

AJMERA REALTY & INFRA INDIA LTD.

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CIN : L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2025-26

Date: 29th January, 2026

<p>To, The Manager, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001</p> <p>Script Code: 513349</p>	<p>To, The Manager - Listing, National Stock Exchange of India Limited 5th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400 051</p> <p>Script Code: AJMERA</p>
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Sub: Press Release – Intimation under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we are enclosing herewith Press Release for the Unaudited Standalone & Consolidated Financial Results of the Company for the Quarter and Nine months ended 31st December, 2025.

The copy of Press Release is also available on the website of the Company viz. <https://ajmera.com/financials/>.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

Reema Solanki
Company Secretary & Compliance Officer

Encl: As above

Ajmera Realty accelerates aggressive growth, driven by robust pre-sales & collections

Mumbai, 29th January 2026: Ajmera Realty & Infra India Ltd. (BSE: 513349 | NSE: AJMERA), one of India's most trusted and legacy-driven real estate developers, announced its financial results for the quarter ended 31st December 2025.

Key Highlights for 9M FY26:

- Revenue grew 11% YoY to INR 664 Cr
- EBITDA stood at INR 196 Cr
- PAT stood at INR 99 Cr
- Sales Value grew 72% YoY to INR 1,431 Cr, driven by strong customer response across new launches
- Collections grew 70% YoY to INR 787 Cr, reflecting strong execution and robust cash flow visibility
- Sales Volume grew 36% YoY to 5,55,991 sq. ft.

Commenting on the Q3 & 9M FY26 performance, Mr. Dhaval Ajmera, Director - Corporate Affairs said: "We delivered a stellar performance in 9M FY26 by achieving a highest ever sales value of INR 1,431 Cr against our annual target of INR 1,600 crore which registered a strong growth of 72% YoY. This growth was largely driven by the overwhelming response to our new launches, which contributed 86% of the sales value during the period. Similarly, collection saw a strong growth of 70% YoY, with Q3 FY26 setting a new operational benchmark delivering our highest-ever quarterly collection of INR 333 Cr.

Our revenue grew by 11% to INR 664 crore YoY in 9M FY26. Our EBITDA and PAT remained flat while maintaining a healthy margin of 30% and 15% respectively. Our commitment to financial discipline is reflected in our Debt-to-Equity ratio of 0.58x, which significantly outperforms our guidance. This discipline further strengthens our balance sheet and enhances our ability to fund future growth sustainably.

We are excited to announce a strategic revision to the master plan of our Boutique Office project at Wadala, significantly unlocking further value. The estimated carpet area has been increased by 10 lakh sq. ft. resulting in an incremental Gross Development Value (GDV) of about INR 3,500 crore. Simultaneously, we secured a business development of INR 2,015 crore to fuel our future growth through asset light developments as one of the pillars of our 5x growth strategy. Our focus remains on 'Robust & Responsible Execution' and expanding our footprint in strategic micro-markets to deliver sustained value to our stakeholders".

Operational Highlights: Q3 & 9M FY26:

Particulars	Q3 FY26	Q3 FY25	YoY	Q2 FY26	QoQ	9M FY26	9M FY25	YoY
Carpet area sold (sq. ft.)	2,62,975	1,65,116	59%	2,29,772	14%	5,55,991	4,09,963	36%
Sales Value (INR Cr)	603	270	123%	720	-16%	1,431	830	72%
Collection (INR Cr)	333	167	99%	220	51%	787	464	70%

Financial Highlights: Q3 & 9M FY26:

Particulars (INR Cr)	Q3 FY26	Q3 FY25	YoY	Q2 FY26	QoQ	9M FY26	9M FY25	YoY
Total Revenue	183.5	199.1	-8%	221.0	-17%	664.1	599.4	11%
EBIDTA	57.0	68.8	-17%	59.9	-5%	196.2	200.1	-2%
EBIDTA Margin (%)	31%	35%	(353 bps)	27%	392 bps	30%	33%	(385 bps)
PBT	41.9	44.6	-6%	42.8	-2%	141.9	134.1	6%
PBT margin (%)	23%	22%	44 bps	19%	347 bps	21%	22%	(100 bps)
PAT	27.9	33.1	-16%	31.2	-11%	98.6	102.2	-4%
PAT margin (%)	15%	17%	(147 bps)	14%	105 bps	15%	17%	(221 bps)
EPS (in INR)	1.3	1.8	-28%	1.5	-16%	4.8	5.6	-14%

About Ajmera Realty & Infra India Ltd:

Founded in 1968, Ajmera Realty & Infra India Limited (ARIIL) is one of India's most trusted real estate developers, built on a legacy of integrity, innovation, and timely delivery. Spanning over five decades and three generations, the Company has successfully moulded skylines and nurtured communities, delivering over 100 projects covering more than 20 million sq. ft. and touching the lives of over 46,000 customers. With a strong PAN-India presence, ARIIL focuses on residential, commercial, and mixed-use developments across affordable, premium, and luxury segments. The Company holds significant future development potential through its strategic land parcels at Ajmera I-Land, Bhakti Park, Wadala, and Kanjurmarg. Its robust portfolio currently includes landmark projects in Mumbai such as "Ajmera Manhattan 1 & 2", "Ajmera Greenfinity", "Ajmera Vihara", "Thirty 3.15" and "Ajmera Solis" along with projects at Bengaluru: "Ajmera Iris" and "Ajmera Marina". Guided by a bold "5X Growth Strategy," Ajmera Realty continues to champion sustainable practices and strategic redevelopment while delivering enduring value to its stakeholders.

For further information, please contact:

Investor Relations

Ajmera Realty & Infra India Limited

E-mail: ir@ajmera.com

Safe Harbor Statement: Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The Company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.