

Date: May 29, 2025

To,
National Stock Exchange of India Ltd.,
Address: Exchange Plaza, C-1, Block G, Bandra Kurla
Complex, Bandra (E), Mumbai-400051, Maharashtra,
India.
NSE Scrip Symbol: OLAELEC

To,
BSE Limited
Address: Phiroze Jeejeebhoy Towers
Dalal Street Mumbai- 400001,
Maharashtra, India.
BSE Scrip Code: 544225

SUBJECT: KEY PERFORMANCE INDICATOR DATA BOOK OF OLA ELECTRIC MOBILITY LIMITED.

Dear Sir/ Madam,

With reference to the captioned subject, we are enclosing herewith the Key Performance Indicator ("KPI") Data Book regarding the Fourth Quarter of the Financial Year 2024-25.

This KPI Data Book intimation will also be made available on the website of the Company and can be accessed using the below link: <https://www.olaelectric.com/investor-relations/announcements>.

We request you to take the same on record.

**Thanking You,
Yours faithfully,
For and on behalf of OLA ELECTRIC MOBILITY LIMITED**

**Pritam Das Mohapatra
Company Secretary & Compliance Officer
M. No.: A24685
Place: Bengaluru**

OLA ELECTRIC

KPI data Book

Q4 FY25 results

Ola Electric Mobility Limited KPI Databook

1. Key Metrics

Particulars	Units	FY22	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25
Deliveries	#	20,957	156,089	70,575	56,813	86,775	115,386	125,198	98,619	84,029	51,375
Premium	#	20,957	156,089	70,575	56,813	83,396	65,682	75,977	42,074	29,283	15,764
Mass	#	0	0	0	0	3,379	49,704	49,221	56,545	54,746	35,611

2. Consolidated financials

Particulars	Units	FY22	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25
Adj. Revenue*	₹ Cr	398	2,663	1,253	896	1,336	1,641	1,687	1,240	1,069	649
Gross Margin**	₹ Cr	(82)	93	144	74	248	283	346	251	219	122
<i>Gross margin (% of Adj. Revenue)</i>	%	-20.6%	3.5%	11.5%	8.2%	18.6%	17.3%	20.5%	20.3%	20.4%	18.8%
Operating Expenses	₹ Cr	693	1,313	351	486	509	552	508	604	654	779
EBITDA**	₹ Cr	(775)	(1,220)	(208)	(412)	(261)	(269)	(162)	(353)	(436)	(658)
<i>EBITDA margin (% of Adj. Revenue)</i>	%	-194.7%	-45.8%	-16.6%	-46.0%	-19.5%	-16.4%	-9.6%	-28.4%	-40.7%	-101.4%
PAT	₹ Cr	(784)	(1,472)	(268)	(524)	(377)	(417)	(347)	(495)	(564)	(870)

3. Automotive segment financials

Particulars	Units	FY22	FY23	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25
Adj. Revenue*	₹ Cr	398	2,663	1,253	896	1,336	1,655	1,691	1,246	1,075	652
Gross Margin**	₹ Cr	(82)	93	143	73	248	297	350	257	224	125
<i>Gross margin (% of Adj. Revenue)</i>	%	-20.6%	3.5%	11.4%	8.1%	18.6%	18.0%	20.7%	20.6%	20.8%	19.2%
Operating Expenses	₹ Cr	693	1,313	275	392	416	451	415	480	533	637
EBITDA**	₹ Cr	(775)	(1,220)	(132)	(321)	(169)	(154)	(65)	(223)	(309)	(512)
<i>EBITDA margin (% of Adj. Revenue)</i>	%	-194.7%	-45.8%	-10.6%	-35.9%	-12.6%	-9.3%	-3.8%	-17.9%	-28.8%	-78.6%

4. Cell segment financials

Particulars	Units	Q1 FY24	Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25
Adj. Revenue*	₹ Cr	0	0	0	3	3	1	3	5
Gross Margin**	₹ Cr	0	0	0	1	3	0	2	5
Operating Expenses	₹ Cr	11	5	7	40	22	18	34	32
EBITDA**	₹ Cr	(11)	(5)	(7)	(39)	(19)	(18)	(32)	(28)

Notes:

Our key metrics definitions are as follows:

* Adj. Revenue = Total Income - Interest income - TN incentive
Total Income is available in the statutory financials

** Gross Margin and EBITDA excludes Interest Income and TN Incentive