

January 29, 2026

National Stock Exchange "Exchange Plaza", C-1, Block G, Bandra- Kurla Complex, Bandra (E), Mumbai – 400 051.	BSE Limited 27th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001.
Scrip Symbol : TTKPRESTIG	Scrip Code : 517506

Dear Sir,

Sub: Data to be shared with Analysts for the Third Quarter and Nine Months ended December 31, 2025

We are enclosing herewith a copy of information to be shared with Analysts. The said information will be published in our website also.

Please take this information on record.

Thanking you,

Yours faithfully,
For TTK Prestige Limited,

Manjula K V
Company Secretary & Compliance Officer

TTK Prestige

LIMITED

Q3 FY 2025-26

Investor Presentation

Prestige®

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woh Prestige se kaise kare inkaar.*

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EFFICIA GOLD HOB SERIES

TTK

Index



A. GENERAL ECONOMY

- The global economy remained resilient through 2025 despite higher trade barriers and policy uncertainty, supported by front-loaded production, strong AI-led investment, and accommodative fiscal and monetary policies.
- Global inflation continued easing but stayed above target in major advanced economies, prompting central banks to remain cautious. Fiscal vulnerabilities and risks of financial-market corrections persisted, and rising trade barriers continued to threaten global supply chains.
- India remained one of the fastest-growing major economies, with FY26 GDP growth estimated at 7.3%–7.4%, underpinned by strong domestic demand and robust services and industrial activity. Q2 FY26 real GDP reached 8.2%, a six-quarter high.
- Inflation fell to 0.25% in October, rising modestly to 1.33% in December, well below the RBI's 4% target. This enabled the RBI to cut the repo rate by 125 bps to 5.25% in 2025, improving liquidity and credit conditions.
- GST rate reductions, along with lower interest rates, supported consumer sentiment, boosting demand across sectors including automobiles and consumer durables.
- UPI transactions hit a record volume of 21.63 billion in December, reflecting strong digital adoption and consumer activity.

A. GENERAL ECONOMY (Continued...)

- Industrial output rebounded, with IIP rising 6.7% YoY in November, led by 8% manufacturing growth, and India surpassed Japan to become the world's fourth-largest economy.
- Goods import revenue grew 19.7%, indicating strong trade and manufacturing momentum, while GST collections saw a modest 1.2% YoY rise due to delayed consumption following government spending and rate cuts.
- Retail demand held steady, supported by festive spending and premiumisation. However, higher input costs and rupee depreciation drove 7–10% price hikes in cooling and electronics categories.
- Export-oriented sectors continued to face challenges from global uncertainties and US tariffs. Exports softened in December while imports rose, widening the trade deficit.

B. SPECIFIC TO COMPANY

- The kitchenware and kitchen appliances market performed reasonably well during Oct–Dec 2025, supported by festive demand uplift, rising urban lifestyle spending, premiumisation aided by positive customer sentiment driven by tax and interest rate reductions by Government.
- Modern Format and e-commerce continued to lead the growth trajectory.
- Price-led competition is especially heightened in value-focused market segments.
- Aluminium and copper prices increased markedly through Q3, driven by firm global demand, tariff-related sensitivities, and supply-side constraints. Other key commodities, including nickel, also experienced upward pressure due to rupee depreciation, collectively contributing to margin compression across categories.
- While exports strengthened as clients brought forward shipments to mitigate tariff exposure, the lack of clarity on prospective tariff hikes is creating caution and slowing the pace of new orders.

PERFORMANCE HIGHLIGHTS



KEY PERFORMANCE HIGHLIGHTS FOR 3rd QUARTER ENDED DECEMBER 31, 2025 (AS COMPARED TO Q3 OF PREVIOUS YEAR)

- Domestic Sales was at Rs 712.3 Crores (PY Rs 651.3 Crores); growth of 9.4%
- Export Sales for the quarter was at Rs 19.4 Crores (PY Rs 15.5 Crores); growth of 25.6%
- Total Sales was at Rs 731.7 Crores (PY Rs 666.8 Crores); growth of 9.7%
- Operating EBITDA was at Rs. 69.8 Crores as compared to PY Rs. 74.6 Crores.
- The Other Expense for the quarter includes Rs 22.8 Crores (PY Rs 4.2 Crores) being expenses attributable to Company's ongoing efforts over next few quarters to achieve overall business excellence and bringing in sustainable cost savings.
- The operating EBITDA before this provision was 12.7% (PY 11.8%). After this provision, the Operating EBITDA margin was at 9.5% (PY 11.2%)
- Profit before Tax (before exceptional) was at Rs 64.3 Crores (PY Rs 71.8 Crores)
- During the quarter Company had incurred exceptional expenses of Rs 24.72 Crores as detailed below
 - Expenditure towards Voluntary Retirement Scheme Rs 9.98 Crores
 - Incremental impact in provision of Gratuity and Compensated Absences liability arising from the change in the definition of wages under the New Labour Code - Rs 14.74 Crores
- Profit after Tax is at Rs 29.5 Crores (PY Rs 54.3 Crores)
- EPS was at Rs 2.15 per equity share of face value Rs 1/- each (PY Rs 3.96)

PERFORMANCE HIGHLIGHTS



KEY PERFORMANCE HIGHLIGHTS FOR 3rd QUARTER ENDED DECEMBER 31, 2025 (AS COMPARED TO Q3 OF PREVIOUS YEAR)

- Consolidated turnover was Rs 801.4 Crores (PY Rs 727.2 Crores); growth of 10.2%
- Consolidated Profit before Tax (before exceptional) stood at Rs 65.0 Crores (PY Rs 75.2 Crores)
- Consolidated Profit after Tax is at Rs 31.8 Crores (PY Rs 57.4 Crores) after accounting for the exceptional expenses of Rs 25.5 Crores including Rs 0.81 Crores for the Indian Subsidiary due to incremental provision for gratuity arising from the change in definition of wages under the New Labour Code (PY: Nil).
- Consolidated EPS was at Rs 2.40 per equity share of face value Rs 1/- each (PY Rs 4.27)

PERFORMANCE HIGHLIGHTS

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KEY PERFORMANCE HIGHLIGHTS OF NINE MONTHS ENDED DECEMBER 31, 2025 (AS COMPARED TO NINE MONTHS ENDED DECEMBER 31, 2024)

- Domestic Sales was Rs 2036.9 Crores (PY Rs 1880.3 Crores); growth of 8.3%
- Export Sales was at Rs. 56.2 Crores (PY Rs 46.2 Crores); growth of 21.9%
- Total Sales was Rs 2093.1 Crores (PY Rs 1926.5 Crores); growth of 8.6 %
- Operating EBITDA was at Rs 221.2 Crores (PY Rs 213.4 Crores); growth of 3.7%.
- The Other Expense for the period includes Rs 58.4 Crores (PY Rs 13.4 Crores) being expenses attributable to Company's ongoing efforts over next few quarters to achieve overall business excellence and bringing in sustainable cost savings.
- The operating EBITDA before this provision was 13.4% (PY 11.8%). After this provision, the Operating EBITDA margin was at 10.6% (PY 11.1%)
- Profit before Tax (before exceptional) was at Rs. 205.7 Crores (PY Rs 211.5 Crores)
- Profit after Tax is at Rs 134.7 Crores (PY Rs 158.7 Crores) after the exceptional expenses of Rs 24.72 Crores provided for Q3 FY26 of this year towards VRS and impact due to New Labour Code (PY: Nil).
- EPS was at Rs 9.83 per equity share of face value Rs 1/- each (PY Rs 11.51)

PERFORMANCE HIGHLIGHTS



KEY PERFORMANCE HIGHLIGHTS OF NINE MONTHS ENDED DECEMBER 31, 2025 (AS COMPARED TO NINE MONTHS ENDED DECEMBER 31, 2024)

- Consolidated turnover was Rs. 2244.4 Crores (PY Rs. 2065.2 Crores); growth of 8.7 %.
- Consolidated Profit before Tax (before exceptional items) stood at Rs 188.7 Crores (PY Rs 200.6 Crores)
- Consolidated Profit after Tax is at Rs 120.6 Crores (PY Rs 150.4 Crores) after accounting for the exceptional expenses of Rs 25.5 Crores including Rs 0.81 Crores for the Indian Subsidiary due to impact of the New Labour Code (PY: Nil)
- Consolidated EPS was at Rs 9.04 per equity share of face value Rs 1/- each (PY Rs 11.10)

PERFORMANCE HIGHLIGHTS

KEY BUSINESS FACTS FOR Q3 & NINE MONTHS OF 2025-26

- During the quarter good growth was seen across the channels with modern format and e-commerce leading it with double digit growth.
- Though CSD Channel continues to be a challenge most of those sales are expected to be covered through other channels.
- Aided by the GST reduction the Cooker and Cookware had better growth than appliances during this quarter. Some were also due to shifting of sales from August / September to this quarter due to this change.
- The company's strategic initiatives have begun to yield meaningful results, reflected in steady market-share consolidation across channels and product categories during the 9 month period this year, reinforced by sustainable cost savings in both manufacturing and supply chain operations.
- The repositioned Judge brand sustained robust performance, recording growth in excess of 50% in both quarter and period ended 31st Dec 2025.
- Commodity prices—particularly aluminium and copper—continued to rise through the quarter, exerting pressure on gross margins across categories. The Company has been proactively mitigating this impact through strategic procurement and calibrated price adjustments. Commodity prices have remained on an upward trajectory into Q4 as well.

PERFORMANCE HIGHLIGHTS



KEY BUSINESS FACTS FOR Q3 & NINE MONTHS OF 2025-26

- As of December 31, 2025, the Company maintains a healthy free cash balance of around ₹800 crore, including short-term liquid investments. This solid liquidity profile has been achieved despite ongoing capital expenditure commitments and sufficient working-capital deployment to ensure a resilient and cost-effective supply chain.
- Introduced 45 new SKUs during this quarter across all categories.
- Prestige Xclusive chain strength stood at 707 in 328 towns contributing significantly to total sales.

PERFORMANCE HIGHLIGHTS

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SALES BREAKUP – STANDALONE- FOR 3RD QUARTER

(In Rs. Crores)

	Q3 2025-26	Q3 2024-25	GROWTH	Q3 2023-24	Q3 2022-23
COOKERS	220.8	192.4	14.8%	209.8	202.8
COOKWARE	135.2	107.9	25.3%	107.3	98.1
APPLIANCES	342.6	333.6	2.7%	339.4	324.7
OTHERS	33.1	32.8	0.7%	30.1	26.5
TOTAL	731.7	666.8	9.7%	686.6	652.1

PROPORTION TO SALES	Q3 2025-26	Q3 2024-25	Q3 2023-24	Q3 2022-23
COOKERS	30.2%	28.9%	30.6%	31.1%
COOKWARE	18.5%	16.2%	15.6%	15.0%
APPLIANCES	46.8%	50.0%	49.4%	49.8%
OTHERS	4.5%	4.9%	4.4%	4.1%
TOTAL	100.0%	100.0%	100.0%	100.0%

PERFORMANCE HIGHLIGHTS

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SALES BREAKUP – STANDALONE- FOR NINE MONTHS

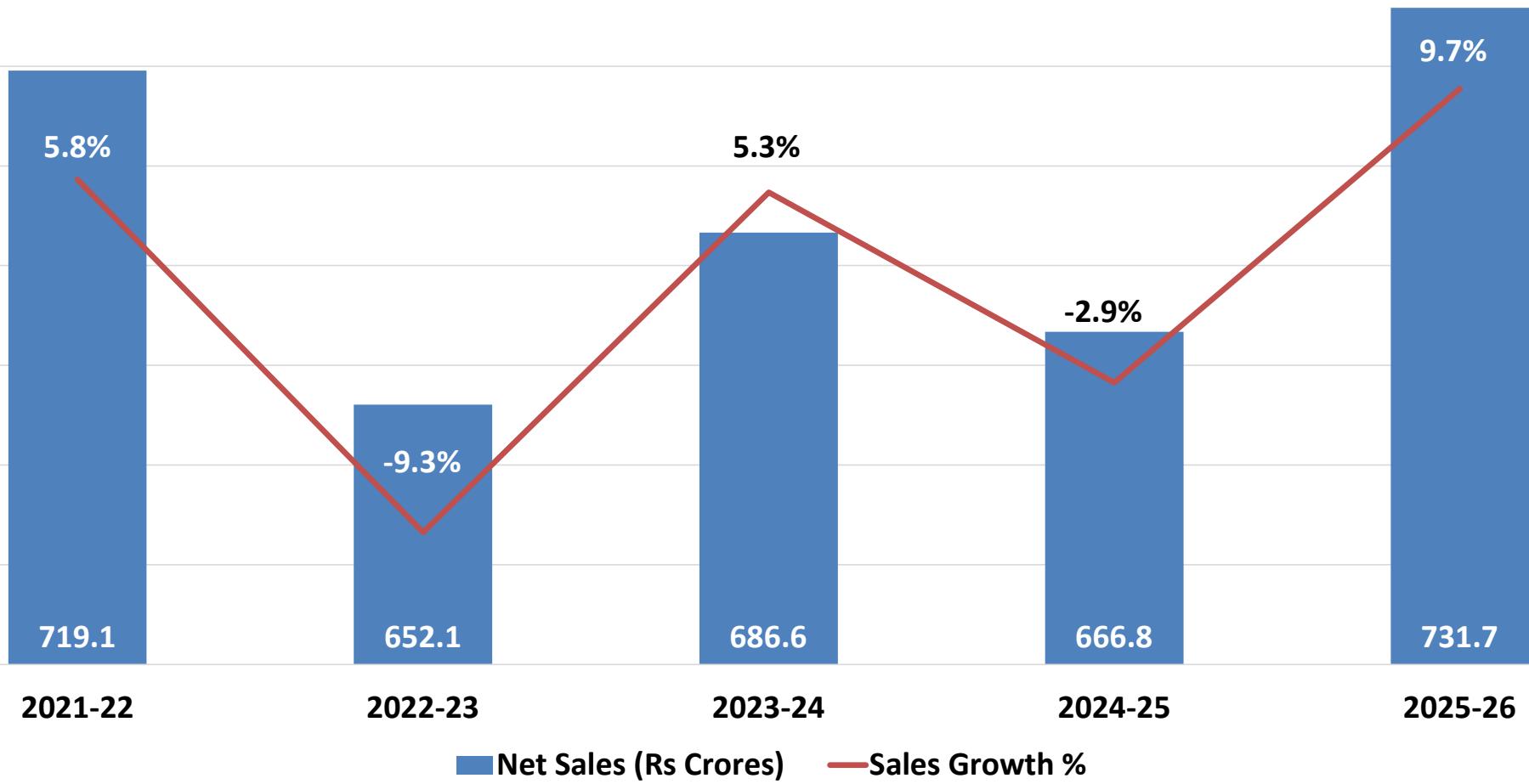
(In Rs. Crores)

	9 Months' 2025-26	9 Months' 2024-25	GROWTH	9 Months' 2023-24	9 Months' 2022-23
COOKERS	649.2	595.6	9.0%	604.4	646.4
COOKWARE	379.0	329.4	15.1%	312.1	334.4
APPLIANCES	971.2	913.2	6.3%	909.0	996.4
OTHERS	93.7	88.2	6.1%	94.7	82.6
TOTAL	2093.1	1926.5	8.6%	1920.3	2059.7

PROPORTION TO SALES	9 Months' 2025-26	9 Months' 2024-25	9 Months' 2023-24	9 Months' 2022-23
	2025-26	2024-25		
COOKERS	31.0%	30.9%	31.5%	31.4%
COOKWARE	18.1%	17.1%	16.3%	16.2%
APPLIANCES	46.4%	47.4%	47.3%	48.4%
OTHERS	4.5%	4.6%	4.9%	4.0%
TOTAL	100.0%	100.0%	100.0%	100.0%

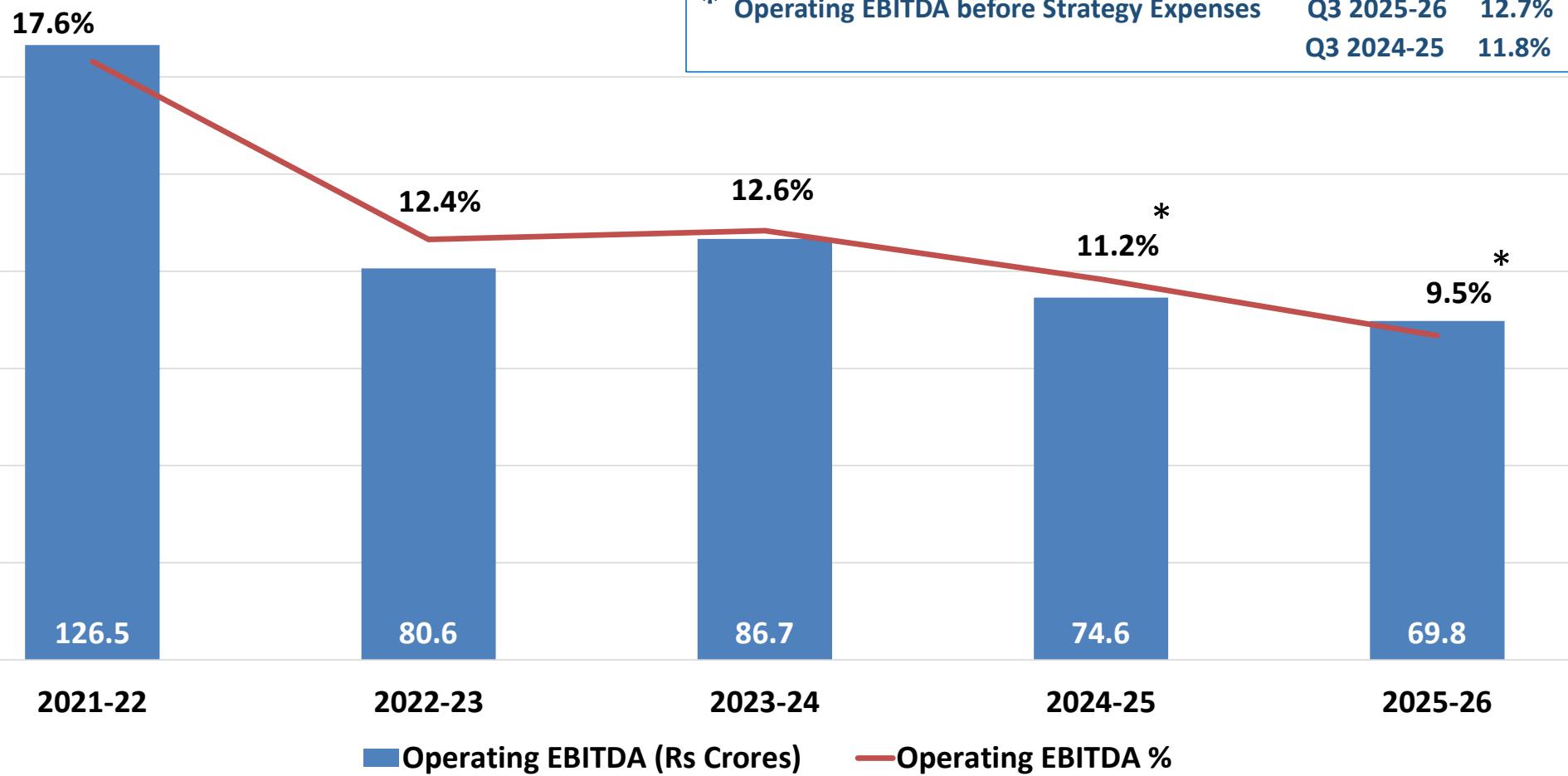
Q3 NET SALES OVER 5 YEARS (STANDALONE)

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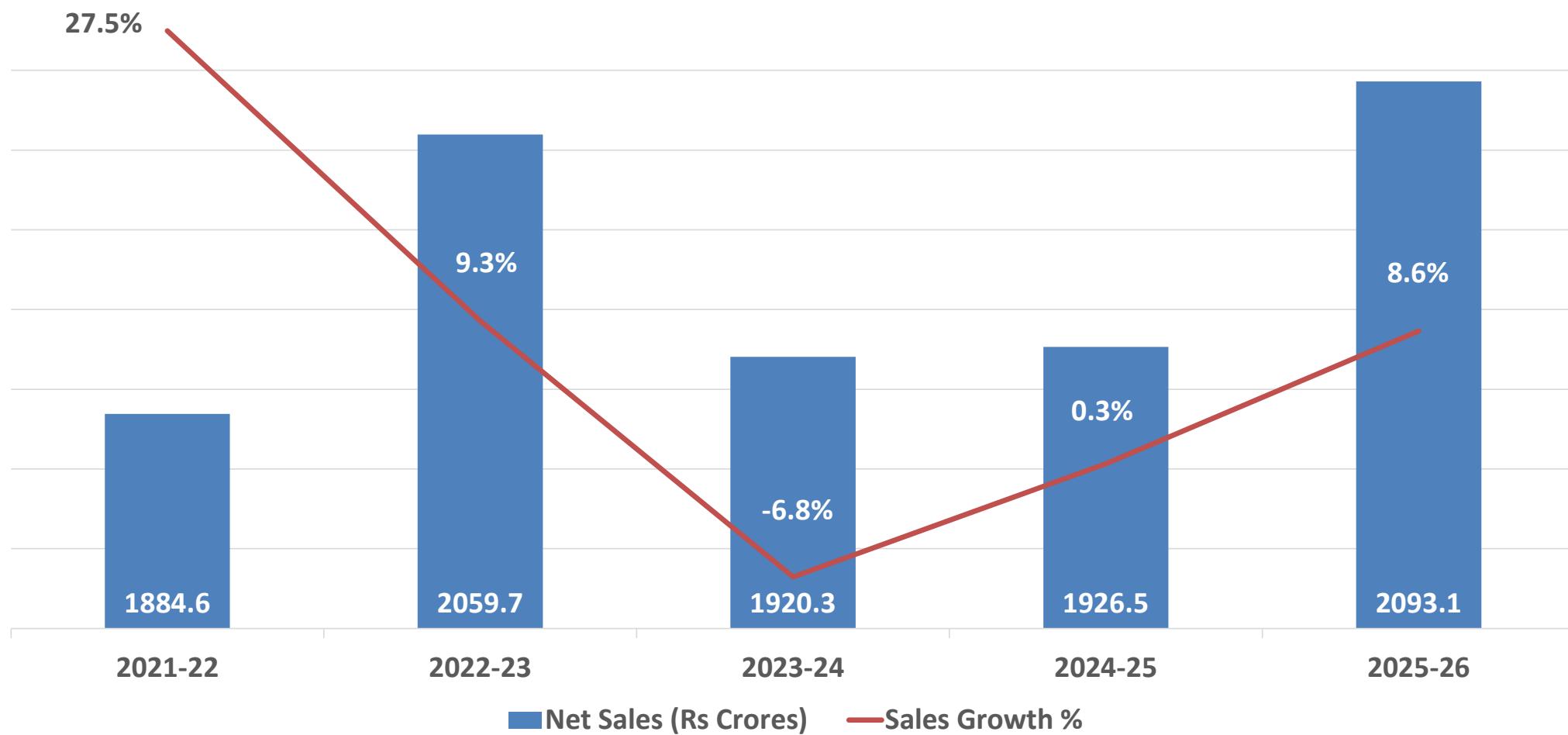
Q3 OPERATING EBITDA OVER 5 YEARS (STANDALONE)

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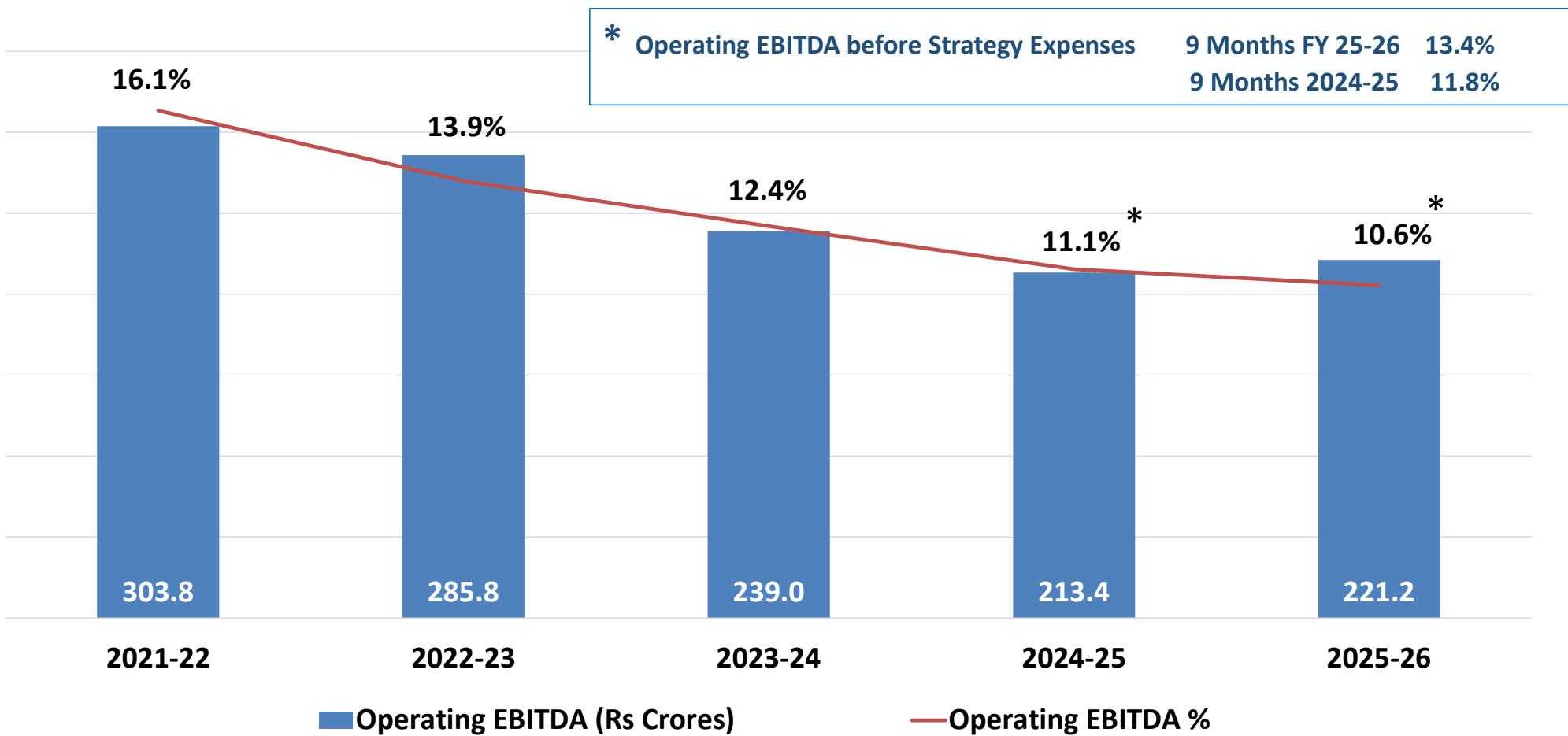
NINE MONTHS NET SALES OVER 5 YEARS (STANDALONE)

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NINE MONTHS OPERATING EBITDA OVER 5 YEARS (STANDALONE)

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SUBSIDIARIES PERFORMANCE HIGHLIGHTS



UK SUBSIDIARY – HORWOOD HOMEWARES LTD

- Horwood achieved a sale of £ 5.1 million during Q3 FY26 (PY £ 4.8 million); growth of 7.8% and £ 10.7 million for 9 Months FY26 (PY £ 10.7 million).
- Horwood's Operating EBITDA for Q3 was at £ 0.5 million [PY £ 0.7 million] and the same for the 9 Months was at £ (0.1) million [PY £ 0.3 million].
- The UK economy showed clear signs of softening in Q3 FY25-26, with early data indicating stagnation amid a weakening labour market.
- The Bank of England reduced interest rates by 25 bps to 3.75% in December 2025, while signalling a cautious approach to further cuts due to persistent inflation risks.
- Consumer confidence improved marginally (GfK Index: -17 vs -19 in November) but remains subdued amid ongoing cost-of-living pressures.
- Inflation eased meaningfully toward the end of 2025, offering some relief after a prolonged period above target.
- Horwood is gaining momentum in digital-channel sales. Combined with a renewed focus on new product development, strengthening the retail channel, and expanding exports to Europe, this is expected to support long-term growth.
- The Horwood team remains focused on disciplined cost management, SKU rationalisation, and improving stock availability to enhance overall return on resources.

SUBSIDIARIES PERFORMANCE HIGHLIGHTS



INDIAN SUBSIDIARY – ULTRAFRESH MODULAR SOLUTIONS LIMITED

- Ultrafresh achieved a sale of Rs 9.7 Crores during Q3 FY26 (PY Q3: Rs 9.0 Crores); growth of 8.2% and Rs 27.8 Crores for 9 Months FY26 (PY: Rs 24.2 Crores); growth of 14.7%
- Ultrafresh's Operating EBITDA (before exceptional) for Q3 FY26 was at Rs (1.5) Crores (PY Rs (2.2) Crores) and the same for 9 Months FY26 is at Rs (5.8) Crores (PY Rs (5.2) Crores).
- Being a 51% Subsidiary Company their financials are consolidated appropriately in the Consolidated Financial Statements.
- Ultrafresh has continued to experience strong demand in retail sales, alongside steady momentum in project orders.
- Ultrafresh's strategic investments in people and systems to support long-term growth have resulted in higher losses for the period; however, the Company is actively pursuing cost-optimisation initiatives to strengthen EBITDA margins in the coming quarters.

GOING FORWARD

- India enters 2026 with strong momentum, easing inflation, and supportive policies, remaining one of the fastest growing major economies.
- FY26 GDP growth is projected at 7.3%–7.4%, underpinned by stronger than expected performance in 2025 and a robust first half.
- With its long-term goal of achieving high middle-income status by 2047, the country continues to build on solid economic fundamentals, structural reforms, and social progress.
- Risks such as a rising trade deficit, food inflation volatility, and uneven industrial recovery persist; however, the policy environment remains growth oriented with a focus on demand and investment.
- Domestic demand is expected to lead the 2026 recovery, supported by lower borrowing costs and tax measures, with consumption growth projected above 7% indicating healthy demand across categories.
- This macro environment supports stable growth across industries, including consumer durables where the Company operates.
- The Company remains optimistic that these favourable conditions, combined with its ongoing strategic initiatives, will support long term sustainable growth.
- The uncertainty on exports will continue due to ongoing tariff wars.
- Around 40 new SKUs are planned for launch in Q4 FY25-26 across categories, further strengthening the Company's growth trajectory.

SAFE HARBOUR

THIS PRESENTATION MAY CONTAIN CERTAIN STATEMENTS WHICH ARE FUTURISTIC IN NATURE. SUCH STATEMENTS REPRESENT THE INTENTIONS OF THE MANAGEMENT AND THE EFFORTS BEING PUT IN BY THEM TO REALIZE CERTAIN GOALS. THE SUCCESS IN REALIZING THESE GOALS DEPENDS ON VARIOUS FACTORS BOTH INTERNAL AND EXTERNAL. THEREFORE, THE INVESTORS ARE REQUESTED TO MAKE THEIR OWN INDEPENDENT JUDGMENTS BY CONSIDERING ALL RELEVANT FACTORS BEFORE TAKING ANY INVESTMENT DECISION.

PRODUCT LAUNCHES

TTK Prestige
LIMITED

Kitchenware & Kitchen Appliances

Q3 FY 25-26

PRODUCT LAUNCHES

TTK Prestige
LIMITED

LIGHT WEIGHT
CAST IRON



LIGHT WEIGHT CAST IRON
14 SKUs

TRIPLY CERAMIC



TRIPLY HONEYCOMB-CERAMIC
6 SKUs

POPULAR SVACHH



POPULAR SVACHH
12 SKUs

PRODUCT LAUNCHES

TTK Prestige
LIMITED



Efficia Hob Gold Series 4B



Judge Aura 1350



Infrared Cooktop PIRC 3.0

PRODUCT LAUNCHES

TTK Prestige
LIMITED



Prestige Edge Safe sense
– 90cm and 60 Cm



POTG 28 AC

PRODUCT LAUNCHES

TTK Prestige
LIMITED



Versa 500W, 3J



Grindmaster Wet Grinder

THANK YOU

For any query, please write to us at:
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