



OCCL LIMITED

14th Floor, Tower-B, World Trade Tower, Plot No. C-1, Sector-16, Noida - 201301, UP
Phone : 91-120-4744800 Email : occlnoida@occlindia.com
Website : www.occlindia.com



Date: 30-10-2025

The Manager
BSE Limited
Department of Corporate Services,
Floor 25, P. J. Towers,
Dalal Street
Mumbai - 400 001
Code: 544278

The Manager
National Stock Exchange of India Ltd.
Exchange Plaza,
Bandra Kurla Complex
Bandra (E),
Mumbai - 400 051
Symbol: OCCLTD

Dear Sir/Madam,

Sub: Investor Presentation for the Quarter and Half year ended September 30, 2025

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the Investor Presentation for Q2 FY26.

Thanking you,

Yours faithfully,
For **OCCL Limited**

Pranab Kumar Maity
Company Secretary & GM-Legal
Membership No-A20606

Encl.: As above.

Registered Office:

Survey No. 141,
Paiki of Mouje, APSEZL,
Mundra, Kachchh,
Gujarat, India, 370421
CIN: L24302GJ2022PLC131360

Plants:

Plot No. 3 & 4 Dharuhera Industrial Estate, Phase – 1
Dharuhera – 123106, Distt. Rewari, (Haryana)

SEZ Division: Survey No. 141, Paiki of Mouje Villag, Mundra, Taluka
Mundra, Mundra SEZ, District Kutch, Gujarat, 370421



OCCL Limited

Providing Solutions...

...Creating Innovations



Investor Presentation – October 2025

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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.



Q2 & H1 FY26 Financial Highlights

Message from Promoter & Managing Director



Commenting on the results, **Mr. Arvind Goenka, Promoter and Managing Director** said,

“Revenue stood at 121 crore, up 16% year-on-year, while EBITDA grew by 5% to 20 crore, leading to an EBITDA margin of 16.8%. Our PAT grew by 16% year-on-year to 8.7 crore, underscoring our focus on profitable growth. This quarter includes a one-time duty expense of about 2 crore on account of demerger.

After imposition of anti-dumping duties on China and Japan, domestic sales realization has improved over preceding quarter. However, margins have been impacted by economic slowdown.

Sustainability continues to be at the core of our operating philosophy. We have significantly enhanced our renewable energy contribution already ahead of our green energy consumption targets. This transition not only strengthens our cost competitiveness but also reinforces our commitment to a greener and more sustainable future.

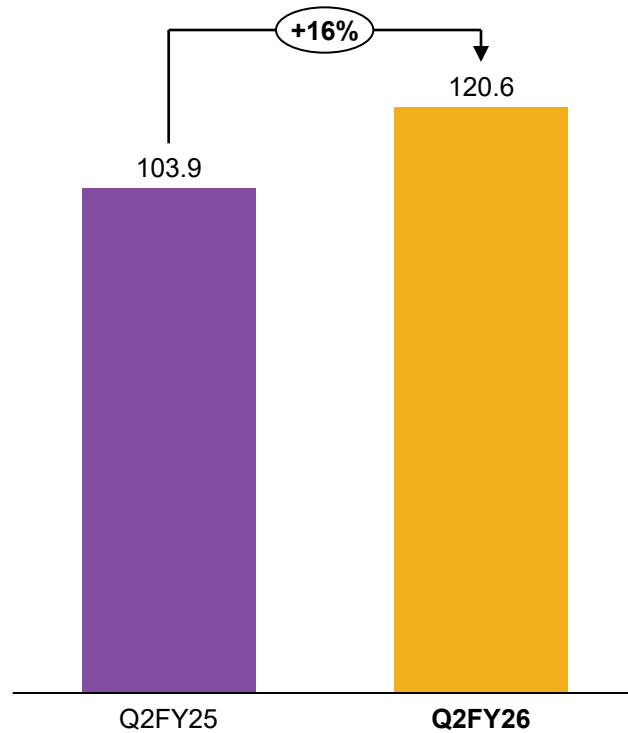
The recent GST reduction on automobiles is expected to give boost in vehicle sales across segments. Higher demand for cars, two-wheelers, and commercial vehicles will lead to increased tyre production, which in turn will boost demand for insoluble Sulphur in India. As a key supplier to the tyre industry, OCCL is well positioned to benefit from this positive momentum.

With a strong R&D foundation, a highly cost-competitive manufacturing base, and the recent imposition of anti-dumping duties on Insoluble Sulphur imports providing a favorable domestic market environment, we remain optimistic about our growth trajectory. However further increase in sulphur prices and imposition of 50% Import duty by USA remains a concern. We are confident that our continued focus on operational efficiency, product quality, and sustainability will enable us to strengthen our market position and deliver consistent value to our stakeholders going forward.”

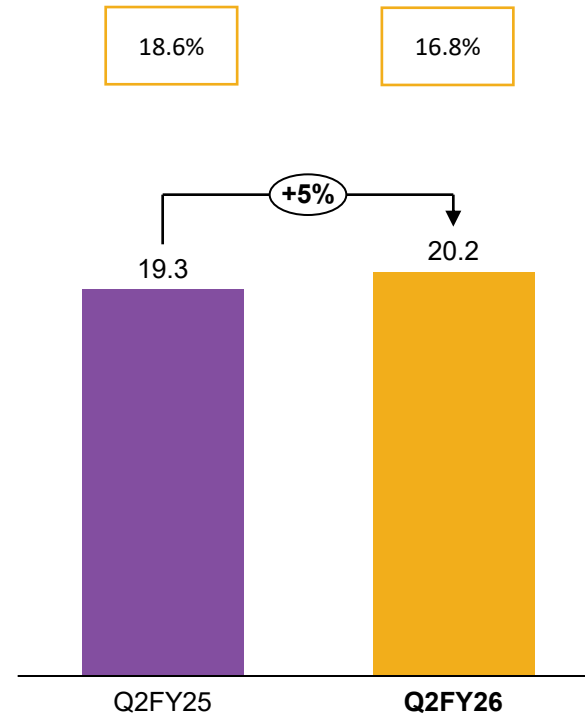
Financial Highlights: Q2 FY26



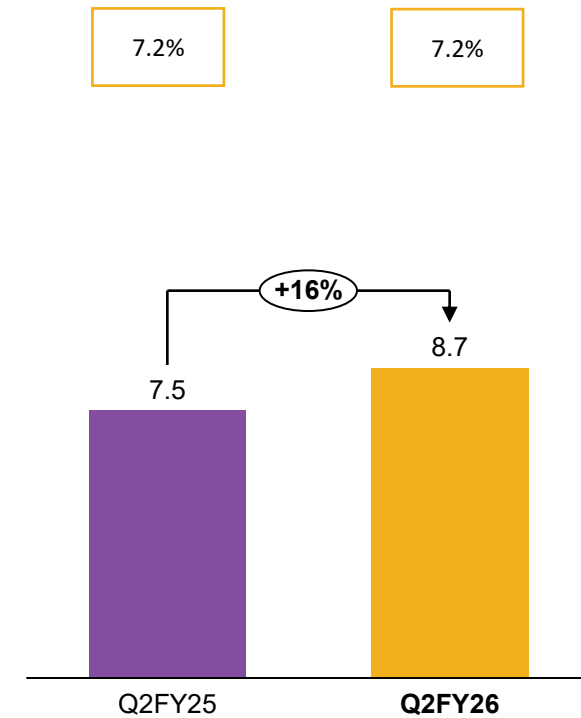
Revenues^ (Rs. Crs)



EBITDA^ (Rs. Crs)



PAT (Rs. Crs)



Rs. In crs.

^incl. Other Income



Margin (%)

Profit & Loss Statement

Particulars (Rs. Crs.)	Standalone			
	Q2 FY26	Q2 FY25	YoY	H1 FY26
Total Income from Operations^	120.6	103.9	16%	244.1
Raw Material*	54.5	36.4		109.9
Employee Expenses	12.9	12.6		26.4
Freight and forwarding Expenses	8.3	11.8		16.5
Other Expenses	24.7	23.8		44.3
EBITDA^	20.2	19.3	5%	46.9
EBITDA Margin (%) ^	16.8%	18.6%		19.2%
Depreciation	7.3	7.0		14.4
EBIT	12.9	12.3	4%	32.6
EBIT Margin (%)	10.7%	11.9%		13.3%
Finance Cost	1.3	2.2		2.7
Profit before Tax	11.6	10.1		29.9
Tax	2.9	2.6		8.1
Profit After Tax	8.7	7.5	16%	21.8
PAT Margin (%)	7.2%	7.2%		8.9%
Other Comprehensive Income	0.0	0.0		0.0
Total Comprehensive Income	8.7	7.5	16%	21.8
EPS	1.74	1.5		4.37

^incl. Other Income, *Total Raw material cost incl. change in Inventories ^9 Months Operations

Balance Sheet



EQUITY & LIABILITIES (Rs. Crs.)	Sep-25	Mar-25
Equity Share Capital	10.0	10.0
Other Equity	400.7	386.3
Total Equity	410.7	396.3
Financial Liabilities		
Borrowings	11.5	19.0
Lease Liability	5.1	5.4
Provisions	2.2	2.3
Deferred Tax Liabilities (Net)	37.8	35.0
Total Non-Current Liabilities	56.6	61.7
Financial Liabilities		
Borrowings	70.0	37.4
Lease Liability	0.1	0.1
Trade Payables	19.6	23.5
Other Financial Liabilities	8.3	9.7
Other Current Liabilities	3.5	4.2
Income Tax Liability	0.3	0.4
Provisions	1.2	1.1
Total Current Liabilities	103.1	76.3
Total Equity and Liabilities	570.4	534.3

ASSETS (Rs. Crs.)	Sep-25	Mar-25
Property, Plant and Equipment	360.8	369.8
Capital Work-in-progress	3.3	2.7
Right of Use Assets	8.4	8.6
Other Intangible Assets	0.4	0.5
Financial Assets		
Investments	1.2	1.2
Loans	0.7	0.7
Others	7.1	7.1
Other Non-Current assets	1.5	0.7
Total Non-Current Assets	383.3	391.4
Inventories	60.2	59.9
Financial Assets		
Investments	28.7	10.1
Trade Receivables	80.4	64.9
Cash and Cash Equivalents	2.7	0.2
Bank balances	0.2	
Loans	1.0	1.1
Others Financial Assets	0.0	0.0
Other Current Assets	14.1	6.6
Total Current Assets	187.1	142.9
Total Assets	570.4	534.3

Cashflow Statement



Particulars (Rs. Crs.)	Sep-25
Net Profit Before Tax	29.9
Adjustments for: Non Cash Items / Other Investment or Financial Items	17.6
Operating profit before working capital changes	47.5
Changes in working capital	-29.6
Cash generated from Operations	17.9
Direct taxes paid (net of refund)	-5.3
Net Cash from Operating Activities	12.6
Net Cash from Investing Activities	-24.7
Net Cash from Financing Activities	14.6
Net Decrease in Cash and Cash equivalents	2.5
Opening Balance of Cash and Cash Equivalents	0.2
Cash & Cash equivalents at the end of the period	2.7

Company & Business Overview



MARKET LEADER

AG Ventures Group Company

One of the market leader in the production of Insoluble Sulphur

TECHNOLOGY DRIVEN

Aims to be the most respected, most preferred technology driven Insoluble Sulphur supplier to the Rubber industry

"REACH" Compliant

OCCL is a people and technology driven company. Our products are "REACH" compliant & Company has ISO40001 & ISO45001 certification

MANUFACTURING FACILITIES

State of the art manufacturing facilities in India at Dharuhera (Haryana) and at Mundra (Gujarat)

MARKET SHARE

Domestic Share of 55% - 60%
Global market share of ~10%
Customer Base + 40

RATING

OCCL has been awarded with ECOVADIS GOLD SUSTAINABILITY RATING placing OCCL amongst the top 6% of the companies assessed globally

ACCREDITATION

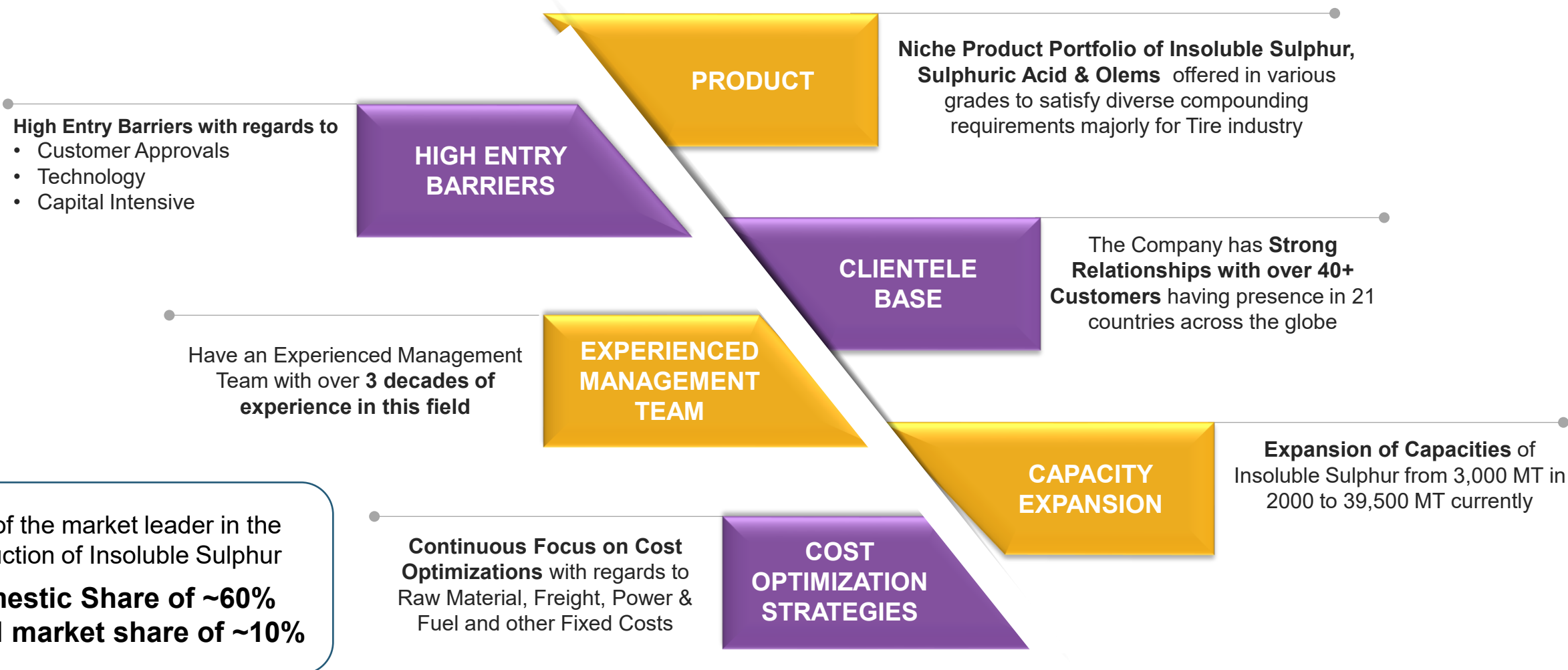
OCCL has been accredited with 'RESPONSIBLE CARE' logo by Indian Chemical Council (ICC)



KEY STRENGTHS



Key Strengths

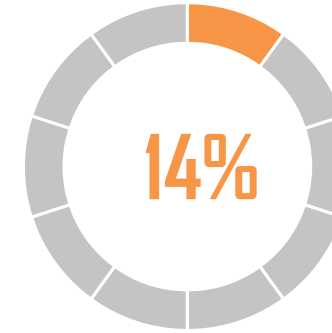


We deliver a Niche Product Portfolio...



INSOLUBLE SULPHUR

- Insoluble Sulphur is sold under the brand “DIAMOND SULF”
- Application : Used as vulcanising agent in application where sulphur loading levels are required above the sulphur solubility rating of particular elastomers
- DIAMOND SULF is offered in various grades to satisfy diverse compounding requirements majorly for Tire industry
 1. High Dispersion Grades
 2. High Stability Grades
 3. Special Grades



SULPHURIC ACID & OLEUMS

- Manufactures both Commercial Grade and Battery Grade Sulphuric Acid and Oleums
- Application : Dehydrating agent, catalyst, active reactant in chemical processes, solvent, detergents and absorbent
- Offered in following Grades
 - Battery Grade : Storage battery, rayon, dye, Detergent and pharmaceutical industries
 - Commercial Grade : Steel, heavy chemical and superphosphate industries

With Strong Customer Relationships...



apollo

Continental



BRIDGESTONE
Your Journey, Our Passion

MRF

GOODYEAR

JK TYRE
TOTAL CONTROL

CEAT

 **SUMITOMO**
RUBBER INDUSTRIES

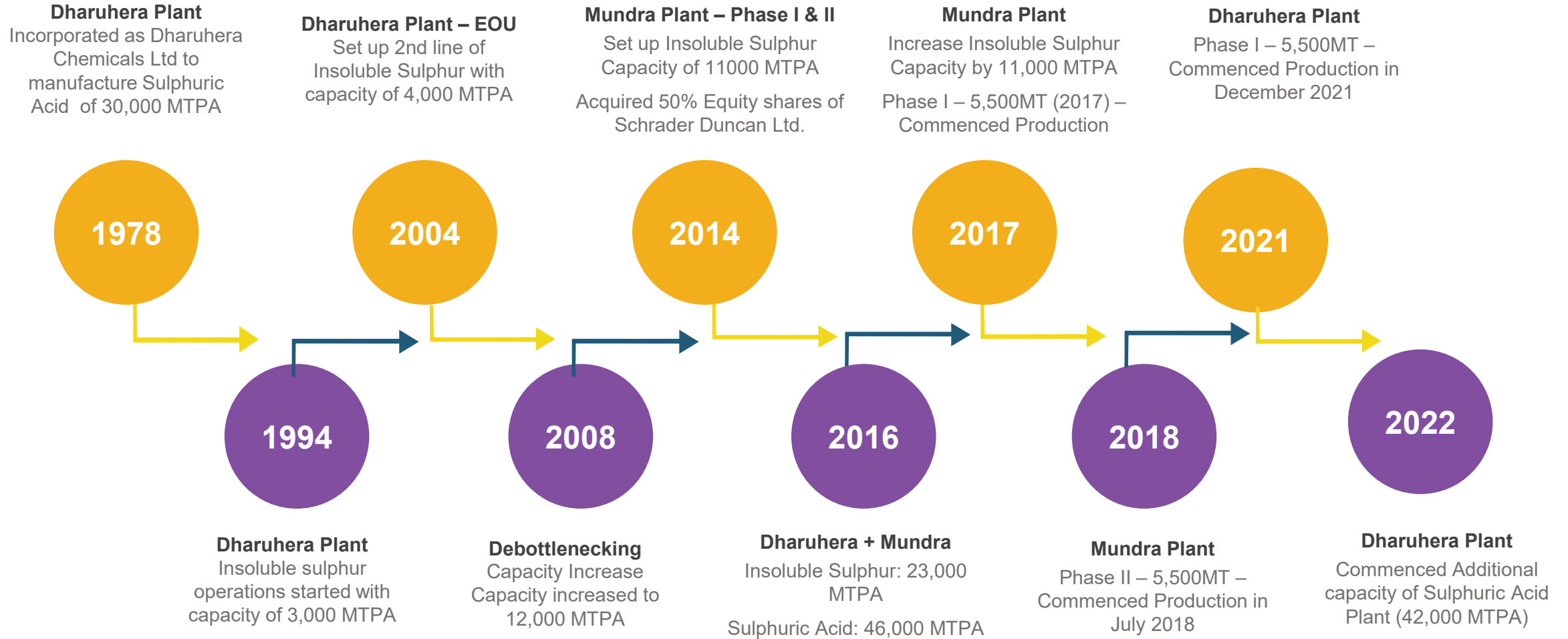
Having Presence in 21 Countries



...across the globe

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

We have Continuously expanded...



Having State of Art Manufacturing Facilities...

Product name	Annual Capacity (MT)	Location	No. Of Lines
Insoluble Sulphur	17,500	Dharuhera (Haryana)	3
Insoluble Sulphur	22,000	SEZ Mundra (Gujarat)	4
Sulphuric Acid / Oleum	88,000	Dharuhera (Haryana)	2



We use Cost Optimization Strategies

KEY RAW MATERIAL

Sulphur available easily from oil refineries

Coating Oil is procured from domestic as well as international suppliers

LOGISTICAL ADVANTAGE

Presence at the Port gives Location Advantage of reduced Logistic & Freight Cost

~55% of the sales constitutes Exports

FIXED COSTS

With increase production at the plants Operating Leverage to play out

Expansion has resulted in reduced Fixed cost/ Overheads per MT as R&D and Utilities have been shared

POWER COST OPTIMIZATION

Self-Sufficiency of steam for Plant at Dharuhera

Benefits from Lower Power Cost in SEZ Gujarat

TAX BENEFIT

SEZ location of Mundra Plant - Tax Exemption benefit

Experienced Management Team

Mr. Arvind Goenka – Promoter, Chairman & Managing Director

- Commerce Graduate from Kolkata University with 40 years of Experience in managing jute, lubricants, carbon black and Chemicals industry with expertise in finance & international marketing
- Responsible for the Long-term Goal Setting & Monitoring the progress of the Company

Mr. Anurag Jain - Chief Financial Officer (CFO)

- Part of the company for 34 years
- He brings dynamism to the Financial, Commercial Operations & IT of the company & has played a key role in the Growth and Restructuring of the company over the years

Mr. Alok Gupta: Vice President (Operations)

- He has more than three decades of extensive experience in manufacturing of Insoluble Sulphur and contributed significantly in the expansion and growth of the organization over the years.

Mr. Akshat Goenka - Promoter & Jt. Managing Director

- Graduate in Economics & International Relations from University of Pennsylvania, USA and an Alumnus of Harvard Business School
- He played a key role in setting up Plant of the Company for manufacturing Insoluble Sulphur at SEZ Mundra, Gujarat and expansion at Dharuhera, Haryana. Over the years, he has also contributed immensely in developing an organizational culture that contributes to furthering the Company's commitment to its core values and stimulates continuous improvement

Mr. Muneesh Batta: Vice President (Marketing)

- An M.B.A (International Business) with about 30 years of experience in International business
- Responsible for marketing of Insoluble Sulphur & increasing market share of Diamond Sulf overseas

Having High Entry Barriers

Product Portfolio

- Various grades to satisfy diverse compounding requirements of leading tire manufacturers
- Ongoing development of New Grades to meet Customer requirements

Customer Approvals

- Minimum 24 months required by Customers to approve & validate product from new supplier
- Widely accepted around the world as a preferred vendor by leading tire manufacturers

Capital Intensive

- Edge over the others -
Proven Track Record
In-house Technology

In house Technology

- In house R&D team works on a continuous basis to improve Quality of product and its Properties
- In house technology team to maintain the technical and quality edge at each production stage

OCCL has successfully implemented its In-house Technology which has been approved by all our Customers across the globe

Awards & Accolades

All these certificates are valid for OCCL Ltd



Accolades received for the work done in the Areas of Sustainability/EHS/ Community Partnership



Sustainability Initiatives



Water Conservation

moderated water consumption per unit of our end product through recycling and the use of superior technologies.

- Recycling of water
- Rain water harvesting
- Ground water rejuvenation through pond recharge
- Reduction in water consumption through process changes



Energy Conservation

These initiatives have strengthened our business sustainability

- Rooftop Solar
- Reduced fuel consumption through process optimisation
- Shifting to more energy efficient fuels
- Captive solar power for Dharuhera (to start during the year)



Steps towards Climate Change

We have reduced the consumption of energy derived from fossil fuels and increased the consumption of renewable energy. This has helped minimise our carbon footprint.

- Replacement of liquid fuels to gas
- Use of solar power
- Maximum water recycling
- Reduced carbon foot prints
- Power consumption reduction through size optimisation of Equipment

Our company has following certifications, which has helped to enhance corporate respect and Creditability across stakeholders

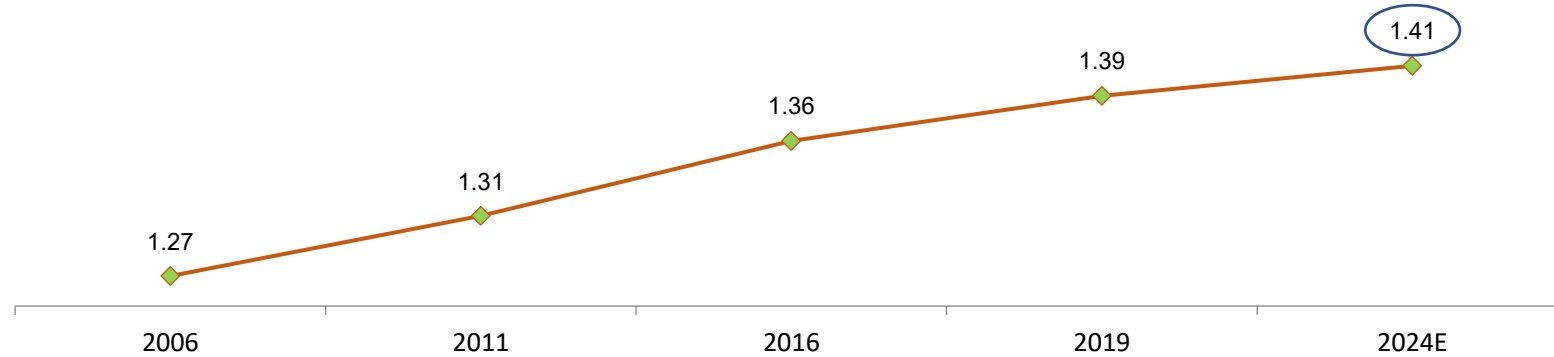
Responsible Care, EMS certification, OHSAS certification, Gold rating in sustainability assessment by IGMC and EcoVadis, Supplier Certifications & ISO 20400 Certification (Standard for sustainable procurement)

The background of the slide is a grayscale, high-magnification photograph of a microchip. It shows intricate circuit patterns, including concentric circular tracks and various small, rectangular components mounted on the surface. The lighting creates a bokeh effect with many bright, out-of-focus spots.

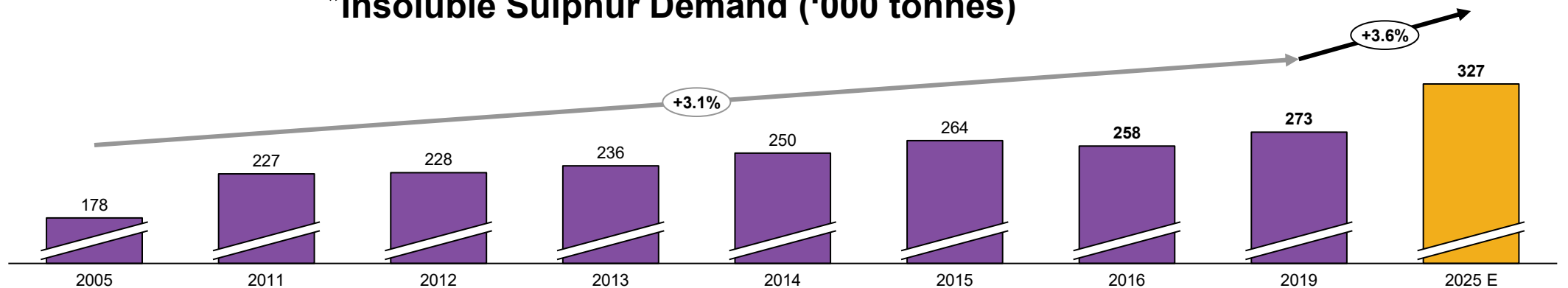
KEY GROWTH OPPORTUNITIES

Insoluble Sulphur – Demand Forecast

Radialisation Effect Insoluble Sulphur to Tire Rubber Ratio



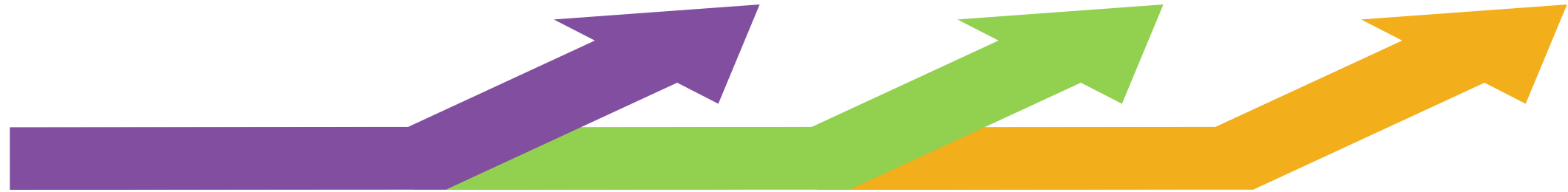
*Insoluble Sulphur Demand ('000 tonnes)



Source: Notch Report

* Also incl. Insoluble Sulphur used for Non-Tire Goods

Key Growth Drivers



Capacity Expansion

- Capacity available at Dharuhera, Haryana
- In-house technology and Common Infrastructure available
- Strategic Location to meet Export demand
- Approval from all Large Global Tire Companies

Radialization

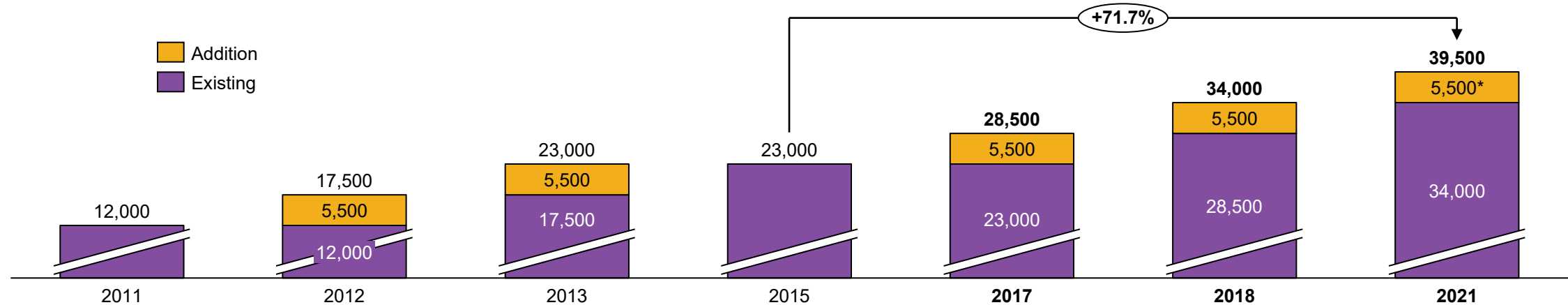
An increase in rate of Radialization in Commercial Vehicles in India will lead to an increase in requirement of Insoluble Sulphur

Geographical Penetration

- Insoluble sulphur requirement increasing at a fast pace in India & Asia – High Growth Market

Increase in Automation in Tire Industry and Higher Performance Expectation from Tires will also drive the demand of Insoluble Sulphur

Capacity Expansion...Ready for Future Growth



Brownfield Expansion To cater to the Growth in Insoluble Sulphur Demand

- Large Tire manufacturers expanding their business in Asia – High Growth Market
- Grabbing opportunities of increasing Radialisation in India
- Strong R&D and in house Technology to support future expansion
- Increase in market share in the Domestic & International market
- Increase presence in North American Market
- Increase from Natural Growth of Existing Customers

For further information, please contact:

Company :

Investor Relations Advisors :

OCCL Ltd.

CIN: L24302GJ2022PLC131360

Mr. Anurag Jain - CFO

investorfeedback@occlindia.com

<http://www.occlindia.com/>

Strategic Growth Advisors Pvt. Ltd.

CIN: U74140MH2010PTC204285

Mr. Deven Dhruva / Mr. Varun Shivram

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