



# I G PETROCHEMICALS LIMITED

SECT/1042

30<sup>th</sup> May, 2018

**BSE Limited**

Corporate Relationship Department  
1<sup>st</sup> Floor, P J Towers  
Dalal Street  
Mumbai - 400 001

**Scrip Code: 500199**

**The National Stock Exchange of India Ltd.**

Exchange Plaza  
Bandra Kurla Complex  
Bandra (East)  
Mumbai - 400 051

**Scrip Code: IGPL**

Dear Sir,

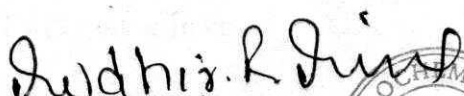
**Sub : Investor Presentation – Regulation 30**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith an Investor Presentation on Audited Financial Results of the Company for the quarter and year ended 31<sup>st</sup> March, 2018.

We request you to kindly take the same on your record.

Thanking you.

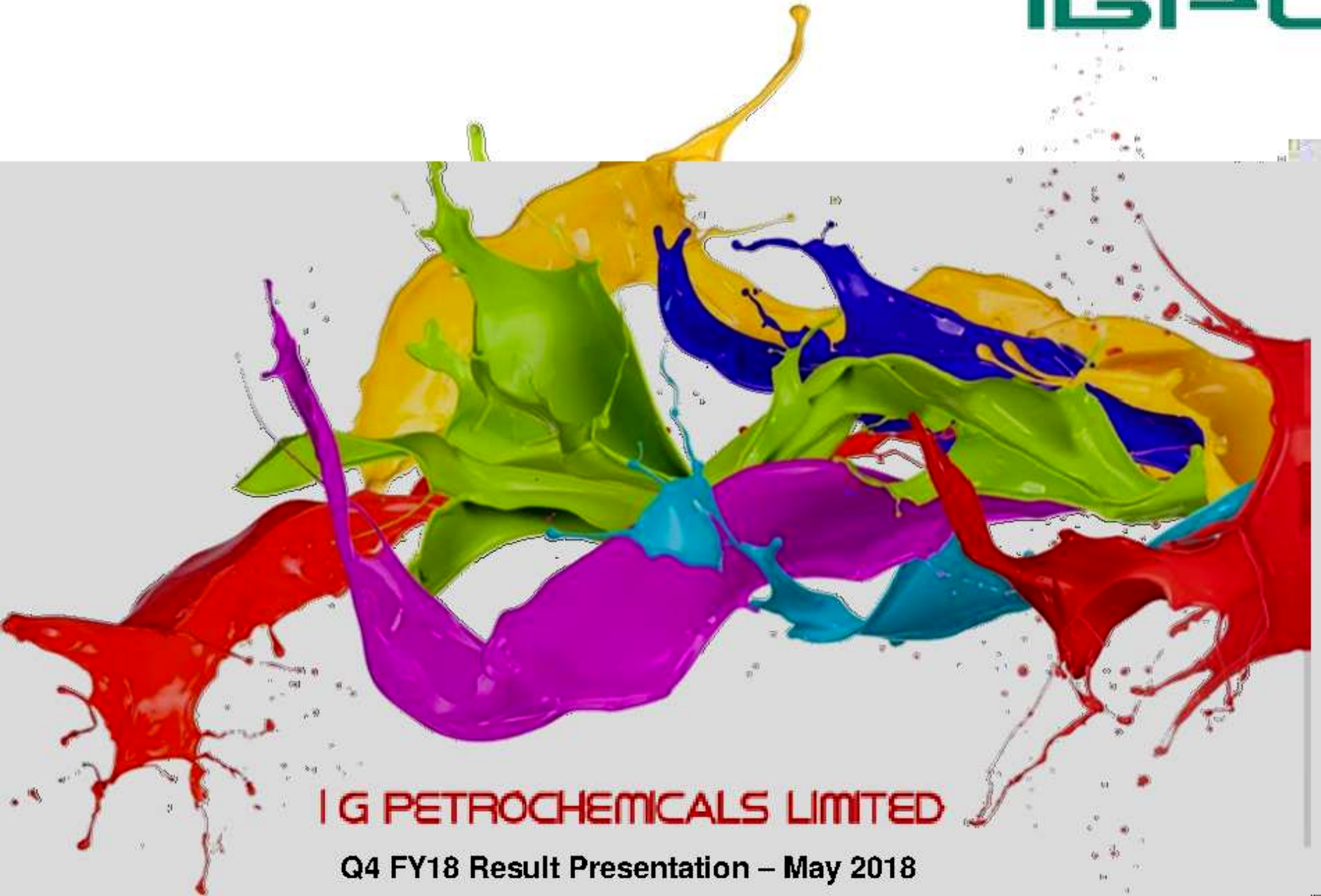
Yours faithfully,  
For I G Petrochemicals Limited

  
Sudhir R Singh

Company Secretary



Encl : as above



**IG PETROCHEMICALS LIMITED**

**Q4 FY18 Result Presentation – May 2018**



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# About Us



India's Largest Phthalic Anhydride (PAN) manufacturer and one of the Leaders across the Globe

PAN is a downstream product of Orthoxylene (OX) a basic Petrochemical

PAN is a versatile intermediate in organic chemistry for production of Plasticizers, Unsaturated Polyester Resins, Alkyd Resins, Paints & CPC Pigments

Plants are engineered with modern technologies and are designed on the low energy based processes  
Steam generated from the production process used for Company's captive power requirements

Usage of PAN is increasing in new generation products where R & D is ongoing

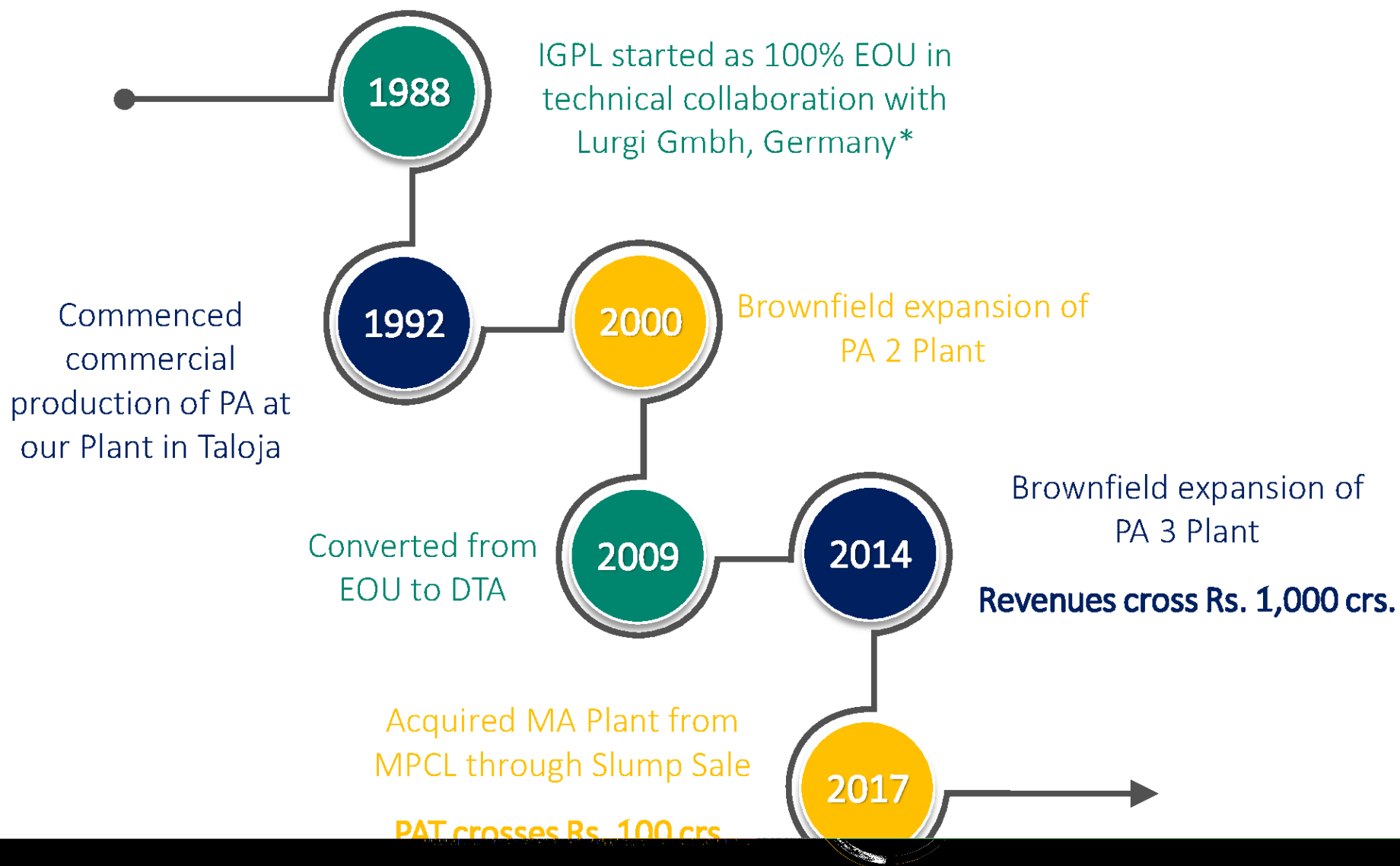
We are an environmentally responsible Company

IGPL produces Maleic Anhydride through wash water generated out of the production process of PAN.  
Maleic Anhydride is used in agro and food businesses

IGPL also manufactures Benzoic Acid (BA) as a by product



# Our Journey...



\* For an initial period of 10 years

PA - Phthalic Anhydride; MA - Maleic Anhydride; BA - Benzoic Acid; MTPA - Metric Tonnes per annum; MPCL - Mysore Petro Chemicals Ltd.



**TO BE THE LARGEST MANUFACTURER OF ETHYLENE**

**ANHYDRIDE IN THE WORLD**



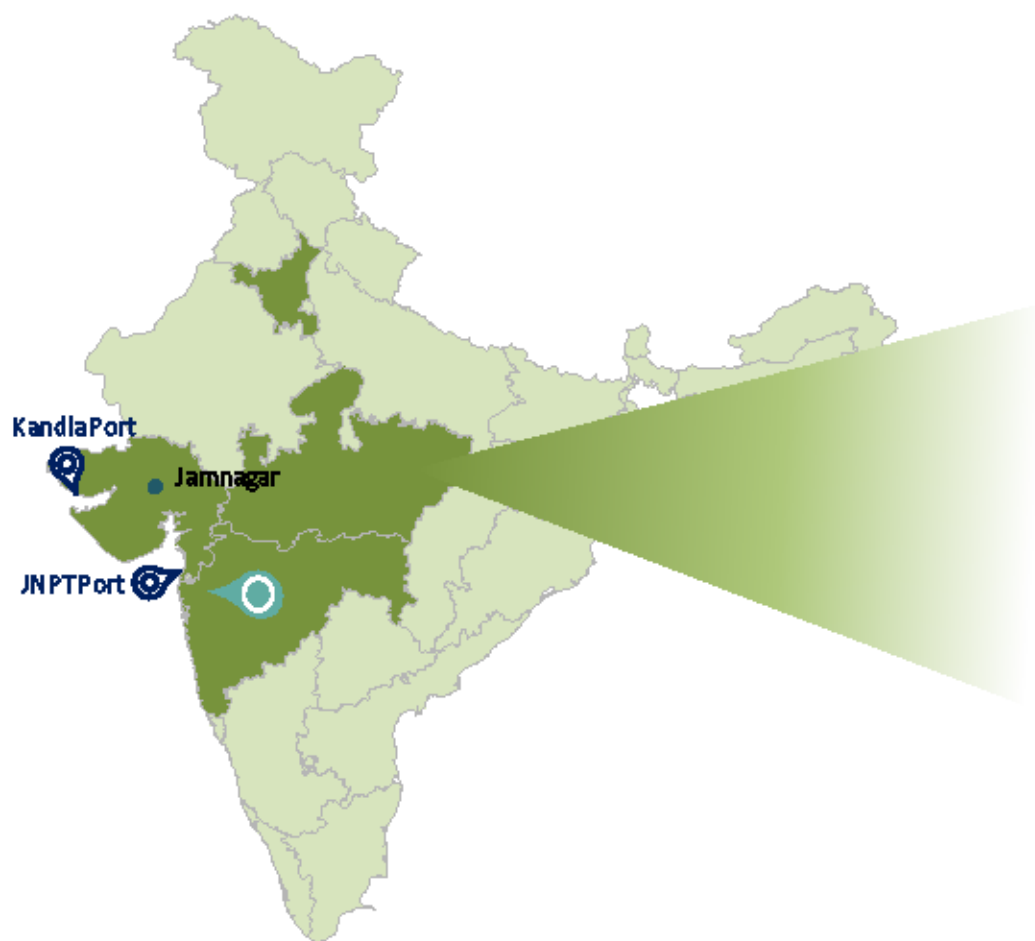
# Key Competitive Strengths







# Location Advantage



Majority of domestic sales is within Western India

Proximity to One of the Largest Ports in India

Enjoys the advantage of being in close proximity to ports for exports, chemical belt in western India where majority of downstream industries are located including procurement of Orthoxylene

 IGPL Plant at MIDC - Talaja, Maharashtra

 Chemical Belt In Western India



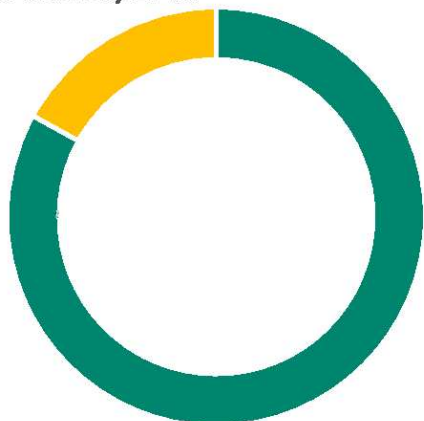


# Large Customer Base



## Sales Breakup

Export Sales, 17%



Domestic Sales, 83%



# Ongoing Expansion



## Phthalic Anhydride (PA 4)

Post expansion IGPL will be one amongst the top three PAN manufacturers in the world

With capacities of PAN increasing, there would also be increase in manufacturing capacities of MA and BA



Expansion to come on stream in 2019



# Industry Overview

## INDIAN MARKET SIZE

Phthalic Anhydride is ~3,75,000 MTPA  
Maleic Anhydride (MA) is ~60,000 MTPA

## INDUSTRY GROWTH

PA to grow domestically 5% - 6% annually, backed by the thrust on Infrastructure and GDP growth  
MA also expected to grow 6% - 7% in the next few years

## INFRASTRUCTURE DEVELOPMENT

Highest Budget by the government for Infrastructure Development at Rs. 3.96 lakh crores

## UNIQUE POSITION for IGPL

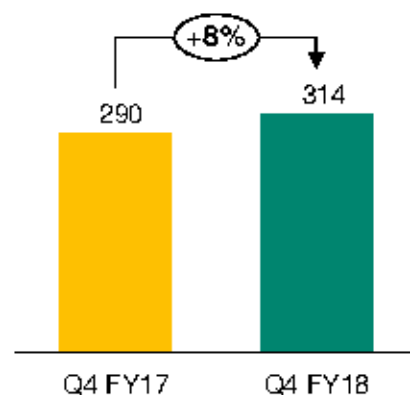
The Company is uniquely positioned to partake in the industry growth



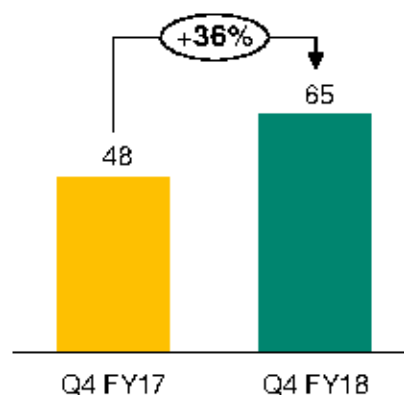


# Financial Highlights - Q4 FY18

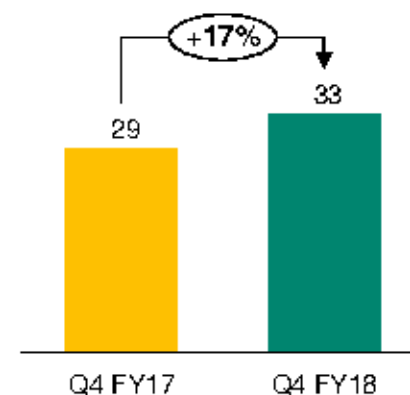
Revenue (Rs. Crores) <sup>^</sup>



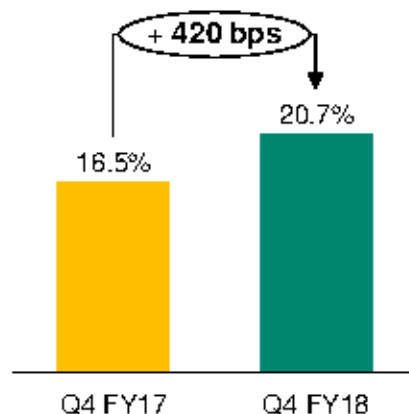
EBITDA (Rs. Crores) <sup>^</sup>



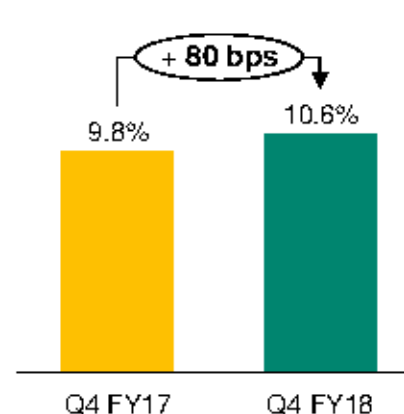
PAT (Rs. Crores)



EBITDA (%)



PAT (%)



The Financial Results for Q4 FY18 have been prepared in accordance with the Indian Accounting Standards (Ind AS)

<sup>^</sup> Includes Other Income