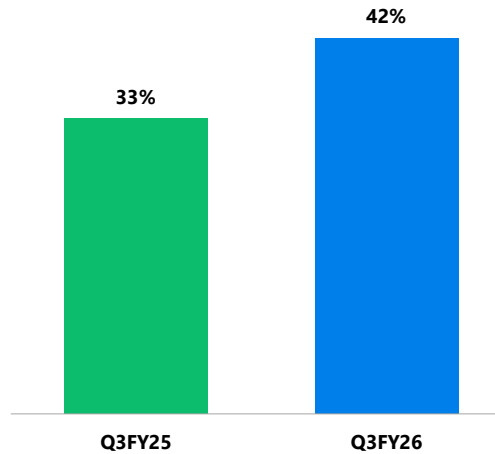
## Client Concentration – Q3FY26

Client concentration maintained at a comfortable level

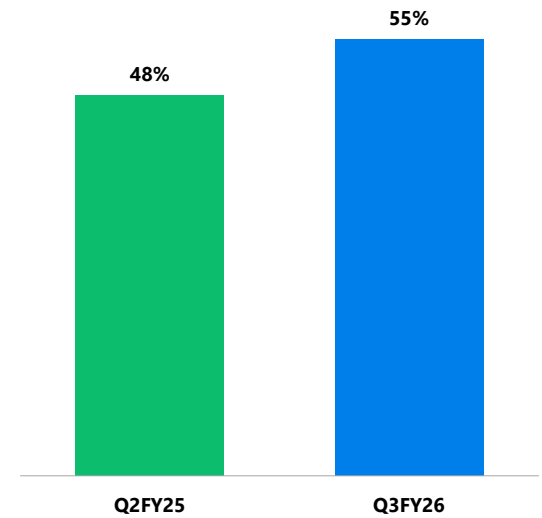
Top 5



Top 10

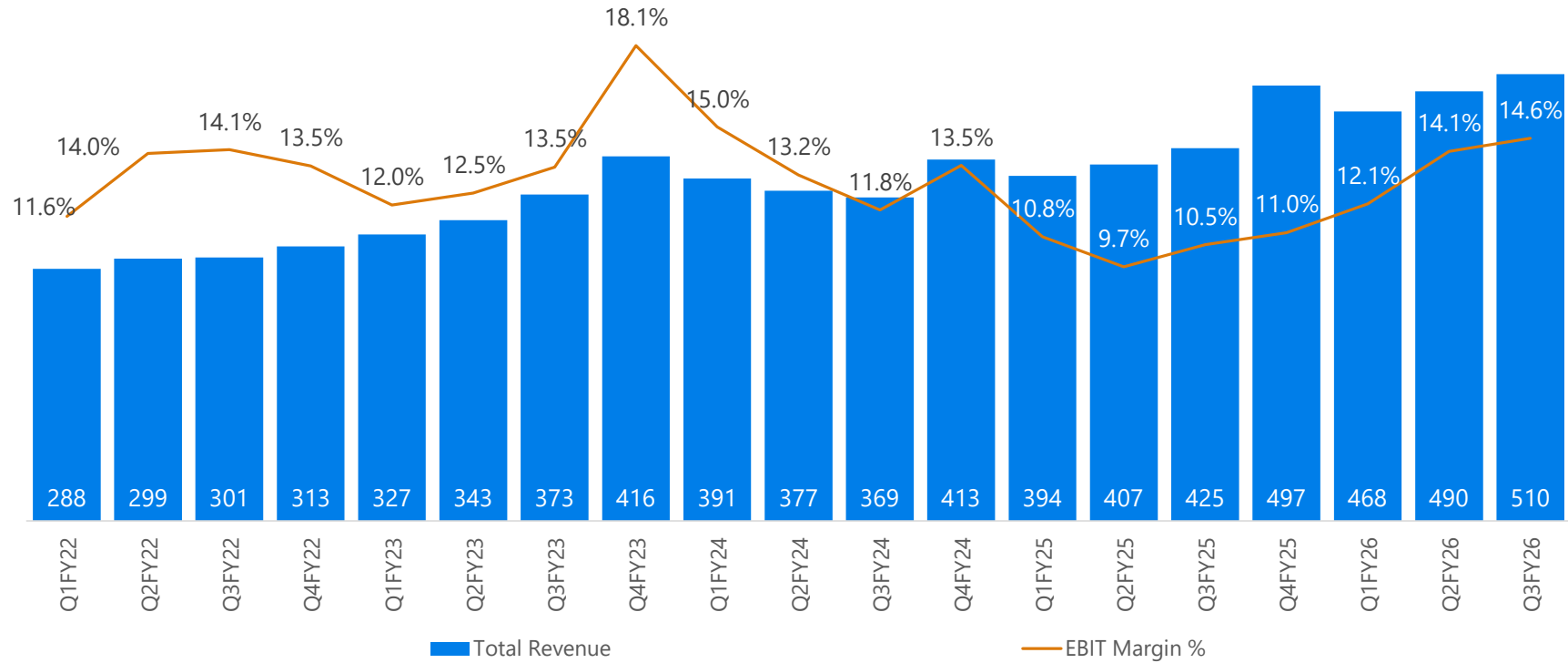


Top 20



## Revenue & EBIT Margin Trend

(Figures in INR Crore)



**Deal Wins**

A hand holding a glowing digital device with data visualizations. The device displays various charts, graphs, and data points in a futuristic, high-tech style. The background is dark with blue and green light effects, suggesting a digital or network environment.

**DATAMATICS**

## Key Deal Wins – Q3FY26

### Client

**A leading global provider of supply chain solutions**

Deepened partnership with Datamatics by extending AI-driven Finance & Accounting from Accounts Payable to Procurement, unlocking operational efficiencies and scalability.

**A leading global automotive components manufacturer**

Datamatics is selected to transform Finance & Accounting operations through AI-led automation, improving efficiency, accuracy, and financial visibility.

**A large construction company in the Middle East**

Datamatics is engaged for AI-powered Finance & Accounting, streamlining operations and strengthening financial governance

**A Canadian financial services firm specializing in heavy equipment financing**

Datamatics is selected to drive an AI-powered hyperautomation initiative, leveraging Microsoft Power Automate to streamline workflows, reduce manual effort, and boost operational efficiency.

**A European bank with global operations**

Datamatics is selected for AI-powered enterprise modernization, enabling modernized platforms, and future-ready digital capabilities.

**One of the largest optical retail enterprises in US**

Datamatics partnership deepened by expanding AI-driven Customer Management Services, improving service quality, efficiency, and customer experience

### About the deal



# Recognition



**DATAMATICS**

## Key Analyst Recognition – Q3FY26



### Major Players

Marketscape Worldwide  
Intelligent Document Processing  
Software Assessment 2025

Recognized among Top 10 Global Vendors



### Major Contender

Intelligent Process Automation Platform  
(IPAP) PEAK Matrix® Assessment 2025

Recognized among Top 15 Global Vendors



### Major Players

GenAI & Process Automation in Banking 2025  
NEAT Assessment

Recognized among Top 10 Global Vendors



### Major Contender

Digital Transformation Services for Mid-market  
Enterprises PEAK Matrix® Assessment 2025

Recognized among Top 10 Global Vendors



### Product Challengers

Intelligent Automation Services 2025 -  
Intelligent Enterprise Automation (Europe  
& US)

Recognized among Top 15 Global Vendors



### Aspirants

Customer Experience (CX) Services in Insurance  
Operations PEAK Matrix® Assessment 2025

Recognized among Top 15 Global Vendors



### Challengers

Finance & Accounting Business Process  
Transformation 2025 RadarView report

Recognized among Top 15 Global Vendors



### Major Contender

CXM 2025 Americas Region PEAK Matrix®  
Assessment 2025

Recognized among Top 15 Global Vendors

\*Datamatics Market Rank as per understanding of the Analyst Report

# Thank you!

## For Further Queries Contact:

**Mr. Ankush Akar**

Executive Vice President & Chief Finance Officer

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**Pratik Jagtap / Asha Gupta**

✉ [pratik.jagtap@in.ey.com](mailto:pratik.jagtap@in.ey.com)

✉ [asha.gupta@in.ey.com](mailto:asha.gupta@in.ey.com)

**DATAMATICS**