

Ref. No. DOMS/SE/25-26/83

Date: January 30, 2026

To,

The Manager
Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai - 400 051

BSE Symbol - DOMS
BSE Scrip Code - 544045

NSE Symbol - DOMS

Subject: Investor Presentation in relation to the Unaudited (Standalone and Consolidated) Financial Results for the quarter and nine months ended December 31, 2025

Dear Sir/ Madam,

In continuation to our letter dated January 27, 2026 and pursuant to Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, ('**SEBI LODR Regulations**'), please find enclosed herewith the Investor Presentation in relation to Unaudited (Standalone and Consolidated) Financial Results for the quarter and nine months ended December 31, 2025.

The Investor Presentation is available on the website of the Company at www.domsindia.com.

This is for your information and records.

Thanking you,
Yours faithfully,
For DOMS Industries Limited

Mitesh Padia
Company Secretary and Compliance Officer
Membership No.: A58693

Encl.: As above

Registered Office:

J-19, Opp. Telephone Exchange,
G.I.D.C., Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Website:

www.domsindia.com

Corporate Office:

Plot No. 117, G.I.D.C., 52, Hector Expansion
Area, Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Tel: (+91) 7434888445 / 446

E-mail: info@domsindia.com

Mumbai Office:

17th Floor, C-Wing, Kailas Business Park,
Hiranandani Link Road, Vikhroli (W)
Mumbai- 400079, Maharashtra, India.

Tel: (+91) 7069028500 / 600

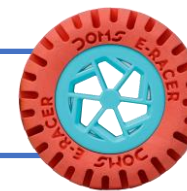
Email: asst.admin@domsindia.com

DOMS INDUSTRIES LIMITED

INVESTOR PRESENTATION

→ Q3 & 9M'FY26

→ Q3 & 9M'FY26



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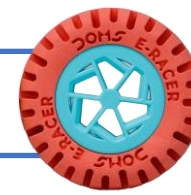
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The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any statements or projections made by third parties included in this Presentation are not verified by the Company and the Company is not responsible for such third party statements and projections.



DOMS – Growing Child Centric Company



ESTABLISHED BRAND PORTFOLIO



AMARIZ



CLAPJOY®
Delivering Joys Of Life

PRODUCTS & MARKET PRESENCE



8 Product
Categories



4,600+
SKUs



28 States and 8 UTs
PAN India Presence



55+
Export Countries

MANUFACTURING



55+ acres/
2.00+ mn sq.ft
Operations Area



44+ acres
Upcoming Facility Area



18
Facilities across 5 Locations



13, 500+
Workforce

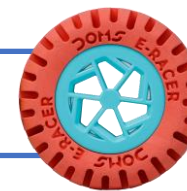
Note: All the datapoints are as of December 31, 2025 unless mentioned otherwise



Q3 & 9M'FY26 Performance Highlights



Q3 & 9M'FY26 Consolidated Key Financial Highlights



Operating Revenue

↑ ₹ 592.2 Cr

Y-o-Y Growth: 18.2%



Operating Revenue

↑ ₹ 1,722.4 Cr

Y-o-Y Growth: 22.7%

EBIDTA

↑ ₹ 103.4 Cr

Y-o-Y Growth: 17.7%

Margin: 17.5%

EBIDTA

↑ ₹ 301.7 Cr

Y-o-Y Growth: 15.9%

Margin: 17.5%

PAT

↑ ₹ 61.4 Cr

Y-o-Y Growth: 13.1%

Margin: 10.4%

PAT

↑ ₹ 181.4 Cr

Y-o-Y Growth: 11.8%

Margin: 10.5%

Key Highlights

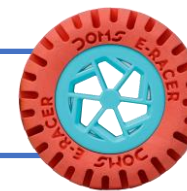
Continued Focus on Capacity Expansion

- Acquired land & building in Jammu spread over 2.5+ acres to enhance wood processing capabilities supporting future pencil capacity expansion
- Enhanced capacity addition in core categories like scholastic stationery, scholastic art and office supplies on account of continued demand growth
- Continued focus to commercialize the flagship 44-acre expansion project – Commercial operations expected to commence in Q2FY27

Sales Insights

- Domestic market continues to remain a key focus area with Y-o-Y Q3 growth of 19.4% and accounting for nearly 89% of our Gross Product Sales
- Third Party Exports under DOMS brand surged 21.5% Y-o-Y, driven by sales uptake in key markets like Nepal, Sri Lanka, Middle East and few African countries and positive results from exports to countries like Chile, Mexico, Canada, Europe, Turkey, South Africa and Australia on the back of FILA distribution arrangement

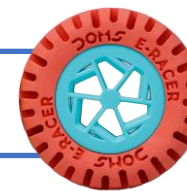
Q3 & 9M'FY26 - Consolidated P&L Snapshot



Particulars (₹ Cr)	Q3'FY26	Q3'FY25	Y-o-Y % Change	Q2'FY26	9M'FY26	9M'FY25	Y-o-Y % Change	FY25
Revenue from operations	592.2	501.1	18.2%	567.9	1,722.4	1,403.9	22.7%	1,912.6
Consumption Expenses	330.4	282.9		319.2	975.0	795.3		1,080.6
Gross Profit	261.8	218.2	20.0%	248.7	747.4	608.6	22.8%	832.0
<i>Gross Profit Margins (%)</i>	<i>44.2%</i>	<i>43.5%</i>		<i>43.8%</i>	<i>43.4%</i>	<i>43.3%</i>		<i>43.5%</i>
Employee Benefits Expense	84.8	70.2		81.6	242.7	192.8		265.2
Other Expenses	73.6	60.1		67.6	203.0	155.6		218.3
EBITDA	103.4	87.9	17.7%	99.5	301.7	260.2	15.9%	348.4
<i>EBITDA Margins (%)</i>	<i>17.5%</i>	<i>17.5%</i>		<i>17.5%</i>	<i>17.5%</i>	<i>18.5%</i>		<i>18.2%</i>
Other Income	3.5	6.2		6.4	14.4	17.8		22.6
Depreciation & Amortisation	22.5	17.5		22.0	64.9	48.4		69.2
EBIT	84.4	76.5	10.3%	83.9	251.2	229.6	9.4%	301.9
<i>EBIT Margins (%)</i>	<i>14.3%</i>	<i>15.3%</i>		<i>14.8%</i>	<i>14.6%</i>	<i>16.4%</i>		<i>15.8%</i>
Finance Costs	2.2	3.6		2.1	7.8	11.4		15.0
Share of Profit / (Loss) of Associates	0.0	0.0		-0.0	-0.0	-0.0		0.0
Profit Before Tax	82.2	73.0	12.7%	81.8	243.4	218.2	11.5%	286.8
<i>PBT Margins (%)</i>	<i>13.9%</i>	<i>14.6%</i>		<i>14.4%</i>	<i>14.1%</i>	<i>15.5%</i>		<i>15.0%</i>
Tax expenses	20.8	18.7		21.0	62.0	55.9		73.3
PAT	61.4	54.3	13.1%	60.9	181.4	162.3	11.8%	213.5
<i>PAT Margins (%)</i>	<i>10.4%</i>	<i>10.8%</i>		<i>10.7%</i>	<i>10.5%</i>	<i>11.6%</i>		<i>11.2%</i>

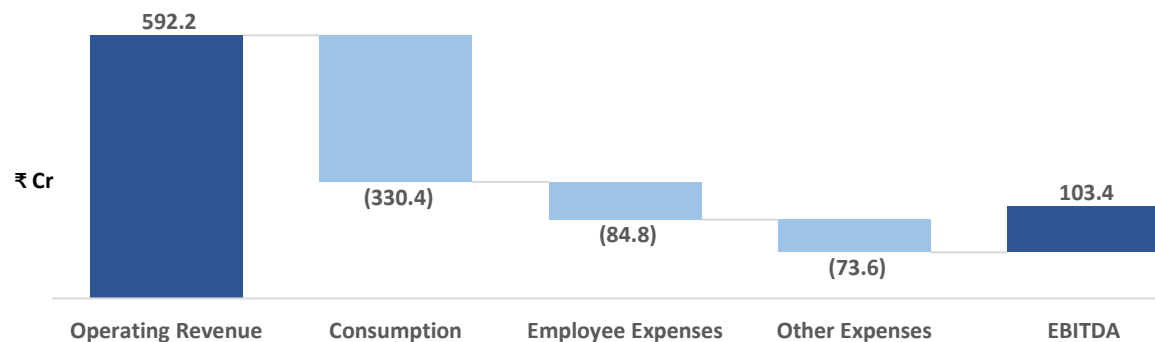


Q3 & 9M'FY26 – Operational Profile

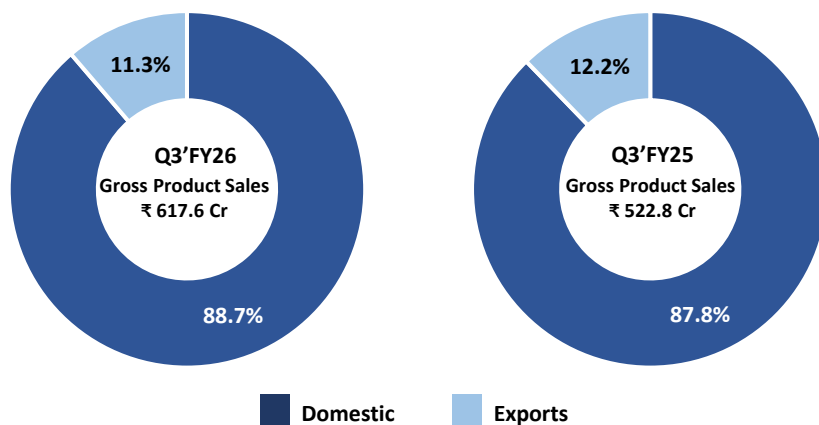


Q3'FY26 - Operational Analysis

% of Op. Revenue >> 55.8% 14.3% 12.4% 17.5%

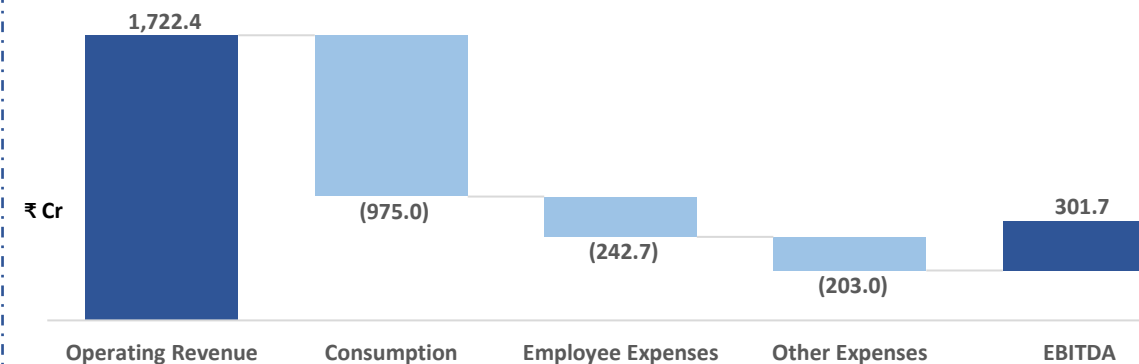


Q3 (Y-o-Y) – Geographical Sales Break-up

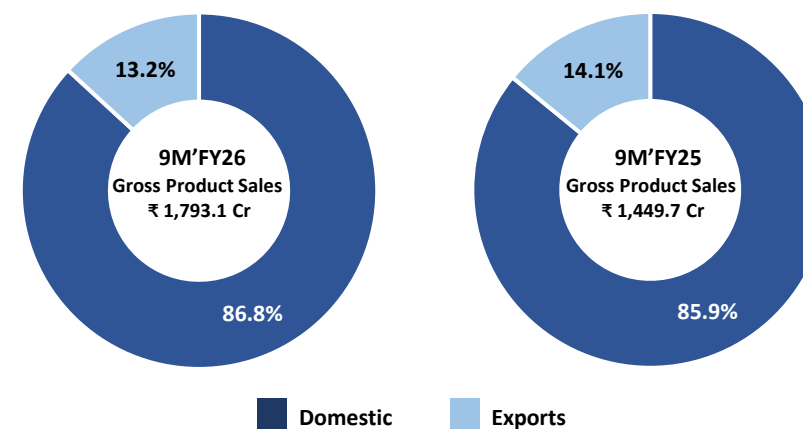


9M'FY26 - Operational Analysis

% of Op. Revenue >> 56.6% 14.1% 11.8% 17.5%



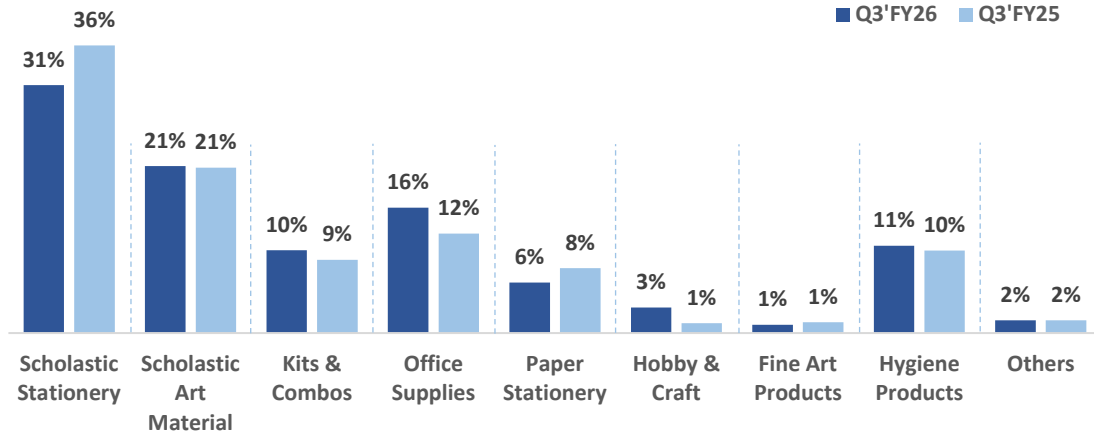
9M (Y-o-Y) - Geographical Sales Break-up



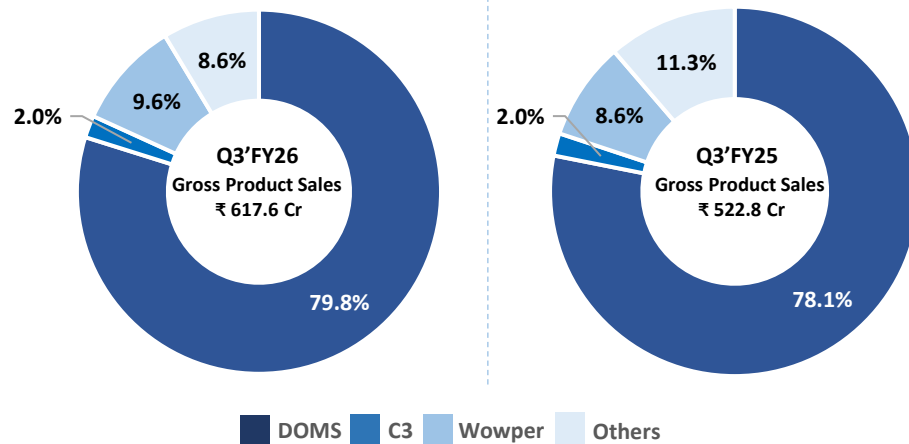
Q3 & 9M'FY26 – Operational Profile



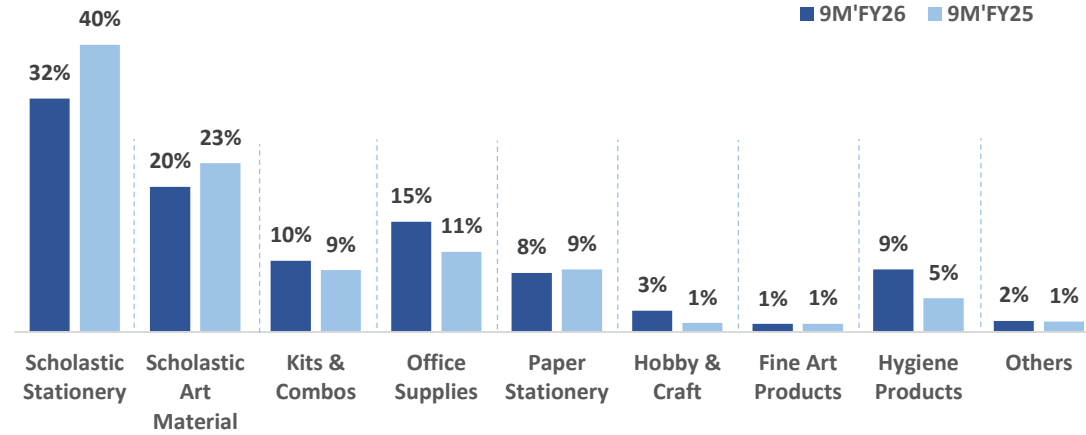
Q3 – Product Category wise Sales Break-up



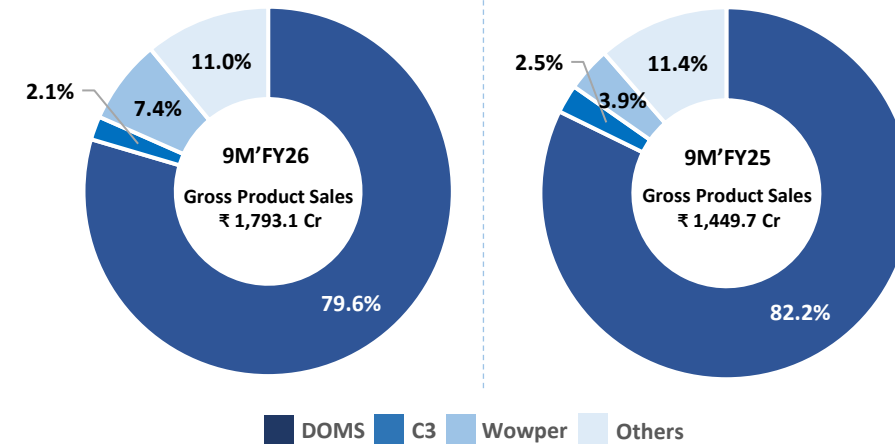
Q3 (Y-o-Y) – Brand wise Sales Break-up



9M – Product Category wise Sales Break-up



9M (Y-o-Y) – Brand wise Sales Break-up





Recent Key Events & Engagements



Recent Product Introductions



Marketing Activities building Strong Consumer Connect



KIDZANIA – Christmas Celebrations



KIDZANIA – Diwali & Student Day Celebrations



Marketing Activities building Strong Consumer Connect



Dubai Paper World Exhibition

Delhi Stationery Fair & Dhanu Jatra - Orissa

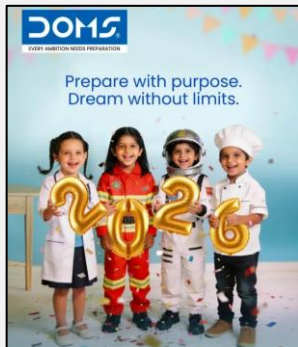


Online Engagement Initiatives



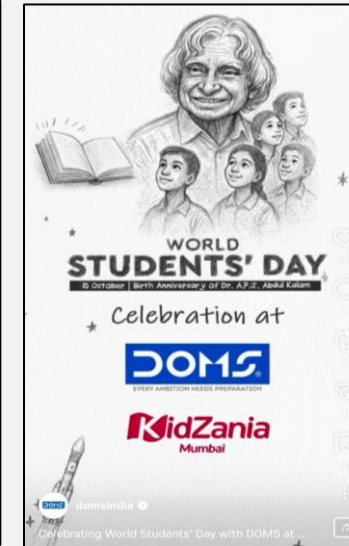
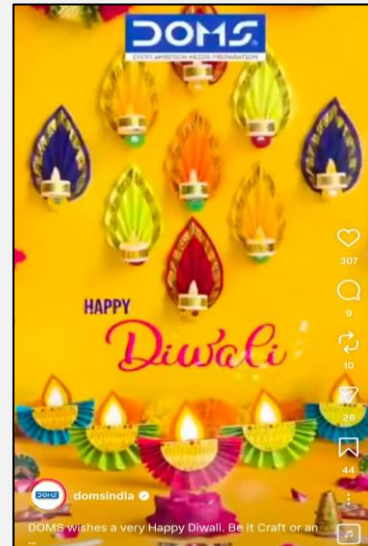
3.80 Mn+
SUBSCRIBERS

YouTube Link : [Click Here](#)



170K+
FOLLOWERS

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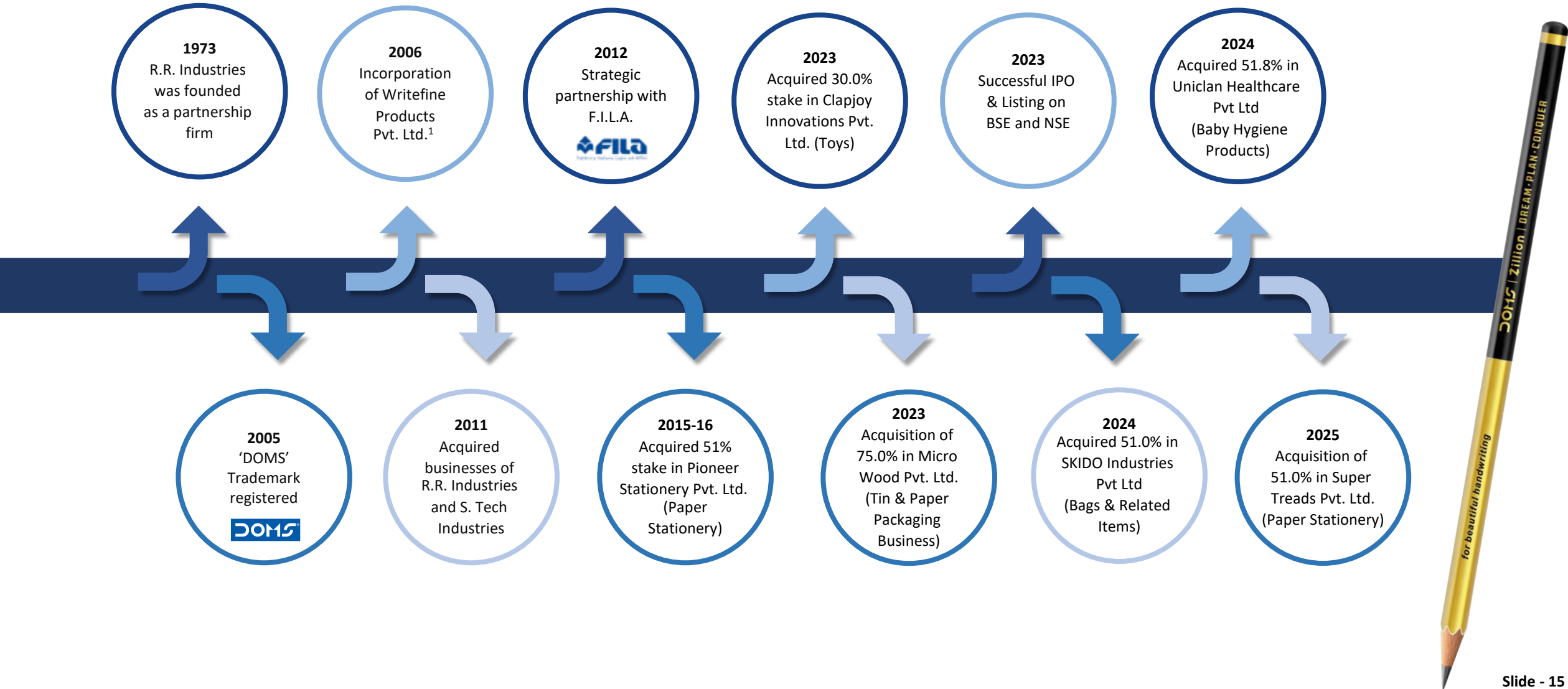
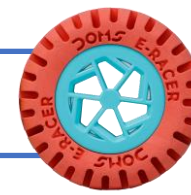


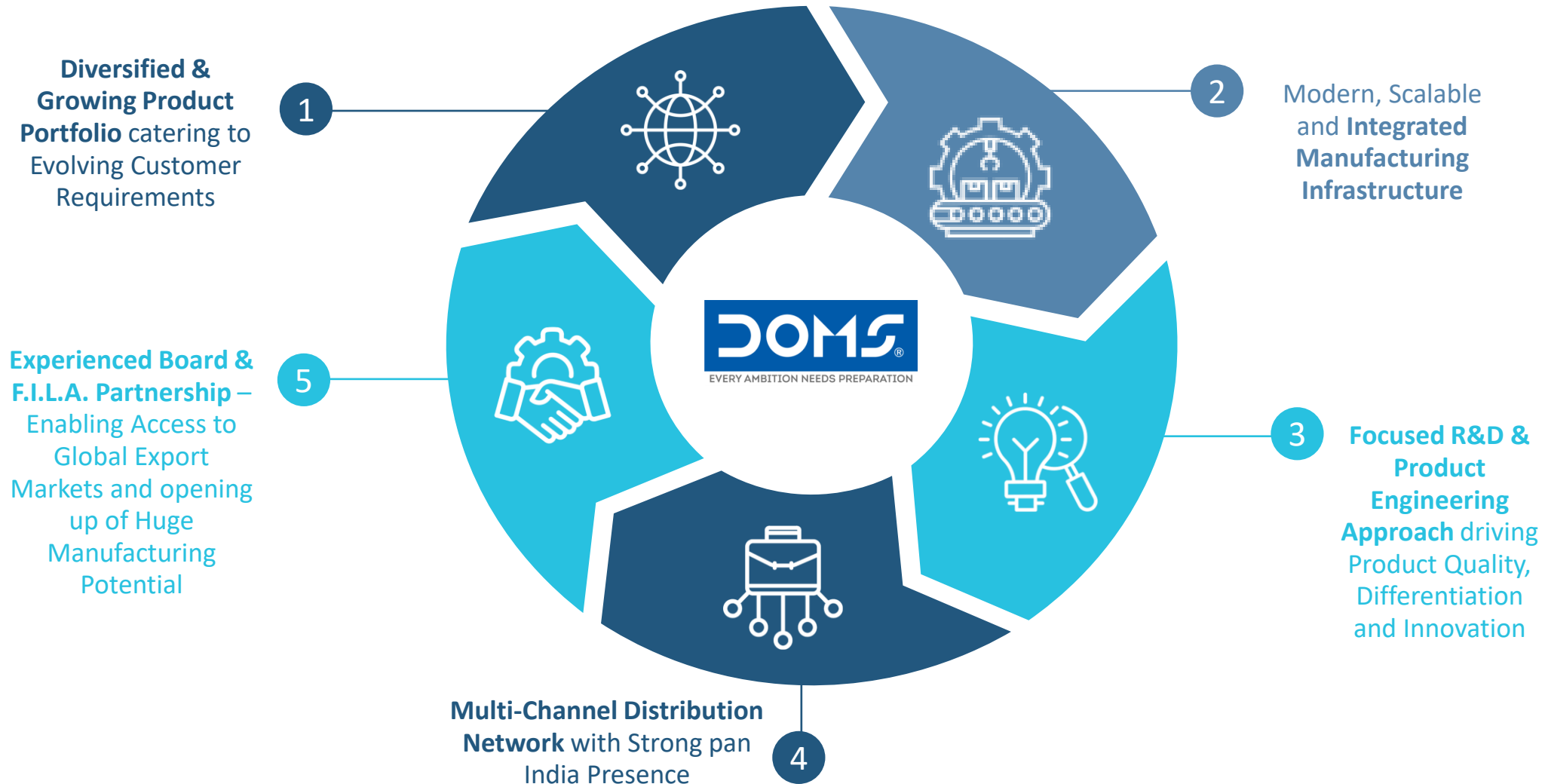


Company Overview

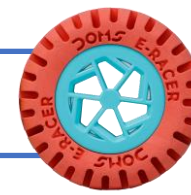


Major Corporate Events & Timeline





Diversified Product Portfolio



1

Scholastic Stationery



2

Scholastic Art Material



3

Paper Stationery



4

Kits & Combos



5

Fine Art Products



8

Hygiene Products



6

Office Supplies



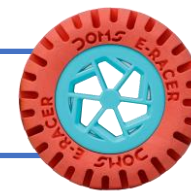
7

Hobby & Craft



Diversified Product Portfolio – One stop shop for all Stationery and Art Materials; and Baby Hygiene Products

Modern, Scalable and Integrated Manufacturing Infrastructure (1/3)



Scale and Size of Operations – 18 Manufacturing Facilities Spread Across 2.00+ mn sq.ft. Facility Area



Robust Manufacturing Infrastructure – Enabling End-to-End Operations



Modern, Scalable and Integrated Manufacturing Infrastructure (2/3)

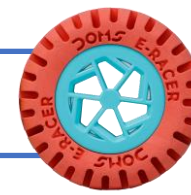


~44 Acres Expansion - New Facility at Umbergaon, Gujarat



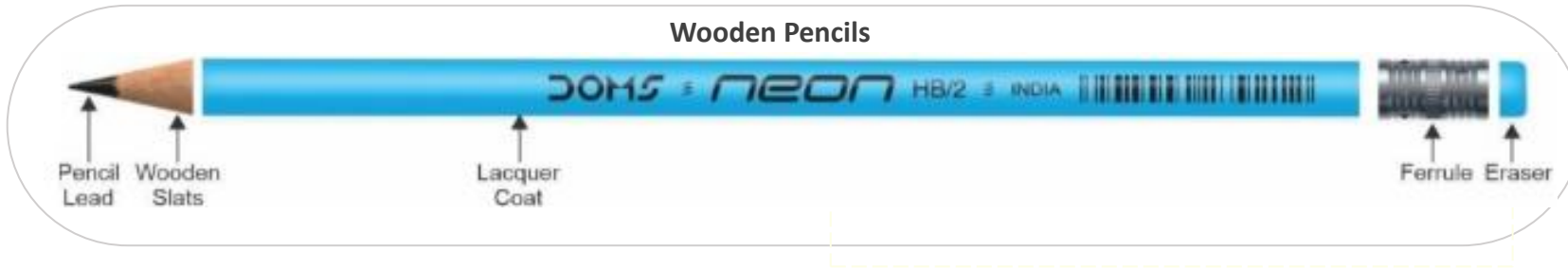
Construction going on in full swing: First Building Commercial Production expected by Q2'FY27





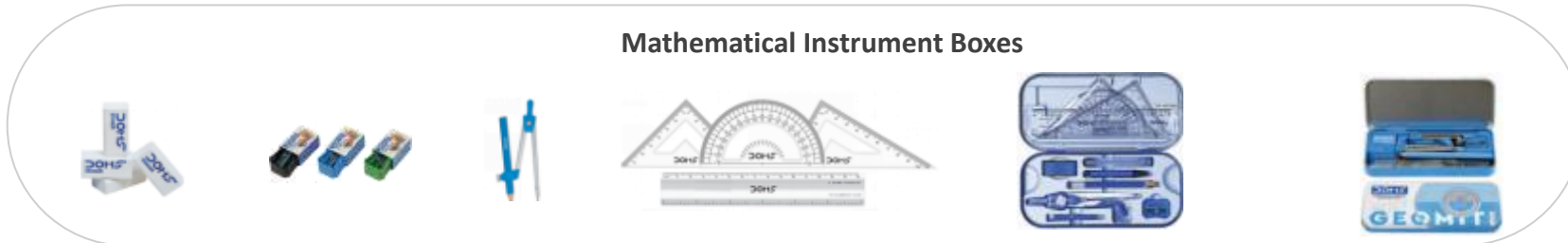
Backward Integrated In-House Manufacturing Infrastructure – Driving Operational Efficiency

Wooden Pencils



- All key components are manufactured in-house

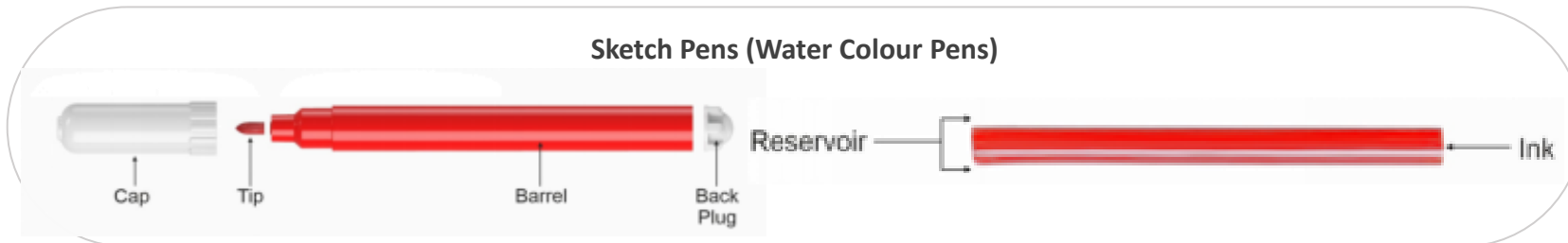
Mathematical Instrument Boxes



In-house manufacturing of:

- Tin boxes & Label Printing
- Mathematical Instruments
- Other Stationery Materials

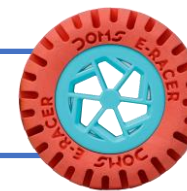
Sketch Pens (Water Colour Pens)



- From sketch pen caps to ink & reservoir – All are manufactured in-house



Focused R&D & Product Engineering driving Quality & Differentiation



State-of-Art R&D Facility and In-House Designing Team



R&D and Design Team
60+ employees¹



Quality Check & Assurance Team
165+ employees¹

F.I.L.A. Expertise as a Strategic Partner



- Knowledge sharing arrangement with F.I.L.A.
- F.I.L.A. partnership augmenting DOMS R&D capabilities
- Exchanging technical know-how from F.I.L.A.

Key Innovation Initiatives



Innovative Design

Improved Usability

Patented Technology

Strong Distribution Network



Domestic Distribution Strength



130+

Super Stockists

90+

Super Stockists

5,800+

Distributors

1,250+

Distributors

145,000+

Retail Outlets

40,000+

Retail Outlets

950+

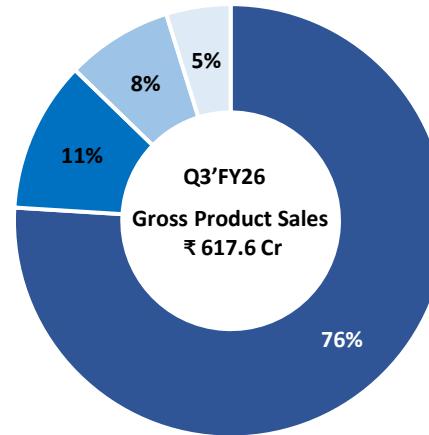
Sales Personnel

260+

Sales Personnel

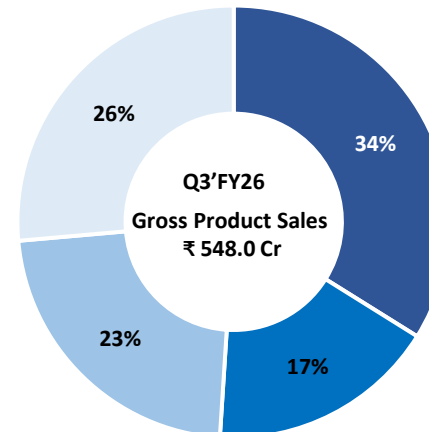
Multi Channel Presence

■ General Trade ■ Exports ■ Modern Trade ■ Others



Balanced Regional Mix

■ North ■ South ■ East ■ West



Expanding International Presence

55+

Countries

6.0%

F.I.L.A. Group Exports

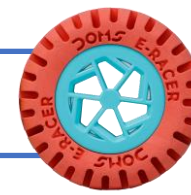
5.3%

Third Party Exports

6

Continents

Note: Data for Q3'FY26 / as of December 31, 2025, unless otherwise mentioned



Board of Directors

Promoter Group Directors



Massimo Candela

Chairman



Luca Pelosin

Non- Executive Director



Annalisa Barbera

Non- Executive Director



Ketan Rajani

Whole Time Director



Santosh Raveshia

Managing Director



Sanjay Rajani

Whole Time Director



Chandni Somaiya

Whole Time Director



Om Raveshia

Whole Time Director

Independent Directors



Gianmatteo Terruzzi

Independent Director



Mehul Shah

Independent Director



Harsh Thakkar

Independent Director



Nitesh Shah

Independent Director



Rajiv Mistry

Independent Director



Darshika Thacker

Independent Director



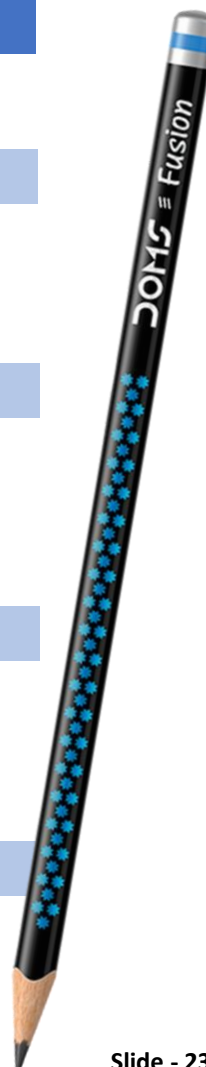
Rohan Ghalla

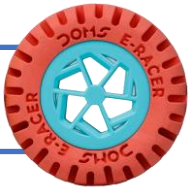
Independent Director



Piyush Mehta

Independent Director






Management Team



Harshad Raveshia
*Chief Consultant
Wood Working Division*




Suresh Rajani
*Chief Consultant
Color Pencil Division*



Vijay Somaiya
Head – Polymer Division



Purav Raveshia
*Vice President
Product Development*



Sumit Rajani
*Vice President
Color Pencil & Graphite Lead*



Suraj Raveshia
*Vice President
International Business*



Santosh Swain
*Vice President
Purchase & General Affairs*



Rahul Shah
Chief Financial Officer



Saumitra Prasad
Chief Marketing Officer

Management Team includes Promoter Group Directors as well as Professional Members

Permanent Employees¹
12,700+

Contracted Employees¹
800+

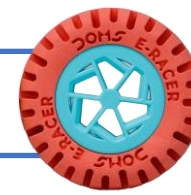


Better cost controls and margin expansion

Greater control on product quality

Note: (1) As of December 31, 2025





About F.I.L.A. Group



Industry Experience
100 years

Market Presence
150 countries

No. of Brands
25

Production Sites
22

Revenues
EURO 612 mn
As of FY24 (ending December 31 2024)

Symbiotic Relationship with F.I.L.A. Group

Global Export Distribution

- Exclusive rights for export of DOMS products in FILA's existing areas of presence
- FILA's infrastructure and market expertise combined with DOMS' diverse product range creates a powerful synergy, driving mutual growth and success

Exclusive Marketing Rights for FILA Products

- Access to F.I.L.A. Group's Popular and Premium Brands in the Stationery & Art material Industry
- Exclusive Marketing Rights in 7 countries for such FILA Group Products

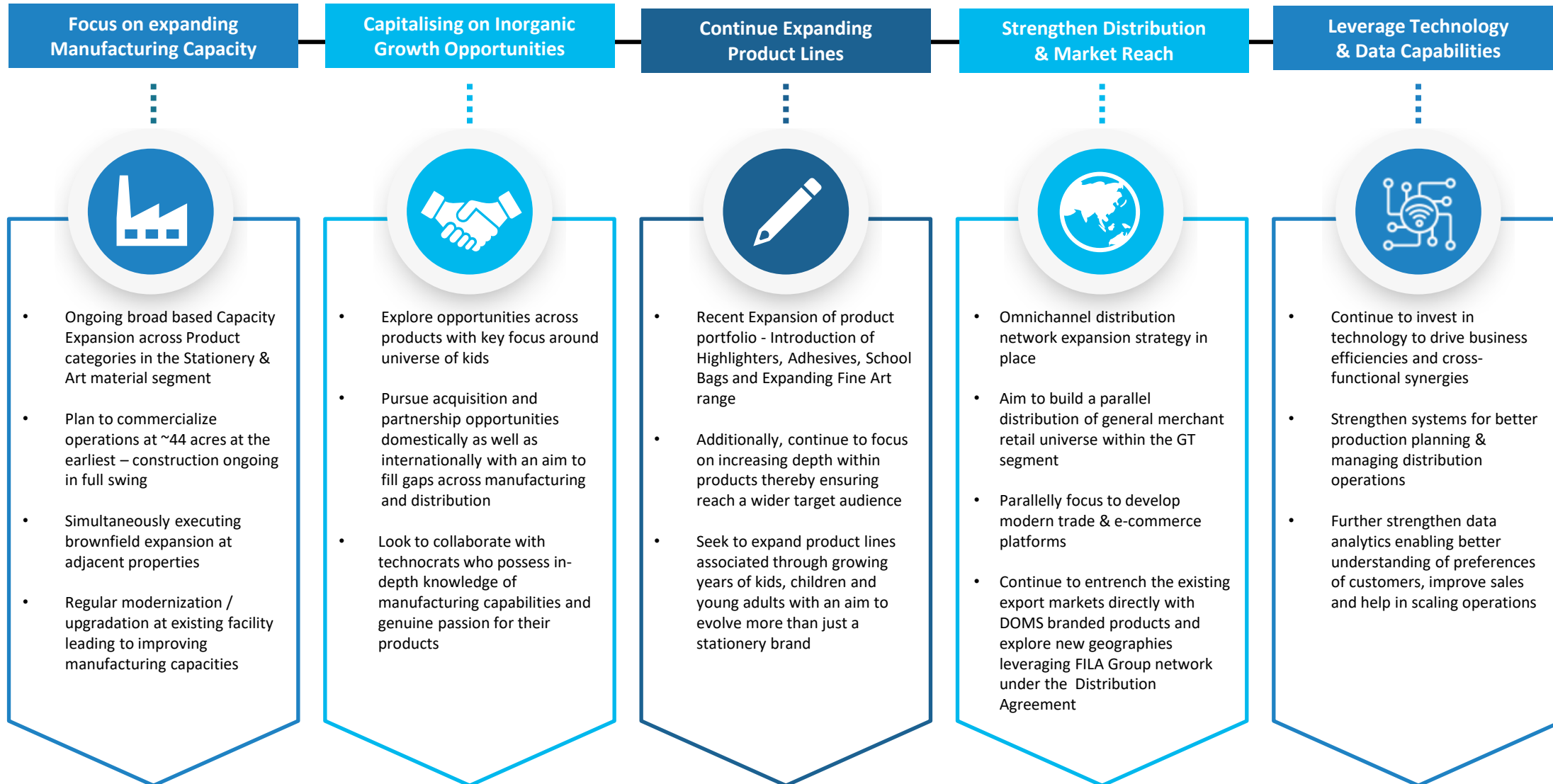
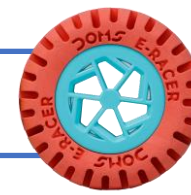
Access to Product Know How & Global Trends

- Access to FILA Group's established product formulation and use case
- Knowledge sharing of emerging global trends on account of its presence across 150 countries
- Inputs from FILA Board Members with strong Industry domain experience

DOMS Manufacturing Experience

- With inhouse manufacturing capabilities manufacture (OEM basis) for FILA Group
- Assist in improving ability to source quality products at competitive prices from India for global sales
- Aim to consolidate certain procurement activities across the FILA Group providing an opportunity for us to utilize our manufacturing infrastructure efficiently



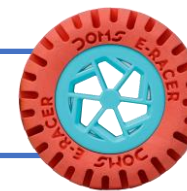




Financial Performance



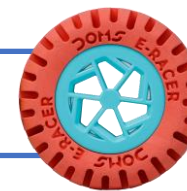
Consolidated Profit & Loss Statement Overview



Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	402.8	683.6	1,211.9	1,537.1	1,912.6
Other Income	6.0	2.6	4.6	10.1	22.6
Total Income	408.8	686.2	1,216.5	1,547.3	1,935.2
Cost of Materials Consumed	232.1	425.1	742.7	878.4	1,048.9
Purchase of Stock-in-Trade	11.6	13.7	26.1	59.1	60.6
Changes in Inventories of Finished Goods, Stock-in-Trade and WIP	1.6	-6.8	-5.5	-44.8	-28.9
Employee Benefits Expense	71.1	101.4	141.8	213.1	265.2
Finance Costs	8.8	10.3	11.9	17.1	15.0
Depreciation and Amortization	34.8	38.0	40.7	51.2	69.2
Other Expenses	56.4	80.4	120.1	158.6	218.3
Total Expenses	416.4	662.2	1,077.8	1,332.8	1,648.4
Profit / (Loss) Before Tax	-7.6	24.0	138.8	214.5	286.8
Tax Expenses	-1.6	6.9	35.9	54.8	73.3
Profit / (Loss) After Tax	-6.0	17.1	102.9	159.7	213.5



Consolidated Balance Sheet Overview

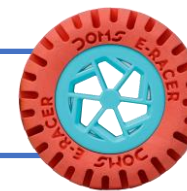


Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Non- Current Assets					
Property, Plant and Equipment	186.9	186.1	279.9	374.6	498.4
Capital Work-in-Progress	3.1	4.0	6.9	25.4	60.3
Right of use Assets	37.9	38.2	38.2	61.1	76.5
Goodwill	3.3	2.0	2.0	62.4	74.6
Other Intangible Assets	0.5	0.2	0.1	0.1	40.9
Investments	-	-	1.5	1.5	1.5
Other Financial Assets	11.4	10.6	10.9	17.4	20.8
Deferred Tax Assets	0.3	1.2	3.2	5.4	8.2
Other Tax Assets (Net)	1.0	1.1	0.3	0.2	1.5
Other Non-Current Assets	5.8	9.3	17.4	25.3	48.1
Total Non-Current Assets	250.2	252.8	360.4	573.5	830.8
Current Assets					
Inventories	120.8	159.2	184.6	225.1	294.0
Trade Receivables	41.9	49.2	35.6	64.6	134.3
Cash and Cash Equivalents	22.7	9.3	34.3	56.4	60.5
Bank Balance other than above	6.3	6.5	7.4	249.4	164.9
Other Financial Assets (inc. Loans)	0.5	0.6	0.8	3.7	6.5
Other Current Assets	15.2	19.9	16.6	17.1	28.6
Total Current Assets	207.4	244.6	279.4	616.5	688.8
Total Assets	457.5	497.5	639.8	1,190.0	1,519.6

Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Equity	0.4	0.4	0.4	60.7	60.7
Equity Share Capital	233.2	246.9	337.1	753.7	942.1
Other Equity	8.1	10.8	17.9	27.8	79.7
Non-Controlling Interest	241.7	258.1	355.3	842.2	1,082.5
Total Equity					
Non-Current Liabilities	2.9	2.9	15.2	83.7	105.5
Borrowings	28.3	29.4	30.3	43.0	43.2
Lease Liabilities	-	-	-	-	1.4
Non-Current Provisions	6.0	7.8	9.1	13.2	18.8
Deferred Tax Liabilities (Net)	-	-	-	-	11.3
Total Non-Current Liabilities	37.2	40.0	54.5	140.0	180.2
Current Liabilities					
Borrowings	94.4	82.1	84.9	32.2	47.6
Lease Liabilities	8.1	8.7	9.5	13.0	15.4
Trade Payables	56.8	81.1	87.0	89.2	109.1
Other Financial Liabilities	13.1	13.1	17.5	41.1	40.6
Other Current Liabilities	4.8	7.7	20.0	23.8	32.5
Current Provisions	1.1	1.9	3.6	6.9	8.9
Current Tax Liabilities (Net)	0.4	4.8	7.4	1.6	2.8
Total Current Liabilities	178.7	199.3	229.9	207.8	256.9
Total Equity & Liabilities	457.5	497.5	639.8	1,190.0	1,519.6



Consolidated Cash Flow Overview



Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Cash flow from Operating Activities					
Profit / (Loss) before tax	-7.6	24.0	138.8	214.5	286.8
Adjustments for non-cash items	3.5	7.4	43.0	50.9	72.8
Adjustment for non-operating items	36.4	43.4	10.5	10.5	-2.8
Operating cash inflow before working capital changes	32.3	74.8	192.4	275.8	356.8
Net decrease / (increase) in working capital	-14.9	-20.7	15.4	-29.0	-97.7
Cash generated from Operations	17.4	54.1	207.7	246.8	259.1
Income tax paid (net of refunds)	-2.2	-3.2	-34.5	-64.3	-75.7
Net cash flows generated from Operating activities (A)	15.2	50.9	173.3	182.5	183.3
Cash flow from Investing Activities					
Purchase of property, plant and equipment (including CWIP and capital advances)(net)	-23.0	-34.9	-136.3	-153.5	-213.3
Acquisition of subsidiary, net of cash	0.0	0.0	0.0	-70.5	-24.9
Proceeds from sale of property plant & equipment	6.6	0.2	0.8	0.3	0.2
Other Inflow / (Outflow) from Investing Activities	-2.3	0.9	-0.5	-233.8	98.4
Net cash flows used in Investing activities (B)	-18.7	-33.7	-135.9	-457.5	-139.6
Cash flow from Financing Activities					
Proceeds from Fresh Issue of Shares (Net)	0.0	-	0.0	334.7	0.0
Dividends paid	-	-	-5.6	-9.3	-15.2
Finance cost paid	-8.4	-11.0	-14.0	-12.0	-11.5
Payment of lease liabilities	-5.1	-7.9	-7.4	-14.8	-16.6
Proceeds / (Repayments) of borrowings	38.4	-11.6	14.6	-1.3	3.5
Net cash flows (used in) / generated from Financing activities (C)	24.9	-30.6	-12.4	297.2	-39.8
Net increase/(decrease) in cash and cash equivalents (A+B+C)	21.4	-13.4	25.0	22.2	4.0





Thank You



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