



January 30, 2026

To The Secretary, Listing Department, BSE Limited, 1 <sup>st</sup> Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001.	To The Manager, Listing Department, The National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051.
<b>Scrip Code: 540975</b>	<b>Scrip Symbol: ASTERDM</b>

Dear Sir/Madam,

**Sub: Investor Presentation for the quarter and nine months ended December 31, 2025**

With reference to the captioned subject, please find enclosed the Investor Presentation on the Company's performance for the quarter and nine months ended December 31, 2025.

Kindly take the above said information on record.

Thank you

For Aster DM Healthcare Limited

**Hemish Purushottam**

Company Secretary and Compliance Officer  
M. No. A24331

# Aster

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## Earnings Presentation

For the quarter ending December 31, 2025



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***Note- QCIL Numbers are Indicative and subject to statutory audit adjustments. Proforma numbers for combined entity are also subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.***

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## Aster + QCIL : Combined Performance



# Aster + QCIL: Performance Highlights for the Quarter

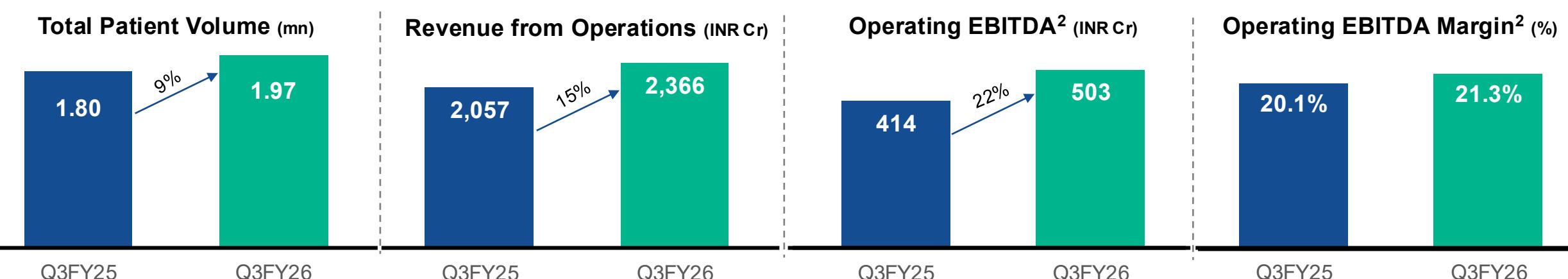
## The Combined Entity demonstrates Strong YoY Revenue Growth aided by steady Patient Volume growth

- The combined entity<sup>1</sup> (on a proforma basis) has seen a 15% YoY growth in Revenue, reaching INR 2,366 crores in Q3FY26
- Total Patient Volumes grew by 9% YoY in Q3FY26 reaching 1.97 Mn in Q3FY26
- CONGO Mix increased by ~150 bps reaching 54.4% in Q3FY26 from 52.9% in Q3FY25

## Robust EBITDA Growth Reflecting Operational leverage and Effective Cost Management

- The merged entity<sup>1</sup> exhibited robust 22% YoY EBITDA<sup>2</sup> growth (25% ex. Kasargod) to INR 503 crores in Q3FY26
- The EBITDA<sup>2</sup> margins at 21% (22% ex. Kasargod) in Q3FY26 as compared with 20% in Q3FY25

## Added 560+ beds during the last year taking bed capacity to 10,620+ as on Dec 31, 2025



## Merger Update

- Post receipt of no-objection letter from Stock Exchanges/ SEBI, Company has filed the application to NCLT on December 11, 2025
- As per NCLT direction, the shareholders meeting is to be convened between **February 27 to March 13, 2026**

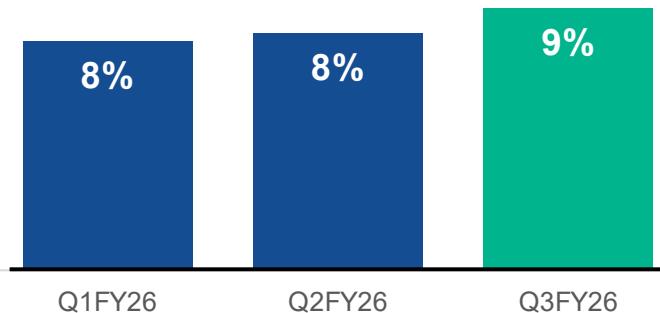
1. Proforma Basis.

2. Combined Operating EBITDA is Post INDAS EBITDA adjusted for one off expenses, ESOP cost, movement in fair value of contingent consideration and variable O&M fee

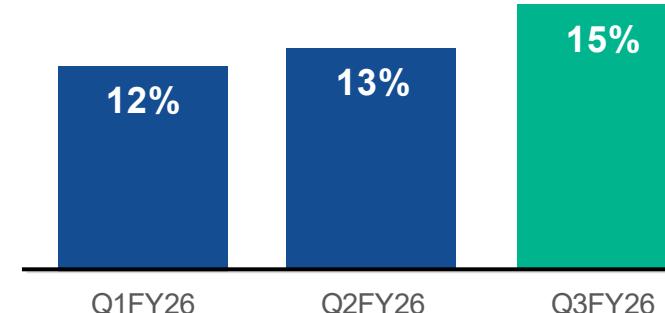
# Aster + QCIL: Consistently Delivering Robust Performance



**YoY Total Patient Volume Growth (%)**



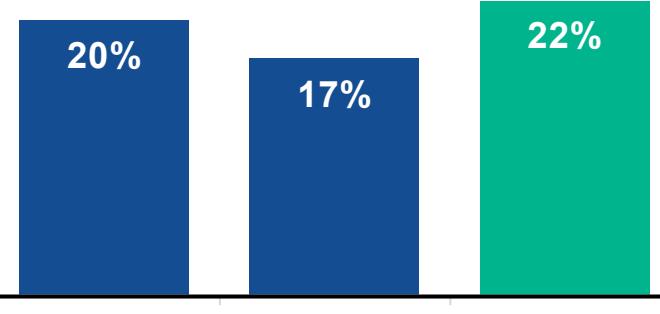
**YoY Revenue Growth (%)**



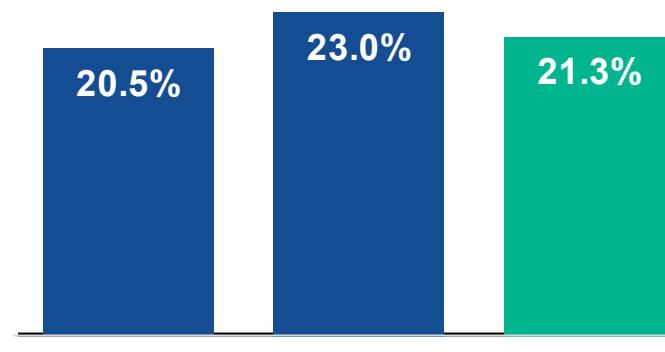
## Consistent and Robust Revenue Growth at combined entity level

- The combined entity<sup>1</sup> (on a proforma basis) has consistently seen improved revenue growth aided by ARPP IP growth and improving patient volumes.
- Patient volumes continue to build steadily, with accelerating trends.

**YoY Operating EBITDA Growth<sup>3</sup> (%)**



**YoY Operating EBITDA Margin<sup>3</sup> (%)**



## Robust Operating EBITDA<sup>3</sup> Growth Reflecting Operational leverage and Effective Cost Management

- The combined entity<sup>1</sup> exhibited robust Operating EBITDA<sup>3</sup> growth across the quarters in FY26 demonstrating continued cost efficiencies.
- Margins remain resilient and healthy above 20%, despite capacity expansions and business seasonality

## Expansion Momentum – Building One of India's Largest Hospital Networks

- 4,080+ beds to be added in coming years taking the total bed capacity to 14,710+ beds
- Out of planned expansion across 18 cities<sup>2</sup>, majority will be brownfield expansion

# Combined Proforma Numbers for Q3FY26



(Figures for Q3FY26)



\* Proforma financials for combined entity are subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

1. QCIL numbers are indicative and subject to statutory audit adjustments, if any

2. Combined Operating EBITDA is Post INDAS EBITDA adjusted for one off expenses, ESOP cost, movement in fair value of contingent consideration and variable O&M fee

3. RoCE is computed on average capital employed excl. revaluation reserves and CWIP and Intangibles

# Combined Proforma Numbers for Q3FY26

(Figures for Q3FY26)



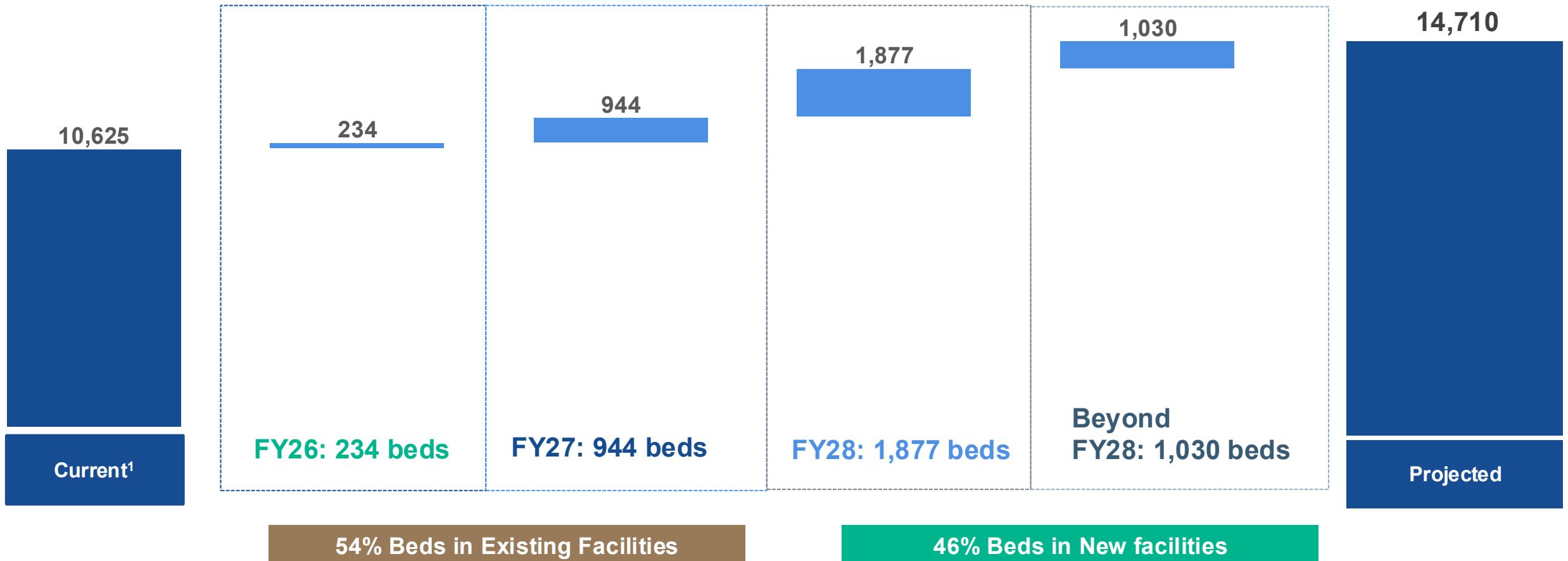
\* Proforma numbers for combined entity are subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

1. Includes WIMS

2. Includes Nagercoil facility (Tamil Nadu) which was operationalized in Sep '24

3. Refers to total capacity beds as of Dec '25

**Total Addition of 4,080+ beds, bringing the total bed capacity to 14,710+ beds**



# Merger Implementation: Progress Update

## Transaction Announcement

In Nov'24, Company announced:

- ▶ Merger of Quality Care with the Company ("Merger") and
- ▶ Preferential allotment of ~3.6% stake to Blackstone and TPG in the Company in lieu of initial acquisition of 5.0% stake in Quality Care by the Company ("Share Swap")



## Share Swap

- ▶ Company has received shareholders' approval, CCI approval and stock exchange approval
- ▶ Post receipt of the statutory approvals, company has completed the Share Swap, thereby owning 5.0% stake in Quality Care and the shares issued by Aster to Blackstone and TPG are now listed on the stock exchanges



## CCI Approval

- ▶ Company has received the CCI approval for the Share Swap and the Merger



## Stock Exchanges/ SEBI NOC (Merger)

- ▶ Company has received no-objection letter with no adverse observations from the Stock Exchanges/ SEBI



## NCLT Approval and Listing

Latest in Q3

- ▶ Post receipt of no-objection letter, **Company has filed the application to NCLT on December 11, 2025**
- ▶ **As per NCLT direction, the shareholders meeting to be convened between February 27, 2026, and March 13, 2026**
- ▶ NCLT to review the application post receipt of shareholders' approval and once approved, Merger will be made effective and new shares of the company will be issued



Expected timeline for the completion of the Merger: Q1FY27

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## Aster DM - Performance Highlights



# Aster: Key Highlights for Q3FY26

**Double-digit YoY growth in Revenue and Operating EBITDA led by substantial volume growth in Kerala and strong growth in international revenue**

**13% YoY (12% YoY ex-Kasargod) overall revenue growth in Q3FY26 on account of steady growth in ARPP IP and Patient volumes**

- Core Hospital & Clinics revenue grew by 15% YoY (ex-Kasargod grew by 14%)
- Kerala revenue grew by 20% YoY and Andhra & Telangana revenue grew by 13% YoY in Q3FY26
- Total patient volume grew by 10% YoY in Q3FY26 - Kerala increased by 15% YoY and Andhra & Telangana increased by 9% YoY
- ARPP IP rose by 9% YoY, largely driven by improved specialty mix
  - CONGO mix increased by 240 bps to 52% in Q3FY26
- ALOS improved by 4% YoY to 3.1 days in Q3FY26, aided by increased robotics surgeries and efficient hospital operations
- Significant growth in MVT revenue by 41% YoY in Q3FY26, led by 64% YoY growth in Kerala MVT revenue

**11% YoY (17% ex-Kasargod) Operating EBITDA growth in Q3FY26 driven by improved performance of Kerala cluster and Lab business**

- Overall Operating EBITDA margins at 18.9% (20.2% ex-Kasargod) in Q3FY26 as compared with 19.3% in Q3FY25
- Core hospitals & clinics Operating EBITDA grew 12% YoY (18% ex-Kasargod) in Q3FY26; Op EBITDA Margin at 21.4% (22.8% ex-Kasargod)
- Kerala Cluster Operating EBITDA grew by 18% YoY (28% ex-Kasargod) with margins at 22.9% (25.4% ex. Kasargod) in Q3FY26 from 23.5% in Q3FY25
- Andhra & Telangana cluster Operating EBITDA grew by 7% YoY with margin at 13.2% in Q3FY26
- Labs' revenue grew by 17% YoY in Q3FY26, and Operating EBITDA grew by 31% YoY

**Healthy growth in Oncology revenue by 27% YoY; contribution increased to 11% in Q3FY26 from 10% in Q3FY25**

**Added 320+ beds during the last year taking bed capacity to 5,451 as on Dec 31, 2025, (largely driven by 263 beds added in MIMS Kasargod)**

**Aster MIMS Kasargod, a 263-bed multi-specialty hospital, completed its first quarter of operations in Q3FY26, with early traction across IP and OP services**

# Aster: Performance Financial Highlights for Q3FY26

## Financial

### Revenue<sup>1</sup>

Q3FY26 : INR 1,186 Cr

▲ 13%

Q3FY25 : INR 1,050 Cr

### Operating EBITDA<sup>1,2</sup>

Q3FY26 : INR 224 Cr

▲ 11%

Q3FY25 : INR 202 Cr

### Op EBITDA Margin<sup>1,2</sup>

Q3FY26 : 18.9%

▼ -39 bps

Q3FY25 : 19.3%

### Normalised PAT<sup>3</sup> (Post-NCI)

Q3FY26 : INR 81 Cr

▲ 0.3%

Q3FY25 : INR 81 Cr

### RoCE<sup>4</sup>

Q3FY26 : 21.0%

▲ 150 bps

Q3FY25 : 19.5%

Q3 FY26 (Ex-Kasargod) >

Up 17% YoY to INR 237 Cr

Up 90+ bps to 20.2%

Up 22% YoY to INR 98 Cr

Up 260+ bps to 22.1%

## Operational

### Capacity Beds

Q3FY26 : 5,451

▲ 323+

Q3FY25 : 5,128

### ARPP IP

Q3FY26 : 1,22,294

▲ 9%

Q3FY25 : 1,12,528

### ALOS (Days)

Q3FY26 : 3.1 days

▲ -4%

Q3FY25 : 3.2 days

### In Patients

Q3FY26 : 71,097

▲ 5%

Q3FY25 : 67,959

### Out-Patient

Q3FY26 : 0.93 mn

▲ 11%

Q3FY25 : 0.84 mn

1. Revenue, Operating EBITDA and EBITDA excludes other income

2. Operating EBITDA for the period Q3 FY26 excludes the ESOP Cost of Rs. 2.3 Cr [Q3 FY25: 2.7 Cr]. Movement in fair value of contingent consideration payable of Rs. Nil Cr [Q3 FY25 : 2.7 Cr] , Variable O&M fee amounting to Rs. 10.3 Cr [Q3 FY25 : 7.7 Cr]. [Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per Ind AS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA]

3. The Normalised PAT for Q3 FY26 includes an amount of ₹ 18.2 Cr [Q3 FY25 : 25.6 Cr] from the interest/gain earned on the investment of sale proceeds from the segregation of GCC vertical. It excludes ₹27.9 Cr related to the revised labour code and Rs 0.4 Cr [Q3 FY25 : 23.7 Cr] Cr relating to merger

4. ROCE = EBIT/Average Capital Employed; [Capital employed excludes CWIP, Land Revaluation reserve and Investment in QCIL] The CWIP for ongoing projects (including ROU, Capital Advances, and Capital Creditors) amounts to ₹ 1083 Cr for Q3 FY26 [Q3 FY25 : ₹ 991 Cr]

## Clinical Highlights

- Neurosciences department at Aster Whitefield hospital has successfully completed 2,000 Brain and Spine Surgeries in less than 2 years
- Kerala's 1st transcatheter Fontan procedure performed at Aster Medcity, Kochi
- Parenchyma-preserving bronchus intermedius sleeve resection milestone achieved at MIMS Kannur
- District's 1st robotic cancer surgery in the private sector performed at MIMS Kottakkal
- Karnataka's 1st robotic-assisted revision knee replacement using CORI system at Aster RV, Bengaluru
- 1st TMVR (Transcutaneous Mitral Valve Replacement) successfully performed at Aster Whitefield, Bengaluru
- 1st HIPEC (Hyperthermic Intraperitoneal Chemotherapy) procedure performed at Aster Prime Hospital, Hyderabad

## Other Business Highlights

- Matured hospital<sup>2</sup> Operating EBITDA margins stood at 25.1% in Q3FY26 (24.4% in Q3FY25)
- Aster Medcity revenue grew by 24% YoY and Op. EBITDA grew by 33% YoY in Q3FY26; Op EBITDA Margin at 30%
- Aster MIMS Calicut revenue grew by 14% YoY and Op. EBITDA grew by 20% YoY in Q3FY26; Op EBITDA Margin at 26%
- Aster Whitefield revenue grew by 14% YoY in Q3FY26
- Labs' Operating margins improved to 10.5% in Q3FY26 as compared to 9.4% in Q3FY25

## Capex

- Adding 2,300+ beds to reach 7,800+ capacity — 234 beds in FY26, 754 beds in FY27, 650 beds in FY28, 730 beds beyond FY28
- FY 26 Expansion – Aster Whitefield | Aster Ramesh Ongole
- FY 27 Expansion – Aster Capital, Trivandrum | Aster W&C, Hyderabad

Transforming Lives  
Through Clinical  
Excellence<sup>1</sup>



**44,038+**  
CIG/PTCA (Angiogram & Angioplasty)



**2,473+**  
Robotic surgeries



**1,475+**  
Cardio-vascular surgeries



**563+**  
Transplants



**11,547+**  
Urology  
procedures



**5,662+**  
Neuro  
surgeries



**3,667+**  
Joint  
Replacements



**4,887+**  
Gastro-intestinal  
surgeries

## ESG<sup>1</sup> Highlights

- 10 Mobile Medical Unit operationalised including one unit launched in Mehsana, Gujarat, taking the India fleet to 46
- 872 financially challenged patients supported through the Treatment Aid Support programme
- 3.16 lakh lives impacted through community initiatives in India, including 1.25 lakh underserved beneficiaries via mobile medical services
- Received 2 ESG & CSR awards - Rotary Bengaluru (Healthcare Impact) and Fortune Leadership (Volunteer Engagement)

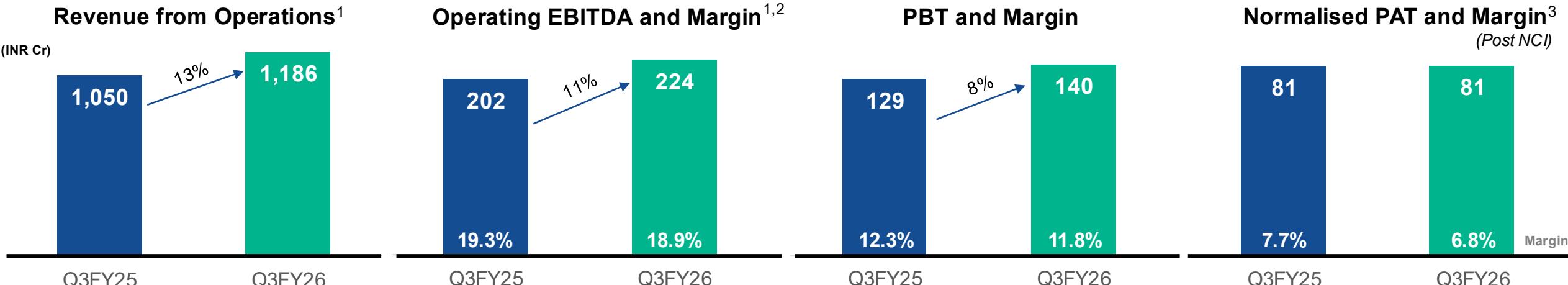
## Recognition



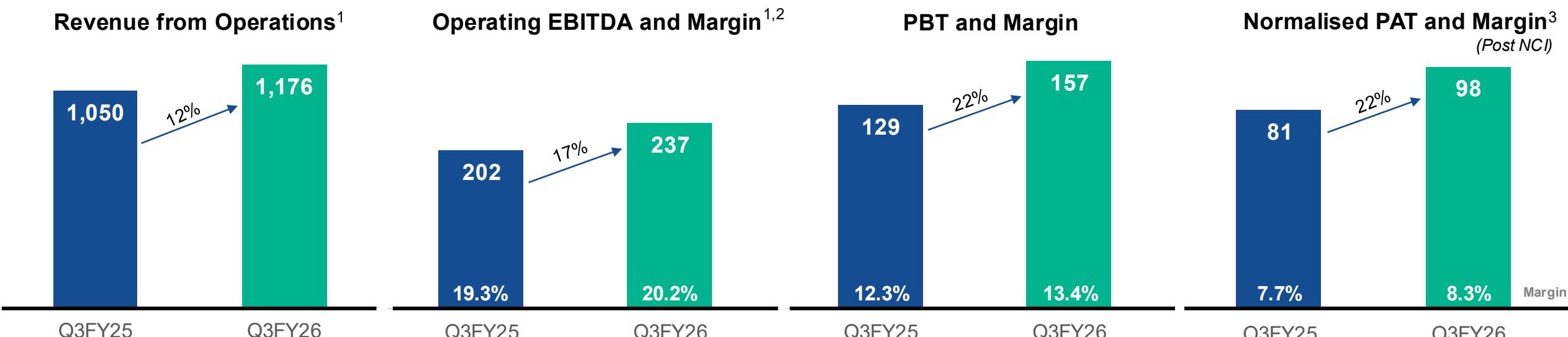
- **Padmashree Dr. Azad Moopen, Founder Chairman and Managing Director**
  - Honored with the “Lifetime Achievement Award” by Mount Judi Ventures
  - Recognised as “Visionary Leader in Healthcare” at 17<sup>th</sup> Elet Healthcare Innovation Summit & Awards
  - Awarded “Legend in the Healthcare Industry” at FICCI Heal 2025
  - Featured among “Top 5 Healthcare Leaders 2025” by Forbes Middle East
- **Ms. Alisha Moopen, Deputy Managing Director**
  - Recognized as “Dynamic Entrepreneur of the Year” at Entrepreneur India Awards 2025
  - Named “Healthcare Visionary Leader of the Year” at ET-Middle East Awards 2025
  - Featured among “Top 5 Healthcare Leaders 2025” by Forbes Middle East
- **Aster Hospitals**
  - **The Week India Health Summit 2025:**
    - Aster MIMS, Calicut – #1 Best Multispecialty Hospital
    - Aster Medcity, Kochi – #2 Best Multispecialty Hospital
    - Aster CMI, Bangalore – #2 Best Emerging Multispecialty Hospital
  - **17<sup>th</sup> Elet Healthcare Innovation Summit & Awards :**
    - Aster RV – Best Multispecialty Hospital
    - Aster Whitefield – Best in cardiology, pulmonology and urology
- Aster DM Healthcare recognised among **India's Top 500 Value Creators** by Dun & Bradstreet.
- Aster Digital India received “**Innovation – New Initiatives Award**” at 24<sup>th</sup> Data Center Summit and Awards by UBS Forum
- **17<sup>th</sup> Elets Healthcare Innovation Summit & Awards** – Aster DM Healthcare awarded as “**Best Hospital Chain**”

# Revenue and Profitability Snapshot: Q3FY26

## Performance for the quarter



## Performance for the quarter (Ex-Kasargod)



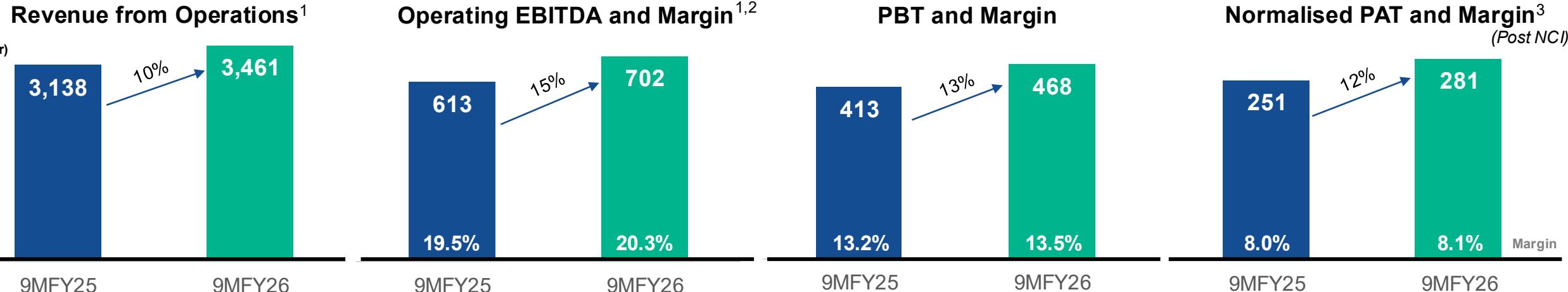
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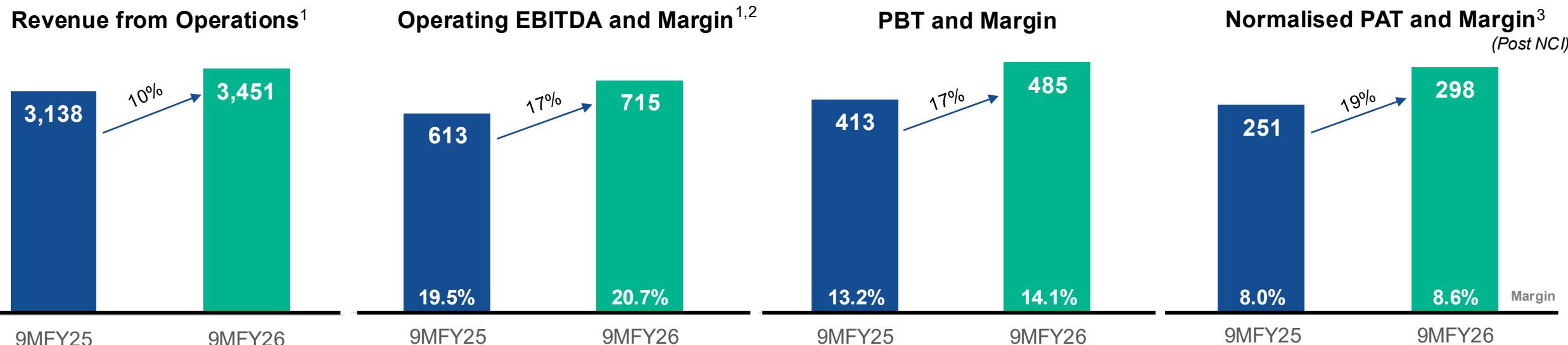
3. The Normalised PAT for Q3 FY26 includes an amount of ₹ 18.2 Cr [Q3 FY25 : 25.6 Cr] from the interest/gain earned on the investment of sale proceeds from the segregation of GCC vertical. It excludes ₹27.9 Cr related to the revised labour code and Rs 0.4 Cr [Q3 FY25 : 23.7 Cr] Cr relating to merger

# Revenue and Profitability Snapshot: 9MFY26

## Performance for the Nine Months



## Performance for the Nine Months (Ex-Kasargod)



1. Revenue, Operating EBITDA and EBITDA excludes other income.

2. Operating EBITDA for the period 9M FY26 excludes the ESOP Cost of Rs. 6.6 Cr [9M FY25: 7.8 Cr], Movement in fair value of contingent consideration payable of Rs. Nil Cr [9M FY25 : 8.1 Cr], Variable O&M fee amounting to Rs. 27.2 Cr [9M FY25 : 24.2 Cr]. [Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per Ind AS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA]

3. The Normalised PAT for 9M FY26 includes an amount of ₹ 59.2 Cr [9M FY25 : 85.1 Cr] from the interest/gain earned on the investment of sale proceeds from the segregation of GCC vertical. It excludes ₹27.9 Cr related to the revised labour code and Rs 5.2 Cr [9M FY25 : 23.7 Cr] relating to merger

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## QCIL Performance Highlights



## Strong 17% YoY revenue growth for the business driven by robust performance across clusters

- Growth driven by higher IP volumes, favorable payor mix shift toward cash and insurance, and increased share of complex procedures
- Kerala cluster delivered 25% YoY growth driven by strong performance across units; Tamil Nadu also saw strong ramp at Nagercoil launched in Oct'24
- Hyderabad units collectively delivered 20% YoY growth driven by clinical recruitment and ramp of doctors recruited over the last three quarters

## Overall operating EBITDA grew by 32% YoY largely driven by higher topline growth, operational excellence and better leverage

- Initiatives around procurement centralization, F&B in-sourcing, and clinical talent are showing continued success
- Procurement synergies across QCIL entities delivered ~INR 20 crore+ of EBITDA uplift during the quarter
- Nagercoil unit launched in Oct'24 has ramped to an EBITDA margin of 29.3% within 5 quarters

## ALOS has improved by 3.4% YoY to 3.9 days in Q3 FY26, reflecting better clinical protocols

## Deeper clinical mix and better payor mix drove 8% YoY growth in IP ARPP, reaching ~INR 134k in Q3 FY26 (~INR 124k in Q3 FY25)

- Payor mix shift led by 131 bps reductions in scheme mix and 100 bps increase in share of cash and TPA business on a YoY basis
- ARPP growth supported by improved specialty mix – CONGO-T share increased by 60 bps to 57.6% in Q3FY26

## Strengthened clinical teams by onboarding 100+ doctors across the QCIL hospital network

## Augmented management team by further adding 11 senior leaders over the last 18 months

## CARE and KIMSHealth recognized for clinical leadership, nursing excellence, and research focus by FICCI, NABH, and Medical Dialogues

# QCIL: Performance Highlights for Q3FY26

## Financial

### Revenue

Q3FY26 : INR 1,181 Cr  
 17%  
 Q3FY25 : INR 1,007 Cr

### Operating EBITDA<sup>1</sup>

Q3FY26 : INR 279 Cr  
 32%  
 Q3FY25 : INR 211 Cr

### Op. EBITDA Margin

Q3FY26 : 23.7%  
 265 bps  
 Q3FY25 : 21.0%

### RoCE<sup>3</sup> (Pre-Tax)

Q3FY26 : 20.5%  
 190 bps  
 Q3FY25 : 18.6%

## Operational

### Capacity Beds

Q3FY26 : 5,174  
 243+  
 Q3FY25 : 4,931

### ARPP IP

Q3FY26 : 1,33,945  
 8%  
 Q3FY25 : 1,24,166

### ALOS (Days)

Q3FY26 : 3.9 days  
 -3%  
 Q3FY25 : 4.1 days

### In Patients

Q3FY26 : 64,695  
 8%  
 Q3FY25 : 59,780

### Out-Patient

Q3FY26 : 0.91 mn  
 8%  
 Q3FY25 : 0.84 mn

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## Aster DM - Detailed Performance



# Financial Summary: Profitability Statement

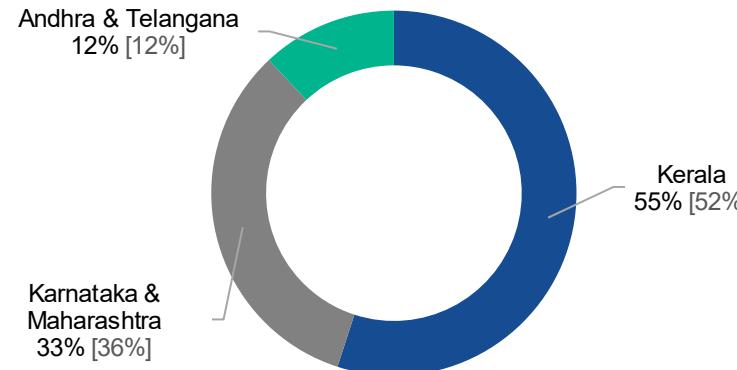
Particulars	Q3FY26	Q3FY25	YoY %	9MFY26	9MFY25	YoY %
<b>Revenue from Operations</b>	<b>1,186</b>	<b>1,050</b>	<b>13%</b>	<b>3,461</b>	<b>3,138</b>	<b>10%</b>
Material Cost <sup>2</sup>	267	247		786	713	
Doctors Cost	270	229		767	691	
Employee Cost	221	194		628	577	
Other Cost	203	178		578	544	
<b>Operating EBITDA</b>	<b>224</b>	<b>202</b>	<b>11%</b>	<b>702</b>	<b>613</b>	<b>15%</b>
Employee Stock Option Expenses	2	3		7	8	
Movement in FV of contingent consideration payable	0	3		0	8	
Variable operation and management fees	10	8		27	24	
<b>EBITDA Post INDAS</b>	<b>211</b>	<b>189</b>	<b>12%</b>	<b>668</b>	<b>572</b>	<b>17%</b>
Depreciation	68	62		197	185	
Finance Cost	31	31		93	91	
Other Income	28	33		89	117	
<b>Profit Before Tax</b>	<b>140</b>	<b>129</b>	<b>8%</b>	<b>468</b>	<b>413</b>	<b>13%</b>
Tax	44	37		133	129	
<b>Profit After Tax (Before exceptional item)</b>	<b>96</b>	<b>92</b>	<b>4%</b>	<b>335</b>	<b>284</b>	<b>18%</b>
Exceptional Item	(28)	(24)		(33)	(24)	
<b>Profit After Tax<sup>3</sup></b>	<b>67</b>	<b>68</b>	<b>-1%</b>	<b>302</b>	<b>260</b>	<b>16%</b>
Share of Profit/(Loss) of Associates	(9)	(4)		(28)	(9)	
NCI	6	8		26	24	
<b>Profit After Tax (Post Non-Controlling Interest)</b>	<b>52</b>	<b>57</b>	<b>-8%</b>	<b>248</b>	<b>228</b>	<b>9%</b>
<b>Normalised PAT<sup>3</sup></b>	<b>81</b>	<b>81</b>	<b>0%</b>	<b>281</b>	<b>251</b>	<b>12%</b>
<b>EBITDA Pre INDAS</b>	<b>181</b>	<b>166</b>	<b>9%</b>	<b>586</b>	<b>507</b>	<b>16%</b>

1. Above numbers are in INR crore.

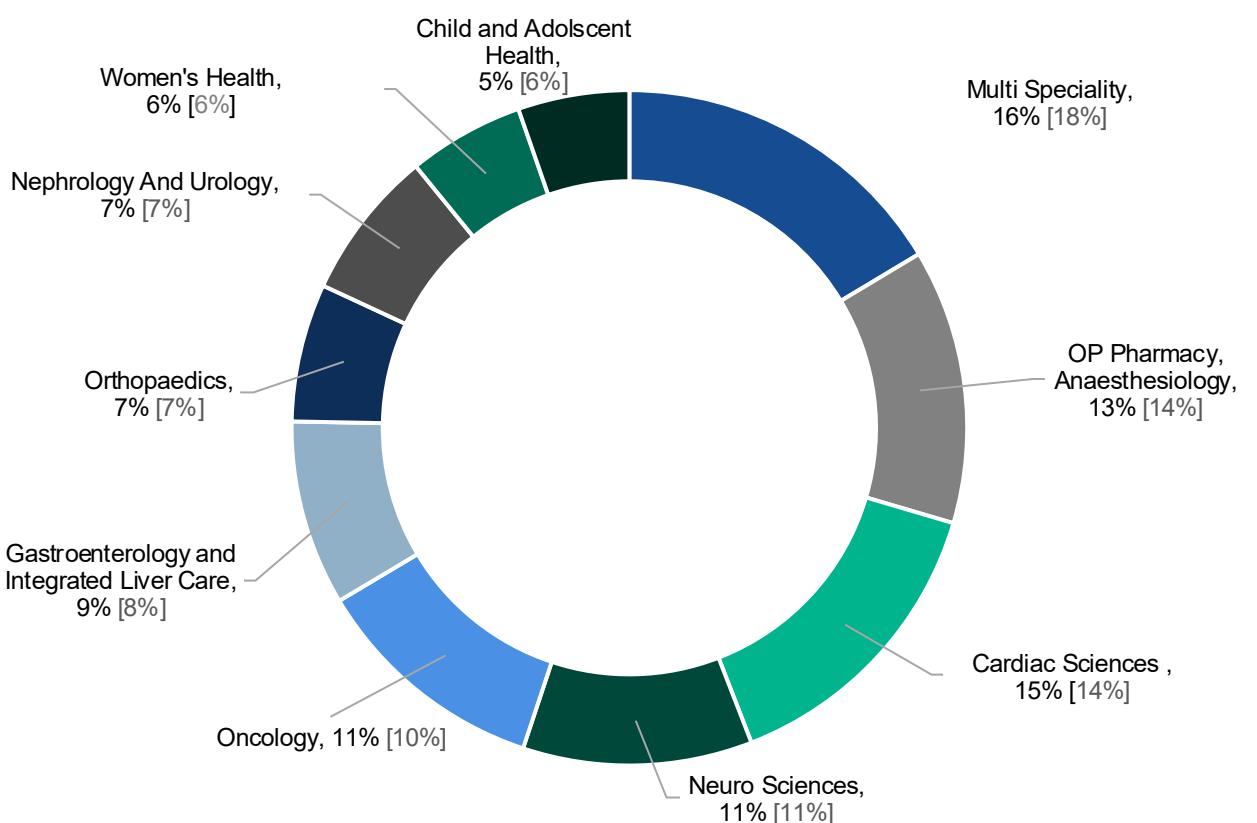
2. Material Cost % (Ex. Wholesale pharmacy) for Q3 FY26 is 21.4% and Q3 FY25 is 20.9%, Material Cost % (Ex. Wholesale pharmacy) for 9M FY26 is 21.4% and 9M FY25 is 20.8%, Normalised PAT for Q3 and 9MFY26 excludes an amount of ₹ Rs 0.4 Cr and Rs. 5.2 Cr related to merger, respectively along with the impact of new Labour code Rs. 27.9 Cr

# Hospitals & Clinics Revenue Mix

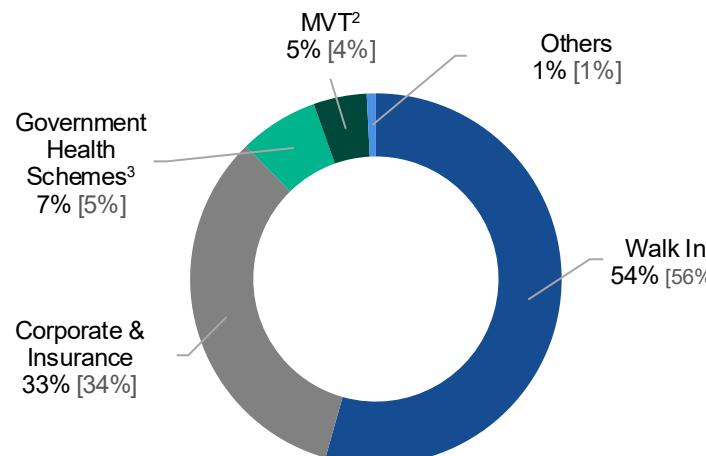
## Geographical Revenue Mix<sup>1</sup> Q3FY26



## Specialty-wise Revenue Mix Q3FY26



## Payor Revenue Mix Q3FY26



CONGO Mix increased by 240 bps to 52.4% in Q3FY26

Contribution from Oncology increased to 11% in Q3FY26 from 10% in Q3FY25

No single specialty accounts for more than 15% of total revenue.

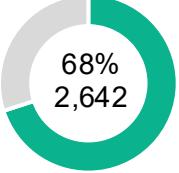
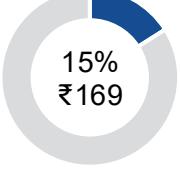
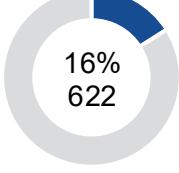
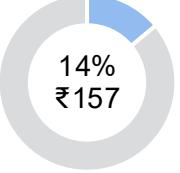
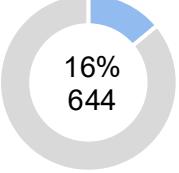
1. Geographical Revenue Mix refers to the revenue from hospitals only

2. MVT: Medical Value Travel

3. Govt. Health Schemes include : ESI/ECHS/CGHS (5.5%) and State/Central Scheme (1.4%)

4. Numbers in brackets are for corresponding quarter prior year

# Maturity Wise Hospital Performance: Q3FY26

Maturity	Hospitals <sup>3</sup>	Revenue <sup>4</sup> (INR in Cr)	Operational Beds <sup>5</sup> (Census)	Key Performance indicators		
				Operating EBITDA <sup>4</sup> (INR Cr)	Operating EBITDA % <sup>4</sup>	ROCE
Over 7 Years	10	 ₹809	 2,642	₹203	25.1%	
3-7 Years <sup>2</sup>	3	 ₹169	 622	₹39	22.8%	
0-3 Years <sup>1</sup>	6	 ₹157	 644	₹5	3.1%	
	19	₹1,135	3,908	₹246	21.7%	25.9%

\* 0-3 Years (ex-Kasargod) : Revenue is INR 146 Cr, Operating EBITDA is INR 18 Cr, Operating EBITDA Margin stood at 12.3%, and ROCE is 4.6%

1. 0-3 Years Hospitals include: Aster Whitefield Hospital, Aster Narayananadri, Ramesh (IB), Aster G Madegowda, Aster PMF & MIMS Kasargod

2. 3-7 Years Hospital include : Aster RV, Aster MIMS Kannur & Aster Mother Hospital Areekode

3. Wayanad Institute of Medical Sciences (WIMS) details are not included above. Considering WIMS, count of hospitals in India is 20

4. Revenue and Operating EBITDA shown above excludes other income

5. Operational Beds (Census) are beds as on 31st Dec, 2025.

# Hospital and other New Business Performance: Q3FY26

	% of Revenue	Revenue	Operating EBITDA <sup>3</sup>
<b>Hospitals and Clinics</b>	94%	INR 1,150 Cr 15% YoY Revenue Growth	INR 247 Cr 21.4% Margins
<b>Labs</b>	3%	INR 39 Cr 17% YoY Revenue Growth	INR 4 Cr 10.5% Margins
<b>*Pharmacies<sup>1</sup></b>	2%	INR 28 Cr -35% YoY Revenue Growth	INR 1 Cr 2.2% Margins
<b>India Overall<sup>2</sup></b>	100%	INR 1,186 Cr 13% YoY Revenue Growth	INR 224 Cr 18.9% Margins

\* Strategic exit from certain loss-making unit in the wholesale Pharmacy business led to the change in Pharmacy Revenue impact and EBITDA improvement

\* Hospital and clinics (ex-Kasargod) : Revenue is INR 1,140 Cr, Operating EBITDA is INR 260 Cr, and Operating EBITDA Margin stood at 22.8%

1. Wholesale Pharmacy Revenue

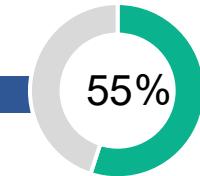
2. Aster India overall numbers are after eliminations of INR 32 Cr (Q3FY25: 29 Cr.) of intercompany revenue and INR 28 Cr. (Q3FY25: INR 21 Cr.) of unallocated expenses.

3. Operating EBITDA for the period Q3 FY26 excludes the ESOP Cost of Rs. 2.3 Cr [Q3 FY25: 2.7 Cr], Movement in fair value of contingent consideration payable of Rs. Nil Cr [Q3 FY25 : 2.7 Cr], Variable O&M fee amounting to Rs.10.3 Cr [Q3 FY25 : 7.7 Cr]. [Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per Ind AS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA]

# Kerala Cluster: Hospitals and Bed Capacity



Revenue Contribution<sup>1</sup>

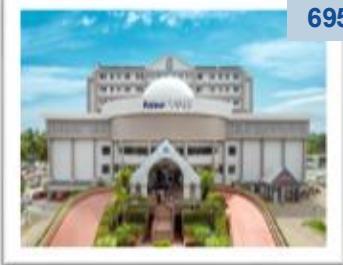


874



Aster Medcity  
Kochi, Kerala  
2014, Owned

695



MIMS Calicut  
Kozhikode, Kerala  
2013, Owned

425



MIMS Kannur  
Kannur, Kerala  
2019, Owned

359



MIMS Kottakkal  
Kottakkal, Kerala  
2013, Owned

263



MIMS Kasargod, Kerala  
2025, Owned

Newly Operationalised

164



Aster PMF  
Kollam, Kerala  
2023, O&M Asset Light

140



Aster Mother Hospital  
Areekode, Kerala  
2022, O&M Asset Light

**2,920 Total Capacity Beds**

## Planned Expansion



**Aster Capital  
Trivandrum  
454 beds**



**Aster Medcity  
Kerala  
100 beds  
(Expansion)**

554 Beds Planned for Expansion post  
commissioning of 263 beds at MIMS  
Kasargod

**454 Greenfield Beds**

**100 Brownfield Beds**

- Kerala to have nearly ~3,500 beds
- Aster Medcity on its way to become a 950+ bedded hospital

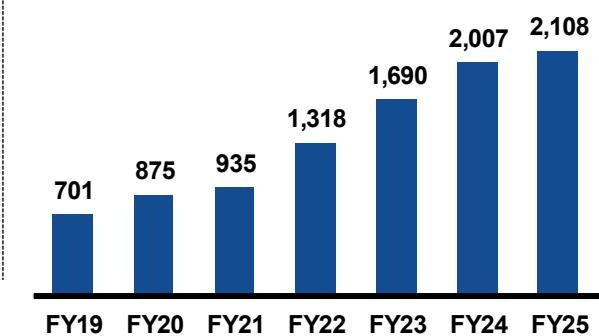
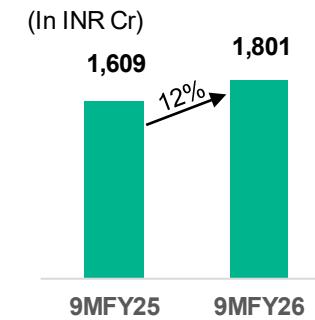
# Kerala Cluster: Performance

Financial Metrics	Q3FY26	Q3FY25	YoY
Revenue (INR Cr)	629	523	20%
Revenue Ex-Kasargod (INR Cr)	619	523	19%
Op. EBITDA (INR Cr)	144	123	18%
Op. EBITDA Ex-Kasargod (INR Cr)	157	123	28%
Op. EBITDA Margin	22.9%	23.5%	-50 bps
Op. EBITDA Margin Ex-Kasargod	25.4%	23.5%	190 bps

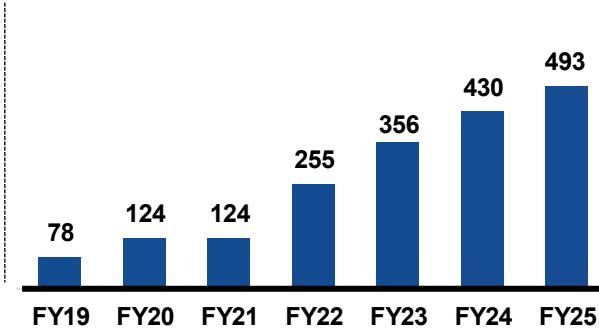
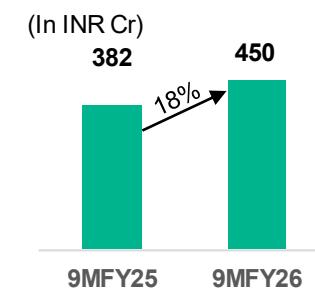
## Highlights:

- Continuing performance momentum, Kerala cluster achieved its highest ever quarterly revenue up 20% YoY in Q3FY26 driven by growth in MVT, increase in Oncology revenue and contribution from the newly operationalized Kasargod hospital.
  - Total patient volume increased by 15% YoY (Inpatient by 11% , Outpatient by 15%)
  - MVT business revenue jumped by 64% YoY
  - ARPP (IP) grew 7% YoY, supported by an improved case mix led by Oncology.
  - Aster Medcity, our flagship hospital, revenue grew by 24% YoY supported by 13% growth in IP volume; operating EBITDA margin at 30%
- Operating EBITDA grew significantly by 18% YoY (28% YoY ex-Kasargod) with margin at 22.9% (25.4% ex. Kasargod) in Q3FY26, led by cost efficiencies and operating leverage in manpower and overhead costs.

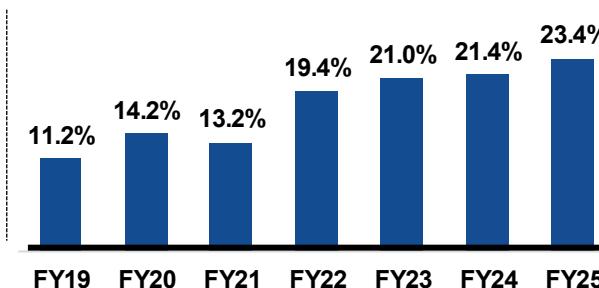
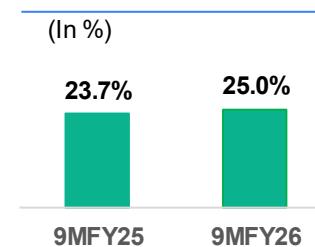
## Revenue



## Operating EBITDA<sup>1</sup>



## Operating EBITDA Margin<sup>1</sup>



<sup>1</sup>. From FY19 to FY22 is reported as EBITDA and FY23 onwards it is operating EBITDA

Early operating metrics validate demand potential in Northern Kerala, with performance improving sequentially as capacity ramps up.



## Operating Census Bed:

Currently operating with **80+ census beds**, with capacity expected to scale up progressively.

## State of the Art Technology:

Medical infrastructure includes a Cathlab, MRI (1.5 Tesla), CT (160 Slice), 4D Ultrasound, Neuro Surgical Microscope, and Surgical Lasers, with future additions of a Neuro Navigation System and CRRT.

## Doctor Strength:

With 120+ doctors onboarded, including 32 surgeons, Kasargod is positioned to scale patient volumes.

## Inpatient and Outpatient:

The hospital treated over **1,100+ inpatients** and **17,500+ outpatients** during Q3FY26, highlighting robust demand from the catchment area.

## Revenue:

Commissioned in Oct'25, the hospital delivered **~INR 10 Cr** revenue in Q3FY26 during its first quarter of operations.

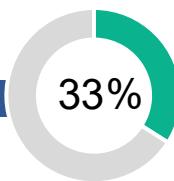
## ARPOB:

ARPOB stood at over **INR 31,600**, reflecting a favorable case mix during the ramp-up phase.

# Karnataka & Maharashtra Cluster: Hospitals and Bed Capacity



Revenue Contribution<sup>1</sup>



Aster CMI  
Bengaluru, Karnataka  
2014, O&M



Aster Whitefield  
Bengaluru, Karnataka  
2021, Leased



Aster RV  
Bengaluru, Karnataka  
2019, O&M



Aster Aadhar  
Kolhapur, Maharashtra  
2008, Owned



Aster G Madegowda  
Mandy, Karnataka  
2023, O&M Asset Light

**1,484 Total Capacity Beds**

<sup>1</sup>. Hospital Revenue Contribution

Capacity Beds

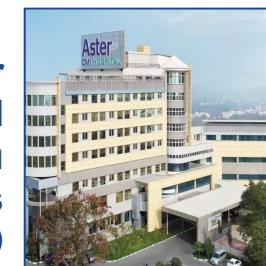
Planned Expansion



Aster  
Yeshwanthpur  
Bengaluru  
500 beds



Aster  
Sarjapur  
Bengaluru  
430 beds



Aster  
CMI  
Bengaluru  
350 beds  
(Expansion)



Aster  
Whitefield  
Bengaluru  
159 beds  
(Expansion)

**1,430+ Beds Planned for Expansion**

**930 Greenfield Beds**

**500+ Brownfield Beds**

- Strengthening leadership position in Bangalore by adding 430 beds at Sarjapur and 500 beds at Yeshwanthpur taking bed capacity to 2,900+ beds in K&M cluster

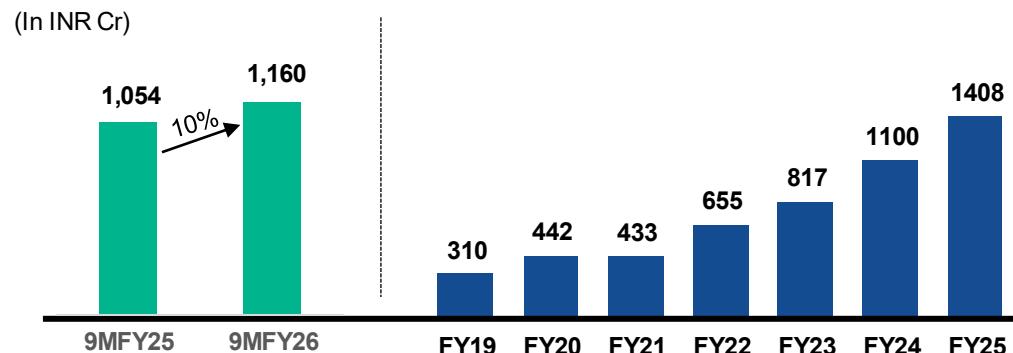
# Karnataka & Maharashtra Cluster: Performance

Financial Metrics	Q3FY26	Q3FY25	YoY
Revenue (INR Cr)	383	358	7%
Op. EBITDA (INR Cr)	84	80	5%
Op. EBITDA Margin	21.9%	22.5%	-50 bps

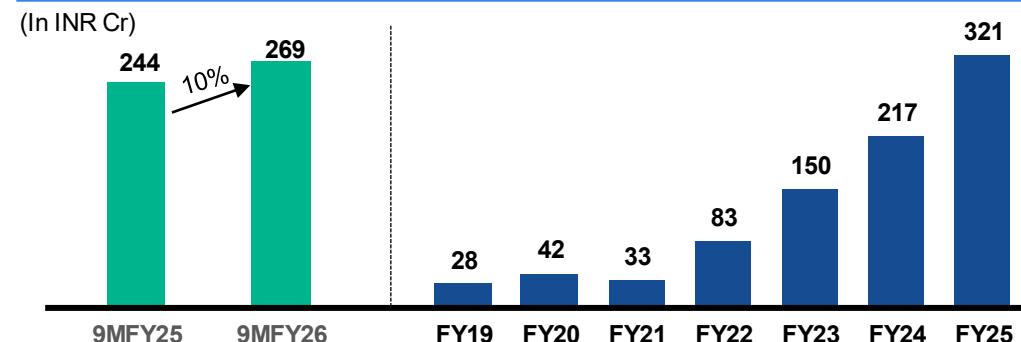
## Highlights:

- Aster increased its stake in Aster Aadhar Hospital by 12% taking total stake to 99%.
- Revenue grew 7% YoY supported by strong growth in ARPP (IP) improvement
  - ARPP IP grew by 17% YoY driven by higher contributions from high-value procedures, mainly in Oncology and Neurosciences
  - Aster Whitefield revenue grew by 14% YoY in Q3FY26.
  - Volumes remained modest on account of rationalisation of scheme business at Aster Aadhar and a few clinician movements.
- Proactive hiring and retention strategies are in place. With this, the cluster is positioned for accelerated growth in the coming quarters.

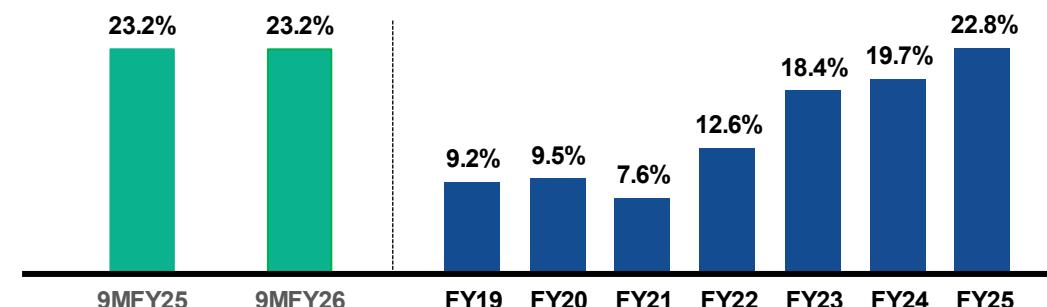
## Revenue



## Operating EBITDA<sup>1</sup>



## Operating EBITDA Margin<sup>1</sup>



1. From FY19 to FY22 is reported as EBITDA and FY23 onwards it is operating EBITDA

Operating EBITDA Margin excluding Whitefield is 24.9% in Q3 FY26 as compared to 24.7% in Q3 FY25 ; Operating EBITDA Margin excluding Whitefield is 24.9% in 9M FY26 as compared to 25.4% in 9M FY25

# Andhra & Telangana Cluster: Hospitals and Bed Capacity



Revenue Contribution<sup>1</sup>

12%



350

Ramesh Guntur  
Guntur, AP  
2016, Leased

158



Prime Hospitals – Ameerpet  
Hyderabad, Telangana  
2014, Leased

150



Ramesh Sanghamitra  
Ongole, AP  
2018, Owned

150



Aster Narayanadri  
Tirupati, AP  
2023, O&M Asset Light

135



Ramesh Main Centre  
Vijayawada, AP  
2016, Leased

54



Ramesh Labbipet  
Vijayawada, AP  
2016, Leased

50



Ramesh Adiran (IB)  
Vijayawada, AP  
2023, Leased

**1,047 Total Capacity Beds**

## Planned Expansion



**Aster Ramesh  
Ongole  
75 Beds  
(Expansion)**



**Aster W&C  
Hyderabad  
300 Beds**

**375+ Beds Planned for Expansion**

**300 Greenfield Beds**

**75 Brownfield Beds**

- Andhra & Telangana cluster to reach 1,400+ beds
- Aster W&C hospital at Hyderabad is expected to be commissioned in H1FY27 with 300 bed capacity

# Andhra & Telangana: Performance

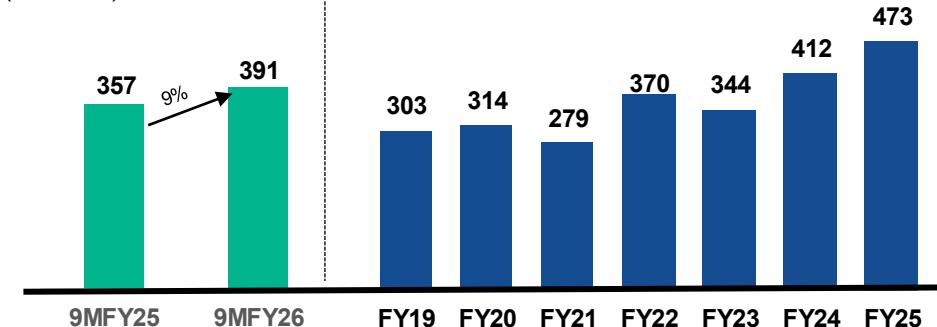
Financial Metrics	Q3FY26	Q3FY25	YoY
Revenue (INR Cr)	137	121	13%
Op. EBITDA (INR Cr)	18	17	7%
Op. EBITDA Margin	13.2%	13.9%	-70 bps

## Highlights:

- Aster increased its stake in Aster Ramesh Hospitals by 13% taking the total stake to over 70% in the previous quarter
- Revenue grew 13% YoY led by growth in IP volume and ARPP (IP)
  - Total patient volume increased by 9% YoY (Inpatient by 4%, Outpatient by 9%)
  - ARPP IP remained healthy with 10% YoY growth, indicating better case mix
- Operating EBITDA increased by 7% YoY with Margin at 13.2% in Q3 FY26
  - Sequential margin improvement from 7.9% in Q1FY26 to 13.2% in Q3FY26

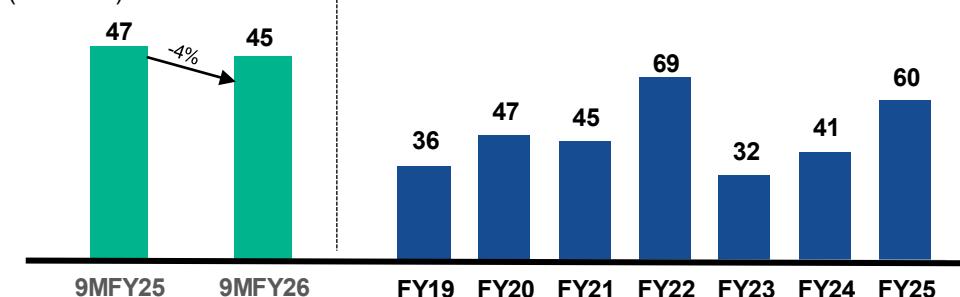
## Revenue

(In INR Cr)



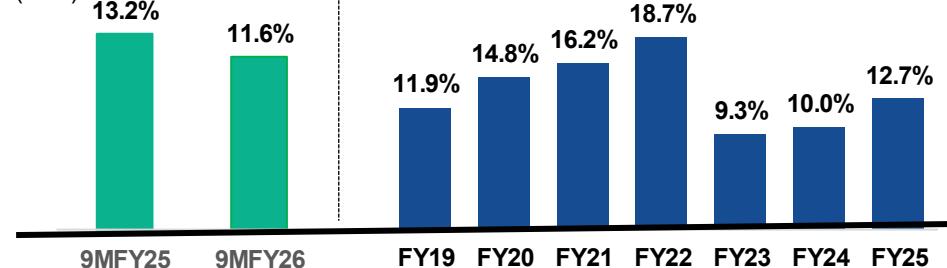
## Operating EBITDA<sup>1</sup>

(In INR Cr)



## Operating EBITDA Margin<sup>1</sup>

(In %)



# Capex



# Aster

We'll Treat You Well

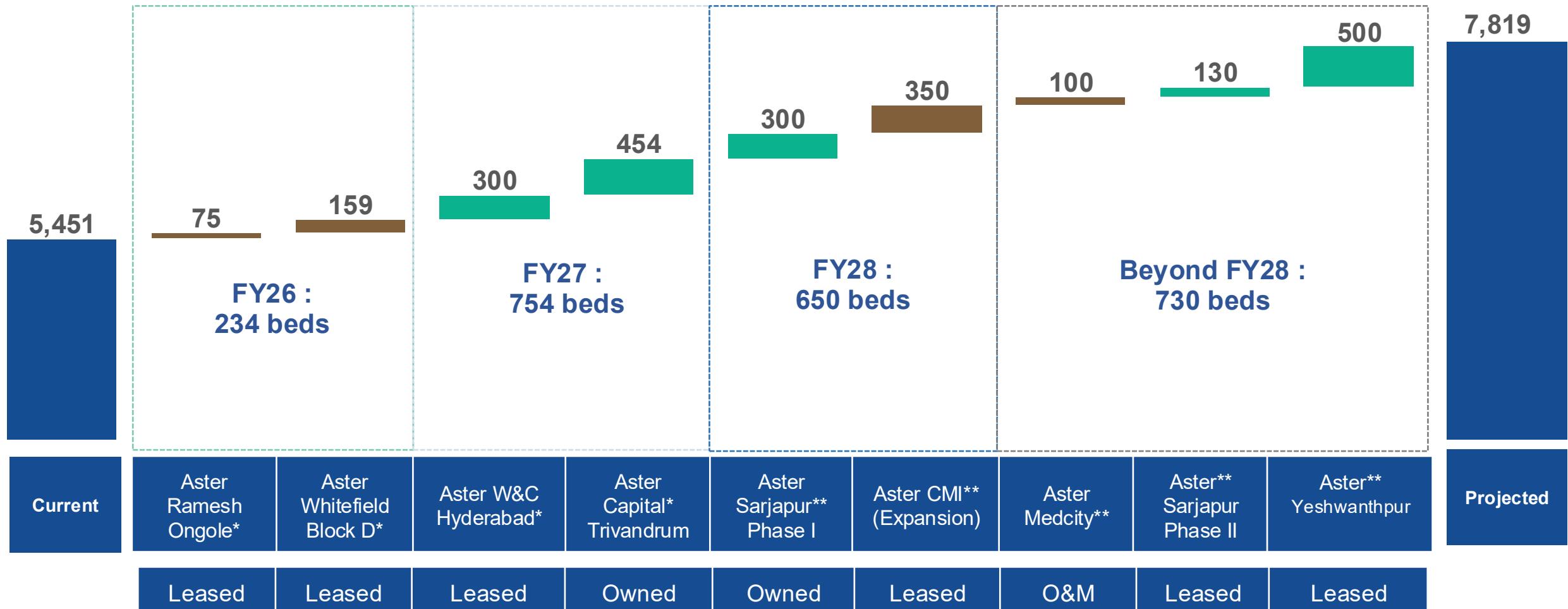


# Aster Hospitals: Pipeline Projects



ASTER  
HEALTHCARE  
SINCE 1987

Further addition of 2,300+ beds, bringing the total bed capacity to 7,800+ beds.



## Projects Current Status:

\*Aster Whitefield block D, Aster Ramesh Ongole, Aster W&C Hyderabad and Aster Capital are in Construction phase

\*\* Aster CMI, Aster Medcity (PMR block), Aster Sarjapur and Yeshwanthpur are in design phase.

Brownfield:- 684 beds; Greenfield:- 1,684 beds.

# Greenfield Expansion



## Aster Yeshwanthpur, Bangalore

Multispecialty | 500 Beds (Phase 1)

30 year long term Lease  
5 lakhs sq.ft Built up Area

Total Investment: INR 580 Cr

Expected Timeline: H2FY29

Architectural and design phase.



## Aster Capital, Trivandrum

Multispecialty | 454 Beds (Phase 1)

Construction start date : July 2024

Floors : G+7 Floors

6.5 Acre Land – Owned  
6.2 lakh sq.ft Built up Area incl. MLCP  
area

Expected Timeline : H2FY27

Civil works completed. MEP work in  
progress on site.



## Aster Sarjapur, Bengaluru

Multispecialty | 430 Beds in two phases

Design Phase

30 year long term Lease  
4.2 lakhs sq.ft Built up Area

Expected Timeline: 300 beds by H1  
FY28 | 130 beds by FY29

Architectural and design phase.



## Aster W&C, Hyderabad

Mother and Child Care | 300 Beds

Construction start date : June 2025

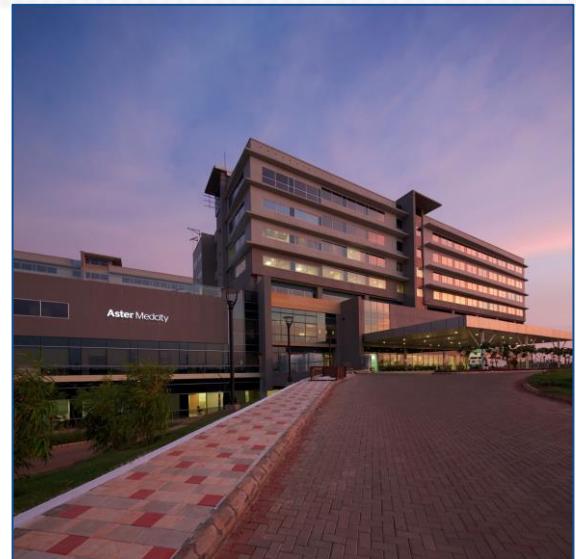
Floors : A block G+11 Floors and B  
block G+5 Floors, 3B common

2 Acre Land – Leased  
3.23 lakhs sq.ft Built up Area

Expected Timeline : H2FY27

Construction started. Civil work in  
progress

# Brownfield Expansion



## Aster Medcity

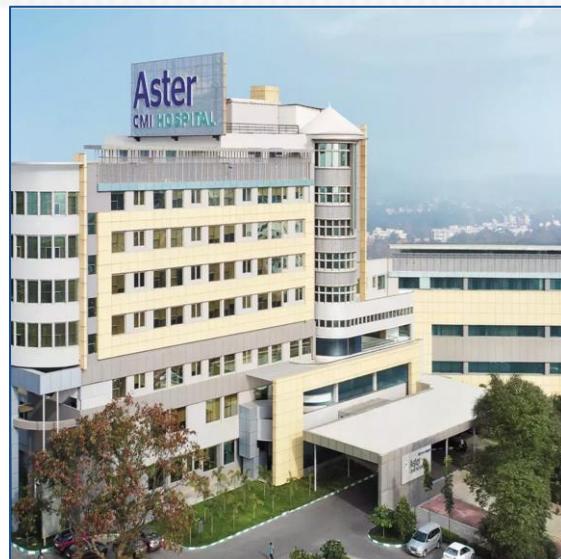
Multispecialty | Current : 874 Beds

Bed Expansion : 100 Beds

Ownership: Owned

Expected Timeline : H1FY29

Waiting for statutory approvals. All design and other pre-construction activities completed



## Aster CMI

Multispecialty | Current : 502 Beds

Bed Expansion : 350 Beds

Ownership: Leased (O&M)

Expected Timeline : H1FY28

Architectural and design phase.



## Aster Whitefield

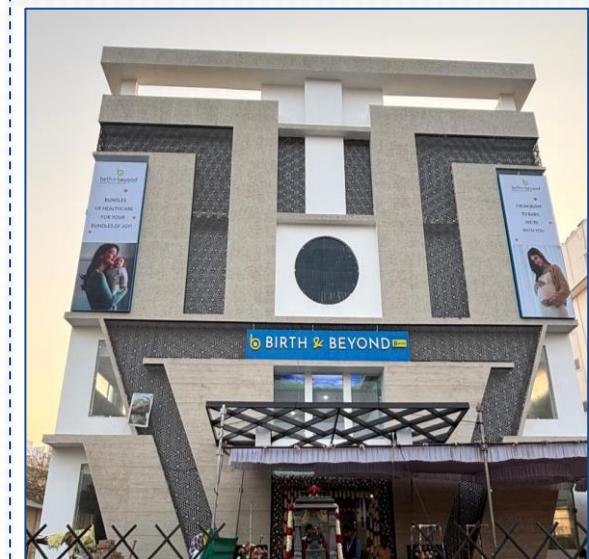
Multispecialty | Current : 380 Beds

Bed Expansion : 159 Beds

Ownership : Leased

Expected Timeline : H2FY26

Interior works are in progress.



## Aster Ramesh Ongole

Multispecialty | Current : 150 Beds

Bed Expansion : 75 Beds

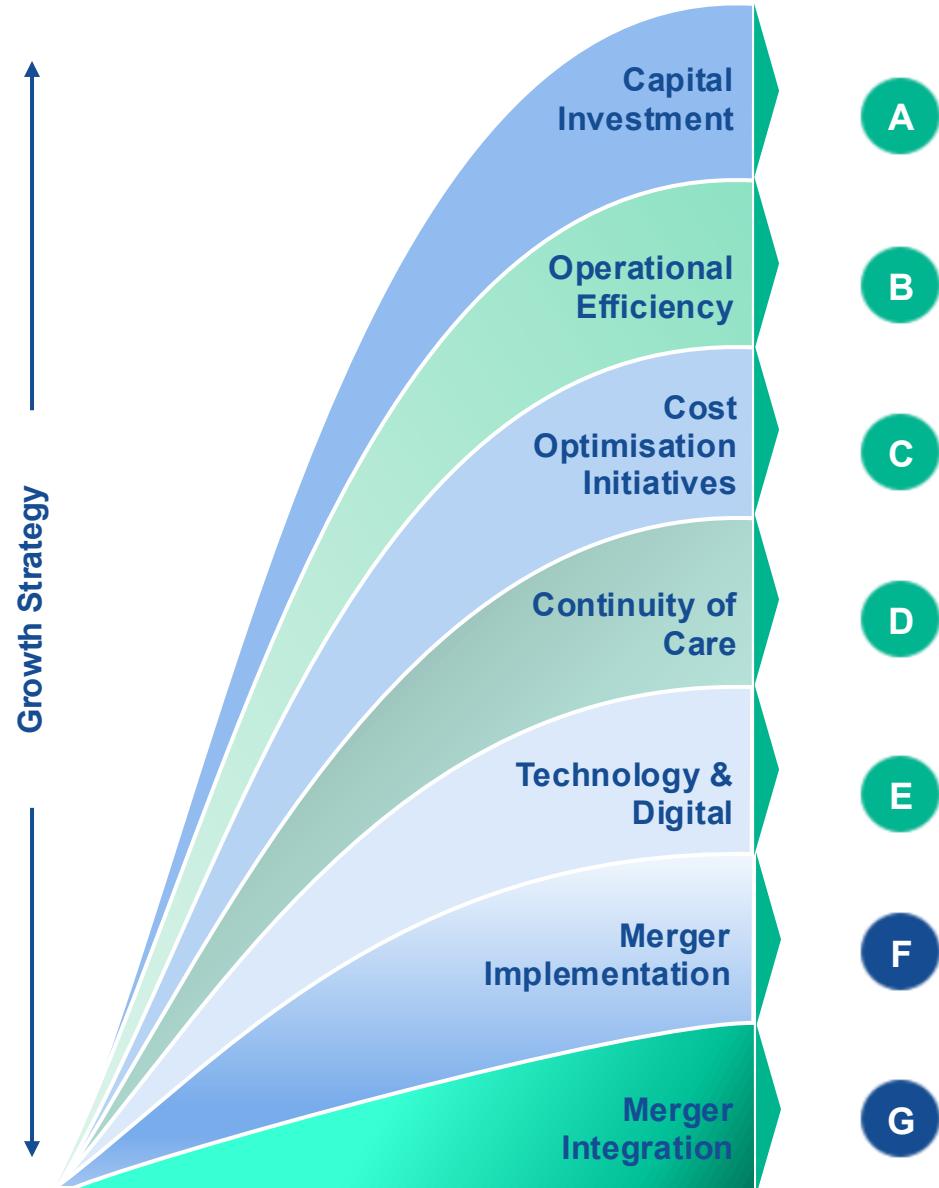
Ownership: Leased

Expected Timeline : H2FY26

Significant construction work is completed. Certification from external Chartered Engineer is pending.

Ongoing expansions at key hospitals to result in large-format facilities: Medcity – 950+ beds, CMI – 850+ beds, and Whitefield – 530+ beds, strengthening our ability to meet growing regional demand

# Our Strategic Priorities



Focus Areas	
A	✓ Investing prudently in <b>both brownfield (expanding existing units) and greenfield projects</b> across clusters and opportunistically exploring inorganic opportunities
B	✓ Focusing more on <b>niche specialties</b> to drive better ARPOB ✓ Optimizing existing facilities – Payor mix & high-end procedures
C	✓ Enhancing efficiency and lower operational expenses, thereby improving EBITDA margins
D	✓ Creating 360-degree ecosystem by gradually establishing labs and pharmacies
E	✓ Leveraging technology & digital medium for superior patient outcomes and reach
F	✓ Obtained multiple key approvals and seeking remaining regulatory approvals to complete the merger transaction
G	✓ Making progress across multiple key areas of Integration Planning

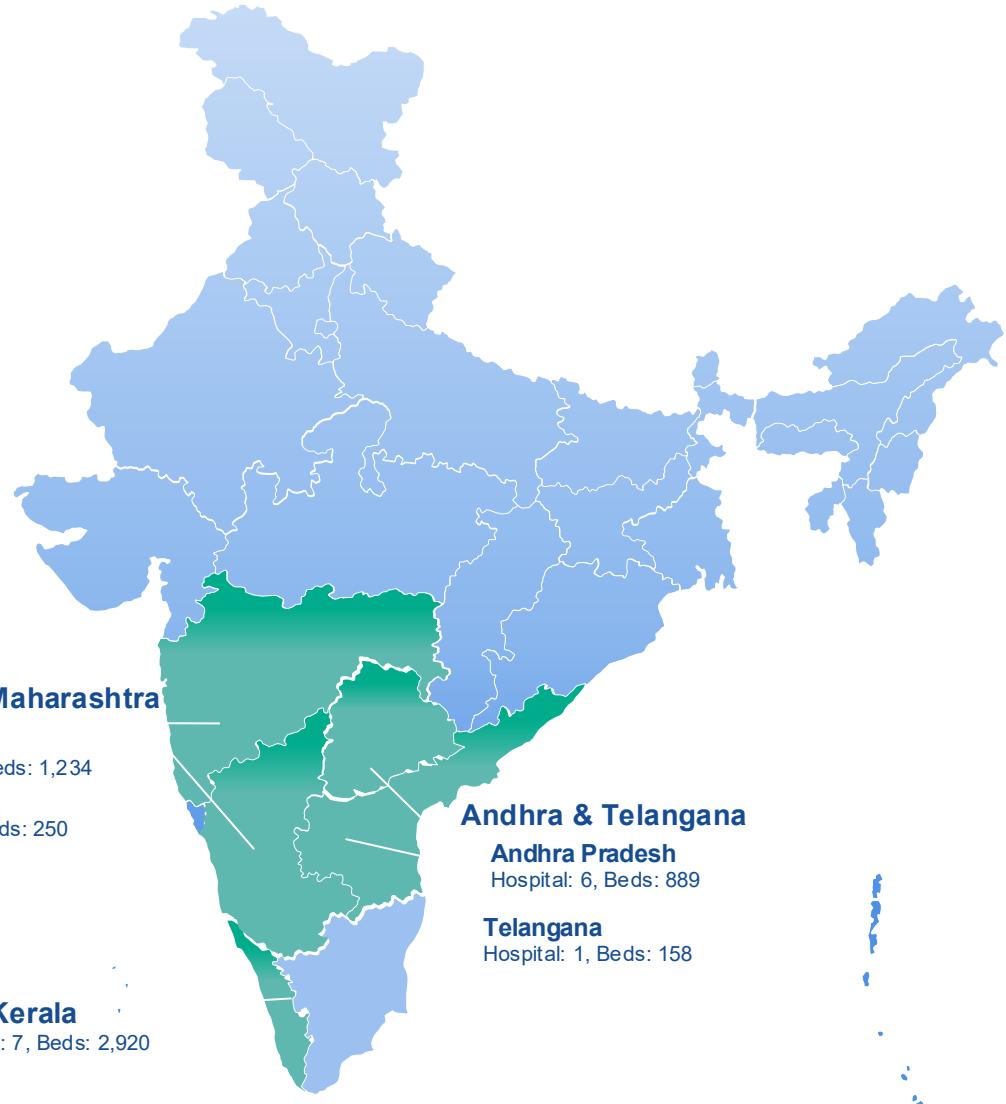
# Aster

We'll Treat You Well

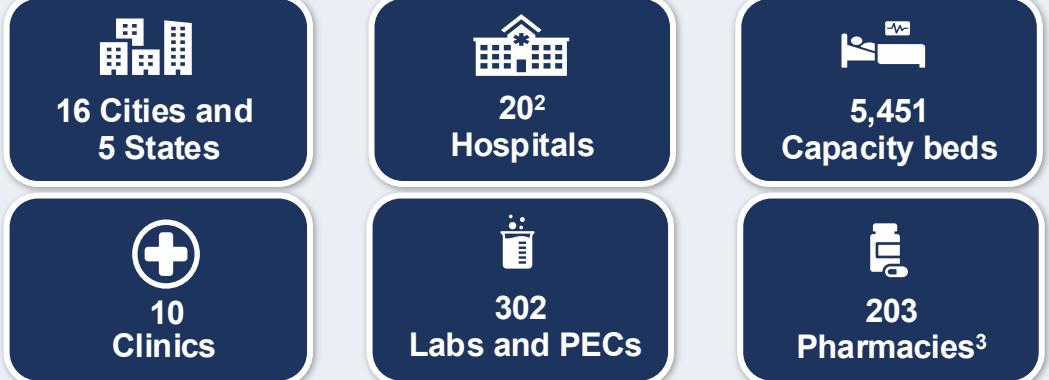


## Appendix





## Our Presence/Strength<sup>1</sup>



## Operational metrics (9MFY26)



## Financial metrics (9MFY26)



1. Presence and Operational metrics are as on December 31, 2025

2. Count includes 4 O&M Asset Light hospital beds with a capacity of 554 beds

3. Pharmacies in India operated by ARPPL under brand license from Aster

4. Operating EBITDA Margin has been rounded off

5. Five Year Revenue & Operating EBITDA CAGR and 5 Year Capex are till the year ending FY25

6. Kerala hospital and bed count excludes WIMS.

PECs: Patient Experience Centers ; ALOS: Average Length of Stay; ARPOB: Average revenue per occupied bed

# Geography wise Business: Snapshot for Q3FY26

	KERALA			KARNATAKA & MAHARASHTRA		ANDHRA & TELANGANA		TOTAL	
	Q3FY26	Q3FY25	Q3FY26	Q3FY25	Q3FY26	Q3FY25	Q3FY26	Q3FY25	Q3FY25
Operational	<b>Total Capacity Beds</b>	2,920	2,635	1,484	1,446	1,047	1,047	<b>5,451</b>	<b>5,128</b>
	<b>Operational Beds (Census)</b>	2,088	1,971	1,017	1,014	803	781	<b>3,908</b>	<b>3,766</b>
	<b>Operational Beds (Non-Census)</b>	689	585	366	361	170	192	<b>1,225</b>	<b>1,138</b>
	<b>Available Capacity Beds</b>	143	79	101	71	74	74	<b>318</b>	<b>224</b>
	<b>ALOS (Days)</b>	2.8	3.1	3.1	3.1	3.8	3.8	<b>3.1</b>	<b>3.2</b>
	<b>Occupancy<sup>1</sup></b>	65%	68%	55%	60%	55%	55%	<b>61%</b>	<b>63%</b>
	<b>Outpatient Visits (mn)</b>	0.63	0.55	0.19	0.19	0.11	0.10	<b>0.93</b>	<b>0.84</b>
	<b>In-patient visits</b>	43,975	39,579	16,460	18,138	10,662	10,240	<b>71,097</b>	<b>67,960</b>
	<b>ARPOB (INR)</b>	49,600	42,400	73,600	63,000	33,200	30,000	<b>52,300</b>	<b>45,500</b>
	<b>ARPP IP (INR)</b>	105,737	98,706	186,267	158,949	91,822	83,732	<b>122,294</b>	<b>112,528</b>

1. Occupancy is calculated based on Operational Beds (Census).

2. Above details are for hospitals and does not relate to clinics

3. Data excludes WIMS

# Geography wise Business: Snapshot for 9MFY26

	KERALA		KARNATAKA & MAHARASHTRA		ANDHRA & TELANGANA		TOTAL		
	9MFY26	9MFY25	9MFY26	9MFY25	9MFY26	9MFY25	9MFY26	9MFY25	
Operational	<b>Total Capacity Beds</b>	2,920	2,635	1,484	1,446	1,047	1,047	5,451	5,128
	<b>Operational Beds (Census)</b>	2,088	1,971	1,017	1,014	803	781	3,908	3,766
	<b>Operational Beds (Non-Census)</b>	689	585	366	361	170	192	1,225	1,138
	<b>Available Capacity Beds</b>	143	79	101	71	74	74	318	224
	<b>ALOS (Days)</b>	2.9	3.1	3.2	3.1	3.7	3.9	3.1	3.2
	<b>Occupancy<sup>1</sup></b>	66%	74%	58%	64%	53%	55%	61%	67%
	<b>Outpatient Visits (mn)</b>	1.79	1.64	0.61	0.58	0.31	0.28	2.70	2.51
	<b>In-patient visits</b>	127,274	122,437	51,429	56,113	31,581	30,374	210,284	208,924
	<b>ARPOB (INR)</b>	48,100	41,600	70,900	60,000	32,600	29,400	51,100	44,200
	<b>ARPP IP (INR)</b>	103,433	98,492	179,268	149,012	87,904	83,091	119,648	109,822

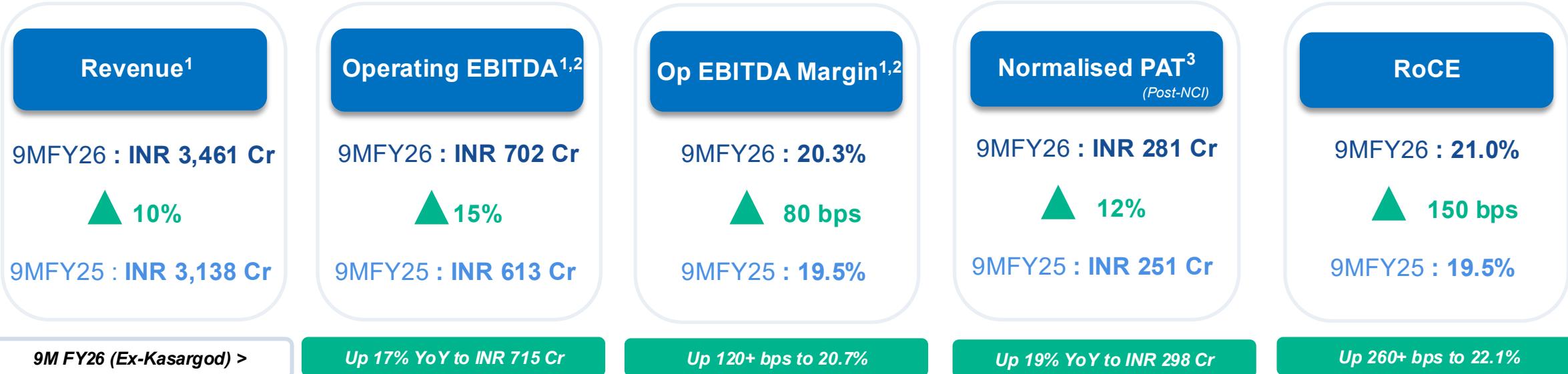
1. Occupancy is calculated based on Operational Beds (Census).

2. Above details are for hospitals and does not relate to clinics

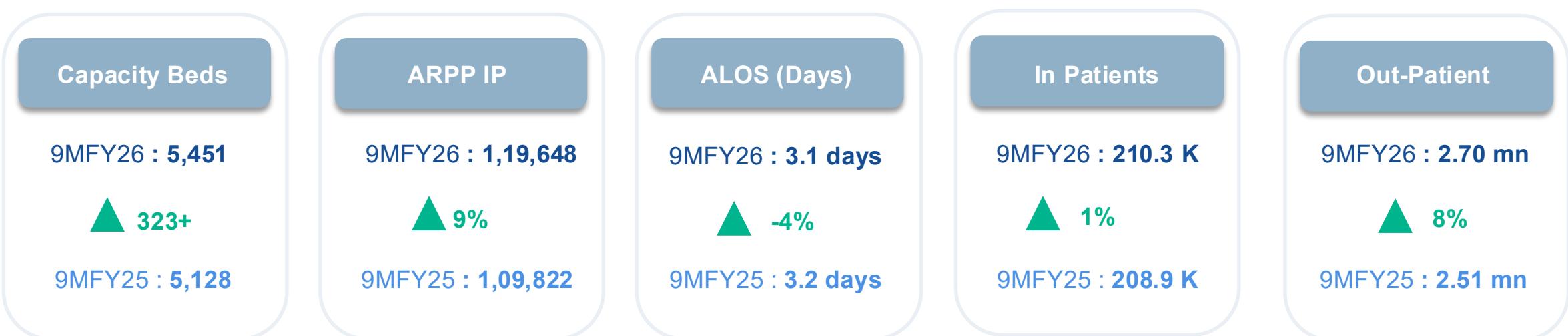
3. Data excludes WIMS

# Aster: Performance Financial Highlights for 9MFY26

## Financial



## Operational



1. Revenue, Operating EBITDA and EBITDA excludes other income

2. Operating EBITDA for the period 9M FY26 excludes the ESOP Cost of Rs. 6.6 Cr [9M FY25: 7.8 Cr], Movement in fair value of contingent consideration payable of Rs. Nil Cr [9M FY25 : 8.1 Cr], Variable O&M fee amounting to Rs.27.2 Cr [9M FY25 : 24.2 Cr]. [Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per Ind AS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA]

3. The Normalised PAT for 9M FY26 an amount of ₹ 59.2 Cr [9M FY25 : 85.1 Cr] from the interest/gain earned on the investment of sale proceeds from the segregation of GCC vertical. It excludes ₹27.9 Cr related to the revised labour code and Rs 5.2 Cr [9M FY25 : 23.7 Cr] relating to merger

# QCIL: Performance Highlights for 9MFY26

## Financial

### Revenue

9MFY26 : INR 3,254 Cr  
▲ 16%  
 9MFY25 : INR 2,973 Cr

### Operating EBITDA<sup>1</sup>

9MFY26 : INR 794 Cr  
▲ 24%  
 9MFY25 : INR 639 Cr

### Op. EBITDA Margin

9MFY26 : 23.0%  
▲ 150 bps  
 9MFY25 : 21.5%

### RoCE<sup>3</sup> (Pre-Tax)

9MFY26 : 20.5%  
▲ 190 bps  
 9MFY25 : 18.6%

## Operational

### Capacity Beds

9MFY26 : 5,174  
▲ 243+  
 9MFY25 : 4,931

### ARPP IP

9MFY26 : 1,31,735  
▲ 10%  
 9MFY25 : 1,19,653

### ALOS (Days)

9MFY26 : 3.9 days  
▲ -4%  
 9MFY25 : 4.0 days

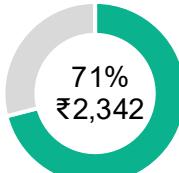
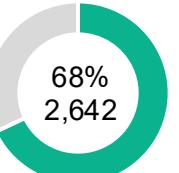
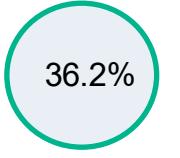
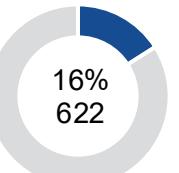
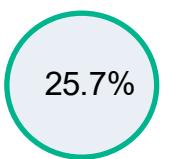
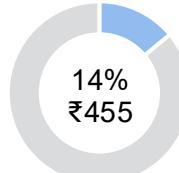
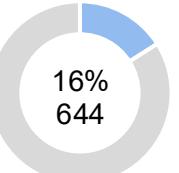
### In Patients

9MFY26 : 1,90,712  
▲ 5%  
 9MFY25 : 1,80,845

### Out-Patient

9MFY26 : 2.67 mn  
▲ 10%  
 9MFY25 : 2.42 mn

# Maturity Wise Hospital Performance: 9MFY26

Maturity	Hospitals <sup>3</sup>	Revenue <sup>4</sup> (INR in Cr)	Operational Beds <sup>5</sup> (Census)	Key Performance indicators		
				Operating EBITDA <sup>4</sup> (INR Cr)	Operating EBITDA % <sup>4</sup>	ROCE
Over 7 Years	10	 ₹2,342	 2,642	₹595	25.4%	
3-7 Years <sup>2</sup>	3	 ₹508	 622	₹112	22.0%	
0-3 Years <sup>1</sup>	6	 ₹455	 644	₹58	12.7%	
	19	₹3,306	3,908	₹764	23.1%	25.9%

\* 0-3 Years (ex-Kasargod) : Revenue is INR 445 Cr, Operating EBITDA is INR 71 Cr, Operating EBITDA Margin stood at 15.9% and ROCE is 4.6%

1. 0-3 Years Hospitals include: Aster Whitefield Hospital, Aster Narayanadri, Ramesh (IB), Aster G Madegowda, Aster PMF & MIMS Kasargod

2. 3-7 Years Hospital include : Aster RV, Aster MIMS Kannur & Aster Mother Hospital Areekode

3. Wayanad Institute of Medical Sciences (WIMS) details are not included above. Considering WIMS, count of hospitals in India is 20

4. Revenue and Operating EBITDA shown above excludes other income

5. Operational Beds (Census) are beds as on 31st Dec, 2025.

# Hospital and other New Business Performance: 9MFY26

	% of Revenue	Revenue	Operating EBITDA <sup>3</sup>
<b>Hospitals and Clinics</b>	94%	<b>INR 3,352 Cr</b> 11% YoY Revenue Growth	<b>INR 765 Cr</b> 22.8% Margins
<b>Labs</b>	3%	<b>INR 115 Cr</b> 15% YoY Revenue Growth	<b>INR 14 Cr</b> 12.2% Margins
<b>*Pharmacies<sup>1</sup></b>	3%	<b>INR 89 Cr</b> -18% YoY Revenue Growth	<b>INR 2 Cr</b> 1.8% Margins
<b>India Overall<sup>2</sup></b>	100%	<b>INR 3,461 Cr</b> 10% YoY Revenue Growth	<b>INR 702 Cr</b> 20.3% Margins

\* Strategic exit from certain loss-making unit in the wholesale Pharmacy business led to the change in Pharmacy Revenue impact and EBITDA improvement

\* Hospital and clinics (ex-Kasargod) : Revenue is INR 3,341 Cr, Operating EBITDA is INR 778 Cr, and Operating EBITDA Margin stood at 23.3%

1. Wholesale Pharmacy Revenue

2. Aster India overall numbers are after eliminations of INR 94 Cr (9MFY25: 90 Cr.) of intercompany revenue and INR 78 Cr. (9MFY25: INR 67 Cr.) of unallocated expenses.

3. Operating EBITDA for the period 9M FY26 excludes the ESOP Cost of Rs. 6.6 Cr [9M FY25: 7.8 Cr], Movement in fair value of contingent consideration payable of Rs. Nil Cr [9M FY25 : 8.1 Cr], Variable O&M fee amounting to Rs 27.2 Cr [9M FY25 : 24.2 Cr]. [Our Operating & Management (O&M) agreements, encompasses both fixed and variable component. While the fixed component of the O&M fee is delineated into depreciation and finance costs as per Ind AS 116, whereas the variable component falls outside the scope of IndAS 116, leading to an incomplete reflection of the standard's impact in EBITDA]

# Financial Summary: Balance Sheet

Particulars (INR Cr)	As at Sep 30, 2025	As at Mar 31, 2025	As at Mar 31, 2024
<b>LIABILITIES</b>			
Shareholders' Equity	518	500	500
Minority Interest	239	224	158
Other Reserves	3,555	2,469	2,353
Land Revaluation Reserve	460	460	460
Gross Debt	639	642	669
Lease Liabilities - INDAS116	1,450	1,376	714
Other non-current liabilities	245	246	429
Other current liabilities	701	690	581
<b>Total Liabilities</b>	<b>7,809</b>	<b>6,607</b>	<b>5,865</b>

ASSETS	As at Sep 30, 2025	As at Mar 31, 2025	As at Mar 31, 2024
Property, Plant and Equipment (including CWIP)	2,863	2,694	2,474
Investments (including Goodwill)	1,447	508	278
Right to Use Assets - INDAS116	1,297	1,255	608
Inventories	93	93	111
Cash, Bank Balance and Current Investments	1,276	1,381	1,570
Other non-current assets	323	247	285
Other current assets	510	429	541
<b>Total Assets</b>	<b>7,809</b>	<b>6,607</b>	<b>5,865</b>

Key financial ratios	As at Sep 30, 2025	As at Mar 31, 2025	As at Mar 31, 2024
Net Debt and Lease Liabilities/Equity ratio (x times) (Ex. Affinity)	0.2	0.2	0.6
Net Debt and Lease Liabilities/EBITDA ratio (x times)	1.0	0.8	2.2
Net Debt /EBITDA (Pre INDAS) ratio (x times)	-0.9	-1.1	1.1
ROCE - Pre-Tax (%) (EBIT / Average Capital Employed)	20.9%	19.5%	16.4%

# Combined Proforma Numbers for 9MFY26

(Figures for 9MFY26)



\* Proforma financials for merged entity are subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

1. QCIL numbers are indicative and subject to statutory audit adjustments, if any
2. Combined Operating EBITDA is Post INDAS EBITDA adjusted for one off expenses, ESOP cost, movement in fair value of contingent consideration and variable O&M fee
3. RoCE is computed on average capital employed excl. revaluation reserves and CWIP and Intangibles

# Combined Proforma Numbers for 9MFY26

(Figures for 9MFY26)



\* Proforma numbers for merged entity are subject to finalization and audit of the merged accounts. Actual amounts, losses or impact on net profit could materially differ from those that have been estimated. In addition, other factors that could cause actual results to differ materially from those estimated include harmonization of accounting policies and practices.

1. Includes WIMS

2. Includes Nagercoil facility (Tamil Nadu) which was operationalized in Dec'24

3. Refers to total capacity beds as of Dec '25

# Expected Synergies Post-Merger



Identified synergies to have a near-term EBITDA upside potential of 10-15%<sup>1</sup>

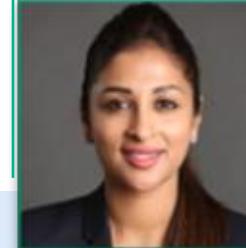
# Board of Directors



**Dr. Azad Moopen**  
Founder Chairman and Managing Director



**Maniedath Madhavan Nambiar**  
Independent Director



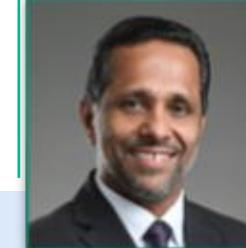
**Alisha Moopen**  
Deputy Managing Director



**Purana Housdurgamvijaya Deepthi**  
Independent Director



**Chenayappillil John George**  
Independent Director



**T. J. Wilson**  
Non-Executive Director



**Sunil Thekkath Vasudeva**  
Independent Director



**Shamsudheen Bin  
Mohideen Mammu Haji**  
Non-Executive Director

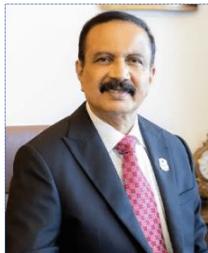


**James Mathew**  
Independent Director



**Dr. Zeba Azad Moopen**  
Non-Executive Director

# Leadership Team



**Dr. Azad Moopen**

Founder Chairman and  
Managing Director



**Alisha Moopen**

Deputy Managing Director



**T.J. Wilson**

Group Head - Governance &  
Corporate Affairs



**Ramesh Kumar S**

Chief Operating Officer



**Dr Somashekhar S P**

Chairman-Medical  
Advisory Board & Director  
– Aster International  
Institute of Oncology



**Sunil Kumar M R**

Chief Financial Officer



**Hitesh Dhaddha**

Chief Investor Relations &  
M&A officer



**Dr. Prashanth N**

Chief Executive Officer –  
Karnataka Cluster



**Durga Prasanna**

Head - HR



**Vinesh Kumar Ghel**

Country Head – Sales,  
Marketing & RCM



**Sudeep Dey**

Chief – Information Officer &  
Information Security Officer



**Hari Prasad V K**

Head – Internal Audit, Risk  
& Compliance



**Dr. Anup Warrier**

Chief – Medical Affairs  
& Quality



**Himesh Purushottam**

Company Secretary



**Hemakumar Nemmalli**

Country Head – SCM &  
Central Procurement

# Awards and Recognition

## Padmashree Dr. Azad Moopen and Pravasi Bharatiya Samman awardee Founder, Chairman and MD

Honoured with  
**'Lifetime Achievement Award'**  
by Mount Judi Ventures

Recognised as  
**'Legend in the Healthcare Industry'** at the 19th Edition of FICCI Heal 2025

Awarded the  
**'Healthcare Icon of the Year'**  
at the Economic Times Healthcare Awards 2025

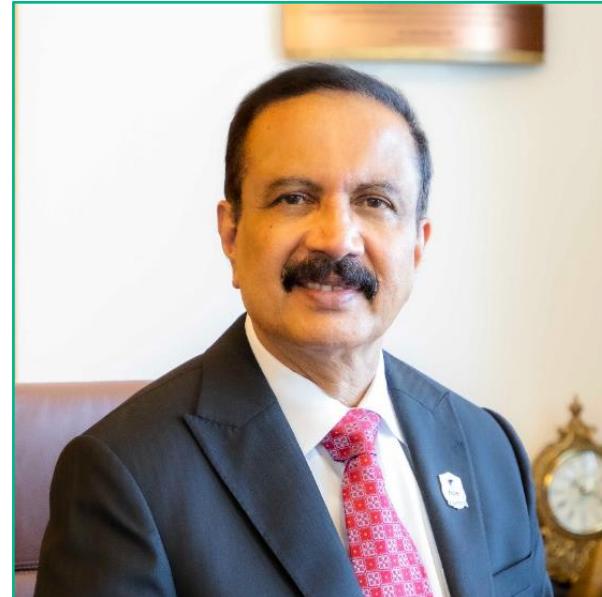
Honoured with  
**'Visionary Leader in Healthcare'**  
at Elets India Healthcare Awards 2025

Honoured with  
**'Lifetime Achievement Award'**  
by Entrepreneur India 2025 and Association of Kerala Medical Graduates (AKMG) MARAYA 2025 Convention

Honoured with the  
**'Healthcare Leader of the Year'**  
award by Financial Express Healthcare Awards 2025

Named among **Top 5 in Forbes Middle East's Top Healthcare Leaders 2025** (Founders and Shareholders)

Dr. Azad Moopen honoured among  
**Forbes Middle East Sustainability Leaders 2025** for leading Aster's journey towards a greener, more equitable healthcare future.



## Ms. Alisha Moopen Deputy Managing Director

Received the  
**'Dynamic Entrepreneur of the Year'** award at the Entrepreneur India Awards 2025

Featured in the  
**'Fortune India 100 Most Powerful Women'**  
in Business 2025

Awarded  
**'Women Entrepreneur of the year'**  
at Financial Express Awards 2025

Named among **Top 5 in Forbes Middle East's Top Healthcare Leaders 2025** (Founders and Shareholders)

Honoured as '**Healthcare Visionary Leader of the Year**' at the Economic Times Healthcare Leaders Awards 2025 (Middle East).



# Awards, Recognition and Rankings



## AHPI Excellence in Healthcare

- Aster Medcity, Kochi – Excellence in Emergency services
- Aster MIMS Calicut & Kottakkal – Employees Centric Hospital



Aster DM Healthcare has been awarded **Excellence in Mergers & Acquisitions** by Business World



Aster Medcity | Aster CMI |Aster MIMS Calicut

## Outlook

### Best Multispecialty Hospital Ranking 2025

1 Aster Medcity : South Best Multispecialty Hospital

2 Aster Medcity : All India Best Multispecialty Hospital

2 Aster CMI : South Best Multispecialty Hospital

6 Aster CMI : All India Best Multispecialty Hospital



### Global Hospital Rating – Aster Medcity, Aster CMI



Aster MIMS Calicut

First hospital in India to receive certification & accreditation as a "Comprehensive Chest Pain Center" by the American Heart Association



### Best Hospital Chain of the Year 2025

Aster RV won 'Best Multispecialty'  
Aster Whitefield Hospital won 'Best in Cardiology, Pulmonology and Urology'



Aster Digital Health won 'Most Impactful Digital Transformation in Healthcare' at the Elets Technomedia Healthcare Innovation Awards 2025.

## Newsweek

### The Worlds Best Hospitals 2025

- 13 Aster CMI, Bengaluru
- 28 Aster Medcity, Kochi

## THE WEEK health

### Best Multispecialty Hospital India 2025

- 1 Aster MIMS, Calicut
- 2 Aster Medcity, Kochi
- 2 Aster CMI, Bangalore (Emerging)



Aster recognised among India's Top 500 Value Creators



### Innovation - New Initiative Award



**Aster CMI:**  
Excellence in Integrated Liver Care and Excellence in Medical Gastroenterology

**Aster Whitefield:**  
Excellence in multi-specialty Hospital with Healthcare Innovation

## ET Healthcare Awards

### Hospital of the Year

Aster Medcity	National for Organ Transplantation
Aster CMI	Oncology (South)
Aster Whitefield	Critical Care, Reconstructive Surgery
Aster RV	Organ Transplantation

### Hospital of the Year

Aster CMI (South)

## TOI

### Times All India Critical Care Rankings 2025

The COEs of Aster Medcity, Aster CMI and Aster MIMS are ranked under Top 10



- Technology Transformation Initiative of the Year
- Aster Whitefield Hospital won Technology Transformation Initiative of the Year award at FICCI Heal 2025



**Aster Medcity, Kochi**  
3 Golds (Emergency & Critical Care, Neurosciences, Robotic Surgery)  
1 Silver (Organ Transplant)

- Aster Whitefield**  
Silver (Oncology, Neurosciences)  
Bronze (Multi-Specialty Care)
- Aster CMI**  
Bronze in Multi-Specialty Care.



# Best-in-class Medical Technology

**31**  
Cathlabs

**7**  
LINACs

**17**  
MRI Machine

**10**  
Robots

## Surgical Robot, SSI Mantra 3.0



India's first indigenous surgical robot. Cost effective with advanced features including telesurgery and tele-proctoring capabilities

## Ortho Robot, ROSA Recon



A robotic surgical system, specifically a stereotactic instrumentation system, designed to assist surgeons in performing total/partial knee arthroplasty & THA

## Philips Excimer Laser



Aster CMI becomes the first in Karnataka to install the advanced Philips Excimer Laser Atherectomy System for coronary and peripheral vascular procedures.

## O-arm



A surgical imaging system that provides intraoperative 2D and 3D imaging during spine, orthopaedic, and trauma surgeries. It acts as an intraoperative CT scanner

## Surgical Robot, Da Vinci XI



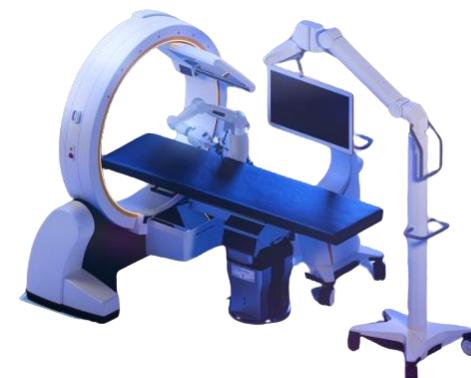
A cost-effective robotic surgical system by Intuitive Surgical, designed to help hospitals adopt or expand robotic surgery programs

## Ortho Robot, Cuvis



Cuvis Joint is a robotic system for orthopaedic surgeries, specializing in knee and hip replacements

## Brain Lab, Loop X



Mobile intraoperative imaging robot allowing neurosurgeons to obtain large, real-time field view of the patient during surgery

## Digital PET - CT



The uMi 550 is an 80-slice digital PET/CT system delivering combined functional and anatomical imaging.

## Strengthening Footprints Through a Robust Phygital Ecosystem

### Updates

The "Aster Health" App has clocked over 3,50,000 downloads since its launch in November 2024, marking a strong push in adoption.



**Aggregating Hospitals, Labs, and Pharmacy services**  
Enables anytime, anywhere patient access to healthcare services

**Live at 10 Hospitals**



**AsterCare**

**Data-Driven Patient Engagement**  
Harnessing Online Behaviour, impacting patient care & Drive Enterprise Growth

**Live at 2 Hospitals**



**Digitizing Relationships, Personalizing Experiences, Powering Growth**

**Live at 8 Hospitals**

Increased patient funnel expansion through digital acquisition

Higher Patient Retention and Lifetime Value through Personalized Engagement via Aster Care

**Building an Integrated Phygital Healthcare Platform**

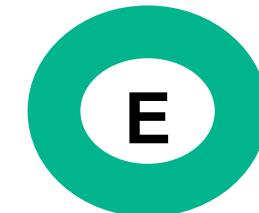
**Creating a Scalable, Data-Driven Patient Growth Engine**

Foundation for Precision & Data- Driven Care

Reduced operational friction through integration of Hospital, Labs and Pharmacy Systems

# ESG Milestones\*

\*All numbers are based on FY25



**~577 ton**

Waste reduction is achieved in FY25, i.e. 18% from the previous year

**~7,414 KL**

Reduction in Water consumption in FY25 i.e. ~0.6% from previous year

**97%+**

Energy Consumption sourced from renewable (solar & wind) energy at Aster CMI and RV, Bangalore

**~8,681 tCO2e**

Reduction in Carbon emission in FY25 through renewable energy resources

**INR 3.3 Mn**

Worth of reduction in Annual Paper Usage across all Aster facilities, i.e. 2.4% from the previous year

**16,100+**

Trees Planted in FY25



**51**

No. of People of determination in workforce in India

**7,23,642**

Beneficiaries of the Aster Volunteers Community engagement initiatives during FY25

**6,022**

Free Medical camps conducted through the network of Aster Volunteers Mobile Medical Services (AVMMS)

**34**

Mobile Medical services in India offering free health screening services in the regions where healthcare is least accessible

**7,047**

Patients from economical poor background benefitted through Free/discounted surgeries worth of INR 5.74 crore

**5**

Standalone Tele Medicine Centers (AVCMS) in Rajasthan, J&K, Karnataka and Gujarat



**100%**

Resolution of reported whistleblowing cases

**25%**

Women representation in Board of Directors

**50%**

of the Board of Directors comprises Independent Directors

**15**

Policies supporting Governance framework including ESG Policy, CSR policy, Business Responsibility policy, etc

**3,200+**

Employees participated for cyber security awareness program through a game-based learning methodology

**2,732**

Employees participated in a week-long training program under a new initiative for adhering to our code of conduct



Aster DM Healthcare won the **Gold Award for the CSR Health System** Strengthening Project at the 9th CSR Health Impact Awards



## Global ESG Awards and Gulf Sustainability Awards 2025

Gold Award – Terrestrial Biodiversity Conservation & Afforestation Initiatives  
Aster India Platinum Award – Water Conservation Initiatives



Aster Volunteers team won the **CSR Times Award 2025** for their continuous outreach programmes in the underserving communities



**Fortune Leadership Award 2025** for Best Volunteer Engagement

# Thank You

Investor Relations:  
[investors@asterdmhealthcare.in](mailto:investors@asterdmhealthcare.in)

**Aster**  
We'll Treat You Well

