



SHARAT INDUSTRIES LIMITED

CIN - L05005AP1990PLC011276

Regd. Off. : Feed Plant, Hatchery & Farm

Venkanna Palem Village, T.P. Gudur Mandal, Nellore - 524 002, Nellore Dist, A.P.

Processing Plant : Mahalakshampuram Village, T.P. Gudur Mandal, Nellore - 524 002, Nellore Dist, A.P.

E-mail : accounts@sharatindustries.com, Website : www.sharatindustries.com

Date: 28th February 2025

To
BSE Limited
Department of Corporate Services,
Phiroze Jeejeebhoy Towers, Dalal Street,
Mumbai – 400 001.

BSE Scrip Code: 519397 | 890207

Dear Sir/Madam;

Sub: Submission of Investors Presentation under Regulation 30 of the SEBI (Listing obligation and Disclosure Requirements) Regulation 2015.

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, please find attached the Investors Presentation for the Quarter and nine months ended 31st December 2024 (Q3 FY 2024-2025) as an attachment.

We request you to take the same on record.

Thanking You,

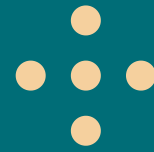
Yours Faithfully,

For **SHARAT INDUSTRIES LIMITED**

SHARAT REDDY SABELLA

WHOLE-TIME DIRECTOR

DIN:02929724

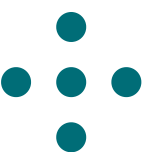


SHARAT INDUSTRIES LIMITED

PIONEERS OF INDIAN
AQUACULTURE

HATCHERY | FARM | FEED MILL | PROCESSING PLANT

Q3 & 9MFY25



COMPANY OVERVIEW

Sharat Industries is India's oldest integrated aquaculture company led by first generation entrepreneur Mr. S Prasad Reddy and supported by second generation professional Mr. S Sharat Reddy. Sharat Industries prides itself in being the pioneer of Vannamei (white shrimp) culture in India.

INTEGRATED OPERATIONS

HATCHERY



Capacity (per year):
500 million seedlings

- Produces Vannamei seedlings (First hatchery in the country to have introduced and nativised this species)
- Long-term association with SIS, Florida

FARM



Capacity (per year):
2,000 tonnes shrimp

- 500 acre farm located on the coast of the Bay of Bengal
- Proximity to sea enables the use of sea water for the farming operations.

FEED MILL



Capacity (per year):
22,500 tonnes

- Produces high quality and nutritional shrimp feed marketed under VANNASTAR brand and widely accepted by farmers

PROCESSING PLANT



Capacity (per year):
7,500 tonnes frozen shrimp

- Plant with state-of-the-art infrastructure and ultra modern processing equipment
- Ensures processed products are antibiotic free and high quality

1990

Year of establishment

Andhra Pradesh

Extensive network presence

25+

Export customer base

30+

Domestic customer base

10+

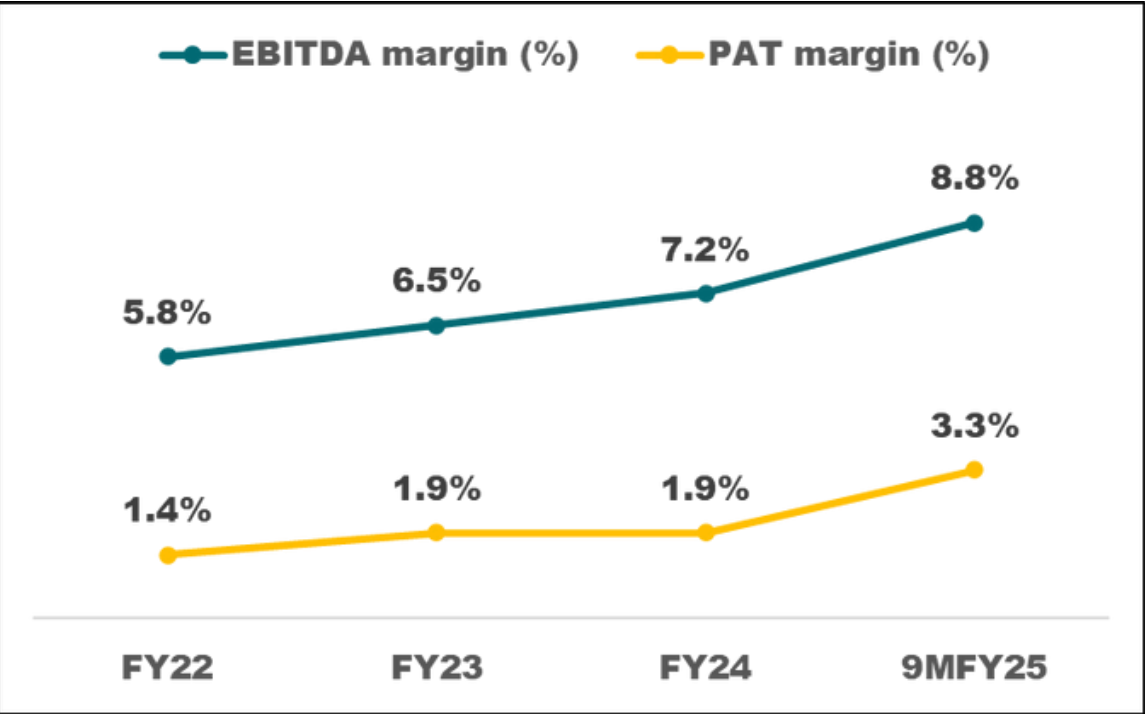
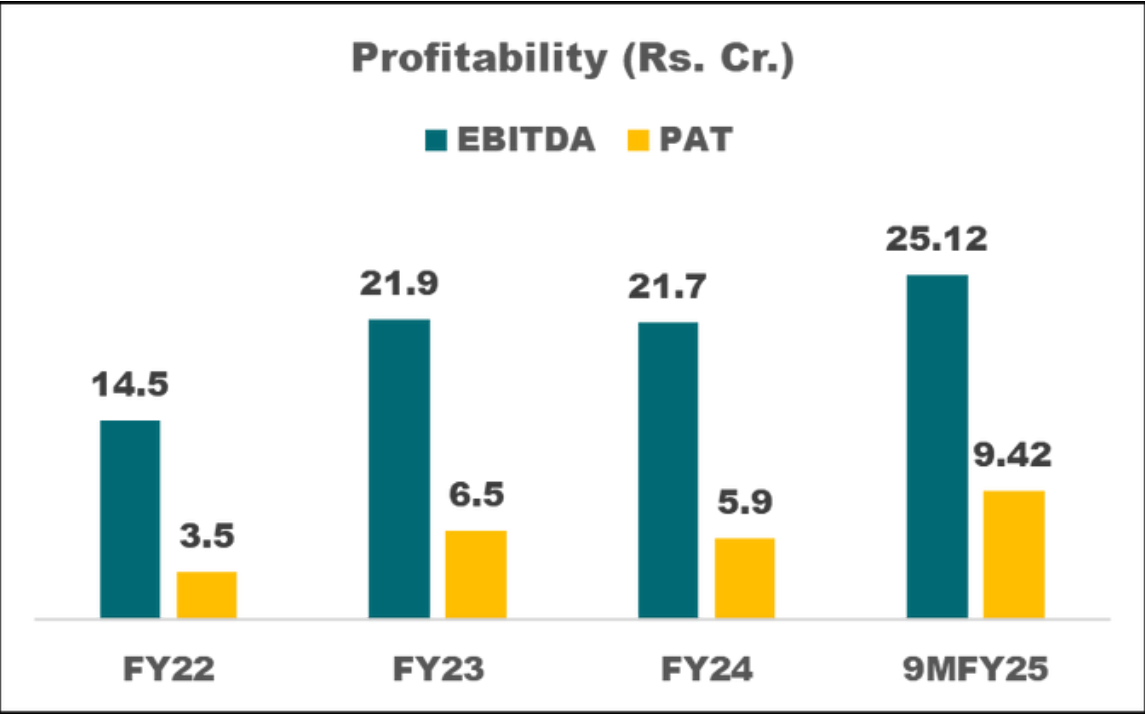
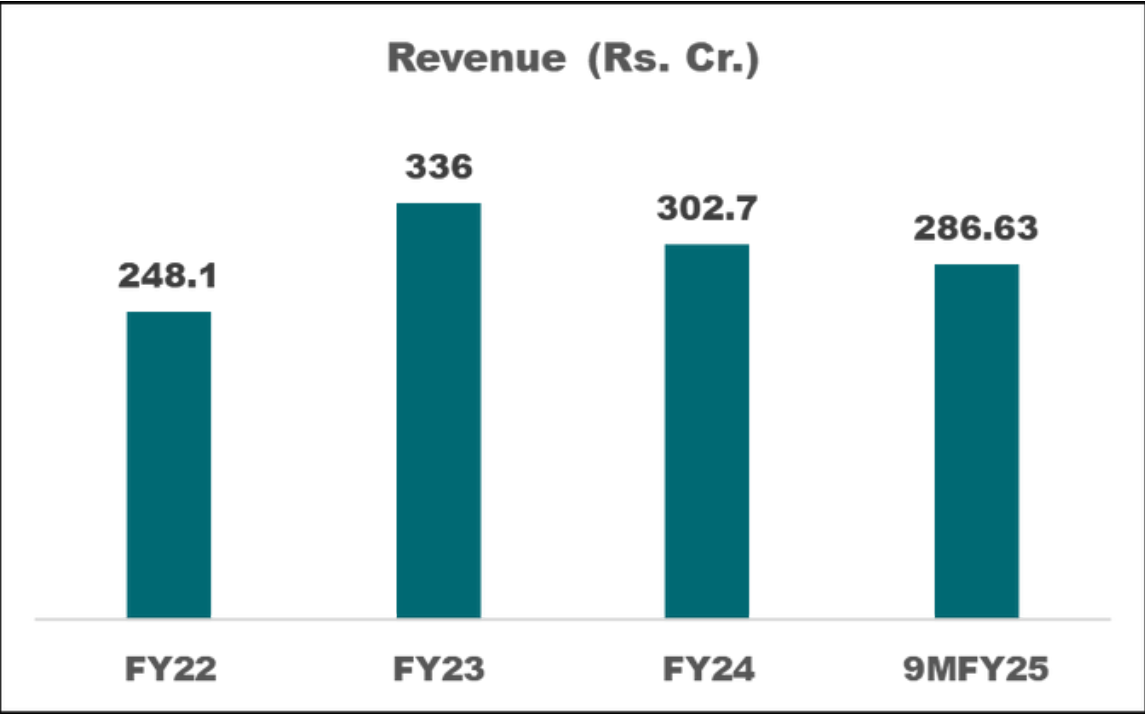
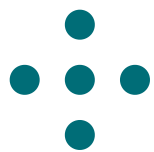
Export countries

500

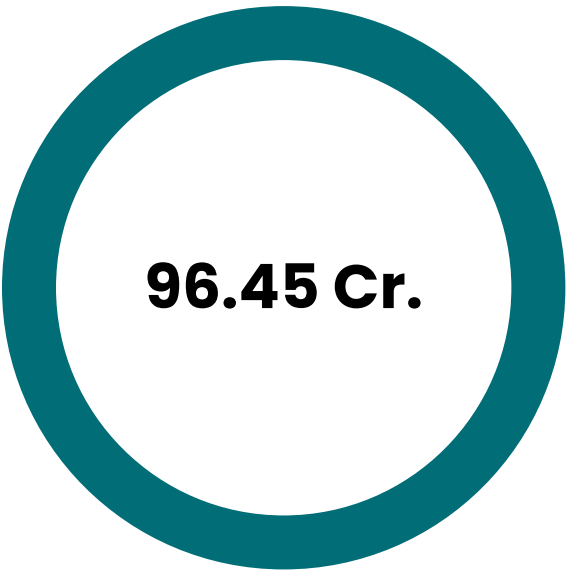
Acres Land



FINANCIAL PERFORMANCE

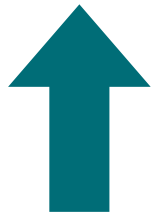
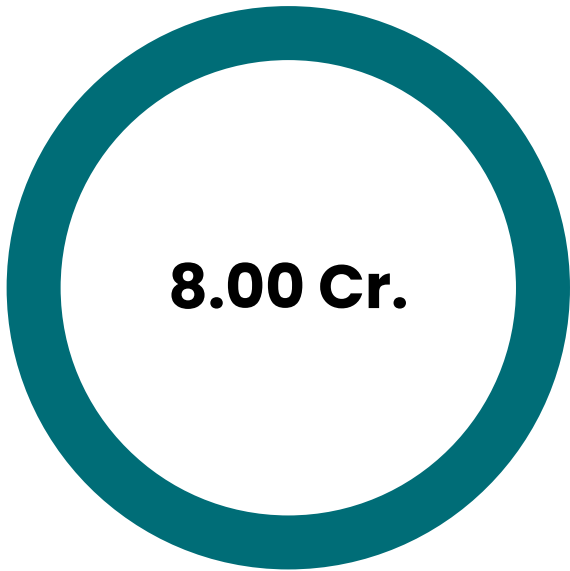


Q3 Performance Highlights



58.8%
YoY

Revenue



67.0%
YoY

EBITDA

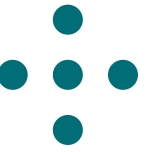


190.1%
YoY

PAT



QUARTERLY FINANCIAL SUMMARY



Particulars (Rs. Cr.)	Q3FY25	Q2FY25	Q3FY24	YoY%	9MFY25	9MFY24	YoY%
Revenue from Operations	96.45	100.34	60.75	58.8%	286.63	237.49	20.7%
Other Income	0.20	0.22	0.09	122.0%	0.72	0.73	-1.4%
Total Income	96.64	100.56	60.84	58.8%	287.35	238.22	20.6%
Total Expenditure	92.99	95.14	59.63	55.9%	274.04	230.59	18.8%
EBITDA	8.00	9.43	4.79	67.0%	25.12	18.35	36.9%
EBITDA margin (%)	8.3%	9.4%	7.9%	40 bps	8.8%	7.7%	110 bps
Depreciation	1.21	1.17	1.17	3.4%	3.58	3.50	2.3%
Interest	3.15	2.84	2.40	31.3%	8.24	7.23	14.0%
Profit before tax	3.65	5.42	1.22	199.1%	13.30	7.63	74.3%
Tax	1.00	1.70	0.31	222.6%	3.88	2.12	83.0%
Profit after tax	2.64	3.73	0.91	190.1%	9.43	5.52	70.8%
PAT margin (%)	2.7%	3.7%	1.5%	120 bps	3.3%	2.3%	100 bps
EPS (Rs.)	1.10	1.56	0.38	189.5%	3.94	2.31	70.6%



••• KEY OPERATIONAL HIGHLIGHTS – DIVISION WISE STATISTICS (Q3 AND 9MFY25)

Farm Division:

- **FY24-25 farm performance:** Achieved back-to-back crops yielding 800 tons (15% of plant needs), driving profits.
- **Market advantage:** Captive crop yield has boosted margins, negating 2024's low shrimp availability and high farm gate prices

Exports Division:

- **FY24-25:** Secured position as India's #2 shrimp exporter to Russia, driven by quality adherence and expanded market presence built over two years.
- **USA focus:** Augmenting new partnership (raw material agreement from Jan 2025) to scale production, exports, and product offerings in the USA over the next 4-6 quarters.

Feed Division:

- **FY24-25 R&D impact:** Enhanced feed formulation boosted farm output, driving contract farming progress and projected feed sales growth into FY25-26.
- **Supply chain integration:** Advancing closed-loop traceability from farms to processing plants to strengthen export offerings.



Thank You



Sharat Industries Limited

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