

May 30, 2018

National Stock Exchange of India Limited
Exchange Plaza,
Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East)
Mumbai – 4000 51

BSE Limited
Corporate Relationship Department
P.J Towers,
Dalal Street
Mumbai – 4000 01

Scrip Symbol: INFINITE

Scrip Code: 533154

Sub: Fact Sheet

Ref: Audited Financial Results for Quarter and Year ended March 31, 2018.

Dear Sir,

Please find attached a copy of the Fact Sheet with respect to the Audited Standalone and Consolidated Financial Results of the Company for the quarter and year ended March 31, 2018, duly approved by the Directors in their meeting held today i.e., May 30, 2018.

We request you to take the same on your record.

Thanking You,

Yours faithfully,

for **Infinite Computer Solutions (India) Limited**


Upinder Zutshi
Managing Director & CEO



Encls: a/a

FACT SHEET – Q4, FY 2017 - 18

Safe Harbour

Certain statements in this presentation concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, industry segment concentration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks or system failures, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which the company has made strategic investments, withdrawal of governmental fiscal incentives, political instability and regional conflicts, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company.

Performance (Rs Cr.)	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Revenue	1,737.44	2,108.30	2,366.28	720.48	704.78	701.79	664.67	2,791.72
EBITDA (<i>before exceptional items</i> *)	190.14	191.59	197.39	44.82	47.86	51.09	57.38	201.14
EBITDA (<i>after exceptional items</i>)	190.14	191.59	197.39	44.82	47.86	51.09	29.76	173.52
EBIT (<i>after exceptional items</i>)	139.58	152.67	157.07	36.48	39.30	39.65	22.44	137.87
PAT (<i>after exceptional items</i>)	112.91	121.97	122.30	27.32	28.46	28.94	26.66	111.38
EBITDA to Revenue (<i>before exceptional items</i>)	11.0%	9.1%	8.3%	6.2%	6.8%	7.3%	8.6%	7.2%
EBITDA to Revenue (<i>after exceptional items</i>)	11.0%	9.1%	8.3%	6.2%	6.8%	7.3%	4.5%	6.2%
EBIT to Revenue (<i>after exceptional items</i>)	8.0%	7.2%	6.6%	5.1%	5.6%	5.6%	3.4%	4.9%
PAT to Revenue (<i>after exceptional items</i>)	6.5%	5.8%	5.2%	3.8%	4.0%	4.1%	4.0%	4.0%
No. of Shares	4,01,56,459	3,87,06,459	3,30,46,459	3,30,46,459	3,30,46,459	3,33,55,514	3,33,55,514	3,33,55,514
EPS (in Rs.)	28.08	30.78	31.52	8.22	8.56	8.76	8.20	33.75
Effective Tax Rate	21.7%	23.7%	26.9%	27.0%	29.6%	29.1%	-14.1%	21.6%
Average exchange Rate	61.15	65.44	67.09	64.46	64.29	64.74	64.31	64.50

*In Q4 FY 2017-18 we have written off an amount of Rs. 27.62 Crs (USD 4.3 Mi) as bad debts of a customer in US, this being a non recurring event has been disclosed as an exceptional item.

Performance (USD Mn.)	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Revenue	283.94	321.84	352.66	111.77	109.63	108.40	103.35	433.15
EBITDA <i>(before exceptional items*)</i>	31.11	29.23	29.41	6.95	7.44	7.89	8.92	31.21
EBITDA <i>(after exceptional items)</i>	31.11	29.23	29.41	6.95	7.44	7.89	4.63	26.91
EBIT <i>(after exceptional items)</i>	22.83	23.28	23.40	5.66	6.11	6.12	3.49	21.38
PAT <i>(after exceptional items)</i>	18.47	18.61	18.22	4.24	4.43	4.47	4.14	17.28
EBITDA to Revenue <i>(before exceptional items)</i>	11.0%	9.1%	8.3%	6.2%	6.8%	7.3%	8.6%	7.2%
EBITDA to Revenue <i>(after exceptional items)</i>	11.0%	9.1%	8.3%	6.2%	6.8%	7.3%	4.5%	6.2%
EBIT to Revenue <i>(after exceptional items)</i>	8.0%	7.2%	6.6%	5.1%	5.6%	5.6%	3.4%	4.9%
PAT to Revenue <i>(after exceptional items)</i>	6.5%	5.8%	5.2%	3.8%	4.0%	4.1%	4.0%	4.0%

**In Q4 FY 2017-18 we have written off an amount of Rs. 27.62 Crs (USD 4.3 Mi) as bad debts of a customer in US, this being a non recurring event has been disclosed as an exceptional item.*

From 2016 as per IND AS

Performance by Quarter – Rs. Cr.	FY 17 Q1	FY 17 Q2	FY 17 Q3	FY 17 Q4	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Revenue	534.55	558.18	628.06	645.49	720.48	704.78	701.79	664.67	2,791.72
EBITDA (<i>before exceptional items*</i>)	47.87	49.78	56.97	42.77	44.82	47.86	51.09	57.37	201.14
EBITDA (<i>after exceptional items</i>)	47.87	49.78	56.97	42.77	44.82	47.86	51.09	29.75	173.52
PAT (<i>after exceptional items</i>)	30.39	31.13	38.05	22.73	27.32	28.46	28.94	26.66	111.38
EBITDA to Revenue (<i>before exceptional items</i>)	9.0%	8.9%	9.1%	6.6%	6.2%	6.8%	7.3%	8.6%	7.2%
EBITDA to Revenue (<i>after exceptional items</i>)	9.0%	8.9%	9.1%	6.6%	6.2%	6.8%	7.3%	4.5%	6.2%
PAT to Revenue (<i>after exceptional items</i>)	5.7%	5.6%	6.1%	3.5%	3.8%	4.0%	4.1%	4.0%	4.0%

Growth - Key Financials (YoY)	In Rupee Terms							
	FY 17 Q1	FY 17 Q2	FY 17 Q3	FY 17 Q4	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4
Revenue Growth	13.8%	11.5%	7.4%	16.6%	34.8%	26.3%	11.7%	3.0%
EBITDA Growth (<i>before exceptional items*</i>)	25.0%	12.9%	-7.2%	-10.6%	-6.4%	-3.9%	-10.3%	34.1%
EBITDA Growth (<i>after exceptional items</i>)	25.0%	12.9%	-7.2%	-10.6%	-6.4%	-3.9%	-10.3%	-30.5%
PAT Growth (<i>after exceptional items</i>)	17.9%	13.6%	-1.0%	-25.1%	-10.1%	-8.6%	-23.9%	17.3%

Growth - Key Financials (Sequential)	In Rupee Terms							
	FY 17 Q1	FY 17 Q2	FY 17 Q3	FY 17 Q4	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4
Revenue Growth	-3.4%	4.4%	12.5%	2.8%	11.6%	-2.2%	-0.4%	-5.3%
EBITDA Growth (<i>before exceptional items</i>)	0.1%	4.0%	14.4%	-24.9%	4.8%	6.8%	6.7%	12.3%
EBITDA Growth (<i>after exceptional items</i>)	0.1%	4.0%	14.4%	-24.9%	4.8%	6.8%	6.7%	-41.8%
PAT Growth (<i>after exceptional items</i>)	0.1%	2.4%	22.2%	-40.3%	20.2%	4.2%	1.7%	-7.9%

*In Q4 FY 2017-18 we have written off an amount of Rs. 27.62 Crs (USD 4.3 Mi) as bad debts of a customer in US, this being a non recurring event has been disclosed as an exceptional item.

From 2016 as per IND AS

Performance by Quarter - USD Mn.	FY 17 Q1	FY 17 Q2	FY 17 Q3	FY 17 Q4	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Revenue	79.87	83.36	93.10	96.33	111.77	109.63	108.40	103.35	433.15
EBITDA <i>(before exceptional items*)</i>	7.15	7.43	8.45	6.38	6.95	7.44	7.89	8.92	31.21
EBITDA <i>(after exceptional items)</i>	7.15	7.43	8.45	6.38	6.95	7.44	7.89	4.63	26.91
PAT <i>(after exceptional items)</i>	4.54	4.65	5.64	3.39	4.24	4.43	4.47	4.14	17.28
Currency Rate - USD	66.93	66.96	67.46	67.01	64.46	64.29	64.74	64.31	64.50
EBITDA to Revenue <i>(before exceptional items)</i>	9.0%	8.9%	9.1%	6.6%	6.2%	6.8%	7.3%	8.6%	7.2%
EBITDA to Revenue <i>(after exceptional items)</i>	9.0%	8.9%	9.1%	6.6%	6.2%	6.8%	7.3%	4.5%	6.2%
PAT to Revenue <i>(after exceptional items)</i>	5.7%	5.6%	6.1%	3.5%	3.8%	4.0%	4.1%	4.0%	4.0%

Growth - Key Financials (YoY)	In Dollar Terms							
	FY 17 Q1	FY 17 Q2	FY 17 Q3	FY 17 Q4	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4
Revenue Growth	8.0%	8.0%	5.0%	17.5%	39.9%	31.5%	16.4%	7.3%
EBITDA Growth <i>(before exceptional items*)</i>	18.6%	9.3%	-9.3%	-9.9%	-2.8%	0.2%	-6.6%	39.8%
EBITDA Growth <i>(after exceptional items)</i>	18.6%	9.3%	-9.3%	-9.9%	-2.8%	0.2%	-6.6%	-27.5%
PAT Growth <i>(after exceptional items)</i>	11.9%	9.9%	-3.3%	-24.6%	-6.7%	-4.7%	-20.7%	22.2%

Growth - Key Financials (Sequential)	In Dollar Terms							
	FY 17 Q1	FY 17 Q2	FY 17 Q3	FY 17 Q4	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4
Revenue Growth	-2.6%	4.4%	11.7%	3.5%	16.0%	-1.9%	-1.1%	-4.7%
EBITDA Growth <i>(before exceptional items)</i>	1.0%	3.9%	13.7%	-24.4%	8.9%	7.1%	6.0%	13.1%
EBITDA Growth <i>(after exceptional items)</i>	1.0%	3.9%	13.7%	-24.4%	8.9%	7.1%	6.0%	-41.4%
PAT Growth <i>(after exceptional items)</i>	1.0%	2.3%	21.4%	-39.9%	24.9%	4.5%	1.0%	-7.3%

**In Q4 FY 2017-18 we have written off an amount of Rs. 27.62 Crs (USD 4.3 Mi) as bad debts of a customer in US, this being a non recurring event has been disclosed as an exceptional item.*

From 2016 as per IND AS

Revenue Client	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Top Client	50.43%	51.79%	54.84%	62.59%	60.97%	57.09%	58.80%	59.92%
Top 5 Clients	80.35%	80.19%	80.40%	81.61%	79.22%	77.76%	77.75%	79.15%
Top 10 Clients	91.20%	90.92%	90.71%	90.90%	89.93%	89.03%	88.02%	88.98%

No. of active clients	88	119	151	155	166	173	175	
No. of clients added				9	15	11	15	

	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
US\$ 1 mn Clients	15	18	16	19	20	19	19	19
US\$ 5 mn Clients	9	7	8	8	8	11	11	11
US\$ 10 mn Clients	6	7	6	6	6	6	6	6
US\$ 20 mn Clients	2	2	3	3	3	3	3	3

Average Bill Rate (in USD)	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Offshore	\$ 23.00	\$ 22.30	\$ 20.99	\$ 20.40	\$ 19.32	\$ 20.67	\$ 19.26	\$ 19.91
On-site	\$ 75.00	\$ 83.35	\$ 81.71	\$ 82.48	\$ 82.14	\$ 82.75	\$ 82.90	\$ 82.57

Revenue - Engagement Model	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Fixed Price / SOW / Managed T&M	15.4%	17.6%	20.0%	17.4%	16.8%	20.3%	21.8%	19.0%
Revenue Sharing	18.6%	15.4%	11.7%	8.5%	10.4%	10.1%	7.9%	9.2%
T & M	66.0%	67.0%	68.3%	74.1%	72.8%	69.6%	70.4%	71.8%

Revenue - Vertical	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Telecom & Media	40.0%	37.0%	32.6%	25.5%	26.7%	29.1%	26.8%	27.0%
Technology	39.6%	40.0%	40.7%	49.2%	47.9%	45.1%	46.6%	47.2%
Healthcare	14.5%	18.4%	23.6%	22.2%	20.9%	20.9%	21.6%	21.4%
BFSI	1.5%	1.3%	0.7%	0.2%	0.7%	0.9%	1.3%	0.8%
Others	4.4%	3.3%	2.4%	2.9%	3.8%	4.0%	3.7%	3.6%

Revenue - Offering	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Technology Solutions	70.0%	73.6%	79.6%	85.2%	83.6%	83.2%	85.5%	84.3%
Mobility	15.9%	14.1%	10.6%	7.5%	9.8%	9.5%	7.4%	8.7%
Product Engineering	14.1%	12.3%	9.8%	7.3%	6.5%	7.3%	7.1%	7.0%

Revenue Region	FY 15	FY 16	FY 17	FY 17 Q3	FY 17 Q3	FY 17 Q3	FY 18 Q4	FY 18
Offshore Revenue	21.2%	20.7%	15.4%	12.1%	16.2%	17.6%	13.0%	14.7%
Onsite Revenue	78.8%	79.3%	84.6%	87.9%	83.8%	82.4%	87.0%	85.3%

Revenue - Location	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 17 Q3	FY 18 Q4	FY 18
USA	87.1%	88.2%	89.1%	90.2%	89.2%	88.2%	88.1%	89.0%
Europe	0.1%	0.1%	0.6%	0.5%	0.4%	0.4%	0.4%	0.4%
India	6.9%	6.4%	4.9%	5.3%	6.5%	7.4%	7.3%	6.6%
APAC	5.9%	5.3%	5.4%	4.0%	3.9%	4.0%	4.2%	4.0%

Employees Metrics	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Total Employees	5138	4712	5001	5236	5184	5077	5010	5010
Technical Staff - Billed *	4493	4177	4455	4679	4657	4544	4523	4523
Technical Staff - Billed - Offshore	2817	2300	2008	2033	2095	2115	2183	2183
Technical Staff - Billed - Onsite	1676	1877	2447	2646	2562	2429	2340	2340
Technical Staff – Non-Billable	281	173	199	207	176	186	143	143
Sales	96	88	72	74	74	73	71	71
Support Staff	268	274	275	276	277	274	273	273
India Headcount	3331	2695	2423	2459	2495	2523	2541	2541
Headcount Outside India	1807	2017	2578	2777	2689	2554	2469	2469
Net Additions #	256	-426	289	235	-52	-107	-67	10
Attrition Rate - Global	18.03%	18.50%	19.06%	19.12%	18.50%	18.95%	19.03%	18.90%
* includes consultants								
Utilization	79%	82%	81%	82%	81%	82%	83%	82%

		FY 15*	FY 16*	FY 17*	FY 18
DSO of Total Business	= (Debtors + Unbilled Receivables as in Balance Sheet) / Sales in financials	118	111	111	117

DSO Considering only Receivables (ie Unbilled Receivables are not included)	FY 16	FY 17	FY 18
Total - Only Receivables considered i.e. w/o Unbilled Receivables	76	79	91

* Sales in financials includes Pass thru revenue considered at Gross for DSO Calculation

Rs in Crore

	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Net worth (in Rs. Crores)	791.47	911.88	867.51	894.78	930.05	946.33	984.73	987.93
Return on net worth (after extraordinary and prior period items)	14.26%	13.28%	13.92%	12.14%	12.17%	12.27%	11.05%	11.34%
Total cash (in Rs. Crores) *	177.63	311.50	281.28	307.46	268.80	282.31	280.55	280.55
Cash per share	44.23	80.48	85.12	93.04	81.34	84.64	84.11	84.11

**The Total Cash is the Amount of Cash & Cash Equivalents, Investment in Liquid Mutual Funds and reduced by the Bank Overdraft from Bank*

Rs in Crore

	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Revenue	1,737.44	2,108.30	2,366.28	720.48	704.78	701.79	664.67	2,791.72
Direct Expenses	1,223.95	1,522.34	1,721.86	554.05	539.86	532.31	493.52	2,119.74
GM	513.49	585.96	644.42	166.43	164.92	169.48	171.15	671.98
SG & A	323.35	394.37	447.03	121.61	117.06	118.40	113.78	470.85
EBITDA (before exceptional items)	190.14	191.59	197.39	44.82	47.86	51.08	57.37	201.13
Exceptional items	-	-	-	-	-	-	27.62	27.62
EBITDA (after exceptional items)	190.14	191.59	197.39	44.82	47.86	51.08	29.75	173.51
Forex gain / (loss)	0.57	6.44	(4.09)	(0.26)	0.70	(2.65)	1.54	(0.67)
Depreciation	(51.60)	(47.75)	(37.73)	(8.41)	(8.44)	(8.76)	(8.74)	(34.35)
Other income (Including OCI*)	0.47	2.36	2.86	0.32	0.32	(0.01)	(0.11)	0.52
Gain / (Loss) on sale of FA & Inv.	-	0.03	(1.36)	0.01	(1.13)	(0.01)	-	(1.13)
EBIT	139.58	152.67	157.07	36.48	39.31	39.65	22.44	137.88
Interest Income	5.81	8.45	11.43	1.61	1.83	1.90	2.16	7.50
Interest Expenditure	1.21	1.20	1.05	0.65	0.68	0.72	1.24	3.29
PBT	144.18	159.92	167.45	37.44	40.46	40.83	23.36	142.09
Tax (Including Tax on OCI*)	31.27	37.95	45.15	10.12	11.99	11.89	(3.30)	30.70
PAT (after exceptional items)	112.91	121.97	122.30	27.32	28.47	28.94	26.66	111.39

1. For FY 2017-18, FY 2016-17 & FY 2015 -16 Other income includes Other Comprehensive Income (OCI) arising on adoption of Ind AS.
2. For FY 2017-18 & FY 2016 - 17 other income is adjusted with share of minority interest
3. In Q4 FY 2017-18 we have written off an amount of Rs. 27.62 Crs (USD 4.3 Mi) as bad debts of a customer in US, this being a and non recurring event has been disclosed as an exceptional item.
4. Tax expenses for Q4 FY 2007-18 is negative mainly due to availment of MAT credit of Rs. 3 Crs and reversal of higher tax provision in earlier quarters for one of our subsidiary in US.

From 2016 as per IND AS

	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Gross Margin	29.6%	27.8%	27.2%	23.1%	23.4%	24.1%	25.7%	24.1%
SG & A to Revenue	18.6%	18.7%	18.9%	16.9%	16.6%	16.9%	17.1%	16.9%
EBITDA Margin (<i>before exceptional items</i>)	10.9%	9.1%	8.3%	6.2%	6.8%	7.3%	8.6%	7.2%
EBITDA Margin (<i>after exceptional items</i>)	10.9%	9.1%	8.3%	6.2%	6.8%	7.3%	4.5%	6.2%
EBIT Margin	8.0%	7.2%	6.6%	5.1%	5.6%	5.6%	3.4%	4.9%
PBT to Revenue	8.3%	7.6%	7.1%	5.2%	5.7%	5.8%	3.5%	5.1%
PAT to Revenue	6.5%	5.8%	5.2%	3.8%	4.0%	4.1%	4.0%	4.0%

	Rs in Crore						
	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4
ASSETS							
Non-current assets							
Property, plant and equipment including Goodwill	295.10	330.49	320.94	315.00	311.94	301.07	304.35
Investments	1.41	1.49	1.46	1.46	4.90	4.79	4.88
Deferred tax assets, (net)	17.61	23.66	24.38	25.73	25.23	25.34	13.87
Other Non-Current Assets	50.50	74.16	52.75	52.64	53.86	59.72	61.06
Current assets							
Trade receivables	474.55	525.00	638.53	654.84	659.57	733.52	753.60
Cash & cash equivalents	185.79	311.50	281.28	307.46	286.53	282.31	280.55
Loans and Advances	7.21	6.16	1.93	1.54	1.43	1.56	1.55
Other Current Financial Assets	201.16	250.20	246.75	244.92	285.86	257.52	220.38
Current Tax Assets (Net)	155.62	199.40	228.16	231.03	255.80	266.97	219.89
Other Current Assets	62.81	53.13	43.91	44.92	45.70	44.18	61.61
	1,451.76	1,775.20	1,840.09	1,879.52	1,930.83	1,976.99	1,921.74
EQUITY AND LIABILITIES							
Equity							
Equity Share Capital	40.16	38.71	33.05	33.05	33.05	33.36	33.36
Other Equity (Reserves)	751.31	872.83	834.46	861.73	897.00	912.98	951.37
Minority Interest	-	-	-0.07	-0.07	-	-	-
LIABILITIES							
Non-Current Liabilities							
Borrowings	0.36	0.27	0.27	0.30	0.37	0.33	0.30
Provisions	4.14	4.60	5.56	5.83	6.10	6.32	7.34
Deferred tax liabilities (net)	22.76	30.19	20.10	21.04	17.84	4.87	13.90
Current Liabilities							
Borrowings	58.74	69.09	135.72	158.75	146.19	160.52	167.34
Trade payables	158.03	182.21	297.69	306.35	281.70	288.85	290.71
Other Financial Liabilities	2.03	54.40	216.53	187.82	210.77	213.08	184.13
Other Current Liabilities	102.51	111.25	60.04	55.63	71.93	66.66	63.27
Provisions	163.29	234.75	9.74	10.34	12.16	12.11	7.13
Current Tax Liabilities (Net)	148.43	176.91	227.00	238.76	253.71	277.91	202.91
	1,451.76	1,775.20	1,840.09	1,879.52	1,930.83	1,976.99	1,921.74

Rs in Crore

	FY 15	FY 16	FY 17	FY 18 Q1	FY 18 Q2	FY 18 Q3	FY 18 Q4	FY 18
Pre-Tax Profit	144.15	158.37	165.15	37.21	40.19	40.96	24.20	142.56
Depreciation	51.60	47.75	37.73	8.41	8.44	8.76	8.74	34.35
Other Adjustments	(3.90)	(7.49)	(4.99)	0.05	0.18	-	(1.67)	(1.44)
Change in Working capital	(42.87)	55.83	(70.10)	(37.03)	(29.48)	(50.58)	(28.73)	(145.82)
Taxes Paid	(44.34)	(56.34)	(39.17)	(2.84)	(24.59)	(11.85)	(6.97)	(46.25)
Operating Cash Inflow	104.64	198.12	88.62	5.80	(5.26)	(12.71)	(4.43)	(16.60)
Capital Expenditure	(18.70)	(62.28)	(38.34)	(3.07)	(2.59)	(6.75)	(5.10)	(17.51)
Free Cash Flow	85.94	135.84	50.28	2.73	(7.85)	(19.46)	(9.53)	(34.11)
Changes in Investments	-	-	-	-	(3.43)	-	-	(3.43)
Interest Received / (Paid)	4.58	7.82	10.09	0.65	1.88	1.23	0.71	4.47
Debt Raised/(Repaid)	(5.17)	7.74	69.66	23.26	(14.00)	17.49	3.99	30.74
Capital Raised/(Repaid)	(3.47)	(28.68)	(150.98)	-	-	-	-	-
Dividend and Dividend Tax paid	(9.50)	-	-	-	-	-	-	-
Net change in cash	72.38	122.72	(20.95)	26.64	(23.40)	(0.74)	(4.83)	(2.33)
Effect of Exchange Difference on translation of foreign currency	1.18	2.99	(9.27)	(0.46)	2.47	(3.48)	3.07	1.60
Opening Cash	112.23	185.79	311.50	281.28	307.46	286.53	282.31	281.28
Closing Cash	185.79	311.50	281.28	307.46	286.53	282.31	280.55	280.55



exciting times...infinite possibilities...

THANK YOU...

