



Ref: SEC/SE/2025-26
Date: January 29, 2026

To,
Corporate Relations Department
BSE Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai- 400001

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No. C/1, G Block, Bandra Kurla Complex
Bandra (E), Mumbai – 400051

BSE Scrip Code: 500096

NSE Scrip Symbol: DABUR

Sub: Press Release

Dear Sir/Madam,

In compliance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to enclose a copy of Press Release being issued by the Company today i.e. Thursday, January 29, 2026, post declaration of Financial Results of the Company for the quarter and nine months ended on December 31, 2025.

This is for your information and records.

Thanking You,

Yours faithfully,
For **Dabur India Limited**


(Ashok Kumar Jain)
Group Company Secretary and Chief Compliance Officer

Encl: as above

88



Dabur Q3 Consol. Revenue Up 6.1% at Rs 3,559 Crore

Net Profit Surges 10.1%; Operating Profit Up 7.1%

New Delhi, January 29th, 2026: India's leading Science-based Ayurveda major Dabur India Ltd today announced a 6.1% jump in Consolidated Revenue for the third quarter ended December 31, 2025, with consistent market share gains across key consumer categories. **Consolidated Revenue for Q3 2024-25 stood at Rs 3,559 Crore**, up from Rs 3,355 Crore in the same quarter last year. The **India FMCG Business reported a 6% growth during the quarter.**

The Board of Directors of Dabur India Limited met today to consider the audited financial results of the company for the quarter ended December 31st, 2025. In a quarter marked by input pressures, Dabur's performance was broad-based across markets and categories.

Dabur's Net Profit (before exceptional items) surged 10.1% to Rs 575 Crore, up from Rs 522 Crore a year earlier, while Operating Profit grew 7.7% during the quarter at Rs 734 Crore.

"Dabur delivered a steady quarter, with healthy volume-led growth across our key business verticals and geographies. We have sharpened our competitive edge through stronger innovation and focused brand building, leading to healthy market share gains. As demand conditions improve, the combination of favourable macroeconomic indicators and expectations of supportive policy measures, reinforced by recent GST changes, positions us well for the quarters ahead, and we remain confident of delivering sustainable growth, resilient profitability, and continued shareholder value," **Dabur India Limited Chief Executive Officer Mr. Mohit Malhotra said.**

Our total reach – including Urban and Rural – has expanded by 50,000 outlets, making Dabur the second most distributed company in India with our products reaching to over 8.5 million outlets.

Rural demand continued to outperform urban markets for the eighth consecutive quarter with syndicated data showing a gap of 330 basis points between urban and rural. Dabur's internal numbers also reflect a similar trend with rural growth outpacing urban India. "Our distribution network today covers more than 133,000 villages, giving us one of the deepest rural reaches in the industry," Mr. Malhotra said. E-Commerce and Modern Trade continue to be growth drivers in urban India, driving premiumisation and bolstering urban growth.

India Business

The India Business saw Dabur's key brands and products report category-leading growths with market share gains across our key portfolio, led by a 193-bps improvement in Hair Oils market share. With this, Dabur's total hair oils market share now stands at its highest ever level of around 20%. In the Hindi-speaking markets, every second household is today a Dabur hair oil household.

Dabur also reported 131 bps gain in Air Freshener market share with our total market share touching 44%. Dabur posted 195 bps gain in Juices & Nectars market share while our share in the 100% juices category grew by around 646 bps.

Dabur's Hair Oils business posted a 19.1% surge during the quarter, while the Toothpaste business, led by continued demand for its flagship Dabur Red Toothpaste and premium brand Meswak, ended the quarter with around 10% growth. The Skin & Salon business reported a 6.6% growth while Hajmola, our flagship Digestives brand, grew by 7%. The Foods business reported a 14% growth in Q3.

International Business

Dabur's International Business reported strong growth of 11.1% during the third quarter, led by Turkey, MENA, US and Bangladesh.

- MENA: Up 12.5%
- Turkey: 15.4% growth
- US: Up by 19.3%
- Bangladesh: Grew 20.2%

About Dabur India Ltd

Dabur India Limited is one of India's leading FMCG Companies. With a 141-year legacy of quality and trust, Dabur products today reach 8 out of 10 Indian households, an enduring testament to the faith generations have placed in us. Our portfolio today includes three Rs 1,000 crore brands, alongside three Rs 500 crore brands and 16 brands in the Rs 100-500 crore range. Dabur India's FMCG portfolio today includes eight distinct Power Brands: **Dabur Chyawanprash**, **Dabur Honey**, **Honitus**, **PudinHara** and **Dabur Lal Tail** in the Healthcare space; **Dabur Amla** and **Dabur Red Paste** in the Personal Care category; and **Réal** in Food & Beverages space.

For further information, Contact:

Byas Anand, 
Head-Corporate Communications,
Dabur India Ltd.
9811994902